



October 23, 2020

Mr. Mark McDonald
 Executive Director / District Secretary
 Kiwanis International - Cal-Nev-Ha District
 8360 Red Oak Street Ste 201
 Rancho Cucamonga, CA 91730-0608

Dear Mark:

We are excited about the opportunity to host the **California Nevada Hawaii District of Kiwanis District Convention Aug2024** meeting. Our staff looks forward to introducing you to a brand of hospitality, upon which we have built our reputation for excellence.

You and your guests will feel confident in knowing that the staff at the Courtyard King Kamehameha's Kona Beach Hotel is committed to providing a flawless event for you. This commitment extends from our Guest Service Associates, who first greets your guests, to our General Manager, Scott Pauli.

Currently we can offer the following group room availability:

Date	Day	Ocean Front View	Partial Ocean View	Standard View	Total Rooms
08/05/2024	Mon	1	0	0	1
08/06/2024	Tue	1	0	4	5
08/07/2024	Wed	5	5	15	25
08/08/2024	Thu	10	55	110	175
08/09/2024	Fri	10	75	140	225
08/10/2024	Sat	10	45	95	150
08/11/2024	Sun	1	0	4	5

OVERNIGHT ROOM RATES:

Room Type	Single
Standard View	\$249.00
Partial Ocean View	\$269.00
Ocean Front View	\$319.00

The above rates are quoted in current year dollars. These rates are net of taxes and non-commissionable. Hotel room rates are subject to applicable state and local taxes (14.96%) in effect at the time of check in.

Room rates are per night based on single/ double occupancy and subject to the applicable state and occupancy tax of 4.712% - State Tax and 10.25% Occupancy Tax.

Room rates are offered on a first option basis and at net; non-commissionable. Rates quoted are valid for 30 days from date of proposal and may change after this date based on availability.

Event Agenda:

Date	Day	Start Time	End Time	Function Type	Setup	# People	Function Space
08/07/2024	Wed	6:00 AM	11:59 PM	Storage	Storage	1	Conference 2
08/07/2024	Wed	6:00 AM	11:59 PM	Set Up	Special	1	Kamakahonu Ballroom
08/07/2024	Wed	6:00 AM	11:59 PM	Office	Conference	10	Conference 3
08/07/2024	Wed	6:00 AM	11:59 PM	Set Up	Special	1	Conference 4
08/07/2024	Wed	6:00 AM	11:59 PM	Set Up	Special	1	Conference 5
08/07/2024	Wed	10:00 AM	11:30 AM	Meeting	Hollow Square	24	Conference 6
08/08/2024	Thu	6:00 AM	11:59 PM	Office	Conference	10	Board Room
08/08/2024	Thu	6:00 AM	11:59 PM	Set Up	Special	1	Conference 2
08/08/2024	Thu	6:00 AM	11:59 PM	Set Up	Exhibits	25	Ballroom Foyer
08/08/2024	Thu	6:00 AM	11:59 PM	Set Up	Special	1	Conference 3
08/08/2024	Thu	6:00 AM	11:59 PM	Set Up	Special	1	Conference 4
08/08/2024	Thu	1:00 PM	5:00 PM	Meeting	Hollow Square	20	Conference 6
08/08/2024	Thu	2:00 PM	2:30 PM	Coffee Break		20	Conference 6
08/08/2024	Thu	2:30 PM	4:30 PM	Reception	Special	161	Formal Gardens
08/08/2024	Thu	4:00 PM	5:00 PM	Meeting	Special	76	Ballroom 1
08/08/2024	Thu	5:30 PM	9:00 PM	Reception	Special	71	Ballroom Foyer
08/08/2024	Thu	6:00 PM	9:00 PM	Dinner	Special	71	Paddlers
08/09/2024	Fri	6:00 AM	11:59 PM	Set Up	Special	1	Conference 2
08/09/2024	Fri	6:00 AM	11:59 PM	Office	Conference	10	Conference 3
08/09/2024	Fri	6:00 AM	11:59 PM	Set Up	Special	1	Conference 4
08/09/2024	Fri	6:00 AM	11:59 PM	Set Up	Special	1	Conference 5
08/09/2024	Fri	7:00 AM	7:50 AM	Breakfast	Rounds of 10	45	Ballroom Foyer
08/09/2024	Fri	4:00 PM	5:00 PM	General Session	Rounds of 10	400	Kamakahonu Ballroom
08/09/2024	Fri	8:00 AM	5:00 PM	Registration	Registration	1	Ballroom Foyer
08/09/2024	Fri	8:00 AM	5:00 PM	Holding Room	Special	1	Conference 2
08/09/2024	Fri	8:30 AM	1:00 PM	Meeting	Special	21	Conference 3
08/09/2024	Fri	9:00 AM	4:00 PM	Breakout	Theatre	100	Ballroom 1
08/09/2024	Fri	9:00 AM	4:00 PM	Breakout	Theatre	100	Ballroom 2
08/09/2024	Fri	9:00 AM	4:00 PM	Breakout	Rounds of 10	50	Ballroom 3
08/09/2024	Fri	9:00 AM	4:00 PM	Breakout	Theatre	60	Ballroom 4
08/09/2024	Fri	9:00 AM	4:00 PM	Breakout	Theatre	60	Conference 6
08/09/2024	Fri	12:00 PM	1:30 PM	Lunch	Existing	165	Honu's Restaurant
08/10/2024	Sat	6:00 AM	11:59 PM	Set Up	Special	1	Conference 2
08/10/2024	Sat	6:00 AM	11:59 PM	Office	Conference	10	Board Room
08/10/2024	Sat	6:00 AM	11:59 PM	Set Up	Special	1	Conference 3
08/10/2024	Sat	6:00 AM	11:59 PM	Set Up	Special	1	Conference 4
08/10/2024	Sat	7:00 AM	8:00 AM	Breakfast	Special	135	Ballroom 1,2
08/10/2024	Sat	8:00 AM	12:00 PM	Breakout	Theatre	100	Ballroom 3
08/10/2024	Sat	8:00 AM	12:00 PM	Breakout	Rounds of 10	50	Ballroom 4
08/10/2024	Sat	8:00 AM	12:00 PM	Breakout	Theatre	60	Conference 6
08/10/2024	Sat	8:00 AM	12:00 PM	Registration	Registration	1	Foyer
08/10/2024	Sat	8:00 AM	12:00 PM	Breakout	Theatre	60	Honu's Private Room
08/10/2024	Sat	8:00 AM	12:00 PM	Breakout	Theatre	100	Paddlers

Date	Day	Start Time	End Time	Function Type	Setup	# People	Function Space
08/10/2024	Sat	2:30 PM	4:30 PM	General Session	Rounds of 10	400	Kamakahonu Ballroom
08/10/2024	Sat	8:00 AM	5:00 PM	Holding Room	Special	1	Conference 5
08/10/2024	Sat	12:00 PM	1:30 PM	Lunch	Special	226	Luau Grounds
08/10/2024	Sat	6:00 PM	7:00 PM	Reception	Cocktail Rounds	252	Luau Grounds
08/10/2024	Sat	7:00 PM	9:30 PM	Dinner	Rounds of 10	252	Luau Grounds
08/11/2024	Sun	12:00 AM	11:59 PM	Special	Special		Kamakahonu Ballroom
08/11/2024	Sun	6:00 AM	11:59 PM	Office	Conference	10	Conference 2
08/11/2024	Sun	6:00 AM	11:59 PM	Set Up	Special	1	Conference 3
08/11/2024	Sun	6:00 AM	11:59 PM	Set Up	Special	1	Conference 4
08/11/2024	Sun	6:00 AM	11:59 PM	Set Up	Special	1	Conference 5
08/11/2024	Sun	7:00 AM	8:00 AM	Breakfast	Special	45	Paddlers

Group Enhancements:

The following group enhancements are based on minimum food and beverage revenue of \$50,000.00

- The Daily Destination Amenity Fee is reduced to \$10.00 daily, plus tax (reduced from \$22.00 daily)
- Overnight self-parking at \$10.00 + tax.
- Complimentary meeting room rental.
- A one-time set up fee of \$500.00 ++ will apply.
- Complimentary WiFi in meeting rooms up to 7 mbs.
- Complimentary WiFi in guestrooms.
- Four (4) rooms upgraded to Ocean Front Suite per day at the group rate of \$249 over the dates of August 7 – 11, 2024, additional nights at \$425.00 plus taxes.
- One complimentary night for every forty paid room night (1/40).
- Five (5) standard view rooms per day for staff at \$189.00 over the dates main program dates of August 7 – 11, 2024.
- One (1) Ocean Front room at the staff rate of \$189.00 over the dates of August 5 – August 12, 2024.
- Group rates honored 3 days pre and 3 days post contracted dates, based upon availability at the time of request (not including suite upgrades)
- Ten (10) VIP welcome amenities of chef's choice valued at \$45.00 each.
- Eight (8) complimentary room nights, based on availability at time of request to be used for pre-planning purposes, site inspection or planning site within one year of program operations. Additional site nights based on availability at special rate of \$189.00 plus taxes. Unused complimentary rooms have no value and will not be credited.

Mark, thank you again for your consideration of our hotel and I hope we have the opportunity to work with you and on this program. Please do not hesitate to call me at 808-331-6312 or email puchimura@KonaBeachHotel.com if you have any questions on the information outlined in this proposal.

Best Regards and aloha,

Pauline Uchimura
Sales Manager
Courtyard King Kamehameha's Kona Beach Hotel