



## 2019-2020 Finance Committee Meeting

Zoom Video Teleconference

Wednesday, April 29, 2020  
9:00 a.m.

### Agenda

1. Call to Order Lanie Wheeler, Chairman
1. Review and recommend approval of Cal-Nev-Ha District Financial Statement – March 31, 2020
2. Review and recommend approval of Key Club District Financial Statement - March 31, 2020
3. Review and recommend approval of KIWIN'S District Financial Statement - March 31, 2020
4. Review and recommend approval of Circle K District Financial Statement - March 31, 2020
5. Discussion of waiving District new member add fees for new members who join existing clubs by September 30, 2020
6. Review and recommend approval of the 2020 District Convention Budget
7. Discussion regarding 2024 Kiwanis District Convention contract with Sheraton Kona
8. Review and recommend approval of contract with Six Flags Magic Mountain for 2021 Key Club Fall Rally South
9. Review and recommend approval of contract with Six Flags Discovery Kingdom for 2021 Key Club Fall Rally North
10. Review and recommend approval of contract with The Historic Santa Maria Inn for 2021 Key Club-KIWIN'S Winter Board Meetings
11. Adjournment Lanie Wheeler, Chairman

# Kiwanis

Cal-Nev-Ha District

[www.cnhkiwanis.org](http://www.cnhkiwanis.org)

## Balance Sheet and Financial Statements For the Quarter Ending March 31, 2020

Prepared Without Audit

Cal-Nev-Ha District of Kiwanis International  
**Balance Sheet**  
As of March 31, 2020

	<u>Mar 31, 20</u>	<u>Mar 31, 19</u>	<u>\$ Change</u>
<b>ASSETS</b>			
<b>Current Assets</b>			
Checking/Savings	254,071.34	316,424.11	(62,352.77)
<b>Accounts Receivable</b>			
122 · Accounts Receivable QB	4,150.00	3,723.00	427.00
<b>Total Accounts Receivable</b>	4,150.00	3,723.00	427.00
<b>Other Current Assets</b>			
114.10 · Merrill Lynch	69,822.32	74,509.21	(4,686.89)
120 · Accounts Receivable	18,071.94	38,755.35	(20,683.41)
130 · Inventory Asset	15,368.73	27,276.61	(11,907.88)
140 · Prepaid Expense	12,646.62	33,237.10	(20,590.48)
<b>Total Other Current Assets</b>	115,909.61	173,778.27	(57,868.66)
<b>Total Current Assets</b>	374,130.95	493,925.38	(119,794.43)
<b>Fixed Assets</b>	12,759.95	15,938.96	(3,179.01)
<b>Other Assets</b>			
170 · Deposits	7,689.00	6,762.00	927.00
<b>Total Other Assets</b>	7,689.00	6,762.00	927.00
<b>TOTAL ASSETS</b>	<b><u>394,579.90</u></b>	<b><u>516,626.34</u></b>	<b><u>(122,046.44)</u></b>
<b>LIABILITIES &amp; EQUITY</b>			
<b>Liabilities</b>			
<b>Current Liabilities</b>			
Credit Cards	16,060.45	62,801.64	(46,741.19)
<b>Other Current Liabilities</b>	44,498.77	55,513.81	(11,015.04)
<b>Total Current Liabilities</b>	60,559.22	118,315.45	(57,756.23)
<b>Long Term Liabilities</b>			
242 · Deferred Revenue Life Member	28,430.65	29,384.82	(954.17)
<b>Total Long Term Liabilities</b>	28,430.65	29,384.82	(954.17)
<b>Total Liabilities</b>	88,989.87	147,700.27	(58,710.40)
<b>Equity</b>			
335.01 · Unrestricted Net Assets	43,030.75	51,418.49	(8,387.74)
340 · Temporarily Restr'd Net Assets	22,716.85	21,160.02	1,556.83
Net Income	239,842.43	296,347.56	(56,505.13)
<b>Total Equity</b>	305,590.03	368,926.07	(63,336.04)
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b><u>394,579.90</u></b>	<b><u>516,626.34</u></b>	<b><u>(122,046.44)</u></b>

**Cal-Nev-Ha District of Kiwanis International**  
**Profit & Loss by Class**  
 October 2019 through March 2020

	2020 Kiwanis Rose Float	Club Leadership Education	District Convention	General Fund	MYN	MYS	TOTAL
<b>Ordinary Income/Expense</b>							
<b>Income</b>							
20.410 - Registration Fees	0.00	0.00	200.00	0.00	13,750.00	18,370.00	32,320.00
20.412 - Meal Income	0.00	0.00	0.00	0.00	12,998.00	13,262.00	26,260.00
20.414 - Booth Sales	0.00	0.00	0.00	0.00	700.00	525.00	1,225.00
20.415 - Merchandise Sales	0.00	0.00	0.00	0.00	1,917.03	1,583.34	3,500.37
<b>26.430 - Rose Float Income</b>	<b>84,535.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>84,535.00</b>
401 - District Dues	0.00	0.00	0.00	493,051.47	0.00	0.00	493,051.47
402 - New Member Add Fees	0.00	0.00	0.00	17,275.00	0.00	0.00	17,275.00
405 - Life Member Fee	0.00	0.00	0.00	2,850.00	0.00	0.00	2,850.00
406 - Int'l Convention Travel	0.00	0.00	0.00	10,268.53	0.00	0.00	10,268.53
411 - Honorary Membership	0.00	0.00	0.00	40.00	0.00	0.00	40.00
421 - SLP Operations Support	0.00	0.00	0.00	25,750.00	0.00	0.00	25,750.00
422 - Foundation Support	0.00	0.00	0.00	15,990.00	0.00	0.00	15,990.00
425 - District Sales Items	0.00	0.00	0.00	10,109.11	0.00	0.00	10,109.11
428 - Printing & Copy Reimbursement	0.00	0.00	0.00	1,527.72	0.00	0.00	1,527.72
429 - Shipping Cost	0.00	0.00	0.00	82.79	0.00	0.00	82.79
441 - Investment Income	0.00	0.00	0.00	-6,749.20	0.00	0.00	-6,749.20
<b>Total Income</b>	<b>84,535.00</b>	<b>0.00</b>	<b>200.00</b>	<b>570,195.42</b>	<b>29,365.03</b>	<b>33,740.34</b>	<b>718,035.79</b>
<b>Gross Profit</b>	<b>84,535.00</b>	<b>0.00</b>	<b>200.00</b>	<b>570,195.42</b>	<b>29,365.03</b>	<b>33,740.34</b>	<b>718,035.79</b>
<b>Expense</b>							
Administrative & Salaries	0.00	0.00	0.00	260,503.22	0.00	0.00	260,503.22
District Committees & Cabinet	0.00	0.00	0.00	2,250.50	0.00	0.00	2,250.50
District Officers	0.00	0.00	0.00	25,121.77	0.00	0.00	25,121.77
Publication Cal-Nev-Ha Magazine	0.00	0.00	0.00	2,155.00	0.00	0.00	2,155.00
Service Leadership Programs	0.00	0.00	0.00	10,575.31	0.00	0.00	10,575.31
750 - District Sale Items	0.00	0.00	0.00	18,237.32	0.00	0.00	18,237.32
20.555 - Audio Visual Workshops	0.00	0.00	0.00	0.00	200.00	1,770.80	1,970.80
20.558 - Audio Visual General Session	0.00	0.00	0.00	0.00	3,443.84	3,427.39	6,871.03
20.561 - Awards	0.00	0.00	56.02	0.00	0.00	0.00	56.02
20.566 - Audit Fee	0.00	45.79	721.49	0.00	155.71	173.75	1,096.74
20.570 - Board Meeting Expense	0.00	0.00	0.00	0.00	388.74	0.00	388.74
20.573 - Booth Expense	0.00	0.00	0.00	0.00	0.00	673.43	673.43
20.582 - Clerical & Accounting	0.00	0.00	0.00	0.00	6,499.49	7,448.81	13,948.30
20.591 - Conv Hosted Housing & Meals	0.00	0.00	0.00	0.00	459.93	1,014.05	1,473.98
20.594 - Credit Card Processing Fees	0.00	18.10	0.00	0.00	655.91	770.32	1,444.33
20.610 - Golf Tournament	0.00	0.00	280.00	0.00	0.00	0.00	280.00
20.618 - Meals	0.00	0.00	0.00	0.00	11,415.64	11,865.75	23,281.39
20.648 - Pre Planning Expense	0.00	0.00	327.25	0.00	943.72	5.00	1,275.97
20.651 - Printing	0.00	0.00	0.00	0.00	225.36	223.80	449.16
20.652 - Promotion & Incentives	0.00	0.00	6.45	0.00	3.22	3.22	12.90
20.654 - Ribbons & Arm Bands	0.00	0.00	304.61	0.00	0.00	0.00	304.61
20.663 - Registration & Sign Expense	0.00	0.00	341.23	0.00	367.76	407.11	1,116.10
20.666 - Speakers Honorarium & Travel	0.00	0.00	0.00	0.00	540.00	545.00	1,085.00
20.669 - SLP Governors	0.00	0.00	0.00	0.00	689.73	743.43	1,433.16
20.672 - Staff Travel, Meals & Lodging	0.00	0.00	0.00	0.00	2,417.85	1,590.83	4,008.68
20.679 - Office Supplies	0.00	0.00	60.71	0.00	30.35	121.42	121.42
20.680 - Merchandise Sold	0.00	0.00	0.00	0.00	1,481.98	1,261.85	2,743.83
20.681 - Taxes & Insurance	0.00	0.00	0.00	497.20	0.00	548.17	1,045.37
20.684 - Telephone	0.00	0.00	324.60	0.00	173.10	173.10	670.80
20.690 - Van & Truck Rental	0.00	0.00	0.00	0.00	214.48	359.81	574.29
26.500 - Rose Float District Project exp	89,703.08	0.00	0.00	0.00	0.00	0.00	89,703.08
29.679 - Telephone CLE	0.00	64.91	0.00	0.00	0.00	0.00	64.91
29.686 - Training Material CLE	0.00	47.00	0.00	0.00	0.00	0.00	47.00
<b>Total Expense</b>	<b>89,703.08</b>	<b>175.80</b>	<b>2,422.36</b>	<b>318,843.12</b>	<b>30,803.82</b>	<b>33,035.98</b>	<b>474,984.16</b>
<b>Net Ordinary Income</b>	<b>-5,168.08</b>	<b>-175.80</b>	<b>-2,222.36</b>	<b>251,352.30</b>	<b>-1,438.79</b>	<b>704.36</b>	<b>243,051.63</b>
<b>Other Income/Expense</b>							
<b>Other Expense</b>							
Reserves & Other Expense	0.00	0.00	0.00	3,209.20	0.00	0.00	3,209.20
<b>Total Other Expense</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>3,209.20</b>	<b>0.00</b>	<b>0.00</b>	<b>3,209.20</b>
<b>Net Other Income</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>-3,209.20</b>	<b>0.00</b>	<b>0.00</b>	<b>-3,209.20</b>
<b>Net Income</b>	<b>-5,168.08</b>	<b>-175.80</b>	<b>-2,222.36</b>	<b>248,143.10</b>	<b>-1,438.79</b>	<b>704.36</b>	<b>239,842.43</b>

Cal-Nev-Ha District of Kiwanis International  
**General Fund Budget vs. Actual**  
 October 2019 through March 2020

	Oct '19 - Mar 20	Budget	\$ Over Budget
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
401 - District Dues	493,051.47	537,600.00	-44,548.53
402 - New Member Add Fees	17,275.00	38,500.00	-21,225.00
405 - Life Member Fee	2,850.00	6,000.00	-3,150.00
406 - Int'l Convention Travel	10,268.53	11,200.00	-931.47
411 - Honorary Membership	40.00	100.00	-60.00
421 - SLP Operations Support	25,750.00	103,000.00	-77,250.00
422 - Foundation Support	15,990.00	30,351.00	-14,361.00
425 - District Sales Items	10,109.11	20,000.00	-9,890.89
428 - Printing & Copy Reimbursement	1,527.72	2,500.00	-972.28
429 - Shipping Cost	82.79	200.00	-117.21
431 - Background Check	0.00	1,000.00	-1,000.00
441 - Investment Income	-6,749.20	1,000.00	-7,749.20
<b>Total Income</b>	<b>570,195.42</b>	<b>751,451.00</b>	<b>-181,255.58</b>
<b>Gross Profit</b>	<b>570,195.42</b>	<b>751,451.00</b>	<b>-181,255.58</b>
<b>Expense</b>			
<b>Administrative &amp; Salaries</b>			
510 - Salary District Secretary	50,648.00	101,296.00	-50,648.00
511 - Salary Director of SLP	40,504.88	81,010.00	-40,505.12
512 - Salaries Office Personnel	75,651.27	133,875.00	-58,223.73
513 - Salary Part Time & Overtime	-1,945.94	3,000.00	-4,945.94
520 - Payroll Taxes	14,440.83	26,600.00	-12,159.17
523 - Insurance Worker's Compensation	1,131.78	2,600.00	-1,468.22
524 - Medical Insurance	17,159.86	31,200.00	-14,040.14
525 - Vacation Accruals	1,085.65	1,000.00	85.65
526 - Pension Plan	7,116.00	29,600.00	-22,484.00
531 - Background Checks	0.00	1,000.00	-1,000.00
534 - Professional Fees	750.00	1,000.00	-250.00
540 - Office Lease & Maintenance	30,389.34	58,000.00	-27,610.66
542 - Telephone	1,227.19	3,000.00	-1,772.81
544 - Office Supplies & Expense	1,740.95	3,000.00	-1,259.05
546 - Postage & Shipping	218.38	1,500.00	-1,281.62
548 - Printing	2,663.11	4,000.00	-1,336.89
549 - Stationery & Envelopes	166.67	200.00	-33.33
550 - Insurance and Bonds	400.00	900.00	-500.00
552 - Travel District Secretary	3,995.02	8,000.00	-4,004.98
554 - Tax & License	37.78	800.00	-762.22
555 - Computer Software & Supply	7,627.33	17,000.00	-9,372.67
556 - Equipment Maintenance	98.99	300.00	-201.01
558 - Leased Equipment	533.52	1,000.00	-466.48
560 - Staff Travel & Meeting Expense	817.47	2,000.00	-1,182.53
561 - Mileage Reimbursement Staff	129.20	200.00	-70.80
562 - Dues & Subscriptions	806.00	2,000.00	-1,194.00
566 - Audit Fees	3,113.26	4,300.00	-1,186.74
579 - Bank Charges & Cash Short	-3.32	100.00	-103.32
<b>Total Administrative &amp; Salaries</b>	<b>260,503.22</b>	<b>518,481.00</b>	<b>-257,977.78</b>
<b>District Committees &amp; Cabinet</b>			
680 - Governor Cabinet & Parliamentarn	0.00	2,200.00	-2,200.00
682 - Membership	61.63	2,500.00	-2,438.37
684 - Policy Committee	0.00	125.00	-125.00
686 - DKA	0.00	200.00	-200.00
688 - Finance Committee	0.00	200.00	-200.00
690 - Inter-Club Committee	0.00	100.00	-100.00
691 - Convention Site & Selection Com	0.00	300.00	-300.00
693 - Patriotism Committee	0.00	150.00	-150.00
694 - New Club Building Committee	0.00	2,500.00	-2,500.00
697 - Teleconferencing	458.11	2,400.00	-1,941.89
699 - Committee Contingency Fund	1,730.76	1,000.00	730.76
<b>Total District Committees &amp; Cabinet</b>	<b>2,250.50</b>	<b>11,675.00</b>	<b>-9,424.50</b>

Cal-Nev-Ha District of Kiwanis International  
**General Fund Budget vs. Actual**  
 October 2019 through March 2020

	Oct '19 - Mar 20	Budget	\$ Over Budget
<b>District Officers</b>			
582 · Governor Travel & Office	7,680.60	29,000.00	-21,319.40
588 · Governor Elect Travel & Office	2,212.52	11,000.00	-8,787.48
590 · Immediate Past Governor T&O	1,690.18	3,700.00	-2,009.82
591 · Parliamentarian	0.00	2,000.00	-2,000.00
592 · Treasurer Travel & Office	273.51	3,700.00	-3,426.49
600 · Travel Lt Governors	314.20	45,000.00	-44,685.80
650 · Trustees' Travel & Meeting	5,354.15	19,000.00	-13,645.85
670 · Lt Governor Training Conference	1,976.82	20,000.00	-18,023.18
675 · Trustee Training	5,619.79	8,000.00	-2,380.21
<b>Total District Officers</b>	<b>25,121.77</b>	<b>141,400.00</b>	<b>-116,278.23</b>
<b>Publication Cal-Nev-Ha Magazine</b>			
762 · Printing Cal-Nev-Ha Magazine	2,155.00	8,800.00	-6,645.00
<b>Total Publication Cal-Nev-Ha Magazine</b>	<b>2,155.00</b>	<b>8,800.00</b>	<b>-6,645.00</b>
<b>Service Leadership Programs</b>			
695 · Key Leader Coordinators	200.00	1,000.00	-800.00
720 · Circle K Committee	18.52	670.00	-651.48
721 · Circle K Administrator	738.33	5,000.00	-4,261.67
722 · Key Club Committee	3,677.24	5,700.00	-2,022.76
723 · Key Club Administrator	593.07	5,000.00	-4,406.93
724 · KIWIN'S Committee	736.96	1,500.00	-763.04
725 · KIWIN'S Administrator	1,087.93	5,000.00	-3,912.07
728 · Builders Club Administrator	717.44	1,600.00	-882.56
730 · K Kids Committee	825.00	1,600.00	-775.00
731 · Aktion Club Committee	405.62	1,600.00	-1,194.38
732 · Travel Director of SLP	1,575.20	4,000.00	-2,424.80
<b>Total Service Leadership Programs</b>	<b>10,575.31</b>	<b>32,670.00</b>	<b>-22,094.69</b>
750 · District Sale Items	18,237.32	15,400.00	2,837.32
<b>Total Expense</b>	<b>318,843.12</b>	<b>728,426.00</b>	<b>-409,582.88</b>
<b>Net Ordinary Income</b>	<b>251,352.30</b>	<b>23,025.00</b>	<b>228,327.30</b>
<b>Other Income/Expense</b>			
Other Expense			
Reserves & Other Expense	3,209.20	22,750.00	-19,540.80
<b>Total Other Expense</b>	<b>3,209.20</b>	<b>22,750.00</b>	<b>-19,540.80</b>
<b>Net Other Income</b>	<b>-3,209.20</b>	<b>-22,750.00</b>	<b>19,540.80</b>
<b>Net Income</b>	<b>248,143.10</b>	<b>275.00</b>	<b>247,868.10</b>

## Cal-Nev-Ha District of Kiwanis International Mid Year South Budget Report

October 2019 through March 2020

	Oct '19 - Mar 20	Budget	\$ Over Budget
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
20.410 · Registration Fees	18,370.00	20,555.00	-2,185.00
20.412 · Meal Income	13,262.00	19,140.00	-5,878.00
20.414 · Booth Sales	525.00	350.00	175.00
20.415 · Merchandise Sales	1,583.34	1,500.00	83.34
<b>Total Income</b>	<b>33,740.34</b>	<b>41,545.00</b>	<b>-7,804.66</b>
<b>Gross Profit</b>	<b>33,740.34</b>	<b>41,545.00</b>	<b>-7,804.66</b>
<b>Expense</b>			
20.555 · Audio Visual Workshops	1,770.80		
20.558 · Audio Visual General Session	3,427.39	3,500.00	-72.61
20.561 · Awards		50.00	-50.00
20.566 · Audit Fee	173.75	310.00	-136.25
20.573 · Booth Expense	673.43		
20.582 · Clerical & Accounting	7,448.81	7,500.00	-51.19
20.591 · Conv Hosted Housing & Meals	1,014.05	1,000.00	14.05
20.594 · Credit Card Processing Fees	770.32	1,000.00	-229.68
20.606 · Flowers & Decorations		240.00	-240.00
20.618 · Meals	11,865.75	17,295.60	-5,429.85
20.648 · Pre Planning Expense	5.00	200.00	-195.00
20.651 · Printing	223.80	300.00	-76.20
20.652 · Promotion & Incentives	3.23	700.00	-696.77
20.663 · Registration & Sign Expense	407.11	500.00	-92.89
20.666 · Speakers Honorarium & Travel	545.00	3,000.00	-2,455.00
20.669 · SLP Governors	743.43	200.00	543.43
20.672 · Staff Travel, Meals & Lodging	1,590.83	2,000.00	-409.17
20.679 · Office Supplies	30.35	250.00	-219.65
20.680 · Merchandise Sold	1,261.85	1,150.00	111.85
20.681 · Taxes & Insurance	548.17	550.00	-1.83
20.684 · Telephone	173.10	300.00	-126.90
20.690 · Van & Truck Rental	359.81	300.00	59.81
<b>Total Expense</b>	<b>33,035.98</b>	<b>40,345.60</b>	<b>-7,309.62</b>
<b>Net Ordinary Income</b>	<b>704.36</b>	<b>1,199.40</b>	<b>-495.04</b>
<b>Net Income</b>	<b>704.36</b>	<b>1,199.40</b>	<b>-495.04</b>

## Cal-Nev-Ha District of Kiwanis International Mid Year North Revenue & Expense Report

October 2019 through March 2020

	Oct '19 - Mar 20	Budget	\$ Over Budget
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
20.410 · Registration Fees	13,750.00	17,270.00	-3,520.00
20.412 · Meal Income	12,998.00	12,840.00	158.00
20.414 · Booth Sales	700.00	350.00	350.00
20.415 · Merchandise Sales	1,917.03	1,500.00	417.03
<b>Total Income</b>	<u>29,365.03</u>	<u>31,960.00</u>	<u>-2,594.97</u>
<b>Gross Profit</b>	29,365.03	31,960.00	-2,594.97
<b>Expense</b>			
20.555 · Audio Visual Workshops	200.00		
20.558 · Audio Visual General Session	3,443.64	2,500.00	943.64
20.561 · Awards		50.00	-50.00
20.566 · Audit Fee	155.71	300.00	-144.29
20.570 · Board Meeting Expense	388.74	200.00	188.74
20.582 · Clerical & Accounting	6,499.49	6,500.00	-0.51
20.591 · Conv Hosted Housing & Meals	459.93	300.00	159.93
20.594 · Credit Card Processing Fees	655.91	900.00	-244.09
20.606 · Flowers & Decorations		240.00	-240.00
20.616 · Int'l Counselor Housing & Meals		500.00	-500.00
20.618 · Meals	11,415.64	11,415.00	0.64
20.648 · Pre Planning Expense	943.72	500.00	443.72
20.651 · Printing	225.36	200.00	25.36
20.652 · Promotion & Incentives	3.22		
20.663 · Registration & Sign Expense	367.76	150.00	217.76
20.666 · Speakers Honorarium & Travel	540.00	3,000.00	-2,460.00
20.669 · SLP Governors	689.73	150.00	539.73
20.672 · Staff Travel, Meals & Lodging	2,417.85	2,100.00	317.85
20.679 · Office Supplies	30.36	200.00	-169.64
20.680 · Merchandise Sold	1,481.98	1,130.00	351.98
20.681 · Taxes & Insurance	497.20	550.00	-52.80
20.684 · Telephone	173.10	250.00	-76.90
20.690 · Van & Truck Rental	214.48	600.00	-385.52
<b>Total Expense</b>	<u>30,803.82</u>	<u>31,735.00</u>	<u>-931.18</u>
<b>Net Ordinary Income</b>	<u>-1,438.79</u>	<u>225.00</u>	<u>-1,663.79</u>
<b>Net Income</b>	<u><b>-1,438.79</b></u>	<u><b>225.00</b></u>	<u><b>-1,663.79</b></u>



**Cal-Nev-Ha District of Kiwanis International**  
**2020 Rose Float Budget Report**  
 October 2019 through March 2020

	Oct '19 - Mar 20	Budget	\$ Over Budget
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
26.430 · Rose Float Income			
430.01 · Pin Sales	1,700.00	1,600.00	100.00
430.03 · Banner Patch Income	660.00	1,400.00	-740.00
430.05 · Rider Inc	2,500.00	10,000.00	-7,500.00
430.07 · Drawing Income	2,810.00	9,000.00	-6,190.00
431.05 · Rose Bowl GameTickets	5,900.00	5,820.00	80.00
431.06 · Rose Parade Ticket Sales	1,320.00		
431.31 · Sponsorships-Pins	2,775.00	3,000.00	-225.00
431.32 · Sponsorships-Banner Patches	275.00	400.00	-125.00
431.33 · Sponsorships-Plaques	130.00	100.00	30.00
431.34 · Sponsorships-Drawing Tickets	385.00		
431.35 · Donations-Rose Float Club	16,080.00	18,000.00	-1,920.00
432.02 · KI Support for Rose Float	50,000.00	50,000.00	0.00
<b>Total 26.430 · Rose Float Income</b>	<b>84,535.00</b>	<b>99,320.00</b>	<b>-14,785.00</b>
<b>Total Income</b>	<b>84,535.00</b>	<b>99,320.00</b>	<b>-14,785.00</b>
<b>Gross Profit</b>	<b>84,535.00</b>	<b>99,320.00</b>	<b>-14,785.00</b>
<b>Expense</b>			
26.500 · Rose Float District Project exp			
26.566 · Audit Fees	350.50	600.00	-249.50
26.570 · Booth Expense RF	550.00		
26.580 · Costumes & Riders	0.00	800.00	-800.00
26.639 · Pins - Rose Float	1,949.53	2,000.00	-50.47
26.567 · Banner Patches	398.47	380.00	18.47
26.657 · Transportation	750.15	750.00	0.15
26.653 · Rider Gifts	57.00		
26.615 · Wristbands for Workers	164.20	400.00	-235.80
26.662 · Rose Bowl Game Tickets	4,720.00	4,640.00	80.00
26.663 · Rose Parade Seats	1,320.00	600.00	720.00
26.651 · Printing Rose Float	249.08	400.00	-150.92
26.645 · Postage & Mailing Expense	221.84	300.00	-78.16
26.642 · Plaques - Sponsors	0.00	100.00	-100.00
26.630 · Parade Entry Fee	3,600.00	3,600.00	0.00
26.620 · Office Expense	468.34	450.00	18.34
26.621 · Credit Card Fees	403.97	180.00	223.97
26.603 · Float Construction Cost	74,500.00	74,500.00	0.00
<b>Total 26.500 · Rose Float District Project exp</b>	<b>89,703.08</b>	<b>89,700.00</b>	<b>3.08</b>
<b>Total Expense</b>	<b>89,703.08</b>	<b>89,700.00</b>	<b>3.08</b>
<b>Net Ordinary Income</b>	<b>-5,168.08</b>	<b>9,620.00</b>	<b>-14,788.08</b>
<b>Net Income</b>	<b>-5,168.08</b>	<b>9,620.00</b>	<b>-14,788.08</b>

# Key Club

Cali-Nev-Ha District of Key Club International

[www.cnhkeyclub.org](http://www.cnhkeyclub.org)

Financial Statements  
For the Quarter Ending  
March 31, 2020

Prepared Without Audit

**Cali-Nev-Ha District of Key Club Int'l**  
**Balance Sheet Prev Year Comparison**  
As of March 31, 2020

	<u>Mar 31, 20</u>	<u>Mar 31, 19</u>	<u>% Change</u>
<b>ASSETS</b>			
<b>Current Assets</b>			
Checking/Savings	617,974.92	613,501.41	0.7%
<b>Other Current Assets</b>			
120 · Accounts Receivable	0.00	1,472.00	-100.0%
130 · Inventory	605.96	139.36	334.8%
<b>Total Other Current Assets</b>	<u>605.96</u>	<u>1,611.36</u>	<u>-62.4%</u>
<b>Total Current Assets</b>	618,580.88	615,112.77	0.6%
<b>Fixed Assets</b>	1,874.55	2,796.55	-33.0%
<b>Other Assets</b>			
170 · Deposits	9,500.00	7,500.00	26.7%
<b>Total Other Assets</b>	<u>9,500.00</u>	<u>7,500.00</u>	<u>26.7%</u>
<b>TOTAL ASSETS</b>	<b><u>629,955.43</u></b>	<b><u>625,409.32</u></b>	<b><u>0.7%</u></b>
<b>LIABILITIES &amp; EQUITY</b>			
<b>Liabilities</b>			
Current Liabilities	1,033.03	1,723.39	-40.1%
<b>Total Liabilities</b>	<u>1,033.03</u>	<u>1,723.39</u>	<u>-40.1%</u>
<b>Equity</b>			
3900 · Undesignated Net Assets	210,633.05	226,340.70	-6.9%
Net Income	418,289.35	397,345.23	5.3%
<b>Total Equity</b>	<u>628,922.40</u>	<u>623,685.93</u>	<u>0.8%</u>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b><u>629,955.43</u></b>	<b><u>625,409.32</u></b>	<b><u>0.7%</u></b>

**Cali-Nev-Ha District of Key Club Int'l**  
**Profit & Loss by Class**  
**July 2019 through March 2020**

	District Convention	General	International Convention	TOTAL
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
Income				
401 · District Dues	0.00	152,443.50	0.00	152,443.50
<b>Total Income</b>	0.00	152,443.50	0.00	152,443.50
20.401 · Registration Fees				
401.01 · Registration Fees	324,908.00	0.00	0.00	324,908.00
401.03 · Late Registration Fees	20,534.00	0.00	0.00	20,534.00
<b>Total 20.401 · Registrations</b>	345,442.00	0.00	0.00	345,442.00
20.410 · Hotel Rebates	-180.00	0.00	0.00	-180.00
21.404 · Meals & Governor's Gift				
404.05 · Board Dinner	1,470.00	0.00	0.00	1,470.00
<b>Total 21.404 · Meals &amp; Governor's Gift</b>	1,470.00	0.00	0.00	1,470.00
22.401 · Registration Fees ICON				
401.12 · Registration-Baltimore 2019	0.00	0.00	44,305.00	44,305.00
<b>Total 22.401 · Registration Fees ICON</b>	0.00	0.00	44,305.00	44,305.00
440 · Investment Income	0.00	-5,904.06	0.00	-5,904.06
<b>Total Income</b>	346,732.00	146,539.44	44,305.00	537,576.44
<b>Gross Profit</b>	346,732.00	146,539.44	44,305.00	537,576.44
<b>Expense</b>				
Administrative & Office				
540 · Credit Card Service Fees	0.00	15.78	0.00	15.78
541 · Computer Software/Equip/Email	0.00	791.55	0.00	791.55
542 · Telephone	0.00	3,222.82	0.00	3,222.82
544 · Office Supplies	0.00	16.45	0.00	16.45
546 · Postage	0.00	614.51	0.00	614.51
548 · Printing & Stationary	0.00	1,454.79	0.00	1,454.79
549 · Professional Fees Merrill Lynch	0.00	150.00	0.00	150.00
566 · Audit Fees	0.00	671.84	0.00	671.84
579 · Bank Charges & Over/Short	0.00	0.00	0.00	0.00
699.03 · SLP Department Expense	0.00	69,525.00	0.00	69,525.00
<b>Total Administrative &amp; Office</b>	0.00	76,462.74	0.00	76,462.74
Committee Expense				
695.01 · Comm & Marketing Chair T&O	0.00	91.48	0.00	91.48
697 · News Editor Chair T&O	0.00	62.00	0.00	62.00
697.03 · DVME Chair	0.00	97.08	0.00	97.08
698 · Miscellaneous Expense	0.00	0.00	0.00	0.00
699.01 · Kiwanis Committee Reimbursement	0.00	6,023.07	0.00	6,023.07
699.05 · FDN Training Funds Reimbursemen	0.00	3,321.95	0.00	3,321.95
<b>Total Committee Expense</b>	0.00	9,595.58	0.00	9,595.58
Lt. Governors Travel & Per Diem	0.00	4,636.13	0.00	4,636.13
Officer & Board				
595.01 · RTC Travel	0.00	1,150.12	0.00	1,150.12
582 · Governor Travel & Office	0.00	3,147.30	0.00	3,147.30
591 · Secretary Travel & Office	0.00	1,650.00	0.00	1,650.00
592 · Treasurer Travel & Office	0.00	2,424.74	0.00	2,424.74
597.03 · ICON Travel-LTG's & IP Gov.	0.00	5,250.00	0.00	5,250.00
599 · Board Gift to Governor	0.00	127.45	0.00	127.45
650 · Board Reserve	0.00	350.03	0.00	350.03
<b>Total Officer &amp; Board</b>	0.00	14,099.64	0.00	14,099.64
20.506 · Adult Criminal Background Check	1,366.00	0.00	0.00	1,366.00
20.508 · Audio Visual-General Sessions	300.00	0.00	0.00	300.00
20.510 · Audit Fees	1,684.09	0.00	275.69	1,959.78
20.512 · Awards	3,928.36	0.00	0.00	3,928.36
20.520 · Band or DJ	324.40	0.00	0.00	324.40
20.522 · Board Old/New Expense				
522.20 · Board & Officer Pins	364.89	0.00	0.00	364.89
<b>Total 20.522 · Board Old/New Expense</b>	364.89	0.00	0.00	364.89
20.554 · Convention T-Shirts	13,752.49	0.00	0.00	13,752.49
20.576 · Meal Expenses	95,344.50	0.00	0.00	95,344.50
20.662 · Pre-Planning Expense	728.82	0.00	0.00	728.82
20.666 · Printing	2,564.54	0.00	0.00	2,564.54
20.670 · Registration Expenses	1,067.11	0.00	0.00	1,067.11
20.671 · Name Badge Processor	2,100.00	0.00	0.00	2,100.00
20.676 · Ribbons	292.19	0.00	0.00	292.19
20.686 · Souvenir Item	2,689.97	0.00	0.00	2,689.97
20.690 · Speaker Fees & Expense	500.00	0.00	0.00	500.00

**Cali-Nev-Ha District of Key Club Int'l**  
**Profit & Loss by Class**  
**July 2019 through March 2020**

	District Convention	General	International Convention	TOTAL
20.706 · Staff Travel & Housing	168.96	0.00	0.00	168.96
20.730 · Telephone	301.63	0.00	60.33	361.96
22.502 · Airfare	0.00	0.00	3,936.80	3,936.80
22.559 · Ground Tour				
559.01 · Single/Double Supplements	0.00	0.00	1,277.00	1,277.00
22.559 · Ground Tour - Other	0.00	0.00	17,510.00	17,510.00
<b>Total 22.559 · Ground Tour</b>	<b>0.00</b>	<b>0.00</b>	<b>18,787.00</b>	<b>18,787.00</b>
22.567 · Hotel Expense	0.00	0.00	10,302.45	10,302.45
22.568 · ICON Postage	0.00	0.00	148.80	148.80
22.570 · Hospitality-District Suite	0.00	0.00	342.48	342.48
22.670 · Registration Expense	0.00	0.00	9,600.00	9,600.00
22.686 · Souvenir Items	0.00	0.00	775.84	775.84
<b>Total Expense</b>	<b>127,477.95</b>	<b>104,794.09</b>	<b>44,229.39</b>	<b>276,501.43</b>
<b>Net Ordinary Income</b>	<b>219,254.05</b>	<b>41,745.35</b>	<b>75.61</b>	<b>261,075.01</b>
<b>Other Income/Expense</b>				
<b>Other Income</b>				
846.10 · Fall Rally North Income-DP	0.00	24,717.79	0.00	24,717.79
846.20 · Fall Rally South Income-DP	0.00	102,470.72	0.00	102,470.72
849 · Contributions PTP	0.00	197,345.29	0.00	197,345.29
861 · Fund Raising Inc (Polos & Ties)	0.00	3,715.00	0.00	3,715.00
<b>Total Other Income</b>	<b>0.00</b>	<b>328,248.80</b>	<b>0.00</b>	<b>328,248.80</b>
<b>Other Expense</b>				
856.10 · Fall Rally North Expense	0.00	397.20	0.00	397.20
856.15 · Fall Rally South Expense	0.00	64,755.64	0.00	64,755.64
858 · Contribution CNH Fdn-PTP	0.00	100,000.00	0.00	100,000.00
864 · Fund Raising Exp(Polos & Ties)				
864.01 · Ribbons & Buttons Expense	0.00	2,059.93	0.00	2,059.93
864 · Fund Raising Exp(Polos & Ties) - Other	0.00	3,774.71	0.00	3,774.71
<b>Total 864 · Fund Raising Exp(Polos &amp; Ties)</b>	<b>0.00</b>	<b>5,834.64</b>	<b>0.00</b>	<b>5,834.64</b>
885 · CNH District Convention Expense	0.00	46.98	0.00	46.98
<b>Total Other Expense</b>	<b>0.00</b>	<b>171,034.46</b>	<b>0.00</b>	<b>171,034.46</b>
<b>Net Other Income</b>	<b>0.00</b>	<b>157,214.34</b>	<b>0.00</b>	<b>157,214.34</b>
<b>Net Income</b>	<b>219,254.05</b>	<b>198,959.69</b>	<b>75.61</b>	<b>418,289.35</b>

**Cali-Nev-Ha District of Key Club Int'l**  
**General Fund Revenue & Expense vs Budget**  
**July 2019 through March 2020**

	Jul '19 - Mar 20	Budget	\$ Over Budget
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
<b>Income</b>			
401 · District Dues	152,443.50	162,000.00	-9,556.50
<b>Total Income</b>	152,443.50	162,000.00	-9,556.50
440 · Investment Income	-5,904.06	4,000.00	-9,904.06
<b>Total Income</b>	146,539.44	166,000.00	-19,460.56
<b>Gross Profit</b>	146,539.44	166,000.00	-19,460.56
<b>Expense</b>			
<b>Administrative &amp; Office</b>			
540 · Credit Card Service Fees	15.78	50.00	-34.22
541 · Computer Software/Equip/Email	791.55	500.00	291.55
542 · Telephone	3,222.82	6,000.00	-2,777.18
544 · Office Supplies	16.45	500.00	-483.55
546 · Postage	614.51	1,200.00	-585.49
548 · Printing & Stationary	1,454.79	3,500.00	-2,045.21
549 · Professional Fees Merrill Lynch	150.00	150.00	0.00
566 · Audit Fees	671.84	1,200.00	-528.16
579 · Bank Charges & Over/Short	0.00		
699.03 · SLP Department Expense	69,525.00	92,700.00	-23,175.00
<b>Total Administrative &amp; Office</b>	76,462.74	105,800.00	-29,337.26
<b>Committee Expense</b>			
685 · Prada Scholarship (Matching)	0.00	500.00	-500.00
690 · District Project Chair T&O	0.00	125.00	-125.00
691 · MD&E Chair T&O	0.00	125.00	-125.00
692 · Policy, Int'l & Elec. Chair T&O	0.00	125.00	-125.00
693 · Kiwanis Family & Fdn Chair T&O	0.00	125.00	-125.00
694 · Membership Recognitio Chair T&O	0.00	125.00	-125.00
695.01 · Comm & Marketing Chair T&O	91.48	125.00	-33.52
696 · Convention Chair Expense	0.00	125.00	-125.00
697 · News Editor Chair T&O	62.00	125.00	-63.00
697.01 · Tech Editor Expense	0.00	125.00	-125.00
697.03 · DVME Chair	97.08	125.00	-27.92
698 · Miscellaneous Expense	0.00		
699.01 · Kiwanis Committe Reimbursement	6,023.07	8,500.00	-2,476.93
699.05 · FDN Training Funds Reimbursen	3,321.95	5,500.00	-2,178.05
<b>Total Committee Expense</b>	9,595.58	15,750.00	-6,154.42
<b>Lt. Governors Travel &amp; Per Diem</b>	4,636.13	19,900.00	-15,263.87
<b>Officer &amp; Board</b>			
595.01 · RTC Travel	1,150.12	1,700.00	-549.88
582 · Governor Travel & Office	3,147.30	5,300.00	-2,152.70
591 · Secretary Travel & Office	1,650.00	3,500.00	-1,850.00
592 · Treasurer Travel & Office	2,424.74	3,000.00	-575.26
596 · Exec Board Exp. April-June	0.00	1,000.00	-1,000.00
597.03 · ICON Travel-LTG's & IP Gov.	5,250.00	5,500.00	-250.00
599 · Board Gift to Governor	127.45	150.00	-22.55
650 · Board Reserve	350.03	6,000.00	-5,649.97
651 · Board Meeting Expenses	0.00	100.00	-100.00
<b>Total Officer &amp; Board</b>	14,099.64	26,250.00	-12,150.36
<b>Total Expense</b>	104,794.09	167,700.00	-62,905.91
<b>Net Ordinary Income</b>	41,745.35	-1,700.00	43,445.35

**Cali-Nev-Ha District of Key Club Int'l**  
**General Fund Revenue & Expense vs Budget**  
 July 2019 through March 2020

04/23/20

Accrual Basis

	Jul '19 - Mar 20	Budget	\$ Over Budget
<b>Other Income/Expense</b>			
<b>Other Income</b>			
846.10 · Fall Rally North Income-DP	24,717.79		
846.20 · Fall Rally South Income-DP	102,470.72		
849 · Contributions PTP	197,345.29		
861 · Fund Raising Inc (Polos & Ties)	3,715.00		
<b>Total Other Income</b>	328,248.80		
<b>Other Expense</b>			
856.10 · Fall Rally North Expense	397.20		
856.15 · Fall Rally South Expense	64,755.64		
858 · Contribution CNH Fdn-PTP	100,000.00		
864 · Fund Raising Exp(Polos & Ties)			
864.01 · Ribbons & Buttons Expense	2,059.93		
864 · Fund Raising Exp(Polos & Ties) - Other	3,774.71		
<b>Total 864 · Fund Raising Exp(Polos &amp; Ties)</b>	5,834.64		
885 · CNH District Convention Expense	46.98		
<b>Total Other Expense</b>	171,034.46		
<b>Net Other Income</b>	157,214.34		
<b>Net Income</b>	<b>198,959.69</b>	<b>-1,700.00</b>	<b>200,659.69</b>

**Cali-Nev-Ha District of Key Club Int'l**  
**International Convention Revenue & Expense vs Budget**  
 July 2019 through March 2020

	International Convention		
	Jul '19 - Mar 20	Budget	\$ Over Budget
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
20.401 · Registration Fees	0.00	59,125.00	-59,125.00
22.401 · Registration Fees ICON	44,305.00		
<b>Total Income</b>	44,305.00	59,125.00	-14,820.00
<b>Gross Profit</b>	44,305.00	59,125.00	-14,820.00
<b>Expense</b>			
20.510 · Audit Fees	275.69	250.00	25.69
20.730 · Telephone	60.33		
22.502 · Airfare	3,936.80	3,300.00	636.80
22.559 · Ground Tour	18,787.00	28,265.00	-9,478.00
22.567 · Hotel Expense	10,302.45	13,365.30	-3,062.85
22.568 · ICON Postage	148.80	150.00	-1.20
22.570 · Hospitality-District Suite	342.48	183.00	159.48
22.670 · Registration Expense	9,600.00	12,200.00	-2,600.00
22.686 · Souvenir Items	775.84	610.00	165.84
<b>Total Expense</b>	44,229.39	58,323.30	-14,093.91
<b>Net Ordinary Income</b>	75.61	801.70	-726.09
<b>Net Income</b>	<b>75.61</b>	<b>801.70</b>	<b>-726.09</b>



# Circle K

Cal-Nev-Ha District of Circle K International

[www.cnhcirclek.org](http://www.cnhcirclek.org)

Financial Statements  
For the Quarter Ending  
March 31, 2020

Prepared Without Audit

**Cal-Nev-Ha Circle K District**  
**Balance Sheet Prev Year Comparison**  
As of March 31, 2020

	<u>Mar 31, 20</u>	<u>Mar 31, 19</u>
<b>ASSETS</b>		
<b>Current Assets</b>		
Checking/Savings	140,662.81	123,743.85
<b>Other Current Assets</b>		
130 · Inventory	750.59	1,280.98
140 · Prepaid Expenses	778.00	858.00
<b>170 · Deposits</b>		
170.30 · Deposit Old Oak Ranch	500.00	500.00
170.40 · Deposit 2019 DCON -Riverside	0.00	1,000.00
170.50 · Deposits 2021 CK DCON Riverside	1,525.00	1,525.00
170.60 · Deposit 2020 Riverside	3,625.00	3,625.00
<b>Total 170 · Deposits</b>	<u>5,650.00</u>	<u>6,650.00</u>
<b>Total Other Current Assets</b>	<u>7,178.59</u>	<u>8,788.98</u>
<b>Total Current Assets</b>	<u>147,841.40</u>	<u>132,532.83</u>
<b>TOTAL ASSETS</b>	<b><u>147,841.40</u></b>	<b><u>132,532.83</u></b>
<b>LIABILITIES &amp; EQUITY</b>		
<b>Liabilities</b>		
<b>Current Liabilities</b>	113.91	1,022.18
<b>Total Liabilities</b>	<u>113.91</u>	<u>1,022.18</u>
<b>Equity</b>		
335 · Undesignated Net Assets	43,237.80	44,883.13
Net Income	104,489.69	86,627.52
<b>Total Equity</b>	<u>147,727.49</u>	<u>131,510.65</u>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b><u>147,841.40</u></b>	<b><u>132,532.83</u></b>

**Cal-Nev-Ha Circle K District  
Profit & Loss by Class  
July 2019 through March 2020**

	District Convention	Fall Training Conference	General Fund	TOTAL
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
20.401 - Registration Fees				
401.01 - Early Registration	85,351.20	75,103.00	0.00	160,454.20
401.03 - Registration	2,800.00	18,435.00	0.00	21,235.00
401.06 - Day Pass Registration	200.00	0.00	0.00	200.00
<b>Total 20.401 - Registration Fees</b>	<b>88,351.20</b>	<b>93,538.00</b>	<b>0.00</b>	<b>181,889.20</b>
20.420 - Fund Raising Income				
420.01 - Fund Raising Ads	245.00	170.00	0.00	415.00
<b>Total 20.420 - Fund Raising Income</b>	<b>245.00</b>	<b>170.00</b>	<b>0.00</b>	<b>415.00</b>
401 - District Dues	0.00	0.00	20,320.00	20,320.00
417 - Int'l Convention Revenue	0.00	0.00	450.00	450.00
418 - President's Retreat	0.00	0.00	2,345.00	2,345.00
419 - Spring Training Conference	0.00	0.00	124.30	124.30
440 - Investment Income				
440.10 - Interest Income	0.00	0.00	184.94	184.94
<b>Total 440 - Investment Income</b>	<b>0.00</b>	<b>0.00</b>	<b>184.94</b>	<b>184.94</b>
<b>Total Income</b>	<b>88,596.20</b>	<b>93,708.00</b>	<b>23,424.24</b>	<b>205,728.44</b>
<b>Expense</b>				
<b>Administrative</b>				
541 - Computer Supplies & Support	0.00	0.00	384.92	384.92
542 - Telephone	0.00	0.00	60.33	60.33
542.05 - Web Site Maintenance	0.00	0.00	45.00	45.00
544 - Office Supplies	0.00	0.00	44.06	44.06
546 - Postage	0.00	0.00	166.95	166.95
548 - Printing & Stationery	0.00	0.00	10.33	10.33
566 - Audit Fees	0.00	0.00	112.06	112.06
579 - Bank Charges & Over/Short	0.00	0.00	0.00	0.00
699.03 - SLP Department Expense	0.00	0.00	3,862.50	3,862.50
<b>Total Administrative</b>	<b>0.00</b>	<b>0.00</b>	<b>4,686.15</b>	<b>4,686.15</b>
<b>Committee</b>				
684 - Training Funds Reimbursement	0.00	0.00	199.58	199.58
685 - Kiwanis Committee Reimbursement	0.00	0.00	1,403.48	1,403.48
690 - Kiwanis Family Chair	0.00	0.00	142.47	142.47
692 - International Convention	0.00	0.00	1,207.60	1,207.60
694 - Awards Chair	0.00	0.00	90.78	90.78
695 - Tech Chair	0.00	0.00	30.00	30.00
697 - Comm & Marketing Chair	0.00	0.00	142.85	142.85
698 - Miscellaneous	0.00	0.00	43.53	43.53
<b>Total Committee</b>	<b>0.00</b>	<b>0.00</b>	<b>3,260.29</b>	<b>3,260.29</b>
<b>Lt. Governors Travel &amp; Per Diem</b>				
601 - Lt. Governor T&O Capital	0.00	0.00	185.08	185.08
602 - Lt. Governor T&O Central Coast	0.00	0.00	499.99	499.99
610 - Lt. Governor T&O Sunset	0.00	0.00	499.25	499.25
<b>Total Lt. Governors Travel &amp; Per Diem</b>	<b>0.00</b>	<b>0.00</b>	<b>1,184.32</b>	<b>1,184.32</b>
<b>Officer and Board</b>				
582 - Governor Travel & Expense	0.00	0.00	428.61	428.61
591 - Secretary Travel & Office	0.00	0.00	240.26	240.26
592 - Treasurer Travel & Office	0.00	0.00	438.13	438.13
596 - Retreat Expense	0.00	0.00	2,008.85	2,008.85
<b>Total Officer and Board</b>	<b>0.00</b>	<b>0.00</b>	<b>3,115.85</b>	<b>3,115.85</b>
20.508 - Audio Visual	0.00	20.00	0.00	20.00
20.510 - FTC/DCON Audit Fees	452.04	398.14	0.00	850.18
20.520 - Band or DJ	0.00	300.87	0.00	300.87
20.522 - Board Officer Pins	179.74	0.00	0.00	179.74
20.530 - Comp Housing				
530.02 - Friday Board Lunch & Dinner	0.00	960.00	0.00	960.00
530.09 - Comp VIP Housing	0.00	1,100.00	0.00	1,100.00
<b>Total 20.530 - Comp Housing</b>	<b>0.00</b>	<b>2,060.00</b>	<b>0.00</b>	<b>2,060.00</b>
20.533 - Convention Center Rental	0.00	635.00	0.00	635.00
20.550 - Flowers & Decorations	0.00	189.54	0.00	189.54
20.563 - Water and Snacks	0.00	159.42	0.00	159.42
20.565 - Honors Reception	2,021.32	0.00	0.00	2,021.32
20.570 - Camp Fees-Housing & Meals				
570.05 - Camp Fees-PA & Sound System	0.00	50.00	0.00	50.00
570.06 - Sound Tech	0.00	500.00	0.00	500.00
570.07 - Equipment Rental	0.00	100.00	0.00	100.00
20.570 - Camp Fees-Housing & Meals - Other	0.00	73,827.50	0.00	73,827.50
<b>Total 20.570 - Camp Fees-Housing &amp; Meals</b>	<b>0.00</b>	<b>74,477.50</b>	<b>0.00</b>	<b>74,477.50</b>
20.571 - Incentive Prizes	0.00	198.63	0.00	198.63
20.662 - Pre Convention/FTC Planning				
662.05 - DCON Chair Pre-Planning Expense	125.58	186.95	0.00	312.53
20.662 - Pre Convention/FTC Planning - Other	67.82	148.23	0.00	216.05
<b>Total 20.662 - Pre Convention/FTC Planning</b>	<b>193.40</b>	<b>335.18</b>	<b>0.00</b>	<b>528.58</b>
20.666 - Printing	9.32	1,936.81	0.00	1,946.13
20.670 - Registration Supplies	342.12	411.11	0.00	753.23
20.672 - Rental Van	0.00	441.81	0.00	441.81
20.676 - Ribbons	170.06	45.05	0.00	215.11
20.686 - Souvenir Item	4,170.16	8,727.83	0.00	12,897.99
20.706 - Staff Travel/Housing	68.99	0.00	0.00	68.99
20.730 - FTC/DCON Telephone	90.48	60.33	0.00	150.81
<b>Total Expense</b>	<b>7,697.63</b>	<b>90,397.22</b>	<b>12,246.61</b>	<b>110,341.46</b>
<b>Net Ordinary Income</b>	<b>80,898.57</b>	<b>3,310.78</b>	<b>11,177.63</b>	<b>95,386.98</b>
<b>Other Income/Expense</b>				
<b>Other Income</b>				
<b>District Project Revenue</b>				
843.05 - DLSSP Income	0.00	0.00	1,444.00	1,444.00
844 - Kiwanis Family House	0.00	0.00	2,067.28	2,067.28
845 - DP Income - Trevor Project	0.00	0.00	1,302.90	1,302.90
846 - District Project Income PTP	0.00	0.00	3,269.01	3,269.01
846.01 - Crazy Komp Income (PTP)	0.00	0.00	4,063.00	4,063.00
849 - DP Income-Children's Def. Fund	0.00	0.00	110.00	110.00
<b>Total District Project Revenue</b>	<b>0.00</b>	<b>0.00</b>	<b>12,256.19</b>	<b>12,256.19</b>
<b>Total Other Income</b>	<b>0.00</b>	<b>0.00</b>	<b>12,256.19</b>	<b>12,256.19</b>
<b>Other Expense</b>				
<b>District Project Expense</b>				
851 - District Project Expense PTP				
851.01 - Crazy Komp Expense (PTP)	0.00	0.00	130.00	130.00
<b>Total 851 - District Project Expense PTP</b>	<b>0.00</b>	<b>0.00</b>	<b>130.00</b>	<b>130.00</b>
856 - Dist Proj Contribution-CNH Fdn	0.00	0.00	3,000.00	3,000.00
<b>Total District Project Expense</b>	<b>0.00</b>	<b>0.00</b>	<b>3,130.00</b>	<b>3,130.00</b>
887 - CNH District Convention Expense	0.00	0.00	23.48	23.48
<b>Total Other Expense</b>	<b>0.00</b>	<b>0.00</b>	<b>3,153.48</b>	<b>3,153.48</b>
<b>Net Other Income</b>	<b>0.00</b>	<b>0.00</b>	<b>9,102.71</b>	<b>9,102.71</b>
<b>Net Income</b>	<b>80,898.57</b>	<b>3,310.78</b>	<b>20,280.34</b>	<b>104,489.69</b>

**Cal-Nev-Ha Circle K District**  
**General Fund Revenue & Expense vs Budget**  
 July 2019 through March 2020

	General Fund		
	Jul '19 - Mar 20	Budget	\$ Over Budget
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
401 · District Dues	20,320.00	25,000.00	-4,680.00
417 · Int'l Convention Revenue	450.00	400.00	50.00
418 · President's Retreat	2,345.00	2,800.00	-455.00
419 · Spring Training Conference	124.30	3,000.00	-2,875.70
440 · Investment Income			
440.10 · Interest Income	184.94		
440 · Investment Income - Other	0.00	250.00	-250.00
<b>Total 440 · Investment Income</b>	184.94	250.00	-65.06
<b>Total Income</b>	23,424.24	31,450.00	-8,025.76
<b>Expense</b>			
<b>Administrative</b>			
541 · Computer Supplies & Support	384.92	200.00	184.92
542 · Telephone	60.33	400.00	-339.67
542.05 · Web Site Maintenance	45.00	150.00	-105.00
544 · Office Supplies	44.06	300.00	-255.94
546 · Postage	166.95	200.00	-33.05
548 · Printing & Stationery	10.33	500.00	-489.67
566 · Audit Fees	112.06	250.00	-137.94
579 · Bank Charges & Over/Short	0.00	25.00	-25.00
699.03 · SLP Department Expense	3,862.50	5,500.00	-1,637.50
<b>Total Administrative</b>	4,686.15	7,525.00	-2,838.85
<b>Committee</b>			
650 · Board Reserve	0.00	1,000.00	-1,000.00
682 · Membership Development	0.00	100.00	-100.00
684 · Training Funds Reimbursement	199.58	500.00	-300.42
685 · Kiwanis Committee Reimbursement	1,403.48	2,750.00	-1,346.52
686 · Membership Incentive Pins	0.00	0.00	0.00
690 · Kiwanis Family Chair	142.47	400.00	-257.53
692 · International Convention	1,207.60	1,400.00	-192.40
693 · DLS Service Project	0.00	450.00	-450.00
694 · Awards Chair	90.78	150.00	-59.22
695 · Tech Chair	30.00	150.00	-120.00
697 · Comm & Marketing Chair	142.85	150.00	-7.15
698 · Miscellaneous	43.53		
<b>Total Committee</b>	3,260.29	7,050.00	-3,789.71
<b>Lt. Governors Travel &amp; Per Diem</b>	1,184.32	4,500.00	-3,315.68

**Cal-Nev-Ha Circle K District**  
**General Fund Revenue & Expense vs Budget**  
 July 2019 through March 2020

	General Fund		
	Jul '19 - Mar 20	Budget	\$ Over Budget
<b>Officer and Board</b>			
582 · Governor Travel & Expense	428.61	2,000.00	-1,571.39
588 · Governor Travel (April-June)	0.00	750.00	-750.00
591 · Secretary Travel & Office	240.26	750.00	-509.74
592 · Treasurer Travel & Office	438.13	750.00	-311.87
595 · Spring Training Conference	0.00	2,500.00	-2,500.00
597.01 · Board Travel to Hawaii	0.00	1,500.00	-1,500.00
597.02 · Hawaii Students Travel to DCON	0.00	1,500.00	-1,500.00
597.03 · Incentive Program	0.00	500.00	-500.00
598 · Retreat Expense	2,008.85	2,400.00	-391.15
<b>Total Officer and Board</b>	3,115.85	12,650.00	-9,534.15
<b>Total Expense</b>	12,246.61	31,725.00	-19,478.39
<b>Net Ordinary Income</b>	11,177.63	-275.00	11,452.63
<b>Other Income/Expense</b>			
<b>Other Income</b>			
District Project Revenue	12,256.19		
<b>Total Other Income</b>	12,256.19		
<b>Other Expense</b>			
District Project Expense	3,130.00		
887 · CNH District Convention Expense	23.48		
<b>Total Other Expense</b>	3,153.48		
<b>Net Other Income</b>	9,102.71		
<b>Net Income</b>	20,280.34	-275.00	20,555.34

**Cal-Nev-Ha Circle K District**  
**Fall Training Conference Revenue & Expense vs Budget**  
 July 2019 through March 2020

	Fall Training Conference		
	Jul '19 - Mar 20	Budget	\$ Over Budget
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
20.401 · Registration Fees	93,538.00	100,445.00	-6,907.00
20.420 · Fund Raising Income	170.00	200.00	-30.00
<b>Total Income</b>	<b>93,708.00</b>	<b>100,645.00</b>	<b>-6,937.00</b>
<b>Expense</b>			
20.508 · Audio Visual	20.00		
20.510 · FTC/DCON Audit Fees	398.14	700.00	-301.86
20.512 · Awards	0.00	150.00	-150.00
20.520 · Band or DJ	300.87	400.00	-99.13
20.530 · Comp Housing	2,060.00	2,078.00	-18.00
20.533 · Convention Center Rental	635.00		
20.550 · Flowers & Decorations	189.54	350.00	-160.46
20.563 · Water and Snacks	159.42	125.00	34.42
20.570 · Camp Fees-Housing & Meals	74,477.50	83,203.00	-8,725.50
20.571 · Incentive Prizes	198.63	200.00	-1.37
20.662 · Pre Convention/FTC Planning	335.18	350.00	-14.82
20.666 · Printing	1,936.81	2,250.00	-313.19
20.670 · Registration Supplies	411.11	500.00	-88.89
20.672 · Rental Van	441.81	525.00	-83.19
20.676 · Ribbons	45.05		
20.686 · Souvenir Item	8,727.83	7,250.00	1,477.83
20.687 · New Member Pins	0.00	425.00	-425.00
20.730 · FTC/DCON Telephone	60.33	100.00	-39.67
20.740 · Workshops	0.00	75.00	-75.00
20.745 · Contribution	0.00	651.00	-651.00
<b>Total Expense</b>	<b>90,397.22</b>	<b>99,332.00</b>	<b>-8,934.78</b>
<b>Net Ordinary Income</b>	<b>3,310.78</b>	<b>1,313.00</b>	<b>1,997.78</b>
<b>Net Income</b>	<b>3,310.78</b>	<b>1,313.00</b>	<b>1,997.78</b>

# KIWIN'S

Cal-Nev-Ha District of Key Club International

[www.cnhkiwins.org](http://www.cnhkiwins.org)

Financial Statements  
For the Quarter Ending  
March 31, 2020

Prepared Without Audit

**Cal-Nev-Ha District of KIWIN'S**  
**Balance Sheet Prev Year Comparison**  
As of March 31, 2020

	<u>Mar 31, 20</u>	<u>Mar 31, 19</u>
<b>ASSETS</b>		
Current Assets		
Checking/Savings	75,185.43	95,405.90
Total Current Assets	<u>75,185.43</u>	<u>95,405.90</u>
<b>TOTAL ASSETS</b>	<b><u>75,185.43</u></b>	<b><u>95,405.90</u></b>
<b>LIABILITIES &amp; EQUITY</b>		
Liabilities		
Current Liabilities	240.68	536.54
Total Liabilities	<u>240.68</u>	<u>536.54</u>
Equity		
320 - Temporarily Restricted Funds	800.00	1,300.00
335 - Undesignated Net Assets	18,991.08	20,448.59
3900 - Retained Earnings	-2,472.07	0.00
Net Income	<u>57,625.74</u>	<u>73,120.77</u>
Total Equity	<u>74,944.75</u>	<u>94,869.36</u>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b><u>75,185.43</u></b>	<b><u>95,405.90</u></b>



**Cal-Nev-Ha District of KIWIN'S**  
**Profit & Loss by Class**  
 July 2019 through March 2020

	District Convention	General Fund	TOTAL
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
Income	0.00	13,197.62	13,197.62
20.401 · Convention Registration Fees	47,665.00	0.00	47,665.00
<b>Total Income</b>	47,665.00	13,197.62	60,862.62
<b>Gross Profit</b>	47,665.00	13,197.62	60,862.62
<b>Expense</b>			
Administrative	0.00	4,425.44	4,425.44
Committee Expense	0.00	1,579.50	1,579.50
Lt. Governors Travel & Per Diem	0.00	416.20	416.20
Officer & Board	0.00	2,104.75	2,104.75
20.510 · Audit Fees	294.17	0.00	294.17
20.522 · Board Officer Pins	90.64	0.00	90.64
20.670 · Registration Supplies	117.20	0.00	117.20
20.676 · Convention Ribbons	233.63	0.00	233.63
20.686 · Souvenir Item	2,195.60	0.00	2,195.60
20.706 · Staff Travel	68.99	0.00	68.99
20.730 · Convention Telephone	60.33	0.00	60.33
<b>Total Expense</b>	3,060.56	8,525.89	11,586.45
<b>Net Ordinary Income</b>	44,604.44	4,671.73	49,276.17
<b>Other Income/Expense</b>			
<b>Other Income</b>			
845 · District Project Income	0.00	178.10	178.10
846 · Fall Rally South Income	0.00	34,996.40	34,996.40
847 · Fall Rally North Income	0.00	1,247.91	1,247.91
864 · Fund Raising Income-Eliminate	0.00	255.00	255.00
<b>Total Other Income</b>	0.00	36,677.41	36,677.41
<b>Other Expense</b>			
856 · Fall Rally (S) Expense	0.00	17,856.88	17,856.88
858 · Contribution-Kiwanis CNH Fdn	0.00	10,000.00	10,000.00
876 · Ribbon Expense	0.00	413.22	413.22
880 · Other Expenses	0.00	34.26	34.26
885 · CNH District Convention Expense	0.00	23.48	23.48
<b>Total Other Expense</b>	0.00	28,327.84	28,327.84
<b>Net Other Income</b>	0.00	8,349.57	8,349.57
<b>Net Income</b>	<b>44,604.44</b>	<b>13,021.30</b>	<b>57,625.74</b>

Cal-Nev-Ha District of KIWIN'S  
**General Fund Revenue & Expense vs Budget**  
 July 2019 through March 2020

	General Fund		
	Jul '19 - Mar 20	Budget	\$ Over Budget
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
<b>Income</b>			
401 · District Dues	13,123.00	15,050.00	-1,927.00
423 · Sid Smith Award	0.00	300.00	-300.00
440 · Interest Income	74.62	100.00	-25.38
<b>Total Income</b>	<u>13,197.62</u>	<u>15,450.00</u>	<u>-2,252.38</u>
<b>Total Income</b>	<u>13,197.62</u>	<u>15,450.00</u>	<u>-2,252.38</u>
<b>Gross Profit</b>	13,197.62	15,450.00	-2,252.38
<b>Expense</b>			
<b>Administrative</b>			
541 · Computer software/equip/email	384.92	150.00	234.92
542 · Telephone	60.32	350.00	-289.68
544 · Office Supplies	0.00	250.00	-250.00
545 · Web Site Maintenance	0.00	180.00	-180.00
546 · Postage	29.05	75.00	-45.95
548 · Printing & Stationary	37.18	350.00	-312.82
566 · Audit Fees	51.47	100.00	-48.53
579 · Bank Charges & Over/Short	0.00		
699.03 · SLP Department Expense	3,862.50	5,150.00	-1,287.50
<b>Total Administrative</b>	4,425.44	6,605.00	-2,179.56
<b>Committee Expense</b>			
682 · MD&E Chair	40.00	40.50	-0.50
685 · Sid Smith Award Expense	0.00	300.00	-300.00
687 · Int'l Convention Travel Gov/DA	1,295.00	1,800.00	-505.00
690 · KFF Chair	0.00	40.50	-40.50
694 · Asst. Gov/Awards Chair	0.00	40.50	-40.50
695 · Webmaster	0.00	40.50	-40.50
696 · Convention Chair Expense	40.50	40.50	0.00
697 · Web Site Maintenance	204.00		

Cal-Nev-Ha District of KIWIN'S  
**General Fund Revenue & Expense vs Budget**  
 July 2019 through March 2020

	General Fund		
	Jul '19 - Mar 20	Budget	\$ Over Budget
699 · Kiwanis KIWIN'S Committee Reimb	0.00	1,000.00	-1,000.00
699.05 · Training Funds Reimbursement	0.00	500.00	-500.00
<b>Total Committee Expense</b>	<b>1,579.50</b>	<b>3,802.50</b>	<b>-2,223.00</b>
<b>Lt. Governors Travel &amp; Per Diem</b>	<b>416.20</b>	<b>2,065.50</b>	<b>-1,649.30</b>
<b>Officer &amp; Board</b>			
582 · Governor T&O	1,466.41	2,200.00	-733.59
591 · Secretary T&O	113.98	215.00	-101.02
592 · Treasurer T&O	344.36	215.00	129.36
594 · Publication Editor T&O	180.00	180.00	0.00
596 · Executive Board Expense	0.00	100.00	-100.00
<b>Total Officer &amp; Board</b>	<b>2,104.75</b>	<b>2,910.00</b>	<b>-805.25</b>
<b>Total Expense</b>	<b>8,525.89</b>	<b>15,383.00</b>	<b>-6,857.11</b>
<b>Net Ordinary Income</b>	<b>4,671.73</b>	<b>67.00</b>	<b>4,604.73</b>
<b>Other Income/Expense</b>			
<b>Other Income</b>			
845 · District Project Income			
Thirst Project	178.10		
<b>Total 845 · District Project Income</b>	<b>178.10</b>		
846 · Fall Rally South Income	34,996.40		
847 · Fall Rally North Income	1,247.91		
864 · Fund Raising Income-Eliminate			
864.05 · PTP Contributions	255.00		
<b>Total 864 · Fund Raising Income-Eliminate</b>	<b>255.00</b>		
<b>Total Other Income</b>	<b>36,677.41</b>		

Cal-Nev-Ha District of KIWIN'S  
**General Fund Revenue & Expense vs Budget**  
 July 2019 through March 2020

	Jul '19 - Mar 20	General Fund Budget	\$ Over Budget
<b>Other Expense</b>			
856 · Fall Rally (S) Expense	17,856.88		
858 · Contribution-Kiwanis CNH Fdn	10,000.00		
876 · Ribbon Expense	413.22		
880 · Other Expenses	34.26		
885 · CNH District Convention Expense	23.48		
<b>Total Other Expense</b>	<b>28,327.84</b>		
<b>Net Other Income</b>	<b>8,349.57</b>		
<b>Net Income</b>	<b>13,021.30</b>	<b>67.00</b>	<b>12,954.30</b>

			2020 Sparks Budget	2019 Las Vegas Budget	2019 Las Vegas Actual	2018 Kona Budget	2018 Kona Actual	2017 Sparks Budget	2017 Sparks Actual	2016 Las Vegas Budget	2016 Las Vegas Actual
<b>RECEIPTS</b>	<b>Number</b>	<b>Rate</b>									
Registrations	100	\$250.00	\$ 25,000.00	\$ 22,500.00	\$ 25,025.00	\$ 10,750.00	\$ 10,320.00	\$ 22,500.00	\$ 18,635.00	\$ 20,000.00	\$ 36,552.00
Registrations-early	225	\$225.00	\$ 50,625.00	\$60,000.00	\$46,875.00	\$ 57,000.00	\$ 44,645.00	\$ 70,000.00	\$ 66,645.00	\$ 78,750.00	\$ 55,480.00
On Site Registrations	20	\$275.00	\$ 5,500.00	\$ 5,000.00	\$ 4,175.00	\$ 2,400.00	\$ 1,680.00	\$ 2,500.00	\$ 5,975.00	\$ 6,750.00	\$ 5,175.00
Season Ticket Holders / Host Division			\$ -		\$ 2,660.00		\$ 1,955.00	\$ -	\$ 2,695.00	\$ -	
100% Registrations	240	\$ 50.00	\$ 12,000.00	\$ 10,000.00	\$ 12,200.00	\$ 2,500.00	\$ 3,600.00	\$ 13,750.00	\$ 17,750.00	\$ 21,250.00	\$ 10,100.00
Special Event							\$ 24,066.00				
Reception			\$ -					\$ -		\$ -	
Meal Revenue-Team Dinner/Reception	100	\$ 65.00	\$ 6,500.00	\$ 5,400.00	\$ 6,898.00	\$ 6,050.00	\$ 9,156.00	\$ 6,000.00	\$ 5,200.00	\$ 7,500.00	\$ 4,120.00
Meal Revenue-Inter-club Luncheon	525	\$ 30.00	\$ 15,750.00	\$ 26,125.00	\$ 18,150.00	\$ 15,000.00	\$ 13,746.00	\$ 15,000.00	\$ 15,292.00	\$ 24,300.00	\$ 17,918.00
Meal Revenue-Guest Tours & Luncheon		\$ -	\$ -					\$ 1,600.00	\$ 600.00	\$ 1,600.00	
Meal Revenue-Past Governor's Dinner	0	\$ -	\$ -					\$ -		\$ -	
Meal Revenue-Awards Luncheon	275	\$ 30.00	\$ 8,250.00	\$ 11,250.00	\$ 10,755.00	\$ 9,000.00	\$ 9,918.00	\$ 7,000.00	\$ 8,453.00	\$ 9,000.00	\$ 11,989.00
Meal Revenue-Interfaith Breakfast	55	\$ 28.00	\$ 1,540.00	\$ 1,665.00	\$ 2,166.00	\$ 1,050.00	\$ 1,927.00	\$ 1,610.00	\$ 1,748.00	\$ 2,250.00	\$ 1,775.00
Meal Revenue-Installation Dinner	300	\$ 65.00	\$ 19,500.00	\$ 27,000.00	\$ 29,340.00	\$ 13,200.00	\$ 29,214.00	\$ 1,500.00	\$ 20,400.00	\$ 18,750.00	\$ 29,175.00
Meal Revenue-Rose Float Inter-club Breac	30	\$ 28.00	\$ 840.00	\$ 1,110.00	\$ 1,976.00	\$ 1,050.00	\$ 2,009.00	\$ 1,265.00	\$ 1,196.00	\$ 1,750.00	\$ 1,350.00
District Fundraising Dinner	0		\$ -					\$ -		\$ -	
Circle K Etiquette Dinner									\$ 770.00		
Booth Sales & Convention Sponsors	5	\$400.00	\$ 2,000.00	\$ 1,600.00	\$ 2,550.00	\$ 500.00	\$ 735.00	\$ 4,000.00	\$ 2,600.00	\$ 5,000.00	\$ 2,900.00
Golf Tournament	40	\$ 90.00	\$ 3,600.00	\$ 4,250.00	\$ 1,615.00	\$ 4,250.00	\$ 2,820.00	\$ 2,500.00	\$ 3,251.00	\$ 4,000.00	\$ 2,260.00
AV Rental Income			\$ -	\$ -				\$ -		\$ 675.00	
Room Rebates		\$ -	\$ 2,000.00	\$ 2,000.00		\$ 3,000.00	\$ 5,104.00	\$ 1,500.00	\$ 10,697.48	\$ 500.00	\$ 3,598.00
Merchandise Sales			\$ 5,000.00	\$ 3,000.00	\$ 7,576.25	\$ 300.00		\$ -		\$ 4,250.00	
KI Fund Grant DCON Service Project					\$ 6,723.00		\$ 1,000.00				
District Convention Pin Income								\$ 615.00			
Sub-total			\$158,105.00	\$180,980.00	\$178,684.25	\$123,050.00	\$161,895.00	\$164,725.00	\$182,522.48	\$206,325.00	\$182,392.00
<b>Total Receipts</b>			\$ 158,105.00	\$180,900.00	\$178,684.25	\$123,050.00	\$ 161,895.00	\$ 164,725.00	\$182,522.48	\$ 206,325.00	\$182,392.00

<b>EXPENDITURES:</b>	<b>Number</b>	<b>Rate</b>									
Audio/Visual Expense (Workshops)			\$ 2,000.00	\$ 2,000.00	\$ 17.18	\$ 1,000.00		\$ 7,200.00	\$ 7,980.00	\$ 7,200.00	\$ 10,750.00
Audio/Visual Expense (General Sessions)			\$ 45,500.00	\$ 42,119.00	\$ 44,512.37	\$ 11,290.00	\$ 12,409.26	\$ 42,260.00	\$ 39,412.95	\$ 41,500.00	\$ 39,774.00
Awards			\$ 1,500.00	\$ 1,000.00	\$ 1,501.55	\$ 1,000.00	\$ 965.11	\$ 1,000.00	\$ 1,037.86	\$ 1,300.00	\$ 856.00
Audit			\$ 1,500.00	\$ 1,100.00	\$ 1,447.92	\$ 3,600.00	\$ 1,754.38	\$ 3,600.00	\$ 3,256.29	\$ 3,600.00	\$ 3,566.00
Board Meeting Expense			\$ 400.00	\$ 500.00	\$ 355.48	\$ 500.00	\$ 700.43	\$ 500.00	\$ 776.97	\$ 500.00	\$ 835.00
Booths			\$ -	\$ -	\$ 1,500.00	\$ 250.00	\$ -	\$ 250.00	\$ 1,000.00	\$ 1,000.00	\$ 150.00
Clerical and Accounting			\$ 25,000.00	\$ 25,000.00	\$ 19,549.64	\$ 18,000.00	\$ 17,778.25	\$ 25,000.00	\$ 24,123.83	\$ 34,000.00	\$ 18,624.00

			2020 Sparks Budget	2019 Las Vegas Budget	2019 Las Vegas Actual	2018 Kona Budget	2018 Kona Actual	2017 Sparks Budget	2017 Sparks Actual	2016 Las Vegas Budget	2016 Las Vegas Actual
Complimentary Registrations/New Members			\$ -	\$ -				\$ 350.00		\$ 200.00	\$ 350.00
Convention Hosted Rooms/Meals			\$ 2,000.00	\$ 1,000.00	\$ 2,538.46	\$ 3,600.00	\$ 3,881.16	\$ 2,000.00	\$ 1,997.84	\$ 2,500.00	\$ 1,808.00
Convention Center Rent & Labor			\$ -	\$ -				\$ -	\$ 60.00	\$ -	\$ -
Credit Card Service/Bank Charges			\$ 4,200.00	\$ 4,500.00	\$ 4,233.68	\$ 4,500.00	\$ 4,071.41	\$ 4,500.00	\$ 4,457.29	\$ 3,550.00	\$ 4,780.00
Dinner Show Entertainment			\$ -	\$ -		\$ 300.00					
District Convention Pins								\$ 950.00	\$ 769.90	\$ -	
Flowers and Decorating			\$ 500.00	\$ 500.00	\$ 607.93	\$ 500.00	\$ 136.01	\$ 800.00	\$ 615.95	\$ 1,000.00	\$ 622.00
Golf Tournament	40	\$85.00	\$ 3,400.00	\$ 4,250.00	\$ 1,778.15	\$ 4,250.00	\$ 2,642.60	\$ 2,500.00	\$ 3,205.00	\$ 3,750.00	\$ 2,057.00
Hotel Set Up Fees/Security			\$ -	\$ -	\$ 1,010.95			\$ 250.00	\$ 175.00	\$ 500.00	\$ -
Int'l Counselor Housing & Meals			\$ 1,000.00	\$ 1,000.00	\$ 992.00	\$ 1,200.00	\$ 1,846.31	\$ 1,000.00	\$ 816.08	\$ 1,000.00	\$ 864.00
Special Meal Event							\$ 23,081.15				
Meals-Team Dinner/Reception	100	\$62.00	\$ 6,200.00	\$ 5,325.00	\$ 6,478.58	\$ 5,995.00	\$ 9,465.30	\$ 5,000.00	\$ 4,725.17	\$ 7,200.00	\$ 4,127.00
Meals-Inter-club Luncheon	525	\$28.00	\$ 14,700.00	\$ 26,096.50	\$ 18,184.82	\$ 14,500.00	\$ 14,068.03	\$ 12,000.00	\$ 12,244.74	\$ 24,300.00	\$ 18,431.00
Meals District Dinner Fundraising	0		\$ -					\$ -	\$ 1,898.07	\$ -	
Meals- Guest Tour & Luncheon	0	0.00	\$ -					\$ 1,600.00	\$ 575.08	\$ 1,600.00	\$ 70.00
Meals-Awards Luncheon/Breakfast	275	\$28.00	\$ 7,700.00	\$ 11,092.50	\$ 10,117.24	\$ 8,700.00	\$ 10,032.12	\$ 6,000.00	\$ 6,962.69	\$ 9,000.00	\$ 11,691.00
Meals-Interfaith Breakfast	55	\$25.00	\$ 1,375.00	\$ 1,659.60	\$ 2,033.80	\$ 1,025.00	\$ 1,926.99	\$ 1,260.00	\$ 1,637.29	\$ 2,070.00	\$ 1,633.00
Meals-Installation Dinner	300	\$62.00	\$ 18,600.00	\$ 26,625.00	\$ 28,754.25	\$ 13,080.00	\$ 30,910.21	\$ 11,250.00	\$ 18,050.62	\$ 18,000.00	\$ 27,792.00
Meals-Rose Float Inter-club Breakfast	25	\$25.00	\$ 625.00	\$ 922.00	\$ 1,848.91	\$ 1,025.00	\$ 2,049.99	\$ 1,080.00	\$ 1,165.54	\$ 1,610.00	\$ 1,173.00
Meals-Past Governor's Dinner	0										
Music & Entertainment			\$ 300.00	\$ 300.00	\$ 400.00	\$ 300.00		\$ 500.00	\$ 584.04	\$ 1,000.00	\$ 675.00
Past Governors Per Diem	7	\$250.00	\$ 1,750.00	\$ 1,575.00	\$ 895.00	\$ 1,575.00	\$ 225.00	\$ 1,575.00	\$ 982.00	\$ 1,575.00	\$ 1,530.00
Past Governors Meeting			\$ -	\$ -				\$ 250.00		\$ 250.00	\$ -
Postage and Mailing			\$ 100.00	\$ 100.00		\$ 1,000.00	\$ 329.53	\$ 100.00	\$ 70.37	\$ 750.00	\$ 76.00
Pre-Convention Planning			\$ 1,500.00	\$ 2,500.00	\$ 1,808.94	\$ 3,500.00	\$ 3,589.39	\$ 2,500.00	\$ 2,880.88	\$ 2,500.00	\$ 2,020.00
Printing and Stationery			\$ 1,000.00	\$ 2,000.00	\$ 1,813.89	\$ 1,000.00	\$ 1,347.26	\$ 1,500.00	\$ 1,055.54	\$ 4,500.00	\$ 1,648.00
Promotions/Incentives			\$ 1,500.00	\$ 2,892.00	\$ 1,553.01	\$ 1,200.00	\$ 725.65	\$ 1,200.00	\$ 1,182.73	\$ 1,500.00	\$ 1,123.00
Ribbons/Arm Bands			\$ 250.00	\$ 250.00	\$ 227.47	\$ 250.00	\$ 200.00	\$ 250.00	\$ 295.24	\$ 350.00	\$ 226.00
Registration & Sign Expense			\$ 1,500.00	\$ 2,000.00	\$ 2,638.15	\$ 2,000.00	\$ 1,034.36	\$ 2,000.00	\$ 1,723.84	\$ 3,000.00	\$ 2,742.00
Speaker Honorarium			\$ 2,000.00	\$ 2,600.00	\$ 2,739.01	\$ 1,500.00	\$ 58.00	\$ 1,500.00	\$ 971.97	\$ 1,500.00	\$ 3,202.00
Service Leadership Program Governors			\$ 700.00	\$ 700.00	\$ 1,053.12	\$ 900.00	\$ 1,607.67	\$ 900.00	\$ 290.04	\$ 900.00	\$ 908.00
Staff Housing and Travel			\$ 3,600.00	\$ 4,500.00	\$ 4,228.44	\$ 9,900.00	\$ 6,840.20	\$ 4,500.00	\$ 3,563.35	\$ 3,500.00	\$ 4,530.00
Staging Expense, Scouts, JROTC			\$ 200.00	\$ 200.00		\$ 200.00					
Office Supplies			\$ 300.00	\$ 300.00	\$ 517.03	\$ 600.00	\$ 594.73	\$ 600.00	\$ 250.00	\$ 600.00	\$ 981.00
Merchandise Sold			\$ 3,850.00	\$ 2,300.00	\$ 5,949.61			\$ -		\$ 3,200.00	\$ -
Taxes and Insurance			\$ 1,800.00	\$ 1,950.00	\$ 1,530.94	\$ 2,500.00	\$ 1,395.43	\$ 2,500.00	\$ 1,880.87	\$ 2,500.00	\$ 1,442.00
Telephone/Installation/Internet			\$ 600.00	\$ 695.00	\$ 725.14	\$ 1,400.00	\$ 1,160.69	\$ 1,400.00	\$ 1,341.66	\$ 1,000.00	\$ 1,209.00
Transportation											

	2020 Sparks Budget	2019 Las Vegas Budget	2019 Las Vegas Actual	2018 Kona Budget	2018 Kona Actual	2017 Sparks Budget	2017 Sparks Actual	2016 Las Vegas Budget	2016 Las Vegas Actual
Truck Rental	\$ 900.00	\$ 600.00	\$ 513.39	\$ 600.00	\$ 521.18	\$ 900.00	\$ 972.78	\$ 900.00	\$ 550.00
KI Fund Grant-DCON Service Project			\$ 7,106.90		\$ 1,000.00				
Depreciation		\$ 300.00	\$ -	\$ 300.00		\$ 300.00	\$ -	\$ 300.00	\$ -
<b>Total Expenditures</b>	<b>\$ 158,050.00</b>	<b>\$ 180,451.60</b>	<b>\$ 181,162.95</b>	<b>\$ 123,040.00</b>	<b>\$ 158,347.80</b>	<b>\$ 152,825.00</b>	<b>\$ 154,989.47</b>	<b>\$ 195,205.00</b>	<b>\$ 172,815.00</b>
<b>Transfer-General Fund Support</b>						10000.00		10000.00	
<b>Revenue over Expense</b>	<b>\$ 55.00</b>	<b>\$448.40</b>	<b>(\$2,478.70)</b>	<b>\$ 10.00</b>	<b>\$ 3,547.20</b>	<b>\$ 1,900.00</b>	<b>\$27,533.01</b>	<b>\$ 1,120.00</b>	<b>\$9,577.00</b>

## Trina Krider

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**From:** Mark McDonald  
**Sent:** Tuesday, April 7, 2020 3:26 PM  
**To:** Trina Krider  
**Subject:** FW: Sheraton Kona transition to Outrigger Kona Resort 4/15/20

For Site & Selection and Finance committee meeting.

*Mark W. McDonald*

District Secretary, Executive Director  
California Nevada Hawaii District of Kiwanis  
8360 Red Oak St. Suite 201  
Rancho Cucamonga, Ca. 91730  
909-736-1703  
Fax 909-989-7779

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**To:** Mark McDonald <mark@cnhkiwanis.org>  
**Subject:** RE: Sheraton Kona transition to Outrigger Kona Resort 4/15/20

Aloha Mark,

Thank you for your message and email.

There are no monetary penalties for not moving forward with Outrigger Kona Resort & Spa.

Outrigger has stated that they will honor the signed agreement as agreed with Marriott/Sheraton Kona. We have no plans to reduce or remodel structurally any of our meeting space.

Mahalo nui loa,

Sara





26101 MAGIC MOUNTAIN PARKWAY, VALENCIA, CA 91355

PH: 661.255.4739 | FAX: 661.255.4172

# 2020 SPECIAL EVENT AGREEMENT

**California-Nevada-Hawaii**  
 GROUP NAME: District of Kiwanis International CUSTOMER NUMBER: 3740  
 CONTACT PERSON: BRUCE HENNINGS E-MAIL: BRUCE@CNHKIWANIS.ORG  
 PHONE #: 909.989.1500 X 105 FAX #: \_\_\_\_\_  
 STREET ADDRESS: 8360 RED OAK STREET #201  
 CITY: RANCHO CUCAMONGA STATE: CA ZIP: 91730

## 2020 SPECIAL EVENT INFORMATION

2019 EVENT DATE: Saturday, November 14, 2020 THEATRE: GOLDEN BEAR RALLY TIMES: 9AM & 11AM  
1PM & 3PM  
 PRIOR YEAR: 2019 # OF ATTD: \_\_\_\_\_ EST. ATTD: 7,500 PARK HOURS: 10:30am - 8:00pm

## 2020 TICKET ORDER

# OF TICKETS	TICKET TYPE	COST/TICKET*
500	GENERAL "DAY OF SALE" TICKET	\$40.99

\*Does NOT include applicable taxes.

SPECIAL INSTRUCTIONS:

GROUP WILL BE CHARGED FOR ANY UNRETURNED TICKETS NOT EQUALING FINAL OUTING ACTUAL  
 PROMO CODE: "KEYCLUB" WILL BE USED FOR ALL ONLINE PURCHASES

OTHER INSTRUCTIONS:

### FOR SIX FLAGS USE ONLY

CUSTOMER #	ZIP	PLU #1	PLU #2	PLU #3	SALES REP	NEW/RENEW
3740	91730				9	R

# 2020 SPECIAL EVENT AGREEMENT TERMS AND CONDITIONS

California-Nevada-Hawaii District of Kiwanis International

This is an agreement between Six Flags Magic Mountain (herein referred to as "SFMM") and  
(herein referred to as "Group").

1. To receive your date and prices, a signed copy of the original agreement must be returned. Group represents and warrants that it has the full right and authority to enter into and fully perform the agreement, and the agreement constitutes a valid, binding and enforceable agreement of Group.
2. In the event that it is necessary for Group to cancel their scheduled event, the following guidelines will apply: ninety (90) days or more prior to the event will result in cancellation fee of \$1,500.00. Cancellation less than ninety (90) days prior to event will result in a penalty of \$5,000 plus any deposits received as liquidated damages for such cancellations, it being acknowledged that the exact amount of the damage sustained by SFMM is difficult, if not possible, to ascertain. In the event of a cancellation, Group agrees to return all consigned tickets within five (5) days.
3. The minimum ticket guarantee is 1,000 tickets for event at Golden Bear Theatre. If 1,000 ticket minimum is not reached, a \$500 theatre usage fee will be applied for groups of 500-999. A \$1,000 theatre usage fee will be applied for groups of 499 or less.
4. SFMM will provide Group with personalized, dated and consecutively numbered tickets for "Day Of" ticket sales. Upon receipt of the tickets, Group accepts responsibility for the full dollar value of all tickets should they become lost, stolen or misplaced and then redeemed. SFMM will not refund individuals for group tickets. They will be referred back to the Group for all refund matters. Group shall not in any way, resell, transfer or distribute the tickets to any third party. **ONLINE PROMO CODE "KEYCLUB" will be used for all online sales. Admission only pricing will be \$46.00 per ticket (\$40.99 + 5.01 rebate to CNH Key Club). Catered Admission pricing to be \$58.00 (\$31.99+\$21 meal + \$5.01 rebate to Key Club). Meal only option will be \$21.00 (no rebate to Key Club). Catered meal includes; Hot Dogs, Chicken Strips W/BBQ sauce, Caesar Salad, Potato Chips, Vegetarian Baked Beans, Popsicles, Ice Cream Novelties and Coca Cola products.**
5. Promotional materials such as posters, brochures will be provided by SFMM at no additional cost. Group agrees to accept responsibility for the distribution of special SFMM promotional material to promote awareness of special event.
6. Group agrees to return all unused tickets within 5 days following the event. Final billing for admission tickets and Kodak vouchers if applicable will be based on all unreturned tickets, regardless of reason for said non-return. A final settlement of the tickets is due within 30 days following the event. Failure to provide payment upon due date is a material breach of this agreement. One company check for entire balance is the only accepted form of payment.
7. At the conclusion of the event, tickets and payment will either be personally picked up by a Six Flags Sales Representative or may be returned by trackable mail (i.e., Certified Mail, FedEx, Airborne Express, UPS, etc.) to the attention of your Sales Representative at the address below:

**Six Flags Attn: Group Sales  
26101 Magic Mountain Pkwy., Valencia CA 91355**

8. Group shall indemnify, defend and hold Six Flags Theme Parks Inc. ("Six Flags") and its directors, employees, agents, subsidiaries and affiliates harmless from and against any and all claims, demands, losses, liabilities, damages, costs, and expenses (including reasonable attorneys' fees) of any kind or nature whatsoever ("Loss") arising out of or relating to the breach by Group of any of its representations, warranties, agreements or obligations under Group's event/event agreement including, without limitation, any cancellation of the event/event agreement, except to the extent that such Loss is due to the gross negligence or willful misconduct of Six Flags.
9. Should any legal action or proceeding be brought with respect to the Group's event or this agreement, the unsuccessful party in any such action shall pay the successful party's reasonable attorney's fees and expenses and the court costs, in each case, incurred in connection therewith.
10. The agreement shall be governed by the laws of the State of California without regard to choice of law principles. This agreement shall control and supersede any conflicting or contrary language or provision, in whole or in part, in any other agreement.
11. Six Flags' trademarks, trade names, service marks, logos and symbols ("Marks") are, and shall remain, the sole and exclusive property of Six Flags. Group shall not use any Marks for any purpose without prior written approval.
12. Group shall comply with, abide by, and take reasonable steps to acquaint all Group attendees with the rules and regulations of the Park. Appropriate attire is required at all times. All aspects of Group's event including, but not limited to, bringing entertainment or outside talent into the Park must be approved in advance by Six Flags.
13. By signing below, agrees to the terms and conditions on this agreement. This agreement becomes effective upon receipt and approval by Six Flags Magic Mountain whereupon it shall become a binding contract. This agreement shall control and supersede any conflicting or contrary language or provision, in whole or in part, in any other agreement.

X \_\_\_\_\_

**AUTHORIZED GROUP REPRESENTATIVE**

NAME: \_\_\_\_\_

TITLE: \_\_\_\_\_

DATE: \_\_\_\_\_

NAME REP: \_\_\_\_\_  
#: \_\_\_\_\_ Bon Lohrli

X \_\_\_\_\_

**REGIONAL SALES MANAGER**

DATE: \_\_\_\_\_



**1001 FAIRGROUNDS DRIVE  
 VALLEJO, CA 94589  
 Direct: (707) 556-5231  
 Fax: (707) 557-5116**

**SIX FLAGS DISCOVERY KINGDOM  
 2020 Special Event Agreement**

CUSTOMER NUMBER 1555  
 Group Name Cali-Nev-Ha Key Club  
 Contact Name Bruce Hennings Title Director, Student Leadership Programs  
 Street Address 8360 Red Oak St. Ste. 201 City Rancho Cucamonga State CA Zip 91730  
 Telephone # 1-877-597-1770 x.105 Fax # 510-550-2811  
 E-Mail Address (\*REQUIRED) [bruce@cnhkiwanis.org](mailto:bruce@cnhkiwanis.org)

Ticket QTY	Ticket Cost	Selling Price	Ticket Description
<b>2,500</b>	<b>\$30.83</b> (price includes tax & city fee)	<b>\$37.00</b> ( <b>\$6.17 Rebate</b> )	Admission Ticket ONLY for Fall Rally (North) Valid on 10/17/2020

**Six Flags Discovery Kingdom Responsibilities:**

1. Admission Tickets, Lunch Wristbands, and Key Club Extras for Cali-Nev-Ha Key Club are to be sold online.
2. Special Events Account Executive will be the manager and contact person for the event.
3. Distribute event-specific, detailed information to all SFDK employees assisting with event. Event information provided by Cali-Nev-Ha Key Club at least 4 weeks before event.
4. Provide Chabot Stadium (seating capacity 3,000) for all-day usage, including technical support staff for sound (if needed, request must be made at least 30 days in advance) and show ushers (host/hostess).
5. SFDK to provide staff to manage two stadium entry points for wristband verification.
6. Provide 10 parking spaces in Employee/Service entrance to be used by staff from Cali-Nev-Ha Key Club on event day.
7. Provide Chabot Stadium for rally, tables with covering & chairs.

**Cali-Nev-Ha Key Club Responsibilities:**

1. Provide specific detailed information (timeline of event) to be distributed to the Special Events Account Executive and all SFDK employees assisting with this event no later than four (4) weeks before event day.
2. Provide host for Fall Rally.
3. Answer event inquiry calls.
4. Promote the event.
5. Cover costs of any additional fees related to event, if needed. SFDK will not provide monetary support if any is incurred.
6. Video/filming rights will require the surrendering of a signed Location Agreement provided by SFDK no later than thirty (30) days prior to event date.

7. Provide SFDK with Cali-Nev-Ha Key Club's tax ID number or Social Security number of person financially responsible for tickets.

8. Any use of the Six Flags name, likeness and other related indicia must be pre-approved by Six Flags Discovery Kingdom management at least two (2) weeks in advance.
9. Any unsold tickets must be returned no later than ten (10) business days after event. At that time, an invoice will be sent with final payment due within thirty (30) days. Accounts more than thirty (30) past due may be assessed a late fee of 1.5% per month, not to exceed 18% per year.
10. Provide a minimum attendance of 2500 guests. If the 2500-person minimum is not met, a sliding scale will be used for stadium fees as determined below:
  - Attendance of 1500 & below: \$2,500.00
  - Attendance of 1501-2499: \$1,500.00
  - Attendance of 2500+: \$0.00

This is an agreement between Six Flags Discovery Kingdom (herein referred to as "SFDK") and Cali-Nev-Ha Key Club (herein referred to as "Group").

To receive our date and prices, a signed copy of the original agreement must be returned. Group represents and warrants that it has the full right and authority to enter into and fully perform the agreement, and the agreement constitutes a valid, binding and enforceable agreement of Group.

In the event that it is necessary for Group to cancel their schedule event, the following guidelines will apply: Ninety (90) days or more prior to the event will result in cancellation fee of \$5,000.00. Cancellation less than ninety (90) days prior to event will result in a penalty of \$10,000.00 plus any deposits received as liquidation for such cancellations, it being acknowledged that the exact amount of the damage sustained by SFDK is difficult, if not possible, to ascertain.

Group shall indemnify, defend and hold Six Flags Theme Parks Inc. ("Six Flags") and its directors, employees, agents, subsidiaries and affiliates harmless from and against any and all claims, demands, losses, liabilities, damages, costs, and expenses (including reasonable attorneys' fees) of any kind or nature whatsoever ("Loss") arising out of or relating to the breach by Group of any of its representatives, warranties, agreements or obligations under Group's event/event agreement including, without limitation, any cancellation of the event/event agreement, except to the extent that such Loss is due to the gross negligence or willful misconduct of Six Flags.

Should any legal action or proceeding be brought with respect to the Group's event or this agreement, the unsuccessful party in any such action shall pay the successful party's reasonable attorney's fees and expenses and the court costs, in each case, incurred in connection therewith.

The agreement shall be governed by the laws of the State of California without regard to choice of law principles. This agreement shall control and supersede any conflicting or contrary language or provision, in whole or in part, in any other agreement.

Six Flags' trademarks, trade names, service marks, logos and symbols ("Mark") are, and shall remain, the sole and exclusive property of Six Flags. Group shall not use any Marks for any purpose without prior written approval.

Group shall comply with, abide by, and take reasonable steps to acquire all Group attendees with the rules and regulations of the Park. Appropriate attire is required at all times. All aspects of Group's event including, but not limited to, bringing entertainment or outside talent into the Park must be approved in advance by Six Flags.

By signing below, Group agrees to the terms and conditions on this agreement. This agreement becomes effective upon receipt and approval by Six Flags Discovery Kingdom whereupon it shall become a binding contract. This agreement shall control and supersede any conflicting or contrary language or provision, in whole or in part, in any other agreement.

Signature: \_\_\_\_\_  
Cali-Nev-Ha Key Club

Signature: Lee Warner 12/9/2019  
Date Six Flags Discovery Kingdom Date

Printed Name: \_\_\_\_\_

Printed Name: Lee Warner

Title: \_\_\_\_\_

Title: Account Executive

**FOR SIX FLAGS USE ONLY.....**

Client – Pink                      Sales – Yellow  
Finance – White                    Rep – Green

Account History:	Approvals:	RSM	_____
New		GSM	_____
Renew	<u>X</u>		
P/Y	<u>3787</u>	Taxpayer ID #	_____

# The Historic Santa Maria Inn

2/21/2020

Phone: (805) 928-7777

801 S. Broadway, Santa Maria, CA 93454

Fax: (805) 928-0418

<i>HSMI Sales Person:</i>	Tony Bluem	<i>Phone:</i>	(805) 346-7900	<i>Contact:</i>	Bruce Hennings
<i>Organization:</i>	Kiwanis Key Club	<i>Title:</i>			
<i>Address:</i>		<i>Phone:</i>		<b>877-597-1770 ext. 10</b>	
		<i>E-mail</i>			<b>bruce@cnhkiwanis.org</b>

MONTH:	January			YEAR:	2021			ROOM RATES	EXTRA ADULT
DAY:	Fri	Sat							
DATE:	1/8	1/4							
Original Inn 1 Bed	10	10					\$94		
Original Inn 2 Beds									
Tower 1 Bed									
Tower 2 Beds	50	50					\$94		
Master Suite	1	1					\$109		
<b>Total Rooms</b>	<b>61</b>	<b>61</b>							

Room rates are based on single or double occupancy, rates are net non-commissionable, and are subject to 10% occupancy tax and a 2% assessment fee. Rooms and cribs upon request and availability. Rollaway beds are \$10.00 per stay and subject to availability

### Rooming list due date is December 8, 2020

RESERVATIONS METHOD	BILLING INFORMATION
Individual Phone Calls	Individual pays all room, tax & incidental charges
Reservations #: 800.462.4276 or 805.928.7777	Individual pays incidentals only
<i>Please note a credit card number or one night's room and tax is required to guarantee an individual reservation. Group rates are not available online.</i>	Guest room & tax to group account
<i>Reservations are available via email at <a href="mailto:innkeeper@santamariainn.com">innkeeper@santamariainn.com</a></i>	Baggage - \$5.00 R/T per person to group account
<input checked="" type="checkbox"/> Rooming List is due:	Food Service to individual account Breakfast \$13.00 pp incl.
<b>December 8, 2020</b>	Food Service to group account Dinner \$37.00 pp incl
	Group account to be direct billed _____
	Deposit as below due by:
	<input checked="" type="checkbox"/> Prepaid by: _____ Check <input checked="" type="checkbox"/> Credit Card
	Group account to be paid by credit card
	Card Holder Name: _____
	Credit Card #: _____ Exp. _____

### SPECIAL INSTRUCTIONS

**Thank you for your interest in the Historic Santa Maria Inn. Kindly sign and return the enclosed copy of this agreement no later than 2/24/20. The due date for your rooming list is 12/8/20. Any reservations made after that will be subject to availability.**

### CONTRACT TERMS

To guarantee rates quoted, the availability of sleeping rooms requested and all other terms of this contract, this contract must be signed and returned to the hotel by **2/24/2020** with deposit, if required as specified above, or the rooms will be canceled. If cancellation of this booking becomes necessary, to avoid forfeiture of any deposits paid or payment of penalties, the hotel must receive written notification of cancellation by **12/8/2020**

I have read the above contract and the hotel's group booking policies and I agree to the terms and conditions.

Customer Signature \_\_\_\_\_ Date \_\_\_\_\_

Hotel Representative \_\_\_\_\_ Date \_\_\_\_\_