

Site	Date	Double	Hotel Room Rates COLA	Tax	Staff Room	Comp Pres	Comp Parlor	Other Concessions	Comp Ratio	Hotel Rental Min Max	Room Block	Attrition Percent	Attrition Fees	CC Rent Min Max	Room Block	Menu Pricing	Service Charge	F & B Revenue Min Max	Parking	Internet	Comments
<b>Mid-Year North</b>																					
DoubleTree by Hilton Modesto (new proposal since last report)	2/22/2020		\$141	9.41% tax \$ .35 fee	5 at \$119		1 Comp Parlor Suite	1 Parlor Suite at \$141	1:50		60	80%	waived					\$15,000.00			discounted to \$6/day
		dbl queens						3 comp upgrades to corner king suites at \$141													
Marriott San Ramon (updated proposal)	2/1/2020 2/29/2020		\$139				1 comp hospitality suite 1-comp- \$99 hospitality suite	2 jr. suites at \$139 2 jr. suites at \$119			65	80%	\$4,000 w/ F& B min			B- \$18++ L- \$30++ D - \$36++ Reception - \$22++		\$16,000			\$6/day reduced from \$12/day
Sacramento Marriott Rancho Cordova	2/8/2020	\$129 king \$119 2 queens		12% occupancy tax, \$1.50 Tourism Assessment fee & \$0.40 CA state tax.		1 comp		2 King Suite upgrades at \$129			65		\$5,000 w/ F&B min					\$18,000++			complimentary
Marriott Monterey Monterey Conference Center	2/15/2020	\$259		10% tax + 4.15% CCFD + \$2.75 Monterey County Convention and Tourism Fee.		\$750					65	80% daily	\$13,700 \$2,815			B- \$25-36++ L- \$31-44++ D - \$50-80++ Reception - \$15++ beverages only		\$18,000++			
Hilton Stockton* (removed from consideration after site visit)	2/22/2020	\$159 king		12.2% tax	5 at \$96		2 Comp Suites		1:50		77	70%	\$1,800.00			B - \$15-17 L - \$18-28 D - \$32-48		20% and 9% tax			

Could Not Accommodate Us:  
DoubleTree by Hilton Sacramento  
DoubleTree at the Berkeley Marina  
UC Berkley Event Services (meeting space only) along with Hotel Shattuck Plaza or Graduate Berkeley (within walking distance)  
Hyatt Sacramento

\*Newly added since last report sent

GR = Group Rate  
NQ = Not Quoted