

The Westin Maui Resort & Spa, Ka'anapali

October 26, 2020

M-L4YIFAX

Kiwanis Cal-Nev-Ha District Convention Aug2024



Timothy Cunning

Director of Service Leadership Programs - Kiwanis

THE WESTIN
MAUI
RESORT & SPA
KA'ANAPALI

The Westin Maui Resort & Spa, Ka'anapali

Kiwanis Cal-Nev-Ha District Convention Aug2024

Aloha Timothy,

I am very excited to hear that The Westin Maui Resort & Spa, Ka'anapali is in consideration for the Kiwanis Cal-Nev-Ha District Convention Aug2024. The Westin Maui Resort & Spa, Ka'anapali has much to offer to make this program special and memorable for your attendees.

The following pages will detail the considerations for planning your event and why we believe The Westin Maui Resort & Spa is the ideal choice for the Kiwanis Cal-Nev-Ha District Convention Aug2024.

Our goal is to exceed your expectations and we look forward to partnering with you on a successful event.

Mahalo nui loa,
Jeremy Decker



THE WESTIN
MAUI
RESORT & SPA
KA'ANAPALI

Marriott's Commitment to Clean

Our Approach

Since our founding over 90 years ago, taking care of guests and associates has been at the heart of Marriott's approach to hospitality. This commitment informs our decisions as we adapt to the challenges presented by COVID-19.

We understand that people are thinking about travel differently now. We are, too. That's why we have further elevated our cleaning standards and protocols to address the unique challenges presented by the current environment and focus on the well-being of our guests and associates.

We'll Be Ready to Welcome You

This 'new normal' may evolve and change over time to reflect government guidance and new societal expectations. What will not change, though, is our commitment to maintaining a clean environment for hotel associates, guests and customers.

We recently launched the Marriott Global Cleanliness Council which includes both in-house and outside experts in hospitality, epidemiology, sanitation and protective health and hygiene technology. Working in close consultation with these experts, we've established a set of global standards as well as hundreds of specific cleaning protocols for the physical spaces in our hotels. At our hotels, these scientifically supported practices and innovations are overseen by a Cleanliness Champion – the on-property cleaning and hygiene expert accountable for the execution of the hotel's Commitment to Clean program.

Marriott's Commitment to Clean





Our goal is to provide you with exclusive options that align with your vision and achieve your key objectives.

The information highlighted throughout this multi-media presentation is the beginning of doing just that.

You will see that we have detailed the considerations for planning your event and why we believe The Westin Maui Resort & Spa, Ka'anapali is the ideal choice for the Kiwanis Cal-Nev-Ha District Convention Aug2024.



Rooms, Rates & Dates

Room Block 8/5/24 - 8/12/24	Mon 8/5	Tue 8/6	Wed 8/7	Thu 8/8	Fri 8/9	Sat 8/10	Sun 8/11	Total	
Run of House	\$379	1	5	25	175	225	150	5	586

We are pleased to offer availability on a first option basis; however, we are not holding space and so this proposal is only valid for a short time. Rates and availability are subject to change until an agreement is in place and executed.

All concessions are based on achieving proposed rooms revenue and negotiated Food & Beverage minimum.

Hawaii State Transient Accommodations Tax is 10.25% and General Excise Tax is 4.166%. Taxes apply to all rates for single or double occupancy and are subject to Daily Resort Charge per room, per day, and to Third/Fourth Person Charge of \$80.00 + tax per each additional guests, per night 18 years or older per night.

[Room Type Descriptions](#)



Resort Fee Inclusions

Westin Daily Resort Charge: \$35 plus tax, per room, per night.

Resort Charge Inclusions (inclusions and rate subject to change without notice):

- Wi-Fi Access in guest room, restaurants and public areas
- Local long distance (U.S. only) and toll free calls up to 60 minutes
- Two (2) bottles of water replenished daily upon consumption
- Lei Greeting upon arrival
- Shuttle Service to Kapalua West Maui Airport, upon availability
- Shuttle and Trolley service to historic Lahaina town, Outlet Malls, Cannery Mall, Fairway Shops, Whalers Village and select Ka'anapali Hotels
- Sustainable Westin Maui Souvenir tote bag available at Concierge Desk
- Complimentary digital photo or print credit towards Professional Photo Session
- Hawaiian Crafts and Cultural Activities including Bird and Fish Feeding, Hula Dancing, Botanical tours, Ukulele lessons and Cultural Demonstrations

Occupancy + Gratuities: There is no additional charge for children (18 years and under) when accompanied by a paying adult. Porterage is only applicable when arriving as a group via coach or shuttle; fee is \$10.00 round trip, per person plus tax. Housekeeping gratuity is a recommended \$2.00 optional and at guest discretion.



Concessions

The Westin Maui Resort & Spa, Ka'anapali is confident we can meet and exceed your needs for the August 5, 2024 Kiwanis Cal-Nev-Ha District Convention Aug2024.

We are excited about this opportunity and we hope you are too; and to get things started, we are prepared to extend the following value incentives:

- Complimentary Meeting Space with \$65,000 F&B Minimum
- 10% Discount on Audio Visual equipment through PSAV
- 3 Day pre/post group rates, based upon availability
- Ten (10) Complimentary amenities for VIPs, \$50 Retail Value, Chef's Choice
- 1 per 45 complimentary, cumulative
- Three (3) Suites at Group Rate
- \$10 rebate to the Master
- Five (5) Staff rooms at 30% off Run of House Rate
- Resort Fee of \$35.00 reduced to \$25.00
- 10% Discount at Westin Spa
- 10% at Ka'anapali Golf Course
- Complimentary Flower Lei Greeting for all attendees
- Marriott Bonvoy Points

We would be delighted to present a total concession package for your consideration after we discuss and have a better understanding of your needs.

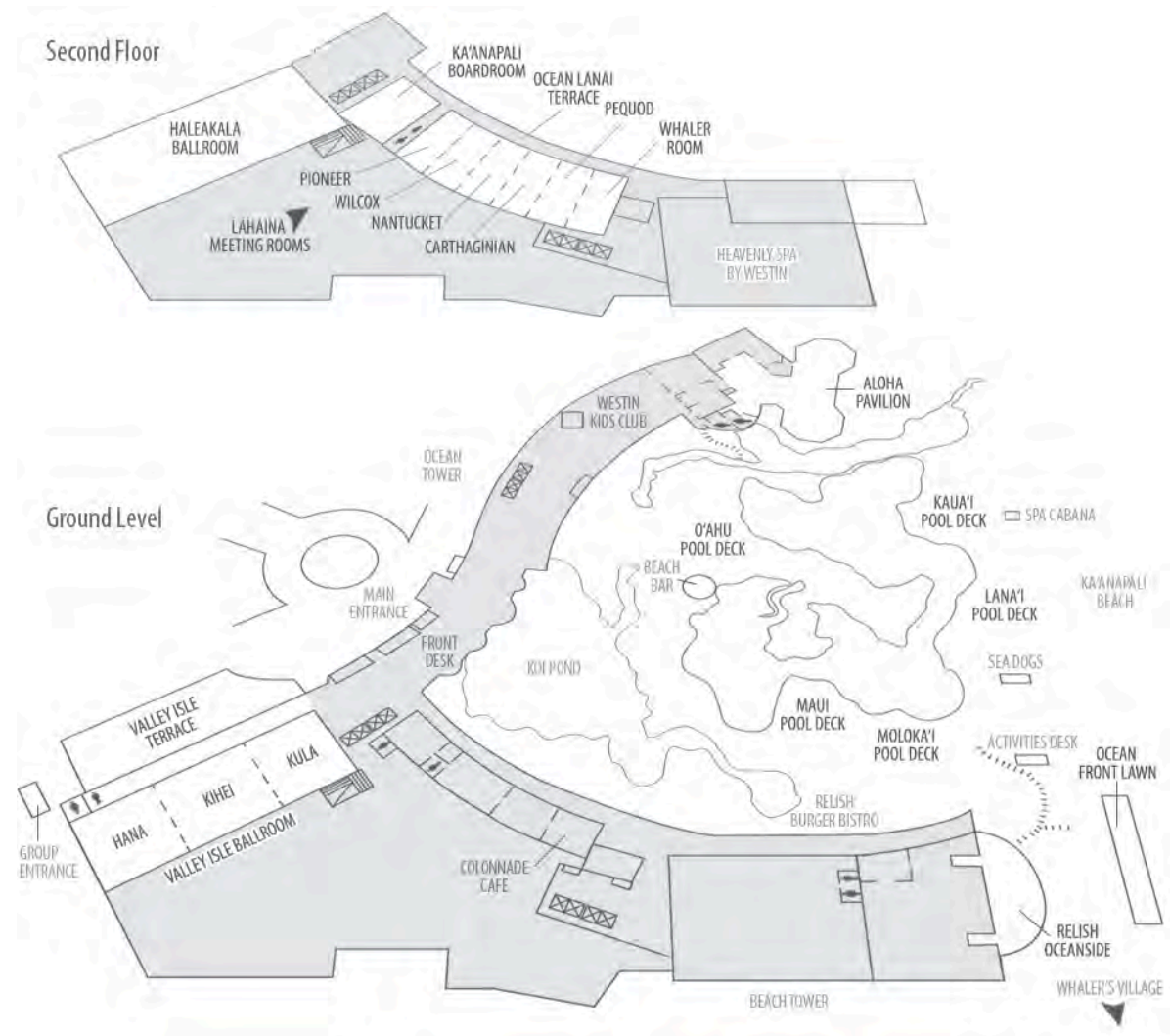


Floor Plan & Capacity Chart

The Westin Maui Resort & Spa, Ka'anapali has versatile indoor and outdoor space to perfect for your event needs:

- 20 Event Rooms
- 56,340 sq ft Total Event Space
- 900 Capacity Largest Space
- 11 Maximum Breakout Rooms.

Learn more about the ease of navigation and all we have to offer by browsing our attached floor plans.



Food & Beverage Minimums

The Westin Maui Resort & Spa, Ka'anapali provides a premier culinary experience with an award-winning team, comprised of chefs with a wide range of experience and specialties. Our renowned catering staff is recognized for its exceptional service and innovation.

Your food and beverage minimum will be determined based on your program specifications and before 4.166% tax and a 25% service charge.

Below is a summary of our current Food & Beverage pricing guidelines:

Break - AM	\$28.00
Break - PM	\$16.00
Breakfast - Continental	\$42.00
Breakfast - Buffet	\$52.00
Breakfast - Plated	\$40.00
Lunch - Buffet	\$60.00
Lunch - Plated	\$50.00
Dinner - Buffet	\$130.00
Dinner - Plated	\$165.00
Reception - Food	\$45.00
Reception - Beverage	\$45.00





Move Well



Feel Well



Play Well



Eat Well



Work Well



Sleep Well

Resort Overview

When you choose The Westin Maui Resort & Spa, Ka'anapali for your Kiwanis Cal-Nev-Ha District Convention Aug2024 we'll have you covered when you are on-site and off-site

Everything here has been designed with your meeting needs in mind, from the rooms and abundant number of suites to the to function space that can be tailored to your meeting needs and all supported with our exceptional associates.

You can be sure well will help Kiwanis take full advantage of our abundant indoor and outdoor space, including our stunning indoor/outdoor ballrooms, entertainment suites and our distinguished Ka'anapali Board Room.

We are the perfect choice for Kiwanis Cal-Nev-Ha District Convention Aug2024 and our secluded garden settings surrounded by waterfalls and lush tropical flowers will ensure that The Westin Maui Resort & Spa, Ka'anapali is Kiwanis's most memorable venue.

[Resort Fact Sheet](#)





Ka'anapali

Let The Westin Maui Resort & Spa be your gateway to our world-class tropical paradise; where work and play seamlessly coexist to make the most productive and memorable event Kiwanis will host.

Allow us to share the rich history, cultural activities and vibrant experiences that surround The Westin Maui Resort, including Haleakala National Park, Honolua Bay and Hana, an undeveloped natural area of unbridled, splendid beauty.





Rooms & Suites

Two eleven-story towers, including the newly renovated Beach Tower host the 759 guest rooms and suites.

From the serene mountain and golf views to our grandest oceanfront suites, each of The Westin Maui Resort & Spa's luxurious accommodation feature contemporary décor and supremely comfortable furnishings, including our trademark Heavenly® Bed along with the deluxe Heavenly Bath®. Flat screen television, mini refrigerators, high-speed internet access and private lanais are just a few of our standard room features

Whether it is run-of-house/ocean or the added incentive of our plentiful suite inventory (28 to be exact), we can ensure Kiwanis that your attendees as well as VIP's with Marriott Bonvoy™ status feel pampered and recognized!

[Room Locator](#)

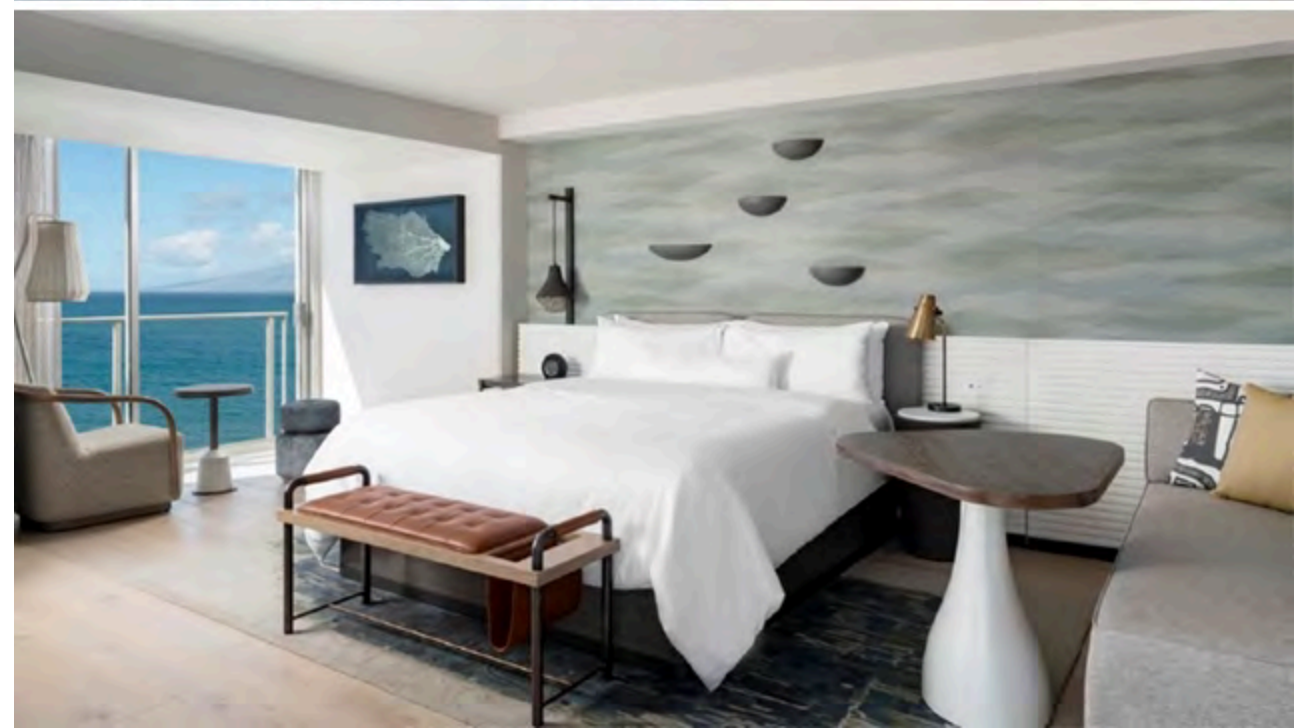


Hokupa'a Tower (Debuting October 2020)

Hokupa'a. The Hawaiian name for the North Star. Here you will discover the true north that connects you to the elements of well-being that will surround you in this enlivening place - and everywhere you go under the stars.

Inspired by Hawaiian culture & tradition, Hokupa'a at The Westin Maui is a curated luxury experience featuring:

- 200 seat ocean front Lanai featuring 2 plunge pools and an exclusive bar.
- Exclusive access to the luxurious Hokupa'a Lanai.
- Artisan seasonal breakfast daily.
- Exclusive access to infinity edge cocktail pools featuring stunning ocean views.
- Front row seasonal whale watching & 365 days of spectacular Hawaii sunsets.
- Personal Guest Experience team.
- Fresh Haku Lei Making.
- Sunrise Moments & Sundown torch lighting.
- Beverage tastings with our resort mixologist.
- Chef Demonstrations.
- Mo'olelo "talk story" sessions.
- Star Navigation classes.
- Priority bookings throughout resort.



Dining

Our distinctive beach menus with fresh local ingredients were inspired by Maui's natural bounty and multicultural heritage. From island classics to gourmet delights, enjoy a wide range of flavors at our bars and restaurants served in some of the most dramatic settings in the world.

Hale Mo'olelo

Guests come just as they are, salty and sandy, after a day of catching waves or cruising on the beach, eager to sink their teeth into ono-licious local grinds and hear a good yarn or two over an island inspired handcrafted cocktail.

Mahele Market & Eatery

Meaning "divided but shared," Mahele is where you can find scrumptious baked, grab-and-go and chef-led dining options convenient for the whole ohana to pick up and share

Hale Ā

Relaxation and elegance are your constant companions as you sip on simple cocktails crafted with a local twist and an artisanal food selection rooted in classic Hawai'i dishes elevated by the finest local ingredients.



Hale Mo'olelo

Once upon a time, there was a laid-back tropical bar called Hale Mo'olelo, or "house of talking story." What's talking story, you ask? Well, it's the casual way we socialize here. A time-honored custom arising from the melting pot of cultures that came to call this place home, where friends old and new gather without pretension or formality to kick back and enjoy each other's company in an incredible setting. Today, guests come just as they are, salty and sandy, after a day of catching waves or cruising on the beach, eager to sink their teeth into ono-licious local grinds and hear a good yarn or two over an island inspired handcrafted cocktail - each with its own story to tell about the iconic people and landmarks of this legendary place.

Hale Mo'olelo's not just an open-to-the-breeze gathering place with a stunning view and an adjacent pool for the keiki. It's where you'll find locals and visitors coming together to experience authentic Maui vibes, share a few laughs, and live happily ever after.



Mahele Market & Eatery

The phrase Maui Nō Ka 'Oī, "Maui is the best," has appeared in Native Hawaiian songs for over two centuries, as generations of Hawaiians praise the island they love and share. That connection between people and land, loving and sharing, is brought to life at Mahele Market & Eatery. Meaning "divided but shared," Mahele is where you can find scrumptious baked, grab-and-go and buffet-style dining options convenient for the whole ohana to pick up and share. Featuring all the serendipity and small-town charm of Maui's mom 'n pop shops, with the freshest, locally sourced ingredients that make the island a foodie haven.

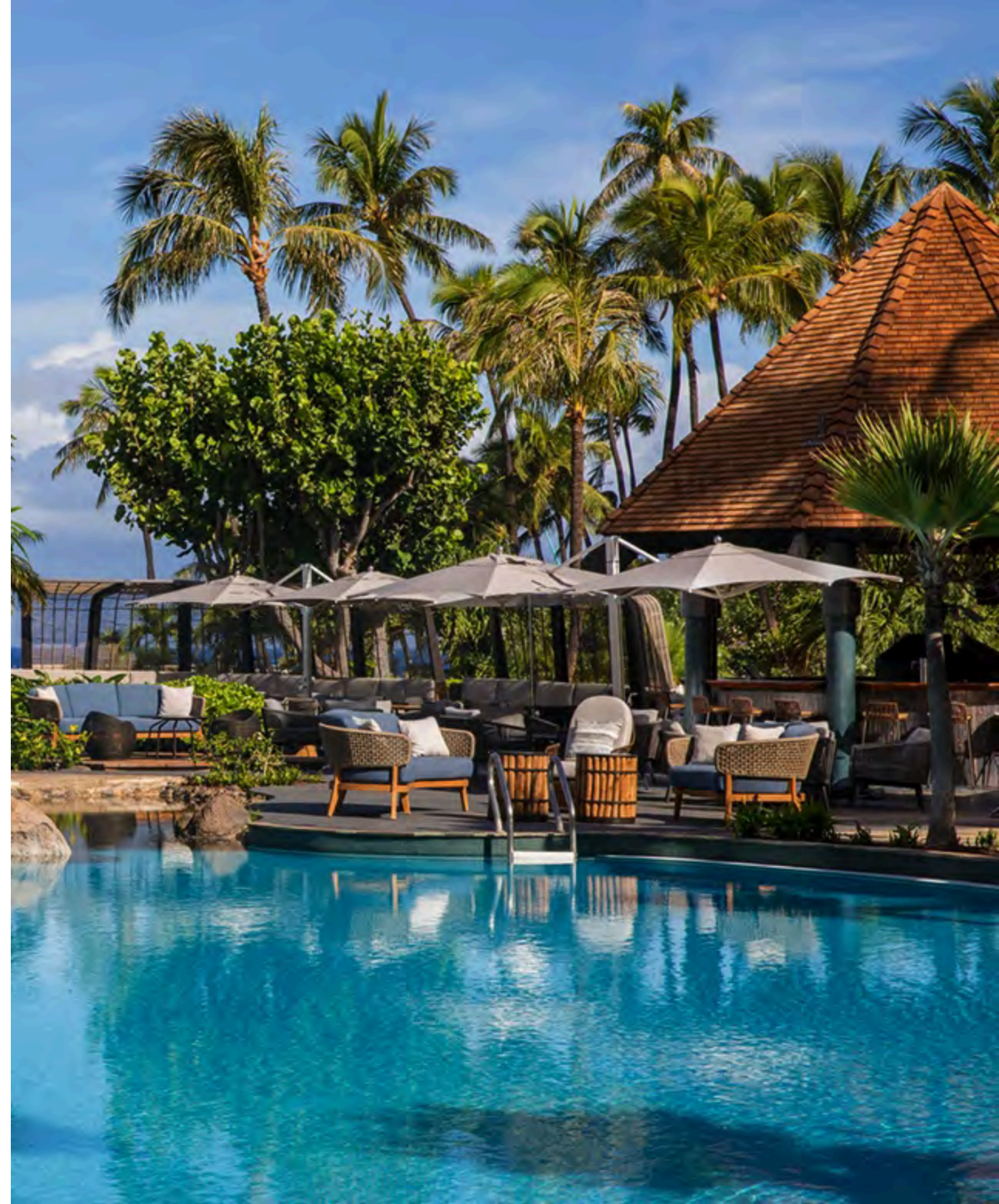
When you taste the fresh flavors of the island's best farm-to-market fare at Mahele Market & Eatery, you'll understand what 200 years of singing Maui's praises is all about.



Hale Ā

Meaning “house of glitter,” Hale Ā is a sparkling and serene adults-only sanctuary free of children, cell phone chatter and blaring music. With a sophisticated, spa-like atmosphere, Hale Ā has been designed for intimate social gatherings and peaceful moments of profound reflection. Like watching the dazzling rays of the setting sun flicker and dance on the surface of the ocean. Or the pristine infinity pool. In this oasis of wellness, you’re gently coaxed into being immersed in the moment, at one with the stars glittering in the sky like diamonds strewn across a blanket. Relaxation and elegance are your constant companions as you sip on simple cocktails crafted with a local twist and an artisanal food selection rooted in classic Hawai‘i dishes elevated by the finest local ingredients.

Just as the Hawaiian navigators found their way by the stars, the rejuvenating experience at Hale Ā is one guests will navigate back to again and again in their recollections, forever called back to their glittering home away from home.



Activities

Down time can be as simple as stroll along our soft sandy beach at sunset or relaxing in a cabana with a cocktail, have an impromptu break-out session around one of our signature gathering areas or simply take in all the action while meeting with colleagues at Colonnade Cafe overlooking the tropical lagoon stocked with koi, complete with waterfalls.

When Kiwanis Cal-Nev-Ha District Convention Aug2024 attendees are ready to venture off-property, you'll find many of the best things to do are just steps away. Or take our local area shuttle to nearby attractions:

- Whalers Village, just a block from our resort features Maui's premier beachfront shopping center.
- Explore the waterfront restaurants, shopping, art galleries, and nightlife of Historic Lahaina Town.
- Venture to Hana, an undeveloped natural area of unbridled, splendid beauty.
- Enjoy colorful coral, Hawaiian reef fish and sea turtles just off the beach with the Ka'anapali Dive Co.





Waialele Luau

Energize your evening at The Westin Maui Resort & Spa's spectacular Waialele Polynesian Luau. Join us amid the lush tropical gardens and waterfalls at our resort's beautiful Aloha Pavilion for an intimate performance.

Discover the wonders of Hawai'i and Polynesia; experience the culture and traditions through authentic songs and dances. Indulge in the exotic flavors of our traditional luau cuisine and tropical beverages.





Heavenly Spa by Westin™

Our 15,000-square-foot Heavenly Spa by Westin™ facilities are second to none. Sixteen serene treatment rooms include two couple's massage suites, each with a whirlpool and a candlelit ambience.

Expansive women's and men's lockers rooms each have their own whirlpools, steam rooms, and saunas. In the ocean-view relaxation lounge, your guests will be pampered with delightful refreshments and healthy spa cuisine.

A full-service beauty salon offers manicures, pedicures, hair styling and braiding, and makeup. An outdoor cabana for single's and couple's massages is surrounded by tranquil waterfalls and lush gardens.

Energize at our WestinWORKOUT® Fitness Studio overlooking the 87,000 square feet aquatic playground! Guests enjoy complimentary access to our fully equipped fitness center offering cardio machines, strength-training equipment and free weights.



Golf Nearby

Conveniently located across from The Westin Maui Resort, the Ka'anapali Golf Resort offers two attractive choices for those looking to test their mettle on Maui:

Ka'anapali Royal (North)

Stretching 6,700 yards, this par 71 course opened its lush fairways in 1962 and will challenge your club selection and putting skills. The course begins at sea level with a par 5 hole extending 550 yards and hugs the shoreline before winding its way to the West Maui Mountain foothills. Arnold Palmer called the 18th hole (par 4) one of the best and most challenging finishing holes he'd ever played. The 449 yard hole plays longer than it looks, hugging the brackish water canal the entire length of the fairway and green, making it a truly memorable last hole.

Ka'anapali Kai (South)

Originally created as an executive course before renovations—this 6,400 yard, Par 70 course is a forgiving golf course with subtle, undulating greens that accommodate all levels of play. The land originally housed a sugar cane plantation, and players will see the Sugar Cane Train (now used for tours) steam past several holes. Landscaped trails feature native flowers like hibiscus, bougainvillea, and plumeria; while Norfolk pines and coconut trees border many fairways. Natural canals, gulches, and lava rock boundaries all add to the undeniably exhilarating surroundings.



Meeting Resources

- Evoke Maui's beauty and spirit with events designed for you; we offer endless options to maximize both our indoor and outdoor oceanfront event space.
- The 8,760 sq. ft. Valley Isle Ballroom accommodates 1,000 guests and is divisible to meet Kiwanis Cal-Nev-Ha District Convention Aug2024's specific needs.
- Our Oceanfront Aloha Pavilion seats 800+ on banquet rounds and 1200+ guests for reception.
- Our distinguished Ka'anapali Board Room is an upscale breakout meeting space with executive seating for 12.
- Keep your attendees focused with delicious catering, ranging from coffee breaks to sit-down meals.
- Our talented conference services team can craft team building events and unique arrivals for groups.
- Post-meeting, you and your colleagues can stroll down our soft sand beach to explore the best of Maui.



Awards & Accolades

Westin Maui Resort & Spa prides itself on delivering superior quality and exceptional customer service. We are honored to have been recognized by our community, including guests, industry insiders and established travel and hospitality publications. See below for some of our most recent awards and accolades:

2019

- Forbes Magazine – Best Hotels in Maui

2017

- Apple Vacations – Golden Apple Award for Outstanding Quality
- Delta Vacations – Quality Assurance Award
- TripAdvisor - Certificate of Excellence
- TripAdvisor - Certificate of Excellence – Relish Oceanside
- Trip.com – Winner for being Highly Recommended – Relish Burger Bistro
- GayTravel.com – Hotel/Wedding Resort Finalist
- HawaiiIslander.com – Top Picks for Family
- Maui News – Honorable Mention for Best Resort/ Accommodations
- Maui Time Weekly – First Runner-Up in Best of Maui’s Best Hotel/ Accommodations

2016

- Travel+Leisure - World's 25 Best Family Beach Resorts
- Marriott International - EDGE Spa Award
- Starwood Hotels & Resorts Worldwide, Inc - North America Sales Awards in Mid-Tier
- Revenue Goals - Catering & Event Management Leader of the Year
- Hawaii Lodging & Tourism Association (HLTA) - 26th Annual Na Poe Pa’ahana Awards - Manager of the Year
- HAWAI’I Magazine – Annual Readers’ Choice Awards (Top Ten) - Best Mid-Range Hotel or Resort
- HAWAI’I Magazine – Annual Readers’ Choice Awards (Top Ten) - Best Hotel or Resort Spa
- HAWAI’I Magazine – Annual Readers’ Choice Awards (Top Ten) - Best Hotel or Resort Pool
- Maui No Ka Oi Magazine - Excellence in Sustainability Award
- West Maui Ridge2Reef - Certificate of Recognition as Ocean Friendly Business



Catering

Our professional events team is ready to assist with personalized menu suggestions for your consideration. At The Westin Maui Resort & Spa, Ka'anapali, our goal is to cater to your and your attendees' needs to ensure memorable experience.

Your dedicated team will work with you to create a menu that tantalizes senses while boosting energy levels. Drawing from Maui's abundant natural bounty and multi-cultural heritage, our inspirations offer a variety of distinctive menus featuring the freshest local ingredients.

From traditional island favorites to gourmet delights, your attendees will enjoy a diverse range of flavors served in the most dramatically beautiful setting in the world.

[Banquet Menu](#)



Booking Tools

Attendee Reservations

Unique complimentary reservation links that make it easy for your meeting attendees to reserve their rooms:

- Shared in an email or embed in a website.
- Personalized with your group name, event dates and special rates.
- Displayed in multiple languages on Marriott domains worldwide.

Group Lists

Simply provide an attendee list and we will make reservations for all of them.

Rooming Lists

Receive reports showing which attendees have reserved rooms and when they plan to arrive.

Mobile Check-In

Attendees can check in before their stay, receive instant alerts when their room is ready and check out by skipping the front desk.





Audio Visual Services

From helping small gatherings create a great impact to amplifying a stage experience for hundreds of attendees, our event technology enhances every image, note and nuance of your important communication.

The Westin Maui Resort is pleased to provide in-house audio visual services through PSAV®. Although outside vendors are allowed, we ask that you give [PSAV® Presentation Services](#) the opportunity to place a competitive bid for all of your audio-visual needs.



Airport Accessibility & Transportation Options

The Kahului Airport (OGG) is approximately 27 miles or 45 minutes from The Westin Maui Resort & Spa, Ka'anapali. The Kapalua Airport (JHM) is 8 miles or 10 minutes away.

There are several airport transportation options available to you. Please note that the below estimated rates are one-way transfers to / from OGG.

\$60.00	Shuttle Service (Speedi Shuttle, shared)
---------	--

\$85.00-\$100.00	Taxi Fare
------------------	-----------

Rental Cars	Alamo, Avis, Budget, Dollar, Hertz, Enterprise, National, Thrifty
-------------	---



Planning Your Event

Timothy,

We appreciate the opportunity to host Kiwanis Cal-Nev-Ha District Convention Aug2024. Your dedicated event team will stay focused on your needs and do everything possible to meet and exceed expectations.

Myself and the entire staff of The Westin Maui Resort & Spa, Ka'anapali are confident we are the perfect match and we are excited to work together to create a spectacular event.

If there is more information we can provide to guide you in the process, please let us know.

Warmest Aloha,
Jeremy Decker

Senior Sales Executive
The Westin Maui Resort & Spa, Ka'anapali
808-856-5831 | Jeremy.Decker@marriott.com



THE WESTIN
MAUI
RESORT & SPA
KA'ANAPALI