



2019-2020 Finance Committee Meeting

Zoom Video Teleconference

Wednesday, April 29, 2020
10:00 a.m.

Agenda

- | | | |
|----|---|--------------------------------------|
| 1. | Call to Order | Lanie Wheeler, Chairman |
| 2. | Additions to Agenda | Lanie Wheeler, Chairman |
| 3. | General Fund March 31, 2020
Financial Statements | Mark W. McDonald, Executive Director |
| 4. | Mileage and Per Diem Rates for 2020-2021 | Lanie Wheeler, Chairman |
| 5. | Review of Proposed 2020-2021 General
Fund Budget | Lanie Wheeler, Chairman |
| 6. | Dues for Newly Organized Clubs | Mark W. McDonald, Executive Director |
| | a. Amount for newly organized clubs | |
| | b. Dues waiver for clubs organized in 2020-2021 | |
| 7. | Adjournment | Lanie Wheeler, Chairman |

Kiwanis

Cal-Nev-Ha District

www.cnhkiwanis.org

Balance Sheet and Financial Statements For the Quarter Ending March 31, 2020

Prepared Without Audit

Cal-Nev-Ha District of Kiwanis International
Balance Sheet
As of March 31, 2020

	<u>Mar 31, 20</u>	<u>Mar 31, 19</u>	<u>\$ Change</u>
ASSETS			
Current Assets			
Checking/Savings	254,071.34	316,424.11	(62,352.77)
Accounts Receivable			
122 · Accounts Receivable QB	4,150.00	3,723.00	427.00
Total Accounts Receivable	4,150.00	3,723.00	427.00
Other Current Assets			
114.10 · Merrill Lynch	69,822.32	74,509.21	(4,686.89)
120 · Accounts Receivable	18,071.94	38,755.35	(20,683.41)
130 · Inventory Asset	15,368.73	27,276.61	(11,907.88)
140 · Prepaid Expense	12,646.62	33,237.10	(20,590.48)
Total Other Current Assets	115,909.61	173,778.27	(57,868.66)
Total Current Assets	374,130.95	493,925.38	(119,794.43)
Fixed Assets	12,759.95	15,938.96	(3,179.01)
Other Assets			
170 · Deposits	7,689.00	6,762.00	927.00
Total Other Assets	7,689.00	6,762.00	927.00
TOTAL ASSETS	<u>394,579.90</u>	<u>516,626.34</u>	<u>(122,046.44)</u>
LIABILITIES & EQUITY			
Liabilities			
Current Liabilities			
Credit Cards	16,060.45	62,801.64	(46,741.19)
Other Current Liabilities	44,498.77	55,513.81	(11,015.04)
Total Current Liabilities	60,559.22	118,315.45	(57,756.23)
Long Term Liabilities			
242 · Deferred Revenue Life Member	28,430.65	29,384.82	(954.17)
Total Long Term Liabilities	28,430.65	29,384.82	(954.17)
Total Liabilities	88,989.87	147,700.27	(58,710.40)
Equity			
335.01 · Unrestricted Net Assets	43,030.75	51,418.49	(8,387.74)
340 · Temporarily Restr'd Net Assets	22,716.85	21,160.02	1,556.83
Net Income	239,842.43	296,347.56	(56,505.13)
Total Equity	305,590.03	368,926.07	(63,336.04)
TOTAL LIABILITIES & EQUITY	<u>394,579.90</u>	<u>516,626.34</u>	<u>(122,046.44)</u>

Cal-Nev-Ha District of Kiwanis International
Profit & Loss by Class
 October 2019 through March 2020

	2020 Kiwanis Rose Float	Club Leadership Education	District Convention	General Fund	MYN	MYS	TOTAL
Ordinary Income/Expense							
Income							
20.410 - Registration Fees	0.00	0.00	200.00	0.00	13,750.00	18,370.00	32,320.00
20.412 - Meal Income	0.00	0.00	0.00	0.00	12,998.00	13,262.00	26,260.00
20.414 - Booth Sales	0.00	0.00	0.00	0.00	700.00	525.00	1,225.00
20.415 - Merchandise Sales	0.00	0.00	0.00	0.00	1,917.03	1,583.34	3,500.37
26.430 - Rose Float Income	84,535.00	0.00	0.00	0.00	0.00	0.00	84,535.00
401 - District Dues	0.00	0.00	0.00	493,051.47	0.00	0.00	493,051.47
402 - New Member Add Fees	0.00	0.00	0.00	17,275.00	0.00	0.00	17,275.00
405 - Life Member Fee	0.00	0.00	0.00	2,850.00	0.00	0.00	2,850.00
406 - Int'l Convention Travel	0.00	0.00	0.00	10,268.53	0.00	0.00	10,268.53
411 - Honorary Membership	0.00	0.00	0.00	40.00	0.00	0.00	40.00
421 - SLP Operations Support	0.00	0.00	0.00	25,750.00	0.00	0.00	25,750.00
422 - Foundation Support	0.00	0.00	0.00	15,990.00	0.00	0.00	15,990.00
425 - District Sales Items	0.00	0.00	0.00	10,109.11	0.00	0.00	10,109.11
428 - Printing & Copy Reimbursement	0.00	0.00	0.00	1,527.72	0.00	0.00	1,527.72
429 - Shipping Cost	0.00	0.00	0.00	82.79	0.00	0.00	82.79
441 - Investment Income	0.00	0.00	0.00	-6,749.20	0.00	0.00	-6,749.20
Total Income	84,535.00	0.00	200.00	570,195.42	29,365.03	33,740.34	718,035.79
Gross Profit	84,535.00	0.00	200.00	570,195.42	29,365.03	33,740.34	718,035.79
Expense							
Administrative & Salaries	0.00	0.00	0.00	260,503.22	0.00	0.00	260,503.22
District Committees & Cabinet	0.00	0.00	0.00	2,250.50	0.00	0.00	2,250.50
District Officers	0.00	0.00	0.00	25,121.77	0.00	0.00	25,121.77
Publication Cal-Nev-Ha Magazine	0.00	0.00	0.00	2,155.00	0.00	0.00	2,155.00
Service Leadership Programs	0.00	0.00	0.00	10,575.31	0.00	0.00	10,575.31
750 - District Sale Items	0.00	0.00	0.00	18,237.32	0.00	0.00	18,237.32
20.555 - Audio Visual Workshops	0.00	0.00	0.00	0.00	200.00	1,770.80	1,970.80
20.558 - Audio Visual General Session	0.00	0.00	0.00	0.00	3,443.84	3,427.39	6,871.03
20.561 - Awards	0.00	0.00	56.02	0.00	0.00	0.00	56.02
20.566 - Audit Fee	0.00	45.79	721.49	0.00	155.71	173.75	1,096.74
20.570 - Board Meeting Expense	0.00	0.00	0.00	0.00	388.74	0.00	388.74
20.573 - Booth Expense	0.00	0.00	0.00	0.00	0.00	673.43	673.43
20.582 - Clerical & Accounting	0.00	0.00	0.00	0.00	6,499.49	7,448.81	13,948.30
20.591 - Conv Hosted Housing & Meals	0.00	0.00	0.00	0.00	459.93	1,014.05	1,473.98
20.594 - Credit Card Processing Fees	0.00	18.10	0.00	0.00	655.91	770.32	1,444.33
20.610 - Golf Tournament	0.00	0.00	280.00	0.00	0.00	0.00	280.00
20.618 - Meals	0.00	0.00	0.00	0.00	11,415.64	11,865.75	23,281.39
20.648 - Pre Planning Expense	0.00	0.00	327.25	0.00	943.72	5.00	1,275.97
20.651 - Printing	0.00	0.00	0.00	0.00	225.36	223.80	449.16
20.652 - Promotion & Incentives	0.00	0.00	6.45	0.00	3.22	3.23	12.90
20.654 - Ribbons & Arm Bands	0.00	0.00	304.61	0.00	0.00	0.00	304.61
20.663 - Registration & Sign Expense	0.00	0.00	341.23	0.00	367.76	407.11	1,116.10
20.666 - Speakers Honorarium & Travel	0.00	0.00	0.00	0.00	540.00	545.00	1,085.00
20.669 - SLP Governors	0.00	0.00	0.00	0.00	689.73	743.43	1,433.16
20.672 - Staff Travel, Meals & Lodging	0.00	0.00	0.00	0.00	2,417.85	1,590.83	4,008.68
20.679 - Office Supplies	0.00	0.00	60.71	0.00	30.35	121.42	121.42
20.680 - Merchandise Sold	0.00	0.00	0.00	0.00	1,481.98	1,261.85	2,743.83
20.681 - Taxes & Insurance	0.00	0.00	0.00	497.20	0.00	548.17	1,045.37
20.684 - Telephone	0.00	0.00	324.60	0.00	173.10	173.10	670.80
20.690 - Van & Truck Rental	0.00	0.00	0.00	0.00	214.48	359.81	574.29
26.500 - Rose Float District Project exp	89,703.08	0.00	0.00	0.00	0.00	0.00	89,703.08
29.679 - Telephone CLE	0.00	64.91	0.00	0.00	0.00	0.00	64.91
29.686 - Training Material CLE	0.00	47.00	0.00	0.00	0.00	0.00	47.00
Total Expense	89,703.08	175.80	2,422.36	318,843.12	30,803.82	33,035.98	474,984.16
Net Ordinary Income	-5,168.08	-175.80	-2,222.36	251,352.30	-1,438.79	704.36	243,051.63
Other Income/Expense							
Other Expense							
Reserves & Other Expense	0.00	0.00	0.00	3,209.20	0.00	0.00	3,209.20
Total Other Expense	0.00	0.00	0.00	3,209.20	0.00	0.00	3,209.20
Net Other Income	0.00	0.00	0.00	-3,209.20	0.00	0.00	-3,209.20
Net Income	-5,168.08	-175.80	-2,222.36	248,143.10	-1,438.79	704.36	239,842.43

Cal-Nev-Ha District of Kiwanis International
General Fund Budget vs. Actual
 October 2019 through March 2020

	Oct '19 - Mar 20	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
401 - District Dues	493,051.47	537,600.00	-44,548.53
402 - New Member Add Fees	17,275.00	38,500.00	-21,225.00
405 - Life Member Fee	2,850.00	6,000.00	-3,150.00
406 - Int'l Convention Travel	10,268.53	11,200.00	-931.47
411 - Honorary Membership	40.00	100.00	-60.00
421 - SLP Operations Support	25,750.00	103,000.00	-77,250.00
422 - Foundation Support	15,990.00	30,351.00	-14,361.00
425 - District Sales Items	10,109.11	20,000.00	-9,890.89
428 - Printing & Copy Reimbursement	1,527.72	2,500.00	-972.28
429 - Shipping Cost	82.79	200.00	-117.21
431 - Background Check	0.00	1,000.00	-1,000.00
441 - Investment Income	-6,749.20	1,000.00	-7,749.20
Total Income	570,195.42	751,451.00	-181,255.58
Gross Profit	570,195.42	751,451.00	-181,255.58
Expense			
Administrative & Salaries			
510 - Salary District Secretary	50,648.00	101,296.00	-50,648.00
511 - Salary Director of SLP	40,504.88	81,010.00	-40,505.12
512 - Salaries Office Personnel	75,651.27	133,875.00	-58,223.73
513 - Salary Part Time & Overtime	-1,945.94	3,000.00	-4,945.94
520 - Payroll Taxes	14,440.83	26,600.00	-12,159.17
523 - Insurance Worker's Compensation	1,131.78	2,600.00	-1,468.22
524 - Medical Insurance	17,159.86	31,200.00	-14,040.14
525 - Vacation Accruals	1,085.65	1,000.00	85.65
526 - Pension Plan	7,116.00	29,600.00	-22,484.00
531 - Background Checks	0.00	1,000.00	-1,000.00
534 - Professional Fees	750.00	1,000.00	-250.00
540 - Office Lease & Maintenance	30,389.34	58,000.00	-27,610.66
542 - Telephone	1,227.19	3,000.00	-1,772.81
544 - Office Supplies & Expense	1,740.95	3,000.00	-1,259.05
546 - Postage & Shipping	218.38	1,500.00	-1,281.62
548 - Printing	2,663.11	4,000.00	-1,336.89
549 - Stationery & Envelopes	166.67	200.00	-33.33
550 - Insurance and Bonds	400.00	900.00	-500.00
552 - Travel District Secretary	3,995.02	8,000.00	-4,004.98
554 - Tax & License	37.78	800.00	-762.22
555 - Computer Software & Supply	7,627.33	17,000.00	-9,372.67
556 - Equipment Maintenance	98.99	300.00	-201.01
558 - Leased Equipment	533.52	1,000.00	-466.48
560 - Staff Travel & Meeting Expense	817.47	2,000.00	-1,182.53
561 - Mileage Reimbursement Staff	129.20	200.00	-70.80
562 - Dues & Subscriptions	806.00	2,000.00	-1,194.00
566 - Audit Fees	3,113.26	4,300.00	-1,186.74
579 - Bank Charges & Cash Short	-3.32	100.00	-103.32
Total Administrative & Salaries	260,503.22	518,481.00	-257,977.78
District Committees & Cabinet			
680 - Governor Cabinet & Parliamentarn	0.00	2,200.00	-2,200.00
682 - Membership	61.63	2,500.00	-2,438.37
684 - Policy Committee	0.00	125.00	-125.00
686 - DKA	0.00	200.00	-200.00
688 - Finance Committee	0.00	200.00	-200.00
690 - Inter-Club Committee	0.00	100.00	-100.00
691 - Convention Site & Selection Com	0.00	300.00	-300.00
693 - Patriotism Committee	0.00	150.00	-150.00
694 - New Club Building Committee	0.00	2,500.00	-2,500.00
697 - Teleconferencing	458.11	2,400.00	-1,941.89
699 - Committee Contingency Fund	1,730.76	1,000.00	730.76
Total District Committees & Cabinet	2,250.50	11,675.00	-9,424.50

Cal-Nev-Ha District of Kiwanis International
General Fund Budget vs. Actual
 October 2019 through March 2020

	Oct '19 - Mar 20	Budget	\$ Over Budget
District Officers			
582 · Governor Travel & Office	7,680.60	29,000.00	-21,319.40
588 · Governor Elect Travel & Office	2,212.52	11,000.00	-8,787.48
590 · Immediate Past Governor T&O	1,690.18	3,700.00	-2,009.82
591 · Parliamentarian	0.00	2,000.00	-2,000.00
592 · Treasurer Travel & Office	273.51	3,700.00	-3,426.49
600 · Travel Lt Governors	314.20	45,000.00	-44,685.80
650 · Trustees' Travel & Meeting	5,354.15	19,000.00	-13,645.85
670 · Lt Governor Training Conference	1,976.82	20,000.00	-18,023.18
675 · Trustee Training	5,619.79	8,000.00	-2,380.21
Total District Officers	25,121.77	141,400.00	-116,278.23
Publication Cal-Nev-Ha Magazine			
762 · Printing Cal-Nev-Ha Magazine	2,155.00	8,800.00	-6,645.00
Total Publication Cal-Nev-Ha Magazine	2,155.00	8,800.00	-6,645.00
Service Leadership Programs			
695 · Key Leader Coordinators	200.00	1,000.00	-800.00
720 · Circle K Committee	18.52	670.00	-651.48
721 · Circle K Administrator	738.33	5,000.00	-4,261.67
722 · Key Club Committee	3,677.24	5,700.00	-2,022.76
723 · Key Club Administrator	593.07	5,000.00	-4,406.93
724 · KIWIN'S Committee	736.96	1,500.00	-763.04
725 · KIWIN'S Administrator	1,087.93	5,000.00	-3,912.07
728 · Builders Club Administrator	717.44	1,600.00	-882.56
730 · K Kids Committee	825.00	1,600.00	-775.00
731 · Aktion Club Committee	405.62	1,600.00	-1,194.38
732 · Travel Director of SLP	1,575.20	4,000.00	-2,424.80
Total Service Leadership Programs	10,575.31	32,670.00	-22,094.69
750 · District Sale Items	18,237.32	15,400.00	2,837.32
Total Expense	318,843.12	728,426.00	-409,582.88
Net Ordinary Income	251,352.30	23,025.00	228,327.30
Other Income/Expense			
Other Expense			
Reserves & Other Expense	3,209.20	22,750.00	-19,540.80
Total Other Expense	3,209.20	22,750.00	-19,540.80
Net Other Income	-3,209.20	-22,750.00	19,540.80
Net Income	248,143.10	275.00	247,868.10

Cal-Nev-Ha District of Kiwanis International Mid Year South Budget Report

October 2019 through March 2020

	Oct '19 - Mar 20	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
20.410 · Registration Fees	18,370.00	20,555.00	-2,185.00
20.412 · Meal Income	13,262.00	19,140.00	-5,878.00
20.414 · Booth Sales	525.00	350.00	175.00
20.415 · Merchandise Sales	1,583.34	1,500.00	83.34
Total Income	33,740.34	41,545.00	-7,804.66
Gross Profit	33,740.34	41,545.00	-7,804.66
Expense			
20.555 · Audio Visual Workshops	1,770.80		
20.558 · Audio Visual General Session	3,427.39	3,500.00	-72.61
20.561 · Awards		50.00	-50.00
20.566 · Audit Fee	173.75	310.00	-136.25
20.573 · Booth Expense	673.43		
20.582 · Clerical & Accounting	7,448.81	7,500.00	-51.19
20.591 · Conv Hosted Housing & Meals	1,014.05	1,000.00	14.05
20.594 · Credit Card Processing Fees	770.32	1,000.00	-229.68
20.606 · Flowers & Decorations		240.00	-240.00
20.618 · Meals	11,865.75	17,295.60	-5,429.85
20.648 · Pre Planning Expense	5.00	200.00	-195.00
20.651 · Printing	223.80	300.00	-76.20
20.652 · Promotion & Incentives	3.23	700.00	-696.77
20.663 · Registration & Sign Expense	407.11	500.00	-92.89
20.666 · Speakers Honorarium & Travel	545.00	3,000.00	-2,455.00
20.669 · SLP Governors	743.43	200.00	543.43
20.672 · Staff Travel, Meals & Lodging	1,590.83	2,000.00	-409.17
20.679 · Office Supplies	30.35	250.00	-219.65
20.680 · Merchandise Sold	1,261.85	1,150.00	111.85
20.681 · Taxes & Insurance	548.17	550.00	-1.83
20.684 · Telephone	173.10	300.00	-126.90
20.690 · Van & Truck Rental	359.81	300.00	59.81
Total Expense	33,035.98	40,345.60	-7,309.62
Net Ordinary Income	704.36	1,199.40	-495.04
Net Income	704.36	1,199.40	-495.04

Cal-Nev-Ha District of Kiwanis International Mid Year North Revenue & Expense Report

October 2019 through March 2020

	Oct '19 - Mar 20	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
20.410 · Registration Fees	13,750.00	17,270.00	-3,520.00
20.412 · Meal Income	12,998.00	12,840.00	158.00
20.414 · Booth Sales	700.00	350.00	350.00
20.415 · Merchandise Sales	1,917.03	1,500.00	417.03
Total Income	<u>29,365.03</u>	<u>31,960.00</u>	<u>-2,594.97</u>
Gross Profit	29,365.03	31,960.00	-2,594.97
Expense			
20.555 · Audio Visual Workshops	200.00		
20.558 · Audio Visual General Session	3,443.64	2,500.00	943.64
20.561 · Awards		50.00	-50.00
20.566 · Audit Fee	155.71	300.00	-144.29
20.570 · Board Meeting Expense	388.74	200.00	188.74
20.582 · Clerical & Accounting	6,499.49	6,500.00	-0.51
20.591 · Conv Hosted Housing & Meals	459.93	300.00	159.93
20.594 · Credit Card Processing Fees	655.91	900.00	-244.09
20.606 · Flowers & Decorations		240.00	-240.00
20.616 · Int'l Counselor Housing & Meals		500.00	-500.00
20.618 · Meals	11,415.64	11,415.00	0.64
20.648 · Pre Planning Expense	943.72	500.00	443.72
20.651 · Printing	225.36	200.00	25.36
20.652 · Promotion & Incentives	3.22		
20.663 · Registration & Sign Expense	367.76	150.00	217.76
20.666 · Speakers Honorarium & Travel	540.00	3,000.00	-2,460.00
20.669 · SLP Governors	689.73	150.00	539.73
20.672 · Staff Travel, Meals & Lodging	2,417.85	2,100.00	317.85
20.679 · Office Supplies	30.36	200.00	-169.64
20.680 · Merchandise Sold	1,481.98	1,130.00	351.98
20.681 · Taxes & Insurance	497.20	550.00	-52.80
20.684 · Telephone	173.10	250.00	-76.90
20.690 · Van & Truck Rental	214.48	600.00	-385.52
Total Expense	<u>30,803.82</u>	<u>31,735.00</u>	<u>-931.18</u>
Net Ordinary Income	<u>-1,438.79</u>	<u>225.00</u>	<u>-1,663.79</u>
Net Income	<u><u>-1,438.79</u></u>	<u><u>225.00</u></u>	<u><u>-1,663.79</u></u>

Cal-Nev-Ha District of Kiwanis International
2020 Rose Float Budget Report
 October 2019 through March 2020

	Oct '19 - Mar 20	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
26.430 · Rose Float Income			
430.01 · Pin Sales	1,700.00	1,600.00	100.00
430.03 · Banner Patch Income	660.00	1,400.00	-740.00
430.05 · Rider Inc	2,500.00	10,000.00	-7,500.00
430.07 · Drawing Income	2,810.00	9,000.00	-6,190.00
431.05 · Rose Bowl GameTickets	5,900.00	5,820.00	80.00
431.06 · Rose Parade Ticket Sales	1,320.00		
431.31 · Sponsorships-Pins	2,775.00	3,000.00	-225.00
431.32 · Sponsorships-Banner Patches	275.00	400.00	-125.00
431.33 · Sponsorships-Plaques	130.00	100.00	30.00
431.34 · Sponsorships-Drawing Tickets	385.00		
431.35 · Donations-Rose Float Club	16,080.00	18,000.00	-1,920.00
432.02 · KI Support for Rose Float	50,000.00	50,000.00	0.00
Total 26.430 · Rose Float Income	84,535.00	99,320.00	-14,785.00
Total Income	84,535.00	99,320.00	-14,785.00
Gross Profit	84,535.00	99,320.00	-14,785.00
Expense			
26.500 · Rose Float District Project exp			
26.566 · Audit Fees	350.50	600.00	-249.50
26.570 · Booth Expense RF	550.00		
26.580 · Costumes & Riders	0.00	800.00	-800.00
26.639 · Pins - Rose Float	1,949.53	2,000.00	-50.47
26.567 · Banner Patches	398.47	380.00	18.47
26.657 · Transportation	750.15	750.00	0.15
26.653 · Rider Gifts	57.00		
26.615 · Wristbands for Workers	164.20	400.00	-235.80
26.662 · Rose Bowl Game Tickets	4,720.00	4,640.00	80.00
26.663 · Rose Parade Seats	1,320.00	600.00	720.00
26.651 · Printing Rose Float	249.08	400.00	-150.92
26.645 · Postage & Mailing Expense	221.84	300.00	-78.16
26.642 · Plaques - Sponsors	0.00	100.00	-100.00
26.630 · Parade Entry Fee	3,600.00	3,600.00	0.00
26.620 · Office Expense	468.34	450.00	18.34
26.621 · Credit Card Fees	403.97	180.00	223.97
26.603 · Float Construction Cost	74,500.00	74,500.00	0.00
Total 26.500 · Rose Float District Project exp	89,703.08	89,700.00	3.08
Total Expense	89,703.08	89,700.00	3.08
Net Ordinary Income	-5,168.08	9,620.00	-14,788.08
Net Income	-5,168.08	9,620.00	-14,788.08

Key Club

Cali-Nev-Ha District of Key Club International

www.cnhkeyclub.org

Financial Statements
For the Quarter Ending
March 31, 2020

Prepared Without Audit

Cali-Nev-Ha District of Key Club Int'l
Balance Sheet Prev Year Comparison
As of March 31, 2020

	<u>Mar 31, 20</u>	<u>Mar 31, 19</u>	<u>% Change</u>
ASSETS			
Current Assets			
Checking/Savings	617,974.92	613,501.41	0.7%
Other Current Assets			
120 · Accounts Receivable	0.00	1,472.00	-100.0%
130 · Inventory	605.96	139.36	334.8%
Total Other Current Assets	<u>605.96</u>	<u>1,611.36</u>	<u>-62.4%</u>
Total Current Assets	618,580.88	615,112.77	0.6%
Fixed Assets	1,874.55	2,796.55	-33.0%
Other Assets			
170 · Deposits	9,500.00	7,500.00	26.7%
Total Other Assets	<u>9,500.00</u>	<u>7,500.00</u>	<u>26.7%</u>
TOTAL ASSETS	<u>629,955.43</u>	<u>625,409.32</u>	<u>0.7%</u>
LIABILITIES & EQUITY			
Liabilities			
Current Liabilities	1,033.03	1,723.39	-40.1%
Total Liabilities	<u>1,033.03</u>	<u>1,723.39</u>	<u>-40.1%</u>
Equity			
3900 · Undesignated Net Assets	210,633.05	226,340.70	-6.9%
Net Income	418,289.35	397,345.23	5.3%
Total Equity	<u>628,922.40</u>	<u>623,685.93</u>	<u>0.8%</u>
TOTAL LIABILITIES & EQUITY	<u>629,955.43</u>	<u>625,409.32</u>	<u>0.7%</u>

Cali-Nev-Ha District of Key Club Int'l
Profit & Loss by Class
July 2019 through March 2020

	District Convention	General	International Convention	TOTAL
Ordinary Income/Expense				
Income				
Income				
401 · District Dues	0.00	152,443.50	0.00	152,443.50
Total Income	0.00	152,443.50	0.00	152,443.50
20.401 · Registration Fees				
401.01 · Registration Fees	324,908.00	0.00	0.00	324,908.00
401.03 · Late Registration Fees	20,534.00	0.00	0.00	20,534.00
Total 20.401 · Registrations	345,442.00	0.00	0.00	345,442.00
20.410 · Hotel Rebates	-180.00	0.00	0.00	-180.00
21.404 · Meals & Governor's Gift				
404.05 · Board Dinner	1,470.00	0.00	0.00	1,470.00
Total 21.404 · Meals & Governor's Gift	1,470.00	0.00	0.00	1,470.00
22.401 · Registration Fees ICON				
401.12 · Registration-Baltimore 2019	0.00	0.00	44,305.00	44,305.00
Total 22.401 · Registration Fees ICON	0.00	0.00	44,305.00	44,305.00
440 · Investment Income	0.00	-5,904.06	0.00	-5,904.06
Total Income	346,732.00	146,539.44	44,305.00	537,576.44
Gross Profit	346,732.00	146,539.44	44,305.00	537,576.44
Expense				
Administrative & Office				
540 · Credit Card Service Fees	0.00	15.78	0.00	15.78
541 · Computer Software/Equip/Email	0.00	791.55	0.00	791.55
542 · Telephone	0.00	3,222.82	0.00	3,222.82
544 · Office Supplies	0.00	16.45	0.00	16.45
546 · Postage	0.00	614.51	0.00	614.51
548 · Printing & Stationary	0.00	1,454.79	0.00	1,454.79
549 · Professional Fees Merrill Lynch	0.00	150.00	0.00	150.00
566 · Audit Fees	0.00	671.84	0.00	671.84
579 · Bank Charges & Over/Short	0.00	0.00	0.00	0.00
699.03 · SLP Department Expense	0.00	69,525.00	0.00	69,525.00
Total Administrative & Office	0.00	76,462.74	0.00	76,462.74
Committee Expense				
695.01 · Comm & Marketing Chair T&O	0.00	91.48	0.00	91.48
697 · News Editor Chair T&O	0.00	62.00	0.00	62.00
697.03 · DVME Chair	0.00	97.08	0.00	97.08
698 · Miscellaneous Expense	0.00	0.00	0.00	0.00
699.01 · Kiwanis Committee Reimbursement	0.00	6,023.07	0.00	6,023.07
699.05 · FDN Training Funds Reimbursemen	0.00	3,321.95	0.00	3,321.95
Total Committee Expense	0.00	9,595.58	0.00	9,595.58
Lt. Governors Travel & Per Diem	0.00	4,636.13	0.00	4,636.13
Officer & Board				
595.01 · RTC Travel	0.00	1,150.12	0.00	1,150.12
582 · Governor Travel & Office	0.00	3,147.30	0.00	3,147.30
591 · Secretary Travel & Office	0.00	1,650.00	0.00	1,650.00
592 · Treasurer Travel & Office	0.00	2,424.74	0.00	2,424.74
597.03 · ICON Travel-LTG's & IP Gov.	0.00	5,250.00	0.00	5,250.00
599 · Board Gift to Governor	0.00	127.45	0.00	127.45
650 · Board Reserve	0.00	350.03	0.00	350.03
Total Officer & Board	0.00	14,099.64	0.00	14,099.64
20.506 · Adult Criminal Background Check	1,366.00	0.00	0.00	1,366.00
20.508 · Audio Visual-General Sessions	300.00	0.00	0.00	300.00
20.510 · Audit Fees	1,684.09	0.00	275.69	1,959.78
20.512 · Awards	3,928.36	0.00	0.00	3,928.36
20.520 · Band or DJ	324.40	0.00	0.00	324.40
20.522 · Board Old/New Expense				
522.20 · Board & Officer Pins	364.89	0.00	0.00	364.89
Total 20.522 · Board Old/New Expense	364.89	0.00	0.00	364.89
20.554 · Convention T-Shirts	13,752.49	0.00	0.00	13,752.49
20.576 · Meal Expenses	95,344.50	0.00	0.00	95,344.50
20.662 · Pre-Planning Expense	728.82	0.00	0.00	728.82
20.666 · Printing	2,564.54	0.00	0.00	2,564.54
20.670 · Registration Expenses	1,067.11	0.00	0.00	1,067.11
20.671 · Name Badge Processor	2,100.00	0.00	0.00	2,100.00
20.676 · Ribbons	292.19	0.00	0.00	292.19
20.686 · Souvenir Item	2,689.97	0.00	0.00	2,689.97
20.690 · Speaker Fees & Expense	500.00	0.00	0.00	500.00

Cali-Nev-Ha District of Key Club Int'l
Profit & Loss by Class
July 2019 through March 2020

	District Convention	General	International Convention	TOTAL
20.706 · Staff Travel & Housing	168.96	0.00	0.00	168.96
20.730 · Telephone	301.63	0.00	60.33	361.96
22.502 · Airfare	0.00	0.00	3,936.80	3,936.80
22.559 · Ground Tour				
559.01 · Single/Double Supplements	0.00	0.00	1,277.00	1,277.00
22.559 · Ground Tour - Other	0.00	0.00	17,510.00	17,510.00
Total 22.559 · Ground Tour	0.00	0.00	18,787.00	18,787.00
22.567 · Hotel Expense	0.00	0.00	10,302.45	10,302.45
22.568 · ICON Postage	0.00	0.00	148.80	148.80
22.570 · Hospitality-District Suite	0.00	0.00	342.48	342.48
22.670 · Registration Expense	0.00	0.00	9,600.00	9,600.00
22.686 · Souvenir Items	0.00	0.00	775.84	775.84
Total Expense	127,477.95	104,794.09	44,229.39	276,501.43
Net Ordinary Income	219,254.05	41,745.35	75.61	261,075.01
Other Income/Expense				
Other Income				
846.10 · Fall Rally North Income-DP	0.00	24,717.79	0.00	24,717.79
846.20 · Fall Rally South Income-DP	0.00	102,470.72	0.00	102,470.72
849 · Contributions PTP	0.00	197,345.29	0.00	197,345.29
861 · Fund Raising Inc (Polos & Ties)	0.00	3,715.00	0.00	3,715.00
Total Other Income	0.00	328,248.80	0.00	328,248.80
Other Expense				
856.10 · Fall Rally North Expense	0.00	397.20	0.00	397.20
856.15 · Fall Rally South Expense	0.00	64,755.64	0.00	64,755.64
858 · Contribution CNH Fdn-PTP	0.00	100,000.00	0.00	100,000.00
864 · Fund Raising Exp(Polos & Ties)				
864.01 · Ribbons & Buttons Expense	0.00	2,059.93	0.00	2,059.93
864 · Fund Raising Exp(Polos & Ties) - Other	0.00	3,774.71	0.00	3,774.71
Total 864 · Fund Raising Exp(Polos & Ties)	0.00	5,834.64	0.00	5,834.64
885 · CNH District Convention Expense	0.00	46.98	0.00	46.98
Total Other Expense	0.00	171,034.46	0.00	171,034.46
Net Other Income	0.00	157,214.34	0.00	157,214.34
Net Income	219,254.05	198,959.69	75.61	418,289.35

Cali-Nev-Ha District of Key Club Int'l
General Fund Revenue & Expense vs Budget
July 2019 through March 2020

	Jul '19 - Mar 20	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
Income			
401 · District Dues	152,443.50	162,000.00	-9,556.50
Total Income	152,443.50	162,000.00	-9,556.50
440 · Investment Income	-5,904.06	4,000.00	-9,904.06
Total Income	146,539.44	166,000.00	-19,460.56
Gross Profit	146,539.44	166,000.00	-19,460.56
Expense			
Administrative & Office			
540 · Credit Card Service Fees	15.78	50.00	-34.22
541 · Computer Software/Equip/Email	791.55	500.00	291.55
542 · Telephone	3,222.82	6,000.00	-2,777.18
544 · Office Supplies	16.45	500.00	-483.55
546 · Postage	614.51	1,200.00	-585.49
548 · Printing & Stationary	1,454.79	3,500.00	-2,045.21
549 · Professional Fees Merrill Lynch	150.00	150.00	0.00
566 · Audit Fees	671.84	1,200.00	-528.16
579 · Bank Charges & Over/Short	0.00		
699.03 · SLP Department Expense	69,525.00	92,700.00	-23,175.00
Total Administrative & Office	76,462.74	105,800.00	-29,337.26
Committee Expense			
685 · Prada Scholarship (Matching)	0.00	500.00	-500.00
690 · District Project Chair T&O	0.00	125.00	-125.00
691 · MD&E Chair T&O	0.00	125.00	-125.00
692 · Policy, Int'l & Elec. Chair T&O	0.00	125.00	-125.00
693 · Kiwanis Family & Fdn Chair T&O	0.00	125.00	-125.00
694 · Membership Recognitio Chair T&O	0.00	125.00	-125.00
695.01 · Comm & Marketing Chair T&O	91.48	125.00	-33.52
696 · Convention Chair Expense	0.00	125.00	-125.00
697 · News Editor Chair T&O	62.00	125.00	-63.00
697.01 · Tech Editor Expense	0.00	125.00	-125.00
697.03 · DVME Chair	97.08	125.00	-27.92
698 · Miscellaneous Expense	0.00		
699.01 · Kiwanis Committe Reimbursement	6,023.07	8,500.00	-2,476.93
699.05 · FDN Training Funds Reimbursen	3,321.95	5,500.00	-2,178.05
Total Committee Expense	9,595.58	15,750.00	-6,154.42
Lt. Governors Travel & Per Diem	4,636.13	19,900.00	-15,263.87
Officer & Board			
595.01 · RTC Travel	1,150.12	1,700.00	-549.88
582 · Governor Travel & Office	3,147.30	5,300.00	-2,152.70
591 · Secretary Travel & Office	1,650.00	3,500.00	-1,850.00
592 · Treasurer Travel & Office	2,424.74	3,000.00	-575.26
596 · Exec Board Exp. April-June	0.00	1,000.00	-1,000.00
597.03 · ICON Travel-LTG's & IP Gov.	5,250.00	5,500.00	-250.00
599 · Board Gift to Governor	127.45	150.00	-22.55
650 · Board Reserve	350.03	6,000.00	-5,649.97
651 · Board Meeting Expenses	0.00	100.00	-100.00
Total Officer & Board	14,099.64	26,250.00	-12,150.36
Total Expense	104,794.09	167,700.00	-62,905.91
Net Ordinary Income	41,745.35	-1,700.00	43,445.35

Cali-Nev-Ha District of Key Club Int'l
General Fund Revenue & Expense vs Budget
July 2019 through March 2020

04/23/20

Accrual Basis

	Jul '19 - Mar 20	Budget	\$ Over Budget
Other Income/Expense			
Other Income			
846.10 · Fall Rally North Income-DP	24,717.79		
846.20 · Fall Rally South Income-DP	102,470.72		
849 · Contributions PTP	197,345.29		
861 · Fund Raising Inc (Polos & Ties)	3,715.00		
Total Other Income	328,248.80		
Other Expense			
856.10 · Fall Rally North Expense	397.20		
856.15 · Fall Rally South Expense	64,755.64		
858 · Contribution CNH Fdn-PTP	100,000.00		
864 · Fund Raising Exp(Polos & Ties)			
864.01 · Ribbons & Buttons Expense	2,059.93		
864 · Fund Raising Exp(Polos & Ties) - Other	3,774.71		
Total 864 · Fund Raising Exp(Polos & Ties)	5,834.64		
885 · CNH District Convention Expense	46.98		
Total Other Expense	171,034.46		
Net Other Income	157,214.34		
Net Income	198,959.69	-1,700.00	200,659.69

Cali-Nev-Ha District of Key Club Int'l
International Convention Revenue & Expense vs Budget
 July 2019 through March 2020

	International Convention		
	Jul '19 - Mar 20	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
20.401 · Registration Fees	0.00	59,125.00	-59,125.00
22.401 · Registration Fees ICON	44,305.00		
Total Income	44,305.00	59,125.00	-14,820.00
Gross Profit	44,305.00	59,125.00	-14,820.00
Expense			
20.510 · Audit Fees	275.69	250.00	25.69
20.730 · Telephone	60.33		
22.502 · Airfare	3,936.80	3,300.00	636.80
22.559 · Ground Tour	18,787.00	28,265.00	-9,478.00
22.567 · Hotel Expense	10,302.45	13,365.30	-3,062.85
22.568 · ICON Postage	148.80	150.00	-1.20
22.570 · Hospitality-District Suite	342.48	183.00	159.48
22.670 · Registration Expense	9,600.00	12,200.00	-2,600.00
22.686 · Souvenir Items	775.84	610.00	165.84
Total Expense	44,229.39	58,323.30	-14,093.91
Net Ordinary Income	75.61	801.70	-726.09
Net Income	75.61	801.70	-726.09

Circle K

Cal-Nev-Ha District of Circle K International

www.cnhcirclek.org

Financial Statements
For the Quarter Ending
March 31, 2020

Prepared Without Audit

Cal-Nev-Ha Circle K District
Balance Sheet Prev Year Comparison
As of March 31, 2020

	<u>Mar 31, 20</u>	<u>Mar 31, 19</u>
ASSETS		
Current Assets		
Checking/Savings	140,662.81	123,743.85
Other Current Assets		
130 · Inventory	750.59	1,280.98
140 · Prepaid Expenses	778.00	858.00
170 · Deposits		
170.30 · Deposit Old Oak Ranch	500.00	500.00
170.40 · Deposit 2019 DCON -Riverside	0.00	1,000.00
170.50 · Deposits 2021 CK DCON Riverside	1,525.00	1,525.00
170.60 · Deposit 2020 Riverside	3,625.00	3,625.00
Total 170 · Deposits	<u>5,650.00</u>	<u>6,650.00</u>
Total Other Current Assets	<u>7,178.59</u>	<u>8,788.98</u>
Total Current Assets	<u>147,841.40</u>	<u>132,532.83</u>
TOTAL ASSETS	<u>147,841.40</u>	<u>132,532.83</u>
LIABILITIES & EQUITY		
Liabilities		
Current Liabilities	113.91	1,022.18
Total Liabilities	<u>113.91</u>	<u>1,022.18</u>
Equity		
335 · Undesignated Net Assets	43,237.80	44,883.13
Net Income	104,489.69	86,627.52
Total Equity	<u>147,727.49</u>	<u>131,510.65</u>
TOTAL LIABILITIES & EQUITY	<u>147,841.40</u>	<u>132,532.83</u>

Cal-Nev-Ha Circle K District
Profit & Loss by Class
 July 2019 through March 2020

	District Convention	Fall Training Conference	General Fund	TOTAL
Ordinary Income/Expense				
Income				
20.401 - Registration Fees				
401.01 - Early Registration	85,351.20	75,103.00	0.00	160,454.20
401.03 - Registration	2,800.00	18,435.00	0.00	21,235.00
401.06 - Day Pass Registration	200.00	0.00	0.00	200.00
Total 20.401 - Registration Fees	88,351.20	93,538.00	0.00	181,889.20
20.420 - Fund Raising Income				
420.01 - Fund Raising Ads	245.00	170.00	0.00	415.00
Total 20.420 - Fund Raising Income	245.00	170.00	0.00	415.00
401 - District Dues	0.00	0.00	20,320.00	20,320.00
417 - Int'l Convention Revenue	0.00	0.00	450.00	450.00
418 - President's Retreat	0.00	0.00	2,345.00	2,345.00
419 - Spring Training Conference	0.00	0.00	124.30	124.30
440 - Investment Income				
440.10 - Interest Income	0.00	0.00	184.94	184.94
Total 440 - Investment Income	0.00	0.00	184.94	184.94
Total Income	88,596.20	93,708.00	23,424.24	205,728.44
Expense				
Administrative				
541 - Computer Supplies & Support	0.00	0.00	384.92	384.92
542 - Telephone	0.00	0.00	60.33	60.33
542.05 - Web Site Maintenance	0.00	0.00	45.00	45.00
544 - Office Supplies	0.00	0.00	44.06	44.06
546 - Postage	0.00	0.00	166.95	166.95
548 - Printing & Stationery	0.00	0.00	10.33	10.33
566 - Audit Fees	0.00	0.00	112.06	112.06
579 - Bank Charges & Over/Short	0.00	0.00	0.00	0.00
699.03 - SLP Department Expense	0.00	0.00	3,862.50	3,862.50
Total Administrative	0.00	0.00	4,686.15	4,686.15
Committee				
684 - Training Funds Reimbursement	0.00	0.00	199.58	199.58
685 - Kiwanis Committee Reimbursement	0.00	0.00	1,403.48	1,403.48
690 - Kiwanis Family Chair	0.00	0.00	142.47	142.47
692 - International Convention	0.00	0.00	1,207.60	1,207.60
694 - Awards Chair	0.00	0.00	90.78	90.78
695 - Tech Chair	0.00	0.00	30.00	30.00
697 - Comm & Marketing Chair	0.00	0.00	142.85	142.85
698 - Miscellaneous	0.00	0.00	43.53	43.53
Total Committee	0.00	0.00	3,260.29	3,260.29
Lt. Governors Travel & Per Diem				
601 - Lt. Governor T&O Capital	0.00	0.00	185.08	185.08
602 - Lt. Governor T&O Central Coast	0.00	0.00	499.99	499.99
610 - Lt. Governor T&O Sunset	0.00	0.00	499.25	499.25
Total Lt. Governors Travel & Per Diem	0.00	0.00	1,184.32	1,184.32
Officer and Board				
582 - Governor Travel & Expense	0.00	0.00	428.61	428.61
591 - Secretary Travel & Office	0.00	0.00	240.26	240.26
592 - Treasurer Travel & Office	0.00	0.00	438.13	438.13
596 - Retreat Expense	0.00	0.00	2,008.85	2,008.85
Total Officer and Board	0.00	0.00	3,115.85	3,115.85
20.508 - Audio Visual	0.00	20.00	0.00	20.00
20.510 - FTC/DCON Audit Fees	452.04	398.14	0.00	850.18
20.520 - Band or DJ	0.00	300.87	0.00	300.87
20.522 - Board Officer Pins	179.74	0.00	0.00	179.74
20.530 - Comp Housing				
530.02 - Friday Board Lunch & Dinner	0.00	960.00	0.00	960.00
530.09 - Comp VIP Housing	0.00	1,100.00	0.00	1,100.00
Total 20.530 - Comp Housing	0.00	2,060.00	0.00	2,060.00
20.533 - Convention Center Rental	0.00	635.00	0.00	635.00
20.550 - Flowers & Decorations	0.00	189.54	0.00	189.54
20.563 - Water and Snacks	0.00	159.42	0.00	159.42
20.565 - Honors Reception	2,021.32	0.00	0.00	2,021.32
20.570 - Camp Fees-Housing & Meals				
570.05 - Camp Fees-PA & Sound System	0.00	50.00	0.00	50.00
570.06 - Sound Tech	0.00	500.00	0.00	500.00
570.07 - Equipment Rental	0.00	100.00	0.00	100.00
20.570 - Camp Fees-Housing & Meals - Other	0.00	73,827.50	0.00	73,827.50
Total 20.570 - Camp Fees-Housing & Meals	0.00	74,477.50	0.00	74,477.50
20.571 - Incentive Prizes	0.00	198.63	0.00	198.63
20.662 - Pre Convention/FTC Planning				
662.05 - DCON Chair Pre-Planning Expense	125.58	186.95	0.00	312.53
20.662 - Pre Convention/FTC Planning - Other	67.82	148.23	0.00	216.05
Total 20.662 - Pre Convention/FTC Planning	193.40	335.18	0.00	528.58
20.666 - Printing	9.32	1,936.81	0.00	1,946.13
20.670 - Registration Supplies	342.12	411.11	0.00	753.23
20.672 - Rental Van	0.00	441.81	0.00	441.81
20.676 - Ribbons	170.06	45.05	0.00	215.11
20.686 - Souvenir Item	4,170.16	8,727.83	0.00	12,897.99
20.706 - Staff Travel/Housing	68.99	0.00	0.00	68.99
20.730 - FTC/DCON Telephone	90.48	60.33	0.00	150.81
Total Expense	7,697.63	90,397.22	12,246.61	110,341.46
Net Ordinary Income	80,898.57	3,310.78	11,177.63	95,386.98
Other Income/Expense				
Other Income				
District Project Revenue				
843.05 - DLSSP Income	0.00	0.00	1,444.00	1,444.00
844 - Kiwanis Family House	0.00	0.00	2,067.28	2,067.28
845 - DP Income - Trevor Project	0.00	0.00	1,302.90	1,302.90
846 - District Project Income (PTP)	0.00	0.00	3,269.01	3,269.01
846.01 - Crazy Komp Income (PTP)	0.00	0.00	4,063.00	4,063.00
849 - DP Income-Children's Def. Fund	0.00	0.00	110.00	110.00
Total District Project Revenue	0.00	0.00	12,256.19	12,256.19
Total Other Income	0.00	0.00	12,256.19	12,256.19
Other Expense				
District Project Expense				
851 - District Project Expense (PTP)				
851.01 - Crazy Komp Expense (PTP)	0.00	0.00	130.00	130.00
Total 851 - District Project Expense (PTP)	0.00	0.00	130.00	130.00
856 - Dist Proj Contribution-CNH Fdn	0.00	0.00	3,000.00	3,000.00
Total District Project Expense	0.00	0.00	3,130.00	3,130.00
887 - CNH District Convention Expense	0.00	0.00	23.48	23.48
Total Other Expense	0.00	0.00	3,153.48	3,153.48
Net Other Income	0.00	0.00	9,102.71	9,102.71
Net Income	80,898.57	3,310.78	20,280.34	104,489.69

Cal-Nev-Ha Circle K District
General Fund Revenue & Expense vs Budget
 July 2019 through March 2020

	General Fund		
	Jul '19 - Mar 20	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
401 · District Dues	20,320.00	25,000.00	-4,680.00
417 · Int'l Convention Revenue	450.00	400.00	50.00
418 · President's Retreat	2,345.00	2,800.00	-455.00
419 · Spring Training Conference	124.30	3,000.00	-2,875.70
440 · Investment Income			
440.10 · Interest Income	184.94		
440 · Investment Income - Other	0.00	250.00	-250.00
Total 440 · Investment Income	184.94	250.00	-65.06
Total Income	23,424.24	31,450.00	-8,025.76
Expense			
Administrative			
541 · Computer Supplies & Support	384.92	200.00	184.92
542 · Telephone	60.33	400.00	-339.67
542.05 · Web Site Maintenance	45.00	150.00	-105.00
544 · Office Supplies	44.06	300.00	-255.94
546 · Postage	166.95	200.00	-33.05
548 · Printing & Stationery	10.33	500.00	-489.67
566 · Audit Fees	112.06	250.00	-137.94
579 · Bank Charges & Over/Short	0.00	25.00	-25.00
699.03 · SLP Department Expense	3,862.50	5,500.00	-1,637.50
Total Administrative	4,686.15	7,525.00	-2,838.85
Committee			
650 · Board Reserve	0.00	1,000.00	-1,000.00
682 · Membership Development	0.00	100.00	-100.00
684 · Training Funds Reimbursement	199.58	500.00	-300.42
685 · Kiwanis Committee Reimbursement	1,403.48	2,750.00	-1,346.52
686 · Membership Incentive Pins	0.00	0.00	0.00
690 · Kiwanis Family Chair	142.47	400.00	-257.53
692 · International Convention	1,207.60	1,400.00	-192.40
693 · DLS Service Project	0.00	450.00	-450.00
694 · Awards Chair	90.78	150.00	-59.22
695 · Tech Chair	30.00	150.00	-120.00
697 · Comm & Marketing Chair	142.85	150.00	-7.15
698 · Miscellaneous	43.53		
Total Committee	3,260.29	7,050.00	-3,789.71
Lt. Governors Travel & Per Diem	1,184.32	4,500.00	-3,315.68

Cal-Nev-Ha Circle K District
General Fund Revenue & Expense vs Budget
 July 2019 through March 2020

	General Fund		
	Jul '19 - Mar 20	Budget	\$ Over Budget
Officer and Board			
582 · Governor Travel & Expense	428.61	2,000.00	-1,571.39
588 · Governor Travel (April-June)	0.00	750.00	-750.00
591 · Secretary Travel & Office	240.26	750.00	-509.74
592 · Treasurer Travel & Office	438.13	750.00	-311.87
595 · Spring Training Conference	0.00	2,500.00	-2,500.00
597.01 · Board Travel to Hawaii	0.00	1,500.00	-1,500.00
597.02 · Hawaii Students Travel to DCON	0.00	1,500.00	-1,500.00
597.03 · Incentive Program	0.00	500.00	-500.00
598 · Retreat Expense	2,008.85	2,400.00	-391.15
Total Officer and Board	3,115.85	12,650.00	-9,534.15
Total Expense	12,246.61	31,725.00	-19,478.39
Net Ordinary Income	11,177.63	-275.00	11,452.63
Other Income/Expense			
Other Income			
District Project Revenue	12,256.19		
Total Other Income	12,256.19		
Other Expense			
District Project Expense	3,130.00		
887 · CNH District Convention Expense	23.48		
Total Other Expense	3,153.48		
Net Other Income	9,102.71		
Net Income	20,280.34	-275.00	20,555.34

Cal-Nev-Ha Circle K District
Fall Training Conference Revenue & Expense vs Budget
 July 2019 through March 2020

	Fall Training Conference		
	Jul '19 - Mar 20	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
20.401 · Registration Fees	93,538.00	100,445.00	-6,907.00
20.420 · Fund Raising Income	170.00	200.00	-30.00
Total Income	93,708.00	100,645.00	-6,937.00
Expense			
20.508 · Audio Visual	20.00		
20.510 · FTC/DCON Audit Fees	398.14	700.00	-301.86
20.512 · Awards	0.00	150.00	-150.00
20.520 · Band or DJ	300.87	400.00	-99.13
20.530 · Comp Housing	2,060.00	2,078.00	-18.00
20.533 · Convention Center Rental	635.00		
20.550 · Flowers & Decorations	189.54	350.00	-160.46
20.563 · Water and Snacks	159.42	125.00	34.42
20.570 · Camp Fees-Housing & Meals	74,477.50	83,203.00	-8,725.50
20.571 · Incentive Prizes	198.63	200.00	-1.37
20.662 · Pre Convention/FTC Planning	335.18	350.00	-14.82
20.666 · Printing	1,936.81	2,250.00	-313.19
20.670 · Registration Supplies	411.11	500.00	-88.89
20.672 · Rental Van	441.81	525.00	-83.19
20.676 · Ribbons	45.05		
20.686 · Souvenir Item	8,727.83	7,250.00	1,477.83
20.687 · New Member Pins	0.00	425.00	-425.00
20.730 · FTC/DCON Telephone	60.33	100.00	-39.67
20.740 · Workshops	0.00	75.00	-75.00
20.745 · Contribution	0.00	651.00	-651.00
Total Expense	90,397.22	99,332.00	-8,934.78
Net Ordinary Income	3,310.78	1,313.00	1,997.78
Net Income	3,310.78	1,313.00	1,997.78

KIWIN'S

Cal-Nev-Ha District of Key Club International

www.cnhkiwins.org

Financial Statements
For the Quarter Ending
March 31, 2020

Prepared Without Audit

Cal-Nev-Ha District of KIWIN'S
Balance Sheet Prev Year Comparison
As of March 31, 2020

	<u>Mar 31, 20</u>	<u>Mar 31, 19</u>
ASSETS		
Current Assets		
Checking/Savings	75,185.43	95,405.90
Total Current Assets	<u>75,185.43</u>	<u>95,405.90</u>
TOTAL ASSETS	<u>75,185.43</u>	<u>95,405.90</u>
LIABILITIES & EQUITY		
Liabilities		
Current Liabilities	240.68	536.54
Total Liabilities	<u>240.68</u>	<u>536.54</u>
Equity		
320 - Temporarily Restricted Funds	800.00	1,300.00
335 - Undesignated Net Assets	18,991.08	20,448.59
3900 - Retained Earnings	-2,472.07	0.00
Net Income	<u>57,625.74</u>	<u>73,120.77</u>
Total Equity	<u>74,944.75</u>	<u>94,869.36</u>
TOTAL LIABILITIES & EQUITY	<u>75,185.43</u>	<u>95,405.90</u>

Cal-Nev-Ha District of KIWIN'S
Profit & Loss by Class
July 2019 through March 2020

	District Convention	General Fund	TOTAL
Ordinary Income/Expense			
Income			
Income	0.00	13,197.62	13,197.62
20.401 · Convention Registration Fees	47,665.00	0.00	47,665.00
Total Income	47,665.00	13,197.62	60,862.62
Gross Profit	47,665.00	13,197.62	60,862.62
Expense			
Administrative	0.00	4,425.44	4,425.44
Committee Expense	0.00	1,579.50	1,579.50
Lt. Governors Travel & Per Diem	0.00	416.20	416.20
Officer & Board	0.00	2,104.75	2,104.75
20.510 · Audit Fees	294.17	0.00	294.17
20.522 · Board Officer Pins	90.64	0.00	90.64
20.670 · Registration Supplies	117.20	0.00	117.20
20.676 · Convention Ribbons	233.63	0.00	233.63
20.686 · Souvenir Item	2,195.60	0.00	2,195.60
20.706 · Staff Travel	68.99	0.00	68.99
20.730 · Convention Telephone	60.33	0.00	60.33
Total Expense	3,060.56	8,525.89	11,586.45
Net Ordinary Income	44,604.44	4,671.73	49,276.17
Other Income/Expense			
Other Income			
845 · District Project Income	0.00	178.10	178.10
846 · Fall Rally South Income	0.00	34,996.40	34,996.40
847 · Fall Rally North Income	0.00	1,247.91	1,247.91
864 · Fund Raising Income-Eliminate	0.00	255.00	255.00
Total Other Income	0.00	36,677.41	36,677.41
Other Expense			
856 · Fall Rally (S) Expense	0.00	17,856.88	17,856.88
858 · Contribution-Kiwanis CNH Fdn	0.00	10,000.00	10,000.00
876 · Ribbon Expense	0.00	413.22	413.22
880 · Other Expenses	0.00	34.26	34.26
885 · CNH District Convention Expense	0.00	23.48	23.48
Total Other Expense	0.00	28,327.84	28,327.84
Net Other Income	0.00	8,349.57	8,349.57
Net Income	44,604.44	13,021.30	57,625.74

Cal-Nev-Ha District of KIWIN'S
General Fund Revenue & Expense vs Budget
 July 2019 through March 2020

	General Fund		
	Jul '19 - Mar 20	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
Income			
401 · District Dues	13,123.00	15,050.00	-1,927.00
423 · Sid Smith Award	0.00	300.00	-300.00
440 · Interest Income	74.62	100.00	-25.38
Total Income	13,197.62	15,450.00	-2,252.38
Total Income	13,197.62	15,450.00	-2,252.38
Gross Profit	13,197.62	15,450.00	-2,252.38
Expense			
Administrative			
541 · Computer software/equip/email	384.92	150.00	234.92
542 · Telephone	60.32	350.00	-289.68
544 · Office Supplies	0.00	250.00	-250.00
545 · Web Site Maintenance	0.00	180.00	-180.00
546 · Postage	29.05	75.00	-45.95
548 · Printing & Stationary	37.18	350.00	-312.82
566 · Audit Fees	51.47	100.00	-48.53
579 · Bank Charges & Over/Short	0.00		
699.03 · SLP Department Expense	3,862.50	5,150.00	-1,287.50
Total Administrative	4,425.44	6,605.00	-2,179.56
Committee Expense			
682 · MD&E Chair	40.00	40.50	-0.50
685 · Sid Smith Award Expense	0.00	300.00	-300.00
687 · Int'l Convention Travel Gov/DA	1,295.00	1,800.00	-505.00
690 · KFF Chair	0.00	40.50	-40.50
694 · Asst. Gov/Awards Chair	0.00	40.50	-40.50
695 · Webmaster	0.00	40.50	-40.50
696 · Convention Chair Expense	40.50	40.50	0.00
697 · Web Site Maintenance	204.00		

Cal-Nev-Ha District of KIWIN'S
General Fund Revenue & Expense vs Budget
 July 2019 through March 2020

	General Fund		
	Jul '19 - Mar 20	Budget	\$ Over Budget
699 · Kiwanis KIWIN'S Committee Reimb	0.00	1,000.00	-1,000.00
699.05 · Training Funds Reimbursement	0.00	500.00	-500.00
Total Committee Expense	1,579.50	3,802.50	-2,223.00
Lt. Governors Travel & Per Diem	416.20	2,065.50	-1,649.30
Officer & Board			
582 · Governor T&O	1,466.41	2,200.00	-733.59
591 · Secretary T&O	113.98	215.00	-101.02
592 · Treasurer T&O	344.36	215.00	129.36
594 · Publication Editor T&O	180.00	180.00	0.00
596 · Executive Board Expense	0.00	100.00	-100.00
Total Officer & Board	2,104.75	2,910.00	-805.25
Total Expense	8,525.89	15,383.00	-6,857.11
Net Ordinary Income	4,671.73	67.00	4,604.73
Other Income/Expense			
Other Income			
845 · District Project Income			
Thirst Project	178.10		
Total 845 · District Project Income	178.10		
846 · Fall Rally South Income	34,996.40		
847 · Fall Rally North Income	1,247.91		
864 · Fund Raising Income-Eliminate			
864.05 · PTP Contributions	255.00		
Total 864 · Fund Raising Income-Eliminate	255.00		
Total Other Income	36,677.41		

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Accrual Basis

Cal-Nev-Ha District of KIWIN'S
General Fund Revenue & Expense vs Budget
July 2019 through March 2020

	Jul '19 - Mar 20	General Fund Budget	\$ Over Budget
Other Expense			
856 · Fall Rally (S) Expense	17,856.88		
858 · Contribution-Kiwanis CNH Fdn	10,000.00		
876 · Ribbon Expense	413.22		
880 · Other Expenses	34.26		
885 · CNH District Convention Expense	23.48		
Total Other Expense	28,327.84		
Net Other Income	8,349.57		
Net Income	13,021.30	67.00	12,954.30

**CALIFORNIA-NEVADA-HAWAII DISTRICT OF KIWANIS INTERNATIONAL
2020-2021 DISTRICT BUDGET COVERING GENERAL OPERATING FUND
CAL-NEV-HA PUBLICATION AND INTERNATIONAL CONVENTION TRAVEL FUND**

			Proposed 2020- 2021 Budget	Approved 2019 - 2020 Budget	Actual 2018 - 2019	Approved 2018 - 2019 Budget	Actual 2017 - 2018	Approved 2017-2018 Budget	Approved 2016-2017 Budget	2016-2017 Actual
GENERAL OPERATING FUND										
REVENUE:	Number	Rate								
Membership, Per Capita										
FY 2015-2016	12555	\$41.50								
FY 2016-2017	11500	\$43.50							\$ 500,250.00	\$ 495,442.30
FY 2017-2018	11400	\$48.00					\$ 538,704.42	\$ 547,200.00		
FY 2018-2019	11300	\$48.00			\$508,536.04	\$542,400.00				
FY 2019 - 2020	11200	\$48.00		\$ 537,600.00						
FY 2020 - 2021	10800	\$51.00	\$ 550,800.00							
New Member Add Fee										
FY 2015-2016										
FY 2016-2017	1150	\$25.00							\$ 33,000.00	\$ 34,070.00
FY 2017-2018	1140	\$25.00					\$ 33,845.00	\$ 28,500.00		
FY 2018-2019	1100	\$25.00			\$33,225.00	\$27,500.00				
FY 2019 - 2020	1100	\$35.00		\$ 38,500.00						
FY2020 - 2021	1000	\$35.00	\$ 35,000.00							
Mid-Year Conference			\$ -	\$ -				\$ -	\$ 4,000.00	
Foundation-Office Support			\$ 24,779.60	\$ 30,351.00	\$31,980.00	\$31,980.00	\$ 31,400.00	\$ 31,400.00	\$ 33,340.00	\$ 31,396.00
Investment Income			\$ 1,000.00	\$ 1,000.00	\$2,822.93	\$5,000.00	\$ 2,196.96	\$ 4,500.00	\$ 4,500.00	\$ 4,773.61
District Convention								\$ -	\$ 6,000.00	
Cal-Nev-Ha Publication Subscriptions										
FY 2015-2016 Honorary	40	\$8.00								
FY 2016-2017 Honorary	40	\$10.00							\$ 400.00	
FY 2017-2018 Honorary	10	\$10.00					\$ 48.00	\$ 100.00		
FY 2018-2019 Honorary	10	\$10.00			\$120.00	\$100.00				
FY 2019 - 2020 Honorary	10	\$10.00		\$ 100.00						
FY 2020 - 2021 Honorary	10	\$10.00	\$ 100.00							
International Convention Travel										
FY 2015-2016	12555	\$2.50								
FY 2016-2017	11500	\$2.50							\$ 28,750.00	\$ 28,473.70
FY 2017-2018	11400	\$0.00					\$ (8.42)	\$ -		
FY 2018-2019	11300	\$1.00			\$10,555.46	\$11,300.00				
FY 2019 - 2020	11200	\$1.00		\$ 11,200.00						
FY 2020 - 2021	10800	\$0.00	\$ -							
Cal-Nev-Ha Magazine Sponsorships			\$ -	\$ -				\$ -	\$ -	
Printing & Copy Reimbursements			\$ 3,000.00	\$ 2,500.00	\$3,446.82	\$3,000.00	\$ 2,395.67	\$ 3,000.00	\$ 5,000.00	\$ 2,595.59
Shipping Reimbursements			\$ 200.00	\$ 200.00	\$543.89	\$100.00	\$ 183.55	\$ 100.00	\$ 100.00	\$ 277.07
SLP Operations Support			\$ 103,000.00	\$ 103,000.00	\$103,000.00	\$103,000.00	\$ 103,000.00	\$ 103,000.00	\$ 99,250.00	\$ 99,250.00
SLP One time transition Funding			\$ -	\$ -		\$12,000.00				
Life Member Fees			\$ 6,000.00	\$ 6,000.00	\$5,514.17	\$6,400.00	\$ 5,888.92	\$ 6,300.00	\$ 6,250.00	\$ 6,489.92
KI Support NEW Club Building			\$ -		\$300.00					
Background Check			\$ -	\$ 1,000.00	\$1,850.00	\$5,500.00	\$ 2,110.00	\$ 5,000.00	\$ 5,800.00	\$ 2,215.00
KI Membership Support Grant(s)			\$ -	\$ -			\$ 3,500.00			
Team Supplies(District Sales Items)****			\$ 20,000.00	\$ 20,000.00	\$18,627.33	\$36,000.00	\$ 17,409.22	\$ 35,000.00	\$ 36,000.00	\$ 39,706.39
TOTAL GENERAL FUND REVENUE			\$ 743,879.60	\$ 751,451.00	\$720,521.64	\$784,280.00	\$ 737,173.32	\$ 767,600.00	\$ 762,640.00	\$ 744,689.58

	Proposed 2020- 2021 Budget	Approved 2019 - 2020 Budget	Actual 2018 - 2019	Approved 2018 - 2019 Budget	Actual 2017 - 2018	Approved 2017-2018 Budget	Approved 2016-2017 Budget	2016-2017 Actual
EXPENDITURES:								
SALARIES AND OFFICE								
Audit Fees	\$ 5,128.00	\$ 4,300.00	\$6,592.96	\$4,000.00	\$ 7,157.85	\$ 7,530.00	\$ 4,300.00	\$ 3,889.44
Background Checks	\$ -	\$ 1,000.00	\$1,966.40	\$5,500.00	\$ 1,564.83	\$ 3,500.00	\$ 5,000.00	\$ 1,410.65
Bank Charges	\$ 100.00	\$ 100.00	\$41.21	\$100.00	\$ 24.80	\$ 100.00	\$ 100.00	\$ 1,526.99
Computer Supplies & Software	\$ 17,000.00	\$ 17,000.00	\$17,598.87	\$17,000.00	\$ 16,574.67	\$ 17,000.00	\$ 18,000.00	\$ 16,861.78
Dues & Subscriptions	\$ 1,500.00	\$ 2,000.00	\$3,065.50	\$2,200.00	\$ 2,932.84	\$ 2,500.00	\$ 2,500.00	\$ 2,274.50
Equipment Maintenance	\$ 300.00	\$ 300.00	\$285.84	\$300.00	\$ 172.39	\$ 500.00	\$ 500.00	\$ 396.00
Insurance - Workers Comp	\$ 2,400.00	\$ 2,600.00	\$2,534.14	\$3,200.00	\$ 2,825.24	\$ 3,700.00	\$ 3,700.00	\$ 3,332.07
Insurance and Bonds	\$ 900.00	\$ 900.00	\$895.86	\$1,000.00	\$ 896.00	\$ 1,000.00	\$ 1,000.00	\$ 1,140.41
Leased Equipment	\$ 1,000.00	\$ 1,000.00	\$1,059.14	\$1,067.00	\$ 454.97	\$ 4,000.00	\$ 4,000.00	\$ 535.68
Medical/Life Insurance	\$ 39,141.00	\$ 31,200.00	\$31,666.66	\$34,679.00	\$ 22,413.33	\$ 19,900.00	\$ 17,800.00	\$ 18,714.13
Mileage Reimbursements-Staff	\$ 250.00	\$ 200.00	\$259.01	\$200.00	\$ 125.52	\$ 200.00	\$ 200.00	\$ 381.93
Office Lease, Utilities & Maintenance	\$ 61,269.00	\$ 58,000.00	\$58,904.40	\$59,000.00	\$ 55,689.79	\$ 57,500.00	\$ 59,000.00	\$ 56,811.80
Office Supplies	\$ 2,500.00	\$ 3,000.00	\$2,713.05	\$2,500.00	\$ 2,986.07	\$ 5,500.00	\$ 5,200.00	\$ 2,208.60
Payroll Taxes	\$ 27,073.00	\$ 26,600.00	\$26,768.71	\$28,412.00	\$ 27,286.79	\$ 26,400.00	\$ 26,400.00	\$ 27,172.43
Pension Plan	\$ 29,000.00	\$ 29,600.00	\$28,713.60	\$29,103.00	\$ 28,023.03	\$ 27,000.00	\$ 27,000.00	\$ 26,919.17
Postage and Freight	\$ 1,000.00	\$ 1,500.00	\$1,368.16	\$1,000.00	\$ 2,481.41	\$ 3,000.00	\$ 3,000.00	\$ 792.16
Printing	\$ 4,000.00	\$ 4,000.00	\$6,294.61	\$4,000.00	\$ 4,388.04	\$ 5,000.00	\$ 8,500.00	\$ 3,819.27
Professional Fees	\$ 1,000.00	\$ 1,000.00	\$900.00	\$1,000.00	\$ 1,000.00	\$ 2,500.00	\$ 3,000.00	\$ 1,005.00
Salary Office Personnel	\$ 141,544.00	\$ 133,875.00	\$141,066.24	\$155,837.03	\$ 142,630.19	\$ 134,000.00	\$ 120,000.00	\$ 130,950.80
Salary Part Time/Overtime	\$ 2,000.00	\$ 3,000.00	\$1,463.71	\$4,500.00	\$ 7,565.69	\$ 5,000.00	\$ 8,000.00	\$ 2,216.73
Salary-Director of Service Leadership Programs	\$ 81,010.00	\$ 81,010.00	\$81,009.76	\$81,010.00	\$ 78,650.26	\$ 78,651.00	\$ 76,400.00	\$ 76,359.40
Salary-District Secretary	\$ 101,296.00	\$ 101,296.00	\$98,345.50	\$101,296.00	\$ 98,345.51	\$ 98,346.00	\$ 95,500.00	\$ 95,481.13
SLP Transition			\$1,333.51					
Secretary Automobile Allowance					\$ -	\$ -	\$ -	
Staff Travel & Meeting Expense	\$ 1,000.00	\$ 2,000.00	\$588.64	\$3,000.00	\$ 679.13	\$ 3,000.00	\$ 2,800.00	\$ 3,073.19
Stationery & Envelopes	\$ 200.00	\$ 200.00	\$142.89	\$200.00	\$ 316.41	\$ 500.00	\$ 500.00	\$ 39.69
Tax & License	\$ 500.00	\$ 800.00	\$519.49	\$1,000.00	\$ 505.69	\$ 1,000.00	\$ 1,000.00	\$ 877.67
Telephone	\$ 2,000.00	\$ 3,000.00	\$2,566.64	\$2,800.00	\$ 4,522.50	\$ 3,000.00	\$ 2,800.00	\$ 5,861.44
Travel District Secretary	\$ 7,000.00	\$ 8,000.00	\$8,171.58	\$9,000.00	\$ 9,304.25	\$ 10,000.00	\$ 10,000.00	\$ 9,539.40
Uncollectible Debt	\$ -	\$ -					\$ -	\$ 1,175.00
Vacation Accruals	\$ 1,000.00	\$ 1,000.00	(\$2,539.06)	\$1,000.00	\$ (1,439.27)	\$ 1,000.00	\$ 1,000.00	\$ (4,041.65)
Total-Salaries and Office	\$ 531,111.00	\$ 518,481.00	\$524,297.02	\$553,904.03	\$ 518,077.93	\$ 521,327.00	\$ 507,800.00	\$ 491,024.81
DISTRICT OFFICERS *								
Governor Travel & Office	\$ 29,000.00	\$ 29,000.00	\$28,994.00	\$29,000.00	\$ 29,227.92	\$ 29,000.00	\$ 29,000.00	\$ 22,429.86
Governor-elect Travel & Office	\$ 11,000.00	\$ 11,000.00	\$7,757.18	\$11,000.00	\$ 11,000.00	\$ 11,000.00	\$ 11,000.00	\$ 11,000.00
Immed Past Gov Travel & Office	\$ 3,700.00	\$ 3,700.00	\$3,700.00	\$3,700.00	\$ 3,700.00	\$ 3,700.00	\$ 3,700.00	\$ 3,700.00
Treasurer Travel & Office	\$ 3,700.00	\$ 3,700.00	\$366.83	\$3,700.00	\$ 2,973.00	\$ 3,700.00	\$ 3,700.00	\$ 1,527.26
Trustee Training	\$ 8,000.00	\$ 8,000.00	\$7,686.48	\$6,000.00	\$ 8,349.20	\$ 5,500.00	\$ 5,500.00	\$ 4,465.72
Lt. Governor's Training	\$ 20,000.00	\$ 20,000.00	\$20,905.81	\$20,000.00	\$ 18,856.73	\$ 20,000.00	\$ 19,500.00	\$ 17,585.31
Parliamentarian	\$ 1,000.00	\$ 2,000.00	\$0.00	\$1,500.00				
District Trustees Travel	\$ 18,000.00	\$ 19,000.00	\$18,078.69	\$19,000.00	\$ 16,931.19	\$ 27,200.00	\$ 20,000.00	\$ 16,647.65
Lt. Governor's Office & Travel	\$ 42,000.00	\$ 45,000.00	\$36,338.84	\$45,000.00	\$ 46,090.40	\$ 50,000.00	\$ 44,000.00	\$ 37,206.07
Total District Officers	\$ 136,400.00	\$ 141,400.00	\$123,827.83	\$138,900.00	\$ 137,128.44	\$ 150,100.00	\$ 136,400.00	\$ 114,561.87
DISTRICT COMMITTEES/CABINET								
Audit Committee		\$ -						
Contingency Fund	\$ 500.00	\$ 1,000.00	\$91.59	\$1,000.00		\$ 1,000.00	\$ 1,000.00	
Convention Site & Selection	\$ -	\$ 300.00	\$0.00	\$300.00	\$ 113.06	\$ 100.00	\$ 100.00	
Distinguished Kiwanian Program	\$ -	\$ 200.00	\$0.00	\$200.00	\$ 400.00	\$ 400.00	\$ 400.00	
Finance Committee	\$ 100.00	\$ 200.00	\$103.80	\$200.00		\$ 400.00	\$ 400.00	\$ 150.86
Governor's Counselors	\$ 1,000.00	\$ 2,200.00	\$599.52	\$2,200.00	\$ 1,564.19	\$ 2,200.00	\$ 2,200.00	\$ 773.20
Governor's Theme Pins (15)								
Inter-Club Committee	\$ -	\$ 100.00	\$31.13	\$100.00	\$ 35.33	\$ 200.00	\$ 200.00	\$ 32.33

	Proposed 2020- 2021 Budget	Approved 2019 - 2020 Budget	Actual 2018 - 2019	Approved 2018 - 2019 Budget	Actual 2017 - 2018	Approved 2017-2018 Budget	Approved 2016-2017 Budget	2016-2017 Actual
International President's Visit	\$ -	\$ -				\$ -	\$ -	
KI Support NEW Club Bldg Membership	\$ 2,500.00	\$ 2,500.00	\$300.00	\$2,500.00	\$ 720.80	\$ 4,000.00	\$ 2,500.00	\$ 1,397.54
Membership-TAG Trainings								
New Club Building	\$ 2,500.00	\$ 2,500.00	\$0.00	\$2,500.00	\$ (2,439.79)	\$ 3,000.00	\$ 1,500.00	
Patriotism Committee	\$ 150.00	\$ 150.00	\$41.91	\$125.00	\$ 83.81	\$ 125.00	\$ 125.00	\$ 86.20
Policy Committee	\$ -	\$ 125.00	\$0.00	\$125.00		\$ 125.00	\$ 125.00	\$ 110.00
Realignment Committee	\$ -	\$ -				\$ -	\$ -	
Search Committee	\$ -	\$ -				\$ -	\$ -	
Strategic Planning Committee	\$ -	\$ -				\$ -	\$ -	
Teleconferencing	\$ 1,000.00	\$ 2,400.00	\$1,950.28	\$2,000.00	\$ 2,378.90	\$ 1,800.00	\$ 1,500.00	\$ 2,188.00
Trustee Board Meeting	\$ -	\$ -				\$ -	\$ -	\$ 67.12
Total Committees & Cabinet	\$ 7,750.00	\$ 11,675.00	\$4,177.59	\$11,250.00	\$ 2,856.30	\$ 13,350.00	\$ 10,050.00	\$ 4,805.25
SERVICE LEADERSHIP PROGRAMS								
Aktion Club Committee	\$ 1,600.00	\$ 1,600.00	\$839.35	\$1,600.00	\$ 1,279.63	\$ 1,600.00	\$ 1,600.00	\$ 2,013.98
Builder's Club Committee	\$ 1,600.00	\$ 1,600.00	\$1,600.00	\$1,600.00	\$ 1,600.00	\$ 1,600.00	\$ 1,600.00	\$ 1,191.26
Circle K Administrator	\$ 5,000.00	\$ 5,000.00	\$5,000.00	\$5,000.00	\$ 5,100.00	\$ 5,100.00	\$ 5,100.00	\$ 5,100.00
Circle K Committee	\$ 700.00	\$ 670.00	\$670.00	\$670.00	\$ 670.00	\$ 670.00	\$ 670.00	\$ 670.00
Director of SLP-Travel Expense	\$ 4,000.00	\$ 4,000.00	\$4,883.93	\$4,000.00	\$ 3,295.61	\$ 4,000.00	\$ 4,000.00	\$ 4,519.66
K Kids Committee	\$ 1,600.00	\$ 1,600.00	\$1,600.00	\$1,600.00	\$ 1,600.00	\$ 1,600.00	\$ 1,550.00	\$ 1,550.00
Key Club Administrator	\$ 5,000.00	\$ 5,000.00	\$5,000.00	\$5,000.00	\$ 5,000.00	\$ 5,000.00	\$ 5,000.00	\$ 5,000.00
Key Club Committee	\$ 5,700.00	\$ 5,700.00	\$5,700.00	\$5,700.00	\$ 5,700.00	\$ 5,700.00	\$ 5,700.00	\$ 5,700.00
Key Leader Coordinators	\$ 1,000.00	\$ 1,000.00	\$1,000.00	\$1,000.00		\$ 1,500.00	\$ 1,500.00	\$ 1,496.12
KIWIN'S Key Club District Administrator	\$ 5,000.00	\$ 5,000.00	\$4,943.69	\$5,000.00	\$ 5,000.00	\$ 5,000.00	\$ 5,000.00	\$ 4,591.12
KIWIN'S Key Club Committee	\$ 1,500.00	\$ 1,500.00	\$1,500.00	\$1,500.00	\$ 1,450.00	\$ 1,450.00	\$ 1,450.00	\$ 1,450.00
Total Service Leadership Programs	\$ 32,700.00	\$ 32,670.00	\$32,736.97	\$32,670.00	\$ 30,695.24	\$ 33,220.00	\$ 33,170.00	\$ 33,282.14
CAL-NEV-HA PUBLICATION EXPENSE								
Postage		\$ -				\$ -	\$ -	
Printing & Publication	\$ 8,500.00	\$ 8,800.00	\$8,620.00	\$8,645.00	\$ 8,620.00	\$ 8,000.00	\$ 8,000.00	\$ 8,545.71
Total Cal-Nev-Ha Publication	\$ 8,500.00	\$ 8,800.00	\$8,620.00	\$8,645.00	\$ 8,620.00	\$ 8,000.00	\$ 8,000.00	\$ 8,545.71
DISTRICT SALES ITEMS								
District Sales Items	\$ 15,385.00	\$ 15,400.00	\$12,813.30	\$26,900.00	\$ 15,945.27	\$ 26,900.00	\$ 25,200.00	\$ 34,999.39
RESERVES & OTHER								
Other <Income>		\$ -	\$3,303.00		\$ 2,108.34	\$ -	\$ -	\$ (50.00)
Other Expense	\$ -	\$ -	\$229.70		\$ 1,256.57	\$ -	\$ -	\$ 3,283.00
International Convention Travel (transfer of revenue)	\$ -	\$ 11,200.00		\$11,300.00	\$ 8,231.55	\$ -	\$ 28,750.00	\$ 31,766.16
General Fund Reserves 2013-2014	13500	\$1.00						
General Fund Reserves 2014-2015	13000	\$0.50						
General Fund Reserves 2015-2016	12555	\$0.50						
General Fund Reserves 2016-2017	11500	\$0.50					\$ 5,750.00	
General Fund Reserves 2017-2018	11400	\$0.50				\$ 5,700.00		
General Fund Reserve 2018-2019	11300	\$0.50		\$5,500.00				
General Fund Reserve 2019 - 2020	11200	\$0.50	\$ 5,600.00					
General Fund Reserve 2020 - 2021	10800	\$0.50	\$ 5,400.00					
Depreciation	\$ 6,000.00	\$ 5,950.00	\$6,162.52	\$6,000.00	\$ 5,950.38	\$ 7,500.00	\$ 7,500.00	\$ 8,050.66
Total Reserves	\$ 11,400.00	\$ 22,750.00		\$22,800.00	\$ 17,546.84	\$ 13,200.00	\$ 42,000.00	\$ 43,049.82
TOTAL GENERAL FUND OPERATING EXPENSE	\$ 743,246.000	\$ 751,176.00	\$706,472.71	\$795,069.03	\$ 730,870.02	\$ 766,097.00	\$ 762,620.00	\$ 730,268.99
EXCESS (DEFICIT) OF REVENUE OVER EXPENDITURES-GENERAL FUND								
	\$ 633.60		\$14,048.93	(\$10,789.03)	\$ 6,303.30	\$ 1,503.00	\$ 20.00	\$ 14,420.59

		Proposed 2020- 2021 Budget	Approved 2019 - 2020 Budget	Actual 2018 - 2019	Approved 2018 - 2019 Budget	Actual 2017 - 2018	Approved 2017-2018 Budget	Approved 2016-2017 Budget	2016-2017 Actual
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INTERNATIONAL CONVENTION TRAVEL FUND

Projected Balance Forward		\$ 21,480.07	\$ 34,953.00	\$ 70,408.76	\$ 62,653.00	\$ 78,648.73	\$ 42,850.00	\$ 58,100.00	\$ 81,941.19
Additional Surplus 2017-2018		\$ 27,925.97	\$ 7,827.07				\$ 45,803.69		

REVENUE

FY 2012-2013	13302	\$2.00							
FY 2013-2014	13500	\$3.00							
FY 2014-2015	13000	\$1.50							
FY 2015-2016	12555	\$2.50							
FY 2016-2017	11500	\$2.50						\$ 28,750.00	\$ 28,473.70
FY 2017-2018	11400	\$0.00							
FY 2018-2019	11300	\$1.00		\$ 10,555.46	\$ 11,300.00	\$ (8.42)	\$ -		
FY 2019 - 2020	11200	\$1.00	\$ 11,200.00						
FY 2020 - 2021	10800	\$0.00							
Total Available Funds		\$ 49,406.04	\$ 53,980.07	\$ 80,964.22	\$ 73,953.00	\$ 78,640.31	\$ 88,653.69	\$ 86,850.00	\$ 110,414.89

EXPENSE

FY 2012-2013 (Vancouver, BC)	67	550.00							
FY 2013-2014 (Tokyo)	25	1,250.00							
FY 2014-2015 Indianapolis	67	700.00							
FY 2015-2016 Toronto, Canada	65	750.00							
FY 2016-2017 Paris, France	20	2,200.00						\$ 44,000.00	\$ 31,766.16
FY 2017-2018 Las Vegas	65	400.00				\$ 8,231.55	\$ 26,000.00		
FY 2018-2019 Orlando Fl.	65	600.00		\$ 18,085.25	\$ 39,000.00				
FY 2019-2020 Indianapolis	65	500.00	\$ 32,500.00						
FY 2020 - 2021 Salt lake City	64	400.00	\$ 25,600.00						
ENDING FUND BALANCE		\$ 23,806.04	\$ 21,480.07	\$ 62,878.97	\$ 34,953.00	\$ 70,408.76	\$ 62,653.69	\$ 42,850.00	\$ 78,648.73

SUMMARY OF PER CAPITA DUES

General Operating Fund Per Capita	\$51.00	\$48.00	\$48.00	\$48.00	\$48.00	\$48.00	\$48.00	\$43.50	\$43.50
Cal-Nev-Ha Publication Subscription	\$ -	\$ -				\$ -	\$ -	\$ -	\$ -
International Convention Travel Fund	\$0.00	\$1.00	\$1.00	\$1.00	\$0.00	\$0.00	\$0.00	\$2.50	\$2.50
TOTALS	\$ 51.00	\$ 49.00	\$49.00	\$ 49.00	\$ 48.00	\$ 48.00	\$ 48.00	\$ 46.00	\$ 46.00