



## **2018-2019 Finance Committee Meeting**

Thursday, January 31, 2019

4:00 p.m.

(via teleconference, call 877-794-7297, code 2012)

### **Agenda**

1. Call to Order - Pete Horton, Chairman
2. Review and recommend approval of the 2019 Key Club International Convention Budget
3. Review and recommend approval of the 2019 Aktion Club Convention Budget
4. Review and recommend approval of contract with Six Flags Magic Mountain for 2019 Key Club Fall Rally South
5. Review and recommend approval of contract with Six Flags Discovery Kingdom for 2019 Key Club Fall Rally North
6. Review and recommend approval of the contract with the San Ramon Marriott in San Ramon, CA for the 2020 Mid-Year Conference North
7. Review and recommend approval of the contract with the Sheraton Los Angeles San Gabriel Hotel in San Gabriel, CA for the 2020 Mid-Year Conference South
8. Review and recommend approval of the contract with the Nugget Casino Resort in Reno, NV for the 2023 Kiwanis District Convention
9. Review and recommend approval of the contract with the Sheraton Kona Resort & Spa in Kona, HI for the 2024 Kiwanis District Convention
10. Review and recommend approval of Travel Rates to Orlando, FL for 2019 Kiwanis International Convention
11. Review and recommend approval of Immediate Past Governor budget increase request
12. Review and recommend approval of Cal-Nev-Ha District Financial Statement - December 31, 2018
13. Review and recommend approval of Key Club District Financial Statement - December 31, 2018
14. Review and recommend approval of KIWIN'S District Financial Statement - December 31, 2018
15. Review and recommend approval of Circle K District Financial Statement - December 31, 2018
16. Adjournment

**2019 Key Club ICON Budget, Baltimore**

			2019-20	2019-20	2019-20	2018-19	2018-19	2018-19
			Budget	Actual	Actual	Budget	Actual	Actual
	<b>#</b>	<b>Rate</b>	<b>Baltimore</b>	<b>Baltimore</b>	<b>Attendees</b>	<b>Chicago</b>	<b>Chicago</b>	<b>Attendees</b>
<b>Budget based on total of 60 attendees</b>								
22.401	Registration Fees (Non Dist. Board Officers & Advisors)	21	\$1,100.00	\$23,100.00	\$0.00	21	\$25,900.00	\$26,740.30
22.401	Registration Fees (2019-20 Lt. Governors)	20	\$900.00	\$18,000.00	\$0.00	20	\$16,425.00	\$21,900.00
22.401	2019-20 KIWIN'S Gen Fund (IP Governor & Administrator) (1 quad + 1 double) <b>ICON Only</b>	2		\$1,295.00	\$0.00	2	\$1,750.00	\$1,375.00
22.401	Registration Fees (KIWIN'S Members) "ICON only"	8	\$570.00	\$4,560.00	\$0.00	8	\$10,360.00	\$4,895.00
22.401	Support for 15 Lt. Governors & IP Governor (From General Fund) <b>15 x's \$200.00 + \$1,650.00</b>	1		\$4,700.00	\$0.00	1	\$4,815.00	\$5,825.00
22.401	Support for 3 exec's (Reg. \$1,100.00 + Airfare) out of their individual Gen Fund budgets	3	\$1,650.00	\$4,950.00	\$0.00	3	\$5,685.00	\$5,178.88
22.401	Registration Fees for 4 Committee Members (\$630.00 each)	4	\$630.00	\$2,520.00	\$0.00	3	\$3,150.00	\$2,362.50
22.401	Comp Registration, 2 staff members Director of SLP, and Key Club District Administrator	2				2		
	<b>Total Income</b>			\$59,125.00	\$0.00	60	\$68,085.00	\$68,276.68
		61						
<b>Expense</b>								
<b>Budget based on total of 60 attendees</b>								
			2019-20	2019-20		2018-19	2018-19	
			Budget	Actual		Budget	Actual	
			<b>Baltimore</b>	<b>Baltimore</b>		<b>Chicago</b>	<b>Chicago</b>	
22.502	Airfare (DA, SLP Director, 3 Exec's + I.P. Governor) = 6 tickets x's \$550.00 each	6	\$550.00	\$3,300.00	\$0.00	\$3,300.00	\$2,540.08	
	Audit			\$250.00	\$0.00	\$250.00	\$0.00	
22.559	Ground Tour \$515.00 each	51	\$515.00	\$26,265.00	\$0.00	\$31,075.00	\$25,990.00	
22.567	Single/Double/Triple Supplements (Ground Tour)			\$2,000.00	\$0.00	\$600.00	\$0.00	
22.567	Hotel Expense 13 Quads x's \$171.35 + 4 Doubles x's \$171.35 x 4 nights = 68 Room Nights	72	\$171.35	\$12,337.20	\$0.00	\$19,040.34	\$20,370.01	
22.567	Suite Expense (6 nights) (Parlor Only)	6	\$171.35	\$1,028.10	\$0.00	\$1,120.02	\$1,120.02	
22.670	Registration	61	\$200.00	\$12,200.00	\$0.00	\$11,000.00	\$11,400.00	
22.686	Spirit/Souvenir Items	61	\$10.00	\$610.00	\$0.00	\$1,100.00	\$590.68	
	Shipping (awards home from ICON & souvenirs to ICON)			\$150.00	\$0.00	\$250.00	\$130.71	
22.570	Hospitality (Refreshments, District Suite)	61	\$3.00	\$183.00	\$0.00	\$275.00	\$141.27	
22.730	Telephone			\$0.00	\$0.00	\$0.00	\$41.76	
	<b>Total Expense</b>			\$58,323.30	\$0.00	\$68,010.36	\$62,324.53	
	<b>Net</b>			\$801.70	\$0.00	\$74.64	\$5,952.15	

**Direct Costs**

Airfare (DA, SLP Director, 3 Exec's +IP Gov ) \$550.00 x's 6 = \$3,300.00 / 59
Ground Tour 51 x's \$515.00 = \$26,265.00 + \$2,000.00 (single-double-triples) / 49
Convention Hotel (4 nights) \$171.35 Inclusive
Souvenir Pin/T-Shirt/Spirit Pack
ICON Registration \$200.00
Suite Expense \$1,028.10 + \$180.00 (Hospitality Items) / 59
SLP Director & DA (Registration) \$400.00 / 59
4 Committee Members (\$630.00 x's 4) = \$2,520.00 / 59
<b>Total Direct Expense</b>

<b>ICON &amp; Tour</b>				
Quad	Triple	Double	Single	
\$55.93	\$55.93	\$55.93	\$55.93	
\$576.84	\$576.84	\$576.84	\$576.84	
\$171.35	\$228.48	\$342.72	\$685.40	
\$10.00	\$10.00	\$10.00	\$10.00	
\$200.00	\$200.00	\$200.00	\$200.00	
\$20.48	\$20.48	\$20.48	\$20.48	
\$6.78	\$6.78	\$6.78	\$6.78	
\$42.71	\$42.71	\$42.71	\$42.71	
\$1,084.09	\$1,141.22	\$1,255.46	\$1,598.14	

Suggested Registration Fees (Baltimore)

\$1,100.00 \$1,150.00 \$1,260.00 \$1,600.00

Suggested Registration Fees (Chicago)

\$1,295.00 \$1,395.00 \$1,575.00 \$2,125.00

Airfare (DA, SLP Director, 3 Exec's +IP Gov ) \$550.00 x's 6 = \$3,300.00 / 54
Ground Tour 60 x's \$500.00 = \$30,000.00 + \$2,000.00 (single-double-triples) / 54
Convention Hotel (4 nights) \$171.35 Inclusive
Souvenir Pin/T-Shirt/Spirit Pack
ICON Registration \$200.00
Suite Expense \$1,028.10 + \$180.00 (Hospitality Items) / 54
4 Committee Members (\$650.00 x's 4) = \$2,600.00 / 54
4 Committee Members (\$787.50 x's 4) = \$3,150.00 / 49
<b>Total Direct Expense</b>

<b>ICON Only</b>				
Quad	Triple	Double	Single	
\$61.11	\$61.11	\$61.11	\$61.11	
\$0.00	\$0.00	\$0.00	\$0.00	
\$171.35	\$228.48	\$342.72	\$685.40	
\$10.00	\$10.00	\$10.00	\$10.00	
\$200.00	\$200.00	\$200.00	\$200.00	
\$22.37	\$22.37	\$22.37	\$22.37	
\$7.41	\$7.41	\$7.41	\$7.41	
\$48.15	\$48.15	\$48.15	\$48.15	
\$520.39	\$577.52	\$691.76	\$1,034.44	

Suggested Registration Fees (Baltimore)

\$560.00 \$610.00 \$730.00 \$1,050.00

Suggested ICON Only Registration Fees (Chicago)

\$600.00 \$650.00 \$775.00 \$1,150.00

## 2019 Aktion Club Convention Budget

For the 2019 event there will be an on-time rate and a late rate. No more 50.00 deposits

Notes: Wonder Valley increased 2018 fees by 3%. 2019 Registration Fees increased by 5%

Acct #	Registration Income	Number	Rate	2019 Budget	2018 Actual Number	2018 Budget Number	2018 Actual	2018 Budget
410.01	Registration Fees-Single	5	\$620.00	\$3,100.00	5	3	\$2,765.00	\$1,770.00
410.01	Registration Fees-Doubles	20	\$418.00	\$8,360.00	20	18	\$7,320.00	\$7,164.00
410.01	Registration Fees-Triples	9	\$357.00	\$3,213.00	9	12	\$2,808.00	\$4,080.00
410.01	Registration Fees-Quads	28	\$330.00	\$9,240.00	28	0	\$7,980.00	\$0.00
410.01	Registration Fees-Dorm Rate	111	\$289.00	\$32,079.00	111	117	\$24,773.00	\$32,175.00
410.01	Registration Fees-Pavillion Rate	4	\$202.00	\$808.00	4	0	\$656.00	\$0.00
NEW	KI Children's Fund Grant			\$0.00			\$3,641.00	\$0.00
NEW	First Dude's Grants			\$0.00			\$8,175.00	\$0.00
422	Kiwanis Cal-Nev-Ha Foundation Support			\$4,000.00			\$0.00	\$3,600.00
		177	\$0.00	\$60,800.00	177	150	\$58,118.00	\$48,789.00
<b>Expense</b>								
20.561	Awards (Banner Patches), Printing			\$500.00			\$476.17	\$200.00
	Audit Fee			\$500.00			\$0.00	\$431.12
20.619	Background Checks			\$50.00			\$25.00	\$0.00
	Camp Fees District Secretary	1		\$418.00			\$340.00	
	Camp Fees District Officers	3		\$1,456.00			\$1,386.00	
	Camp Fees SLP Director	1		\$418.00			\$398.00	
20.617	Camp Fees-Single	4	\$564.00	\$2,256.00			\$2,765.00	\$1,689.00
20.617	Camp Fees-Single (One Night Only)	0	\$0.00	\$0.00			\$0.00	\$0.00
20.617	Camp Fees-Double	16	\$377.00	\$6,032.00			\$7,320.00	\$8,338.00
20.617	Camp Fees-Double (One Night Only)	0	\$0.00	\$0.00			\$0.00	\$0.00
20.617	Camp Fees-Triples	9	\$322.00	\$2,898.00			\$2,808.00	\$1,938.00
20.617	Camp Fees-Quads	28	\$294.00	\$8,232.00			\$7,980.00	\$0.00
20.617	Camp Fees-Dorm Rate	111	\$248.00	\$27,528.00			\$26,751.00	\$27,352.00
20.617	Camp Fees-Pavillion Rate	4	\$169.00	\$676.00			\$656.00	\$0.00
20.594	Credit Card Processing Fee			\$50.00			\$0.00	\$0.00
20.618.18	Meals (Snacks and Sunday Lunch)			\$700.00			\$687.23	\$1,000.00
20.622	Entertainment, Water Slides, Hayride, Speaker Fees			\$2,500.00			\$2,426.22	\$1,000.00
20.615	Hotel Set Up Labor to set up stage			\$700.00			\$500.00	\$700.00
20.651	Printing			\$150.00			\$0.00	\$150.00
20.666	Speaker's Travel			\$600.00			\$0.00	\$600.00
20.672	Staff Travel Director of SLP			\$400.00			\$775.86	\$750.00
20.693	Web Site Maintenance			\$200.00			\$179.49	\$150.00
20.645	Postage			\$0.00			\$0.00	\$0.00
NEW	KI Children's Fund Expense (Hygiene Kits)			\$0.00			\$3,494.23	\$0.00
20.684	Telephone			\$150.00			\$0.00	\$0.00
20.679	Supplies Service Project Material			\$1,000.00			\$750.00	\$1,800.00
		177		\$57,414.00			\$59,718.20	\$46,098.12
<b>Net Revenue Over Expense</b>				\$3,386.00			(\$1,600.20)	\$2,690.88



26101 MAGIC MOUNTAIN PARKWAY, VALENCIA, CA 91355

PH: 661.255.4739 | FAX: 661.255.4172

# 2019 SPECIAL EVENT AGREEMENT

GROUP NAME: California-Nevada-Hawaii District of Kiwanis International CUSTOMER NUMBER: 3740  
 CONTACT PERSON: BRUCE HENNINGS E-MAIL: BRUCE@CNHKIWANIS.ORG  
 PHONE #: 909.989.1500 X 105 FAX #: \_\_\_\_\_  
 STREET ADDRESS: 8360 RED OAK STREET #201  
 CITY: RANCHO CUCAMONGA STATE: CA ZIP: 91730

## 2019 SPECIAL EVENT INFORMATION

2019 EVENT DATE: Saturday, November 9, 2019 THEATRE: GOLDEN BEAR RALLY TIMES: 9AM & 11AM  
1PM & 3PM  
 PRIOR YEAR: 2018 # OF ATTD: \_\_\_\_\_ EST. ATTD: 7,500 PARK HOURS: 10:30am - 8:00pm

## TICKET ORDER

# OF TICKETS	TICKET TYPE	COST/TICKET*
1,000	GENERAL "DAY OF SALE" TICKET	\$38.99

\*Does NOT include applicable taxes.

SPECIAL INSTRUCTIONS:

GROUP WILL BE CHARGED FOR ANY UNRETURNED TICKETS NOT EQUALING FINAL OUTING ACTUAL

PROMO CODE: "KEYCLUB" WILL BE USED FOR ALL ONLINE PURCHASES

OTHER INSTRUCTIONS:

### FOR SIX FLAGS USE ONLY

CUSTOMER #	ZIP	PLU #1	PLU #2	PLU #3	SALES REP	NEW/RENEW
3740	91730				9	R

# 2019 SPECIAL EVENT AGREEMENT TERMS AND CONDITIONS

California-Nevada-Hawaii  
International

District of Kiwanis

This is an agreement between Six Flags Magic Mountain (herein referred to as "SFMM") and  
(herein referred to as "Group").

1. To receive your date and prices, a signed copy of the original agreement must be returned. Group represents and warrants that it has the full right and authority to enter into and fully perform the agreement, and the agreement constitutes a valid, binding and enforceable agreement of Group.
2. In the event that it is necessary for Group to cancel their scheduled event, the following guidelines will apply: ninety (90) days or more prior to the event will result in cancellation fee of \$1,500.00. Cancellation less than ninety (90) days prior to event will result in a penalty of \$5,000 plus any deposits received as liquidated damages for such cancellations, it being acknowledged that the exact amount of the damage sustained by SFMM is difficult, if not possible, to ascertain. In the event of a cancellation, Group agrees to return all consigned tickets within five (5) days.
3. The minimum ticket guarantee is 1,000 tickets for event at Golden Bear Theatre. If 1,000 ticket minimum is not reached, a \$500 theatre usage fee will be applied for groups of 500-999. A \$1,000 theatre usage fee will be applied for groups of 499 or less.
4. SFMM will provide Group with personalized, dated and consecutively numbered tickets for "Day Of" ticket sales. Upon receipt of the tickets, Group accepts responsibility for the full dollar value of all tickets should they become lost, stolen or misplaced and then redeemed. SFMM will not refund individuals for group tickets. They will be referred back to the Group for all refund matters. Group shall not in any way, resell, transfer or distribute the tickets to any third party. **ONLINE PROMO CODE "KEYCLUB" will be used for all online sales. Admission only pricing will be \$44 per ticket (\$38.99 + 5.01 rebate to CNH Key Club). Catered Admission pricing to be \$57 (\$30.99+\$21 meal + \$5.01 rebate to Key Club). Catered meal includes; Chili Cheese Hot Dogs, Chicken Strips W/BBQ sauce, Tossed Green Salad, Potato Chips, Baked Beans, Nachos, Popsicles and Ice Cream Bars.**
5. Promotional materials such as posters, brochures will be provided by SFMM at no additional cost. Group agrees to accept responsibility for the distribution of special SFMM promotional material to promote awareness of special event.
6. Group agrees to return all unused tickets within 5 days following the event. Final billing for admission tickets and Kodak vouchers if applicable will be based on all unreturned tickets, regardless of reason for said non-return. A final settlement of the tickets is due within 30 days following the event. Failure to provide payment upon due date is a material breach of this agreement. One company check for entire balance is the only accepted form of payment.
7. At the conclusion of the event, tickets and payment will either be personally picked up by a Six Flags Sales Representative or may be returned by trackable mail (i.e., Certified Mail, FedEx, Airborne Express, UPS, etc.) to the attention of your Sales Representative at the address below:

**Six Flags Attn: Group Sales  
26101 Magic Mountain Pkwy., Valencia CA 91355**

8. Group shall indemnify, defend and hold Six Flags Theme Parks Inc. ("Six Flags") and its directors, employees, agents, subsidiaries and affiliates harmless from and against any and all claims, demands, losses, liabilities, damages, costs, and expenses (including reasonable attorneys' fees) of any kind or nature whatsoever ("Loss") arising out of or relating to the breach by Group of any of its representations, warranties, agreements or obligations under Group's event/event agreement including, without limitation, any cancellation of the event/event agreement, except to the extent that such Loss is due to the gross negligence or willful misconduct of Six Flags.
9. Should any legal action or proceeding be brought with respect to the Group's event or this agreement, the unsuccessful party in any such action shall pay the successful party's reasonable attorney's fees and expenses and the court costs, in each case, incurred in connection therewith.
10. The agreement shall be governed by the laws of the State of California without regard to choice of law principles. This agreement shall control and supersede any conflicting or contrary language or provision, in whole or in part, in any other agreement.
11. Six Flags' trademarks, trade names, service marks, logos and symbols ("Marks") are, and shall remain, the sole and exclusive property of Six Flags. Group shall not use any Marks for any purpose without prior written approval.
12. Group shall comply with, abide by, and take reasonable steps to acquaint all Group attendees with the rules and regulations of the Park. Appropriate attire is required at all times. All aspects of Group's event including, but not limited to, bringing entertainment or outside talent into the Park must be approved in advance by Six Flags.
13. By signing below, agrees to the terms and conditions on this agreement. This agreement becomes effective upon receipt and approval by Six Flags Magic Mountain whereupon it shall become a binding contract. This agreement shall control and supersede any conflicting or contrary language or provision, in whole or in part, in any other agreement.

X \_\_\_\_\_

**AUTHORIZED GROUP REPRESENTATIVE**

NAME: \_\_\_\_\_

TITLE: \_\_\_\_\_

DATE: \_\_\_\_\_

NAME REP

#: \_\_\_\_\_

Bon Lohrli

X \_\_\_\_\_

**REGIONAL SALES MANAGER**

DATE: \_\_\_\_\_



**1001 FAIRGROUNDS DRIVE  
 VALLEJO, CA 94589  
 Direct: (707) 556-5231  
 Fax: (707) 557-5116**

**SIX FLAGS DISCOVERY KINGDOM  
 2018 Special Event Agreement**

CUSTOMER NUMBER 1555  
 Group Name Cali-Nev-Ha Key Club  
 Contact Name Bruce Hennings Title Director, Student Leadership Programs  
 Street Address 8360 Red Oak St. Ste. 201 City Rancho Cucamonga State CA Zip 91730  
 Telephone # 1-877-597-1770 x.105 Fax # 510-550-2811  
 E-Mail Address (\*REQUIRED) [bruce@cnhkiwanis.org](mailto:bruce@cnhkiwanis.org)

Ticket QTY	Ticket Cost	Selling Price	Ticket Description
<b>2,500</b>	<b>\$29.83</b> (price includes tax & city fee)	<b>\$36.00</b>	Admission Ticket ONLY for Fall Rally (North), valid on 10/19/2019

**Six Flags Discovery Kingdom Responsibilities:**

1. Admission Tickets, Lunch Wristbands, and Key Club Extras for Cali-Nev-Ha Key Club are to be sold online.
2. Special Events Account Executive will be the manager and contact person for the event.
3. Distribute event-specific, detailed information to all SFDK employees assisting with event. Event information provided by Cali-Nev-Ha Key Club at least 4 weeks before event.
4. Provide Chabot Stadium (seating capacity 3,000) for all-day usage, including technical support staff for sound (if needed, request must be made at least 30 days in advance) and show ushers (host/hostess).
5. SFDK to provide staff to manage two stadium entry points for wristband verification.
6. Provide 10 parking spaces in Employee/Service entrance to be used by staff from Cali-Nev-Ha Key Club on event day.
7. Provide Chabot Stadium for rally, tables with covering & chairs.

**Cali-Nev-Ha Key Club Responsibilities:**

1. Provide specific detailed information (timeline of event) to be distributed to the Special Events Account Executive and all SFDK employees assisting with this event no later than four (4) weeks before event day.
2. Provide host for Fall Rally.
3. Answer event inquiry calls.
4. Promote the event.
5. Cover costs of any additional fees related to event, if needed. SFDK will not provide monetary support if any is incurred.
6. Video/filming rights will require the surrendering of a signed Location Agreement provided b SFDK no later than thirty (30) days prior to event date.

7. Provide SFDK with Cali-Nev-Ha Key Club's tax ID number or Social Security number of person financially responsible for tickets.
8. Any use of the Six Flags name, likeness and other related indicia must be pre-approved by Six Flags Discovery Kingdom management at least two (2) weeks in advance.
9. Any unsold tickets must be returned no later than ten (10) business days after event. At that time, an invoice will be sent with final payment due within thirty (30) days. Accounts more than thirty (30) past due may be assessed a late fee of 1.5% per month, not to exceed 18% per year.
10. Provide a minimum attendance of 2500 guests. If the 2500-person minimum is not met, a sliding scale will be used for stadium fees as determined below:
  - Attendance of 1500 & below: \$2,500.00
  - Attendance of 1501-2499: \$1,500.00
  - Attendance of 2500+: \$0.00

This is an agreement between Six Flags Discovery Kingdom (herein referred to as "SFDK") and Cali-Nev-Ha Key Club (herein referred to as "Group").

To receive our date and prices, a signed copy of the original agreement must be returned. Group represents and warrants that it has the full right and authority to enter into and fully perform the agreement, and the agreement constitutes a valid, binding and enforceable agreement of Group.

In the event that it is necessary for Group to cancel their schedule event, the following guidelines will apply: Ninety (90) days or more prior to the event will result in cancellation fee of \$5,000.00. Cancellation less than ninety (90) days prior to event will result in a penalty of \$10,000.00 plus any deposits received as liquidation for such cancellations, it being acknowledged that the exact amount of the damage sustained by SFDK is difficult, if not possible, to ascertain.

Group shall indemnify, defend and hold Six Flags Theme Parks Inc. ("Six Flags") and its directors, employees, agents, subsidiaries and affiliates harmless from and against any and all claims, demands, losses, liabilities, damages, costs, and expenses (including reasonable attorneys' fees) of any kind or nature whatsoever ("Loss") arising out of or relating to the breach by Group of any of its representatives, warranties, agreements or obligations under Group's event/event agreement including, without limitation, any cancellation of the event/event agreement, except to the extent that such Loss is due to the gross negligence or willful misconduct of Six Flags.

Should any legal action or proceeding be brought with respect to the Group's event or this agreement, the unsuccessful party in any such action shall pay the successful party's reasonable attorney's fees and expenses and the court costs, in each case, incurred in connection therewith.

The agreement shall be governed by the laws of the State of California without regard to choice of law principles. This agreement shall control and supersede any conflicting or contrary language or provision, in whole or in part, in any other agreement.

Six Flags' trademarks, trade names, service marks, logos and symbols ("Mark") are, and shall remain, the sole and exclusive property of Six Flags. Group shall not use any Marks for any purpose without prior written approval.

Group shall comply with, abide by, and take reasonable steps to acquire all Group attendees with the rules and regulations of the Park. Appropriate attire is required at all times. All aspects of Group's event including, but not limited to, bringing entertainment or outside talent into the Park must be approved in advance by Six Flags.

By signing below, Group agrees to the terms and conditions on this agreement. This agreement becomes effective upon receipt and approval by Six Flags Discovery Kingdom whereupon it shall become a binding contract. This agreement shall control and supersede any conflicting or contrary language or provision, in whole or in part, in any other agreement.

Signature: \_\_\_\_\_  
Cali-Nev-Ha Key Club Date

Signature: \_\_\_\_\_  
Six Flags Discovery Kingdom Date

Printed Name: \_\_\_\_\_

Printed Name: Lee Warner

Title: \_\_\_\_\_

Title: Account Executive

**FOR SIX FLAGS USE ONLY.....**

Client – Pink                  Sales – Yellow  
Finance – White                Rep – Green

Account History:	Approvals:	RSM	_____
New		GSM	_____
Renew	<u>X</u>		
P/Y	<u>3803</u>	Taxpayer ID #	_____

## Agreement between **San Yi US Investment Co., Inc., d/b/a Sheraton Los Angeles San Gabriel Hotel** and **California-Nevada-Hawaii District of Kiwanis International**

**Customer**

California-Nevada-Hawaii District of Kiwanis International  
 Mark McDonald  
 Executive Director/ District Secretary  
 8360 Red Oak Street, Suite 210  
 Rancho Cucamonga, CA, 91730  
 United States  
 Phone: (909) 736-1703  
 Email : mark@cnhkiwanis.org

**Property**

Sheraton Los Angeles San Gabriel  
 Debbie Vail  
 Senior Sales Manager  
 303 E Valley Blvd  
 San Gabriel, CA, 91776  
 United States  
 Phone: (626) 607-2056  
 Email : dvail@sheratonlasangabriel.com

RE: Kiwanis Mid-Year Conference South and Board of Trustees Meeting February 2020

This Agreement between CAL-NEV-HA District of Kiwanis ("**Customer**") and San Yi US Investment Co., Inc., d/b/a Sheraton Los Angeles San Gabriel Hotel ("**Hotel**") is effective as of the date it is signed by Hotel ("**October 31, 2018**").

**Event Dates:** 05-Feb-2020 to 09-Feb-2020

**Guest Rooms:** This Agreement applies to the following block of guest rooms (the "**Room Block**"):

	<b>WED</b> Feb 05, 2020	<b>THU</b> Feb 06, 2020	<b>FRI</b> Feb 07, 2020	<b>SAT</b> Feb 08, 2020	<b>Total</b>
Traditional Rooms	2	15	70	50	<b>137</b>

**Total Guest Room Night Commitment:** Customer's total guest room night commitment is 137.

**Cut-off Date:** The "cut-off date" for reserving rooms in the Room Block is 5:00 p.m. local time at Hotel on **10-Jan-2020**. After the cut-off date, it is at Hotel's discretion whether to accept additional reservations, which will be subject to prevailing rates and availability. Failure to reserve rooms in the Room Block prior to the cut-off date does not reduce Customer's total guest room night commitment and does not impact the "Attrition" or "Cancellation" provisions below.

**Rates:** Hotel will provide the confirmed guest room rates below for the Room Block (the "**Rates**"):

<b>Rooms</b>	<b>Single Rate</b>	<b>Double Rate</b>	<b>Triple Rate</b>	<b>Quad Rate</b>
Traditional Rooms	\$179	\$179	\$204	\$229

Rates do not include applicable state and local taxes, currently 12.30%. No automatic or mandatory charges are tips, gratuities, or services charges for employees, unless otherwise expressly stated. Rates are non-commissionable.

**PARKING**

We are pleased to offer self and valet parking. The self-parking rate is \$15 per day and valet parking rate is \$20.

**CHECK-IN / CHECK-OUT**

Guest accommodations will be available at 3:00 pm on arrival day and reserved until 12:00 noon on departure day. Any attendee wishing special consideration for late checkout should inquire at the front desk on the day of departure.

**CONCESSIONS**

Complimentary WIF in Guestrooms for up to 3 devices

- (1) One-Bedroom Comp Suite for 4 nights
  - (2) One-Bedroom Suites at the Group Rate
  - (5) Staff Rooms at a Discounted Rate of \$139
- 70% Attrition  
 3-Week Cut-Off Date



**GUESTROOM PERFORMANCE POLICY**

The Room Block on Page 1 of this Agreement is expected to generate \$24,523 in room revenue for the Hotel (the "Room Revenue Commitment"). In the event that Group does not use all of the guest rooms in the Room Block, Group agrees that the Hotel will suffer damages. Such damages will occur because Hotel will have lost the opportunity to offer Group's unused rooms to others either individually or as part of another block and will incur additional costs in attempting to resell inventory that was already sold. The parties agree that the exact amount of such damages will be difficult to determine. The parties agree that the liquidated damages clauses provided for in this Agreement are a reasonable effort by the parties to agree in advance on the damages that the Hotel will suffer due to Group's lack of performance. Therefore, the parties agree that if the Event is held as scheduled, Hotel will not seek damages for Group's failure to sue and pay for the Room Block or if Group achieves a minimum of 70% of the Room Revenue Commitment of \$17,166. Should Group fall below this amount, Group agrees to pay the Hotel as reasonable liquidated damages and not a penalty, the difference between 70% of the Room Revenue Commitment and the actual guest room revenue received by Hotel for rooms used and paid for at the Group rate as part of the Room Block, plus applicable taxes, less any credits resulting from Hotel's efforts to resell unused guest rooms. Guest rooms will be considered resold only if Hotel achieves 100% occupancy on the date(s) at issue, and credits resulting from any resold guestroom will be calculated using the less of (1) the Hotel's DR on the date(s) at issue of (ii) the group rate.

**ROOM RESERVATION PROCEDURES**

In order to assign individuals to specific rooms, room reservations will be required. We understand that your guests will be phoning in their reservation requests, to the following number: 800-325-3535. It is important that each of your guests contact the hotel at least thirty (30) days prior to your arrival date and identify themselves as part of your group, and provide us with guest name, requested type of room, requested bed type (i.e. king, queen/queen or suites), check-in and check-out dates, and VIP status. Any requests for special room arrangements must be made at the time of this call. Reservations may also be made via the personalized booking link provided by the Hotel.

At the cut-off date, all room nights which have not been reserved as described above will be deemed to be room nights which your group will not use, and they will become subject to the attrition provisions herein. Such room nights will at that date be returned to the hotel's general inventory. Reservation requests from your attendees received less than thirty (30) days prior to your arrival date will be accepted on a space available basis, at the higher of the contract rate or rate available at that time. Should such requests be accepted, such room nights will be credited to your block for purposes of any calculation of attrition.

**GUEST ROOM CHARGES**

It is our understanding that your guests will pay their own account upon departure. When reservations are made, we will require a credit card on file to confirm the room reservation. Each guest will be required to present a valid credit card upon check-in, on which an amount of sufficient pre-authorization can be obtained to cover the room and tax charges for the length of the guest's stay, plus the anticipated use of the hotel's ancillary services.

**SMOKE FREE POLICY**

Hotel is a smoke free hotel. To protect the smoke free environment, Hotel will post a \$250 cleaning fee to the account of any guests who smoke in their guest room. To ensure the cooperation and comfort of Customer's attendees, Customer agrees to advise its attendees of the smoke free policy in writing.

**FOOD & BEVERAGE / MEETING REQUIREMENTS**

California-Nevada-Hawaii District of Kiwanis International agrees that it will provide a minimum food and beverage revenue of \$15,000 (exclusive of applicable taxes) as part of the Event. California-Nevada-Hawaii District of Kiwanis International provides less food and beverage revenue, it agrees to pay Hotel 35% of the shortage. In addition, if any food and beverage event is cancelled within 72 hours of its scheduled starting time, California-Nevada-Hawaii District of Kiwanis International agrees to pay Hotel 100% of the food and beverage revenue guaranteed at 72 Hours. No service charges or additional fees are applied to your bill for. The prices above reflect what you will be charged not including tax.

Thirty (30) days prior to your event, we require a final program of events in order to finalize specific daily requirements. Should we not receive these documents at thirty (30) days prior to your event, we reserve the right to use your program from your last meeting, so long as it does not exceed the parameters of the schedule of events below. Nothing in these documents will be construed to waive or alter the rooms and food and beverage revenue requirements set forth in this contract. Should you desire additional food and beverage services and/or meeting space beyond that specified in the schedule of events below, please advise us as soon as possible so that we may attempt to secure such additional space for your use. The hotel reserves the right to make reasonable substitutions in meeting and banquet rooms and/or menu selections. Diagrams and identification of the

hotel's meeting space to be used for your meeting may not be disseminated by the group without the hotel's prior approval.

## SCHEDULE OF EVENTS

### Function Space/Schedule of Events:

This Agreement applies to the following events and function space:

Date	Function Description	Start – End Time	Function Space	Set Up	# PPL	Room Rental
Wed, 05-Feb-2020	Office/Storage	8:00AM- 11:59PM	Jade/Amber	Existing	2	-
Thu, 06-Feb-2020	Office/Storage	8:00AM- 11:59PM	Jade/Amber	Existing	2	-
	Breakout	1:00PM- 8:00PM	Hollywood Room	Hollow Square	30	-
Fri, 07-Feb-2020	Board Meeting	8:00AM- 6:00PM	Emerald/Sapphire/ Ruby	Conference	28	-
	Office/Storage	8:00AM- 11:59PM	Jade/Amber	Existing	2	-
	Breakout	1:00PM- 8:00PM	Hollywood Room	Hollow Square	30	-
	General Session (set up)	6:00PM- 10:00PM	The Grand Imperial Ballroom North	Rounds	400	\$500
	Exhibit (set up)	6:00PM- 10:00PM	The Grand Imperial Ballroom South	Table Tops	400	\$500
Sat, 08-Feb-2020	Registration	6:00AM- 5:00PM	Pre-Function	Registration	400	-
	Exhibit	6:00AM- 4:00PM	The Grand Imperial Ballroom South	Table Tops	400	-
	Breakfast	7:00AM- 8:00AM	Crystal Room	Existing	40	-
	Office/Storage	8:00AM- 11:59PM	Jade/Amber	Existing	2	-
	General Session	8:00AM- 9:30AM	The Grand Imperial Ballroom North	Rounds	400	-
	Breakout 2	9:30AM- 4:00PM	Emerald/Sapphire/ Ruby	Theater Style	100	-
	Breakout 3	9:30AM- 4:00PM	Hollywood Room	Theater Style	50	-
	Breakout 4	9:30AM- 4:00PM	Santa Monica Room	Theater Style	50	-
	Breakout 1	9:30AM- 4:00PM	The Grand Imperial Ballroom North	Existing	150	-
	Luncheon	12:00PM- 1:30PM	The Grand Imperial Ballroom North	Existing	400	-
	Reception	6:00PM- 7:00PM	Crystal Room	Existing	75	-
	Dinner/ Fundraiser	7:00PM- 10:00PM	The Grand Imperial Ballroom North	Existing	125	-
Sun, 09-Feb-2020	Breakout	7:00AM- 12:00PM	Emerald/Sapphire/ Ruby	Conference	30	-
	Office/Storage	8:00AM- 11:59PM	Jade/Amber	Existing	2	-
<b>Total</b>						<b>\$1,000</b>

**ROOM BLOCK AND SERVICES COMMITMENT**

When you contract for a block of rooms and meeting facilities and for food and beverage services, those room nights, facilities and services are removed from our inventory and considered sold to you, and the hotel makes financial plans based upon the revenues it expects to achieve from your full performance of the contract. It is impossible for the hotel to know in advance whether or under what circumstances or at what rates it would be able to resell your contracted room nights, services or facilities if you do not use them, either as the result of a cancellation of your meeting or as the result of less than contracted room block usage or less than contracted usage of food and beverage functions ("attrition"). In most instances, when groups do not use their contracted room nights or services, the hotel is unable to resell those room nights or services and even when room nights or services are resold, they are generally not resold at the same rates, may be resold to groups which would have utilized the hotel at another time, are not resold to groups that have the same needs as the original group, etc. Even when rooms or services may be resold, it is costly to re-market the rooms and facilities, and such efforts divert the attention of our sales staff from selling the hotel's rooms and facilities at other times. While your room block has been held out of our inventory, we may have turned away more lucrative groups in order to meet our commitment to you.

For all these reasons and others, we agree that in the event of cancellation or attrition, the following charges, which represent a reasonable effort on behalf of the hotel to establish its loss prospectively, shall be due as liquidated damages. Because the hotel reasonably expects to derive revenue from your meeting above and beyond that revenue derived from the provision of room nights and food and beverage services, and because it is difficult to estimate the actual revenue which may be derived from your meeting, the amounts due as and for liquidated damages are intended to compensate the hotel for all of its losses associated with cancellation and/or attrition, except those losses associated with any failure to make full use of exhibit space, which is addressed separately in the attachment hereto, and which shall be due in addition to the liquidated damage amount set forth herein.

**ANTICIPATED ROOM NIGHT AND BANQUET FOOD AND BEVERAGE REVENUE FIGURES**

Estimated Guestroom Revenue (137 room nights X \$179) - \$24,523

Estimated Room Rental Revenue - \$1,000

Estimated Food & Beverage Revenue - \$15,000

Total Estimated Guestroom, Rental and Food & Beverage Revenue is \$40,523.

A service charge of 13.50% of the total food and beverage revenue will be added, which will be provided to wait staff employee, service employees and/or service bartenders. An administrative fee of 9.50% of the total Food and Beverage revenue and applicable taxes will be added. This administrative fee is retained by the Hotel and is not a tip, gratuity or service charge for any employee and is not the property of the employee(s) providing service to you.

**CANCELLATION**

Group acknowledges that if it cancels or otherwise fails to perform any of its obligations hereunder for any reason (or no reason) other than Hotel's default hereunder (a "Cancellation"), this action would constitute a breach of Group's obligation to Hotel and Hotel would be harmed. Because Hotel's harm (and Group's obligation to compensate Hotel for that harm, is likely to increase if there is a delay in notifying Hotel of any Cancellation, Group agrees to notify Hotel, in writing, immediately of any decision to cancel. In addition, if a Cancellation occurs, the parties agree that (i) it would be difficult to determine Hotel's actual harm, (ii) Hotel would lose additional revenue that would be generated by the Event attendees' use of Hotel facilities and amenities, and (iii) the amount set forth in the table below reasonable estimates Hotel's harm for a Cancellation.

Group therefore agrees to pay Hotel, upon delivery of written notice of cancellation as liquidated damages and not as a penalty, the amount outlined below. Provided that Group immediately notifies the Hotel of the Cancellation and timely pays the below liquidated damages, Hotel agrees not to seek additional damages from Group relating to the Cancellation.

Date Cancelled	Damages Due
Date Agreement becomes effective to 121 days prior to Group's arrival	25% of Room Revenue Commitment and Food & Beverage Revenue Commitment, plus applicable taxes
120 days to 90 days prior to Group's arrival date	50% of Room Revenue Commitment and Food & Beverage Revenue Commitment, plus applicable taxes
90 days or less prior to Group's arrival date	80% of Room Revenue Commitment and Food & Beverage Revenue Commitment, plus applicable taxes

**FORCE MAJEURE**

No damages shall be due for a failure of performance occurring due to Acts of God, war, government regulation, disaster, or strikes, any one of which make performance impossible.

**MASTER ACCOUNT AND DEPOSIT SCHEDULE**

Please complete the enclosed direct bill application and return it to our Accounting Department within 30 days so that we may attempt to approve credit for your meeting. In the event that credit is not requested or is not approved, pre-payment of your total estimated Master Account will be due prior to your arrival, in accordance with a schedule to be determined by the hotel at its sole discretion. Under such circumstance, failure to remit the appropriate pre-payment on a timely basis will be considered a cancellation by the group and the group shall be liable for amounts as described in the cancellation provisions. The following items shall be charged to the Master Account: banquet food and beverage charges, attrition charges, cancellation charges, and any other charges billed to the Master Account at the request of the authorized representative of the group, as designated by the group in advance of the commencement of the meeting.

Moreover, all third-party charges for services and/or supplies, not directly supplied by the Hotel, will be billed to the Master Account whether they have been arranged for by the Hotel or directly by the Group. A handling fee in the amount of 23% percent of all third-party charges will be assessed if placed on the Master Account. Group further agrees that all charges associated with use of the grounds, function space, facilities and services of the Hotel by its vendors shall be posted to the Master Account. All master account charges not paid within 10 days of the billing date will bear interest at the lower of the rate of 1.5% per month, compounded monthly, if permissible by law, or the highest rate permissible by law. Should the hotel, in its sole discretion, deem collection action necessary in regard to outstanding balances hereunder, all costs associated with that collection action, including attorney's fees, shall be posted to the master account. Individual guest accounts are payable at check-out by cash or credit card. The deposits and payments outlined in the table below are due as indicated. The deposits and payments will be applied to your master account in the form of credits.

<b>Date</b>	<b>Deposit Due</b>
Upon return of signed contract to hotel	\$3,200
1/6/2020	50% of the Remaining Balance
1/24/2020	Remaining Balance

These deposits shall be due in addition to the amount of any required pre-payment for estimated rooms' attrition, as noted herein.

If paying by check, please make your deposit payments by check payable to:

**Sheraton Los Angeles San Gabriel Hotel**

303 E. Valley Blvd.

San Gabriel, CA 91776

Attention: Accounting Department

**AUDIO-VISUAL EQUIPMENT**

Use of any outside vendor requires the approval of the Hotel's General Manager. The Hotel will charge an additional fee for the technical support of any available Hotel services that the Group elects to procure from an outside vendor. Any connection to the ceiling or supporting structure of the Hotel must have approval from the Hotel prior to installation. Specific guidelines will be enforced. Additionally, Hotel maintains exclusive control over all connections to house audio, lighting, and electrical systems, and exclusive control over all signs, banners, decorations, or balloon drops suspended in the hotel. Specific guidelines are enforced. Appropriate charges will apply.

**OUTSIDE CONTRACTORS**

The Hotel offers all services necessary for a successful meeting. However, if Group finds it necessary to use outside services, any companies, firms, agencies, individuals and groups hired by or on behalf of Group shall be subject to the prior approval of the Resort. Upon prior reasonable notice to the Hotel from Group, the Hotel shall cooperate with such contractors and provide them with facilities at the premises to the extent that the use and occupancy of the facilities by the contractor does not interfere with the use and enjoyment of the Hotel premises by other guests of the Hotel. Group's contracts with its contractors will all specify that the contractor and the Group will indemnify and hold the Hotel harmless from any and all damages or liabilities which may arise by such contractors or through their use.

**SHIPPING AND STORAGE HANDLING**

Hotel does not have storage space for crates, multiple pallets or large shipments. Any materials to Hotel may arrive no earlier than seven (7) days prior to arrival date. A handling and storage fee (plus all applicable dates) will be assessed per package, per day. An amount currently equal to 23% of the mandatory handling and storage fee is paid to employees providing the handling services. The remainder of the handling fee is retained by Hotel. Hotel will not be responsible for any loss or damage to materials sent to Hotel more than seven (7) days prior to arrival date.

To ensure prompt delivery of packages, materials being shipped should read:

**SHERATON LOS ANGELES SAN GABRIEL HOTEL**

The Group will be responsible for the packing, labeling, shipping and handling costs of outgoing materials.

Packages Charges will be charged to each registered hotel guest or master account as follow:

Packages/Box	Each	\$10
Pallet (1 or 2 Max)	Each	\$40

If you need packages shipped out at the conclusion of your meeting, please advise your on-site Banquet Captain. The same charges outlined above will be charged for the shipping of these packages. The charges will be billed to each registered hotel guest or your master account.

**INSURANCE AND INDEMNIFICATION**

Hotel and Group each agree to carry and maintain and provide evidence of liability and other insurance in amounts sufficient to provide coverage against any claims arising from any activities arising out of or resulting from the respective obligations pursuant to this contract. Group's insurance policy shall name the Hotel as an additional insured. Damage to the Hotel premises by the Group or appointed contractors will be at the Group's responsibility. The Hotel is not responsible for any loss or damage no matter how caused, to any samples, displays, properties, or personal effects brought into the Hotel.

The Hotel reserves the right to approve all outside contractors hired for use by the Group in the Hotel. The Hotel reserves the right to charge a fee for outside services brought into the Hotel and to require the Group and/or outside contractor to provide proof of worker's compensation insurance for employees who will work on Hotel premises and proof of adequate general liability coverage for the Group and/or outside contractors' activities while on Hotel's premises.

The Hotel shall indemnify, defend and hold harmless the Group and its officers, directors, partners, agents, members and employees from and against any and all demands, claims, damages to persons or property, losses and liabilities, including reasonable attorney's fees (collectively "Claims") arising out of or caused by the Hotel's negligence in connection with the provision of services or the use of the Hotel facilities. The Hotel shall not have waived or be deemed to have waived, by reason of this paragraph, any defense which it may have with respect to such claims.

The Group shall indemnify, defend and hold harmless the Hotel and its officers, directors, partners, agents, members and employees from and against any and all demands, claims, damages to persons or property, losses and liabilities, including reasonable attorney's fees (collectively "Claims") arising out of or caused by the Group's negligence and/or its members' negligence in connection with the use of the Hotel facilities. The Group shall not have waived or be deemed to have waived, by reason of this paragraph, any defense which it may have with respect to such claims.

Moreover, the hotel and group will each indemnify and hold harmless the other from any liability arising from violations of the Americans with Disabilities Act by the indemnifying party.

**HOTEL POLICIES**

Utilities: All electrical services and utilities, including phone and riggings, are contracted through the Hotel's Convention Services Department. Electrical service order forms are available through the Convention Services Department and should be returned 15 days prior to the event.

Signage: All signs must be professionally printed and their placement and posting be pre-approved by the Convention Services Department. Nothing shall be posted, nailed, screwed or otherwise attached to walls, floors, or other parts of the building or furniture. Distribution of gummed stickers or labels is strictly prohibited.

**AUTHORITY**

The persons signing the agreement on behalf of Hotel and California-Nevada-Hawaii District of Kiwanis International each warrant that they are authorized to make agreements and to bind their principals to this agreement.

**MISCELLANEOUS PROVISIONS**

This contract is made and to be performed in Los Angeles, California, and shall be governed by and construed in accordance with California law. By executing this agreement, California-Nevada-Hawaii District of Kiwanis International consents to the exercise of personal jurisdiction over it by the courts of the State of California (hotel location). This contract is the entire agreement between the parties, superseding all prior proposals both oral and written, negotiations, representations, commitments and other communications between the parties, and may only be supplemented or changed in writing, signed by a representative of the group and the hotel's General Manager. No representative of the Hotel has been or is authorized to make any representation which varies from the express terms of this contract, though this contract may be supplemented or amended in writing. In the event of litigation arising from or associated with this contract, the parties agree that the prevailing party therein shall recover its attorneys' fees and costs incurred therein. Any legal action in connection with this agreement shall be brought or maintained only in the courts of the State of California and only in Los Angeles County. No food and/or beverage of any kind will be permitted to be brought into the hotel by the group or any of the group's guests.

**ACCEPTANCE**

This contract shall be deemed accepted only after it has been signed by a representative of the group and thereafter signed by a representative of the hotel. Acceptance may be made by facsimile transmission and this contract may be executed in one or more counterparts, each of which when fully executed, shall be deemed to be an original, and all of which shall be deemed to be the same agreement. We look forward to working with you.

This Agreement constitutes the entire agreement between the parties, supersedes all other written and oral agreements between the parties concerning its subject matter, and may not be amended except by a writing signed by Hotel and Customer.

**By Group authorized representative:**

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

**By Hotel authorized representatives:**

San Yi Investment Co, Inc.

DBA: Sheraton San Gabriel Hotel

Name: Debbie Vail

Title: Senior Sales Manager

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Name: Fred Kokash

Title: Director of Sales & Marketing

Signature: \_\_\_\_\_

Date: \_\_\_\_\_



# Sheraton®

KONA  
RESORT & SPA  
AT KEAUHOU BAY

## Agreement between Kona Surf Partners, LLC dba Sheraton Kona Resort & Spa at Keauhou Bay and California-Nevada-Hawaii District of KIWANIS INTERNATIONAL

### Customer

California-Nevada-Hawaii District of  
KIWANIS INTERNATIONAL  
Mark McDonald  
Executive Director  
8360 Red Oak Street, Suite 201  
Rancho Cucamonga, CA 91730

Phone: (909) 989-1500 ext103  
Fax : (909) 989-7779  
Email : mark@cnhkiwanis.org

### Property

Sheraton Kona Resort & Spa at Keauhou Bay

Alicia Phillips  
Group Sales Manager  
78-128 Ehukai St  
Kailua Kona, HI, 96740

Phone: 8089304972  
Fax : 8089304870  
Email : alicia.phillips@sheraton.com

RE: Kiwanis CAL-NEV-HA District Convention 2024

This Agreement between California-Nevada-Hawaii District of KIWANIS INTERNATIONAL (“**Customer**”) and Kona Surf Partners, LLC dba Sheraton Kona Resort & Spa at Keauhou Bay (“**Hotel**”) is effective as of the date it is signed by Hotel (“**Agreement Date**”).

**Event Dates:** Monday, 8/5/2024 - Monday, 8/12/2024

**Guest Rooms:** This Agreement applies to the following block of guest rooms (the “**Room Block**”):

	Monday 8/5/2024	Tuesday 8/6/2024	Wednesday 8/7/2024	Thursday 8/8/2024	Friday 8/9/2024	Saturday 8/10/2024	Sunday 8/11/2024	Total
Mountain View	0	4	10	100	125	85	4	<b>328</b>
Partial Ocean	0	0	5	50	65	45	0	<b>165</b>
Ocean View	0	0	5	15	25	10	0	<b>55</b>
Ocean Front	1	1	5	10	10	10	1	<b>38</b>
<b>Attendees</b>	<b>1</b>	<b>5</b>	<b>25</b>	<b>175</b>	<b>225</b>	<b>150</b>	<b>5</b>	<b>586</b>
<b>Room Block Total</b>								

**Total Guest Room Night Commitment:** Customer’s total guest room night commitment is 586.

**Cut-off Date:** The “cut-off date” for reserving rooms in the Room Block is 5:00 p.m. local time at Hotel on July 5, 2024. After the cut-off date, it is at Hotel’s discretion whether to accept additional reservations, which will be subject to prevailing rates and availability. Failure to reserve rooms in the Room Block prior to the cut-off date does not reduce Customer’s total guest room night commitment and does not impact the “Attrition” or “Cancellation” provisions below.

**Guest Room Rates:** Hotel will provide the confirmed guest room rates below for the Room Block (the “Rates”):

**Attendees Room Block**

Rooms	Single Rate	Double Rate	Triple Rate	Quad Rate
Mountain View	\$229.00	\$229.00	\$299.00	\$369.00
Partial Ocean View	\$249.00	\$249.00	\$319.00	\$389.00
Ocean View	\$269.00	\$269.00	\$339.00	\$409.00
Ocean Front	\$289.00	\$289.00	\$359.00	\$429.00

**Rooms Non-Commissionable:** Rates are net, non-commissionable.

Rates do not include applicable state and local taxes, currently 14.689%, or the following automatic or mandatory charges (e.g., resort charges). No automatic or mandatory charges are tips, gratuities, or services charges for employees, unless otherwise expressly stated.

Rates will be available 3 days prior and 3 days after the Event Dates indicated in the Room Block, subject to availability of guest rooms at the time of reservation

**Resort Charge:** The Resort Charge will be WAIVED for this group block, regularly \$30.00 per room night, plus tax, currently 4.439% tax. The resort charge includes the following benefits: Hi-Speed Internet access in guest room and public areas, Unlimited Local and 1-800 calls, 30 minutes of long distance telephone calls per day, Complimentary Use of Keauhou to Kona Trolley, access to Guided Cultural and Historical Tours, Hula lessons, and Lei Making classes per the Daily Schedule of Events. The resort charge inclusions may be subject to change.

**Porterage:** Arrivals and departure are scattered and on own. Should the group change to arrive and depart by organized transportation such as a motor coach or a group shuttle services, a mandatory porterage charge of \$5.00 in / \$5.00 out per person (plus all applicable taxes) will be assessed for Group arrivals or departures to/from hotel's facility, at the time of check-in or departure, requiring luggage handling or requiring any form of transportation. The mandatory porterage charge is paid in its entirety to employees providing the porterage services.

**Individual Call-In:** Individual attendees may make reservations by calling toll free 1-844-235-6796 and asking for the **Kiwanis District Convention 2024 Group**. A credit card will be required to hold each individual's reservation. The credit card shall serve to confirm the reservation for the date(s) indicated.

**Individual Room Cancellation Policy/ No Show Policy:** There will be a one (1) night charge for any reservation canceled within 72 hours of your arrival date. Individuals with guaranteed reservations who fail to arrive (no show) on the confirmed date will be charged for the entire stay.

**StarGroups:** Hotel will create a free customized website for Group's events or meeting through a product known as StarGroups. This customized website will allow attendees to book their hotel reservations online, and may also include personalized information about the event or meeting, including Content, links to Group's website, and dining, entertainment, and city information. This website will also allow you to access group reports which show the number of individuals that have booked guest rooms using the website. The website's unique URL will be distributed to **Mark McDonald**, or to such other person designated by Group, for distribution to members and other attendees.

**Early Departure Fee:** An early departure fee equal to One Night will apply if a Customer attendee checks out prior to the confirmed checkout date.

**Smoke Free Policy:** Hotel is a smoke free hotel. Restaurants on property that are not operated by Hotel may not participate in the smoke free policy. To protect the smoke free environment, Hotel will post a \$250.00 cleaning fee to the account of any guests who smoke in their guest room. To ensure the cooperation and comfort of Customer's attendees, Customer agrees to advise its attendees of the smoke free policy in writing.



**Function Space/Schedule of Events:**

This Agreement applies to the following events and function space:

Date	Function Description	Start Time	End Time	Function Space	Set Up	# PPL
7-Aug-2024	Storage	12:00 AM	11:59 PM	Kaleiopapa Production Room	Storage	
7-Aug-2024	Set Up	12:00 AM	11:59 PM	Kaleiopapa Convention Center	Special	
7-Aug-2024	Set Up	12:00 AM	11:59 PM	Keauhou Ballroom	Special	
7-Aug-2024	Set Up	12:00 AM	11:59 PM	Bayview Rooms - Hualalai/MLoa/MKea	Special	
7-Aug-2024	Set Up	6:00 AM	11:59 PM	Kaleiopapa Convention Center Foyer	Special	
7-Aug-2024	Office	6:00 AM	11:59 PM	Planning Office	Exhibits	
7-Aug-2024	In-house Meeting	10:00 AM	11:30 AM	Hualalai	Hollow Square	24
8-Aug-2024	Set Up	12:00 AM	11:59 PM	Kaleiopapa Convention Center	Special	
8-Aug-2024	Set Up	12:00 AM	11:59 PM	Keauhou Ballroom	Special	
8-Aug-2024	Set Up	12:00 AM	11:59 PM	Bayview Rooms - Hualalai/MLoa/MKea	Special	
8-Aug-2024	Set Up	7:00 AM	6:00 PM	Kaleiopapa Convention Center Foyer	Exhibits	25
8-Aug-2024	Office	8:00 AM	11:00 PM	Planning Office	Exhibits	
8-Aug-2024	Meeting	1:00 PM	2:00 PM	Bayview II - MaunaLoa/MaunaKea	Hollow Square	20
8-Aug-2024	Meeting	2:00 PM	5:00 PM	Bayview II - MaunaLoa/MaunaKea	Hollow Square	20
8-Aug-2024	Coffee Break	2:00 PM	5:00 PM	Bayview II - MaunaLoa/MaunaKea	Exhibits	20
8-Aug-2024	Meeting	4:00 PM	5:00 PM	Bayview II - MaunaLoa/MaunaKea	Special	76
8-Aug-2024	Reception	2:30 PM	4:30 PM	Hualalai	Special	16
8-Aug-2024	Cocktail Reception	5:30 PM	9:00 PM	Paakai Point	Special	71
8-Aug-2024	Dinner	6:00 PM	9:00 PM	Paakai Point	Rounds of 10	71
9-Aug-2024	Set Up	12:00 AM	11:59 PM	Kaleiopapa Convention Center	Special	
9-Aug-2024	General Session	8:00 AM	8:50 AM	Kaleiopapa Convention Center	Rounds of 10	450
9-Aug-2024	Lunch	12:00 PM	1:30 PM	Kaleiopapa Convention Center	Rounds of 10	165

9-Aug-2024	General Session	4:00 PM	5:00 PM	Kaleiopapa Convention Center	Special	450
9-Aug-2024	Set Up	12:00 AM	11:59 PM	Keauhou Ballroom	Special	
9-Aug-2024	Set Up	12:00 AM	11:59 PM	Bayview Rooms - Hualalai/MLoa/MKea	Special	
9-Aug-2024	Office	6:00 AM	11:59 PM	Planning Office	Exhibits	
9-Aug-2024	Breakfast	7:00 AM	7:50 AM	Mauna Kea	Rounds of 10	45
9-Aug-2024	Registration	8:00 AM	5:00 PM	Kaleiopapa Convention Center Foyer	Exhibits	
9-Aug-2024	Changing Room	8:00 AM	5:00 PM	Kaleiopapa Boardroom	Exhibits	
9-Aug-2024	Meeting	8:30 AM	1:00 PM	On Property	Special	21
9-Aug-2024	Breakout	9:00 AM	11:50 AM	Keauhou III	Theatre	100
9-Aug-2024	Breakout	9:00 AM	11:50 AM	Mauna Loa	Theatre	60
9-Aug-2024	Breakout	9:00 AM	11:50 AM	Hualalai	Theatre	60
9-Aug-2024	Breakout	9:00 AM	11:50 AM	Mauna Kea	Rounds of 10	50
9-Aug-2024	Breakout	9:00 AM	11:50 AM	Keauhou IV	Theatre	100
9-Aug-2024	Breakout	1:45 PM	3:45 PM	Mauna Kea	Rounds of 10	50
9-Aug-2024	Breakout	1:45 PM	3:45 PM	Mauna Loa	Theatre	60
9-Aug-2024	Breakout	1:45 PM	3:45 PM	Hualalai	Theatre	60
9-Aug-2024	Breakout	1:45 PM	3:45 PM	Keauhou III	Theatre	100
9-Aug-2024	Breakout	1:45 PM	3:45 PM	Keauhou IV	Theatre	100
10-Aug-2024	Set Up	12:00 AM	11:59 PM	Kaleiopapa Convention Center	Special	
10-Aug-2024	Breakfast	7:00 AM	8:00 AM	Kaleiopapa Convention Center	Special	135
10-Aug-2024	Lunch	12:00 PM	1:30 PM	Kaleiopapa Convention Center	Special	226
10-Aug-2024	General Session	2:30 PM	4:30 PM	Kaleiopapa Convention Center	Special	450
10-Aug-2024	Cocktail Reception	6:00 PM	7:00 PM	Kaleiopapa Convention Center	Cocktail Rounds	252
10-Aug-2024	Dinner	7:00 PM	9:30 PM	Kaleiopapa Convention Center	Rounds of 10	252

10-Aug-2024	Set Up	12:00 AM	11:59 PM	Keauhou Ballroom	Special	
10-Aug-2024	Set Up	12:00 AM	11:59 PM	Bayview Rooms - Hualalai/MLoa/MKea	Special	
10-Aug-2024	Office	6:00 AM	11:59 PM	Planning Office	Exhibits	
10-Aug-2024	Registration	8:00 AM	12:00 PM	Kaleiopapa Convention Center Foyer	Exhibits	
10-Aug-2024	Changing Room	8:00 AM	5:00 PM	Kaleiopapa Boardroom	Exhibits	
10-Aug-2024	Breakout	8:15 AM	11:45 AM	Mauna Loa	Theatre	60
10-Aug-2024	Breakout	8:15 AM	11:45 AM	Hualalai	Theatre	60
10-Aug-2024	Breakout	8:15 AM	11:45 AM	Keauhou IV	Theatre	100
10-Aug-2024	Breakout	8:15 AM	11:45 AM	Keauhou III	Theatre	100
10-Aug-2024	Breakout	8:15 AM	11:45 AM	Mauna Kea	Rounds of 10	50
11-Aug-2024	Set Up	12:00 AM	11:59 PM	Kaleiopapa Convention Center	Special	
11-Aug-2024	Set Up	12:00 AM	11:59 PM	Keauhou Ballroom	Special	
11-Aug-2024	Set Up	12:00 AM	11:59 PM	Bayview Rooms - Hualalai/MLoa/MKea	Special	
11-Aug-2024	Office	6:00 AM	11:59 PM	Planning Office	Exhibits	10
11-Aug-2024	Breakfast	7:00 AM	8:00 AM	Mauna Kea	Special	45

**Function Space Rental Fee:** The function space rental charge will be complimentary upon meeting a food and beverage minimum \$50,000.00++ based upon the above schedule of events. A one-time set up fee of \$500.00++ will apply. Rates do not include applicable state and local taxes, currently 4.439%. A service charge, currently 23% of the Room Rental fee (plus all applicable taxes) will be added to the Room Rental fee.

**Assignment of Function Space:** Hotel will provide Customer with Function Space in accordance with the schedule of events, based on the contracted number of people attending the event. Hotel may make reasonable substitutes to Function Space by notifying Customer.

**Outdoor Complex Set-Up Charges:** All outdoor functions are subject to set-up charges (plus all applicable taxes) that cover Hotel's costs associated with cleaning, set-up and overall maintenance of the outdoor area, and are not tips, gratuities, or service charges for employees.

**Banquet Event Orders:** Hotel will provide Customer with Banquet Event Orders ("BEOs") that specify and confirm the specific details and terms and conditions for each event including, final menu selections, pricing, room set up and decor.

**Food & Beverage:** Due to licensing requirements and for quality control, all food and beverage served at Hotel must be supplied and prepared by Hotel. Menu prices will be confirmed on Banquet Event Orders (BEOs). A service charge, currently 23% of the total food and beverage revenue (plus all applicable taxes), will be added to all food and beverage charges. Included as part of the service charge is a gratuity (currently 16 % of total food and beverage revenue) that is paid directly to food and beverage service staff. The remainder of the service charge is retained by Hotel to cover non-itemized costs of the event. No other fee or charge, including administrative fees, set up fees, labor fees, or bartender or food station fees, is a tip, gratuity, or service charge for any employee.

**Minimum Revenue:** This Agreement will generate revenue for Hotel from a variety of sources, including guest rooms, food & beverage, and charges for ancillary services. The minimum revenue anticipated by Hotel under this Agreement (excluding taxes and other charges) is:

Minimum Guest Room Revenue ( <i># of room nights in Room Block x average Rate</i> ):	\$134,194.00
Minimum Food & Beverage Revenue ( <i>based on committed food &amp; beverage minimum</i> ):	\$50,000.00
Estimated Other Revenue:	\$500.00
<b>Total Minimum Revenue:</b>	<b>\$184,694.00</b>

If Customer does not fulfill all of its commitments or cancels this Agreement, Customer agrees that Hotel will suffer damages that will be difficult to determine. The "Attrition" and "Cancellation" provisions below provide for liquidated damages agreed upon by the parties as a reasonable estimate of Hotel's losses and do not constitute a penalty of any kind.

**Rooms Attrition:** Hotel is relying upon customer's use of the Room Night Commitment. Customer agrees that a loss will be incurred by Hotel if Customer's actual usage is less than 80% on a nightly basis of the Room Night Commitment. If Customer's actual usage is less than 80% on a nightly basis of the Room Night Commitment, Customer agrees to pay, as liquidated damages and not as a penalty, the difference between 80% of the Room Night Commitment and Customer's actual usage, multiplied by the average group room rate on a nightly basis, plus applicable taxes. Rooms actualized outside of the Room Night Commitment will not be counted in the attrition calculation.

**Cancellation:** In the event of a group cancellation occurring 0 to 3 business days prior to arrival, liquidated damages in the amount of one hundred percent (100%) of the Room Night Commitment, will be due, plus applicable taxes.

In the event of a group cancellation occurring 4 business days to 90 days prior to arrival, liquidated damages in the amount of ninety percent (90%) of the Room Night Commitment will be due, plus applicable taxes.

In the event of a group cancellation occurring 91 to 180 days prior to arrival, liquidated damages in the amount of eighty percent (80%) of the Room Night Commitment will be due, plus applicable taxes.

In the event of a group cancellation occurring 181 to 365 days prior to arrival, liquidated damages in the amount of seventy percent (70%) of the Room Night Commitment will be due, plus applicable taxes.

In the event of a group cancellation occurring between the time of acceptance of this Agreement and 366 days prior to arrival, liquidated damages in the amount of fifty percent (50%) of the Room Night Commitment be due, plus applicable taxes.

**Payment Options:** Payment will be made as indicated below. *Please check applicable option.*

	Customer Pays	Guest Pays
Guest rooms (including taxes and automatic or mandatory charges):		X
Incidental charges:		X

**Master Account:** Hotel will set up a "Master Account" for Customer for payment of charges under this Agreement. Customer must review all charges billed to the Master Account to ensure accurate billing.

**Deposit Schedule:** Customer will pay deposits to Hotel as follows:

Type	Due Date	Amount
1st Deposit	At Signing	\$5,000.00
2 <sup>nd</sup> Deposit	January 5, 2024	50% of Estimated Total
Final Deposit	August 5, 2024	Estimated Remaining Master Balance

**Payment:** Unless direct billing has been established, Customer will pay the estimated amount of the Master Account as shown on the deposit schedule. If initial deposit is paid by credit card, such credit card will be charged per deposit schedule above. Customer may make alternate arrangements for deposit payment by contacting their service manager at least one week prior to deposit due date. Customer will advise Hotel of its expected method of payment of the Master Account at least 30 days in advance of August 5, 2024. If Customer will pay using a credit card honored by Hotel, a valid credit card must be provided to Hotel no later than August 5, 2024, and all Master Account charges will be charged to such credit card at departure. Any amounts not paid at departure will accrue interest at 1½% per month from the date of departure. Upon application and review by Hotel, Hotel may elect to extend direct billing privileges to Customer. If direct billing has been established, payment of all undisputed amounts is due within 30 days of Customer's receipt of invoice from Hotel, and if not paid within 30 days will accrue interest at 1½ % per month from date of departure. Customer must notify Hotel of any disputes within 5 business days of Customer's receipt of

invoice from Hotel or disputes will be considered waived. If Hotel determines after establishing direct billing or a deposit schedule that Customer's credit status has changed negatively, Hotel may require payment of all estimated Master Account charges no later than 14 days before August 5, 2024.

**Concessions:** Hotel will provide the following concessions if at least 80% of the Minimum Guest Room Revenue is received.

Concession
The Resort Charge will be waived (regularly \$30) plus tax, currently 4.439%, with full access to all inclusions and benefits.
Complimentary function space rental fee upon meeting Food & Beverage revenue of \$50,000.00++. A one-time setup fee of \$500++ will apply.
One (1) complimentary upgrade to the Presidential Suite at the group Mountain View rate of \$229 Wednesday-Sunday, during contracted group dates, additional Presidential Suite nights will be at a reduced rate of \$649, based on availability
Four (4) complimentary upgrades to Ohana Suites at the group Mountain View rate of \$229 Wednesday-Sunday, during contracted group dates, additional Ohana Suites or nights will be at a reduced rate of \$499, based on availability
One (1) complimentary room night for every paid 40 guest room nights (on a cumulative basis) booked.
Five (5) run of house Staff rooms at the discounted rate of \$189 Wednesday-Sunday, during contracted group dates.
One (1) Staff room in Ocean Front category at the discounted rate of \$159 Monday-Monday, during contracted group dates.
Fifteen (15) upgrades to Ocean Front rooms for group VIPs, during contracted group dates.
Fifteen percent (15%) off 2024 AV prices.
Personalized Web site to manage your meeting and event details, including your logos and images, welcome messaging and any related links that may be useful to your delegates. Your page will have a unique URL which you can send to attendees or post within your own web site.
Waived corkage fees will apply in guestrooms and/or Suites. Corkage fees in Meeting Rooms and Public spaces are \$35++/per bottle.
Group rate honored 3 days pre and 3 days post contracted dates, based upon availability at the time of request (does not include Suite upgrades, see above for reduced rates)
Eight (8) complimentary room nights, based on availability at time of request, to be used for pre-planning purposes, site inspection, or planning site, within one year of programs operation. Additional site nights will be available at a special rate of \$189.00, plus current taxes and fees, based on availability
Self-parking will be at a reduced rate of \$5 + tax and Valet will be \$12 + tax per vehicle/per day for all conference attendees (in-house and local)
Twenty percent (20%) off current Haleo Luau pricing
Ten percent (10%) off current banquet menus at time of food selection

**Unattended Items/Additional Security (Liability for unattended items):** The Hotel cannot insure the security of items left unattended in function rooms. Special arrangements may be made with the Hotel for securing a limited number of valuable items. If customer requires additional security with respect to such items or for any other reason, the Hotel will assist in making these arrangements. All security personnel to be utilized during the Event are subject to Hotel approval.

**Ancillary Services:** Hotel may provide, or contract with third parties to provide, ancillary services (e.g., AV, drayage, florists, exhibitors) to Customer for additional charges. Except with respect to certain services (e.g., rigging services), Customer may use its own vendors for such services provided that Customer's proposed vendors meet minimum standards established by Hotel, including insurance and indemnification requirements. With respect to audiovisual services, Customer will inform Hotel of its decision to bring its own vendor at least 60 days prior to August 5, 2024, and will sign, and have its audiovisual vendor sign, an acknowledgement of Hotel's Audiovisual Service Standards at least 45 days prior to August 5, 2024.

**Rigging Services:** If Customer requires rigging services, rigging equipment or the use of rigging points, it will be required to use the Hotel's exclusive rigging services provider.

**Shipping and Storage:** Hotel does not have storage space for crates, pallets or large shipments. Any materials to be sent to Hotel may arrive no earlier than 3 days prior to August 5, 2024. A handling and storage fee of \$25 per box/item (plus all applicable dates) will be assessed. The mandatory handling and storage fee is retained by the Hotel and is not a tip, gratuity, or service charge for employees providing the handling services. Hotel will not be responsible for any loss or damage to materials set to Hotel prior to August 5, 2024.

**Impossibility:** The performance of this Agreement is subject to termination without liability upon the occurrence of any circumstance beyond the control of either party – such as acts of God, war, acts of terrorism, government regulations, disaster, strikes, civil disorder, or curtailment of transportation facilities – to the extent that such circumstance makes it illegal or impossible for the Hotel to provide, or for groups in general to use, the Hotel facilities. The ability to terminate this Agreement without liability pursuant to this paragraph is conditioned upon delivery of written notice to the other party setting forth the basis for such termination as soon as reasonably practical - but in no event longer than ten (10) days - after learning of such basis.

**Compliance with Law:** This Agreement is subject to all applicable federal, state, and local laws, including health and safety codes, alcoholic beverage control laws, disability laws, federal anti-terrorism laws and regulations, and the like. Hotel and customer agree to cooperate with each other to ensure compliance with such laws.

**Changes, Additions, Stipulations, or Lining Out:** Any changes, additions, stipulations, or deletions, including corrective lining out by either Hotel or Customer, will not be considered agreed to or binding on the other unless such modifications have been initialed or otherwise approved in writing by the other.

**Litigation Expenses:** The parties agree that, in the event litigation relating to this Agreement is filed by either party, the non-prevailing party in such litigation will pay the prevailing party's costs resulting from the litigation, including reasonable attorneys' fees.

**Liquor License:** Customer understands that Hotel's liquor license requires that beverages only be dispensed by Hotel employees or bartenders. Alcoholic beverage service may be denied to those guests who appear to be intoxicated or are under age.

**Compliance with Equal Opportunity Laws:** This section does not apply to customers that are not part of the U.S. federal government. This section describes the Hotel's obligations as a federal contractor.

Hotel shall comply with all applicable laws, statutes, rules, ordinances, codes, orders and regulations of all federal, state, local and other governmental and regulatory authorities and of all insurance bodies applicable to the Hotel premises in performing its obligations under this Agreement.

Hotel (referred to as "contractor" in this section) shall comply with Executive Order 11246, as amended, Section 503 of the Rehabilitation Act of 1973, as amended, and the Vietnam Era Veterans' Readjustment Assistance Act, as amended, which are administered by the United States Department of Labor ("DOL"), Office of Federal Contract Compliance Programs ("OFCCP"). The equal employment opportunity clauses of the implementing regulations, including but not limited to 41 C.F.R. §§ 60.1-4, 60-300.5(a), and 60-741.5(a), are hereby incorporated by reference, with all relevant rules, regulations and orders pertaining thereto. This contractor and subcontractor shall abide by the requirements of 41 C.F.R. §§ 60-1.4(a), 60-300.5(a) and 60-741.5(a). These regulations prohibit discrimination against qualified individuals based on their status as protected veterans or individuals with disabilities, and prohibit discrimination against all individuals based on their race, color, religion, sex, sexual orientation, gender identity or national origin. Moreover, these regulations require that covered prime contractors and subcontractors take affirmative action to employ and advance in employment individuals without regard to race, color, religion, sex, sexual orientation, gender identity national origin, protected veteran status or disability.

Hotel also shall comply with Executive Order 13496 and with all relevant rules, regulations and orders pertaining thereto, to the extent applicable. The employee notice clause and all other provisions of 29 C.F.R. Part 471, Appendix A to Subpart A, are hereby incorporated by reference.

To the extent applicable, Hotel shall include the provisions of this section in every subcontract or purchase order so that such provisions shall be binding upon each contractor, subcontractor or vendor performing services or providing materials relating to this Agreement and the services provided pursuant to the terms hereof.

**Privacy:** Marriott International, Inc. ("Marriott") is committed to complying with obligations applicable to Marriott under applicable privacy and data protection laws, including to the extent applicable EU data protection laws. Hotel shall comply with the then-current Marriott Group Global Privacy Statement (the "Privacy Statement," currently available at <http://www.marriott.com/about/privacy.mi>) with respect to any personal data received under this Agreement.

Without limiting the foregoing obligation, Hotel has implemented measures designed to: (1) provide notice to individuals about its collection and use of their personal data, including through the Privacy Statement; (2) use such personal data only for legitimate business purposes; (3) provide means by which individuals may request to review, correct, update, suppress, restrict or delete or port their personal data, consistent with applicable law; (4) require any service providers with whom personal data is shared to protect the confidentiality and security of such data; and (5) use technical and organizational measures to protect personal data within its organization against unauthorized or unlawful access, acquisition, use, disclosure, loss, or alteration.

Customer will obtain all necessary rights and permissions prior to providing any personal data to Hotel, including all rights and permissions required for Hotel, Hotel affiliates, and service providers to use and transfer the personal data to locations both within and outside the point of collection (including to the United States) in accordance with Hotel's privacy statement and applicable law. Notwithstanding any other provision, Hotel may use an individual's own personal data to the extent directed by, consented to or requested by such individual.

**Notice:** Any notice required or permitted by the terms of this Agreement must be in writing.

**Assignment:** Customer may not assign or delegate its rights or duties under this Agreement without Hotel's prior approval.

**Severability:** If any provision of this Agreement is held to be invalid or unenforceable that provision will be eliminated or limited to the minimum extent possible, and the remainder of the Agreement will have full force and effect.

**Waiver:** If either party agrees to waive its right to enforce any term of this Agreement, it does not waive its right to enforce any other terms of this Agreement.

This Agreement constitutes the entire agreement between the parties, supersedes all other written and oral agreements between the parties concerning its subject matter, and may not be amended except by a writing signed by Hotel and Customer.

**ACCEPTED AND AGREED TO:**

California-Nevada-Hawaii  
District of KIWANIS INTERNATIONAL

Sheraton Kona Resort & Spa at Keauhou Bay

By \_\_\_\_\_  
Mark McDonald  
Executive Director

By \_\_\_\_\_  
Benjamin Cohen  
Director of Revenue Management

Date \_\_\_\_\_

Date \_\_\_\_\_

By \_\_\_\_\_  
Alicia Phillips  
Group Sales Manager

Date \_\_\_\_\_

## LOYALTY PROGRAM

### LOYALTY PROGRAM - REWARDING EVENTS

Marriott International, Inc. and its subsidiaries offer travelers a choice of three frequent travel programs (each, a "Loyalty Program"): The Marriott Rewards® Program, The Ritz-Carlton Rewards® Program and the Starwood Preferred Guest® Program. Rewarding Events<sup>SM</sup> ("Rewarding Events") provides points, miles, or other Loyalty Program currency in certain regional markets to eligible Loyalty Program members who book and hold qualifying groups, meetings, and events at participating hotels.

Approximately ten (10) business days after the conclusion of the Event (provided that the Event is not cancelled and Customer has otherwise complied with the material terms and conditions of this Agreement), the Hotel will either award points or submit an award for airline miles to the Member identified below.

Rewarding Events is not available in certain circumstances, including (1) for any government employee or official booking a government event (U.S. government event or non-U.S. government event); (2) for any employee of a state-owned or state-controlled entity ("SOE") booking an event on behalf of the SOE; or (3) for any other planner or intermediary when booking an event on behalf of a non-U.S. governmental entity or SOE. Hotels in the Asia Pacific region are restricted from awarding Rewarding Events points or miles to any intermediary booking an event on behalf of any governmental entity or SOE.

GROUP MUST CHECK **ONE** OPTION BELOW:

- The Contact (as identified on page 1 of this Agreement or the Authorized Signer of this Agreement) is eligible to receive Rewarding Events points or airline miles

Member Name \_\_\_\_\_  
Loyalty Program Member Number \_\_\_\_\_

\*If airline miles are desired instead of Rewarding Events points, please also provide:

Frequent flier airline-miles account number \_\_\_\_\_  
Airline Name \_\_\_\_\_

OR

- The Contact (as identified on page 1 of this Agreement or the Authorized Signer of this Agreement) declines or is not eligible to receive Rewarding Events points or airline miles and hereby waives the right to receive an award of points or airline miles in connection with the Event.

The number of points or airline miles to be awarded shall be determined pursuant to the Loyalty Program Terms and Conditions, as in effect at the time of award. The Terms and Conditions are available on-line at [members.marriott.com](http://members.marriott.com), and may be changed at the sole discretion of Marriott International, Inc. at any time and without notice.

The individual identified above to receive either points or airline miles may not be changed without such individual's prior written consent. By inserting the airline mileage account information, the recipient elects to receive airline miles rather than points. All Loyalty Program Terms and Conditions apply.



**Airfare to Orlando, Florida**

**June 26-June 30, 2019**

**Roundtrip Estimates (Flying into Orlando International Airport)**

**As of 1/18/19 via Expedia**

<b>Departing Airport</b>	<b>Delta</b>	<b>American</b>	<b>United</b>	<b>Southwest</b>	<b>Notes</b>
<b>San Diego (SAN)</b>	\$ 429.00 1-STOP	\$ 412.00 1-STOP	\$ 414.00 1-STOP	\$ 530.00 1-STOP	
<b>Los Angeles (LAX)</b>	\$ 370.00 NON-STOP	\$ 390.00 NON-STOP	\$ 364.00 1-STOP	\$ 607.00 1-STOP	
<b>Ontario (Ont)</b>	\$ 450.00 1 STOP	\$ 416.00 1 STOP	\$ 541.00 1 STOP	\$ 563.00 1 STOP	
<b>San Francisco (SFO)</b>	\$ 392.00 1 STOP	\$ 410.00 1 STOP	\$ 427.00 1 STOP	\$ 573.00 1 STOP	
<b>Honolulu (HNL)</b>	\$ 1,135.00 1 STOP	\$ 970.00 1 STOP	\$ 974.00 2 STOPS	N/A	
<b>Reno (RNO)</b>	\$ 492.00 1 STOP	\$ 465.00 1 STOP	\$ 578.00 1 STOP	\$ 530.00 1 STOP	
<b>Sacramento (SMF)</b>	\$ 447.00 1 STOP	\$ 439.00 1 STOP	\$ 463.00 1 STOP	\$ 475.00 1 STOP	

**From:** [Joni Ackerman](#)  
**To:** [Pete Horton](#)  
**Cc:** [Joni Ackerman](#); [Mark McDonald](#); [Rocci Barsotti](#); [TIMOTHY J CUNNING](#)  
**Subject:** IPG budget request  
**Date:** Friday, January 11, 2019 10:26:10 AM  
**Attachments:** [BUDGET.IPG.pdf](#)

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Pete,

Attached is list of expenses for the IPG this year and my request for increase of budget. My reasons for this request are as follows-

It is necessary for the IPG to attend all conventions including both midyears, not merely the one with a Trustees meeting. The job of the IPG is to support the Governor (see District Bylaws), and it is hard to support him if I am absent. We must attend MYN in order to support the Governor but also because the First Dude's Aktion Club Program is to be discussed by the Foundation Board. The remaining funds in his Program may become the initial capital for an Aktion Club endowment fund.

Both Greg and I will attend International on behalf of Cal-Nev-Ha when I receive the Distinguished Governor Award and the District receives the Distinguished District Award. We must attend Dcon to support the Governor and because we have responsibilities including awards to hand out including 2017-18 Distinguished Lt. Governor.

I was caused to incur \$1,144 of expense for a two day leadership conference in October, which is an annual meeting between the district administration and foundation leaders. The *required two days* actually only involves the Governor's separate food tasting and a *two hour* meeting between the Governor, Governor Elect, Past Governor, Foundation President and District Secretary. I was given notice to attend this two day "conference" in person, so I was present.

Actual expenses are listed for meals at Midyears. No meals are listed for Icon, other than the Distinguished Governors Dinner. The estimate for Dcon meals is likely far below what the expense will be.

Thank you to the Finance Committee for your consideration of this request, Joni

**BUDGET ANALYSIS AND PROPOSED ADDITIONAL FUNDS FOR IPG 2018-19**

**ACTUAL EXPENSES ALREADY INCURRED**

Leadership Meeting in Santa Rosa		<b>\$1,144</b>
Airfare (2)	\$ 340	
Ground	43	
Car Rental	225	
Meals	168	
Hotel	368	

Trustee Training		<b>\$ 398</b>
Housing/meals	198 (147 reg + 51 Greg dinner)	
Mileag(124)	200	

**ESTIMATED FURTHER COSTS**

Midyear South*		<b>\$ 980</b>
Registration (2)	110	
Mileage (232)	232	
Hotel 2 nights	338	
Meals	300 (Friday dinner, MY lunch, Fdn dinner)	

Midyear North**		<b>\$1,200</b>
Airfare (2)	550	
Hotel	270	
Conv Meals	300	
Ground	80	

<b>ICON Receiving Distinguished District Award</b>		<b>\$2,500</b>
Airfare (2)	900	
Ground	40	
Registration (2)	600 early reg	
Hotel	860 (175+tax/night 4 nights)	
Meals	300 (Distinguished Gov dinner)	

DCON		<b>\$2,700</b>
Mileage (600)	312	
Hotel	600 est	
Registration (2)	300 est	
Conv Meals	400 min	

**TOTAL EXPENSES** **\$8,034**

**BALANCE OF \$3,700 BUDGET** **2,552**

**PROPOSED ADDITIONAL BUDGET** **\$5,482**

\* Board of Trustees \*\*Foundation Board agenda re First Dude's Aktion Club funds endowment program

# Kiwanis

Cal-Nev-Ha District

[www.cnhkiwanis.org](http://www.cnhkiwanis.org)

Balance Sheet and Financial Statements  
For the Quarter Ending  
December 31, 2018

Prepared Without Audit

Cal-Nev-Ha District of Kiwanis International  
**Balance Sheet**  
As of December 31, 2018

	<u>Dec 31, 18</u>	<u>Dec 31, 17</u>	<u>\$ Change</u>
<b>ASSETS</b>			
<b>Current Assets</b>			
<b>Checking/Savings</b>			
111.00 · Chino Checking #1862	39,680.44	0.00	39,680.44
111.03 · Chino Money Market	299,759.02	282,973.11	16,785.91
104 · Petty Cash	100.00	100.00	0.00
111.01 · Chino Checking #3893	0.00	27,308.07	(27,308.07)
<b>Total Checking/Savings</b>	<u>339,539.46</u>	<u>310,381.18</u>	<u>29,158.28</u>
<b>Accounts Receivable</b>			
122 · Accounts Receivable QB	6,299.00	2,275.00	4,024.00
<b>Total Accounts Receivable</b>	<u>6,299.00</u>	<u>2,275.00</u>	<u>4,024.00</u>
<b>Other Current Assets</b>			
114.10 · Merrill Lynch	70,894.52	75,288.49	(4,393.97)
120 · Accounts Receivable	12,370.05	7,748.00	4,622.05
130 · Inventory Asset	29,621.81	15,106.98	14,514.83
140 · Prepaid Expense	2,198.74	3,737.36	(1,538.62)
<b>Total Other Current Assets</b>	<u>115,085.12</u>	<u>101,880.83</u>	<u>13,204.29</u>
<b>Total Current Assets</b>	<u>460,923.58</u>	<u>414,537.01</u>	<u>46,386.57</u>
<b>Fixed Assets</b>			
155 · Furniture & Fixtures	41,551.44	41,551.44	0.00
157 · Machine & Equipment	33,670.01	30,761.61	2,908.40
158 · Computer Equipment	7,778.66	10,291.23	(2,512.57)
159 · Convention Equipment	1,541.61	1,541.61	0.00

Cal-Nev-Ha District of Kiwanis International  
**Balance Sheet**  
As of December 31, 2018

	<u>Dec 31, 18</u>	<u>Dec 31, 17</u>	<u>\$ Change</u>
161 · Leasehold Improvements	6,428.23	6,428.23	0.00
169 · Accumulated Depreciation	(79,174.99)	(74,480.61)	(4,694.38)
<b>Total Fixed Assets</b>	<b>11,794.96</b>	<b>16,093.51</b>	<b>(4,298.55)</b>
<b>Other Assets</b>			
170 · Deposits	7,762.00	11,328.00	(3,566.00)
<b>Total Other Assets</b>	<b>7,762.00</b>	<b>11,328.00</b>	<b>(3,566.00)</b>
<b>TOTAL ASSETS</b>	<b><u>480,480.54</u></b>	<b><u>441,958.52</u></b>	<b><u>38,522.02</u></b>
<b>LIABILITIES &amp; EQUITY</b>			
<b>Liabilities</b>			
<b>Current Liabilities</b>			
<b>Accounts Payable</b>			
205 · Accounts Payable QB	0.00	586.00	(586.00)
<b>Total Accounts Payable</b>	<b>0.00</b>	<b>586.00</b>	<b>(586.00)</b>
<b>Credit Cards</b>			
205.41 · AMEX District	14,053.26	3,092.54	10,960.72
205.42 · Marriot Rewards - VISA	0.00	135.31	(135.31)
<b>Total Credit Cards</b>	<b>14,053.26</b>	<b>3,227.85</b>	<b>10,825.41</b>
<b>Other Current Liabilities</b>			
205.00 · Accounts Payable-Related Party	10,131.98	13,208.18	(3,076.20)
219 · *Sales Tax Payable	296.32	275.13	21.19
220 · Accrued Vacation	34,543.01	35,255.12	(712.11)
<b>Total Other Current Liabilities</b>	<b>44,971.31</b>	<b>48,738.43</b>	<b>(3,767.12)</b>
<b>Total Current Liabilities</b>	<b>59,024.57</b>	<b>52,552.28</b>	<b>6,472.29</b>

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Accrual Basis

Cal-Nev-Ha District of Kiwanis International  
**Balance Sheet**  
As of December 31, 2018

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	<u>Dec 31, 18</u>	<u>Dec 31, 17</u>	<u>\$ Change</u>
<b>Long Term Liabilities</b>			
242 · Deferred Revenue Life Member	32,384.82	33,158.74	(773.92)
<b>Total Long Term Liabilities</b>	<u>32,384.82</u>	<u>33,158.74</u>	<u>(773.92)</u>
<b>Total Liabilities</b>	91,409.39	85,711.02	5,698.37
<b>Equity</b>			
335.01 · Unrestricted Net Assets	44,102.86	32,740.92	11,361.94
340 · Temporarily Restr'd Net Assets	27,121.72	15,977.75	11,143.97
<b>Net Income</b>	<u>317,846.57</u>	<u>307,528.83</u>	<u>10,317.74</u>
<b>Total Equity</b>	<u>389,071.15</u>	<u>356,247.50</u>	<u>32,823.65</u>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<u><u>480,480.54</u></u>	<u><u>441,958.52</u></u>	<u><u>38,522.02</u></u>

**Cal-Nev-Ha District of Kiwanis International**  
**2019 Rose Float Budget Report**  
 October through December 2018

	Oct - Dec 18	Budget	\$ Over Budget	% of Budget
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
26.430 · Rose Float Income				
430.01 · Pin Sales	215.00	1,600.00	-1,385.00	13.4%
430.02 · Plaque Sales	0.00	100.00	-100.00	0.0%
430.03 · Banner Patch Income	1,200.00	1,800.00	-600.00	66.7%
430.07 · Drawing Income	800.00	1,200.00	-400.00	66.7%
431.05 · Rose Bowl Game Tickets	5,820.00	6,600.00	-780.00	88.2%
431.06 · Rose Parade Ticket Sales	600.00			
431.31 · Sponsorships-Pins	3,050.00	3,200.00	-150.00	95.3%
431.32 · Sponsorships-Banner Patches	575.00	400.00	175.00	143.8%
431.33 · Sponsorships-Plaques	65.00	200.00	-135.00	32.5%
431.34 · Sponsorships-Drawing Tickets	645.00	700.00	-55.00	92.1%
431.35 · Donations-Rose Float Club	13,000.00	18,000.00	-5,000.00	72.2%
430.15 · Gala Income	0.00	19,000.00	-19,000.00	0.0%
432.02 · KI Support for Rose Float	60,000.00	60,000.00	0.00	100.0%
<b>Total 26.430 · Rose Float Income</b>	<b>85,970.00</b>	<b>112,800.00</b>	<b>-26,830.00</b>	<b>76.2%</b>
<b>Total Income</b>	<b>85,970.00</b>	<b>112,800.00</b>	<b>-26,830.00</b>	<b>76.2%</b>
<b>Gross Profit</b>	<b>85,970.00</b>	<b>112,800.00</b>	<b>-26,830.00</b>	<b>76.2%</b>
<b>Expense</b>				
26.500 · Rose Float District Project exp				
26.566 · Audit Fees	0.00	700.00	-700.00	0.0%
26.570 · Booth Expense RF	0.00	500.00	-500.00	0.0%
26.580 · Costumes & Riders	0.00	1,000.00	-1,000.00	0.0%
26.639 · Pins - Rose Float	1,256.70	2,000.00	-743.30	62.8%
26.567 · Banner Patches	398.47	500.00	-101.53	79.7%
26.590 · Gala Expense	0.00	11,000.00	-11,000.00	0.0%
26.657 · Transportation	0.00	750.00	-750.00	0.0%
26.653 · Rider Gifts	0.00	600.00	-600.00	0.0%
26.615 · Wristbands for Workers	393.65	350.00	43.65	112.5%
26.560 · Convention & Conference expense	0.00	500.00	-500.00	0.0%
26.665 · Miscellaneous	0.00	400.00	-400.00	0.0%
26.662 · Rose Bowl Game Tickets	4,640.00	5,900.00	-1,260.00	78.6%
26.663 · Rose Parade Seats	600.00			
26.659 · T-Shirts, Jackets & Hats	423.35	0.00	423.35	100.0%
26.651 · Printing Rose Float	302.84	450.00	-147.16	67.3%
26.645 · Postage & Mailing Expense	214.96	550.00	-335.04	39.1%
26.642 · Plaques - Sponsors	23.87	100.00	-76.13	23.9%
26.630 · Parade Entry Fee	3,600.00	3,600.00	0.00	100.0%
26.620 · Office Expense	380.12	300.00	80.12	126.7%



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Accrual Basis

**Cal-Nev-Ha District of Kiwanis International**  
**2019 Rose Float Budget Report**  
October through December 2018

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	<u>Oct - Dec 18</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
26.621 · Credit Card Fees	0.00	150.00	-150.00	0.0%
26.603 · Float Construction Cost	48,000.00	71,000.00	-23,000.00	67.6%
<b>Total 26.500 · Rose Float District Project exp</b>	<u>60,233.96</u>	<u>100,350.00</u>	<u>-40,116.04</u>	<u>60.0%</u>
<b>Total Expense</b>	<u>60,233.96</u>	<u>100,350.00</u>	<u>-40,116.04</u>	<u>60.0%</u>
<b>Net Ordinary Income</b>	<u>25,736.04</u>	<u>12,450.00</u>	<u>13,286.04</u>	<u>206.7%</u>
<b>Net Income</b>	<u><u>25,736.04</u></u>	<u><u>12,450.00</u></u>	<u><u>13,286.04</u></u>	<u><u>206.7%</u></u>

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Accrual Basis

**Cal-Nev-Ha District of Kiwanis International**  
**Aktion Club Convention Budget vs. Actual**  
**October through December 2018**

	Aktion Club Convention 2018		TOTAL	
	Oct - Dec 18	Budget	Oct - Dec 18	Budget
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
20.410 · Registration Fees	46,302.00	45,189.00	46,302.00	45,189.00
20.421 · KI Fund Grant Aktion Club Conv	3,641.00		3,641.00	0.00
413 · 1st Dude Grant	8,175.00		8,175.00	0.00
422 · Foundation Support	0.00	3,600.00	0.00	3,600.00
<b>Total Income</b>	58,118.00	48,789.00	58,118.00	48,789.00
<b>Gross Profit</b>	58,118.00	48,789.00	58,118.00	48,789.00
<b>Expense</b>				
20.561 · Awards	476.17	75.00	476.17	75.00
20.566 · Audit Fee	0.00	500.00	0.00	500.00
20.594 · Credit Card Processing Fees	0.00	50.00	0.00	50.00
20.615 · Hotel Cost, Power & Security	500.00	700.00	500.00	700.00
20.617 · Housing Expense	48,280.00	40,188.00	48,280.00	40,188.00
20.618 · Meals	687.23	750.00	687.23	750.00
20.619 · Background Checks	25.00		25.00	0.00
20.622 · Music & Entertainment	2,426.22	1,500.00	2,426.22	1,500.00
20.651 · Printing	0.00	150.00	0.00	150.00
20.666 · Speakers Honorarium & Travel	0.00	600.00	0.00	600.00
20.672 · Staff Travel, Meals & Lodging	775.86	750.00	775.86	750.00
20.679 · Supplies	750.00	1,275.00	750.00	1,275.00
20.684 · Telephone	33.88		33.88	0.00
20.693 · Website Maintenance	179.49	250.00	179.49	250.00
20.705 · KI Fund Grant - Aktion Club	3,494.23		3,494.23	0.00
<b>Total Expense</b>	57,628.08	46,788.00	57,628.08	46,788.00
<b>Net Ordinary Income</b>	489.92	2,001.00	489.92	2,001.00
<b>Net Income</b>	<u>489.92</u>	<u>2,001.00</u>	<u>489.92</u>	<u>2,001.00</u>

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Accrual Basis

**Cal-Nev-Ha District of Kiwanis International**  
**CLE Revenue vs Expense**  
October through December 2018

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	Club Leadership Education	TOTAL
Ordinary Income/Expense		
Expense		
20.594 · Credit Card Processing Fees	11.07	11.07
29.679 · Telephone CLE	33.88	33.88
Total Expense	44.95	44.95
Net Ordinary Income	-44.95	-44.95
Net Income	<u>-44.95</u>	<u>-44.95</u>

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Accrual Basis

**Cal-Nev-Ha District of Kiwanis International**  
**District Convention Budget Report**  
October through December 2018

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	Oct - Dec 18	Budget	\$ Over Budget
Ordinary Income/Expense			
Expense			
20.561 · Awards	619.74		
20.622 · Music & Entertainment	200.00		
20.648 · Pre Planning Expense	418.07		
20.651 · Printing	90.51		
20.663 · Registration & Sign Expense	240.74		
20.684 · Telephone	169.42		
Total Expense	1,738.48		
Net Ordinary Income	-1,738.48		
Net Income	-1,738.48		

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Cal-Nev-Ha District of Kiwanis International  
**General Fund Budget vs. Actual**  
 October through December 2018

	General Fund			TOTAL
	Oct - Dec 18	Budget	\$ Over Budget	Oct - Dec 18
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
401 - District Dues	402,247.00	542,400.00	-140,153.00	402,247.00
402 - New Member Add Fees	4,840.00	27,500.00	-22,660.00	4,840.00
405 - Life Member Fee	0.00	6,400.00	-6,400.00	0.00
406 - Int'l Convention Travel	0.00	11,300.00	-11,300.00	0.00
411 - Honorary Membership	32.00	100.00	-68.00	32.00
421 - SLP Operations Support	25,750.00	103,000.00	-77,250.00	25,750.00
422 - Foundation Support	7,995.00	31,980.00	-23,985.00	7,995.00
424 - SLP One time transition Funding	0.00	12,000.00	-12,000.00	0.00
425 - District Sales Items	12,181.49	36,000.00	-23,818.51	12,181.49
428 - Printing & Copy Reimbursement	366.05	3,000.00	-2,633.95	366.05
429 - Shipping Cost	429.80	100.00	329.80	429.80
431 - Background Check	860.00	5,500.00	-4,640.00	860.00
441 - Investment Income	-4,198.60	5,000.00	-9,198.60	-4,198.60
<b>Total Income</b>	<b>450,502.74</b>	<b>784,280.00</b>	<b>-333,777.26</b>	<b>450,502.74</b>
<b>Gross Profit</b>	<b>450,502.74</b>	<b>784,280.00</b>	<b>-333,777.26</b>	<b>450,502.74</b>
<b>Expense</b>				
Administrative & Salaries	129,580.72	553,904.03	-424,323.31	129,580.72
District Committees & Cabinet	-1,972.22	11,250.00	-13,222.22	-1,972.22
District Officers	17,178.14	138,900.00	-121,721.86	17,178.14
Publication Cal-Nev-Ha Magazine	0.00	8,645.00	-8,645.00	0.00
Service Leadership Programs	1,900.83	32,670.00	-30,769.17	1,900.83
750 - District Sale Items	9,601.83	26,900.00	-17,298.17	9,601.83
<b>Total Expense</b>	<b>156,289.30</b>	<b>772,269.03</b>	<b>-615,979.73</b>	<b>156,289.30</b>
<b>Net Ordinary Income</b>	<b>294,213.44</b>	<b>12,010.97</b>	<b>282,202.47</b>	<b>294,213.44</b>
<b>Other Income/Expense</b>				
<b>Other Expense</b>				
Reserves & Other Expense	1,434.00	11,500.00	-10,066.00	1,434.00
<b>Total Other Expense</b>	<b>1,434.00</b>	<b>11,500.00</b>	<b>-10,066.00</b>	<b>1,434.00</b>
<b>Net Other Income</b>	<b>-1,434.00</b>	<b>-11,500.00</b>	<b>10,066.00</b>	<b>-1,434.00</b>
<b>Net Income</b>	<b>292,779.44</b>	<b>510.97</b>	<b>292,268.47</b>	<b>292,779.44</b>

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Accrual Basis

## Cal-Nev-Ha District of Kiwanis International Mid Year North Revenue & Expense Report

October through December 2018

	Oct - Dec 18	Budget	\$ Over Budget
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
20.410 · Registration Fees	900.00	23,375.00	-22,475.00
20.412 · Meal Income	1,154.00	15,810.00	-14,656.00
20.414 · Booth Sales		350.00	-350.00
20.415 · Supplies Sales		1,300.00	-1,300.00
<b>Total Income</b>	<b>2,054.00</b>	<b>40,835.00</b>	<b>-38,781.00</b>
<b>Gross Profit</b>	<b>2,054.00</b>	<b>40,835.00</b>	<b>-38,781.00</b>
<b>Expense</b>			
20.558 · Audio Visual General Session		2,400.00	-2,400.00
20.561 · Awards		50.00	-50.00
20.566 · Audit Fee		300.00	-300.00
20.582 · Clerical & Accounting	408.71	7,000.00	-6,591.29
20.591 · Conv Hosted Housing & Meals		1,070.00	-1,070.00
20.594 · Credit Card Processing Fees	63.55		
20.606 · Flowers & Decorations		320.00	-320.00
20.618 · Meals		15,654.00	-15,654.00
20.622 · Music & Entertainment		500.00	-500.00
20.645 · Postage & Shipping Expense		50.00	-50.00
20.648 · Pre Planning Expense	670.65	500.00	170.65
20.651 · Printing	61.09	300.00	-238.91
20.652 · Promotion & Incentives		846.00	-846.00
20.663 · Registration & Sign Expense	124.15	500.00	-375.85
20.666 · Speakers Honorarium & Travel		2,930.00	-2,930.00
20.669 · SLP Governors		150.00	-150.00
20.672 · Staff Travel, Meals & Lodging	443.60	1,000.00	-556.40
20.679 · Supplies	42.50	1,000.00	-957.50
20.680 · Supplies Sold		1,000.00	-1,000.00
20.681 · Taxes & Insurance	23.44	550.00	-526.56
20.684 · Telephone	90.36	400.00	-309.64
20.690 · Van & Truck Rental		800.00	-800.00
20.854 · Depreciation Conventions		300.00	-300.00
<b>Total Expense</b>	<b>1,928.05</b>	<b>37,620.00</b>	<b>-35,691.95</b>
<b>Net Ordinary Income</b>	<b>125.95</b>	<b>3,215.00</b>	<b>-3,089.05</b>
<b>Net Income</b>	<b>125.95</b>	<b>3,215.00</b>	<b>-3,089.05</b>

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Accrual Basis

## Cal-Nev-Ha District of Kiwanis International Mid Year South Budget Report

October through December 2018

	Oct - Dec 18	Budget	\$ Over Budget
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
20.410 · Registration Fees	720.00	26,650.00	-25,930.00
20.412 · Meal Income	731.00	21,420.00	-20,689.00
20.414 · Booth Sales		350.00	-350.00
20.415 · Supplies Sales		1,300.00	-1,300.00
<b>Total Income</b>	1,451.00	49,720.00	-48,269.00
<b>Gross Profit</b>	1,451.00	49,720.00	-48,269.00
<b>Expense</b>			
20.558 · Audio Visual General Session		2,850.00	-2,850.00
20.561 · Awards		50.00	-50.00
20.566 · Audit Fee		340.00	-340.00
20.570 · Board Meeting Expense		150.00	-150.00
20.582 · Clerical & Accounting	408.71	8,000.00	-7,591.29
20.591 · Conv Hosted Housing & Meals		1,037.00	-1,037.00
20.594 · Credit Card Processing Fees	45.58	1,000.00	-954.42
20.606 · Flowers & Decorations		320.00	-320.00
20.616 · Int'l Counselor Housing & Meals		1,000.00	-1,000.00
20.618 · Meals		21,020.00	-21,020.00
20.622 · Music & Entertainment		500.00	-500.00
20.645 · Postage & Shipping Expense		50.00	-50.00
20.648 · Pre Planning Expense	119.90	300.00	-180.10
20.651 · Printing	78.83	300.00	-221.17
20.652 · Promotion & Incentives		940.00	-940.00
20.663 · Registration & Sign Expense	127.38	1,000.00	-872.62
20.666 · Speakers Honorarium & Travel		2,963.00	-2,963.00
20.669 · SLP Governors		150.00	-150.00
20.672 · Staff Travel, Meals & Lodging		1,000.00	-1,000.00
20.679 · Supplies	42.50	1,000.00	-957.50
20.680 · Supplies Sold		1,000.00	-1,000.00
20.681 · Taxes & Insurance	39.09	550.00	-510.91
20.684 · Telephone	90.36	450.00	-359.64
20.690 · Van & Truck Rental		300.00	-300.00
<b>Total Expense</b>	952.35	46,270.00	-45,317.65
<b>Net Ordinary Income</b>	498.65	3,450.00	-2,951.35
<b>Net Income</b>	498.65	3,450.00	-2,951.35

**Cal-Nev-Ha District of Kiwanis International**  
**Profit & Loss by Class**  
**October through December 2018**

01/18/19

Accrual Basis

	2019 Kiwanis Rose Float	Aktion Club Convention 2018	Club Leadership Education
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
20.410 · Registration Fees	0.00	46,302.00	0.00
20.412 · Meal Income	0.00	0.00	0.00
20.421 · KI Fund Grant Aktion Club Conv	0.00	3,641.00	0.00
26.430 · Rose Float Income	85,970.00	0.00	0.00
401 · District Dues	0.00	0.00	0.00
402 · New Member Add Fees	0.00	0.00	0.00
411 · Honorary Membership	0.00	0.00	0.00
413 · 1st Dude Grant	0.00	8,175.00	0.00
421 · SLP Operations Support	0.00	0.00	0.00
422 · Foundation Support	0.00	0.00	0.00
425 · District Sales Items	0.00	0.00	0.00
428 · Printing & Copy Reimbursement	0.00	0.00	0.00
429 · Shipping Cost	0.00	0.00	0.00
431 · Background Check	0.00	0.00	0.00
441 · Investment Income	0.00	0.00	0.00
<b>Total Income</b>	<b>85,970.00</b>	<b>58,118.00</b>	<b>0.00</b>
<b>Gross Profit</b>	<b>85,970.00</b>	<b>58,118.00</b>	<b>0.00</b>
<b>Expense</b>			
Administrative & Salaries	0.00	0.00	0.00
District Committees & Cabinet	0.00	0.00	0.00
District Officers	0.00	0.00	0.00
Service Leadership Programs	0.00	0.00	0.00
750 · District Sale Items	0.00	0.00	0.00
20.561 · Awards	0.00	476.17	0.00
20.582 · Clerical & Accounting	0.00	0.00	0.00
20.594 · Credit Card Processing Fees	0.00	0.00	11.07
20.615 · Hotel Cost, Power & Security	0.00	500.00	0.00
20.617 · Housing Expense	0.00	48,280.00	0.00
20.618 · Meals	0.00	687.23	0.00
20.619 · Background Checks	0.00	25.00	0.00
20.622 · Music & Entertainment	0.00	2,426.22	0.00
20.648 · Pre Planning Expense	0.00	0.00	0.00
20.651 · Printing	0.00	0.00	0.00
20.663 · Registration & Sign Expense	0.00	0.00	0.00
20.672 · Staff Travel, Meals & Lodging	0.00	775.86	0.00



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Accrual Basis

**Cal-Nev-Ha District of Kiwanis International**  
**Profit & Loss by Class**  
**October through December 2018**

	<u>2019 Kiwanis Rose Float</u>	<u>Aktion Club Convention 2018</u>	<u>Club Leadership Education</u>
20.679 · Supplies	0.00	750.00	0.00
20.681 · Taxes & Insurance	0.00	0.00	0.00
20.684 · Telephone	0.00	33.88	0.00
20.693 · Website Maintenance	0.00	179.49	0.00
20.705 · KI Fund Grant - Aktion Club	0.00	3,494.23	0.00
26.500 · Rose Float District Project exp	60,233.96	0.00	0.00
29.679 · Telephone CLE	0.00	0.00	33.88
<b>Total Expense</b>	<u>60,233.96</u>	<u>57,628.08</u>	<u>44.95</u>
<b>Net Ordinary Income</b>	25,736.04	489.92	-44.95
<b>Other Income/Expense</b>			
<b>Other Expense</b>			
Reserves & Other Expense	0.00	0.00	0.00
<b>Total Other Expense</b>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
<b>Net Other Income</b>	0.00	0.00	0.00
<b>Net Income</b>	<u><u>25,736.04</u></u>	<u><u>489.92</u></u>	<u><u>-44.95</u></u>

**Cal-Nev-Ha District of Kiwanis International**  
**Profit & Loss by Class**  
 October through December 2018

	District Convention	General Fund	MYN
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
20.410 · Registration Fees	0.00	0.00	900.00
20.412 · Meal Income	0.00	0.00	1,154.00
20.421 · KI Fund Grant Aktion Club Conv	0.00	0.00	0.00
26.430 · Rose Float Income	0.00	0.00	0.00
401 · District Dues	0.00	402,247.00	0.00
402 · New Member Add Fees	0.00	4,840.00	0.00
411 · Honorary Membership	0.00	32.00	0.00
413 · 1st Dude Grant	0.00	0.00	0.00
421 · SLP Operations Support	0.00	25,750.00	0.00
422 · Foundation Support	0.00	7,995.00	0.00
425 · District Sales Items	0.00	12,181.49	0.00
428 · Printing & Copy Reimbursement	0.00	366.05	0.00
429 · Shipping Cost	0.00	429.80	0.00
431 · Background Check	0.00	860.00	0.00
441 · Investment Income	0.00	-4,198.60	0.00
<b>Total Income</b>	<b>0.00</b>	<b>450,502.74</b>	<b>2,054.00</b>
<b>Gross Profit</b>	<b>0.00</b>	<b>450,502.74</b>	<b>2,054.00</b>
<b>Expense</b>			
Administrative & Salaries	0.00	129,580.72	0.00
District Committees & Cabinet	0.00	-1,972.22	0.00
District Officers	0.00	17,178.14	0.00
Service Leadership Programs	0.00	1,900.83	0.00
750 · District Sale Items	0.00	9,601.83	0.00
20.561 · Awards	619.74	0.00	0.00
20.582 · Clerical & Accounting	0.00	0.00	408.71
20.594 · Credit Card Processing Fees	0.00	0.00	63.55
20.615 · Hotel Cost, Power & Security	0.00	0.00	0.00
20.617 · Housing Expense	0.00	0.00	0.00
20.618 · Meals	0.00	0.00	0.00
20.619 · Background Checks	0.00	0.00	0.00
20.622 · Music & Entertainment	200.00	0.00	0.00
20.648 · Pre Planning Expense	418.07	0.00	670.65
20.651 · Printing	90.51	0.00	61.09
20.663 · Registration & Sign Expense	240.74	0.00	124.15
20.672 · Staff Travel, Meals & Lodging	0.00	0.00	443.60

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Accrual Basis

**Cal-Nev-Ha District of Kiwanis International**  
**Profit & Loss by Class**  
**October through December 2018**

	District Convention	General Fund	MYN
20.679 · Supplies	0.00	0.00	42.50
20.681 · Taxes & Insurance	0.00	0.00	23.44
20.684 · Telephone	169.42	0.00	90.36
20.693 · Website Maintenance	0.00	0.00	0.00
20.705 · KI Fund Grant - Aktion Club	0.00	0.00	0.00
26.500 · Rose Float District Project exp	0.00	0.00	0.00
29.679 · Telephone CLE	0.00	0.00	0.00
<b>Total Expense</b>	<b>1,738.48</b>	<b>156,289.30</b>	<b>1,928.05</b>
<b>Net Ordinary Income</b>	<b>-1,738.48</b>	<b>294,213.44</b>	<b>125.95</b>
<b>Other Income/Expense</b>			
<b>Other Expense</b>			
Reserves & Other Expense	0.00	1,434.00	0.00
<b>Total Other Expense</b>	<b>0.00</b>	<b>1,434.00</b>	<b>0.00</b>
<b>Net Other Income</b>	<b>0.00</b>	<b>-1,434.00</b>	<b>0.00</b>
<b>Net Income</b>	<b>-1,738.48</b>	<b>292,779.44</b>	<b>125.95</b>

**Cal-Nev-Ha District of Kiwanis International**  
**Profit & Loss by Class**  
 October through December 2018

01/18/19

Accrual Basis

	MYS	TOTAL
<b>Ordinary Income/Expense</b>		
<b>Income</b>		
20.410 · Registration Fees	720.00	47,922.00
20.412 · Meal Income	731.00	1,885.00
20.421 · KI Fund Grant Aktion Club Conv	0.00	3,641.00
26.430 · Rose Float Income	0.00	85,970.00
401 · District Dues	0.00	402,247.00
402 · New Member Add Fees	0.00	4,840.00
411 · Honorary Membership	0.00	32.00
413 · 1st Dude Grant	0.00	8,175.00
421 · SLP Operations Support	0.00	25,750.00
422 · Foundation Support	0.00	7,995.00
425 · District Sales Items	0.00	12,181.49
428 · Printing & Copy Reimbursement	0.00	366.05
429 · Shipping Cost	0.00	429.80
431 · Background Check	0.00	860.00
441 · Investment Income	0.00	-4,198.60
<b>Total Income</b>	<b>1,451.00</b>	<b>598,095.74</b>
<b>Gross Profit</b>	<b>1,451.00</b>	<b>598,095.74</b>
<b>Expense</b>		
Administrative & Salaries	0.00	129,580.72
District Committees & Cabinet	0.00	-1,972.22
District Officers	0.00	17,178.14
Service Leadership Programs	0.00	1,900.83
750 · District Sale Items	0.00	9,601.83
20.561 · Awards	0.00	1,095.91
20.582 · Clerical & Accounting	408.71	817.42
20.594 · Credit Card Processing Fees	45.58	120.20
20.615 · Hotel Cost, Power & Security	0.00	500.00
20.617 · Housing Expense	0.00	48,280.00
20.618 · Meals	0.00	687.23
20.619 · Background Checks	0.00	25.00
20.622 · Music & Entertainment	0.00	2,626.22
20.648 · Pre Planning Expense	119.90	1,208.62
20.651 · Printing	78.83	230.43
20.663 · Registration & Sign Expense	127.38	492.27
20.672 · Staff Travel, Meals & Lodging	0.00	1,219.46

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Accrual Basis

**Cal-Nev-Ha District of Kiwanis International**  
**Profit & Loss by Class**  
**October through December 2018**

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	<u>MYS</u>	<u>TOTAL</u>
20.679 · Supplies	42.50	835.00
20.681 · Taxes & Insurance	39.09	62.53
20.684 · Telephone	90.36	384.02
20.693 · Website Maintenance	0.00	179.49
20.705 · KI Fund Grant - Aktion Club	0.00	3,494.23
26.500 · Rose Float District Project exp	0.00	60,233.96
29.679 · Telephone CLE	0.00	33.88
<b>Total Expense</b>	<u>952.35</u>	<u>278,815.17</u>
<b>Net Ordinary Income</b>	498.65	319,280.57
<b>Other Income/Expense</b>		
<b>Other Expense</b>		
Reserves & Other Expense	0.00	1,434.00
<b>Total Other Expense</b>	<u>0.00</u>	<u>1,434.00</u>
<b>Net Other Income</b>	0.00	-1,434.00
<b>Net Income</b>	<u><u>498.65</u></u>	<u><u>317,846.57</u></u>

# Key Club

Cali-Nev-Ha District of Key Club International

[www.cnhkeyclub.org](http://www.cnhkeyclub.org)

Financial Statements  
For the Six Months Ending  
December 31, 2018

Prepared Without Audit

**Cali-Nev-Ha District of Key Club Int'l**  
**Balance Sheet Prev Year Comparison**  
As of December 31, 2018

	<u>Dec 31, 18</u>	<u>Dec 31, 17</u>	<u>% Change</u>
<b>ASSETS</b>			
<b>Current Assets</b>			
<b>Checking/Savings</b>			
Chino Bank Checking #3505	0.00	49,883.58	-100.0%
105 · Chino Bank Checking #2217	137,162.29	0.00	100.0%
111 · Chino Money Market	149,647.93	189,857.88	-21.2%
114 · Merrill Lynch 04059	0.00	103,754.25	-100.0%
115 · Merrill Lynch 02277	100,535.95	0.00	100.0%
<b>Total Checking/Savings</b>	387,346.17	343,495.71	12.8%
<b>Other Current Assets</b>			
120 · Accounts Receivable	300.00	300.00	0.0%
130 · Inventory	139.36	749.78	-81.4%
<b>Total Other Current Assets</b>	439.36	1,049.78	-58.2%
<b>Total Current Assets</b>	387,785.53	344,545.49	12.6%
<b>Fixed Assets</b>			
155 · Furniture & Fixtures	1,603.70	1,603.70	0.0%
157 · Office Machines & Equipment	10,207.64	10,912.47	-6.5%
169 · Accumulated Depreciation	-9,014.79	-9,731.51	7.4%
<b>Total Fixed Assets</b>	2,796.55	2,784.66	0.4%
<b>Other Assets</b>			
170 · Deposits	5,000.00	4,500.00	11.1%
<b>Total Other Assets</b>	5,000.00	4,500.00	11.1%
<b>TOTAL ASSETS</b>	<b><u>395,582.08</u></b>	<b><u>351,830.15</u></b>	<b><u>12.4%</u></b>
<b>LIABILITIES &amp; EQUITY</b>			
<b>Liabilities</b>			
<b>Current Liabilities</b>			
<b>Other Current Liabilities</b>			
205 · Accounts Payable	838.72	777.24	7.9%
<b>Total Other Current Liabilities</b>	838.72	777.24	7.9%
<b>Total Current Liabilities</b>	838.72	777.24	7.9%
<b>Total Liabilities</b>	838.72	777.24	7.9%

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Accrual Basis

**Cali-Nev-Ha District of Key Club Int'l**  
**Balance Sheet Prev Year Comparison**  
As of December 31, 2018

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	<u>Dec 31, 18</u>	<u>Dec 31, 17</u>	<u>% Change</u>
Equity			
3900 · Undesignated Net Assets	227,008.17	222,688.78	1.9%
Net Income	167,735.19	128,364.13	30.7%
Total Equity	<u>394,743.36</u>	<u>351,052.91</u>	12.5%
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b><u>395,582.08</u></b>	<b><u>351,830.15</u></b>	<b>12.4%</b>



**Cali-Nev-Ha District of Key Club Int'l**  
**District Convention Revenue & Expense vs Budget**  
 July through December 2018

	District Convention		
	Jul - Dec 18	Budget	\$ Over Budget
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
<b>20.401 · Registration Fees</b>			
401.01 · Registration Fees	0.00	341,504.00	-341,504.00
401.03 · Late Registration Fees	0.00	44,800.00	-44,800.00
<b>Total 20.401 · Registration Fees</b>	0.00	386,304.00	-386,304.00
<b>20.410 · Hotel Rebates</b>	0.00	14,000.00	-14,000.00
<b>21.404 · Meals &amp; Governor's Gift</b>			
404.05 · Board Dinner	0.00	3,000.00	-3,000.00
<b>Total 21.404 · Meals &amp; Governor's Gift</b>	0.00	3,000.00	-3,000.00
<b>Total Income</b>	0.00	403,304.00	-403,304.00
<b>Gross Profit</b>	0.00	403,304.00	-403,304.00
<b>Expense</b>			
<b>20.506 · Adult Criminal Background Check</b>	500.00	3,500.00	-3,000.00
<b>20.508 · Audio Visual-General Sessions</b>	0.00	50,000.00	-50,000.00
<b>20.509 · Audio Visual-Seminars</b>	0.00	16,000.00	-16,000.00
<b>20.510 · Audit Fees</b>	0.00	3,500.00	-3,500.00
<b>20.512 · Awards</b>	0.00	5,000.00	-5,000.00
<b>20.520 · Band or DJ</b>	0.00	2,500.00	-2,500.00
<b>20.522 · Board Old/New Expense</b>			
522.12 · Board (New) Social	0.00	1,350.00	-1,350.00
522.20 · Board & Officer Pins	382.34	575.00	-192.66
<b>Total 20.522 · Board Old/New Expense</b>	382.34	1,925.00	-1,542.66
<b>20.530 · Comp Housing &amp; Meal Expense</b>			
530.02 · Board Meals	0.00	8,375.00	-8,375.00
530.04 · Committee Meals	0.00	2,730.00	-2,730.00
530.06 · VIP Meals	0.00	1,275.00	-1,275.00
530.07 · Housing-Board	0.00	15,073.00	-15,073.00
530.08 · Housing-Committee	0.00	5,692.00	-5,692.00
530.09 · Housing-VIP's	0.00	1,010.00	-1,010.00
<b>Total 20.530 · Comp Housing &amp; Meal Expense</b>	0.00	34,155.00	-34,155.00
<b>20.533 · Convention Center Expense</b>	0.00	41,707.00	-41,707.00
<b>20.554 · Convention T-Shirts</b>	0.00	14,000.00	-14,000.00
<b>20.565 · Hospitality Programs</b>	0.00	6,000.00	-6,000.00
<b>20.575 · Old Board Dinner</b>	0.00	3,000.00	-3,000.00

**Cali-Nev-Ha District of Key Club Int'l**  
**District Convention Revenue & Expense vs Budget**  
 July through December 2018

	District Convention		
	Jul - Dec 18	Budget	\$ Over Budget
<b>20.576 · Meal Expenses</b>			
576.03 · Saturday Dinner	0.00	61,680.00	-61,680.00
576.04 · Saturday Breakfast	0.00	37,008.00	-37,008.00
576.05 · Sunday Brunch	0.00	37,008.00	-37,008.00
576.06 · Saturday Lunch	0.00	51,400.00	-51,400.00
576.08 · Friday Board Lunch	0.00	6,000.00	-6,000.00
576.09 · Water Service	0.00	3,000.00	-3,000.00
<b>Total 20.576 · Meal Expenses</b>	0.00	196,096.00	-196,096.00
<b>20.662 · Pre-Planning Expense</b>	1,542.81	1,500.00	42.81
<b>20.666 · Printing</b>	0.00	4,000.00	-4,000.00
<b>20.670 · Registration Expenses</b>			
670.03 · Registration Expense-General	0.00	1,200.00	-1,200.00
670.05 · Registration Otoweb Expense	54.50	75.00	-20.50
20.670 · Registration Expenses - Other	510.71	0.00	510.71
<b>Total 20.670 · Registration Expenses</b>	565.21	1,275.00	-709.79
<b>20.671 · Name Badge Processor</b>	0.00	2,100.00	-2,100.00
<b>20.672 · Rentals</b>			
672.40 · Rental of Van/Truck	0.00	450.00	-450.00
<b>Total 20.672 · Rentals</b>	0.00	450.00	-450.00
<b>20.676 · Ribbons</b>	169.45	750.00	-580.55
<b>20.686 · Souvenir Item</b>	7.56	8,500.00	-8,492.44
<b>20.690 · Speaker Fees &amp; Expense</b>			
690.01 · Speakers General Session	0.00	2,500.00	-2,500.00
<b>Total 20.690 · Speaker Fees &amp; Expense</b>	0.00	2,500.00	-2,500.00
<b>20.700 · Staging Backdrop</b>	0.00	0.00	0.00
<b>20.706 · Staff Travel &amp; Housing</b>	0.00	1,450.00	-1,450.00
<b>20.707 · Staff Salary</b>	0.00	800.00	-800.00
<b>20.730 · Telephone</b>	308.00	750.00	-442.00
<b>20.740 · Workshops</b>	0.00	0.00	0.00
<b>20.745 · Hotel Performance Fee</b>	0.00	0.00	0.00
<b>Total Expense</b>	3,475.37	401,458.00	-397,982.63
<b>Net Ordinary Income</b>	-3,475.37	1,846.00	-5,321.37

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Accrual Basis

**Cali-Nev-Ha District of Key Club Int'l**  
**District Convention Revenue & Expense vs Budget**  
July through December 2018

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	Jul - Dec 18	District Convention Budget	\$ Over Budget
Other Income/Expense			
Other Expense			
865 - Depreciation Expense	0.00	0.00	0.00
Total Other Expense	0.00	0.00	0.00
Net Other Income	0.00	0.00	0.00
Net Income	<u>-3,475.37</u>	<u>1,846.00</u>	<u>-5,321.37</u>

**Cali-Nev-Ha District of Key Club Int'l**  
**General Fund Revenue & Expense vs Budget**  
 July through December 2018

	<u>Jul - Dec 18</u>	<u>Budget</u>	<u>\$ Over Budget</u>
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
Income	129,360.75	184,500.00	-55,139.25
<b>440 · Investment Income</b>	-1,935.67	4,000.00	-5,935.67
<b>Total Income</b>	<u>127,425.08</u>	<u>188,500.00</u>	<u>-61,074.92</u>
<b>Gross Profit</b>	127,425.08	188,500.00	-61,074.92
<b>Expense</b>			
Administrative & Office	50,659.36	109,150.00	-58,490.64
Committee Expense	12,145.35	18,750.00	-6,604.65
Lt. Governors Travel & Per Diem	4,261.98	38,850.00	-34,588.02
Officer & Board	14,480.74	24,160.00	-9,679.26
<b>Total Expense</b>	<u>81,547.43</u>	<u>190,910.00</u>	<u>-109,362.57</u>
<b>Net Ordinary Income</b>	45,877.65	-2,410.00	48,287.65
<b>Other Income/Expense</b>			
<b>Other Income</b>			
846.10 · Fall Rally North Income-DP	122.00		
846.20 · Fall Rally South Income-DP	54,131.00		
849 · Contributions PTP	120,502.21	0.00	120,502.21
861 · Fund Raising Inc (Polos & Ties)	3,708.00	0.00	3,708.00
862 · Misc. Inc. (Ribbons & Buttons)	0.00	0.00	0.00
<b>Total Other Income</b>	<u>178,463.21</u>	<u>0.00</u>	<u>178,463.21</u>
<b>Other Expense</b>			
856.10 · Fall Rally North Expense	599.48	0.00	599.48
856.15 · Fall Rally South Expense	3,679.39	0.00	3,679.39
858 · Contribution CNH Fdn-PTP	50,000.00	0.00	50,000.00
864 · Fund Raising Exp(Polos & Ties)	3,408.74	0.00	3,408.74
865 · Depreciation Expense	0.00	0.00	0.00
885 · CNH District Convention Expense	0.00	0.00	0.00
890 · CNH Foundation KC Scholarships	0.00	0.00	0.00
<b>Total Other Expense</b>	<u>57,687.61</u>	<u>0.00</u>	<u>57,687.61</u>
<b>Net Other Income</b>	<u>120,775.60</u>	<u>0.00</u>	<u>120,775.60</u>
<b>Net Income</b>	<u><u>166,653.25</u></u>	<u><u>-2,410.00</u></u>	<u><u>169,063.25</u></u>

**Cali-Nev-Ha District of Key Club Int'l**  
**General Fund Revenue & Expense vs Budget**  
 July through December 2018

	General		
	Jul - Dec 18	Budget	\$ Over Budget
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
<b>Income</b>			
401 · District Dues	129,360.75	184,500.00	-55,139.25
<b>Total Income</b>	129,360.75	184,500.00	-55,139.25
440 · Investment Income			
440.10 · Interest Income	279.46	4,000.00	-3,720.54
440.20 · Dividend Income	3,141.53	0.00	3,141.53
440.30 · Unrealized Loss/Gain	-5,356.66	0.00	-5,356.66
<b>Total 440 · Investment Income</b>	-1,935.67	4,000.00	-5,935.67
<b>Total Income</b>	127,425.08	188,500.00	-61,074.92
<b>Gross Profit</b>	127,425.08	188,500.00	-61,074.92
<b>Expense</b>			
<b>Administrative &amp; Office</b>			
540 · Credit Card Service Fees	0.00	50.00	-50.00
541 · Computer Software/Equip/Email	161.37	1,500.00	-1,338.63
542 · Telephone			
542.01 · Conference Calls	1,530.71	4,000.00	-2,469.29
542.02 · Telephone	629.34	4,000.00	-3,370.66
542 · Telephone - Other	369.59		
<b>Total 542 · Telephone</b>	2,529.64	8,000.00	-5,470.36
544 · Office Supplies	404.51	250.00	154.51
545 · Web Maintenance	0.00	0.00	0.00
546 · Postage	283.77	1,500.00	-1,216.23
548 · Printing & Stationary			
548.02 · Printing & Stationary General	293.87	0.00	293.87
548 · Printing & Stationary - Other	636.20	3,500.00	-2,863.80
<b>Total 548 · Printing &amp; Stationary</b>	930.07	3,500.00	-2,569.93
549 · Professional Fees Merrill Lynch	0.00	150.00	-150.00
566 · Audit Fees	0.00	1,500.00	-1,500.00
699.03 · SLP Department Expense	46,350.00	92,700.00	-46,350.00
<b>Total Administrative &amp; Office</b>	50,659.36	109,150.00	-58,490.64

**Cali-Nev-Ha District of Key Club Int'l**  
**General Fund Revenue & Expense vs Budget**  
 July through December 2018

	General		
	Jul - Dec 18	Budget	\$ Over Budget
<b>Committee Expense</b>			
685 · Prada Scholarship (Matching)	0.00	500.00	-500.00
690 · District Project Chair T&O	0.00	125.00	-125.00
691 · MD&E Chair T&O	0.00	125.00	-125.00
692 · Policy, Int'l & Elec. Chair T&O	0.00	125.00	-125.00
693 · Kiwanis Family & Fdn Chair T&O	0.00	125.00	-125.00
694 · Membership Recognitio Chair T&O	0.00	125.00	-125.00
695.01 · Comm & Marketing Chair T&O	0.00	125.00	-125.00
696 · Convention Chair Expense	0.00	125.00	-125.00
697 · News Editor Chair T&O	0.00	125.00	-125.00
697.01 · Tech Editor Expense	0.00	125.00	-125.00
697.03 · DVME Chair	0.00	125.00	-125.00
697.06 · College Expo Coordinator	0.00	0.00	0.00
697.07 · Graphics Dept Coordinator	0.00	0.00	0.00
698 · Miscellaneous Expense	45.00		
699.01 · Kiwanis Committe Reimbursement	7,385.37	10,000.00	-2,614.63
699.05 · FDN Training Funds Reimbursemen	4,714.98	7,000.00	-2,285.02
<b>Total Committee Expense</b>	<b>12,145.35</b>	<b>18,750.00</b>	<b>-6,604.65</b>
<b>Lt. Governors Travel &amp; Per Diem</b>			
602 · Lt. Governor T&O Div. 2 North	277.84	450.00	-172.16
602.01 · Lt. Governor T&O Div. 2 South	0.00	400.00	-400.00
603 · Lt. Governor T&O Div. 3	0.00	250.00	-250.00
603.01 · Lt. Governor T&O Div 3 South	0.00	350.00	-350.00
604 · Lt. Governor T&O Div. 4 East	0.00	650.00	-650.00
604.01 · Lt. Governor T&O Div. 4 West	0.00	500.00	-500.00
604.02 · Lt. Governor T & O Div. 4 North	83.17	500.00	-416.83
604.03 · Lt Governor T&O Div. 4 South	71.62	450.00	-378.38
604.04 · Lt. Governor T&O Div. 4 Central	0.00	400.00	-400.00
605 · Lt. Governor T&O Div. 5 North	0.00	350.00	-350.00
605.01 · Lt. Governor T&O Div. 5 South	0.00	400.00	-400.00
606 · Lt. Governor T&O Div. 6 North	0.00	0.00	0.00
606.01 · Lt Governor T&O Div. 6 South	0.00	0.00	0.00
607 · Lt. Governor T&O Div. 7	0.00	700.00	-700.00
607.01 · Lt. Governor T & O Div. 7 South	0.00	500.00	-500.00
608 · Lt. Governor T&O Div. 8	0.00	550.00	-550.00
610 · Lt. Governor T&O Div. 10 North	0.00	250.00	-250.00
610.01 · Lt. Governor T&O Div 10 South	0.00	450.00	-450.00
611 · Lt. Governor T&O Div. 11	77.77	650.00	-572.23
612 · Lt. Governor T&O Div. 12 West	0.00	550.00	-550.00
612.01 · Lt. Governor T&O Div. 12 East	87.39	550.00	-462.61
612.02 · Lt. Gov. T&O Div. 12 South	76.96	600.00	-523.04
613 · Lt. Governor T&O Div. 13 North	0.00	500.00	-500.00
613.01 · Lt. Governor T&O Div. 13 South	219.62	750.00	-530.38
613.03 · Div 13 West LTG T&O	0.00	350.00	-350.00

**Cali-Nev-Ha District of Key Club Int'l**  
**General Fund Revenue & Expense vs Budget**  
 July through December 2018

	General		
	Jul - Dec 18	Budget	\$ Over Budget
614 · Lt. Governor T&O Div. 14	0.00	400.00	-400.00
615 · Lt. Governor T&O Div. 15 East	0.00	650.00	-650.00
615.01 · Lt. Governor T&O Div 15 North	0.00	450.00	-450.00
615.02 · Lt. Governor T&O Div. 15 South	0.00	400.00	-400.00
616 · Lt. Governor T&O Div. 16	0.00	550.00	-550.00
616.01 · LT. Gov T&O Div. 16 South	0.00	400.00	-400.00
616.03 · Div. 16 East LTG T&O	0.00	500.00	-500.00
616.04 · Div. 16 West LTG T&O	0.00	450.00	-450.00
618 · Lt. Governor T&O Div. 18 East	0.00	500.00	-500.00
618.01 · Lt. Governor T&O Div 18 West	0.00	250.00	-250.00
619 · Lt. Governor T&O Div. 19 South	60.00	650.00	-590.00
619.01 · Lt. Governor T&O Div. 19 North	0.00	450.00	-450.00
620 · Lt. Governor T&O Div. 20	0.00	150.00	-150.00
621 · Lt. Governor T&O Div. 21	110.78	650.00	-539.22
622 · Lt. Governor T&O Div. 22 H	62.64	450.00	-387.36
622.01 · Lt. Governor T&O Div. 22 K	0.00	450.00	-450.00
622.02 · Lt. Governor T&O Div. 22 M	385.05	1,150.00	-764.95
623 · Lt. Governor T&O Div. 23	0.00	650.00	-650.00
624 · Lt. Governor T&O Div. 24	173.55	500.00	-326.45
626 · Lt. Governor T&O Div. 26 South	258.63	500.00	-241.37
626.05 · Lt. Governor T&O Div. 26 North	64.32	600.00	-535.68
627 · Lt. Governor T&O Div. 27 North	106.65	550.00	-443.35
627.01 · Lt. Governor T&O Div 27 South	135.58	450.00	-314.42
628.01 · Lt. Governor T&O Div. 28 South	0.00	500.00	-500.00
628.02 · Lt. Governor T&O Div. 28 North	261.78	500.00	-238.22
628.03 · Lt. Governor T&O Div. 28 West	0.00	500.00	-500.00
628.04 · Lt Governor T&O Division 28 Eas	0.00	500.00	-500.00
630 · Lt. Governor T&O Div. 30 North	0.00	700.00	-700.00
630.01 · Lt. Governor T&O Div. 30 South	329.10	650.00	-320.90
631 · Lt. Governor T&O Div. 31	0.00	550.00	-550.00
632 · Lt. Governor T&O Div. 32	134.20	650.00	-515.80
633 · Lt. Governor T&O Div. 33	0.00	400.00	-400.00
634 · Lt. Governor T&O Div. 34 North	101.34	650.00	-548.66
634.01 · Lt. Governor T&O Div. 34 South	0.00	500.00	-500.00
635 · Lt. Governor T&O Div. 35 East	54.68	600.00	-545.32
635.01 · Lt. Governor T&O Div. 35 West	0.00	650.00	-650.00
636 · Lt. Governor T&O Div. 36 East	0.00	350.00	-350.00
636.01 · Lt. Governor T&O Div. 36 West	0.00	500.00	-500.00
637.01 · Lt. Governor T&O Div. 37 South	192.77	450.00	-257.23
637.02 · Lt. Governor T&O Div. 37 North	90.67	600.00	-509.33
637.03 · Lt. Governor T&O Div. 37 East	0.00	450.00	-450.00
637.04 · Lt. Gov T&O Div. 37 West	0.00	550.00	-550.00
638 · Lt. Governor T&O Div. 38 East	0.00	400.00	-400.00
638.01 · Lt. Governor T&O Div. 38 West	65.36	550.00	-484.64
639 · Lt. Governor T&O Div. 39	0.00	550.00	-550.00
641 · Lt. Governor T&O Div. 41 South	0.00	0.00	0.00

**Cali-Nev-Ha District of Key Club Int'l**  
**General Fund Revenue & Expense vs Budget**  
 July through December 2018

	General		
	Jul - Dec 18	Budget	\$ Over Budget
641.01 · Lt. Governor T&O Div. 41 North	0.00	0.00	0.00
642 · Lt. Governor T&O Div. 42 East	63.84	450.00	-386.16
642.01 · Lt. Governor T&O Div. 42 West	106.70	350.00	-243.30
643 · Lt. Governor T&O Div. 43	0.00	350.00	-350.00
644.01 · Lt. Governor T&O Div. 44 North	456.32	700.00	-243.68
644.02 · Lt. Governor T&O Div. 44 South	153.65	700.00	-546.35
645 · Lt. Governor T&O Div. 45	0.00	250.00	-250.00
646 · Lt. Governor T&O Div. 46 North	0.00	600.00	-600.00
646.01 · Lt. Governor T&O Div. 46 South	0.00	400.00	-400.00
647 · Lt. Governor T&O Div. 47	0.00	450.00	-450.00
<b>Total Lt. Governors Travel &amp; Per Diem</b>	<b>4,261.98</b>	<b>38,850.00</b>	<b>-34,588.02</b>
<b>Officer &amp; Board</b>			
582 · Governor Travel & Office	3,461.18	5,995.00	-2,533.82
591 · Secretary Travel & Office	2,120.87	3,525.00	-1,404.13
592 · Treasurer Travel & Office	2,983.69	4,125.00	-1,141.31
596 · Exec Board Exp. April-June	0.00	1,000.00	-1,000.00
597.03 · ICON Travel-LTG's & IP Gov.	5,815.00	4,815.00	1,000.00
597.05 · Support of Hawaii Travel - DCON	0.00	2,000.00	-2,000.00
598 · Key Leader Scholarships	0.00	1,050.00	-1,050.00
599 · Board Gift to Governor	0.00	150.00	-150.00
650 · Board Reserve	0.00	1,500.00	-1,500.00
651 · Board Meeting Expenses	100.00		
<b>Total Officer &amp; Board</b>	<b>14,480.74</b>	<b>24,160.00</b>	<b>-9,679.26</b>
<b>Total Expense</b>	<b>81,547.43</b>	<b>190,910.00</b>	<b>-109,362.57</b>
<b>Net Ordinary Income</b>	<b>45,877.65</b>	<b>-2,410.00</b>	<b>48,287.65</b>
<b>Other Income/Expense</b>			
<b>Other Income</b>			
846.10 · Fall Rally North Income-DP	122.00		
846.20 · Fall Rally South Income-DP	54,131.00		
849 · Contributions PTP	120,502.21	0.00	120,502.21
861 · Fund Raising Inc (Polos & Ties)	3,708.00	0.00	3,708.00
862 · Misc. Inc. (Ribbons & Buttons)	0.00	0.00	0.00
<b>Total Other Income</b>	<b>178,463.21</b>	<b>0.00</b>	<b>178,463.21</b>
<b>Other Expense</b>			
856.10 · Fall Rally North Expense	599.48	0.00	599.48
856.15 · Fall Rally South Expense	3,679.39	0.00	3,679.39
858 · Contribution CNH Fdn-PTP	50,000.00	0.00	50,000.00



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Accrual Basis

**Cali-Nev-Ha District of Key Club Int'l**  
**General Fund Revenue & Expense vs Budget**  
July through December 2018

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	Jul - Dec 18	General Budget	\$ Over Budget
864 · Fund Raising Exp(Polos & Ties)			
864.01 · Ribbons & Buttons Expense	0.00	0.00	0.00
864 · Fund Raising Exp(Polos & Ties) - Other	3,408.74	0.00	3,408.74
<b>Total 864 · Fund Raising Exp(Polos &amp; Ties)</b>	<b>3,408.74</b>	<b>0.00</b>	<b>3,408.74</b>
865 · Depreciation Expense	0.00	0.00	0.00
885 · CNH District Convention Expense	0.00	0.00	0.00
890 · CNH Foundation KC Scholarships	0.00	0.00	0.00
<b>Total Other Expense</b>	<b>57,687.61</b>	<b>0.00</b>	<b>57,687.61</b>
<b>Net Other Income</b>	<b>120,775.60</b>	<b>0.00</b>	<b>120,775.60</b>
<b>Net Income</b>	<b>166,653.25</b>	<b>-2,410.00</b>	<b>169,063.25</b>

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Accrual Basis

**Cali-Nev-Ha District of Key Club Int'l**  
**International Convention Revenue & Expense vs Budget**  
July through December 2018

	International Convention		
	Jul - Dec 18	Budget	\$ Over Budget
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
22.401 · Registration Fees ICON	66,901.68	0.00	66,901.68
<b>Total Income</b>	66,901.68	0.00	66,901.68
<b>Gross Profit</b>	66,901.68	0.00	66,901.68
<b>Expense</b>			
20.730 · Telephone	61.60		
22.502 · Airfare	2,540.08		
22.559 · Ground Tour	25,990.00		
22.567 · Hotel Expense	21,490.03		
22.568 · ICON Postage	130.71		
22.570 · Hospitality-District Suite	141.27		
22.670 · Registration Expense	11,400.00		
22.686 · Souvenir Items	590.68		
<b>Total Expense</b>	62,344.37		
<b>Net Ordinary Income</b>	4,557.31	0.00	4,557.31
<b>Net Income</b>	<b>4,557.31</b>	<b>0.00</b>	<b>4,557.31</b>

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Accrual Basis

**Cali-Nev-Ha District of Key Club Int'l**  
**Profit & Loss by Class**  
 July through December 2018

	<u>District Convention</u>	<u>General</u>	<u>International Convention</u>	<u>TOTAL</u>
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
<b>Income</b>				
401 · District Dues	0.00	129,360.75	0.00	129,360.75
<b>Total Income</b>	0.00	129,360.75	0.00	129,360.75
<b>22.401 · Registration Fees ICON</b>				
401.14 · Registration-Chicago 2018	0.00	0.00	66,901.68	66,901.68
<b>Total 22.401 · Registration Fees ICON</b>	0.00	0.00	66,901.68	66,901.68
<b>440 · Investment Income</b>				
440.10 · Interest Income	0.00	279.46	0.00	279.46
440.20 · Dividend Income	0.00	3,141.53	0.00	3,141.53
440.30 · Unrealized Loss/Gain	0.00	-5,356.66	0.00	-5,356.66
<b>Total 440 · Investment Income</b>	0.00	-1,935.67	0.00	-1,935.67
<b>Total Income</b>	0.00	127,425.08	66,901.68	194,326.76
<b>Gross Profit</b>	0.00	127,425.08	66,901.68	194,326.76
<b>Expense</b>				
<b>Administrative &amp; Office</b>				
541 · Computer Software/Equip/Email	0.00	161.37	0.00	161.37
542 · Telephone				
542.01 · Conference Calls	0.00	1,530.71	0.00	1,530.71
542.02 · Telephone	0.00	629.34	0.00	629.34
542 · Telephone - Other	0.00	369.59	0.00	369.59
<b>Total 542 · Telephone</b>	0.00	2,529.64	0.00	2,529.64
544 · Office Supplies	0.00	404.51	0.00	404.51
546 · Postage	0.00	283.77	0.00	283.77
548 · Printing & Stationary				
548.02 · Printing & Stationary General	0.00	293.87	0.00	293.87
548 · Printing & Stationary - Other	0.00	636.20	0.00	636.20
<b>Total 548 · Printing &amp; Stationary</b>	0.00	930.07	0.00	930.07
699.03 · SLP Department Expense	0.00	46,350.00	0.00	46,350.00
<b>Total Administrative &amp; Office</b>	0.00	50,659.36	0.00	50,659.36

**Cali-Nev-Ha District of Key Club Int'l**  
**Profit & Loss by Class**  
 July through December 2018

	District Convention	General	International Convention	TOTAL
<b>Committee Expense</b>				
698 · Miscellaneous Expense	0.00	45.00	0.00	45.00
699.01 · Kiwanis Committe Reimbursement	0.00	7,385.37	0.00	7,385.37
699.05 · FDN Training Funds Reimbursemen	0.00	4,714.98	0.00	4,714.98
<b>Total Committee Expense</b>	0.00	12,145.35	0.00	12,145.35
<b>Lt. Governors Travel &amp; Per Diem</b>				
602 · Lt. Governor T&O Div. 2 North	0.00	277.84	0.00	277.84
604.02 · Lt. Governor T & O Div. 4 North	0.00	83.17	0.00	83.17
604.03 · Lt Governor T&O Div. 4 South	0.00	71.62	0.00	71.62
611 · Lt. Governor T&O Div. 11	0.00	77.77	0.00	77.77
612.01 · Lt. Governor T&O Div. 12 East	0.00	87.39	0.00	87.39
612.02 · Lt. Gov. T&O Div. 12 South	0.00	76.96	0.00	76.96
613.01 · Lt. Governor T&O Div. 13 South	0.00	219.62	0.00	219.62
619 · Lt. Governor T&O Div. 19 South	0.00	60.00	0.00	60.00
621 · Lt. Governor T&O Div. 21	0.00	110.78	0.00	110.78
622 · Lt. Governor T&O Div. 22 H	0.00	62.64	0.00	62.64
622.02 · Lt. Governor T&O Div. 22 M	0.00	385.05	0.00	385.05
624 · Lt. Governor T&O Div. 24	0.00	173.55	0.00	173.55
626 · Lt. Governor T&O Div. 26 South	0.00	258.63	0.00	258.63
626.05 · Lt. Governor T&O Div. 26 North	0.00	64.32	0.00	64.32
627 · Lt. Governor T&O Div. 27 North	0.00	106.65	0.00	106.65
627.01 · Lt. Governor T&O Div 27 South	0.00	135.58	0.00	135.58
628.02 · Lt. Governor T&O Div. 28 North	0.00	261.78	0.00	261.78
630.01 · Lt. Governor T&O Div. 30 South	0.00	329.10	0.00	329.10
632 · Lt. Governor T&O Div. 32	0.00	134.20	0.00	134.20
634 · Lt. Governor T&O Div. 34 North	0.00	101.34	0.00	101.34
635 · Lt. Governor T&O Div. 35 East	0.00	54.68	0.00	54.68
637.01 · Lt. Governor T&O Div. 37 South	0.00	192.77	0.00	192.77
637.02 · Lt. Governor T&O Div. 37 North	0.00	90.67	0.00	90.67
638.01 · Lt. Governor T&O Div. 38 West	0.00	65.36	0.00	65.36
642 · Lt. Governor T&O Div. 42 East	0.00	63.84	0.00	63.84
642.01 · Lt. Governor T&O Div. 42 West	0.00	106.70	0.00	106.70
644.01 · Lt. Governor T&O Div. 44 North	0.00	456.32	0.00	456.32
644.02 · Lt. Governor T&O Div. 44 South	0.00	153.65	0.00	153.65
<b>Total Lt. Governors Travel &amp; Per Diem</b>	0.00	4,261.98	0.00	4,261.98
<b>Officer &amp; Board</b>				
582 · Governor Travel & Office	0.00	3,461.18	0.00	3,461.18
591 · Secretary Travel & Office	0.00	2,120.87	0.00	2,120.87
592 · Treasurer Travel & Office	0.00	2,983.69	0.00	2,983.69
597.03 · ICON Travel-LTG's & IP Gov.	0.00	5,815.00	0.00	5,815.00
651 · Board Meeting Expenses	0.00	100.00	0.00	100.00
<b>Total Officer &amp; Board</b>	0.00	14,480.74	0.00	14,480.74
20.506 · Adult Criminal Background Check	500.00	0.00	0.00	500.00

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Accrual Basis

**Cali-Nev-Ha District of Key Club Int'l**  
**Profit & Loss by Class**  
 July through December 2018

	District Convention	General	International Convention	TOTAL
20.522 · Board Old/New Expense				
522.20 · Board & Officer Pins	382.34	0.00	0.00	382.34
<b>Total 20.522 · Board Old/New Expense</b>	<b>382.34</b>	<b>0.00</b>	<b>0.00</b>	<b>382.34</b>
20.662 · Pre-Planning Expense	1,542.81	0.00	0.00	1,542.81
20.670 · Registration Expenses				
670.05 · Registration Otoweb Expense	54.50	0.00	0.00	54.50
20.670 · Registration Expenses - Other	510.71	0.00	0.00	510.71
<b>Total 20.670 · Registration Expenses</b>	<b>565.21</b>	<b>0.00</b>	<b>0.00</b>	<b>565.21</b>
20.676 · Ribbons	169.45	0.00	0.00	169.45
20.686 · Souvenir Item	7.56	0.00	0.00	7.56
20.730 · Telephone	308.00	0.00	61.60	369.60
22.502 · Airfare	0.00	0.00	2,540.08	2,540.08
22.559 · Ground Tour	0.00	0.00	25,990.00	25,990.00
22.567 · Hotel Expense	0.00	0.00	21,490.03	21,490.03
22.568 · ICON Postage	0.00	0.00	130.71	130.71
22.570 · Hospitality-District Suite	0.00	0.00	141.27	141.27
22.670 · Registration Expense	0.00	0.00	11,400.00	11,400.00
22.686 · Souvenir Items	0.00	0.00	590.68	590.68
<b>Total Expense</b>	<b>3,475.37</b>	<b>81,547.43</b>	<b>62,344.37</b>	<b>147,367.17</b>
<b>Net Ordinary Income</b>	<b>-3,475.37</b>	<b>45,877.65</b>	<b>4,557.31</b>	<b>46,959.59</b>
<b>Other Income/Expense</b>				
<b>Other Income</b>				
846.10 · Fall Rally North Income-DP	0.00	122.00	0.00	122.00
846.20 · Fall Rally South Income-DP	0.00	54,131.00	0.00	54,131.00
849 · Contributions PTP	0.00	120,502.21	0.00	120,502.21
861 · Fund Raising Inc (Polos & Ties)	0.00	3,708.00	0.00	3,708.00
<b>Total Other Income</b>	<b>0.00</b>	<b>178,463.21</b>	<b>0.00</b>	<b>178,463.21</b>
<b>Other Expense</b>				
856.10 · Fall Rally North Expense	0.00	599.48	0.00	599.48
856.15 · Fall Rally South Expense	0.00	3,679.39	0.00	3,679.39
858 · Contribution CNH Fdn-PTP	0.00	50,000.00	0.00	50,000.00
864 · Fund Raising Exp(Polos & Ties)	0.00	3,408.74	0.00	3,408.74
<b>Total Other Expense</b>	<b>0.00</b>	<b>57,687.61</b>	<b>0.00</b>	<b>57,687.61</b>
<b>Net Other Income</b>	<b>0.00</b>	<b>120,775.60</b>	<b>0.00</b>	<b>120,775.60</b>
<b>Net Income</b>	<b>-3,475.37</b>	<b>166,653.25</b>	<b>4,557.31</b>	<b>167,735.19</b>

# KIWIN'S

Cal-Nev-Ha District of Key Club International

[www.cnhkiwins.org](http://www.cnhkiwins.org)

Financial Statements  
For the Six Months Ending  
December 31, 2018

Prepared without Audit

**Cal-Nev-Ha District of KIWIN'S**  
**Balance Sheet Prev Year Comparison**  
As of December 31, 2018

	<u>Dec 31, 18</u>	<u>Dec 31, 17</u>
<b>ASSETS</b>		
Current Assets		
Checking/Savings		
105 · Chino Bank Checking #2225	22,573.25	0.00
110.10 · Chino Bank Checking #3521	0.00	13,933.14
111 · Chino Money Market	23,469.06	16,392.26
<b>Total Checking/Savings</b>	<u>46,042.31</u>	<u>30,325.40</u>
<b>Total Current Assets</b>	<u>46,042.31</u>	<u>30,325.40</u>
<b>TOTAL ASSETS</b>	<b><u>46,042.31</u></b>	<b><u>30,325.40</u></b>
<b>LIABILITIES &amp; EQUITY</b>		
Liabilities		
Current Liabilities		
Other Current Liabilities		
205 · Accounts Payable	288.60	140.13
<b>Total Other Current Liabilities</b>	<u>288.60</u>	<u>140.13</u>
<b>Total Current Liabilities</b>	<u>288.60</u>	<u>140.13</u>
<b>Total Liabilities</b>	288.60	140.13
Equity		
320 · Temporarily Restricted Funds	1,300.00	1,800.00
335 · Undesignated Net Assets	21,528.06	21,028.06
3900 · Retained Earnings	-992.47	0.00
Net Income	23,918.12	7,357.21
<b>Total Equity</b>	<u>45,753.71</u>	<u>30,185.27</u>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b><u>46,042.31</u></b>	<b><u>30,325.40</u></b>

**District Convention Revenue & Expense vs Budget**

July through December 2018

	District Convention		
	Jul - Dec 18	Budget	\$ Over Budget
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
20.401 · Convention Registration Fees			
401.01 · Registration Fee Member	0.00	72,930.00	-72,930.00
401.03 · Late Registration Member	0.00	7,050.00	-7,050.00
<b>Total 20.401 · Convention Registration Fees</b>	0.00	79,980.00	-79,980.00
20.410 · Hotel Rebate	0.00	3,000.00	-3,000.00
20.420 · Fundraising Ads			
420.01 · Convention Ads	0.00	100.00	-100.00
<b>Total 20.420 · Fundraising Ads</b>	0.00	100.00	-100.00
<b>Total Income</b>	0.00	83,080.00	-83,080.00
<b>Gross Profit</b>	0.00	83,080.00	-83,080.00
<b>Expense</b>			
20.506 · Adult Criminal Background Check	200.00	500.00	-300.00
20.508 · Audio Visual	0.00	5,000.00	-5,000.00
20.510 · Audit Fees	0.00	750.00	-750.00
20.512 · Awards	0.00	3,400.00	-3,400.00
20.520 · Convention DJ	0.00	300.00	-300.00
20.522 · Board Officer Pins	99.37	100.00	-0.63
20.530 · Convention Housing			
530.02 · Comp Board Meals	0.00	2,033.00	-2,033.00
530.04 · Comp Committee Meals	0.00	1,498.00	-1,498.00
530.06 · Comp VIP Meals	0.00	1,391.00	-1,391.00
530.07 · Comp Board Housing	0.00	3,220.00	-3,220.00
530.08 · Comp Committee Housing	0.00	3,183.00	-3,183.00
530.09 · Comp VIP Housing	0.00	1,936.00	-1,936.00
<b>Total 20.530 · Convention Housing</b>	0.00	13,261.00	-13,261.00
20.550 · Flowers & Decorations	0.00	400.00	-400.00
20.563 · Travel Assistance	0.00	1,000.00	-1,000.00
20.565 · Hospitality Programs	0.00	800.00	-800.00



**District Convention Revenue & Expense vs Budget**

July through December 2018

	District Convention		
	Jul - Dec 18	Budget	\$ Over Budget
<b>20.576 · Meals</b>			
576.03 · Saturday Dinner	0.00	17,372.00	-17,372.00
576.05 · Sunday Brunch	0.00	11,312.00	-11,312.00
576.06 · Saturday Lunch	0.00	14,544.00	-14,544.00
<b>Total 20.576 · Meals</b>	0.00	43,228.00	-43,228.00
<b>20.662 · Pre Convention Planning</b>	0.00	100.00	-100.00
<b>20.666 · Convention Printing</b>	0.00	2,300.00	-2,300.00
<b>20.670 · Registration Supplies</b>			
670.05 · Ootoweb Expense (Ootoweb Expe...	54.50	75.00	-20.50
20.670 · Registration Supplies - Other	140.32	200.00	-59.68
<b>Total 20.670 · Registration Supplies</b>	194.82	275.00	-80.18
<b>20.672 · Van Rental</b>	0.00	400.00	-400.00
<b>20.676 · Convention Ribbons</b>	0.00	200.00	-200.00
<b>20.686 · Souvenir Item</b>	0.00	5,500.00	-5,500.00
<b>20.690 · Speaker Fees</b>	0.00	700.00	-700.00
<b>20.706 · Staff Travel</b>	0.00	2,066.00	-2,066.00
<b>20.707 · Staff Salary</b>	0.00	850.00	-850.00
<b>20.730 · Convention Telephone</b>	61.60	250.00	-188.40
<b>Total Expense</b>	555.79	81,380.00	-80,824.21
<b>Net Ordinary Income</b>	-555.79	1,700.00	-2,255.79
<b>Net Income</b>	<b>-555.79</b>	<b>1,700.00</b>	<b>-2,255.79</b>

**General Fund Revenue & Expense vs Budget**

July through December 2018

	General Fund		
	Jul - Dec 18	Budget	\$ Over Budget
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
Income	9,976.19	16,850.00	-6,873.81
<b>Total Income</b>	9,976.19	16,850.00	-6,873.81
<b>Gross Profit</b>	9,976.19	16,850.00	-6,873.81
<b>Expense</b>			
Administrative	3,076.67	6,450.00	-3,373.33
Committee Expense	944.42	5,257.50	-4,313.08
Lt. Governors Travel & Per Diem	265.10	2,025.00	-1,759.90
Officer & Board	802.15	2,910.00	-2,107.85
<b>Total Expense</b>	5,088.34	16,642.50	-11,554.16
<b>Net Ordinary Income</b>	4,887.85	207.50	4,680.35
<b>Other Income/Expense</b>			
<b>Other Income</b>			
845 · District Project Income	851.00	0.00	851.00
846 · Fall Rally South Income	29,237.51	0.00	29,237.51
847 · Fall Rally North Income	1,460.36		
863 · Other Income	60.00	0.00	60.00
864 · Fund Raising Income-Eliminate	0.00	0.00	0.00
<b>Total Other Income</b>	31,608.87	0.00	31,608.87
<b>Other Expense</b>			
856 · Fall Rally (S) Expense	11,935.30		
858 · Contribution-Kiwanis CNH Fdn	0.00	0.00	0.00
859 · Make a Wish	0.00	0.00	0.00
861 · Donation to KI Foundation	0.00	0.00	0.00
880 · Other Expenses	87.51	0.00	87.51

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Accrual Basis

Cal-Nev-Ha District of KIWIN'S

# General Fund Revenue & Expense vs Budget

July through December 2018

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	General Fund		
	Jul - Dec 18	Budget	\$ Over Budget
885 · CNH District Convention Exp...	0.00	0.00	0.00
890 · CNH Fdn Scholarship Fund	0.00	0.00	0.00
<b>Total Other Expense</b>	12,022.81	0.00	12,022.81
<b>Net Other Income</b>	19,586.06	0.00	19,586.06
<b>Net Income</b>	<b>24,473.91</b>	<b>207.50</b>	<b>24,266.41</b>

## General Fund Revenue &amp; Expense vs Budget

July through December 2018

	General Fund		
	Jul - Dec 18	Budget	\$ Over Budget
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
<b>Income</b>			
401 · District Dues	9,936.00	16,250.00	-6,314.00
423 · Sid Smith Award	0.00	500.00	-500.00
440 · Interest Income	40.19	100.00	-59.81
<b>Total Income</b>	<u>9,976.19</u>	<u>16,850.00</u>	<u>-6,873.81</u>
<b>Total Income</b>	<u>9,976.19</u>	<u>16,850.00</u>	<u>-6,873.81</u>
<b>Gross Profit</b>	<u>9,976.19</u>	<u>16,850.00</u>	<u>-6,873.81</u>
<b>Expense</b>			
<b>Administrative</b>			
541 · Computer software/equip/email	18.34	250.00	-231.66
542 · Telephone			
542.01 · Conference Calls	0.00	150.00	-150.00
542.02 · Telephone	61.60	300.00	-238.40
542 · Telephone - Other	0.00	0.00	0.00
<b>Total 542 · Telephone</b>	<u>61.60</u>	<u>450.00</u>	<u>-388.40</u>
544 · Office Supplies	241.70	100.00	141.70
545 · Web Site Maintenance	168.00	0.00	168.00
546 · Postage	9.05	75.00	-65.95
548 · Printing & Stationary	2.98	250.00	-247.02
566 · Audit Fees	0.00	125.00	-125.00
699.03 · SLP Department Expense	2,575.00	5,200.00	-2,625.00
<b>Total Administrative</b>	<u>3,076.67</u>	<u>6,450.00</u>	<u>-3,373.33</u>
<b>Committee Expense</b>			
682 · MD&E Chair	0.00	40.50	-40.50
685 · Sid Smith Award Expense	0.00	500.00	-500.00
687 · Int'l Convention Travel Gov/DA	545.96	1,875.00	-1,329.04
690 · KFF Chair	0.00	40.50	-40.50
694 · Asst. Gov/Awards Chair	0.00	40.50	-40.50
695 · Webmaster	0.00	40.50	-40.50
696 · Convention Chair Expense	0.00	40.50	-40.50
697 · Web Site Maintenance	0.00	180.00	-180.00

Cal-Nev-Ha District of KIWIN'S  
**General Fund Revenue & Expense vs Budget**  
 July through December 2018

	General Fund		
	Jul - Dec 18	Budget	\$ Over Budget
699 · Kiwanis KIWIN'S Committee Rei...	398.46		
699.05 · Training Funds Reimburesem...	0.00	2,500.00	-2,500.00
<b>Total Committee Expense</b>	<b>944.42</b>	<b>5,257.50</b>	<b>-4,313.08</b>
<b>Lt. Governors Travel &amp; Per Diem</b>			
602 · Lt. Governor T&O Goldstone	0.00	283.50	-283.50
603 · Lt. Governor T&O Ruby	78.06	81.00	-2.94
604 · Lt. Governor T&O Diamond	0.00	445.50	-445.50
605 · Lt. Governor T&O Jet	187.04	324.00	-136.96
607 · Lt. Governor T&O Jade	0.00	162.00	-162.00
608 · Lt. Governor T&O Emerald	0.00	121.50	-121.50
611 · Lt. Governor T&O Crystal	0.00	202.50	-202.50
612 · Lt. Governor T&O Turquoise	0.00	202.50	-202.50
614 · Lt. Governor T&O Sapphire	0.00	202.50	-202.50
<b>Total Lt. Governors Travel &amp; Per Diem</b>	<b>265.10</b>	<b>2,025.00</b>	<b>-1,759.90</b>
<b>Officer &amp; Board</b>			
582 · Governor T&O	802.15	2,200.00	-1,397.85
591 · Secretary T&O	0.00	215.00	-215.00
592 · Treasurer T&O	0.00	215.00	-215.00
594 · Publication Editor T&O	0.00	180.00	-180.00
596 · Executive Board Expense	0.00	100.00	-100.00
650 · Board Reserve	0.00	0.00	0.00
<b>Total Officer &amp; Board</b>	<b>802.15</b>	<b>2,910.00</b>	<b>-2,107.85</b>
<b>Total Expense</b>	<b>5,088.34</b>	<b>16,642.50</b>	<b>-11,554.16</b>
<b>Net Ordinary Income</b>	<b>4,887.85</b>	<b>207.50</b>	<b>4,680.35</b>
<b>Other Income/Expense</b>			
<b>Other Income</b>			
845 · District Project Income			
D/P Make a Wish	752.00	0.00	752.00
Thirst Project	99.00		
<b>Total 845 · District Project Income</b>	<b>851.00</b>	<b>0.00</b>	<b>851.00</b>
846 · Fall Rally South Income	29,237.51	0.00	29,237.51
847 · Fall Rally North Income	1,460.36		
863 · Other Income	60.00	0.00	60.00

**General Fund Revenue & Expense vs Budget**

July through December 2018

	General Fund		
	Jul - Dec 18	Budget	\$ Over Budget
<b>864 · Fund Raising Income-Eliminate</b>			
864.05 · PTP Contributions	0.00	0.00	0.00
864 · Fund Raising Income-Eliminate - ...	0.00	0.00	0.00
<b>Total 864 · Fund Raising Income-Eliminate</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Total Other Income</b>	<b>31,608.87</b>	<b>0.00</b>	<b>31,608.87</b>
<b>Other Expense</b>			
856 · Fall Rally (S) Expense	11,935.30		
858 · Contribution-Kiwanis CNH Fdn	0.00	0.00	0.00
859 · Make a Wish	0.00	0.00	0.00
861 · Donation to KI Foundation	0.00	0.00	0.00
880 · Other Expenses	87.51	0.00	87.51
885 · CNH District Convention Expense	0.00	0.00	0.00
890 · CNH Fdn Scholarship Fund	0.00	0.00	0.00
<b>Total Other Expense</b>	<b>12,022.81</b>	<b>0.00</b>	<b>12,022.81</b>
<b>Net Other Income</b>	<b>19,586.06</b>	<b>0.00</b>	<b>19,586.06</b>
<b>Net Income</b>	<b>24,473.91</b>	<b>207.50</b>	<b>24,266.41</b>

**Cal-Nev-Ha District of KIWIN'S**  
**Profit & Loss by Class**  
 July through December 2018

	District Convention	General Fund	TOTAL
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
Income	0.00	9,976.19	9,976.19
<b>Total Income</b>	0.00	9,976.19	9,976.19
<b>Gross Profit</b>	0.00	9,976.19	9,976.19
<b>Expense</b>			
Administrative	0.00	3,076.67	3,076.67
Committee Expense	0.00	944.42	944.42
Lt. Governors Travel & Per Diem	0.00	265.10	265.10
Officer & Board	0.00	802.15	802.15
20.506 · Adult Criminal Background Check	200.00	0.00	200.00
20.522 · Board Officer Pins	99.37	0.00	99.37
20.670 · Registration Supplies	194.82	0.00	194.82
20.730 · Convention Telephone	61.60	0.00	61.60
<b>Total Expense</b>	555.79	5,088.34	5,644.13
<b>Net Ordinary Income</b>	-555.79	4,887.85	4,332.06
<b>Other Income/Expense</b>			
<b>Other Income</b>			
845 · District Project Income	0.00	851.00	851.00
846 · Fall Rally South Income	0.00	29,237.51	29,237.51
847 · Fall Rally North Income	0.00	1,460.36	1,460.36
863 · Other Income	0.00	60.00	60.00
<b>Total Other Income</b>	0.00	31,608.87	31,608.87
<b>Other Expense</b>			
856 · Fall Rally (S) Expense	0.00	11,935.30	11,935.30
880 · Other Expenses	0.00	87.51	87.51
<b>Total Other Expense</b>	0.00	12,022.81	12,022.81
<b>Net Other Income</b>	0.00	19,586.06	19,586.06
<b>Net Income</b>	<b>-555.79</b>	<b>24,473.91</b>	<b>23,918.12</b>

# Circle K

Cal-Nev-Ha District of Circle K International

[www.cnhcirclek.org](http://www.cnhcirclek.org)

Financial Statements  
For the Six Months Ending  
December 31, 2018

Prepared without Audit



**Cal-Nev-Ha Circle K District**  
**Balance Sheet Prev Year Comparison**  
**As of December 31, 2018**

	Dec 31, 18	Dec 31, 17
<b>ASSETS</b>		
<b>Current Assets</b>		
<b>Checking/Savings</b>		
105 · Chino Bank Checking #2332	11,201.38	0.00
110.15 · Chino Bank Checking #6441	0.00	8,975.63
111 · Chino Money Market	53,611.63	61,379.32
<b>Total Checking/Savings</b>	64,813.01	70,354.95
<b>Other Current Assets</b>		
120 · Accounts Receivable		
120.06 · A/R Returned Checks	60.00	180.00
<b>Total 120 · Accounts Receivable</b>	60.00	180.00
130 · Inventory	1,280.98	917.44
<b>170 · Deposits</b>		
170.30 · Deposit Old Oak Ranch	500.00	500.00
170.40 · Deposit 2019 DCON -Riverside	2,000.00	2,000.00
170.50 · Deposits 2021 CK DCON Riverside	1,525.00	0.00
170.60 · Deposit 2018 LAX Marriott	0.00	1,000.00
<b>Total 170 · Deposits</b>	4,025.00	3,500.00
<b>Total Other Current Assets</b>	5,365.98	4,597.44
<b>Total Current Assets</b>	70,178.99	74,952.39
<b>TOTAL ASSETS</b>	<b>70,178.99</b>	<b>74,952.39</b>
<b>LIABILITIES &amp; EQUITY</b>		
<b>Liabilities</b>		
<b>Current Liabilities</b>		
<b>Other Current Liabilities</b>		
205.00 · Accounts Payable		
205.10 · General	0.00	-464.38
205.30 · A/P CNH Kiwanis	645.03	349.27
<b>Total 205.00 · Accounts Payable</b>	645.03	-115.11
<b>Total Other Current Liabilities</b>	645.03	-115.11
<b>Total Current Liabilities</b>	645.03	-115.11
<b>Total Liabilities</b>	645.03	-115.11
<b>Equity</b>		
335 · Undesignated Net Assets	45,311.96	45,311.96
3900 · Retained Earnings	-183.12	464.38
Net Income	24,405.12	29,291.16
<b>Total Equity</b>	69,533.96	75,067.50
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>70,178.99</b>	<b>74,952.39</b>

**Cal-Nev-Ha Circle K District**  
**District Convention Revenue & Expense vs Budget**  
 July through December 2018

	District Convention		
	Jul - Dec 18	Budget	\$ Over Budget
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
<b>20.401 · Registration Fees</b>			
401.01 · Early Registration	0.00	100,750.00	-100,750.00
401.02 · Kiwanis Registration	0.00	1,550.00	-1,550.00
401.03 · Registration	0.00	8,200.00	-8,200.00
401.06 · Day Pass Registration	0.00	500.00	-500.00
<b>Total 20.401 · Registration Fees</b>	0.00	111,000.00	-111,000.00
<b>20.412 · Housing Rebate</b>	0.00	4,000.00	-4,000.00
<b>20.420 · Fund Raising Income</b>			
420.01 · Fund Raising Ads	0.00	150.00	-150.00
<b>Total 20.420 · Fund Raising Income</b>	0.00	150.00	-150.00
<b>Total Income</b>	0.00	115,150.00	-115,150.00
<b>Expense</b>			
<b>20.508 · Audio Visual</b>	0.00	4,600.00	-4,600.00
<b>20.510 · FTC/DCON Audit Fees</b>	0.00	750.00	-750.00
<b>20.512 · Awards</b>	0.00	4,000.00	-4,000.00
<b>20.520 · Band or DJ</b>	0.00	450.00	-450.00
<b>20.522 · Board Officer Pins</b>	164.17	175.00	-10.83
<b>20.530 · Comp Housing</b>			
530.06 · Comp Meals	0.00	1,725.00	-1,725.00
530.07 · Comp Board Housing	0.00	2,165.15	-2,165.15
530.09 · Comp VIP Housing	0.00	3,050.00	-3,050.00
<b>Total 20.530 · Comp Housing</b>	0.00	6,940.15	-6,940.15
<b>20.531 · VIP Gifts</b>	0.00	300.00	-300.00
<b>20.533 · Convention Center Rental</b>	0.00	650.00	-650.00
<b>20.550 · Flowers &amp; Decorations</b>	0.00	500.00	-500.00
<b>20.562 · Hawaii (Comp) Registrations</b>	0.00	1,000.00	-1,000.00
<b>20.565 · Honors Reception</b>	0.00	2,000.00	-2,000.00
<b>20.576 · Meals Convention</b>			
576.03 · Saturday Dinner	0.00	32,567.78	-32,567.78
576.05 · Sunday Brunch	0.00	19,628.00	-19,628.00
576.06 · Saturday Lunch	0.00	23,651.00	-23,651.00
576.07 · Board Lunch	0.00	850.00	-850.00
20.576 · Meals Convention - Other	0.00	0.00	0.00
<b>Total 20.576 · Meals Convention</b>	0.00	76,696.78	-76,696.78
<b>20.578 · Professional Expo</b>	0.00	600.00	-600.00

**Cal-Nev-Ha Circle K District**  
**District Convention Revenue & Expense vs Budget**  
 July through December 2018

	District Convention		
	Jul - Dec 18	Budget	\$ Over Budget
20.662 · Pre Convention/FTC Planning			
662.05 · DCON Chair Pre-Planning Expense	0.00	200.00	-200.00
20.662 · Pre Convention/FTC Planning - Other	374.29	450.00	-75.71
<b>Total 20.662 · Pre Convention/FTC Planning</b>	374.29	650.00	-275.71
20.666 · Printing	0.00	2,500.00	-2,500.00
20.670 · Registration Supplies			
670.05 · Ootoweb Expense	54.75	75.00	-20.25
20.670 · Registration Supplies - Other	214.26	600.00	-385.74
<b>Total 20.670 · Registration Supplies</b>	269.01	675.00	-405.99
20.672 · Rental Van	0.00	450.00	-450.00
20.676 · Ribbons	0.00	450.00	-450.00
20.686 · Souvenir Item	0.00	7,000.00	-7,000.00
20.690 · Speaker Fee	0.00	1,000.00	-1,000.00
20.706 · Staff Travel/Housing	0.00	1,700.00	-1,700.00
20.730 · FTC/DCON Telephone	92.40	225.00	-132.60
20.740 · Workshops	0.00	75.00	-75.00
<b>Total Expense</b>	899.87	113,386.93	-112,487.06
<b>Net Ordinary Income</b>	-899.87	1,763.07	-2,662.94
<b>Net Income</b>	-899.87	1,763.07	-2,662.94

**Cal-Nev-Ha Circle K District**  
**Fall Training Conference Revenue & Expense vs Budget**  
 July through December 2018

	Fall Training Conference		
	Jul - Dec 18	Budget	\$ Over Budget
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
20.401 · Registration Fees	97,226.74	103,350.00	-6,123.26
20.420 · Fund Raising Income	125.00	200.00	-75.00
<b>Total Income</b>	97,351.74	103,550.00	-6,198.26
<b>Expense</b>			
20.510 · FTC/DCON Audit Fees	0.00	750.00	-750.00
20.512 · Awards	0.00	150.00	-150.00
20.520 · Band or DJ	0.00	400.00	-400.00
20.530 · Comp Housing	2,030.00	2,025.00	5.00
20.550 · Flowers & Decorations	0.00	350.00	-350.00
20.563 · Water and Snacks	73.29	300.00	-226.71
20.570 · Camp Fees-Housing & Meals	80,445.00	85,025.00	-4,580.00
20.571 · Incentive Prizes	0.00	285.00	-285.00
20.662 · Pre Convention/FTC Planning	165.96	150.00	15.96
20.666 · Printing	2,019.05	2,500.00	-480.95
20.670 · Registration Supplies	293.28	450.00	-156.72
20.672 · Rental Van	510.47	425.00	85.47
20.686 · Souvenir Item	7,128.78	7,250.00	-121.22
20.687 · New Member Pins	343.00	300.00	43.00
20.730 · FTC/DCON Telephone	61.60	100.00	-38.40
20.745 · Contribution	0.00	677.00	-677.00
<b>Total Expense</b>	93,070.43	101,137.00	-8,066.57
<b>Net Ordinary Income</b>	4,281.31	2,413.00	1,868.31
<b>Net Income</b>	<b>4,281.31</b>	<b>2,413.00</b>	<b>1,868.31</b>

**Cal-Nev-Ha Circle K District**  
**General Fund Revenue & Expense vs Budget**  
 July through December 2018

	General Fund		
	Jul - Dec 18	Budget	\$ Over Budget
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
401 · District Dues	16,340.00	27,000.00	-10,660.00
417 · Int'l Convention Revenue	600.00	600.00	0.00
418 · President's Retreat	2,555.00	2,800.00	-245.00
419 · Spring Training Conference	0.00	3,000.00	-3,000.00
440 · Investment Income	96.09	250.00	-153.91
<b>Total Income</b>	19,591.09	33,650.00	-14,058.91
<b>Expense</b>			
Administrative	3,030.33	7,795.00	-4,764.67
Committee	3,540.37	6,600.00	-3,059.63
Lt. Governors Travel & Per Diem	477.58	4,500.00	-4,022.42
Officer and Board	3,166.62	14,450.00	-11,283.38
<b>Total Expense</b>	10,214.90	33,345.00	-23,130.10
<b>Net Ordinary Income</b>	9,376.19	305.00	9,071.19
<b>Other Income/Expense</b>			
<b>Other Income</b>			
District Project Revenue	12,027.49	0.00	12,027.49
<b>Total Other Income</b>	12,027.49	0.00	12,027.49
<b>Other Expense</b>			
District Project Expense	380.00	0.00	380.00
887 · CNH District Convention Expense	0.00	0.00	0.00
890 · Kiwanis CNH Fdn Scholarships	0.00	0.00	0.00
<b>Total Other Expense</b>	380.00	0.00	380.00
<b>Net Other Income</b>	11,647.49	0.00	11,647.49
<b>Net Income</b>	<b>21,023.68</b>	<b>305.00</b>	<b>20,718.68</b>

**Cal-Nev-Ha Circle K District**  
**General Fund Revenue & Expense vs Budget**  
 July through December 2018

	General Fund		
	Jul - Dec 18	Budget	\$ Over Budget
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
401 · District Dues	16,340.00	27,000.00	-10,660.00
417 · Int'l Convention Revenue	600.00	600.00	0.00
418 · President's Retreat	2,555.00	2,800.00	-245.00
419 · Spring Training Conference	0.00	3,000.00	-3,000.00
440 · Investment Income			
440.10 · Interest Income	96.09	250.00	-153.91
<b>Total 440 · Investment Income</b>	<u>96.09</u>	<u>250.00</u>	<u>-153.91</u>
<b>Total Income</b>	19,591.09	33,650.00	-14,058.91
<b>Expense</b>			
<b>Administrative</b>			
541 · Computer Supplies & Support	18.34	300.00	-281.66
542 · Telephone	61.60	500.00	-438.40
542.05 · Web Site Maintenance	30.43	200.00	-169.57
544 · Office Supplies	241.71	120.00	121.71
546 · Postage	81.42	150.00	-68.58
548 · Printing & Stationery	46.83	500.00	-453.17
566 · Audit Fees	0.00	500.00	-500.00
579 · Bank Charges & Over/Short	-25.00	25.00	-50.00
699.03 · SLP Department Expense	2,575.00	5,500.00	-2,925.00
<b>Total Administrative</b>	3,030.33	7,795.00	-4,764.67
<b>Committee</b>			
650 · Board Reserve	0.00	1,000.00	-1,000.00
681 · Board Meeting Expense	0.00	50.00	-50.00
682 · Membership Development	0.00	150.00	-150.00
684 · Training Funds Reimbursement	0.00	500.00	-500.00
685 · Kiwanis Committee Reimbursement	2,637.17	2,250.00	387.17
686 · Membership Incentive Pins	0.00	0.00	0.00
690 · Kiwanis Family Chair	94.06	400.00	-305.94
692 · International Convention	809.14	1,400.00	-590.86
693 · DLS Service Project			
693.01 · Service Project Chair	0.00	250.00	-250.00
693.05 · Service Projects Expenses	0.00	150.00	-150.00
<b>Total 693 · DLS Service Project</b>	0.00	400.00	-400.00
694 · Awards Chair	0.00	150.00	-150.00
695 · Tech Chair	0.00	150.00	-150.00
697 · Comm & Marketing Chair	0.00	150.00	-150.00
<b>Total Committee</b>	3,540.37	6,600.00	-3,059.63

**Cal-Nev-Ha Circle K District**  
**General Fund Revenue & Expense vs Budget**  
 July through December 2018

	General Fund		
	Jul - Dec 18	Budget	\$ Over Budget
<b>Lt. Governors Travel &amp; Per Diem</b>			
601 - Lt. Governor T&O Capital	0.00	500.00	-500.00
602 - Lt. Governor T&O Central Coast	269.60	500.00	-230.40
603 - Lt. Governor T&O Metro	0.00	500.00	-500.00
604 - Lt. Governor T&O Magic Kingdom	207.98	500.00	-292.02
605 - Lt. Governor T&O Paradise	0.00	500.00	-500.00
606 - Lt. Governor T&O Desert Oasis	0.00	500.00	-500.00
607 - Lt. Governor T&O Foothill	0.00	500.00	-500.00
608 - Lt. Governor T&O Mt. View	0.00	500.00	-500.00
609 - Lt. Governor T&O Golden Gate	0.00	500.00	-500.00
610 - Lt. Governor T&O Sunset	0.00	0.00	0.00
<b>Total Lt. Governors Travel &amp; Per Diem</b>	<b>477.58</b>	<b>4,500.00</b>	<b>-4,022.42</b>
<b>Officer and Board</b>			
582 - Governor Travel & Expense	0.00	2,300.00	-2,300.00
588 - Governor Travel (April-June)	0.00	400.00	-400.00
591 - Secretary Travel & Office	0.00	750.00	-750.00
592 - Treasurer Travel & Office	0.00	750.00	-750.00
595 - Spring Training Conference	25.00	2,500.00	-2,475.00
597.01 - Board Travel to Hawaii	1,020.59	2,500.00	-1,479.41
597.02 - Hawaii Students Travel to DCON	0.00	2,350.00	-2,350.00
597.03 - Incentive Program	0.00	500.00	-500.00
598 - Retreat Expense	2,121.03	2,400.00	-278.97
<b>Total Officer and Board</b>	<b>3,166.62</b>	<b>14,450.00</b>	<b>-11,283.38</b>
<b>Total Expense</b>	<b>10,214.90</b>	<b>33,345.00</b>	<b>-23,130.10</b>
<b>Net Ordinary Income</b>	<b>9,376.19</b>	<b>305.00</b>	<b>9,071.19</b>
<b>Other Income/Expense</b>			
<b>Other Income</b>			
<b>District Project Revenue</b>			
843.05 - DLSSP Income	0.00	0.00	0.00
844 - Kiwanis Family House	2,729.83	0.00	2,729.83
845 - DP Income - Feeding America	2,574.60		
846 - District Project Income PTP	1,682.56	0.00	1,682.56
846.01 - Crazy Komp Income (PTP)	5,040.50		
848 - DP Income- (Eliminate)	0.00	0.00	0.00
<b>Total District Project Revenue</b>	<b>12,027.49</b>	<b>0.00</b>	<b>12,027.49</b>
<b>Total Other Income</b>	<b>12,027.49</b>	<b>0.00</b>	<b>12,027.49</b>

**Cal-Nev-Ha Circle K District**  
**General Fund Revenue & Expense vs Budget**  
 July through December 2018

	General Fund		
	Jul - Dec 18	Budget	\$ Over Budget
<b>Other Expense</b>			
<b>District Project Expense</b>			
851 · District Project Expense PTP			
851.01 · Crazy Komp Expense (PTP)	380.00	0.00	380.00
<b>Total 851 · District Project Expense PTP</b>	380.00	0.00	380.00
852.05 · DLSSP Expense	0.00	0.00	0.00
853 · Kiwanis Family House	0.00	0.00	0.00
856 · Dist Proj Contribution-CNH Fdn	0.00	0.00	0.00
858 · UNICEF (Eliminate)	0.00	0.00	0.00
<b>Total District Project Expense</b>	380.00	0.00	380.00
887 · CNH District Convention Expense	0.00	0.00	0.00
890 · Kiwanis CNH Fdn Scholarships	0.00	0.00	0.00
<b>Total Other Expense</b>	380.00	0.00	380.00
<b>Net Other Income</b>	11,647.49	0.00	11,647.49
<b>Net Income</b>	<b>21,023.68</b>	<b>305.00</b>	<b>20,718.68</b>



**Cal-Nev-Ha Circle K District**  
**Profit & Loss by Class**  
 July through December 2018

	District Convention	Fall Training Conference	General Fund	TOTAL
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
20.401 · Registration Fees				
401.01 · Early Registration	0.00	84,399.85	0.00	84,399.85
401.03 · Registration	0.00	12,826.89	0.00	12,826.89
<b>Total 20.401 · Registration Fees</b>	0.00	97,226.74	0.00	97,226.74
20.420 · Fund Raising Income				
420.01 · Fund Raising Ads	0.00	125.00	0.00	125.00
<b>Total 20.420 · Fund Raising Income</b>	0.00	125.00	0.00	125.00
401 · District Dues	0.00	0.00	16,340.00	16,340.00
417 · Int'l Convention Revenue	0.00	0.00	600.00	600.00
418 · President's Retreat	0.00	0.00	2,555.00	2,555.00
440 · Investment Income				
440.10 · Interest Income	0.00	0.00	96.09	96.09
<b>Total 440 · Investment Income</b>	0.00	0.00	96.09	96.09
<b>Total Income</b>	0.00	97,351.74	19,591.09	116,942.83
<b>Expense</b>				
Administrative				
541 · Computer Supplies & Support	0.00	0.00	18.34	18.34
542 · Telephone	0.00	0.00	61.60	61.60
542.05 · Web Site Maintenance	0.00	0.00	30.43	30.43
544 · Office Supplies	0.00	0.00	241.71	241.71
546 · Postage	0.00	0.00	81.42	81.42
548 · Printing & Stationery	0.00	0.00	46.83	46.83
579 · Bank Charges & Over/Short	0.00	0.00	-25.00	-25.00
699.03 · SLP Department Expense	0.00	0.00	2,575.00	2,575.00
<b>Total Administrative</b>	0.00	0.00	3,030.33	3,030.33
Committee				
685 · Kiwanis Committee Reimbursement	0.00	0.00	2,637.17	2,637.17
690 · Kiwanis Family Chair	0.00	0.00	94.06	94.06
692 · International Convention	0.00	0.00	809.14	809.14
<b>Total Committee</b>	0.00	0.00	3,540.37	3,540.37
Lt. Governors Travel & Per Diem				
602 · Lt. Governor T&O Central Coast	0.00	0.00	269.60	269.60
604 · Lt. Governor T&O Magic Kingdom	0.00	0.00	207.98	207.98
<b>Total Lt. Governors Travel &amp; Per Diem</b>	0.00	0.00	477.58	477.58

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Accrual Basis

**Cal-Nev-Ha Circle K District**  
**Profit & Loss by Class**  
 July through December 2018

	District Convention	Fall Training Conference	General Fund	TOTAL
<b>Officer and Board</b>				
595 · Spring Training Conference	0.00	0.00	25.00	25.00
597.01 · Board Travel to Hawaii	0.00	0.00	1,020.59	1,020.59
598 · Retreat Expense	0.00	0.00	2,121.03	2,121.03
<b>Total Officer and Board</b>	0.00	0.00	3,166.62	3,166.62
20.522 · Board Officer Pins	164.17	0.00	0.00	164.17
20.530 · Comp Housing				
530.02 · Friday Board Lunch & Dinner	0.00	960.00	0.00	960.00
20.530 · Comp Housing - Other	0.00	1,070.00	0.00	1,070.00
<b>Total 20.530 · Comp Housing</b>	0.00	2,030.00	0.00	2,030.00
20.563 · Water and Snacks	0.00	73.29	0.00	73.29
20.570 · Camp Fees-Housing & Meals				
570.05 · Camp Fees-PA & Sound System	0.00	195.00	0.00	195.00
20.570 · Camp Fees-Housing & Meals - Other	0.00	80,250.00	0.00	80,250.00
<b>Total 20.570 · Camp Fees-Housing &amp; Meals</b>	0.00	80,445.00	0.00	80,445.00
20.662 · Pre Convention/FTC Planning				
662.05 · DCON Chair Pre-Planning Expense	0.00	165.96	0.00	165.96
20.662 · Pre Convention/FTC Planning - Other	374.29	0.00	0.00	374.29
<b>Total 20.662 · Pre Convention/FTC Planning</b>	374.29	165.96	0.00	540.25
20.666 · Printing	0.00	2,019.05	0.00	2,019.05
20.670 · Registration Supplies				
670.05 · Ootoweb Expense	54.75	54.75	0.00	109.50
20.670 · Registration Supplies - Other	214.26	238.53	0.00	452.79
<b>Total 20.670 · Registration Supplies</b>	269.01	293.28	0.00	562.29
20.672 · Rental Van	0.00	510.47	0.00	510.47
20.686 · Souvenir Item	0.00	7,128.78	0.00	7,128.78
20.687 · New Member Pins	0.00	343.00	0.00	343.00
20.730 · FTC/DCON Telephone	92.40	61.60	0.00	154.00
<b>Total Expense</b>	899.87	93,070.43	10,214.90	104,185.20
<b>Net Ordinary Income</b>	-899.87	4,281.31	9,376.19	12,757.63

**Cal-Nev-Ha Circle K District**  
**Profit & Loss by Class**  
 July through December 2018

	District Convention	Fall Training Conference	General Fund	TOTAL
<b>Other Income/Expense</b>				
<b>Other Income</b>				
<b>District Project Revenue</b>				
844 · Kiwanis Family House	0.00	0.00	2,729.83	2,729.83
845 · DP Income - Feeding America	0.00	0.00	2,574.60	2,574.60
846 · District Project Income PTP	0.00	0.00	1,682.56	1,682.56
846.01 · Crazy Komp Income (PTP)	0.00	0.00	5,040.50	5,040.50
<b>Total District Project Revenue</b>	0.00	0.00	12,027.49	12,027.49
<b>Total Other Income</b>	0.00	0.00	12,027.49	12,027.49
<b>Other Expense</b>				
<b>District Project Expense</b>				
851 · District Project Expense PTP				
851.01 · Crazy Komp Expense (PTP)	0.00	0.00	380.00	380.00
<b>Total 851 · District Project Expense PTP</b>	0.00	0.00	380.00	380.00
<b>Total District Project Expense</b>	0.00	0.00	380.00	380.00
<b>Total Other Expense</b>	0.00	0.00	380.00	380.00
<b>Net Other Income</b>	0.00	0.00	11,647.49	11,647.49
<b>Net Income</b>	<b>-899.87</b>	<b>4,281.31</b>	<b>21,023.68</b>	<b>24,405.12</b>