

	A	B	C	D	E	F	G	H	I	J	K	L	M	N
1				Santa Rosa 2019 Budget	Sacramento Doubletree 2018 Actual	Sacramento Doubletree 2018	San Ramon 2017 Actual	San Ramon 2017 Budget	Sacramento 2016 Actual	Sacramento 2016 Budget	Monterey 2015 Actual	Monterey 2015 Budget	San Ramon 2014 Actual	San Ramon 2014 Budget
2														
3	Income	Qty	Rate											
4	Season Ticket /All Access		\$0.00	\$ -				\$ -	\$ -		\$ 1,880.00	\$ 2,000.00	\$ 4,341.25	\$ 4,800.00
5	Early Registration	250	\$60.00	\$15,000.00	\$ 9,895.00	\$11,000.00	\$12,885.00	\$11,000.00	\$ 9,670.00	\$20,550.00	\$ 7,955.00	\$ 9,000.00	\$11,163.00	\$ 9,000.00
6	Regular Registration	90	\$65.00	\$ 5,850.00	\$ 4,640.00	\$ 7,200.00	\$ 3,190.00	\$ 9,000.00	\$ 955.00		\$ 4,555.00	\$ 11,000.00	\$ 1,745.00	\$ 12,500.00
7	On Site Registration	10	\$65.00	\$ 650.00	\$ 1,820.00	\$ 1,820.00	\$ 975.00	\$ 1,950.00	\$ 660.00		\$ 1,860.00	\$ 1,800.00	\$ 1,320.00	\$ 650.00
8	100% Club Registration	25	\$25.00	\$ 625.00		\$ 1,500.00	\$ 1,100.00	\$ 2,500.00	\$ 3,390.00		\$ 3,780.00	\$ 1,500.00	\$ 585.00	\$ 1,725.00
9	Host Division Club Registration	50	\$25.00	\$ 1,250.00	\$ 3,100.00									
10	Reception												\$ 60.00	
11	Interclub Luncheon	300	\$50.00	\$15,000.00	\$13,230.00	\$12,600.00	\$10,230.00	\$14,400.00	\$ 9,930.00	\$16,400.00	\$ 15,645.00	\$17,500.00	\$11,704.00	\$12,600.00
12	Interclub Luncheon Sponsor			\$ -								\$ 4,000.00		\$ 2,000.00
13	Rose Float Breakfast	30	\$27.00	\$ 810.00	\$ 1,538.00	\$ 930.00	\$ 750.00	\$ 1,750.00	\$ 850.00		\$ 1,896.00	\$ 1,680.00	\$ 1,151.00	\$ 1,380.00
14	Rose Float Breakfast Sponsor			\$ -								\$ 300.00		\$ 300.00
15	Dinner auction			\$ -		\$ 4,160.00	\$ 4,160.00	\$ 5,000.00			\$ 7,960.00	\$ 6,500.00	\$ 7,280.00	\$ 5,000.00
16	Dinner												\$ 700.00	
17	Booth Sales	2	\$175.00	\$ 350.00	\$ 365.00	\$ 350.00	\$ 400.00	\$ 700.00	\$ 990.00	\$ 900.00	\$ 931.34	\$ 2,500.00	\$ 2,119.00	\$ 1,000.00
18	Supply Sales			\$ 1,300.00		\$ 1,300.00		\$ 1,300.00		\$ 400.00			\$ 1,732.34	
19	Rebate Income - (Food credit)										\$1,658	\$5,000		
20	AV Rental Income													0
21	Total Receipts			\$40,835.00	\$34,588.00	\$40,860.00	\$33,690.00	\$47,600.00	\$ 26,445.00	\$38,250.00	\$ 48,120.29	\$62,780.00	\$43,900.59	50,955.00
22	Expense													
23	Audio Visual Workshops			\$ -	\$ 1,141.44	\$ 550.00	\$ 3,200.00	\$ 3,200.00	\$ 4,950.00	\$ 4,800.00	\$ 5,325.00	\$ 4,800.00	\$ 4,800.00	4,800.00
24	Audio Visual General Sessions			\$ 2,400.00	\$ 3,066.80	\$ 3,262.00	\$ 2,758.38	\$ 2,750.00	\$ 2,940.48	\$ 3,070.00	\$ 4,428.00	\$ 2,750.00	\$ 2,750.00	2,750.00
25	Awards			\$ 50.00	\$ 48.79	\$ 25.00	\$ 47.14	\$ 25.00		\$ -		\$ 25.00	\$ 18.92	75.00
26	Audit Fee			\$ 300.00	\$ 283.84	\$ 300.00	\$ 1,447.23	\$ 1,600.00	\$ 1,517.00	\$ 1,600.00	\$ 1,629.09	\$ 1,600.00	\$ 1,554.52	1,145.00
27	Board Meeting Expense			\$ -	\$ 90.93	\$ 150.00		\$ 500.00	\$ 863.05	\$ 350.00	\$ 750.00	\$ -	\$ 773.61	325.00
28	Booth Expense					\$ 150.00						\$ 60.00	\$ 68.91	100.00
29	Bank Fees / Cash Short <Over>			\$ -		\$ -		\$ -		\$ -	\$ 25.00	\$ -	\$ -	0.00
30	Clerical & Accounting			\$ 7,000.00	\$ 6,529.44	\$ 5,000.00	\$ 6,429.88	\$ 4,500.00	\$ 4,121.38	\$ 4,500.00	\$ 4,500.00	\$ 4,500.00	\$ 3,385.33	6,000.00
31	Comp Registration New Clubs									\$ -		\$ 40.00	\$ -	120.00
32	Convention Hosted Housing & Meals			\$ 1,070.00	\$ 148.10	\$ 600.00	\$ 439.67	\$ 600.00	\$ 185.36	\$ 300.00	\$ 711.38	\$ 1,000.00	\$ 117.87	1,600.00

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33	Credit Card Processing Fees				\$ 974.13	\$ 900.00	\$ 933.37	\$ 900.00	\$ 875.64	\$ -	\$ 1,365.70	\$ 950.00	\$ 1,052.72	650.00
34	Flowers & Decoratioins	40	8.00	\$ 320.00	\$ 203.27	\$ 100.00		\$ 400.00	\$ 80.85	\$ 250.00		\$ 250.00	\$ 505.91	375.00
35	Gifts 100 years	450.00	1.88	\$ 846.00										
36	Convention Ctr set up Fees					\$ 2,500.00	\$ 2,295.65	\$ 3,800.00	\$ 900.00	\$ -	\$ 13,190.00	\$ 3,800.00	\$ -	
37	Hotel Set Up / Security Fees (1)					\$ 250.00	\$ 1,669.81	\$ 1,000.00		\$ -		\$ 5,300.00	\$ -	2,250.00
38	Int'l Counselor Housing & Meals				\$ 632.30									
39	Interclub Luncheon	300	\$ 49.53	\$14,859.00	12,609.57	\$12,300.00	\$ 9,895.58	\$13,600.00	\$ 11,667.66	\$13,260.00	\$ 14,252.73	\$17,000.00	\$13,689.45	12,600.00
40	Dinner / Silent Auction			\$ -		\$ 4,160.00		\$ 5,000.00		\$ -	\$ 7,659.31	\$ 5,300.00	\$ 6,145.77	4,800.00
41	Rose Float Breakfast	30	\$ 26.50	\$ 795.00	\$ 1,336.50	\$ 885.00	\$ 676.52	\$ 1,750.00	\$ 955.18	\$ -	\$ 2,103.65	\$ 1,610.00	\$ 846.26	1,380.00
42	Music & Entertainment			\$ 500.00	\$ 250.00	\$ 300.00		\$ 500.00		\$ 150.00	\$ 3,093.78	\$ 3,400.00	\$ 336.00	200.00
43	Past Governors Meeting			\$ -		\$ -		\$ -		\$ 250.00		\$ -	\$ 138.58	275.00
44	Posting & Shipping			\$ 50.00	\$ 6.11	\$ 100.00		\$ 250.00		\$ 200.00	\$ 949.80	\$ 800.00	\$ 853.13	650.00
45	Pre Planning Expense			\$ 500.00	\$ 971.70	\$ 700.00	\$ 771.54	\$ 700.00	\$ 640.42	\$ 1,000.00	\$ 1,217.83	\$ 800.00	\$ 937.43	750.00
46	Printing			\$ 300.00	\$ 191.48	\$ 400.00	\$ 323.80	\$ 600.00	\$ 89.08	\$ 1,200.00	\$ 1,893.66	\$ 1,250.00	\$ 1,907.89	1,500.00
47	Registration & Sign Expense			\$ 500.00	\$ 832.74	\$ 300.00	\$ 360.88	\$ 800.00	\$ 1,612.91	\$ 500.00	\$ 1,614.03	\$ 800.00	\$ 835.51	500.00
48	Speakers Honorarium & Travel			\$ 2,930.00	\$ 2,047.60	\$ 2,600.00	\$ 175.00	\$ 200.00	\$ 1,678.80	\$ 2,000.00	\$ 2.99	\$ 200.00	\$ 69.00	1,000.00
49	SLP Governors			\$ 150.00	\$ 126.00	\$ 100.00	\$ 105.00	\$ 100.00		\$ 100.00		\$ 100.00	\$ 84.00	100.00
50	Staff Travel, Meals & Lodging			\$ 1,000.00	\$ 2,910.62	\$ 1,800.00	\$ 2,078.31	\$ 1,750.00	\$ 1,571.07	\$ 1,500.00	\$ 3,807.03	\$ 1,750.00	\$ 2,380.57	2,200.00
51	Supplies			\$ 1,000.00	\$ 108.75	\$ 50.00		\$ 50.00	\$ 374.42	\$ 100.00	\$ 850.51	\$ 50.00	\$ -	100.00
52	Supplies Sold			\$ 1,000.00		\$ 1,000.00		\$ 1,000.00		\$ 300.00		\$ -	\$ 1,709.66	
53	Taxes & Insurance			\$ 550.00	\$ 523.03	\$ 400.00	\$ 509.58	\$ 400.00	\$ 323.96	\$ 600.00	\$ 505.50	\$ 700.00	\$ 197.03	825.00
54	Telephone			\$ 400.00	\$ 619.04	\$ 500.00	\$ 416.23	\$ 500.00	\$ 702.28	\$ 500.00	\$ 554.22	\$ 500.00	\$ 623.11	500.00
55	Tickets - UWP Concert / Centennial Playground									\$ -		\$ 2,000.00	\$ -	0.00
56	Van & Truck Rental **			\$ 800.00	\$ 531.29	\$ 810.00	\$ 465.53	\$ 700.00	\$ 741.16	\$ 800.00	\$ 752.57	\$ 650.00	\$ 958.99	850.00
57	Depreciation Conventions			\$ 300.00		\$ 135.00		\$ 135.00		\$ 140.00		\$ 135.00	\$ 112.50	135.00
58														
59	Total Expense			\$37,620.00	36,183.47	\$40,337.00	\$34,999.10	\$47,310.00	\$ 36,790.70	\$37,470.00	\$ 71,181.78	\$62,120.00	\$46,852.67	\$ 48,555.00
60	Transfer-General Fund Support													
61	Net Revenue over Expense			\$3,215.00	(\$1,595.47)	\$523.00	(\$1,309.10)	\$ 290.00	\$ (10,345.70)	\$ 780.00	(\$23,061.49)	\$ 660.00	\$ (2,952.08)	2,400.00