



A PROPOSAL PREPARED ESPECIALLY FOR



Kiwanis[®]

CALIFORNIA-NEVADA-HAWAII DISTRICT
DIVISION 22

ALOHA KAKOU!

Thank you very much for the opportunity to present the Waikoloa Beach Marriott Resort & Spa for your 2024 Convention! We are thrilled to present our reimagined resort that embraces the balance of work and play, offering attendees the ability to enjoy and experience the best the Big Island, Hawai'i has to offer.

From endless activities, one-of-a-kind adventure, to our outstanding Events Team that consistently ranks in the top 5% of Marriott's Convention Resort Network, allow us to curate an unforgettable program for your organization. This proposal includes our availability for review. Elevate your group's experience and leave guests inspired. Allow us to share more on how we will accomplish this with our property as host.



GUEST ROOM PROPOSAL.

Room rates listed below are based on single or double occupancy per night. Rates are subject to 4.712% Hawai'i State Tax and 10.25% Occupancy Tax (14.962% total).

DATES	ROOMS ON PEAK	CATEGORY	GROUP RATE
August 5 – 12, 2024	225 Peak Rooms	Resort View	\$269.00
		Pool View (Partial Ocean)	\$279.00
		Ocean View	\$299.00
		Ocean Front View	\$329.00

CONCESSIONS.

- One (1) complimentary Presidential Suite over contracted group dates
- Three (3) complimentary Ocean View Suites over contracted group dates
- Two (2) one bedroom suites at the Ocean Front rate over contracted dates
- Ten (10) welcome amenities delivered upon arrival (hotel selection)
- Complimentary valet parking for six (6) vehicles over contracted dates
- 10% discount on Spa appointments at Mandara Spa
- 25% discount on A/V
- Group rate available 3 days pre/post contracted dates upon hotel availability
- Six (6) complimentary room nights for site/scouting visit
- Complimentary meeting space during contracted dates
- \$10.00 rebate on room rate
- Reduced resort fee to \$20.00 per room per day during contracted dates
- 2021 Banquet Menu pricing for 2024 F&B requirements

ACTIVITY RESORT FEE.

~~\$30.00~~ **\$20.00** PLUS TAX
PER ROOM, PER DAY

Take advantage of all that's included in our Activity Resort Fee:

- + Enhanced High Speed In-Room WiFi
- + International Long Distance Calls (60 minutes per day)
- + Local, Toll Free Connect & Long Distance Calls to U.S. & Canada
- + Blink Photography: 45 minute Photo Session with digital photo
- + Daily One Hour Ocean Sports Snorkel Equipment Rental for 2
- + Daily Beach Yoga Class for 2
- + Daily Pool Fitness Class for 2
- + Daily Cultural Activity Classes
- + Shell Lei upon arrival
- + Lū'au – 20% discount off regular Lū'au Prices
- + Enterprise Car Rental – 15% off Daily Rental (online or directly with the Enterprise Desk)
- + 2 Complimentary Beverages (Waikoloa Sunset Punch, House Wine or 12oz. Draft Beer - Valid in Hawaii Calls Restaurant and Aka'ula Lanai)



OCCUPANCY + GRATUITIES.

There is no additional charge for children (18 years and under) when accompanied by a paying adult. Portorage is only applicable when arriving as a group via coach or shuttle; fee is \$10.50 per person, round trip, plus 4.712% tax (subject to change). Housekeeping gratuity is a recommended \$3.00 optional and at guest discretion.



max occupancy
4 Persons



additional adults
\$45.00 per night



portorage
\$10.50

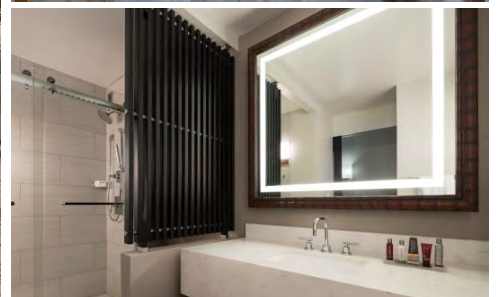
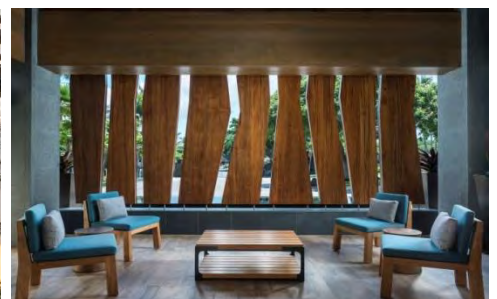


housekeeping
\$3.00 optional



RESORT FEATURES.

- + 297 guest rooms and suites
- + 15,000 square feet of indoor meeting space
- + 40,000 square feet of outdoor function space
- + Complimentary Wi-Fi in all public areas of the resort
- + 18 miles/20 minutes from Kona International Airport (KOA)
- + Two Championship Golf Courses within Waikoloa Resort
- + Stunning and culturally significant 'Anaeho'omalu Bay Beach
- + Renowned Kohala Coast warm tropical weather year round
- + Mandara Spa and 24-Hour Fitness Center
- + Three unique swimming pool experiences:
 - > Sand bottom pool for keiki (kids)
 - > Water slide pool
 - > Temperature controlled infinity-edge pool
- + High speed internet access in all guest rooms and meeting spaces
- + Nearby Kings' Shops and Queens' MarketPlace for shopping & dining
- + Oceanfront Sunset Lū'au
- + Enterprise Car Rental on property for convenience



NEW START, SAME HEART.

Discover a reimagined hotel on the Big Island's renowned Kohala Coast. We have infused the beauty of Hawai'i into our modern and sleek design. Enjoy this ultimate destination where work and play seamlessly coexist.



EVENT SERVICES.

Our phenomenal Events and Banquet teams are at your service to curate exceptional events that exceed your program needs and leave your attendees inspired.

AT MARRIOTT, WE UNDERSTAND THAT
EVERY MEETING HAS A PURPOSE.



ideate



educate



produce



decide



network



promote



celebrate



NAUPAKA BALLROOM

F&B TAXES & GRATUITY

4.712% State Tax; 22% Service Fee

AUDIO VISUAL

Please contact our trusted technology experts, **PSAV**, for pricing to curate the perfect audio visual package for your event.

PSAV
Craig Long, Event Technology
clong@PSAV.com

HAWAI'I CALLS RESTAURANT + LOUNGE.

Executive Chef Jayson Kanekoa embraces a “seed to table” concept at the **Hawaii Calls Restaurant & Lounge**. Experience creatively delicious cuisine sourced locally from island farmers and purveyors. Enjoy an elaborate daily breakfast buffet and à la carte menu. Salads, sandwiches, local favorites and tropical libations are available for lunch poolside or in our restaurant’s open air dining room. Dinner features American and Pacific Rim-style cuisine.

SUNSET LŪ’AU.

Take a journey to old Polynesia with an authentic lū’au celebration! The **Sunset Lū’au**, held every Monday and Wednesday evening under the stars includes Polynesian fare, a hosted bar, cultural dancing and music—the perfect cultural revue for your group. If you’re looking for a creative opening reception, or a unique and fun bonding event, the Sunset Lū’au is the perfect option.



MANDARA SPA.

Let your group indulge in tranquility at **Mandara Spa**. Our two-level, 5,750 square foot spa boasts seven luxurious treatment rooms for private treatments or double suites for couples. Tropical Balinese and Hawaiian influences inspire the spa's ambience and treatments. The Women's and Men's lounges include a relaxation area, steam room, lockers and showers. A full service salon offers specialty treatments for hair, make-up and nails.

MAHALO NUI LOA!

Our team, at the Waikoloa Beach Marriott Resort & Spa, looks forward to the prospect of working with you to create an exciting and memorable experience. Should you have any questions, please don't hesitate to contact me at 808-886-8185 or via email at john.dominguez@marriott.com.

Warmest Aloha,

John Dominguez

Director of Sales & Marketing

Waikoloa Beach Marriott Resort & Spa

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