



January 21, 2021

Mark McDonald
8360 Red Oak Street; Ste 201
Rancho Cucamonga, CA 91730
(909) 736-1703

Dear Mr. McDonald,

Welcome to the one of the most beautiful places in the world, Monterey, California. No matter what you have heard, nothing can prepare you for the jaw dropping beauty along Monterey's famous coastline. Monterey is located on California's spectacular Central Coast, home to Big Sur and The Bixby Bridge, the famed Pebble Beach Golf Course, 17 Mile Drive, John Steinbeck's Cannery Row and the unmatched charm of Carmel by the Sea. Monterey is not only a place of beauty but also a destination that will truly inspire and transform your attendees.

The Marriott Monterey hotel has everything necessary to meet and exceed any expectations. Your attendees will enjoy Monterey Marriott's ideal location in the heart of the historic downtown, which provides guests with walking access to a wide variety of local attractions, including Cannery Row, Fisherman's Wharf, the Monterey Bay Aquarium, shopping and restaurants.

Thank you again for your consideration! We are pleased to offer availability on a first option basis; however, we are not holding space. The current proposed rates are valid until February 10, 2021. Rates and availability are subject to change until an agreement is in place. Should you require further assistance please do not hesitate to contact me directly at (831) 647-4056 or e-mail me at Casey.Edwards@marriott.com.

Our team is excited at the opportunity of hosting you and your guests at the Monterey Marriott Hotel. I look forward to hearing from you and sharing with you how our team can transform your event into a memorable experience for all!

Most sincerely,
Casey Swanston Edwards
Destination Sales Executive



HOTEL AMENITIES

Treat yourself to first class accommodations featuring our luxurious bedding and bath collection, high-speed wireless internet. Enjoy your stay in any of our 341 guestrooms that include 22 suites, many featuring stunning views of the Monterey Bay. Relax in our heated outdoor pool and hot tub, or get moving in our state of the art fitness center, complimentary to all Hotel guests.

HOTEL RESTAURANT

Fin + Field: With 840 square miles of California coastline, we do not need to go far for fresh. Farm-to-table. Locally sourced ingredients. Fin + Field is a California culinary experience that is true to its home, authentic to its environment.

OVERNIGHT ACCOMMODATIONS AND ROOM RATE

We currently have the following availability for this program:

DATE	DAY	ROOM TYPE	TOTAL ROOMS
02/01/2023	Wednesday	Standard ROH	2
02/02/2023	Thursday	Standard ROH	15
02/04/2023	Friday	Standard ROH	70
02/05/2023	Saturday	Standard ROH	50

START DATE	END DATE	ROOM TYPE	ROOM RATE
02/01/2023	02/05/2023	Standard ROH	\$199.00

Rate does not include 10% tax + 4.15% CCFD + \$2.00 Monterey County Tourism Fee and \$0.75 CA State Tourism Fee.
Rates are net non-commissionable.

MONTEREY MARRIOTT

350 Calle Principal, CA 93940

Phone 831.649.4234, MontereyMarriott.com





CONCESSIONS

The Monterey Marriott will provide the following special concessions:

- One (1) complimentary room night per forty (40) room nights actualized and paid for at group rate or higher on a cumulative basis
- Two (2) Junior Suite upgrades at group rate
- Two (2) Welcome Amenities (Hotel's Choice \$25 Value)
- Complimentary standard internet access in the guest room for all Marriott Bonvoy Members. Attendees can sign up ahead of time at www.marriott.com/loyalty.mi, or Hotel will assist with signing up new members upon check in. Otherwise, the cost is discounted for your attendees to \$1.00 per room, per night for standard internet access in the guestrooms, if used (value \$14.95 per room/night).
- Double Bonvoy points to contract signer

EVENT AGENDA

The Monterey Marriott offers 16,500 sq. ft. of flexible space, including Ferrante's Bay View Ballroom, which touts the most spectacular view of gorgeous Monterey Bay. For conference attendees who travel brilliantly, seeking the ideal location, the Monterey Conference Connection and the Monterey Marriott is the perfect destination. For large-scale events, we are conveniently connected to the Monterey Conference Center with an additional 30,000 sq. ft. of fully functional space. Combine the two and you have more than 46,500 sq. ft. of premium space, in one of the country's most scenic destinations for creating memorable events.

The Monterey Marriott provides all of the banquet food and beverage at the "MCC", so working with us is easy no matter what because the food is great quality, and you still work with only one event manager.

DATE	START TIME	END TIME	FUNCTION TYPE	SET-UP STYLE	#PPL	RENTAL	FUNCTION SPACE
02/01/2023	6:00AM	11:59PM	Office	Conference	15	Waived	San Diego Room
02/02/2023	6:00AM	11:59 PM	Office	Conference	15	Waived	San Diego Room
02/03/2023	6:00AM	11:59PM	Office	Conference	15	Waived	San Diego Room
02/03/2023	9:00 AM	6:00PM	Breakout	U-Shape	30	Waived	San Carlos 1-2
02/03/2023	1:00PM	5:00PM	Breakout	Theatre	40	Waived	San Carlos 4
02/03/2023	4:00PM	10:00PM	Set Up	Exhibits	25	Waived	MCC- Steinbeck Lobby
02/03/2023	4:00PM	10:00PM	Set Up	Rounds of 10	400	\$1597.50	MCC-Steinbeck Ballroom
02/04/2023	6:00AM	5:00PM	Registration	Registration	2	Waived	MCC-Steinbeck Lobby

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02/04/2023	6:00AM	11:59PM	Office	Conference	15	Waived	San Diego Room
02/04/2023	7:00AM	8:00AM	Breakfast	Rounds of 10	40	Waived	Characters
02/04/2023	8:00AM	10:00AM	General Session	Rounds of 10	400	\$3195.00	MCC-Steinbeck Ballroom
02/04/2023	8:00AM	5:00PM	Exhibits	Exhibits	25	Waived	MCC-Steinbeck Lobby
02/04/2023	9:30am	4:00PM	Breakout	Schoolroom	75	Waived	San Carlos 1
02/04/2023	9:30AM	4:00PM	Breakout	Schoolroom	75	Waived	San Carlos 2
02/04/2023	9:30AM	4:00PM	Breakout	Schoolroom	150	Waived	Ferrantes Bayview
02/04/2023	9:30AM	4:00PM	Breakout	Schoolroom	150	Waived	San Carlos 4
02/04/2023	12:00PM	1:30PM	Lunch	Rounds of 10	400	Waived	Steinbeck Ballroom
02/04/2023	5:30PM	6:30PM	Reception	Cocktail Rounds	400	Waived	San Carlos Foyer
02/04/2023	6:30pm	10:00pm	Dinner	Rounds of 10	100	Waived	Ferrantes Bayivew

MCC= Monterey Conference Center

Based on the number of sleeping rooms the Kiwanis Mid-Year Conference North 2021 requires, the functions listed in the Event Agenda above, and the food and beverage minimum of \$12,500.00 in the Monterey Marriott and the Monterey Conference Center. The proposed group guest room rates and food and beverage minimums are predicated upon the requirement that the Monterey Marriott selected as exclusive caterer for all functions taking place at the Monterey Conference Center. This is exclusive of service charge (currently 25% and subject to change) and tax (currently 9.25% and subject to change).

The **Monterey Conference Center** is a separate facility run by the City of Monterey and will have a separate contract to sign. Rental at the **Monterey Conference Center** is \$4,792.50 per the space outlined in the Function Agenda above. If time allows, Monterey is also an outstanding destination for off-property events. Please let us know if you are interested in team building activities, sightseeing, cultural outings, or meals in unique venues. We certainly do not expect you to come to a place this special and spend all of your time in the hotel!

We are proud to share with you that Marriott is reimagining the meeting experience to be more relevant and impactful for our customers and attendees. At Marriott, we understand that every meeting has a purpose. The new concept of Meetings Imagined reinvents the planning process to be more visual, social and purposeful. The MeetingsImagined.com website features thousands of images as well as expert tips that are organized by meeting purpose. It's designed to inspire through food and beverage, event technology, room set ups and experiences. Please visit the [Meetings Imagined](https://www.marriott.com/MeetingsImagined) website to experience our exciting new concept.



FOOD AND BEVERAGE

The following numbers can be used as a guideline when formulating your food and beverage budget. Please note that all pricing is subject to change.

MEAL	COST PER PERSON
Continental Breakfast	\$25.00 - \$30.00 per person ++
Plated Breakfast	\$30.00 - \$32.00 per person ++
Breakfast Buffet	\$34.00 - \$36.00 per person ++
AM/PM Breaks	\$15.00 - \$20.00 per person ++
Plated Luncheon	\$31.00 - \$68.00 per person ++
Luncheon Buffet	\$39.00 - \$44.00 per person ++
Plated Dinner	\$53.00 - \$75.00 per person ++
Dinner Buffet	\$80.00 per person ++
Reception (beverages only)	\$16.00 per person per hour ++

Pricing does not include a 25% taxable service charge and 9.25% sales tax (subject to change).

Need more chairs? More coffee? Too hot? Too cold? Now planners can make requests and connect with us in real time... without ever leaving the meeting or event. Learn more about the [Red Coat Direct App](#).

PARKING

HOTEL OFFERS VALET PARKING ONLY

0-2 hours \$12

2-4 hours \$18

Anything after 4 hours \$27

*Subject to change

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OFFSITE CITY SELF-PARKING

East Garage located at Washington and Tyler Street between Franklin and Del Monte Ave. Best parking for Conference Center and Downtown. Gate operated entrance at \$7 flat fee per day, accepts coin, bills and Visa or MasterCard credit cards

West Garage located at 340 Tyler Street between Franklin Street and Del Monte Avenue. Good parking for Fisherman's Wharf and the Waterfront. Hourly parking with an attendant. First hour free, \$0.50 per twenty minutes or fraction thereof, \$10 maximum per day, Visa or MasterCard accepted.

Calle Principal Garage located on Calle Principal between Franklin and Jefferson Streets. Best parking for Colton Hall Museum, Monterey Peninsula Museum of Art, Downtown and City Hall. Pay station with pay-by-space, \$0.75 per hour, \$7.00 all day. Visa or MasterCard accepted. Maximum vehicle height is 7-feet. Enforced Monday - Saturday 9:00 AM to 6:00 PM.

*Subject to change

MARRIOTT BONVOY

It's time to get more for your work! Earn points for the eligible meetings and events you plan at any of our hotels and resorts within the 26 brands participating in Marriott Bonvoy Events.

- Earn up to 60,000 points per event on eligible room, food, beverages and audio/visual charges. (2 points per \$1 USD).
- Earn up to 20,000 airline miles per event instead of points.
- Get 10 Elite Qualifying Nights (EQNs) with your first meeting. That's Silver Elite status!
- Earn 1 EQN for every additional 20 room nights you book — up to 20 EQNs per contract

MONTEREY MARRIOTT

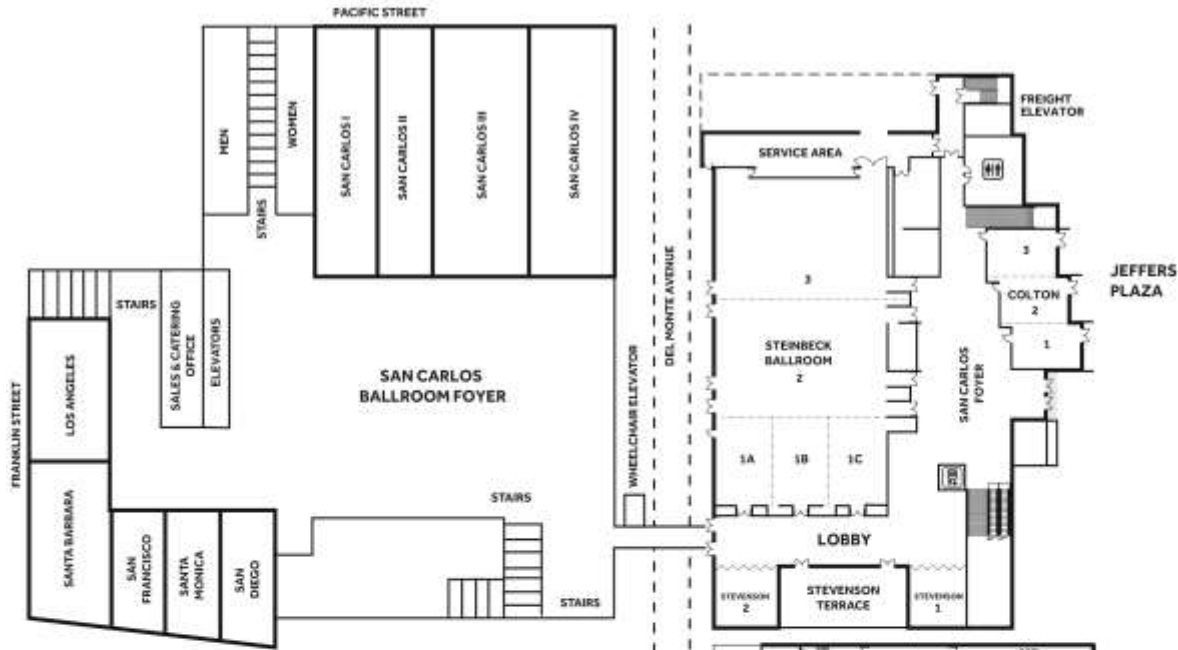
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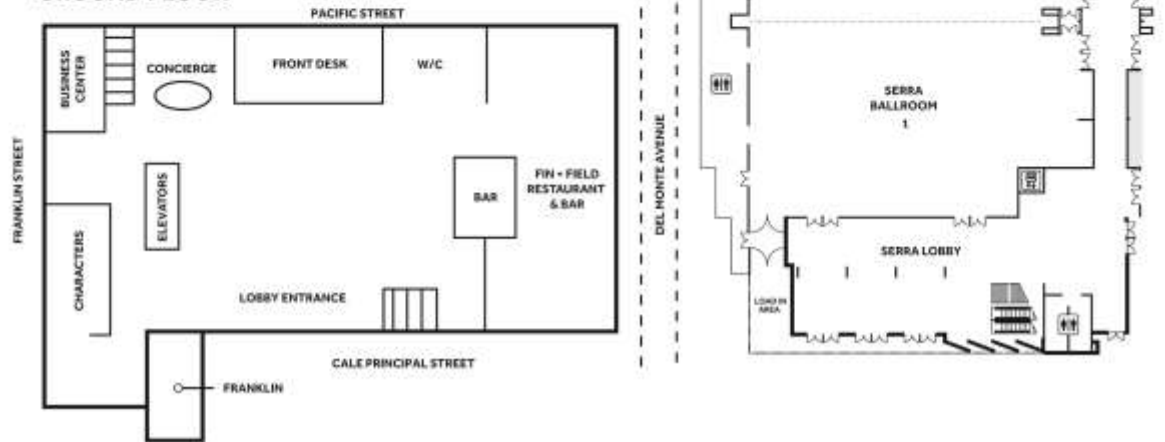




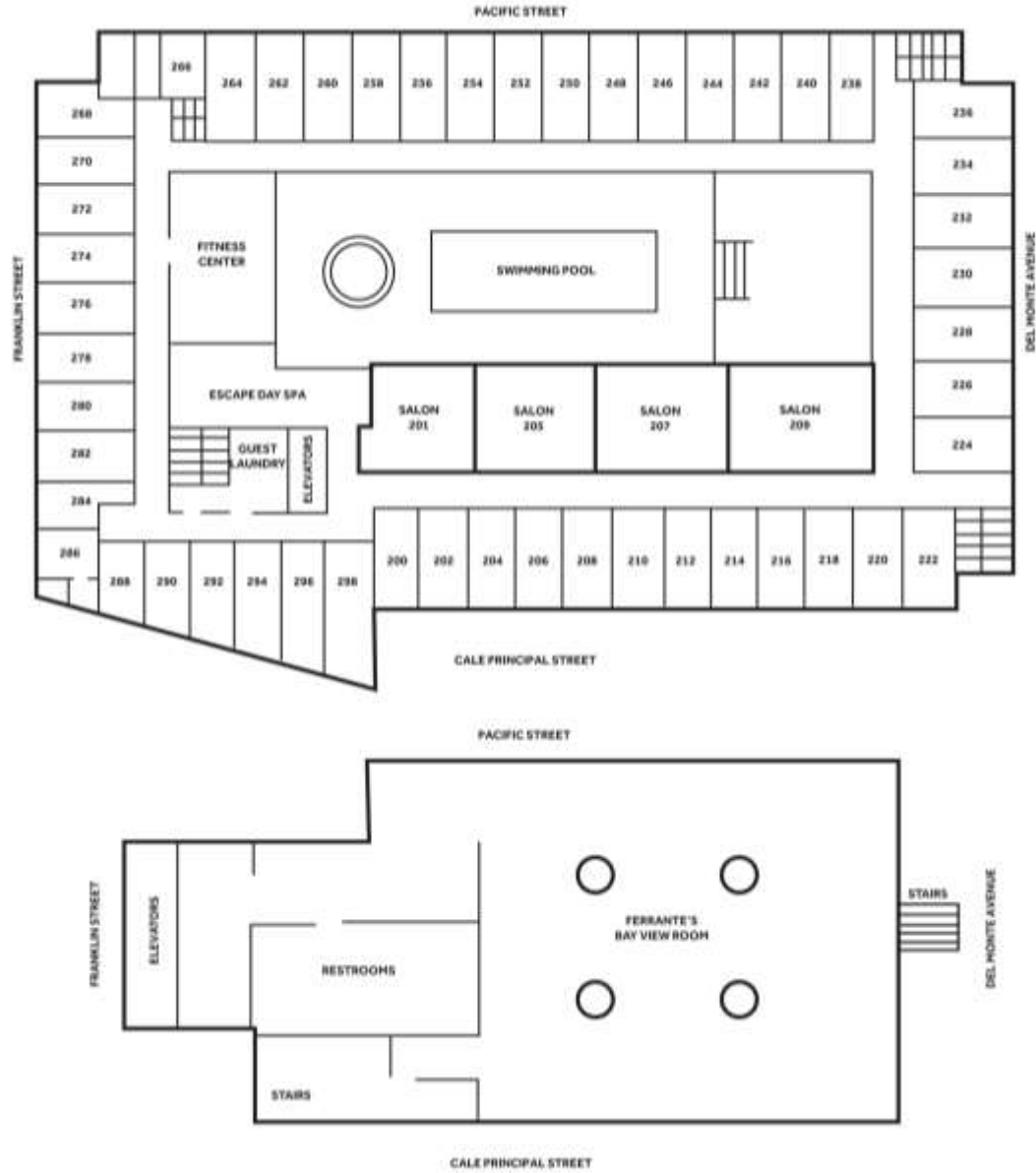
MEZZANINE FLOOR



GROUND FLOOR



SECOND FLOOR



<u>MEETING ROOM</u>	<u>Dimensions</u>	<u>Area</u>	<u>Capacity by Floor Set-Up</u>			<u>Room Set-Up Examples</u>		
	LxWxH	Sq. Feet	<u>Theater</u>	<u>Schoolroom</u>	<u>Conference</u>	<u>UShape</u>	<u>Reception</u>	<u>Banquet</u>
San Carlos Ballroom	52x156x11.6	8,100	820	350			1,000	500
San Carlos I	55x26x11.6	1,215	110	70	40	40	150	60
San Carlos II	55x26x11.6	1,215	110	70	40	40	150	60
San Carlos III	52x60x11.6	2,430	235	140	60	48	300	180
San Carlos IV	47x52x11.6	2,025	180	100	40	48	250	120
Ferrantes Bay View	55x64x10	3,520	150	120	36	54	300	180
Los Angeles	20x41x12	684	48	36	32	30	70	40
Santa Barbara	21x28x12	486	30	24	20	21	50	30
San Francisco	18x27x12	384	30	20	20	21	40	30
Santa Monica	21x27x12	432	36	24	20	21	50	30
San Diego	23x28x12	528	36	24	20	21	50	30
Salon 201 & 205 (ea)	18x26x8	465	21	10	16		40	30
Salon 207 & 209 (ea)	18x39x8	702	35	24	24		75	40
Characters	47x29x10.5	1,950	90	51	30	34	120	60
MONTEREY CONFERENCE CENTER								
Serra Grand Ballroom (combined)	135x140x15	19,150	2,200	1260			2,100	1,300
Serra I	78x135x15	10,500	1,100	700			1,050	460
Serra II	64x135x15	8,650	800	550			775	450
Steinbeck Ballroom (combined)	70x139x18	9,730	1,000	550			950	550
Steinbeck 1 (combined)	48x70x18	3,430	325	160			300	150
Steinbeck 1A	22x40x18	880	95	56			85	50
Steinbeck 1B	24x40x18	960	100	56			95	60
Steinbeck 1C	22x40x18	880	95	56			85	50
Steinbeck 2	39x70x18	2,730	275	156			250	140
Steinbeck 3	48x70x18	3,430	325	160			300	150
Colton (combined)	29x57x12	1,653	160	90			150	120
Colton I	19x29x12	551	50	37			50	40
Colton II	19x29x12	551	50	37			50	40
Colton III	19x29x12	551	50	37			50	40
Stevenson I	23x22x12	506		24				32
Stevenson II	27x22x12	594		31				32
Stevenson Terrace	55x29	1,595					150	100

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