

Cal-Nev-Ha District of KIWIN'S

04/06/20

Profit & Loss

Accrual Basis

July 2009 through June 2019

	Jul '09 - Jun 10	Jul '10 - Jun 11	Jul '11 - Jun 12	Jul '12 - Jun 13	Jul '13 - Jun 14
Ordinary Income/Expense					
Income					
Income	15,691.90	15,879.12	15,713.68	15,458.59	16,287.98
20.401 · Convention Registration Fees	63,940.00	62,600.00	71,435.00	61,525.00	71,605.00
20.404 · Meal Income	0.00	0.00	0.00	830.00	0.00
20.405 · Bus Transportation Income	0.00	0.00	0.00	0.00	18,584.00
20.410 · Hotel Rebate	0.00	0.00	0.00	3,230.00	0.00
20.420 · Fundraising Ads	219.00	225.00	235.00	545.00	120.00
Total Income	<u>79,850.90</u>	<u>78,704.12</u>	<u>87,383.68</u>	<u>81,588.59</u>	<u>106,596.98</u>
Gross Profit	79,850.90	78,704.12	87,383.68	81,588.59	106,596.98
Expense					
Administrative	5,960.24	5,941.11	6,175.23	5,537.24	7,496.18
Committee Expense	3,166.48	2,641.38	3,172.51	3,079.97	6,120.19
Lt. Governors Travel & Per Diem	774.98	1,094.08	658.75	572.29	801.78
Officer & Board	2,938.34	1,595.32	1,275.62	817.37	1,430.58
20.506 · Adult Criminal Background Check	350.00	210.00	350.00	790.35	383.15
20.508 · Audio Visual	1,592.30	2,207.11	3,739.71	2,606.65	4,094.39
20.510 · Audit Fees	255.00	335.00	364.00	400.00	345.04
20.512 · Awards	2,537.00	2,102.50	2,433.23	2,784.00	3,179.77
20.520 · Convention DJ	300.00	300.00	250.00	300.00	325.00
20.522 · Board Officer Pins	103.70	133.73	123.53	174.28	100.77
20.530 · Convention Housing	8,164.38	7,144.33	8,955.69	10,343.19	6,711.91
20.540 · Credit Card Fees	0.00	0.00	0.00	0.00	0.00
20.550 · Flowers & Decorations	718.95	596.53	360.24	396.88	-48.95
20.563 · Travel Assistance	1,000.00	1,000.00	623.84	1,000.00	0.00
20.564 · Bus Transportation Expense	0.00	0.00	0.00	0.00	17,084.83
20.565 · Hospitality Programs	1,435.02	2,115.72	2,737.54	1,620.58	2,582.60
20.576 · Meals	33,811.13	35,689.50	35,804.33	34,105.64	40,382.00
20.660 · Convention Postage	0.00	0.00	0.00	0.00	0.00
20.662 · Pre Convention Planning	0.00	95.60	0.00	141.59	112.47
20.666 · Convention Printing	2,780.32	2,241.12	1,150.19	1,351.74	1,717.56
20.670 · Registration Supplies	67.40	204.92	152.83	296.16	676.14
20.672 · Van Rental	295.78	480.75	631.63	829.08	692.95
20.676 · Convention Ribbons	0.00	275.50	203.00	174.00	483.69
20.686 · Souvenir Item	2,266.21	3,180.65	3,875.27	3,806.00	3,765.62
20.690 · Speaker Fees	2,419.36	2,000.00	2,121.38	1,308.61	113.64
20.706 · Staff Travel	843.42	458.20	899.66	1,171.09	616.24
20.730 · Convention Telephone	310.10	251.77	181.87	163.56	214.61
20.740 · Convention Workshops	0.00	257.72	50.00	0.00	0.00
20.745 · Hotel Performance Fee	0.00	0.00	0.00	0.00	0.00
Total Expense	<u>72,090.11</u>	<u>72,552.54</u>	<u>76,290.05</u>	<u>73,770.27</u>	<u>99,382.16</u>
Net Ordinary Income	7,760.79	6,151.58	11,093.63	7,818.32	7,214.82
Other Income/Expense					
Other Income					
845 · District Project Income	20.00	1,429.00	8,562.80	0.00	0.00
846 · Fall Rally South Income	17,579.00	15,559.00	19,952.64	23,287.19	26,420.53
847 · Fall Rally North Income	1,807.03	0.00	1,018.00	920.25	70.00
860 · Ribbon Income	0.00	0.00	0.00	0.00	940.31
863 · Other Income	80.00	550.00	998.00	459.00	829.00
864 · Fund Raising Income-Eliminate	1,133.00	70.00	0.00	1,382.74	2,319.00
865 · ICON Support	0.00	0.00	0.00	700.00	0.00
Total Other Income	<u>20,619.03</u>	<u>17,608.00</u>	<u>30,531.44</u>	<u>26,749.18</u>	<u>30,578.84</u>
Other Expense	<u>30,518.59</u>	<u>24,865.77</u>	<u>40,009.96</u>	<u>32,617.23</u>	<u>39,077.62</u>
Net Other Income	<u>-9,899.56</u>	<u>-7,257.77</u>	<u>-9,478.52</u>	<u>-5,868.05</u>	<u>-8,498.78</u>
Net Income	<u>-2,138.77</u>	<u>-1,106.19</u>	<u>1,615.11</u>	<u>1,950.27</u>	<u>-1,283.96</u>

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July 2009 through June 2019

	Jul '14 - Jun 15	Jul '15 - Jun 16	Jul '16 - Jun 17	Jul '17 - Jun 18	Jul '18 - Jun 19
Ordinary Income/Expense					
Income					
Income	14,651.69	15,443.66	15,999.79	15,921.11	12,745.84
20.401 · Convention Registration Fees	69,707.00	79,192.00	77,430.68	73,670.00	69,988.00
20.404 · Meal Income	1,085.00	0.00	0.00	0.00	0.00
20.405 · Bus Transportation Income	0.00	0.00	0.00	0.00	0.00
20.410 · Hotel Rebate	3,100.00	3,430.00	3,120.00	2,700.00	2,720.00
20.420 · Fundraising Ads	45.00	284.00	76.00	0.00	146.00
Total Income	88,588.69	98,349.66	96,626.47	92,291.11	85,599.84
Gross Profit	88,588.69	98,349.66	96,626.47	92,291.11	85,599.84
Expense					
Administrative	6,813.02	7,115.87	7,767.47	6,621.65	6,981.30
Committee Expense	2,133.68	4,835.59	3,761.72	6,838.57	2,819.42
Lt. Governors Travel & Per Diem	584.28	903.43	664.00	691.08	762.75
Officer & Board	1,242.34	1,709.51	2,264.99	1,036.66	2,142.60
20.506 · Adult Criminal Background Check	950.25	513.95	1,009.55	395.95	495.95
20.508 · Audio Visual	4,151.21	2,354.89	3,888.64	4,756.13	4,635.63
20.510 · Audit Fees	320.00	340.50	343.84	604.61	849.23
20.512 · Awards	2,921.50	3,154.28	3,759.24	3,695.77	2,888.46
20.520 · Convention DJ	200.00	100.00	250.00	300.00	300.00
20.522 · Board Officer Pins	129.80	126.49	0.00	91.80	99.37
20.530 · Convention Housing	8,352.11	12,182.16	10,883.02	12,612.90	13,033.73
20.540 · Credit Card Fees	9.96	0.00	0.00	0.00	0.00
20.550 · Flowers & Decorations	429.21	287.80	385.70	0.00	103.11
20.563 · Travel Assistance	500.00	500.00	0.00	500.00	0.00
20.564 · Bus Transportation Expense	0.00	0.00	0.00	0.00	500.00
20.565 · Hospitality Programs	2,126.95	2,802.14	2,236.07	748.00	768.15
20.576 · Meals	39,017.07	42,412.00	45,787.00	40,232.00	37,532.89
20.660 · Convention Postage	0.00	0.00	0.00	0.00	0.00
20.662 · Pre Convention Planning	178.27	171.46	31.44	86.25	42.10
20.666 · Convention Printing	1,986.51	2,189.31	2,123.57	1,916.54	1,916.47
20.670 · Registration Supplies	983.08	387.01	374.59	123.75	317.15
20.672 · Van Rental	649.94	339.64	708.59	318.93	361.98
20.676 · Convention Ribbons	237.80	295.80	435.00	162.50	278.53
20.686 · Souvenir Item	4,438.80	4,290.21	5,161.60	5,234.81	4,488.32
20.690 · Speaker Fees	480.58	207.87	0.00	624.19	160.76
20.706 · Staff Travel	958.68	748.17	1,399.08	1,098.42	1,070.45
20.730 · Convention Telephone	192.67	227.15	240.14	191.30	135.64
20.740 · Convention Workshops	0.00	37.48	0.00	0.00	0.00
20.745 · Hotel Performance Fee	0.00	0.00	0.00	2,228.40	4,336.39
Total Expense	79,987.71	88,232.71	93,475.25	91,110.21	87,020.38
Net Ordinary Income	8,600.98	10,116.95	3,151.22	1,180.90	-1,420.54
Other Income/Expense					
Other Income					
845 · District Project Income	0.00	150.00	6,112.51	4,893.46	6,076.73
846 · Fall Rally South Income	19,109.32	31,100.22	33,223.31	35,186.47	30,745.51
847 · Fall Rally North Income	707.00	1,532.21	876.07	1,401.24	1,460.36
860 · Ribbon Income	0.00	0.00	0.00	0.00	0.00
863 · Other Income	1,040.00	805.00	735.00	695.00	725.00
864 · Fund Raising Income-Eliminate	9,276.74	6,494.13	1,113.25	1,123.50	575.04
865 · ICON Support	0.00	0.00	0.00	0.00	0.00
Total Other Income	30,133.06	40,081.56	42,060.14	43,299.67	39,582.64
Other Expense	38,851.84	48,294.64	48,884.31	45,560.04	42,591.68
Net Other Income	-8,718.78	-8,213.08	-6,824.17	-2,260.37	-3,009.04
Net Income	-117.80	1,903.87	-3,672.95	-1,079.47	-4,429.58

Cal-Nev-Ha District of KIWIN'S

Profit & Loss

July 2009 through June 2019

	TOTAL
Ordinary Income/Expense	
Income	
Income	153,793.36
20.401 · Convention Registration Fees	701,092.68
20.404 · Meal Income	1,915.00
20.405 · Bus Transportation Income	18,584.00
20.410 · Hotel Rebate	18,300.00
20.420 · Fundraising Ads	1,895.00
Total Income	895,580.04
Gross Profit	895,580.04
Expense	
Administrative	66,409.31
Committee Expense	38,569.51
Lt. Governors Travel & Per Diem	7,507.42
Officer & Board	16,453.33
20.506 · Adult Criminal Background Check	5,449.15
20.508 · Audio Visual	34,026.66
20.510 · Audit Fees	4,157.22
20.512 · Awards	29,455.75
20.520 · Convention DJ	2,625.00
20.522 · Board Officer Pins	1,083.47
20.530 · Convention Housing	98,383.42
20.540 · Credit Card Fees	9.96
20.550 · Flowers & Decorations	3,229.47
20.563 · Travel Assistance	5,123.84
20.564 · Bus Transportation Expense	17,584.83
20.565 · Hospitality Programs	19,172.77
20.576 · Meals	384,773.56
20.660 · Convention Postage	0.00
20.662 · Pre Convention Planning	859.18
20.666 · Convention Printing	19,373.33
20.670 · Registration Supplies	3,583.03
20.672 · Van Rental	5,309.27
20.676 · Convention Ribbons	2,545.82
20.686 · Souvenir Item	40,507.49
20.690 · Speaker Fees	9,436.39
20.706 · Staff Travel	9,263.41
20.730 · Convention Telephone	2,108.81
20.740 · Convention Workshops	345.20
20.745 · Hotel Performance Fee	6,564.79
Total Expense	833,911.39
Net Ordinary Income	61,668.65
Other Income/Expense	
Other Income	
845 · District Project Income	27,244.50
846 · Fall Rally South Income	252,163.19
847 · Fall Rally North Income	9,792.16
860 · Ribbon Income	940.31
863 · Other Income	6,916.00
864 · Fund Raising Income-Eliminate	23,487.40
865 · ICON Support	700.00
Total Other Income	321,243.56
Other Expense	391,271.68
Net Other Income	-70,028.12
Net Income	<u><u>-8,359.47</u></u>