



2022-2023 Finance Committee Meeting

Friday, October 21, 2022
4:00 p.m.

Agenda

1. Call to Order Valarie Brown-Klingelhofer, Governor
2. Review and recommend approval of minutes from the meeting on September 22, 2022 Valarie Brown-Klingelhofer, Governor
3. Review and recommend approval of 2023 Mid-Year budget Mark McDonald
4. Adjournment Valarie Brown-Klingelhofer, Governor



Kiwanis[®]

California-Nevada-Hawaii District

www.cnhkiwanis.org

Mark W. McDonald Executive Director / District Secretary

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2022 – 2023 District Finance Committee Meeting Minutes

Sept 22, 2022

Committee Members Present on the Zoom meeting: Pete Edwards, Chairperson. Valarie Brown-Klingelhoef, Governor. Carol Farris, Governor-elect. Margo Dutton, Immediate past Governor. Gary Gray, Treasurer. Mark McDonald, District Secretary. Patricia Larrigan, Greg Peros, Brian Dahlquist Joe Dale. There were four other Guests. A quorum of committee members was present.

Chairperson Pete Edwards called the meeting to order at 4 p.m.

Gary Gray made a motion to approve the minutes of July 19, 2022. Second by Brian Dahlquist. Motion passed.

Gary Gray made a motion to approve the minutes of August 24, 2022. Second By Valarie Brown-Klingelhoef. Motion passed.

Margo Dutton made a motion to recommend to the Board of Trustees the 2023 Circle K District Convention Budget. Second by Valarie Brown-Klingelhoef. Motion passed.

Carol Farris made a motion to recommend approval to the Board of Trustees approve the 2023 KIWIN'S District Convention Budget. Second by Patricia Larrigan. Motion passed.

Gary Gray made a motion to recommend to the Board of Trustees approval of the 2023 Key Club District Convention Budget. Second by Margo Dutton. Motion passed.

Brian Dahlquist made a motion to approve the site for the 2024 Key Club District Convention of Sacramento Convention center and supporting hotels to the Board of Trustees with a contract to follow for approval. Second by Valarie Brown-Klingelhoef. Motion Passed.

Brian Dahlquist made a motion to recommend granting refunds for the District Convention in Indian Wells to the Five members who cancelled due to medical or other urgent needs. Second by Valarie Brown-Klingelhoef. Motion passed.

Chairperson Pete Edwards made a request to Patricia Larrigan that she make the report to the Board of Trustees on 10-9-2022 as he will be traveling in Europe.

Chairperson Pete Edwards adjourned the meeting at 4:25 p.m.

Mark W. McDonald,
District Secretary

Mid-Year North

			2023 Monterey Marriott Budget	2023 Monterey Marriott Actual	2022 Flamingo Santa Rosa Budget	2022 Flamingo Santa Rosa Actual	Double Tree Hilton Modesto Budget	Double Tree Hilton Modesto Actual	2019 Santa Rosa Actual	2019 Santa Rosa Budget	Sacramento Doubletree 2018 Actual	Sacrament o Doubletree 2018	San Ramon 2017 Actual	San Ramon 2017 Budget	Sacramento 2016 Actual	Sacrament o 2016 Budget	Monterey 2015 Actual	Monterey 2015 Budget
Income	Qty	Rate																
Season Ticket /All Access		\$0.00								\$ -				\$ -	\$ -		\$ 1,880.00	\$ 2,000.00
Early Registration	150	\$60.00	\$9,000.00		\$6,000.00	\$5,060.00	\$6,000.00	\$4,740.00	\$ 4,200.00	\$15,000.00	\$ 9,895.00	\$11,000.00	\$12,885.00	\$11,000.00	\$ 9,670.00	\$20,550.00	\$ 7,955.00	\$ 9,000.00
Regular Registration	50	\$65.00	\$3,250.00		\$2,600.00		\$2,925.00	\$3,645.00	\$ 2,350.00	\$ 5,850.00	\$ 4,640.00	\$ 7,200.00	\$ 3,190.00	\$ 9,000.00	\$ 955.00		\$ 4,555.00	\$ 11,000.00
On Site Registration	10	\$75.00	\$750.00		\$750.00	\$375.00	\$1,125.00	\$1,090.00	\$ 1,170.00	\$ 650.00	\$ 1,820.00	\$ 1,820.00	\$ 975.00	\$ 1,950.00	\$ 660.00		\$ 1,860.00	\$ 1,800.00
100% Club Registration	25	\$210.00	\$5,250.00		\$5,250.00	\$4,620.00	\$6,720.00	\$4,200.00	\$ 6,840.00	\$ 625.00		\$ 1,500.00	\$ 1,100.00	\$ 2,500.00	\$ 3,390.00		\$ 3,780.00	\$ 1,500.00
Host Division Club Member Registration Reception	30	\$25.00	\$750.00		\$500.00	\$685.00	\$500.00	\$75.00	\$ 100.00	\$ 1,250.00	\$ 3,100.00							
Interclub Luncheon	275	\$67.00	\$18,425.00		\$16,500.00	\$14,196.00	\$12,000.00	\$11,640.00	\$15,900.00	\$15,000.00	\$13,230.00	\$12,600.00	\$10,230.00	\$14,400.00	\$ 9,930.00	\$16,400.00	\$ 15,645.00	\$17,500.00
Interclub Luncheon Sponsor										\$ -								\$ 4,000.00
Rose Float Breakfast	30	\$52.00	\$1,560.00		\$1,475.00	\$2,124.00	\$840.00	\$1,438.00	\$ 1,215.00	\$ 810.00	\$ 1,538.00	\$ 930.00	\$ 750.00	\$ 1,750.00	\$ 850.00		\$ 1,896.00	\$ 1,680.00
Rose Float Breakfast Sponsor										\$ -								\$ 300.00
Dinner auction										\$ -		\$ 4,160.00	\$ 4,160.00	\$ 5,000.00			\$ 7,960.00	\$ 6,500.00
Dinner																		
Booth Sales	0	\$175.00	\$0.00		\$0.00	\$225.00	\$350.00	\$700.00	\$ 300.00	\$ 350.00	\$ 365.00	\$ 350.00	\$ 400.00	\$ 700.00	\$ 990.00	\$ 900.00	\$ 931.34	\$ 2,500.00
Supply Sales			\$3,400.00		\$1,500.00	\$2,756.53	\$1,500.00	\$1,917.03	\$ 3,489.07	\$ 1,300.00		\$ 1,300.00	\$ 1,300.00	\$ 1,300.00		\$ 400.00		
Rebate Income - (Food credit)		0					0		\$ 3,000.00								\$1,658	\$5,000
AV Rental Income																		
Total Receipts			\$42,385.00		\$34,575.00	\$30,041.53	\$31,960.00	\$29,445.03	\$38,564.07	\$40,835.00	\$34,588.00	\$40,860.00	\$33,690.00	\$47,600.00	\$ 26,445.00	\$38,250.00	\$48,120.29	\$62,780.00
Expense																		
Audio Visual Workshops						\$ 800.00		\$ 200.00	\$ 900.00	\$ -	\$ 1,141.44	\$ 550.00	\$ 3,200.00	\$ 3,200.00	\$ 4,950.00	\$ 4,800.00	\$ 5,325.00	\$ 4,800.00
Audio Visual General Sessions			\$ 3,500.00		\$ 3,500.00	\$ 4,614.96	\$ 2,500.00	\$ 3,443.64	\$ 3,194.96	\$ 2,400.00	\$ 3,066.80	\$ 3,262.00	\$ 2,758.38	\$ 2,750.00	\$ 2,940.48	\$ 3,070.00	\$ 4,428.00	\$ 2,750.00
Awards			\$ 50.00		\$ 50.00	\$ 9.08	\$ 50.00		\$ 28.44	\$ 50.00	\$ 48.79	\$ 25.00	\$ 47.14	\$ 25.00		\$ -		\$ 25.00
Audit Fee			\$ 250.00		\$ 250.00	\$ 274.80	\$ 300.00	\$ 256.47	\$ 159.95	\$ 300.00	\$ 283.84	\$ 300.00	\$ 1,447.23	\$ 1,600.00	\$ 1,517.00	\$ 1,600.00	\$ 1,629.09	\$ 1,600.00
Board Meeting Expense			\$ -				\$ 200.00	\$ 388.74		\$ -	\$ 90.93	\$ 150.00		\$ 500.00	\$ 863.05	\$ 350.00	\$ 750.00	\$ -
Booth Expense												\$ 150.00						\$ 60.00
Bank Fees / Cash Short <Over>						\$ (1.00)			\$ (6.25)	\$ -		\$ -		\$ -		\$ -	\$ 25.00	\$ -
Clerical & Accounting			\$ 5,500.00		\$ 5,500.00	\$ 5,502.95	\$ 6,500.00	\$ 6,499.49	\$ 6,892.01	\$ 7,000.00	\$ 6,529.44	\$ 5,000.00	\$ 6,429.88	\$ 4,500.00	\$ 4,121.38	\$ 4,500.00	\$ 4,500.00	\$ 4,500.00
Comp Registration New Clubs																\$ -		\$ 40.00
Convention Hosted Housing & Meals					\$ 300.00	\$ 768.69	\$ 300.00	\$ 459.93	\$ 850.69	\$ 1,070.00	\$ 148.10	\$ 600.00	\$ 439.67	\$ 600.00	\$ 185.36	\$ 300.00	\$ 711.38	\$ 1,000.00
Credit Card Processing Fees			\$ 1,200.00		\$ 700.00	\$ 1,302.62	\$ 900.00	\$ 685.17	\$ 816.69		\$ 974.13	\$ 900.00	\$ 933.37	\$ 900.00	\$ 875.64	\$ -	\$ 1,365.70	\$ 950.00
Flowers & Decoratioins	25	8	\$ 200.00		\$ 200.00	\$ 120.75	\$ 240.00			\$ 320.00	\$ 203.27	\$ 100.00		\$ 400.00	\$ 80.85	\$ 250.00		\$ 250.00
Promotion & Incentives Gifts 100 Yrs	0	0	\$ -				\$ -	\$ 3.22	\$ 541.04	\$ 846.00								
Convention Ctr set up Fees			\$ 200.00		\$ 200.00	\$ 600.00			\$ 108.63			\$ 2,500.00	\$ 2,295.65	\$ 3,800.00	\$ 900.00	\$ -	\$ 13,190.00	\$ 3,800.00
Hotel Set Up / Security Fees (1)												\$ 250.00	\$ 1,669.81	\$ 1,000.00	\$ -	\$ -		\$ 5,300.00
Int'l Counselor Housing & Meals			\$ -				\$ 500.00		\$ 698.22		\$ 632.30							
Interclub Luncheon	275	\$ 67.00	\$18,425.00		\$16,500.00	\$14,661.35	\$10,620.00	\$10,231.17	\$15,850.56	\$14,859.00	\$12,609.57	\$12,300.00	\$ 9,895.58	\$13,600.00	\$ 11,667.66	\$13,260.00	\$ 14,252.73	\$17,000.00
Dinner / Silent Auction										\$ -		\$ 4,160.00		\$ 5,000.00		\$ -	\$ 7,659.31	\$ 5,300.00
Rose Float Breakfast	30	\$ 52.00	\$ 1,560.00		\$ 1,475.00	\$ 1,492.79	\$ 795.00	\$ 1,184.47	\$ 1,147.08	\$ 795.00	\$ 1,336.50	\$ 885.00	\$ 676.52	\$ 1,750.00	\$ 955.18	\$ -	\$ 2,103.65	\$ 1,610.00
Music & Entertainment						\$ 271.38			\$ 125.00	\$ 500.00	\$ 250.00	\$ 300.00		\$ 500.00		\$ 150.00	\$ 3,093.78	\$ 3,400.00
Past Governors Meeting										\$ -		\$ -		\$ -		\$ 250.00		\$ -
Posting & Shipping						\$ 3.71				\$ 50.00	\$ 6.11	\$ 100.00		\$ 250.00		\$ 200.00	\$ 949.80	\$ 800.00

Mid-Year North

	2023 Monterey Marriott Budget	2023 Monterey Marriott Actual	2022 Flamingo Santa Rosa Budget	2022 Flamingo Santa Rosa Actual	Double Tree Hilton Modesto Budget	Double Tree Hilton Modesto Actual	2019 Santa Rosa Actual	2019 Santa Rosa Budget	Sacramento Doubletree 2018 Actual	Sacrament o Doubletree 2018	San Ramon 2017 Actual	San Ramon 2017 Budget	Sacramento 2016 Actual	Sacrament o 2016 Budget	Monterey 2015 Actual	Monterey 2015 Budget
Pre Planning Expense	\$ 800.00		\$ 200.00	\$ 814.80	\$ 500.00	\$ 943.72	\$ 1,106.45	\$ 500.00	\$ 971.70	\$ 700.00	\$ 771.54	\$ 700.00	\$ 640.42	\$ 1,000.00	\$ 1,217.83	\$ 800.00
Printing	\$ 100.00		\$ 200.00	\$ 109.75	\$ 200.00	\$ 225.36	\$ 270.20	\$ 300.00	\$ 191.48	\$ 400.00	\$ 323.80	\$ 600.00	\$ 89.08	\$ 1,200.00	\$ 1,893.66	\$ 1,250.00
Registration & Sign Expense	\$ 100.00		\$ 150.00	\$ 525.65	\$ 150.00	\$ 367.76	\$ 938.88	\$ 500.00	\$ 832.74	\$ 300.00	\$ 360.88	\$ 800.00	\$ 1,612.91	\$ 500.00	\$ 1,614.03	\$ 800.00
Speakers Honorarium & Travel	\$ 2,000.00		\$ 400.00		\$ 3,000.00	\$ 540.00	\$ 2,532.48	\$ 2,930.00	\$ 2,047.60	\$ 2,600.00	\$ 175.00	\$ 200.00	\$ 1,678.80	\$ 2,000.00	\$ 2.99	\$ 200.00
SLP Governors	\$ 600.00		\$ 150.00	\$ 663.92	\$ 150.00	\$ 689.73	\$ 150.00	\$ 150.00	\$ 126.00	\$ 100.00	\$ 105.00	\$ 100.00		\$ 100.00		\$ 100.00
Staff Travel, Meals & Lodging	\$ 3,850.00		\$ 2,100.00	\$ 3,054.46	\$ 2,100.00	\$ 2,417.85	\$ 3,528.17	\$ 1,000.00	\$ 2,910.62	\$ 1,800.00	\$ 2,078.31	\$ 1,750.00	\$ 1,571.07	\$ 1,500.00	\$ 3,807.03	\$ 1,750.00
Supplies	\$ 100.00		\$ 100.00	\$ 280.94	\$ 200.00	\$ 97.56	\$ 203.26	\$ 1,000.00	\$ 108.75	\$ 50.00		\$ 50.00	\$ 374.42	\$ 100.00	\$ 850.51	\$ 50.00
Supplies Sold	\$ 2,380.00		\$ 1,130.00	\$ 2,013.37	\$ 1,130.00	\$ 1,481.98	\$ 2,483.44	\$ 1,000.00		\$ 1,000.00		\$ 1,000.00		\$ 300.00		\$ -
Taxes & Insurance	\$ 550.00		\$ 550.00	\$ 463.62	\$ 550.00	\$ 527.20	\$ 553.95	\$ 550.00	\$ 523.03	\$ 400.00	\$ 509.58	\$ 400.00	\$ 323.96	\$ 600.00	\$ 505.50	\$ 700.00
Telephone	\$ 250.00		\$ 250.00	\$ 229.91	\$ 250.00	\$ 363.81	\$ 287.81	\$ 400.00	\$ 619.04	\$ 500.00	\$ 416.23	\$ 500.00	\$ 702.28	\$ 500.00	\$ 554.22	\$ 500.00
Van & Truck Rental **	\$ 600.00		\$ 600.00	\$ 489.57	\$ 600.00	\$ 274.48	\$ 520.75	\$ 800.00	\$ 531.29	\$ 810.00	\$ 465.53	\$ 700.00	\$ 741.16	\$ 800.00	\$ 752.57	\$ 650.00
Depreciation Conventions								\$ 300.00		\$ 135.00		\$ 135.00		\$ 140.00		\$ 135.00
Total Expense	\$42,215.00		\$34,505.00	\$ 39,068.07	\$31,735.00	\$31,281.75	\$43,882.41	\$37,620.00	36,183.47	\$40,337.00	\$34,999.10	\$47,310.00	\$ 36,790.70	\$37,470.00	\$71,181.78	\$62,120.00
Transfer-General Fund Support																
Net Revenue over Expense	\$170.00	\$0.00	\$70.00	(\$9,026.54)	\$225.00	(\$1,836.72)	(\$5,318.34)	\$3,215.00	(\$1,595.47)	\$523.00	(\$1,309.10)	\$ 290.00	\$ (10,345.70)	\$ 780.00	(\$23,061.49)	\$ 660.00

Year	Conference	Registered members	Registration Fee	Rose Float Breakfast	Ticket Price	Interclub Luncheon	Ticket Price	Dinner & Show	Ticket Price	Dinner & Show	Ticket Price	F&B Total per Bill	F&B exclusive of Service & Tax	Entertainment & Notes
2015														
Riverside, CA	Mid-Year South	447	\$ 45.00	72	\$ 24.00	353	\$ 30.00	108	\$ 65.00			\$ 14,787.10	\$ 11,643.39	100th Anniversary Dinner Party
No Shows				0		0		0						
Monterey, CA	Mid-Year North	558	\$ 45.00	79	\$ 24.00	423	\$ 35.00	173	\$ 65.00			\$ 25,582.79	\$ 19,506.50	100th Anniversary Dinner Party
No Shows				0		0		0						
2016														
Long Beach, CA	Mid-Year South	664	\$ 45.00	62	\$ 26.00	539	\$ 30.00	106	\$ 50.00			\$ 25,858.01	\$ 19,375.05	Foundation Anniversary Party: Celebrating Five Decades of Service
No Shows				3		29		0						
Sacramento, CA	Mid-Year North	504	\$ -	41	\$ 24.00	314	\$ 30.00	89	\$ 50.00			\$ 19,144.04	\$ 14,462.53	Foundation Anniversary Party: Celebrating Five Decades of Service
No Shows				0		9								
2017														
Riverside, CA	Mid Year-South	472	\$ 55.00	39	\$ 25.00	345	\$ 35.00	71	\$ 60.00			\$ 14,908.74	\$ 11,627.23	Foundation Kids Bash-Let's Be Kids AGAIN!
No Shows				0		8		0						
San Ramon	Mid-Year North	371	\$ 55.00	28	\$ 25.00	277	\$ 35.00	78	\$ 60.00			\$ 15,461.29	\$ 11,595.00	Foundation Kids Bash-Let's Be Kids AGAIN!
No Shows				1		11		0						
2018														
Pomona, CA	Mid Year-South	508	\$ 55.00	40	\$ 31.00	370	\$ 35.00	67	\$ 60.00			\$ 21,176.53	\$ 15,723.00	Eat, Drink and be Givng
No Shows		15		0		15		0						
Sacramento, CA	Mid-Year North	430	\$ 55.00	46	\$ 31.00	308	\$ 42.00	101	\$ 60.00			\$ 21,968.37	\$ 16,634.50	Eat, Drink and be Giving
No Shows		4		0		4		0						
2019														
San Diego, CA	Mid Year-South	603	\$ 60.00	44	\$ 34.00	321	\$ 51.00	107	\$ 65.00	Dinner	Dinner w/ wine	45	\$ 85.00	Platinum Jubilee Gala
No Shows		96		2		12		0						
Santa Rosa, CA	Mid-Year North	385	\$ 65.00	44	\$ 27.00	320	\$ 50.00	78	\$ 60.00			81	\$ 80.00	Platinum Jubilee Gala
No Shows		36		2		7		1				0		
2020														
San Gabriel, CA	Mid Year-South	396	\$ 65.00	35	\$ 38.00	261	\$ 45.00	0	\$ 67.00	Dinner	Dinner w/ wine	0	\$ 87.00	Shoot for the Moon Gala
No Shows		36		0		15		0						
Modesto, CA	Mid-Year North	388	\$ 65.00	45	\$ 28.00	299	\$ 40.00	0	\$ 57.00			0	\$ 77.00	Shoot for the Moon Gala
No Shows		20		0		3		0				0		
2021														
Pomona, Ca	Mid Year-South									Dinner	Dinner w/ wine			Virtual - Covid
No Shows														
No Shows	Mid-Year North													Virtual - Covid
2022														
San Diego, CA	Mid Year-South	351	\$ 65.00	41	\$ 37.00	186	\$ 60.00	0	\$ 45.00	Dinner Far-Out FUN Raiser		0	\$ -	TOTAL does not include Foundation Dinner

Year	Conference	Registered members	Registration Fee	Rose Float Breakfast	Ticket Price	Interclub Luncheon	Ticket Price	Dinner & Show	Ticket Price	Dinner & Show	Ticket Price	F&B Total per Bill	F&B exclusive of Service & Tax	Entertainment & Notes
No Shows		22		0		6		0						
Santa Rosa, CA	Mid-Year North	329	\$ 65.00	35	\$ 59.00	220	\$ 66.00	0	\$ 88.00	0	\$ -	\$ 16,154.14	\$ 12,120.00	TOTAL does not include Foundation Dinner
No Shows		18		0		6		3		0				

	MYS 2017	MYN 2017	MYS 2018	MYN 2018	MYS 2019	MYN 2019	MYS 2020	MYN 2020	MYS 2021	MYN 2021	MYS 2022	MYN 2022
Programs Printed	400	300	450	350	600	400	430	410			400	375
Programs Returned	2	91	50	0	192	59	0	56			98	58
Programs Used	398	N/A	400	350	408	341	430	354			302	317
Seminar Descriptions Printed	400	250	0	0	500	400	Included in Program		Virtual - Covid	Included in Program		
Seminar Descriptions Returned	55	19	0	0	98	33	Included in Program			Included in Program		
Registrants Preregistered									Virtual - Covid			
Early	238	230	208	180	121	69	72	79				
Regular	135	61	146	96	49	37	87	56		351	329	
100% Clubs	0	10	11	0	321	228	164	155				
Host	49	28	50	112	37	4	10	3				
Comp New Club Reg			22	0	4	0	0	0				
Guest	31	27	31	14	43	30	30	31				
On Site	19	15	40	28	28	17	19	15				
Reg Comp'd attended both MY's					9	42	14	49				
Total Registrations	472	371	508	430	612	427	396	388	0	0	351	329

TOTAL REGISTRANTS

KIWANIS MID-YEAR ROOM PICK UP HISTORY

Modesto, CA		Saturday, February 9, 2013							
Pick-up	Rate/DbI	MON	TUE 2/5/2013	WED 2/6/2013	THU 2/7/2013	FRI 2/8/2013	SAT 2/9/2013	SUN 2/10/2013	MON
Modesto DoubleTree Hotel	\$119								0
Total Pick-up		0	0	5	14	46	37		0
Board of Trustees Meeting									62.2%
Block									
Modesto Double Tree	\$119	0	0	4	20	75	65	0	164
Total In Block		0	0	4	20	75	65	0	164

Burbank, CA		Saturday, March 2, 2013							
Pick-up	Rate/DbI	MON	TUE 2/26/2013	WED 2/27/2013	THU 2/28/2013	FRI 3/1/2013	SAT 3/2/2013	SUN 3/3/2013	MON-THURS
Burbank Airport Marriott	\$119				2	18	67	50	
Total Pick-up		0	0	2	18	67	50	0	0
Foundation Board Meeting									68.5%
Block									
Burbank Airport Marriott	\$119	0	0	0	0	0	0	0	0
Total In Block		0	0	5	30	95	70	0	200

San Ramon, CA		Saturday, March 1, 2014							
Pick-up	Rate/DbI	MON	TUE 2/25/2014	WED 2/26/2014	THU 2/27/2014	FRI 2/28/2014	SAT 3/1/2014	SUN 3/2/2014	MON
San Ramon Marriott	\$119								0
Total Pick-up		0	0	1	18	109	72	4	0
Foundation Board Meeting									124.4%
Block									
San Ramon Marriott	\$119	0	0	0	0	0	0	0	0
Total In Block		0	0	4	20	75	65	0	164

Orange County Hyatt		Saturday, February 1, 2014							
Pick-up	Rate/DbI	MON	TUE 1/28/2014	WED 1/29/2014	THU 1/30/2014	FRI 1/31/2014	SAT 2/1/2014	SUN 2/2/2014	MON-THURS
Hyatt Regency Orange County	\$119								0
Total Pick-up		0	0	0	0	0	0	0	0
Board of Trustees Meeting									0.0%
Block									
Hyatt Regency Orange County	\$119	0	0	5	30	95	70	0	200
Total In Block		0	0	5	30	95	70	0	200

KIWANIS MID-YEAR ROOM PICK UP HISTORY

Monterey, CA		Saturday, February 28, 2015								
Pick-up	Rate/Dbl	MON	TUE 2/5/2013	WED 2/6/2013	THU 2/7/2013	FRI 2/8/2013	SAT 2/9/2013	SUN 2/10/2013	MON	
Monterey Marriott	\$119									0
Total Pick-up		0	0	5	22	94	79	3	1	204
Board of Trustees Meeting										101.0%
Block										
Monterey Marriott	\$119	0	0							0
Total In Block		0	0	2	29	94	77	0		202

Riverside, CA Mission Inn		Saturday, Febraury 21, 2015								
Pick-up	Rate/Dbl	MON	TUE 2/26/2013	WED 2/27/2013	THU 2/28/2013	FRI 3/1/2013	SAT 3/2/2013	SUN 3/3/2013	MON-THURS	
Mission Inn	\$119									0
Total Pick-up		0	0	0	7	70	59	0	0	136
Foundation Board Meeting										103.0%
Block										
Mission Inn	\$119	0	0	2	20	65	45	0		132
Total In Block		0	0	2	20	65	45	0		132

Long Beach, CA		Saturday, February 6, 2016								
Pick-up	Rate/Dbl	MON	TUE 2/2/2016	WED 2/3/2016	THU 2/4/2016	FRI 2/5/2016	SAT 2/6/2016	SUN 2/7/2016	MON 2/8/2016	
The Queen Mary	\$109									0
Total Pick-up		0	0	0	0	0	0	0		0
Foundation Board Meeting										0.0%
Block										
The Queen Mary	\$109	0	0	3	23	73	68			167
Total In Block		0	0	3	23	73	68	0	0	167

DoubleTree Sacramento, CA		Saturday, Febraury 27, 2016								
Pick-up	Rate/Dbl	MON	TUE 2/23/2016	WED 2/24/2016	THU 2/25/2016	FRI 2/26/2016	SAT 2/27/2016	SUN 2/28/2016	MON-THURS	
DoubleTree Sacramento, CA	\$109									0
Total Pick-up		0	0	0	0	0	0	0	0	0
Board of Trustees Meeting										0.0%
Block										
DoubleTree Sacramento, CA	\$109	0	0	4	18	100	70	0		192
Total In Block		0	0	4	18	100	70	0	0	192

KIWANIS MID-YEAR ROOM PICK UP HISTORY

Riverside, CA		Saturday, March 4, 2017								
Pick-up	Rate/Dbl	MON	TUE	WED	THU	FRI	SAT	SUN	MON	
			2/28/2017	3/1/2017	3/2/2017	3/3/2017	3/4/2017	3/5/2017	3/6/2017	
Riverside Convention Center	\$130									0
Total Pick-up		0	0	0	10	72	51	0	0	133
Board of Trustees Meeting										89.3%
Block										
Riverside Convention Center	\$130	0	0	4	15	75	55			149
Total In Block		0	0	4	15	75	55	0	0	149

San Ramon, CA		Saturday, Febraury 4, 2017								
Pick-up	Rate/Dbl	MON	TUE	WED	THU	FRI	SAT	SUN	MON-THURS	
			1/31/2017	2/1/2017	2/2/2017	2/3/2017	2/4/2017	2/5/2017		
San Ramon Marriott	\$109									0
Total Pick-up		0	0	3	12	69	44	0	0	128
Foundation Board Meeting										67.7%
Block										
San Ramon Marriott	\$109	0	0	14	25	85	65	0		189
Total In Block		0	0	14	25	85	65	0	0	189

Pomona, CA		Saturday, February 24, 2018								
Pick-up	Rate/Dbl	MON	TUE	WED	THU	FRI	SAT	SUN	MON	
			2/20/2018	2/21/2018	2/22/2018	2/23/2018	2/24/2018	2/25/2018	2/26/2018	
Pomona, Fairplex Sheraton	\$149									0
Total Pick-up		0	0	1	9	61	51	0	0	122
Foundation Board Meeting										80.3%
Block										
Pomona, Fairplex Sheraton	\$149	0	0	2	20	70	60	0	0	152
Total In Block		0	0	2	20	70	60	0	0	152

Sacramento, CA		Saturday, Febraury 10, 2018								
Pick-up	Rate/Dbl	MON	TUE	WED	THU	FRI	SAT	SUN	MON-THURS	
			2/6/2018	2/7/2018	2/8/2018	2/9/2018	2/10/2018	2/11/2018		
Sacramento, Double Tree Hilton	\$129									0
Total Pick-up		0	0	2	11	75	64	0	0	152
Board of Trustees Meeting										105.6%
Block										
Sacramento, Double Tree Hilton	\$129	0	0	2	15	75	50	2	0	144
Total In Block		0	0	2	15	75	50	2	0	144

KIWANIS MID-YEAR ROOM PICK UP HISTORY

San Diego, CA										
Saturday, February 16, 2019										
Pick-up	Rate/Dbf	MON	TUE	WED	THU	FRI	SAT	SUN	MON	
				2/13/2019	2/14/2019	2/15/2019	2/16/2019	3/3/2019		
San Diego, Marriott	\$150									0
Total Pick-up		0	0	1	10	76	64	0	0	151
Board of Trustees Meeting										106.3%
Block										
San Diego, Marriott	\$150	0	0	2	15	75	50	0	0	142
Total In Block		0	0	2	15	75	50	0	0	142
Santa Rosa, CA										
Saturday, March 2, 2019										
Pick-up	Rate/Dbf	MON	TUE	WED	THU	FRI	SAT	SUN	MON-THURS	
				2/27/2019	2/28/2019	3/1/2019	3/2/2019			
Santa Rosa, Flamingo Resort	\$139									0
Total Pick-up		0	0	1	15	106	88	0	0	210
Foundation Board Meeting										172.1%
Block										
Santa Rosa, Flamingo Resort	\$139	0	0	2	15	65	40	0	0	122
Total In Block		0	0	2	15	65	40	0	0	122
San Gabriel, CA										
Saturday, February 8, 2020										
Pick-up	Rate/Dbf	MON	TUE	WED	THU	FRI	SAT	SUN	MON	
				2/5/2020	2/6/2020	2/7/2020	2/8/2020			
Sheraton Los Angeles San Gabriel	\$179									0
Total Pick-up		0	0	0	0	0	0	0	0	0
Foundation Board Meeting										0.0%
Block										
Sheraton Los Angeles San Gabriel	\$179	0	0	2	15	70	50	0	0	137
Total In Block		0	0	2	15	70	50	0	0	137
Modesto, CA										
Saturday, February 22, 2020										
Pick-up	Rate/Dbf	MON	TUE	WED	THU	FRI	SAT	SUN	MON-THURS	
				2/19/2020	2/20/2020	2/21/2020	2/22/2020			
DoubleTree by Hilton Modesto	\$141									0
Total Pick-up		0	0	0	0	0	0	0	0	0
District Board Meeting										0.0%
Block										
DoubleTree by Hilton Modesto	\$141	0	0	3	15	70	50	0	0	138
Total In Block		0	0	3	15	70	50	0	0	138

KIWANIS MID-YEAR ROOM PICK UP HISTORY

Pomona, CA		Saturday, February 13, 2021								
Pick-up	Rate/Dbl	MON	TUE	WED 2/10/2021	THU 2/11/2021	FRI 2/12/2021	SAT 2/13/2021	SUN	MON	
Sheraton Fairplex	\$149									0
Total Pick-up		0	0	0	0	0	0	0	0	0
District Board Meeting										0.0%
Block										
Sheraton Fairplex	\$149	0	0	1	15	70	50	0	0	136
Total In Block		0	0	1	15	70	50	0	0	136

CANCELLED - COVID

TBD, CA		Saturday, XXXX, XX, 2021								
Pick-up	Rate/Dbl	MON	TUE	WED xx/xx/xxxx	THU xx/xx/xxxx	FRI xx/xx/xxxx	SAT xx/xx/xxxx	SUN	MON-THURS	
	\$0									0
Total Pick-up		0	0					0	0	0
Foundation Board Meeting										#DIV/0!
Block										
0	\$0	0	0					0	0	0
Total In Block		0	0	0	0	0	0	0	0	0

CANCELLED - COVID

San Diego, CA		Saturday, February 12, 2022								
Pick-up	Rate/Dbl	MON	TUE	WED 2/9/2022	THU 2/10/2022	FRI 2/11/2022	SAT 2/12/2022	SUN 2/13/2022	MON	
San Diego Marriott Mission Valley	\$165									0
Total Pick-up		0	0	1	18	78	61	4	0	162
District Board Meeting										107.3%
Block										
San Diego Marriott Mission Valley	\$165	0	0	3	19	74	55	0	0	151
Total In Block		0	0	3	19	74	55	0	0	151

Santa Rosa, CA		Saturday, March 5, 2022								
Pick-up	Rate/Dbl	MON	TUE	WED 3/2/2022	THU 3/3/2022	FRI 3/4/2022	SAT 3/5/2022	SUN	MON-THURS	
Santa Rosa, Flamingo Resort	\$179									0
Total Pick-up		0	0	1	16	64	63	0	0	144
Foundation Board Meeting										114.3%
Block										
Santa Rosa, Flamingo Resort	\$179	0	0	1	15	60	50	0	0	126
Total In Block		0	0	1	15	60	50	0	0	126