



2022-2023 Board of Trustees Meeting Agenda

Marriott Monterey & Monterey Conference Center • Monterey, California

January 27, 2023 -2:30 p.m.

WELCOME

Valarie Brown-Klingelhoef, Governor

CALL TO ORDER

Valarie Brown-Klingelhoef, Governor

Review of Board Parliamentary Procedure
Conflict of Interest Disclosure

Joni Ackerman, Parliamentarian

AGENDA ITEMS

1. Adoption of the Agenda

Valarie Brown-Klingelhoef, Governor

2. ADOPTION OF THE CONSENT AGENDA

All items on the Consent Agenda are considered to be routine by the Board of Trustees and will be acted upon with one motion. There will be no discussion of these items prior to the vote on the motion unless a member of the Board has requested an item be removed in writing to the District Secretary prior to the board meeting being called to order.

a. Approval of 2022-2023 Board Minutes of December 15, 2023

3. Governor's Report

a. Appointment of Kiwanis Rose Flat District Project Review Task Force

4. Executive Director's Report

a. Live Scan Background Check Update
b. Governor-elect Candidate

ACTION ITEMS

5. Strategic Committee Plan for Board Approval

Kelly Pena

6. Bylaws and Policies Committee recommendations from the January 12, 2023 meeting.

Steve Geraci

a. Bylaw Amendment-Article XI, Section 2

b. Policy Amendment-Add Section 602.9-Qualifications of Candidates

7. Convention Site and Selection Committee Report

Lisa Watson

a. 2024 Mid-Year North Conference Site – Wyndham Hotel Visalia

b. 2025 District Convention Site – J.W. Marriott Las Vegas/Summerlin

8. Finance Committee Recommendations

Pete Edwards

a. 2024 Mid-Year North Conference Contract- Wyndham Hotel Visalia

b. 2025 District Convention Contract– J.W. Marriott Las Vegas/Summerlin

COMMITTEE REPORTS

a. Realignment Committee Report

b. Kiwanis Children's Fund Report

REFERENCE

Monthly Membership Report

ADJOURNMENT

Valarie Brown-Klingelhoef, Governor



Cal-Nev-Ha District Board of Trustees Meeting Minutes
December 15, 2022

Members present on Zoom: Governor, Valarie Brown-Klingelhofer. Governor-Elect, Carole Farris. Immediate Past Governor, Margo Dutton. Treasurer, Gary Gray. Secretary, Mark McDonald. Trustees: Lisa Watson, Steve Dreyer, Joel Carlson, Rex Ramsey, Michael McStroul, Patricia Larrigan, Ray Hamada, Michelle Hock, Ray Hacker, John Carlos, Anna Wu, James Hirsch, Dana Webb, Laird Smith, Brian Dahlquist, and Parliamentarian Joni Ackerman.

Governor Valarie Brown-Klingelhofer called the meeting to order at 5:00 p.m.

Governor Valarie called on Parliamentarian Joni Ackerman to review Board Parliamentary procedure and Conflict of Interest.

Governor Valarie added item 3.f. appointment of Division 20 Lt. Governor to the agenda. And the removal of item 5.i., as not necessary.

Steve Dreyer made a motion to adopt the agenda as amended. Second by James Hirsch. Motion passed.

Ray Hacker made a motion to approve the consent agenda. Second by Joel Carlson. Motion passed.

Michelle Hock made a motion to approve the request for a club name change from Safe Kids to Safe Family's. Second by Michael McStroul. Motion passed.

Michelle Hock made a motion to appoint Don DeBourguignon as the Lt. Governor of Division 36 for the balance of 2022-23 Kiwanis year. Second by Michael McStroul. Motion passed.

Patricia Larrigan made a motion to appoint Leanne Westphal as the Lt. Governor for Division 39. This is due to the sudden death of Chip Thompson. Second by Steve Dreyer. Motion passed.

Lisa Watson made a motion to approve the new committee chairperson, Angela Nowlin on the new Diversity Equity & Inclusion Committee. Second by Michelle Hock. Motion passed.

Margo Dutton made a motion to ratify the Executive Committee action of approving the Auditors for the 2021-2022 Fiscal Kiwanis year. Second by Michelle Hock. Motion passed.

Margo Dutton made a motion to appoint Anisa Escobedo as the Lt. Governor for the vacant position in Division 20. James Hirsch made the second. Motion passed.

Executive Director report:

Mark pointed out the communication from the Auditors to the Board of Trustees as required.

Finance Action items:

Michelle Hock made a motion to approve the Mid-Year South Budget. Second by Margo Dutton. Motion passed.

James Hirsch made a motion to approve the contract with Wonder Valley for the 2023 Lt Governors Training. Second by Margo Dutton. Motion passed.

Michelle Hock made a motion to approve the contract listed as item c. through and including item g. this includes the Sacramento Convention Center with hotels -Citizen, Residence Inn, Hyatt Regency, & Sheraton. Second by Michael McStroul. Motion passed.

Michelle Hock made a motion to approve the contract with Wonder Valley for the Aktion Club Education Conference for 10-6-2023. Second by Patricia Larrigan. Motion passed.

Anna Wu made a motion to approve the request for a division change for two Kiwanis clubs. The Kiwanis Club of Literacy in Southern California from Division 16 to Division 10. The second to be the Kiwanis of Southern California for Safe Families from Division 37 to division 26. Second by Steve Dreyer. Motion passed.

Margo Dutton made a motion to approve the new policy 120 on Diversity, Equity & Inclusion. Michelle Hock made the second. Motion passed.

Meeting adjourned at 5:56 p.m.

Mark W. McDonald
District Secretary

**Cal-Nev-Ha District Strategic Plan
Board of Trustees Meeting
January 27, 2023**

The 2022-2023 Strategic Planning Committee is seeking approval from the Board of Trustees on the Cal-Nev-Ha three-year strategic plan. Specifically, we are requesting a vote to approve the Mission, Vision, Goals and Objectives of the strategic plan. Once approved, an action plan will be created with key stakeholders.

**Cal-Nev-Ha District Strategic Plan
2022-2025 Three Year Plan
January 27, 2023**

Mission: To provide leadership, training and resources to increase membership, enhance member experience and lead and develop our Service Leadership Programs (SLPs).

Vision: To make the Cal-Nev-Ha Kiwanis District the premiere district in Kiwanis International and to be the service organization of preference for individuals.

Goals: A SWOT analysis (strengths, weaknesses, opportunities and threats) of the Cal-Nev-Ha Kiwanis District identified four goal areas for the strategic plan:

1. Membership
2. Education/Training
3. SLPs
4. Marketing

Membership

Goal: Increase and maintain Cal-Nev-Ha District Membership through: New Club starts; Existing Clubs strengthened by growth and retention; Past and graduating Service Leadership Program (SLP) member recruitment.

Objectives:

1. Encourage, assist, and convert members who are disengaged to members who are fully engaged in building clubs to provide greater service
2. Transform clubs that are struggling to clubs that are thriving and growing
3. Motivate and rebuild Divisions that are below club strength to become Divisions where communities are actively vying to build Kiwanis Clubs
4. Identify and pursue increases for District membership through the Service Leadership Programs (SLPs)

Education

Goal: Formulate a comprehensive education plan that provides an inclusive training system encompassing interactive learning processes, tools for education & training, and online resources for trainers and experts.

Objectives:

1. During 2022-2023 align the Kiwanis Leadership Education programs to increase access and reduce duplication through continued development
1. By end of 2022-23-year construct online modules for Kiwanis Leadership Education for Club Officers
2. During 2022-2023 identify an ongoing process for evaluation of each of the components of Kiwanis Leadership Education
3. 2022-2023 Organize a recognition process for the district to reward members and clubs for efforts in educating themselves to be stronger leaders
4. By 2024 develop a “Key Leader” experiential program for adults

Service Leadership Programs (SLPs)

Goal: Support the development of student leaders who feel a sense of pride and belonging in the Kiwanis family.

Objectives:

1. Enhance the effectiveness and consistency of educational initiatives targeting Service Leadership Program stakeholders
2. Optimize skills, connectedness, teamwork, consistency, and transparency
3. Strengthen the financial viability of the Cal-Nev-Ha Service Leadership Programs
4. Amplify current and former Service Leadership Program member voices to better align Kiwanis organizational culture with Service Leadership Program member/alumni aspirations

Marketing

Goal: Create awareness, interest and desire to join and partner with Kiwanis to increase our membership, resources, and community impact throughout the district.

Objectives:

1. Identify and expand outreach to businesses and NGOs for new sources of sponsorship and corporate membership
2. Expand outreach to prospective members in a more targeted way
3. Create and share creative marketing resources with all clubs

APPENDIX
SWOT Analysis
Glossary of Strategic Planning Terms

Cal-Nev-Ha SWOT Analysis

SWOT brainstorm was conducted with the Cal-Nev-Ha Board of Trustees on October 8, 2022 and with LTG's on October 12, 2022. The "Reason for Being" for the Cal-Nev-Ha District was only asked of the Trustees

Membership

▪ Declining/aging membership	Weakness	34
▪ Membership growth	Opportunity	20
▪ Group age	Threat	16
▪ Promoting membership	Reason for Being	8

Education

▪ Education/training	Reason for Being	14
▪ Leadership education	Strength	14
▪ Post Pandemic/clubs not meeting	Weakness	13
▪ Unwilling to change/slow to adapt	Weakness	10
▪ Creative fundraisers	Opportunity	8

Service Leadership Programs

▪ SLPs	Strength	23
▪ SLP Development	Reason for Being	15
▪ Recruit SLPs for Membership	Opportunity	10

Marketing

▪ Promote reasons for joining Kiwanis		
○ New friends/fellowship/sense of family	Strength	29
○ Community service projects/volunteer oppt's	Strength	20
○ Fun	Strength	12
▪ Identifying/marketing partnership opportunities		
○ Partner with top corporations	Opportunity	11
○ Partner with NGOs	Opportunity	9
▪ Create awareness/understanding of Kiwanis		
○ Public relations	Opportunity	16
○ Stewardship of the brand	Reason for being	4

Glossary of Strategic Planning Terms

Strategic Planning – Strategic planning is a process in which an organization defines their vision for the future and identifies their organization's goals and objectives

SWOT Analysis – An abbreviation used to denote analysis of an organization's Strengths, Weaknesses, Threats and Opportunities. Used as input into an organization's strategic plan

Mission – A brief, comprehensive statement of purpose. A mission statement describes why an organization exists, its calling or its specific tasks

Vision – A narrative description of an aspirational future state. A compelling, conceptual image of the desired future. Typically shorter and more conceptual than a mission statement

Goal – A desired end result. Goals are typically not measurable but are usually supported by one or more measurable "objectives"

Objectives – Specific and measurable targets for accomplishing goals

Action plan – A detailed description of the steps used to implement a strategic plan

- **Current wording**

Art. XI, Section 2. The financial records of the district shall be audited at least once each administrative year by an independent auditing firm selected by the District Board. A copy of the audit report shall be sent to the Executive Director of Kiwanis International by March 31 and to the District Board and shall be made available, upon request, to clubs and members in the district. The audit must be certified.

- **Recommended wording to match Kiwanis Standard District Bylaws**

Art. XI, Section 2. The financial records of the district shall be examined at the end of each fiscal year by a qualified individual(s) or company selected by the District Board. The individual(s) should be qualified to perform such work in their respective jurisdiction. A copy of the annual financial examination shall be sent to the Executive Director of Kiwanis International by March 31 and to the District Board and shall be made available, upon request, to clubs and members in the district.

Proposed District Policy Amendment

Add

602.9 Qualifications of Candidates

No person shall be eligible to serve as a Lt. Governor unless such candidate: (i) has served, or is currently serving, as a President of a Club within the District; (ii) has been a member in good standing of a Kiwanis Club for at least three (3) years prior to the election; (iii) is currently an active member in good standing of a Club within the Division which is the primary Club of the candidate; (iv) has been endorsed as a candidate for Lt. Governor by the primary Club of the candidate; and (v) has given assurances of the candidate's willingness and ability to carry out the duties and responsibilities of the office of Lt. Governor. In addition, the Lt. Governor and candidates for Lt. Governor shall have and maintain a clear criminal history background check conducted by an approved vendor of Kiwanis International.



WYNDHAM[®]

Visalia 9000 W AIRPORT DR. VISALIA, CA. 93277 559.651.5000

GROUP SALES AGREEMENT

9000 Airport Drive Visalia, Ca 93277
Phone: (559) 651-5000
Fax: (559) 651-2036

DESCRIPTION OF GROUP AND EVENT

The following represents an agreement between

Wyndham Hotel, 9000 Airport Drive, Visalia CA 93277

and Kiwanis California-Nevada-Hawaii District and outlines specific conditions and services to be provided.

ORGANIZATION: Kiwanis California-Nevada-Hawaii District

CONTACT:

Name: Mark McDonald
Executive Director / District Secretary

Street Address: P.O Box 1327
8360 Red Oak St Suite 201
City, State, Postal Code: Rancho Cucamonga, CA 91730
Country: USA
Phone Number: 909-736-17030
Fax Number:
E-mail Address: mark@cnhkiwanis.org

NAME OF EVENT: Kiwanis California-Nevada-Hawaii District 2024

OFFICIAL PROGRAM DATES: 01/31/2024-02/04/2024

GUEST ROOM COMMITMENT

The Hotel agrees that it will provide, and Kiwanis California-Nevada-Hawaii District agrees that it will be responsible for utilizing, 122 room nights in the pattern set forth below (such number and such pattern, the “Room Night Commitment”):

ROOM TYPE	RATE	01/31/2024 Wednesday	02/01/2024 Thursday	02/02/2024 Friday	02/03/2024 Saturday
Double/ King	\$109.00	2	15	65	40
Executive Suite Comp	\$0.00	2	2	2	2
Presidential Suite	\$0.00	1	1	1	1
Room Nights Total		5	18	68	43

GROUP ROOM RATES

Based upon Kiwanis California-Nevada-Hawaii District total program requirements as outlined in this agreement, Hotel confirms the following group rates (net of all taxes):

Single/Double: \$109.00
Executive Suite: \$0.00 Two Comp
Presidential Suite: \$0.00 Comp

Hotel room rates are subject to applicable state and local taxes (currently 12.19%) in effect at the time of check in.

CONCESSIONS

- Complimentary meeting space rental with food & beverage minimum of \$4,500
- Complimentary Presidential Suite Wed-Sat
- Two (2) complimentary upgrades to a Suite
- Three (3) complimentary planning site room nights
- 2 week cutoff for room block
- Group rate available three day’s pre/post
- Complimentary Internet in guest room & meeting space
- Waived fees for outsourcing AV if applicable
- 1/50 Comp nights on a cumulative basis applied as credit to master
- Complimentary Parking
- 25% audio visual discount
- 70% Attrition

COMMISSION

The group room rates listed above are non commissionable.

METHOD OF RESERVATIONS

Reservations for the Event will be made by individual call in and/or reservation link provided by hotel or by calling directly to the hotel at 559-651-5000.

ROOMS ATTRITION

Hotel is relying upon Kiwanis California-Nevada-Hawaii District use of the Room Night Commitment. Kiwanis California-Nevada-Hawaii District agrees that a loss will be incurred by Hotel if Kiwanis California-Nevada-Hawaii District actual usage is less than 80% of the Room Night Commitment.

If Kiwanis California-Nevada-Hawaii District actual usage is less than 70% of the Room Night Commitment, Kiwanis California-Nevada-Hawaii District agrees to pay, as liquidated damages and not as a penalty, the difference between 80% of the Room Night Commitment and Kiwanis California-Nevada-Hawaii District actual usage, multiplied by the average group room rate, plus applicable taxes.

For any day that the hotel achieves 100% occupancy during the official event dates at an equal or higher rate, the Group will receive credit for full achievement of the contracted block for that day. In such a case, the Group's total pick up will be calculated by adding the difference

ROOMS ATTRITION RESALE CREDIT

Any attrition damages due to pursuant to the GUEST ROOM ATTRITION clause will be reduced by the guest room revenue received from unused group guest rooms that are resold by the Hotel. Because it is impossible to accurately determine what guest rooms are resold and at what rate, the parties agree that "resold" rooms will be daily rate for each day that the guest rooms are resold. Unused group rooms will be the last guest rooms resold, thus guest rooms will be considered resold to the extent that Hotel is able to sell more guest rooms that it could have sold if group had fully occupied its reserved block. For example, if group does not use thirty (30) rooms in its block but only ten (10) rooms remain unsold in Hotel, the attrition damages owed will be reduced by the average daily rate times twenty (20).

CREDIT FOR ROOM DEPOSIT, NO-SHOW, EARLY DEPARTURE

Any forfeited room deposit, cancellation fee, no-show fee or early departure fees collected or retained by the hotel will be credited against any attrition fee charged to group for unused rooms.

CUTOFF DATE

Reservations by attendees must be received on or 01/17/2024 (the “Cutoff Date”). At the Cutoff Date, Hotel will review the reservation pickup for the Event, release the unreserved rooms for general sale, and determine whether it can accept reservations based on a space and rate available basis at the Kiwanis California-Nevada-Hawaii District group rate after this date. Release of rooms for general sale following the Cutoff Date does not affect Kiwanis California-Nevada-Hawaii District obligation, as discussed elsewhere in this Agreement, to utilize guest rooms.

If sleeping rooms are available after the cutoff date, they will be offered by hotel at the group rate.

If sleeping rooms are available when the group exceeds their allotted room block, they will be offered by the hotel at the group rate.

Rate at the time additional request are made after cut off and over room block will be based on occupancy level and availability in hotel.

The conference rate will be available three (3) days prior and three (3) days after the official contracted dates for early arrivals and late departures, pending room availability.

MASTER ACCOUNT

Hotel must be notified in writing at least 14 days prior to arrival of the authorized signatories and the charges that are to be posted to the Master Account. Any cancellation or attrition fees will be billed to the Master Account.

NO ROOM TRANSFER BY GUEST

Kiwanis California-Nevada-Hawaii District agrees that neither group nor attendees of the event nor any intermediary shall **be** Permitted to assign any rights or obligations under this group sales agreement, or to resell or otherwise transfer to Person not associated with Kiwanis California-Nevada-Hawaii District reservations for guestrooms, meeting rooms or any other Facilities made pursuant to this group sales agreement.

BILLING ARRANGEMENTS

Room and Tax Individual pays own. Food & Beverage from meeting will be applied to the Master Account.

METHOD OF PAYMENT

The outstanding balance of the Kiwanis California-Nevada-Hawaii District Master Account (exclusive of disputed charges) will be due and payable upon receipt of invoice. Kiwanis California-Nevada-Hawaii District will raise any disputed charge(s) within 14 days after receipt of the invoice. The Hotel will work with Kiwanis California-Nevada-Hawaii District in resolving any such disputed charges, the payment of which will be due upon receipt of invoice after resolution of the dispute. If payment of any invoice is not received within thirty (30) days of the date on which it was due, Hotel will impose a finance charge at the rate of the lesser of 1-1/2% per month (18% annual rate) or the maximum allowed by law on the unpaid balance commencing on the invoice date.

PAYMENT BY CREDIT CARD OR COMPANY CHECK

If Kiwanis California-Nevada-Hawaii District wishes to pay any portion of its obligation by credit card or cashier’s check, the below form must be filled in prior to execution of this Agreement.

<i>Credit Card Number:</i>	_____
<i>Expiration Date:</i>	_____
<i>Name as it Appears on the Card:</i>	_____
<i>Billing Address for Card:</i>	_____
<i>Signature of Card Holder:</i>	_____

Kiwanis California-Nevada-Hawaii District has indicated that it has elected to use the following form of payment:

- Credit Card (We accept all major credit cards) (Full estimated charges will be charged (3) days prior
- Cashier’s Check
- Direct Bill Upon approval of direct bill application, Application must be processed 30 days prior to arrival.

SMOKE FREE HOTEL FEES

All Wyndham hotels are 100% smoke free. Any verifiable evidence exists that smoking has occurred in a guestroom or non-designated area, a room recovery fee of \$250.00 per incident will be charged to the registered guest.

FUNCTION INFORMATION AGENDA/EVENT AGENDA

Based on the requirements outlined by Kiwanis California-Nevada-Hawaii District, the Hotel has reserved the function space set forth on the below Function Information Agenda/Event Agenda. Space will be held on a 24 hour hold. No changes will be made to function space assignments without the written consent of both parties.

Meeting space may be reworked via a final agenda sent to the hotel 3 months prior to the meeting start date. If a space reserved as shown below will no longer be used this information would need to be provided to the hotel 4 months prior to the meeting start date.

Day	Date	Start Time	End Time	Function	Room	Setup	ATTD	Room Rental
Wed-Sunday	01/31/2024	24hr hold		Office/Storage	Cypress & Sequoia		Flow	\$0.00 per day
Thursday	02/01/2024	24hr hold		Office/Storage	Cypress & Sequoia		Flow	\$0.00
Friday	02/02/2024	24hr hold		Office/Storage	Cypress & Sequoia		Flow	\$0.00
Friday	02/02/2024	9:00am	6:00pm	Breakout	Plaza	U-Shape	20	\$0.00

Friday	02/02/2024	1:00pm	5:00pm	Breakout	Plaza	Classroom	25	\$0.00
Friday	02/02/2024	1:00pm	4:00pm	Breakout	Redwood	Classroom	25	\$0.00
Friday	02/02/2024	4:00pm	10:00pm	General Session	Valley Oak Ballroom			\$0.00
Saturday	02/03/2024	24hr hold		Office/ Storage	Cypress & Sequoia		Flow	\$0.00 per day
Saturday	02/03/2024	6am	5pm	Registration	Upper & Lower Terrace	20-25 tables	Flow	\$0.00
Saturday	02/03/2024	7am	8am	Breakfast	Cedar	Rounds of 10	40-60	\$0.00
Saturday	02/03/2024	8am	10am	General Session	Valley Oak Ballroom	Rounds of 10	250-350	\$0.00
Saturday	02/03/2024	9:30am	4pm	Breakouts	Redwood, Pine, Cedar	Theater	100-150	\$0.00
Saturday	02/03/2024	9:30am	4pm	Breakouts	San Luis, Plaza	Theater	100-150	\$0.00
Saturday	02/03/2024	12:00om	1:30pm	Lunch	Valley Oak Ballroom	Rounds of 10	250-350	\$0.00
Saturday	02/03/2024	6pm	7pm	Social	Valley Oak Ballroom & Plaza	Rounds of 10	70-100	\$0.00
Saturday	02/03/2024	7pm	10pm	Dinner Banquet	Valley Oak Ballroom	Rounds of 10	70-100	\$0.00
Sunday	02/04/2024	8am	12 noon	Office/ Storage	Cypress & Sequoia		Flow	\$0.00

All meeting room, food & beverage, and related services are subject to applicable taxes (currently 8.5%) and a service charge (curenrtly22%) in effect on the date(s) of the event.

FACILITY SERVICE FEES

Based on Kiwanis California-Nevada-Hawaii District requirements, Hotel’s function space fees would be \$7,450.00 based upon the Room Night Commitment and the functions identified on the Function Information Agenda/Event Agenda outlined in this Agreement, the Hotel will waive these fees based on food & beverage of \$4,500

FOOD AND BEVERAGE ATTRITION/CANCELLATION

Kiwanis California-Nevada-Hawaii District agrees that it will provide, and Hotel is relying upon, likely total Event food and beverage revenue of \$4,500 (“Agreed Event F&B Revenue”). Any reduction in spending of \$4,500 (the gap) would be charged as room rental. Kiwanis California-Nevada-Hawaii District must provide Hotel with 5 days advance notice of the date(s), time(s), and number of covers with respect to the function(s) it wishes to schedule in providing the Agreed Event F&B Revenue and will provide final guarantees of this information no later than 72 hours prior to the scheduled time for each such function (any such guaranteed function, a “Guaranteed Function”). If any food and beverage event is cancelled with 72 hours of its scheduled starting time, Kiwanis California-Nevada-Hawaii District agrees to pay hotel 100% of the food and beverage revenue guaranteed at 72 hours.

CANCELLATION

Kiwanis California-Nevada-Hawaii District acknowledges that if it cancels or otherwise essentially abandons its planned use of the Room Night Commitment (a “Cancellation”), this action would constitute a breach of Kiwanis California-Nevada-Hawaii District obligation to Hotel and Hotel would be harmed. Because Hotel’s harm (and Kiwanis California-Nevada-Hawaii District obligation to compensate Hotel for that harm) is likely to increase if there is a delay in notifying Hotel of any Cancellation, Kiwanis California-Nevada-Hawaii District agrees to notify Hotel, in writing, within thirty (30) days of any decision to Cancel. In addition, if a Cancellation occurs, the parties agree that:

- a) It would be difficult to determine Hotel’s actual harm.
- b) The highest dollar amount in the chart (the “Chart”) set forth below reasonably estimates Hotel’s harm for a last-minute Cancellation and, through its use of a sliding scale that reduces damages for earlier Cancellations, the Chart also reasonably estimates Hotel’s ability to lessen its harm by reselling Kiwanis California-Nevada-Hawaii District space and functions.

Kiwanis California-Nevada-Hawaii District therefore agrees to pay Hotel, within thirty (30) days after any Cancellation, as liquidated damages and not as a penalty, the amount listed in the Chart below.

Date of Decision to Reduce	Amount of Liquidated Damages Due
Date of Agreement to 180 days prior	\$0
From 179 days to 120 days prior	25% of Total Lost Room Revenue*
From 90 days to 61 days prior	50% of Total Lost Room Revenue*
From 60 days to 31 days prior	75% of Total Lost Room Revenue*
From 30 days to 0 days prior	100% of Total Lost Room Revenue*

Provided that Kiwanis California-Nevada-Hawaii District timely notified hotel of the cancellation and timely pays the above liquidated damages, Hotel will not seek additional damages Kiwanis California-Nevada-Hawaii District relating to th cancellation. The parties further agree, in the event of a cancellation, the hotel will make all reasonable efforts to resell the rooms that were blocked by the group . Revenue recovered as a result of the resale of rooms previously blocked by the group will be deducted from the groups’ cancellation charges, if any, or refunded to the group after collection by the hotel of said revenue.

CANCELLATION OF EVENT BY HOTEL

If hotel double-books the event and is unable or unwilling to provide the guest rooms, function space, or any related services agreed to in this agreement, such action constitutes a breach of hotels obligation to Kiwanis California-Nevada-Hawaii District and Kiwanis California-Nevada-Hawaii District would be harmed. At such time, Kiwanis California-Nevada-Hawaii District would be entitled to peruse legal remedies for any damages it incurs from such action. If Hotel cancels contract, Group must receive written notice of verbal cancellation notice or cancellation is invalid. Unless otherwise permitted under this agreement, in the event hotel cancels its commitments under this agreement without clause, Hotel shall refund all deposits made by group hereunder within the ten (10) days of Hotels notice of cancellation and hotel shall be liable to by group for all reasonable, actual, and direct damages which by group suffers related to rescheduling the room block and function. In addition, if Hotel so cancels its commitments, Group shall have the right to terminate this entire agreement in which event hotel shall refund all deposits made by group and shall be liable to group for any additional reasonable, actual or direct damages.

Such reasonable direct costs shall include, but not limited to , all deposits, payments, or binding contractual obligations made by group up to the tine group perceives notice of cancellation to third parties for goods or services related to holding the event at hotel, expenses of groups staff to research alternative facilities, any increase in the costs actually paid by group to book a comparable, alternate facility for the function, presenter fees not refunded, any increase in administrative and operational costs actually expended, refunded directly associated with rescheduling the function. Group agrees to mitigate the damages to the extent reasonably practicable.

All costs will only be reimbursed to the extent actually paid, and all deposits, fees, and similar items will be reimbursed only to the extent not refunded to group. Proper documentation of all amounts to be reimbursed must be provided to hotel. Liquidated damages are payable to group within (30) days of receipt of invoice.

RIGHTS OF TERMINATION FOR CAUSE

Except as otherwise provided in this Agreement, neither party shall have the right to terminate their obligations under this Agreement. Either party may terminate this Agreement for any one or more of such reasons upon written notice to the other party within five (5) days of such occurrence or receipt of notice of any of the following occurrences. This Agreement is, however, subject to termination for cause without liability to the terminating party, under any of the following conditions:

- a. In the event that either party shall make a voluntary or involuntary assignment for the benefit of creditors or enter into bankruptcy proceedings prior to the date of the Group's meeting, the other party shall have the right to cancel this Agreement without liability upon written notice to the other.
- b. The Hotel shall promptly notify the Group if there is a change in the management company which operates the Hotel prior to the meeting, in which event Group shall have the right to terminate this Agreement without liability upon written notice to the Hotel, and the Hotel shall refund all deposits and/or prepayments made by the Group within ten (10) business days of the notice of termination

ACTS OF GOD

The performance of this Agreement is subject to termination without liability upon the occurrence of any circumstance beyond the control of either party – such as acts of God, war, government regulations, disaster, strikes (except those involving the employees or agents of the party seeking the protection of this clause), civil disorder, or curtailment of transportation facilities – to the extent that such circumstance makes it illegal or impossible to provide or use the Hotel facilities. The ability to terminate this Agreement without liability pursuant to this paragraph is conditioned upon delivery of written notice to the other party setting forth the basis for such termination as soon as reasonably practical - but in no event longer than ten (10) days - after learning of such basis.

COVID-19 TERMINATION RIGHT

1. The parties acknowledge and agree that as of the time of signing this Agreement, currently there is an international pandemic taking place involving COVID-19, as announced by the World Health Organization in March 2020. Given that currently there is no reliable information or data available to provide any reasonable expectation as to when the COVID-19 pandemic will likely subside in and around the Hotel's location (and elsewhere), the parties wish to memorialize the terms of the following additional Group termination rights related solely to COVID-19.
2. If the parties mutually agree that the COVID-19 pandemic (or other infectious disease outbreak) has continued or is active such that there are government (local or national) imposed restrictions or recommendations on maximum meeting size and such restrictions or recommendations would apply to Group's Event over the scheduled Event dates, or if there are recommendations or travel advisories issued by the World Health Organization, U.S. Federal Government or Centers for Disease Control and Prevention advising against non-essential domestic or international travel within, to or from the United States (or California) (whether applicable to the general population, or to a subset such as people with particular conditions or characteristics) that would materially impact Group's Event, then the Group may elect to terminate this Agreement upon providing written notice to the Hotel.
3. The Hotel will operate in compliance with governmental public health recommendations in effect at the time of the Event for safe operation of meeting and food service facilities and will make hand sanitizer and face masks available for Event attendees.
4. If the notice of termination is delivered to the Hotel within fourteen (14) business days of official government or CDC recommendation or notice, then the Group shall not owe the Hotel any cancellation damages otherwise owed by Group to Hotel if the Event were cancelled by Group for reasons unrelated to COVID-19. Hotel will refund 100% of the deposits made by the Group.
5. If Group elects to terminate the Event due to COVID-19 concerns, then Hotel shall automatically be excused from having to provide any resale credit and/or rebook credits (if any) to Group as may otherwise be agreed to elsewhere in this Agreement.

CONSTRUCTION or RENOVATION

No major construction or renovations shall be undertaken on the Hotel during the Meeting without prior written notification to the Group. Only repairs of an emergency nature and those that are considered regular maintenance shall be conducted immediately prior to or during the Meeting and shall be halted if the repairs in any way disturb meeting sessions, traffic flow or guest accommodations. If for any reason renovation and/or construction is unavoidable, representatives of the parties will meet and negotiate in good faith to determine if alternate arrangements can be made or additional concessions can be provided that would allow the Meeting to go forward as contracted. In the event that even with such meetings, the Group in its reasonable judgment determines that despite the alternatives offered by the Hotel this activity will materially disrupt or impact Group's meeting space or guest rooms, the Hotel shall make every effort to provide equal alternative space available within the facility. If both parties agree that equal alternative space is not available, the Group may cancel this Agreement without liability.

OUTSIDE FOOD AND BEVERAGE POLICY

All food and beverages served at functions associated with the Event must be provided, prepared, and served by Hotel, and must be consumed on Hotel premises.

CHANGES, ADDITIONS, STIPULATIONS, OR LINING OUT

Any changes, additions, stipulations, or deletions, including corrective lining out by either Hotel or Kiwanis California-Nevada-Hawaii District, will not be considered agreed to or binding on the other unless such modifications have been initialed or otherwise approved in writing by the other.

CHARGES ADDED AFTER CONTRACT EXECUTION

Group and /or the individual group attendees will not be liable for any additional charges such as energy surcharges or resort fees that are added to the individual or group guest room folio ("charges") other than those specified in this contract unless group agrees to such charges in writing or unless such charges are in the form of an additional tax, city ordinances or state or federal law.

LIQUOR LICENSE

Kiwanis California-Nevada-Hawaii District understands that Hotel's liquor license requires that beverages only be dispensed by Hotel employees or bartenders. Alcoholic beverage service may be denied to those guests who appear to be intoxicated or are under age.

IN-HOUSE EQUIPMENT

Hotel will provide, at no charge, the equipment (chairs, tables, chalkboards, etc) to accommodate the current set up and anticipated attendance as noted in the contract.). These complimentary arrangements do not include special setups or extraordinary formats that would deplete Hotel's present in-house equipment to the point of requiring rental of an additional supply to accommodate Kiwanis California-Nevada-Hawaii District needs. If such special setups or extraordinary formats are requested, Hotel will present Kiwanis California-Nevada-Hawaii District two (2) alternatives: (1) charging Kiwanis California-Nevada-Hawaii District the rental cost for additional equipment, or (2) changing the extraordinary setup to a standard format, avoiding the additional cost.

LABOR DISPUTE CLAUSE

GROUP supports compliance with labor laws, and retains the option to cancel this agreement without penalty in the event the Hotel has a labor dispute that could threaten the smooth functioning of Kiwanis California-Nevada-Hawaii District, as defined and determined with the GROUP sole discretion.

PERFORMANCE LICENSES

Kiwanis California-Nevada-Hawaii District will be solely responsible for obtaining any necessary licenses or permission to perform, broadcast, transmit, or display any copyrighted works (including, without limitation, music, audio, or video recordings, art, etc.) that Kiwanis California-Nevada-Hawaii District may use or request to be used at the Hotel.

WYNDHAM REWARDS

The contract (as identified on page one 1 of this agreement or the authorized signer of this agreement) is eligible to receive Wyndham rewards points.

Wyndham Rewards Member Name:

OR

The contract (as identified on page one 1 of this agreement or the authorized signer of this agreement) declines or is not eligible to receive Wyndham rewards and hereby waived the right to receive reward points with the event.

INDEMNIFICATION AND HOLD HARMLESS

Hotel agrees to defend, indemnify and hold harmless Group from and against all claims, actions, causes of action, or liabilities, including reasonable attorneys' fees, arising out of or resulting from any act undertaken or committed by Hotel pursuant to the performance of its obligations under this Agreement. Hotel also agrees to defend, indemnify and hold harmless Group from any liability resulting from any claim, action or cause of action, which may be asserted by third parties arising out of Hotel's performance pursuant to this Agreement, except for those actions or liabilities which are due to the misconduct or negligence of the Group.

Group agrees to defend, indemnify, and hold harmless Hotel from and against all claims, actions, causes of action, or liabilities, including reasonable attorneys' fees, arising out of or resulting from any act undertaken or committed by Group or any contractors hired or engaged by the Group in connection with the performance of Group's obligations under this Agreement. Group also agrees to defend, indemnify, and hold harmless Hotel from any liability resulting from any claim, action or cause of action, which may be asserted by third parties arising out of the performance of Group's obligations pursuant to this Agreement, except those actions which are due to the misconduct or negligence of Hotel.

ACCEPTANCE

Prior to execution by both parties, this document represents an offer by the Hotel. Unless the Hotel otherwise notifies Kiwanis California-Nevada-Hawaii District at any time prior to Kiwanis California-Nevada-Hawaii District execution of this document, the outlined format and dates will be held by the Hotel for Kiwanis California-Nevada-Hawaii District on a first-option basis until 12/01/2022. If Kiwanis California-Nevada-Hawaii District cannot make a commitment prior to that date, the offer will revert to a second option basis or, at the Hotel's option, the arrangements will be released, in which case neither party will have any further obligations. Upon receipt by Hotel of a fully executed version of this Agreement prior to 12/01/2022, or upon Hotel's acceptance of a fully executed version of this Agreement after such date, it will be placed on a definite basis and will be binding upon Hotel and Kiwanis California-Nevada-Hawaii District .Hotel and Kiwanis California-Nevada-Hawaii District have agreed to and have executed this Agreement by their authorized representatives as of the dates indicated below.

SIGNATURES

Approved and authorized by Kiwanis California-Nevada-Hawaii District

Mark McDonald

Executive Director / District Secretary

Signature: _____

Date: _____

Approved and authorized by Hotel:

Christina Da Silva

Sales & Catering Director

Signature: _____

Date: _____



GROUP SALES AGREEMENT

DESCRIPTION OF GROUP AND EVENT

The following represents an agreement between: JW Marriott Las Vegas Resort & Spa (Hotel), 221 N Rampart Blvd, Las Vegas, NV. 89145 (702) 869-7777 and California-Nevada-Hawaii District of Kiwanis International (Group) and outlines specific conditions and services to be provided. Unless the Hotel otherwise notifies Group at any time prior to execution of this document, the outlined format and dates will be held by the Hotel on a first-option basis until **Tuesday, November 29, 2022** for the signed contract and initial deposit.

ORGANIZATION: California-Nevada-Hawaii District of Kiwanis International

CONTACT:

Name: Mark McDonald
 Job Title: Executive Director / District Secretary
 Street Address: 8360 Red Oak Street Ste 201
 City, State/Province: Rancho Cucamonga, CA
 Postal Code: 91730-0608
 Country: USA
 Phone Number: (909) 989-1500 x103
 E-mail Address: mark@cnhkiwanis.org

NAME OF EVENT: California-Nevada-Hawaii District of Kiwanis International Ha District Convention Aug2025

REFERENCE #: M-O443510

OFFICIAL PROGRAM DATES: 08/05/2025 to 08/11/2025

ANTICIPATED ATTENDANCE: 400

This agreement is entered into and becomes effective on the execution date by both parties by and between California-Nevada-Hawaii District of Kiwanis International (hereinafter referred to as "GROUP") and JW Marriott Las Vegas Resort & Spa (hereinafter referred to as "HOTEL")

GUEST ROOM COMMITMENT

The Hotel agrees that it will provide, and California-Nevada-Hawaii District of Kiwanis International agrees that it will be responsible for utilizing, 800 room nights in the pattern set forth below (such number and such pattern, the "Room Night Commitment"):

DAY	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday	TOTAL
DATE	8/5/2025	8/6/2025	8/7/2025	8/8/2025	8/9/2025	8/10/2025	
Deluxe Rooms	2	58	196	286	196	6	764
Deluxe Rooms-Staff	0	5	5	5	5	0	20
One Bedrooms	0	9	9	9	9	0	36
TOTAL	2	72	210	300	210	6	800

GROUP ROOM RATES

Based upon California-Nevada-Hawaii District of Kiwanis International's total program requirements as outlined in this agreement, Hotel confirms the following Group rates.

Room	Singles/Doubles
Deluxe Rooms	\$155.00
Deluxe Rooms-Staff	\$149.00
Junior Suites	\$230.00
One-Bedroom Suites*	\$305.00
Two-Bedroom Suites	\$405.00

*See concessions

Hotel room rates are subject to applicable state and local taxes (currently 13%) in effect at the time of check-out.

RESORT FEE

The current taxable Resort Fee package of \$45.00, **discounted to \$30.00** per room per night includes: Enhanced High Speed Internet Access in the guest rooms, Valet Parking, two well drinks at any Casino bar, access to the fitness center, access to Spa Aquae's Relaxation Areas & Fitness Center, one hour bike rental, access and equipment for the recreational area, one round at the Angel Park putting course, \$10 in slot play, 2 electronic bingo packs, Food Outlet Discounts and Specials. Amenities are subject to change. Resort fee value \$189.

SPECIAL CONCESSIONS

In consideration of the room night commitment and the functions identified on the Function Information Agenda/Event Agenda, Hotel will provide Group with the following special concessions:

1. With the given room night commitment and function agenda, the meeting and meal space is complimentary based on 80% pick up of contracted room night commitment and food & beverage minimum of **\$60,000.00** (exclusive of service charge and applicable taxes). Should the overall pick up fall below 80%, the client will have the option to pay for those room nights to achieve 80% of the contracted room block or a pay a rental fee of \$10,000.00 per day.
2. Nine (9) upgrades to One-Bedroom Suites at the Group rate.
3. Two (2) complimentary room nights for a pre-planning session, based upon the Resort's availability.
4. Nine (9) complimentary welcome amenities valued at \$50.00 each and at the Resort's discretion and with the approval of Group.
5. The Group rate will be extended three days pre and post of the program dates, based upon availability. For any given night where the pickup is greater than the contracted room block or no rooms contracted, an addendum will be required for any increase greater than fifteen (15) sleeping rooms on any given night.
6. Ten percent (10%) discount off of the Resort's 2025 published Banquet Menus once the catering minimum of \$60,000.00 is achieved. Exclusive of applicable taxes and service charges, excluding liquor, labor or specialty menus.
7. Ten percent (10%) discount off the resort's in-house audio-visual equipment providing the in-house Audio-Visual Department is solely used for all of the Group's Audio-Visual needs. Labor and internet are excluded.
8. Twenty percent (20%) discount on treatments at Spa Aquae. Discounts are excluded on all 25-minute services, enhancements, waxing, specials & packages.
9. Complimentary self and valet parking for all attendees.
10. Marriott Bonvoy Reward Points!! Terms and conditions apply.

ADJUSTMENTS TO CONCESSIONS

In the event of reductions in the room night commitment of more than 20%, the Hotel will adjust any concessions previously offered in this agreement, including those concessions offered on a complimentary basis, and will also adjust the function space in direct proportion to the reduction in the room night commitment.

COMPLIMENTARY ROOMS

Group will be entitled to one (1) complimentary standard room night for every forty (40) revenue-generating room nights occupied on a cumulative basis to be utilized during your program. Complimentary units earned, but not used or assigned as noted during the event, will be forfeited.

STAFF ROOMS

Hotel will set aside five (5) rooms commitment to be assigned by Group to staff at a special rate of \$149.00 during the event. Staff rooms are non-commissionable and are excluded from the 1/40 calculation.

COMMISSION

The Group room rates listed above are net non-commissionable.

GUARANTEED RESERVATIONS

All reservations must be accompanied by a first night room deposit or guaranteed with a major credit card or by Group. Hotel will not hold any reservations unless secured by one of the above methods.

CUTOFF DATE

Reservations by attendees must be received on or before **Friday, July 11, 2025**, (the "Cutoff Date"). At the cutoff date, Hotel will review the reservation pickup for the event, release the unreserved rooms for general sale, and determine whether it can accept reservations based on a space available basis at the California-Nevada-Hawaii District of Kiwanis International Group rate after this date.

Release of rooms for general sale following the cutoff date does not affect California-Nevada-Hawaii District of Kiwanis International's obligation, as discussed elsewhere in this agreement, to utilize guest rooms.

NO ROOM TRANSFER BY GUEST

California-Nevada-Hawaii District of Kiwanis International agrees that neither Group nor attendees of the event nor any intermediary shall be permitted to assign any rights or obligations under this Group sales agreement, or to resell or otherwise transfer to persons not associated with Group reservations for guestrooms, meeting rooms or any other facilities made pursuant to this Group sales agreement.

METHOD OF RESERVATIONS

Hotel is pleased to offer the use of our online Group reservations system powered by Passkey. All reservations will be made, modified or canceled by individuals on-line at a URL to be established by Hotel or by calling Marriott's Reservations toll free number to be established after enabling Passkey. It is the responsibility of Group to publish and provide this information to potential attendees through the planner's meeting website or through email. Group shall be responsible for publishing the URL for all potential attendees. The Group rate is guaranteed for reservations made on or before the cutoff date of **Friday, July 11, 2025**. Any reservations made after the cut-off date of **Friday, July 11, 2025**, shall be at the Hotels then current available rate.

Hotel will supply a username and password to provide you with 24/7 online access to your Group's information and reports.

FUNCTION INFORMATION AGENDA/EVENT AGENDA

Based on the requirements outlined by Group, the Hotel has reserved the function space set forth on the below Function Information Agenda/Event Agenda.

Date	Day	Start Time	End Time	Function	Set-Up	#ppl	Function Space
8/5/2025	Tue	8:00 AM	11:59 PM	Office	Lounge	4	Sevilla
8/5/2025	Tue	8:00 AM	11:59 PM	Storage	Storage	1	Galicia
8/6/2025	Wed	12:00 AM	11:59 PM	Office	Lounge	4	Sevilla

8/6/2025	Wed	12:00 AM	11:59 PM	Storage	Storage	1	Galicia
8/6/2025	Wed	8:00 AM	5:00 PM	Exhibits	Exhibits	30	Grand C and Corr
8/6/2025	Wed	12:00 PM	5:00 PM	General Session	Theatre	500	Valencia Ballroom/Terrace
8/7/2025	Thu	12:00 AM	11:59 PM	Office	Lounge	4	Sevilla
8/7/2025	Thu	12:00 AM	11:59 PM	Storage	Storage	1	Galicia
8/7/2025	Thu	7:00 AM	12:00 PM	General Session	Theatre	500	Valencia
8/7/2025	Thu	8:00 AM	12:00 PM	Registration	Registration	6	Grand Foyer
8/7/2025	Thu	8:00 AM	5:00 PM	Breakout	Schoolroom	20	Andalucia
8/7/2025	Thu	10:00 AM	10:30 AM	Coffee Break		20	Andalucia
8/7/2025	Thu	12:00 PM	1:00 PM	Lunch	Schoolroom	20	Madrid
8/7/2025	Thu	3:00 PM	3:30 PM	Coffee Break		20	Andalucia
8/7/2025	Thu	8:00 AM	5:00 PM	Breakout	Theatre	30	Murcia
8/7/2025	Thu	8:00 AM	5:00 PM	Exhibits	Exhibits	30	Grand C and Corr
8/7/2025	Thu	1:00 PM	4:30 PM	Board of Trustees Meeting	Special	103	Cataluna
8/7/2025	Thu	3:00 PM	5:00 PM	Registration	Registration	6	Grand Foyer
8/8/2025	Fri	12:00 AM	11:59 PM	Office	Lounge	4	Sevilla
8/8/2025	Fri	12:00 AM	11:59 PM	Storage	Storage	1	Galicia
8/8/2025	Fri	7:00 am	8:00 am	Breakfast	Rounds	40	Madrid
8/8/2025	Fri	8:00 AM	4:00 PM	Breakout	Theatre	150	Grand Ballroom A
8/8/2025	Fri	8:00 AM	4:00 PM	Breakout	Theatre	150	Grand Ballroom B
8/8/2025	Fri	8:00 AM	4:00 PM	Breakout	Theatre	150	Grand Ballroom D
8/8/2025	Fri	8:00 AM	5:00 PM	Registration	Registration	6	Grand Foyer
8/8/2025	Fri	8:00 AM	5:00 PM	Exhibits	Exhibits	30	Grand C and Corr
8/8/2025	Fri	8:00 AM	5:00 PM	Committee Meeting	Theatre	30	Murcia
8/8/2025	Fri	8:00 AM	6:00 PM	General Session	Theatre	600	Valencia
8/8/2025	Fri	8:00 AM	9:00 AM	Opening Theatre	Session	600	Valencia
8/8/2025	Fri	12:15 PM	1:45 PM	Lunch	Rounds of 10	250	Cascade
8/8/2025	Fri	4:00 PM	6:00 PM	Candidate Forum		600	Valencia
8/9/2025	Sat	12:00 AM	11:59 PM	Office	Lounge	4	Sevilla
8/9/2025	Sat	12:00 AM	11:59 PM	Storage	Storage	1	Galicia
8/9/2025	Sat	6:45 AM	9:30 PM	General Session	Theatre	600	Valencia
8/9/2025	Sat	6:45 AM	8:00 AM	Breakfast		200	Cascade
8/9/2025	Sat	12:00 PM	1:30 PM	Lunch		400	Cascade
8/9/2025	Sat	7:00 PM	8:00 PM	Installation Dinner		350	
8/9/2025	Sat	8:00 AM	5:00 PM	Exhibits	Exhibits	30	Grand C and Corr

8/9/2025	Sat	8:00 AM	5:00 PM	Registration	Registration	6	Grand Foyer
8/9/2025	Sat	9:00 AM	12:00 PM	Breakout	Rounds of 10	100	Marquis 12
8/9/2025	Sat	9:00 AM	12:00 PM	Breakout	Rounds of 10	100	Marquis Ballroom 4
8/9/2025	Sat	9:00 AM	12:00 PM	Breakout	Rounds of 10	100	Marquis Ballroom 5
8/9/2025	Sat	9:30 AM	12:00 PM	Breakout	Theatre	150	Grand Ballroom A
8/9/2025	Sat	9:30 AM	12:00 PM	Breakout	Theatre	150	Grand Ballroom B
8/9/2025	Sat	9:30 AM	12:00 PM	Breakout	Theatre	150	Grand Ballroom D
8/9/2025	Sat	2:00 PM	5:00 PM	Committee Meeting	Schoolroom	30	Murcia
8/9/2025	Sat	6:30 PM	7:00 PM	No Host Social	Cocktail Rounds	250	Cascade
08/09/2025	Sat	7:00 pm	8:00 PM	Dinner	Rounds	250	Cascade
8/10/2025	Sun	12:00 AM	12:00 PM	Office/Storage	Lounge	4	Sevilla
8/10/2025	Sun	7:00 AM	8:30 AM	Breakfast	Rounds of 10	40	Andalucía
8/10/2025	Sun	8:00 AM	5:00 PM	Committee Meeting	Theatre	30	Murcia
8/10/2025	Sun	9:00 AM	11:00 AM	SLP Committee Meeting	Conference	30	Cataluña

All meeting room, food and beverage, and related services are subject to applicable taxes (currently 8.375%) and a taxable service charge (currently 24%) in effect on the date(s) of the event.

Hotel reserves the right to assign and change specific meeting rooms at its discretion. Should Hotel revise meeting space, the revised meeting space will be of equal size or larger. Group must obtain final approval from Hotel before publishing meeting room names. If Group modifies the room block and or food and beverage guarantee that would require larger meeting space, the Hotel reserves the right to increase meeting room rental charges accordingly.

NO EXHIBITS

Hotel understands Group's program does not involve the use of exhibits or display material.

DAMAGE TO FUNCTION SPACE

Group agrees to pay for any damage or loss to the function space, equipment, or any rental items provided on behalf of the Group that occurs during the course of the event; however, is not responsible for ordinary wear and tear or for damage that is proved as a result of other guests. Group is responsible for doing a post walk through with event manager to determine if any damage was done in the contracted meeting space.

FACILITY SERVICE FEES

Based on Group's requirements, Hotel's function space fees would be \$10,000.00 Based upon the room night commitment and the functions identified on the Function Information Agenda/Event Agenda outlined in this agreement, the Hotel will waive this fee, based on 90% pick-up of contracted room block.

GROUP BRANDING GUIDELINES & OPPORTUNITIES

The JW Marriott Las Vegas Resort & Spa encourages branding throughout the Resort with prior written approval. The Resort offers branding packages and a la carte branding options throughout various areas of the Resort. Any Branding material that is affixed to any walls, windows, columns, sidewalks, doors, elevators, etc., will be installed by the Resort preferred provider.

Branding packages can be sold for sponsorship however group is responsible for advance payment of branding package at the original cost. Branding packages include production, installation and dismantle which will be handled by preferred provider. Branding packages are available on peak nights only, any shoulder dates are based on availability and subject to Resort approval. No branding fees will be charged by Resort to Group for any pop-up branding items that are supplied by group with purchase of any branding package.

Please inquiry with your Sales or Events professional for your personalized branding opportunity. For production requirements and time-lines you can e-mail Janice.Lencke@accessdmc.com

MASTER ACCOUNT

Hotel must be notified in writing at least forty-five (45) days prior to arrival of the authorized signatories and the charges that are to be posted to the master account. Any cancellation or attrition fees will be billed to the Group’s master account.

Enclosed is an application for direct billing approval. Please fill out the form completely and return it to Hotel within ninety (90) days of arrival. Hotel credit manager will contact Group if direct billing is available or an alternative means of payment must be arranged. Direct billing is only offered when the estimated master account charges are in excess of \$10,000.00.

METHOD OF PAYMENT

The method of payment of the master account will be credit card. The credit card information must be entered into our secure online web-site. Group may not change this form of payment. Prior to the execution of this agreement Group shall provide hotel with credit card authorization information. A credit card information request e-mail will be sent to the e-mail address provided by Group. Group agrees to pay an advance deposit in an amount to be determined by the Hotel in its reasonable discretion, with the full amount due prior to the start of the Group’s event. California-Nevada-Hawaii District of Kiwanis International agrees that the Hotel may charge to this credit card any payment as required under this Group sales agreement.

Group will raise any disputed charge(s) within seven (7) days after receipt of the invoice. The Hotel will work with Group in resolving any such disputed charges, the payment of which will be due upon receipt less disputed items. If payment of any invoice is not received within thirty (30) days of the date on which it was due less disputed charges, Hotel will impose a finance charge at the rate of the lesser of 1-1/2% per month (18% annual rate) or the maximum allowed by law on the unpaid balance commencing on the invoice date.

Group has indicated that it has elected to use the following form of payment:

- Cash, money order, or other guaranteed form of payment
- Credit card (We accept all major credit cards)
- Company check or Electronic Funds Transfer
- _____[agreed alternative]

Group may not change this form of payment.

In the event that credit is not approved, Group agrees to pay an advance deposit in an amount to be determined by the Hotel in its reasonable discretion, with the full amount due prior to the start of the Group’s event.

PAYMENT BY CREDIT CARD OR COMPANY CHECK

If Group wishes to pay any portion of its obligation by credit card or company check, the credit card information must be entered into our secure online web-site.

Prior to the execution of this agreement Group shall provide hotel with credit card authorization information. A credit card Information request e-mail will be sent to the e-mail address provided by Group.

This process must also be followed if direct billing has not been approved and the master account charges will be paid by credit card or company check.

Group agrees that the Hotel may charge to this credit card any payment as required under this Group sales agreement.

If payment of deposit or master account is by credit card, a service charge of 3% will not apply for up to \$25,000. Should a credit card be used to settle an account or provide a deposit over \$25,000, the Hotel will charge a 3% service fee in addition to the final statement. In the event of a chargeback by the cardholder, interest charges will apply.

BILLING ARRANGEMENTS

Please select one of the following billing arrangements apply:

- Individual Pays own
- Rooms and Tax to the master account
- All charges to the master account

ADVANCE PAYMENT SCHEDULE

This contract is to be signed and returned together with an initial good faith deposit. Your function will not be guaranteed until both the signed contract and initial deposit (and credit card authorization) has been received. The initial and subsequent deposits may be made through the secure Marriott credit card processing website (as outlined in a separate email). All space will be released if not received by the designated date. If the advance payments are not received on the scheduled due dates it will constitute a breach of contract by Group and this contract is considered as a cancellation, therefore liquidated damages will be owed to the Resort as outlined in the cancellation provision of this agreement.

Schedule	Deposit Amount	Date Due
15% of Estimated Master	\$12,094.65	Tuesday, November 29, 2022
35% of Estimated Master	\$28,220.85	Tuesday, October 7, 2024
50% of Estimated Master	40,315.50	Tuesday, July 1, 2025 waived pending direct bill approval

In addition to the estimated charges a ten percent (10%) deposit will be required to cover any incidentals, add-ons, or increases the day of the event. This deposit amount will be applied to the remaining balance and refunded if not utilized. Should your guest guarantee increase after this estimated payment has been made, the additional balance will be due prior to the function date along with your final guarantee, due at least three (3) business days prior to your event. Any remaining balance will be due at conclusion of meeting and charged to the credit card on file.

Should the Group add additional charges to the Master Account such as and not limited to Audio Visual, Shipping, Receiving, Transportation, Branding, Security, etc., the Hotel will determine the additional advance deposit amount that will be due sixty (60) days prior to the start of the event.

ROOMS ATTRITION

Hotel is relying upon Group’s use of the room night commitment. Group agrees that a loss will be incurred by Hotel if Group’s actual usage is less than 80% of the per night room night commitment.

If Group’s actual usage is less than 80% of the per night room night commitment, Group agrees to pay, as liquidated damages and not as a penalty, the difference between 80% of the per night room commitment and Group’s actual usage, multiplied by the average Group room rate, plus applicable taxes.

FOOD AND BEVERAGE MINIMUM

The Hotel is relying upon the food and beverage functions outlined on the event agenda. Group agrees that a loss will be incurred by the Hotel if there is a cancellation or reduction in the number of food and beverage functions and the number of food and beverage covers.

Group agrees that it will provide, and that the Hotel is relying upon, total event food and beverage revenue of **\$60,000.00** excluding service charge and sales tax. Group must provide the Hotel with thirty (30) days advance notice of the date(s), time(s), and number of covers with respect to the function(s) it wishes to schedule in providing the agreed event food & beverage revenue. Group will provide final guarantees of this information no later than three (3) business days prior to the scheduled time for any such guaranteed function.

If Group fails to achieve the full agreed upon food & beverage minimum, Group will pay the Hotel within thirty (30) days, as liquidated damages and not as a penalty the difference from the amount actualized and 80% of the shortage of the agreed food and beverage minimum.

A fee equal to the difference between the agreed event food & beverage minimum and 80% of the shortage the amount actual event food & beverage revenue received by the Hotel will be charged to the master account.

Hotel agrees that after receipt of this amount, it will not seek further damages resulting from the cancellation or attrition of such

catered functions.

FOOD AND BEVERAGE PRICING

Hotel will confirm the food and beverage prices six (6) months prior to Group’s arrival date.

FINAL GUARANTEED ATTENDANCE

It is required that the Catering office be notified of the exact number of guests attending a function at least three (3) business days prior to the event. This final guarantee is not subject to reduction, and you will be charged even if fewer guests attend. Should the actual number of guests in attendance exceed the guarantee the Group is responsible for payment for the additional guests upon conclusion of the event. If no guarantee is received three (3) business days prior to the function, the Hotel will use the latest expected number of guests on file as the guarantee, and charges will be made accordingly.

CURRENT CATERING PRICING

Hotel’s 2022 catering prices are as follows:

Breakfast Buffet:	\$44.00 per person
Boxed Breakfast:	\$18.00 - \$28.00 per person
Coffee Breaks:	\$24.00 - \$28.00 per person
Lunch Buffet:	\$60.00 - \$69.00 per person
Boxed Lunch:	\$28.00 - \$58.00 per person
Receptions, Light, excluding Bar:	\$28.00 - \$49.00 per person
Receptions, Heavy, excluding Bar:	\$84.00 - \$125.00 per person
Plated Dinner:	\$72.00 - \$112.00 per person
Buffet Dinner:	\$105.00 per person
Hosted Bar:	\$25.00 - \$33.00 per person (2 hours)

These quotations do not include any applicable NV tax (currently at 8.375%), and a taxable service charge (currently at 24%). All food and beverage served in the Hotel must be purchased from the Hotel. The Hotel agrees that the prices charged to Group will be no more than the rates listed above, increased by a maximum of no more than five percent (5%) per year. A minimum labor charge of \$500.00 per room, per day will apply for any cash food and beverage function and/or any food and beverage function at which twenty-five (25) people or less are served.

OUTSIDE FOOD AND BEVERAGE POLICY

All food and beverages served at functions associated with the event must be provided, prepared, and served by Hotel, and must be consumed on Hotel premises.

SPA AQUAE

Special spa packages may be available for your Group at Spa Aquae. Please contact our Spa Sales Manager, Joni Torres via telephone at (702) 869-7373 or email at Joni.Torres@jwmarriottlv.com for further details.

CANCELLATION

Group acknowledges that if it cancels, postpones or otherwise essentially abandons its planned use of the room night commitment (a "Cancellation"), this action would constitute a breach of Group's obligation to Hotel and Hotel would be harmed. Because Hotel's harm (and Group's obligation to compensate Hotel for that harm) is likely to increase if there is a delay in notifying Hotel of any cancellation, Group agrees to notify Hotel, in writing, within five (5) business days of any decision to Cancel. In addition, if a Cancellation occurs, the parties agree that:

- a) It would be difficult to determine Hotel's actual harm.
- b) Due to the short period of time between the execution of this agreement and the event dates, and/or the projected non-capacity occupancy of the Hotel over the event dates, Hotel is unlikely to be able to resell rooms or function space on a "last-sale" basis in the event of a cancellation.
- c) The amount set forth below reasonably estimates Hotel's harm for a cancellation:

Date of Cancellation	Amount of Liquidated Damages Due (Plus Applicable Taxes)
Date of signed Agreement to October 7, 2024	75% of Total Room Revenue *Plus 50% of Food and Beverage minimum
On or after October 8, 2024	100% of total Room Revenue *Plus 75% of Food and Beverage minimum

Provided that Group timely notifies Hotel of the cancellation and timely pays the above liquidated damages, Hotel agrees not to seek additional damages from Group relating to the cancellation.

The payment made by California-Nevada-Hawaii District of Kiwanis International at the time of cancellation will be reduced by any previously paid non-refundable deposit.

CANCELLATION

Group acknowledges that if it cancels, postpones or otherwise essentially abandons its planned use of the room night commitment (a "Cancellation"), this action would constitute a breach of Group's obligation to Hotel and Hotel would be harmed. Because Hotel's harm (and Group's obligation to compensate Hotel for that harm) is likely to increase if there is a delay in notifying Hotel of any cancellation, Group agrees to notify Hotel, in writing, within five (5) business days

NOISE POLICY

Group agrees the volume for entertainment, music, or other noise for the event will be maintained at an acceptable level so as not to disturb other meetings or guests. After 10:00 PM further noise limitations apply for functions in hospitality/event suites or any of the Hotel guestrooms/suites in proximity to hotel guest rooms. In accordance with local noise ordinances and in the interest of guest experience functions hosted in outdoor venues must either move inside or be lowered within an acceptable volume after 10:00 PM.

RENOVATION

Hotel will promptly notify Group of any significant construction or remodeling to be performed in contracted meeting rooms and/or guest rooms during the event dates that would adversely affect the Group program. Hotel will endeavor to keep such activity from distracting or interfering with the use of meeting rooms, or other facilities to be used during the event.

IMPOSSIBILITY

The performance of this Agreement is subject to termination without liability upon the occurrence of any circumstance beyond the control of either party – such as acts of God, war, acts of terrorism, government regulations, disaster, strikes, civil disorder, or curtailment of transportation facilities – to the extent that such circumstance makes it illegal or impossible for the Hotel to provide, or for groups in general to use, the Hotel facilities. The ability to terminate this Agreement without liability pursuant to this paragraph is conditioned upon delivery of written notice to the other party setting forth the basis for such termination as soon as reasonably practical - but in no event longer than ten (10) days - after learning of such basis.

In addition, the following will apply with specific respect to the COVID-19 outbreak characterized as a pandemic by the World Health Organization on March 11, 2020: If (1) the U.S. Centers for Disease Control and Prevention (if Hotel is located in the U.S.) or the Public

Health Agency of Canada (if Hotel is located in Canada), or the state or province where the Hotel is located, or the country(ies), state(s) or province(s) from which a majority of event attendees are traveling, issues a regulation, advisory, notice, or warning (collectively, a "Notice") advising travelers to avoid travel to the city where the Hotel is located, avoid gatherings of the size contemplated by this Agreement, or to shelter in place/stay at home as a result of the COVID-19 pandemic, and such Notice covers the Event dates, and (2) as a direct result of such Notice, Group wishes to modify its Agreement with Hotel, Group will notify the Hotel as soon as reasonably practicable, but in any event at least 14 days before the Group's arrival date. Upon Hotel's receipt of the Group's notice, Hotel and Group will commence good faith discussions regarding potential amendments to this Agreement, which may include, by way of example, rebooking the event (with any deposits on file being applied to the rebooked event) or adjusting the Agreement's attrition clause, or Hotel and Group may, as a matter of final resort, mutually agree to terminate the Agreement without liability if they agree that no suitable alternatives exist and termination is in the best interest of both parties. If Hotel and Group cannot reach an agreement to amend or terminate the Agreement within 14 days of the date Hotel receives Group's notice, or such other time as mutually agreed by the parties, and Group is not permitted to terminate without liability under paragraph 1 above, the Agreement will remain in full force and effect. This paragraph will become null and void upon the World Health Organization's declaration that the COVID-19 pandemic has ended.

Termination of the Agreement in accordance with this Impossibility section will be without liability. For purposes of this Agreement, "without liability" means that, except as set forth in the next sentence, no money damages (including any liquidated damages identified in this Agreement) will be due by the terminating party to the other party as a result of the termination and Hotel will refund to Group any deposits that the Hotel has received from the Group for the event. Notwithstanding the foregoing, Group agrees that, if Group terminates the Agreement in accordance with this Impossibility section within 7 days of the Group's scheduled arrival date, Group will be liable for any expenses Hotel has already incurred in preparation for the Event, including without limitation the purchase of food and beverage for the Event. Any such amounts will be deducted from any deposit that the Hotel will return to the group or, if no deposit is on file, Hotel will invoice the Group for such amounts.

CHANGES, ADDITIONS, STIPULATIONS, OR LINING OUT

Any changes, additions, stipulations or deletions including corrective lining out by either Hotel or Group will not be considered agreed to or binding on the other unless such modifications have been initialed or otherwise approved in writing by the other.

LITIGATION EXPENSES/GOVERNING LAW/ ATTORNEY'S FEES

The parties agree that, in the event litigation relating to this agreement is filed by either party, the non-prevailing party in such litigation will pay the prevailing party's costs resulting from the litigation, including reasonable attorneys' fees. At such time, Hotel or Group will be entitled to pursue all legal remedies for any damages it incurs from such an action of breach.

Any such action must be brought in Clark County, Nevada. This agreement shall be governed by Nevada law.

LIQUOR LICENSE

Group understands that Hotel's liquor license requires that beverages only be dispensed by Hotel employees or bartenders. Alcoholic beverage service may be denied to those guests who appear to be intoxicated or are under age.

Should corkage be arranged for the event, the fee applied is \$25.00 per bottle (plus applicable tax and service charge).

COMPLIANCE WITH LAW

This agreement is subject to all applicable federal, state, and local laws, including health and safety codes, alcoholic beverage control laws, disability laws, federal anti-terrorism laws and regulations, and the like. Hotel and Group agree to cooperate with each other to ensure compliance with such laws.

PRIVACY

Marriott International, Inc. ("Marriott") is committed to complying with obligations applicable to Marriott under applicable privacy and data protection laws, including to the extent applicable EU data protection laws. Hotel shall comply with the then-current Marriott Group Global Privacy Statement (the "Privacy Statement," currently available at <http://www.marriott.com/about/privacy.mi>) with respect to any personal data received under this Agreement.

Without limiting the foregoing obligation, Hotel has implemented measures designed to: (1) provide notice to individuals about its collection and use of their personal data, including through the Privacy Statement; (2) use such personal data only for legitimate business purposes; (3) provide means by which individuals may request to review, correct, update, suppress, restrict or delete or

port their personal data, consistent with applicable law; (4) require any service providers with whom personal data is shared to protect the confidentiality and security of such data; and (5) use technical and organizational measures to protect personal data within its organization against unauthorized or unlawful access, acquisition, use, disclosure, loss, or alteration.

California-Nevada-Hawaii District of Kiwanis International will obtain all necessary rights and permissions prior to providing any personal data to Hotel, including all rights and permissions required for Hotel, Hotel affiliates, and service providers to use and transfer the personal data to locations both within and outside the point of collection (including to the United States) in accordance with Hotel's privacy statement and applicable law. Notwithstanding any other provision, Hotel may use an individual's own personal data to the extent directed by, consented to or requested by such individual.

CONSEQUENTIAL DAMAGES

In no event shall either party to this agreement be entitled to consequential damages pursuant to or resulting from, any breach of the agreement, except to the extent that payments pursuant to any cancellation, attrition, or other liquidated damages clauses set forth in the agreement could be construed as "consequential damages." This paragraph shall be void and of no force or effect in the event that the agreement does not contain a cancellation clause, or if any such cancellation clause is rendered ineffective for any reason.

INDEMNIFICATION

Each party to this agreement shall, to the extent not covered by the indemnified party's insurance, indemnify, defend, and hold harmless the other party and its officers, directors, agents, employees, and owners from and against any and all demands, claims, damages to persons or property, losses, and liabilities, including reasonable attorneys' fees (collectively, "Claims"), arising solely out of or solely caused by the indemnifying party's negligence or willful misconduct in connection with the provision and use of Hotel as contemplated by this agreement. This paragraph shall not waive any statutory limitations of liability available to either party, including innkeepers' limitation of liability laws, nor shall it waive any defenses either party may have with respect to any Claim.

INSURANCE

Each party agrees that it will, to the extent applicable, carry and maintain at its own cost and expense the following insurance coverage's (or will legally qualify to self-insure for such coverage's), except that Group need not carry item (c) below:

- a) Comprehensive general liability insurance, including contractual liability and liability for personal injury, bodily injury, property damage, and completed operations liability with a combined single limit of not less than \$1,000,000 each occurrence.
- b) Automobile liability insurance, including all owned, non-owned, and hired vehicles used in conjunction with the performance of the Agreement for bodily injury or property damage with a combined single limit of not less than \$1,000,000 each occurrence.
- c) Liquor liability insurance with a combined single limit of not less than \$1,000,000 each occurrence.

AMERICANS WITH DISABILITIES ACT (ADA) COMPLIANCE

Each party agrees to use good faith efforts to ensure that it complies with its obligations under the Americans with Disabilities Act and the Act's accompanying regulation and guidelines (collectively the "ADA"). Each party further agrees to indemnify and hold the other party harmless from and against any and all claims and expenses, including attorney's fees and litigation expenses, that may be incurred by or asserted against the other party or its officers, directors, agents, and employees on the basis of the indemnifying party's non-compliance with any of the provisions of the ADA. Group agrees to provide Hotel with reasonable advance notice about the special needs of any attendees of which Group is aware.

MARRIOTT BONVOY EVENTS

Marriott Bonvoy Events provides Points to eligible Marriott Bonvoy Members who book and hold qualifying meetings and events at Participating Properties.

Approximately ten (10) business days after the conclusion of the Event (provided that the Event is not cancelled and California-Nevada-Hawaii District of Kiwanis International has otherwise complied with the material terms and conditions of this Agreement), the Hotel will award Points to the Member and relevant account identified below.

Marriott Bonvoy Events is not available in certain circumstances, including (1) for any government employee or official booking a government event (U.S. government event or non-U.S. government event); (2) for any employee of a state-owned or state-controlled entity ("SOE") booking an event on behalf of the SOE; or (3) for any other planner or intermediary when booking an event on behalf of a non-U.S. governmental entity or SOE. Hotels in the Asia Pacific region are restricted from awarding Points

or Miles to any intermediary booking an event on behalf of any governmental entity or SOE.

GROUP MUST CHECK **ONE** OPTION BELOW:

The Contact (as identified on page 1 of this Agreement or the Authorized Signer of this Agreement) is eligible to receive Points.

Member Name _____

Marriott Bonvoy Membership Number _____

OR

The Contact (as identified on page 1 of this Agreement or the Authorized Signer of this Agreement) declines or is not eligible to receive Points and hereby waives the right to receive Points in connection with the Event.

The individual identified above to receive Points may not be changed without such individual's prior written consent. The number of Points to be awarded shall be determined pursuant to the Marriott Bonvoy Terms and Conditions (the "Terms and Conditions"), as in effect at the time of award. All Marriott Bonvoy Terms and Conditions apply. The Terms and Conditions are available on-line at <https://www.marriott.com/loyalty/terms/default.mi> and may be changed at the sole discretion of Marriott International, Inc. at any time and without notice. Capitalized terms used in this section have the meanings given to them in the Terms and Conditions.

IN-HOUSE EQUIPMENT

Hotel will provide, at no charge, a reasonable amount of meeting equipment (for example, chairs, tables, etc). These complimentary arrangements do not include special setups or extraordinary formats that would deplete Hotel's present in-house equipment to the point of requiring rental of an additional supply to accommodate Group's needs. If such special setups or extraordinary formats are requested, Hotel will present Group two (2) alternatives: (1) charging Group the rental cost for additional equipment, or (2) changing the extraordinary setup to a standard format, avoiding the additional cost.

TECHNICAL SERVICES

Encore is the Hotel's preferred in-house provider for audio/visual needs within the JW Marriott Las Vegas Resort and Spa. In the event Group chooses to utilize another A.V. provider then a fee of \$100.00 per hour with a five (5) hour consecutive minimum for both the load-in and load-out will be required if Group selects an outside A.V provider other than Encore. The fee is for insurance requirements and to ensure that quality standards are upheld by the selected A.V provider. If Group selects an outside A.V. provider, Group will be responsible for notifying Hotel of such provider in advance.

UNATTENDED ITEMS/ADDITIONAL SECURITY

The Hotel cannot ensure the security of items left unattended in venues. Special arrangements may be made with the Hotel for securing a limited number of valuable items. If Group requires additional security with respect to such items or for any other reason, the Hotel will assist in making these arrangements. All security personnel to be utilized during the event are subject to Hotel approval.

A minimum of one security guard per one hundred guests is required for events with guests under the age of 18 and/or with guests under 21 when alcohol is present.

DECORATIONS, DISPLAY, SIGNS & BANNERS

Décor elements or displays brought into the Hotel by the guest must be approved by appropriate Hotel Management prior to arrival. Items may not be attached to any stationary wall, floor, window or ceiling with nails, staples, tape or any other substance in order to prevent damage to fine fixtures and furnishings. Signs or pamphlets are to be displayed in the Group function rooms only. Group is responsible to provide this information to any outside vendors contracted directly by Group.

Group is responsible for arranging delivery, set-up and breakdown with all vendors contracted. Should the Hotel staff be requested to assist in any capacity for services contracted by the Group with a vendor, additional labor is based on availability and charges will apply with a minimum of \$150.00 per person per hour.

Decorations or displays brought into the Hotel by the Group must be pre-approved by the Las Vegas Fire Department. An official Flame Retardant certificate must accompany all materials. Pyrotechnic displays are never allowed on the property without written approval from appropriate Hotel Management and a permit from the Las Vegas Fire Department.

VENDOR SELECTIONS AND PACKAGES

Group understands that all vendors including external event or Wedding Coordinators selected to assist in service and coordination

of their event are required to possess all permits and licenses in order to operate their business as required in the State of Nevada. Additionally, vendors must possess general liability insurance with a minimum of \$1,000,000 in coverage with the Hotel listed as an additional insured to perform services at the Hotel. Proof of liability insurance must be provided to the Catering Manager no later than two weeks prior to the event date.

Should Group select a vendor not on the suggested vendor list, prior approval is required to contracting and the vendor is required to sign a document of Vendor Policies and Procedures. Group holds harmless the Hotel for any disputes with the vendor and agrees to pursue said disputes directly with the vendor. Vendors are responsible for all set-up and breakdown of their supplies or equipment. Should the Hotel staff be required to assist in this capacity, additional set-up fees apply.

Group understands certain vendor services may be provided as a convenience as part of the package or upgrade options. Only vendors contracted by the Hotel and included in the packages may be utilized to perform the services as outlined. Substitutions are not permitted. Vendor upgrade packages contracted with the Hotel are subject to additional cancellation fees in the amount of fifty percent (50%) of the fee up to sixteen (16) weeks prior to the event date and the full package amount if cancelled within the sixteen (16) weeks. Date or time changes must be pre-approved as vendor availability is not guaranteed for alternate times and dates. Should Group request upgrades through the vendors, payment arrangements for additional services are to be arranged directly with the vendors.

USE OF OUTSIDE VENDORS

If Group wishes to hire outside vendors to provide any goods or services at Hotel during the event, Hotel may, in its sole discretion, require that such vendor provide Hotel, in form and amount reasonably satisfactory to Hotel, an indemnification agreement and proof of adequate insurance.

PERFORMANCE LICENSES

Group will be solely responsible for obtaining any necessary licenses or permission to perform, broadcast, transmit, or display any copyrighted works (including without limitation, music, audio, or video recordings, art, etc.) that Group may use or request to be used at the Hotel.

GRATUITIES

Currently, portage gratuities are \$8.00 per person round trip, and housekeeping gratuities are \$2.00 per day. Please advise Hotel if these charges are to be posted directly to the master account.

ENTIRE AGREEMENT

This agreement contains the entire agreement of the parties and supersedes all previous agreement and understandings of the parties, written or oral. This agreement may be amended only in writing signed by the parties.

ACCEPTANCE

When presented by the Hotel to Group, this document is an invitation by the Hotel to Group to make an offer. Upon signature this document will be an offer by Group. Only upon signature of this document by all parties will this document constitute a binding agreement. Unless the Hotel otherwise notifies Group at any time prior to execution of this document, the outlined format and dates will be held by the Hotel on a first-option basis until **Tuesday November 29, 2022** for the signed contract and initial deposit. If Group cannot make a commitment prior to that date, this invitation to offer will revert to a second-option basis or, at the Hotel's option, the arrangements will be released, in which case neither party will have any further obligations.

Upon signature by both parties, Group and the Hotel shall have agreed to and executed this agreement by their authorized representatives as of the dates indicated below.

SIGNATURES

Approved and authorized by California-Nevada-Hawaii District of Kiwanis International	
Name:	Mark McDonald
Title:	Executive Director / District Secretary
Signature:	
Date:	

Approved and authorized by Hotel: JW Marriott Las Vegas Resort & Spa	
Name:	Tammie Burneo
Title:	Group Sales Manager
Signature:	
Date:	

Approved and authorized by Hotel: JW Marriott Las Vegas Resort & Spa	
Name:	Karen Low
Title:	Director of Sales
Signature:	
Date:	

**Realignment Committee 2022-23
Action Plans for At-Risk Divisions
Submitted January 13, 2023**

Division 10 Action Plan page 2

Division 14 Action Plan page 3

Division 20 Action Plan page 5

Division 27 Action Plan page 7

Division 39 Action Plan page 10

Division 47 Action Plan page 12

Membership Totals (1/13/23) page 14

The following divisions have submitted an Action Plan that can be seen in the Membership Totals section; we do not yet have an update on the plan (as of 1/13/23):

Division 11..... page 14

Division 24..... page 16

Division 29..... page 17

The following divisions have not yet submitted an Action Plan:

- Division 23
- Division 45

Attendees: Doug Chadwick, Anna Wu, Bob Prior

Prioritized Goals:

1. Transfer Literacy of So Cal from Div. 16 to Div. 10

Action Plan

- Take request to the Board of Trustees for approval.

Time Line

- **Completed.** Voted and approved at the Dec. 15, 2022 Board meeting.

2. Create a new club in **Alhambra**.

Information

- It had a club that closed recently.
- It isn't necessary for us to bring in KI folks for this. We can do it ourselves.
- There are two new teachers in Alhambra who are excited about Kiwanis coming, they want to start a Builders Club or K-Kids.

Action Plan

- Create a Google Docs spreadsheet of potential contacts in Alhambra.

Time Line

- January 2023: start adding to contact list and making contacts

3. Reinstitute the **Altadena-Crown City Club**, either by keeping the current charter by paying their back dues or starting a new club.

Information

- The club can be reactivated and keep their charter if they pay all past dues + current dues and have at least 15 members.
- The other option is to start a new ACC club; the former members who have not joined another club (for 2022-23) could be counted as "charter members;" i.e., they can keep the legacy, keep the club, or both.
- They have money and get an endowment each year. They are okay with paying the back dues they owe.

Action Plan

- Talk with most recent club members to know if they want to pay the back dues and keep the club charter.
- If not, then it will be building a new club

Time Line

- The conversation with most recent members will start in January 2023. Doug will talk with them.

Attendees: Ayshea Burroughs, Gov. Valarie Brown-Klingelhoefler, Laird Smith, Bob Prior

Preamble: At the August 2022 Board meeting, Division 14 was dissolved and the six clubs were realigned with two different divisions. Two clubs, Oroville and Willows, were assigned to Div. 39, and the remaining four clubs (all centered around Yuba City) were assigned to Div. 7.

At that time, the Lt. Governor-Elect, Ayshea Burroughs, became aware of the situation and, to her surprise, lost all authority to govern Div. 14. However, Ayshea submitted an action plan after the fact and has taken the lead on restoring Div. 14. She is currently working to implement that plan this year.

None of the original Div. 14 clubs have connected with their new divisions. In Div. 39, new Lt. Governor, Leanne Westphal, will be reaching out to Oroville and Willows to bring them into the fold. Everyone involved agrees that these two clubs should stay with Div. 39 because of their geographically close proximity to the Chico Club at the southern end of Div. 39.

Though Div. 7 officially has the four Yuba City area clubs within its oversight, Div. 7 Lt. Governor, Brett Barnes, has agreed to leave these four clubs alone and not intrude while Ayshea works to restore Div. 14. The plan is to build three new clubs in the greater Yuba City area (Gridley, Plumas Lake, and Sutter). The first priority is Gridley, as outlined below.

Prioritized Goals:

1. Build a new club in Gridley

Information

- Gridley is about 15 miles north of Yuba City; it is a bedroom community for people who work in either Chico or Yuba City.
- The Yuba-Sutter Supper Club will be the sponsoring club; there is a current member of the Supper Club, Steve Alvarado, who might prefer to be in a Gridley club; Steve can be used as a foundational member but not one of the 15 for charter.
- Gridley used to have a club and we can use information from KI about former members of Gridley; if the reason the club lost its charter (in 2017) was due to lack of dues payment (to KI), they are beyond the two-year window and can recharter without the burden of having to pay those back-dues. Former members who have not paid dues for this 2022-23 cycle are eligible to join a new Gridley club as charter members.
- Former CKI, Key Club, and Kiwins who have not joined a Kiwanis club are eligible for 2 years of free dues. They must pay only \$25 for insurance and magazine. (This \$25 annual fee is often paid by the club they join.)
- We do not have access to former SLP members due to confidentiality measures (FERPA), but scholarship recipients can be contacted. Also, if a member knows any former SLP, they can be a point of contact to spread the word through their social circles.

Action Plan

- Do a mini needs-assessment of the community before starting; talk to community leaders and school officials about ways a Kiwanis club can plug into and serve the community.
- Identify former members who still live in the area; talk to them to learn (1) why the original club lost its charter and (2) whether they have any interest in membership for the new club. (If they are not in a current Kiwanis Club, they can be part of the 15 charter members.)

- Dues will be \$175; they will pay the whole amount even though KI and CNH will take out only the appropriate prorated amount; the rest will go to the club's account. (If they do not yet have an account, the sponsoring club will receive and retain the funds until the new club is ready to receive them.)
- Talk to Gridley High School administration to establish a Key Club; recruit a faculty advisor.
- Consider other SLP opportunities in the area.

Time Line

- Start the process in February 9 (casual get together ??)
- Find a restaurant or other meeting place in Gridley for organizational meeting; as a backup, use the Supper Club's meeting place, Pasquini's, though this is not preferable.
- Schedule a subsequent meeting that is more informational;
- Schedule an organizational meeting for some time in May, 2023.
- KI is willing to send out 2-3 people to help recruit for Gridley; Gov. Val and Laird will be membership experts from CNH.
- Gov. Val will set up a QR code with KI so that future members can pay KI directly through that link so no one needs to collect any checks; if the club doesn't open, the money paid is fully reimbursed (charge back); once 15 have signed up, KI automatically sends money to CNH and the balance goes to the club. (Steve Alvarado should sign up first.)

2. Build a new club in Plumas Lake

Information

- Plumas Lake is about 10-15 miles south of Yuba City. (A bedroom community for Sacramento/Roseville)

Action Plan

- Refer to Action Plan for Gridley for guidelines

Time Line

- Refer to Action Plan for Gridley

3. Build a new club in Sutter

Information

- Sutter is due west of Yuba City; it is a very small but tight-knit, organized community;

Action Plan

- Refer to Action Plan for Gridley for guidelines

Time Line

- Refer to Action Plan for Gridley

Attendees: John Friedenbach, Daniel Washburn, Terry Kemp, Jeffrey Wilkins, Dana Webb, George Lange, Gary Gray, Bob Prior

Prioritized Goals:

1. Build a new club in Willow Creek

Action Plan

- Despite their close proximity (10 miles or so), treat Willow Creek and Hoopa as two different communities, two different new club opportunities.
- Willow Creek could attract residents along Hwy 299
- New Brewery in Willow Creek might be a good meeting place.
- Consider all SLP opportunities at local schools

Time Line

- Have the new Willow Creek Club Organizational Meeting by July 1.
- 30 days prior to the organizational meeting, KI will create social media webpages (Facebook and Instagram) including ads for the club opening.
- The Div. 20 Membership team should start the process no later than April 1.

2. Build up membership in Crescent City

Action Plan

- Bring in District membership experts to provide training for both building a new club and growing membership in existing clubs. Both of these will benefit Crescent City; i.e., treat the Crescent City Club as if building a new club there. (Refer to item 3, below.)
- Consider all SLP opportunities at local schools

Time Line

- Have the revitalized Crescent City Club Organizational Meeting by August 1.
- This club can grow incrementally 2 members at a time, but it is better to have several prepared to join by August 1.
- Reach out to KI to see if they will create social media webpages (Facebook and Instagram) for this club, too.
- The Div. 20 Membership team should start the planning process no later than May 1.

3. Build up membership in existing clubs

Action Plan

- Build local enthusiasm for growth amongst membership which is stimulated by knowledge and education.
- Train local Kiwanians to be membership experts to work within the division for long term growth.
- Each club in division commit to doing a membership drive; invite other division clubs to attend whichever club is having a new member drive.
- Apply membership growth training to all clubs in Div. 20, especially the clubs that are below "charter strength" (15 members).

Time Line

- Ongoing throughout the 2023 and 2024.

4. Build a new club in Hoopa**Action Plan**

- Hoopa is about 10 miles north of Willow Creek, but it would not be good to combine the communities into one club.
 - First, there is no central meeting place between the two cities, and
 - Second, Hoopa is in the center of the Hoopa Valley Reservation.
- Talk to tribal leaders to find out the needs of the community. There are likely plenty of opportunity for service projects.

Time Line

- 2023-24 Kiwanis Year, after the Willow Creek Club is established.

Note 1: Div. 20 lost a club at the start of the 2022-23 Kiwanis year, dropping the club count to fewer than 9. This caused Div. 20 to be considered “at-risk”. However, it was not a part of the group of divisions officially granted a 2-year extension (ending about April 2024) at the Aug. 2022 Board meeting. So, there is currently no official extension for Div. 20; an extension will be taken to the Board for approval only if it is needed in August 2022. The Realignment Chair promises this is not an issue.

Note 2: Dana Webb may host a Region 15 Training Conference (RTC) where the membership training can take place. In-person would be best, but it could also be virtual. 6-8 weeks is needed to adequately prepare for the RTC.

Next Div. 20 Subcommittee meeting: January 27 or 28, 2023 at Mid-Year North.

Attendees: Kristine Gibson, Dan Lane, Adam Moskowitz, Bruce Mercado, Laird Smith, George Lange, Bob Prior

Prioritized Goals:

1. Create a Div. 27 Kiwanis Youth Development and Support Club (KYDS Club) to cover all of the Key Clubs in the Division.

Information

- Division 27 has two Key Club Divisions, 27 North (the Grizzlies) and 27 South (the Koi Fish).
- Collectively, they have 21 member High School clubs with approximately 1,000 members.
- This type of club is best served by people already quite familiar with Kiwanis and Key Clubs; therefore it is best if a club on CSR status (Charter suspended) be “taken over” by the Division and changed into a KYDS Club.
- Getting a club off CSR requires paying the full amount of dues owed to both KI and CNH.
- The Escalon Club is currently on CSR and had only two members going into this year. Neither member will be continuing in the club.
- The club owes \$275 in dues that must be paid to get the club back to active status.
- Members with dual membership must pay KI and CNH dues for each club they belong to (no discounts); however, members joining in the middle of the Kiwanis year will pay a prorated amount based on the month of their joining the new club.
- Taking over the Escalon Club allows there to be a relatively seamless transition without the chartering process.

Action Plan

- Current Kiwanians interested in being in the KYDS Club should join the Escalon Club.
- New members should elect club leadership and begin the process of changing the club name as well as the policies of the club.
- New members must pay a prorated membership fee.

Time Line

- Joining the Escalon Club should start in January, 2023, without delay.

2. Build up the membership of the Mountain House Club.

Information

- Mountain House is primarily a commuter township with little commercial infrastructure.
- A significant percentage of the population are employed outside of San Joaquin County.
- The community is comprised of a skilled workforce who are immigrants, speaking English as a second language.
- These factors have limited their ability to meet frequently, as well as to recruit new members.
- This club has had a membership of about 11 members for a few years.
- This club sponsors one of the largest Key Clubs in Northern CA.

Action Plan

- It is recommended that a comprehensive examination be undertaken to identify means by which growth, retention and service to SLP and community can be strengthened and improved.
- Schedule a division “interclub” visit to let the members know they are supported by the division and are willing and able to help the club grow.

Time Line

- Communication with the Mountain House Club leadership should start in January, 2023, without delay. (They meet once per month on a Sunday afternoon.)

3 & 4. Build a new club in either Ripon or Escalon. For each of these clubs:

Action Plan

- Go through the traditional machinations of building a new club in one of these cities.
- Consider SLP opportunities in the area.

Time Line for first club

- February, 2023: Begin the process of preparing to recruit new members.
- May, 2023: Hold an organizational meeting for the new club.

Time Line for second club

- June, 2023: Begin the process of preparing to recruit new members.
- September, 2023: Hold an organizational meeting for the new club.

Information about Escalon

- Even though there is currently a club in Escalon—albeit on suspended status—it is better for the current club to be refocused as a KYDS Club and a brand new club be built with younger members in this community.
- A new club will have the advantage of resurrecting any service projects and fundraisers the previous Escalon Club held before Covid.
- A new club will also be able to reconstruct any SLP efforts previously sponsored by the Escalon Club.

Information about Ripon

- Ripon is a predominately agricultural Community in southern San Joaquin County
- Ripon once had an active Kiwanis Club, but the charter date and closure date are unknown.
- Due to growth within the community within the last decade, this is a viable location to grow a club, but will require significant effort from both the division and the District to survey the community and plant a new club.

5. Build a new club primarily for Native Americans.

Information

- The tribes in San Joaquin Valley do not have casinos.
- Tribes that do have casinos have a legal obligation to provide assistance to those which do not.
- San Joaquin Valley has a tribal council called the “California Tribal TANF Partnership” (CTTP).
- A tribal community has a multitude of service project opportunities for children, families, and the elderly.

Action Plan

- Talk to the CTTP about building a coalition tribal Kiwanis Club.
- Talk to a Tribe that has a casino about sponsoring this Kiwanis Club.
- Consider SLP opportunities in the area.

Time Line

- October, 2023: Begin the process of preparing to recruit new members.
- December, 2023: Hold an organizational meeting for the new club.

6. Long term planning for growth.

Information

- There are a number of small towns in the northern part of San Joaquin Valley (Thornton, Lockeford, Clements, Victor, Acampo, and Woodbridge) that could form a single club.

Action Plan

- No Action at this time.

Next Div. 27 Subcommittee meeting: January 28, 2023 at Mid-Year North.

Attendees: Leanne Westphal, Gov. Valarie Brown-Klingelhoefler, Bob Prior

Prioritized Goals:

1. Welcome the Oroville & Willows clubs into Division 39 – (these clubs were transferred from Div. 14 to Div. 39 starting Oct. 1, 2022).

Action Plan

- Invite them to all DCMs in person or on internet
- Encourage them to participate in the Gov. Visit in February
- Look to them for a candidate for future LTG slot
- Have current LTG visit these clubs before end of February
- Have current Trustee visit and explain the Board's August 2022 decision about realignment before the end of January.

Time Line

- Reach out to the club presidents in January 2023.

2. Request that the lone California club in the Pacific Northwest (PNW), The Siskiyous, be transferred to CNH and Div. 39 by Sept. 30, 2023.

Information

- There is currently one Northern California Club that belong to the PNW District. It was originally named the Yreka Club but has since changed its name to The Siskiyous Club.
- The Yreka Club was once a member of CNH, but the history of the move to PNW is unclear.

Action Plan

- Jan. 2023, Gov. Val will talk with the PNW Gov. David Crozier and draft an agreement to move The Siskiyous Club from PNW to CNH Div. 39.
- Make the Oregon border as the northern boundary of Div. 39.
- Present the agreement to the CNH Board of Trustees.
- Div. 39 LTG, Leanne Westphal, will communicate with The Siskiyous Club about the move.
- Invite The Siskiyous Club to the Div. 39 Governor's visit (February 2023).
- Begin activities in the summer of 2023 that helps transition this club into CNH, especially with clubs that are closest to them.
- Help SLPs from far north have some type of event together to build stronger ties with local Kiwanis clubs.

Time Line

- Gov. Val has already begun a conversation with Gov. David Crozier.
- The timeline for other actions is dependent on the results of this conversation.

3. Build a new Club in Redding by March 31, 2023.

Information

- Div. 39 oversees an endowed fund thru the Community Foundation that gives scholarships to the three key clubs left from previous Kiwanis Club of Redding. They are ready to help the new club get involved with the Key clubs in the three major high schools in Redding area.

Action Plan

- The Shasta Dam Club has agreed to be sponsoring club and has at least three people trained as club coaches.
- KI will help with club building, including social media sites and advertising.
- A list of 10 Potential members is ready for this push to begin.

- Div. 39 has set aside \$5,000 to help this club for the first 3 years.

Time Line

- Ask Gov. Val to talk to Dave Baccus (sp?) to formulate plans to help us successfully build this club by March 31, 2023.

4. Every existing Div. 39 club to be plus 1 on Sept. 30, 2023.

Action Plan

- To get all clubs trained in 2X2 program and begin using it by Spring of 2023.
- Clubs under 20 will be asked to host a guest night or use the 2 by 2 program between now and August to get at least 2-3 members to ensure they meet the goal without loss of current membership.
- To create a sibling relationship with the clubs closest to each other to work together to plan membership events. Example: Orland club – Red Bluff or Anderson-Shasta Dam

Time Line

- Announce to clubs at the January DCM.
- Use the Regional Training Conference for membership growth training.

5. Have 9 clubs or 250 members by Sept. 30, 2024.

Action Plan

- Redding Club is built and functioning into its first 6 months with healthy membership, plans to continue growth.
- Gov. Val has completed negotiations with PNW Gov. David to get The Siskiyou Club into CNH Div. 39.
- To continue to help clubs under 15 members reach charter strength (15-member minimum).
- Encourage more participation of membership in all clubs with division, district and international educational opportunities.

Next Div. 39 Subcommittee meeting: January 28, 2023 at Mid-Year North.

Attendees: Delia Guzman, Herman Platzke, Carmen "Frida" Gastelum, John Crawford, Bob Prior

Prioritized Goals:

1. Build the Greater Coachella Valley Club.

Action Plan

- Talk with current Kiwanians to get contacts in the area.
- Request QR code from KI so members can register and pay online.
- Set up social media pages.
- Talk with School District leaders to get input on children's needs in the area and for potential members.
- Consider SLP opportunities in the area, including CKI at College of the Desert.
- Attend City Council and Chamber meetings to make 5-minute pitch; there are many different chambers in the area including one overarching chamber of Greater Coachella.
- Get a booth to advertise for the club at the Date Festival (Feb. 17-26 in Indio).

Time Line

- First membership meeting: February 6, 2023. This meeting will likely be an informational meeting because it will be the first time they are getting together and there will likely be fewer than 15 in attendance.

2. Build up the Banning Club and make it a Banning-Beaumont Club.

Information

- The Beaumont and Banning clubs have aged out and have not paid dues this year.
- As of 1/10/23, the Beaumont club (9 members) owes \$1,221.50 and the Banning Club (8 members) owes \$1,048.00 in 2022-23 dues.
- They haven't met since Covid hit and are both intending to close their clubs this year.
- Banning's charter is from 1925, so it would be good to save this club for the sake of legacy; to save the club—and not just open a brand new club—they would have to pay all dues for this year (8 members, \$1,048) in addition to the prorated dues of new members. (The current club might have an Admin account to pay for 2022-23 dues.)
- Banning HS has a Key Club (45 members); Beaumont HS wants to start a Key Club.

Action Plan

- Bring in new members, as if building a new club.
- Use the Key Clubs as one focal point for new members in the revitalized Banning Club.

Time Line

- January 2023: start making a contact list for new membership.

3. Find clubs or Build clubs in the areas that have orphaned Key Clubs

Information

- There are four inactive Key Clubs in Div. 47: Brawly Union HS, Cathedral City HS, Rancho Mirage HS, and Yucca Valley HS (inactive)
- Hemet HS has 1 member listed.
- 3 Key Clubs with no sponsor, including Tahquitz HS in Hemet.
- Use the Key Clubs as an angle for recruitment.

Action Plan

- Use the Key Clubs as one focal point for new members in the revitalized Banning Club.
- Find clubs or build clubs in the areas to sponsor orphaned Key Clubs.

4. Build a new club in Yucca Valley.

Information

- Herman has some contacts in Yucca for this new club.

Action Plan

- Use the Key Club as one focal point for new members.
- Recruit members of Div. 47 and Twentynine Palms and Palm Springs Clubs to help in the process.
- Seek help from CNH Club Building Experts (John Crawford and others).

Time Line

- January 2023: start making a contact list for new membership.

5. Long term planning for growth.

Information

- Div. 6 was dissolved in Sept. 2016. Clubs in the northern part of Div. 6 (Corona, Norco, Riverside areas) went to Div. 15 and in the southern part (Temecula Valley) went to Div. 37.
- There is great potential for club growth in the southern part of Div. 15, including the communities of Murrieta, Lake Elsinore, Menifee, and Perris. Some of these communities could support more than one club. (Fallbrook might be another possibility.)
- The Hemet Valley Club and the So Cal LGBT Care Team Club would be included in this group.
- To maintain at least 9 clubs in Div. 47, there would need to be at least three new clubs built within the current borders, including one or two in Moreno Valley, Yucca Valley (priority #4), and at least one other (Brawley) or a single-focus club, such as KYDS.

Action Plan

- No Action at this time.

Next Div. 47 Subcommittee meeting: January 30, 2023 on Zoom.

Club and Division membership totals as of January 13, 2023

DIV. 10		LTG: Doug Chadwick		8	Clubs	Club Building Possibilities	Growth Target(s)
R 13		Trustee: Anna Wu		1/12/23		2023: 1. Transfer LSCC club from Div. 16. 2. Alhambra (Feb. 2023, Org mtg in March, maybe YMCA) 3. Altadena (either rebuild suspended club or start anew) FUTURE: • Many communities with at least 60% Asian population; maybe start one or more Asian language clubs. • Montebello, San Marino	• Monterey Park (build to charter strength) • Interclub with SBV Bilingual Club (Div. 35)
Club Name	Starting #	Current Total	Net Change	Club Status			
Literacy in So Cal (from D16)	16	20	4	A			
Monterey Park	12	12	0	A			
Pasadena	31	32	1	A			
Rosefloat Of Pasadena	25	28	3	A			
Rosemead	21	23	2	A			
San Gabriel	20	20	0	A			
South Pasadena	21	21	0	A			
Temple City	16	17	1	A			
DIV. 10	TOTALS	162	173	11			

DIV. 11		LTG: Sergio Rojas		7	Clubs	Club Building Possibilities	Growth Target(s)
R 1		Trustee: Lisa Watson		1/12/23		<ul style="list-style-type: none"> • Coronado • Eastlake • San Ysidro • Paradise Hills Mabuhay • Lemon Grove • San Diego Marina 	
Club Name	Starting #	Current Total	Net Change	Club Status			
Bonita	21	22	1	A			
Chula Vista	23	20	-3	A			
Imperial Beach-South Bay	18	18	0	A			
San Diego	37	39	2	A			
Southeastern San Diego	15	14	-1	A			
Sweetwater, National City	19	19	0	A			
Tijuana	5	5	0	A			
DIV. 11	TOTALS	138	137	-1			

Club and Division membership totals as of January 13, 2023

(DIV. 14)	LTG:	Ayshea Burroughs		4	Clubs	Club Building Possibilities	Growth Target(s)
R 14	Trustee:	Jim Hirsch		1/12/23		1. Gridley (15mi. N of YS; sponsored by Y-S Supper Club) 2. Plumas Lake (10mi. S of YS; sponsored by Yuba City Club) 3. Sutter (small city, possibly not viable)	
Club Name	Starting #	Current Total	Net Change	Club Status			
Early Risers-Yuba City	32	38	6	A			
Marysville	44	51	7	A			
Oroville (now in Div. 39)	X	X	X	A			
Willows (now in Div. 39)	X	X	X	A			
Yuba City	39	39	0	A			
Yuba-Sutter Supper Club	27	28	1	A			
(DIV. 14) TOTALS		142	156	14			

DIV. 20	LTG:	Anisa Escobedo		8	Clubs	Club Building Possibilities	Growth Target(s)
R 15	Trustee:	Dana Webb		1/12/23		<ul style="list-style-type: none"> • Willow Creek • Hoopa • Blue Lake 	<ul style="list-style-type: none"> • Crescent City • Ferndale • Redway • Rio Dell Scotia
Club Name	Starting #	Current Total	Net Change	Club Status			
Arcata	14	16	2	A			
Crescent City	1	2	1	A			
Ferndale	7	7	0	A			
Fortuna	27	25	-2	A			
Henderson Center, Eureka	33	33	0	A			
McKinleyville	17	18	1	A			
Redwoods, Redway	11	11	0	A			
Rio Dell-Scotia	15	16	1	A			
DIV. 20 TOTALS		125	128	3	0		

Club and Division membership totals as of January 13, 2023

DIV. 23		LTG: Tom Leahy		6	Clubs	Club Building Possibilities	Growth Target(s)
R 6		Trustee: Michael McStroul		1/12/23		Rural Nevada is not conducive to new club growth.	<ul style="list-style-type: none"> • Maybe North Reno go to bi weekly. • Reno has new meeting location. • Possible satellite for Reno. • Fernley holding charter; sponsor scouts.
Club Name	Starting #	Current Total	Net Change	Club Status			
Downtown Sparks	39	38	-1	A			
Elko	14	14	0	A			
Fernley	5	5	0	A			
North Reno	7	7	0	A			
Reno	12	12	0	A			
Reno, Sunrisers	21	23	2	A			
DIV. 23	TOTALS	98	99	1			

DIV. 24		LTG: Kevin Anderson		5	Clubs	Club Building Possibilities	Growth Target(s)
R 10		Trustee: Sandy Fisher		1/12/23		1. Spanish Language club (Paso Robles) 2. Templeton ??	Building up existing clubs a priority <ul style="list-style-type: none"> • Paso Robles • SLO Morning Club
Club Name	Starting #	Current Total	Net Change	Club Status			
Atascadero	91	93	2	A			
Bay-Osos, Los Osos	31	32	1	A			
Paso Robles	14	12	-2	A			
San Luis Obispo	30	28	-2	A			
San Luis Obispo Morning	10	10	0	A			
DIV. 24	TOTALS	176	175	-1			

Club and Division membership totals as of January 13, 2023

DIV. 27		LTG: Kristine Gibson		6	Clubs	Club Building Possibilities	Growth Target(s)
R 6		Trustee: Laird Smith		1/12/23		1) Div. 27 KYDS Club for all Key Clubs in the Division (both North and South); <u>take over the Escalon Club. Immediately.</u> • Build a new Club in Escalon area. • Build new Ripon club • Tribal-based club (Native Coalitions, assisted by Casino Tribes) • Small communities outside of Lodi, including Lockeford, brought together for one club	2) Mountain House (has a very large Key Club); meets one Sunday/mo.
Club Name	Starting #	Current Total	Net Change	Club Status			
Escalon	2	0	-2	CSD			
Greater Lodi	57	56	-1	A			
Manteca	8	8	0	A			
Manteca-Sunrise	53	53	0	A			
Mountain House	11	11	0	A			
Stockton	23	25	2	A			
Tracy	20	21	1	A			
DIV. 27 TOTALS		174	174	0			

DIV. 29		LTG: Edward Galanski		7	Clubs	Club Building Possibilities	Growth Target(s)
R 10		Trustee: Sandy Fisher		1/12/23		• Santa Maria Breakfast Club • Nipomo • Hancock College could be a good source for members or even a new single-focus club, such as Foster Youth. • New Orcutt Club • A Spanish-speaking Club	• Arroyo Grande • Coastal Valley Cyber Club • Pismo Beach • All clubs up to charter strength
Club Name	Starting #	Current Total	Net Change	Club Status			
Arroyo Grande Valley	26	26	0	A			
Coastal Valley Cyber	4	4	0	A			
Greater Pismo Beach	34	29	-5	A			
Guadalupe	12	12	0	A			
Lompoc	14	14	0	A			
Orcutt	9	0	-9	CSD			
Santa Maria	57	56	-1	A			
Santa Maria Valley	17	21	4	A			
DIV. 29 TOTALS		173	162	-11			

Club and Division membership totals as of January 13, 2023

DIV. 39		LTG: Leanne Westphal		8	Clubs	Club Building Possibilities	Growth Target(s)
R 14		Trustee: Jim Hirsch		1/12/23			
Club Name	Starting #	Current Total	Net Change	Club Status			
Anderson	17	17	0	A			
Greater Chico	9	11	2	A			
Mount Shasta	4	4	0	A			
Orland	5	5	0	A			
Oroville (from D14)	17	17	0	A			
Red Bluff	78	81	3	A			
Shasta Dam	32	32	0	A			
Willows (from D 14)	16	16	0	A			
DIV. 39	TOTALS	178	183	5			

DIV. 45		LTG: Kelly Escobedo		7	Clubs	Club Building Possibilities	Growth Target(s)
R 6		Trustee: Michael McStroul		1/12/23			
Club Name	Starting #	Current Total	Net Change	Club Status			
Carson City	19	21	2	A			
Carson Valley	26	30	4	A			
Dayton Township	8	8	0	A			
Lake Tahoe (NV)	30	27	-3	A			
North Lake Tahoe (CA)	31	31	0	A			
Sierra Nevada (Carson City)	42	47	5	A			
Tahoe Sierra (S. Lake Tahoe,	15	15	0	A			
DIV. 45	TOTALS	171	179	8			

Club and Division membership totals as of January 13, 2023

DIV. 47		LTG:		8	Clubs	Club Building Possibilities	Growth Target(s)
R 4		Trustee:		Rex Ramsey	1/12/23	1. Greater Coachella Valley Club (Org/info Mtg Feb 6) • Build up Banning Club (Let Beaumont Club go) • Yucca Valley Club • Potential for a new club in the Hemet area • Maybe Moreno Valley + Former Div. 6 Clubs	•So Cal LGBTQ Care Team
Club Name	Starting #	Current Total	Net Change	Club Status			
Banning (near to closing)	8	8	0	A			
Beaumont (near to closing)	9	9	0	A			
Early Risers-El Centro	11	12	1	A			
El Centro	40	41	1	A			
Hemet Valley	27	27	0	A			
Palm Springs	13	14	1	A			
So Cal LGBTQ Care Team	11	14	3	A			
Twentynine Palms	12	13	1	A			
DIV. 47	TOTALS	131	138	7			



“The Kiwanis Children’s Fund develops resources that transform the goodwill and vision of Kiwanians into programs that serve the children of the world.”

Kiwanis Children’s Fund focus is on three specific causes: health and nutrition, education and literacy, and youth leadership development. Kids need Kiwanis. The Kiwanis Children’s Fund helps you reach them, amplifying your impact in communities around the world.

Kiwanis Children’s Fund District Chair is a Team!

Alan Quon, a member of the Kiwanis Club of Los Angeles International Airport, Past LtGov and District Trustee, 2019-2022, is coming aboard, and we will serve as Co-Chairs!

District Giving Report

District giving report through November 30, 2022, reflects \$15,665 total with \$5,290 donated by clubs. We are reaching out to encourage clubs to renew last year’s gift and increase by 10 percent. For clubs who have not contributed before or lapsed in contributions we are encouraging gifts of \$365.

2022-2023 S.M.I.L.E. (Service Membership Innovation Leadership Experience) Team

Encourage our lieutenant governors to ask their clubs to donate to the Children’s Fund and request a Ready-Made-Meeting Kit to educate their members if not already done. Benefits are Children’s Fund President’s recognition, district grant eligibility, and extending Kiwanis’ impact around the world.

Midyear North and South Education Conferences 2023

Kiwanis Children’s Fund will have a table providing information on grants, ready-made meeting kits, the Dr. Will Blechman Fellowship, and the new Microgrants.

For the Love of Kiwanis, a fundraiser initiated by our district to support the Kiwanis Children’s Fund and the President’s Challenge will be shared with Presidents and Lieutenant Governors and at the Kiwanis Children’s Fund table. See attachment.

Dr. Will Blechman Fellowship

The fellowship was unveiled at the Kiwanis International Convention in 2022. Dr. Wil Blechman, the 1990-91 Kiwanis International President, had a profound impact on Kiwanis International. More than any other member, he put Kiwanis on the world stage for early childhood health and development. Honoring his work and his vision, the Fellowship will honor our 74th president. Dr. Wil Fellowships are awarded to donors who make a gift of \$2,500 to the Kiwanis Children’s Fund. It is a way of recognizing Kiwanians’ generosity while remembering Dr. Wil’s passion for childhood development. The gifts will support the Kiwanis causes: Health and nutrition, Education and literacy, and Youth leadership development.

We had two recipients of the Dr. Will Blechman Fellowship at our district convention in 2022! We would like to recognize additional recipients in 2023.

Grants and Impact in 2021-2022

\$1.6 million in grants was awarded for club service projects (four in our district), district service projects (our district was awarded \$9,334 for training and education of SLP programs and Key Leader Camps), maternal and neonatal tetanus, iodine deficiency disorder, service leadership programs, and scholarships. This impacted nearly 270,00 children around the world!

Four clubs awarded Grants in 2021-22

Kiwanis Club of Hidden Valley Escondido received a grant to build a playground at Dixon Lake, Kiwanis Club of Rancho Cordova received a grant for a Book Buddies project for elementary schools, Kiwanis Club of Sweetwater, National City was awarded a grant for a Clothing Pantry providing essential items to 120 students in the school district three times a year, and Kiwanis Club of Mission Viejo for a Story Walk partnering with their library providing books to 2,000 children.

Kiwanis Children's Fund President's Challenge

The President's Challenge is to increase total giving by clubs, 10 percent in 2022-2023, to \$32,936. Last year, only 62 of 400 plus clubs in our district contributed. We are setting our own goal of 125 clubs contributing, a two-fold increase to help us meet the President's Challenge.

Kiwanis Day of Giving

Join Kiwanis Children's Fund on April 7, 2023 and change the lives of kids around the world! We're going to celebrate Kiwanis Children's Fund's 84th birthday with our first Kiwanis Day of Giving and raise \$45,000 to help improve the lives of 20,000 children. Visit www.kiwanis.org/dayofgiving

Kiwanis Children's Fund Staff

The Kiwanis Children's Fund, staffed by experts is anxious to help clubs with fundraising strategies, foundation management, and grant seeking. Call 1- 800-KIWANIS, ext. 254.

Support your District Chairs

Please share with your divisions. If you have a member who is enthusiastic about the Kiwanis Children's Fund causes, please have them contact us. It is a challenge to contact four hundred plus clubs in the district and we would welcome them aboard.

Yours in Kiwanis service,

Herman Platzke, District Chair, Kiwanis Children's Fund, 760-972-7205 | hplatzke@yahoo.com

Alan Quon, District Chair, Kiwanis Children's Fund, 509-432-6006 | alan@alanquon.com

Attachment: For the Love of Kiwanis, CNH initiative supporting KCF

In support of the Kiwanis Children’s Fund, our district is launching a new initiative for 2022-23, For the Love of Kiwanis!

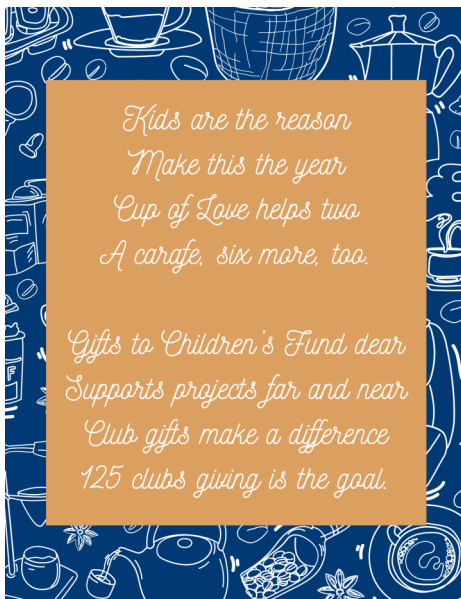
Our goal is a two-fold increase in clubs contributing to the Children’s Fund. With this initiative we are looking for 125 clubs of our 400+ clubs to donate this year. Clubs support will help improve the lives of more children in our district and around the world.

For the Love of Kiwanis

A Cup for Kids, a \$4.50 donation will help two Kiwanis kids and a Carafe for Kids, an \$18.00 donation will help eight Kiwanis Kids. Donors will write their name on a cup or carafe and we will display all the cups and carafes at DCON 2023. A QR code and/or link will be provided to make the donation. On the form ensure name and location of your Kiwanis club is entered to ensure your club receives the credit.

Club Gifts Matter

In 2021-22 the Children’s Fund impacted 270,000 kids and provided \$1.6 million in grants. In our district four clubs received grants supporting initiatives in their community and a new microgrant program has been specifically designed for clubs with 35 or fewer members. While offering a smaller amount - \$250-1,000 – these grants can still make a big impact on children’s lives. The program has other advantages: The application period is shorter, and the distribution of funds happens more quickly than with the traditional Club Grant program.



Club Id	Club Name	Cntry/St	Sts	Sep 22	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep 23	% Chg	Trend
K02	California-Nevada-Hawaii																	
	<i>(Continued)</i>																	
	Division 11 Totals:			138	142	139	137										-0.72	-1
K0212	Division 12																	
K12465	Almaden Valley, San Jose	CA		14	14	14	14										0.00	
K04127	Cambrian Park	CA		6	7	8	8										33.33	+2
K01543	Campbell	CA		11	11	11	11										0.00	
K04139	East San Jose	CA	CR														0.00	
K04421	Fremont	CA		16	15	15	15										-6.25	-1
K01155	Los Gatos	CA		57	57	57	57										0.00	
K14432	Milpitas	CA		22	22	22	22										0.00	
K03857	Morgan Hill	CA		42	42	42	42										0.00	
K00959	San Jose	CA		52	52	52	52										0.00	
K03847	Santa Clara	CA		14	14	14	14										0.00	
K04768	South San Jose	CA		9	9	9	9										0.00	
K04397	West San Jose	CA		34	34	34	39										14.71	+5
K03763	Willow Glen, San Jose	CA		26	26	26	26										0.00	
	Division 12 Totals:			303	303	304	309										1.98	+6
K0213	Division 13																	
K01986	Bellflower	CA		55	55	56	57										3.64	+2
K05597	Bixby Knolls-North Long Beach	CA		21	21	21	21										0.00	
K16210	Culver City	CA		8	10	9	10										25.00	+2
K01298	Downey	CA		61	61	61	61										0.00	
K06135	Downey-Los Amigos	CA		45	45	47	48										6.67	+3
K01143	Huntington Park	CA		14	14	20	20										42.86	+6
K00160	Long Beach	CA		34	34	36	36										5.88	+2
K00067	Los Angeles	CA		12	12	12	12										0.00	
K20627	Norwalk 605	CA		29	30	30	30										3.45	+1
K20803	Paramount	CA		10	10	11	9										-10.00	-1
K15905	Santa Fe Springs Heritage	CA	CR														0.00	
K20299	South Gate	CA		22	26	30	30										36.36	+8
	Division 13 Totals:			311	318	333	334										7.40	+23

Club Id	Club Name	Cntry/St	Sts	Sep 22	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep 23	% Chg	Trend
K02	California-Nevada-Hawaii (Continued)																	
K0219	Division 19 (Continued)																	
K20935	Gardena Valley	CA				17	17										0.00	+17
K02391	Hawthorne	CA		37	37	37	37										0.00	
K01495	Hermosa Beach	CA		40	40	40	40										0.00	
K16898	Lawndale	CA	CR														0.00	
K19893	Literacy On the South Bay	CA		10	10	10	10										0.00	
K02132	Lomita-Harbor City	CA		40	40	40	40										0.00	
K04063	Los Angeles International Airport	CA		21	21	21	21										0.00	
K04629	Manhattan Beach	CA		18	19	19	19										5.56	+1
K19415	Redondo Beach	CA		37	38	37	37										0.00	
K13337	Rolling Hills Estates	CA		24	24	24	24										0.00	
K01872	San Pedro	CA		3	3	2	2										-33.33	-1
K00765	Santa Monica	CA		26	25	27	27										3.85	+1
K12301	Torrance	CA		45	45	46	46										2.22	+1
Division 19 Totals:				359	360	378	378										5.29	+19
K0220	Division 20																	
K01656	Arcata	CA		14	16	16	16										14.29	+2
K01586	Crescent City	CA		1	1	2	2										100.00	+1
K17038	Ferndale	CA		7	7	7	7										0.00	
K02447	Fortuna	CA		27	27	27	26										-3.70	-1
K03544	Henderson Center, Eureka	CA		33	33	33	33										0.00	
K15956	McKinleyville	CA		17	17	18	18										5.88	+1
K18232	North Coast	CA	CR														0.00	
K03472	Redwoods, Redway	CA		11	11	11	11										0.00	
K19652	Rio Dell-Scotia	CA		15	15	16	16										6.67	+1
Division 20 Totals:				125	127	130	129										3.20	+4
K0221	Division 21																	
K04879	Clairemont Hills, San Diego	CA		2	2	2	2										0.00	
K16940	Division 100 Miracle Mile of Quarters, San E	CA	CR														0.00	
K05285	Grantville-Allied Gardens	CA		26	26	28	28										7.69	+2
K20526	Hillcrest All-Inclusive	CA		13	15	18	18										38.46	+5

Club Id	Club Name	Cntry/St	Sts	Sep 22	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep 23	% Chg	Trend
K02	California-Nevada-Hawaii (Continued)																	
K0221	Division 21 (Continued)																	
K03063	Kearny Mesa	CA		7	7	7	7										0.00	
K01418	La Jolla	CA		56	56	56	56										0.00	
K01752	Ocean Beach	CA		6	7	7	7										16.67	+1
K02711	Pacific Beach	CA		16	16	16	16										0.00	
K03519	Point Loma, San Diego	CA		4	4	4	4										0.00	
K20354	Scripps Ranch	CA		26	26	26	26										0.00	
K08275	Tierrasanta, San Diego	CA		42	42	42	42										0.00	
	Division 21 Totals:			198	201	206	206										4.04	+8
K0222	Division 22																	
K18340	Alaka'i Young Professionals	HI		14	14	14	14										0.00	
K05796	East Hawaii	HI		30	32	33	33										10.00	+3
K02951	Honolulu	HI		25	25	25	25										0.00	
K04559	Kahului, Maui	HI		12	12	12	12										0.00	
K18934	Kailua-Kona	HI		22	22	23	23										4.55	+1
K05151	Kaneohe	HI		22	22	22	21										-4.55	-1
K05166	Kauai	HI		19	20	20	20										5.26	+1
K02972	Maui	HI		15	17	17	18										20.00	+3
K06210	Pearl Harbor	HI		13	13	13	14										7.69	+1
K16864	Valley Isle (The)	HI		10	10	10	10										0.00	
	Division 22 Totals:			182	187	189	190										4.40	+8
K0223	Division 23																	
K16008	Downtown Sparks	NV		39	38	38	38										-2.56	-1
K06766	Elko	NV		14	14	14	14										0.00	
K19579	Fernley	NV		5	5	5	5										0.00	
K03845	North Reno	NV		7	7	7	7										0.00	
K00874	Reno	NV		12	12	12	12										0.00	
K06888	Reno, Sunrisers	NV		21	22	23	23										9.52	+2
	Division 23 Totals:			98	98	99	99										1.02	+1

Monthly Membership Comparison

Club Id	Club Name	Cntry/St	Sts	Sep 22	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep 23	% Chg	Trend
K02	California-Nevada-Hawaii <i>(Continued)</i>																	
K0224	Division 24																	
K06487	Atascadero	CA		91	92	92	93										2.20	+2
K10637	Bay-Osos, Los Osos	CA		31	31	32	32										3.23	+1
K03139	Paso Robles	CA		14	12	12	12										-14.29	-2
K01173	San Luis Obispo	CA		30	30	30	28										-6.67	-2
K06529	San Luis Obispo Morning	CA		10	10	10	10										0.00	
	Division 24 Totals:			176	175	176	175										-0.57	-1
K0226	Division 26																	
K16111	Brentwood Promoting Literacy	CA		13	11	11	11										-15.38	-2
K18764	Concord	CA		14	17	17	17										21.43	+3
K08622	Delta (The), Antioch	CA		18	17	17	17										-5.56	-1
K19745	East Bay Promoting Literacy (The)	CA	CR														0.00	
K19577	Livermore For STEAM (Science/Technology)	CA	CR														0.00	
K01534	Martinez	CA		48	48	48	48										0.00	
K07490	Moraga Valley, Moraga	CA		42	43	43	43										2.38	+1
K20707	Northern California Literacy	CA		9	9	9	9										0.00	
K01951	Pittsburg	CA		17	17	21	21										23.53	+4
K04663	San Ramon Valley, Danville	CA		31	31	30	29										-6.45	-2
K20658	United Antioch	CA		19	19	19	19										0.00	
K02912	Walnut Creek	CA	CR														0.00	
	Division 26 Totals:			211	212	215	214										1.42	+3
K0227	Division 27																	
K06967	Escalon	CA	CSD	2	2												0.00	-2
K05932	Greater Lodi	CA		57	52	52	54										-5.26	-3
K03788	Manteca	CA		8	8	8	8										0.00	
K10167	Manteca-Sunrise	CA		53	53	53	53										0.00	
K19531	Mountain House	CA		11	11	11	11										0.00	
K00722	Stockton	CA		23	25	24	25										8.70	+2
K04792	Tracy	CA		20	21	21	21										5.00	+1
	Division 27 Totals:			174	172	169	172										-1.15	-2

Club Id	Club Name	Cntry/St	Sts	Sep 22	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep 23	% Chg	Trend
K02	California-Nevada-Hawaii (Continued)																	
K0230	Division 30 (Continued)																	
K00853	La Habra	CA		5	5	5	5										0.00	
K09795	La Mirada	CA		28	28	28	28										0.00	
K06709	La Palma	CA		15	16	16	16										6.67	+1
K19834	Los Alamitos	CA		7	7	7	7										0.00	
K18253	Placentia	CA		11	11	11	11										0.00	
Division 30 Totals:				219	221	220	222										1.37	+3
K0231	Division 31																	
K03583	Alpine	CA		76	77	80	84										10.53	+8
K08504	Borrego Springs	CA		2	2	2	2										0.00	
K02660	El Cajon Valley	CA	CR														0.00	
K10071	Fletcher Hills, El Cajon	CA		18	18	20	20										11.11	+2
K08667	Greater Jamul	CA		14	17	17	17										21.43	+3
K17918	Kiwanis Youth Development and Support Cl	CA		19	19	20	20										5.26	+1
K02353	La Mesa	CA		9	10	8	8										-11.11	-1
K19710	Lakeside CA	CA		16	16	16	16										0.00	
K07694	Mtn. Empire-Campo	CA		6	6	6	6										0.00	
K11880	Rancho San Diego	CA		7	7	7	7										0.00	
K06790	Santee	CA		16	16	16	17										6.25	+1
K05438	Spring Valley	CA		9	9	9	9										0.00	
Division 31 Totals:				192	197	201	206										7.29	+14
K0232	Division 32																	
K16206	Cloverdale	CA		43	43	43	44										2.33	+1
K03810	Geyserville	CA		37	37	37	37										0.00	
K01065	Healdsburg	CA		47	48	49	49										4.26	+2
K08588	Lakeport	CA		20	20	20	20										0.00	
K18949	North Bay (The)	CA		14	17	17	17										21.43	+3
K11349	Oakmont	CA		17	18	18	18										5.88	+1
K04250	Petaluma	CA		33	34	34	34										3.03	+1
K01343	Santa Rosa	CA		17	17	17	18										5.88	+1
K06841	Sebastopol	CA		23	22	22	22										-4.35	-1

Club Id	Club Name	Cntry/St	Sts	Sep 22	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep 23	% Chg	Trend
K02	California-Nevada-Hawaii (Continued)																	
K0232	Division 32 (Continued)																	
K11477	Sonoma Plaza	CA	CR														0.00	
K03193	Ukiah	CA		26	27	27	27										3.85	+1
K13801	Windsor	CA		16	17	19	19										18.75	+3
Division 32 Totals:				293	300	303	305										4.10	+12
K0233	Division 33																	
K20590	Arvin-Lamont	CA		18	18	18	14										-22.22	-4
K04330	Delano	CA		20	21	21	21										5.00	+1
K19009	Downtown Bakersfield	CA		18	18	18	18										0.00	
K03975	Golden Empire, Bakersfield (The)	CA		29	29	29	29										0.00	
K03166	Kern, Bakersfield	CA		30	30	30	30										0.00	
K14110	Rosedale, Bakersfield	CA		17	17	17	17										0.00	
K02249	Shafter	CA		27	27	27	27										0.00	
K06104	South Bakersfield	CA		12	12	12	11										-8.33	-1
K01326	Taft	CA		42	42	42	42										0.00	
K05733	Tehachapi	CA		5	8	8	8										60.00	+3
K05428	Westchester, Bakersfield	CA		37	38	38	37										0.00	
Division 33 Totals:				255	260	260	254										-0.39	-1
K0234	Division 34																	
K07662	De Anza, Cupertino	CA		14	14	14	14										0.00	
K19697	Div 1234 Santa Clara Special Games	CA		21	21	21	21										0.00	
K01414	Greater San Mateo	CA		25	25	25	25										0.00	
K03051	Los Altos	CA		23	23	23	23										0.00	
K03573	Menlo Park	CA		18	18	18	18										0.00	
K01513	Mountain View	CA		16	16	16	17										6.25	+1
K01340	Palo Alto	CA		97	96	95	95										-2.06	-2
K01226	Redwood City	CA		18	18	19	19										5.56	+1
K02907	San Carlos	CA		36	37	37	36										0.00	
K00267	San Francisco	CA		24	24	24	24										0.00	
K11379	Silicon Valley-Sunnyvale	CA		5	5	5	5										0.00	
K04105	South San Francisco	CA		19	19	19	21										10.53	+2

Club Id	Club Name	Cntry/St	Sts	Sep 22	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep 23	% Chg	Trend
K02	California-Nevada-Hawaii (Continued)																	
K0236	Division 36 (Continued)																	
K04642	Rialto	CA		22	23	23	23										4.55	+1
K00840	San Bernardino	CA		36	36	36	36										0.00	
K02964	Yucaipa Valley	CA		14	21	21	21										50.00	+7
Division 36 Totals:				268	278	253	256										-4.48	-12
K0237	Division 37																	
K08270	Carlsbad	CA		16	16	16	16										0.00	
K11265	Del Mar	CA		6	6	6	6										0.00	
K01289	Escondido-Hidden Valley	CA		31	34	34	34										9.68	+3
K18493	Kiwanis Youth Development & Support Club	CA		14	14	14	14										0.00	
K05929	Lake San Marcos	CA		37	37	41	41										10.81	+4
K06252	Los Rancheros, San Diego	CA		35	31	31	31										-11.43	-4
K01555	Oceanside	CA		7	8	7	7										0.00	
K10248	Oceanside Pacific	CA		21	21	21	22										4.76	+1
K07291	Poway	CA		46	46	46	48										4.35	+2
K05182	Ramona	CA		24	24	24	24										0.00	
K20470	Southern California For SAFE Families	CA		13	13	13	13										0.00	
K07207	Sunrise Vista	CA		41	41	41	41										0.00	
K09645	Temecula Valley	CA		17	19	19	19										11.76	+2
K11377	Valley Center	CA		19	19	20	21										10.53	+2
Division 37 Totals:				327	329	333	337										3.06	+10
K0238	Division 38																	
K04419	Apple Valley	CA		18	18	18	18										0.00	
K16195	Barstow Crossroads	CA		36	38	38	38										5.56	+2
K01479	Lancaster	CA		10	10	12	12										20.00	+2
K01756	Palmdale	CA		12	12	12	12										0.00	
K06838	Palmdale West	CA		33	33	34	35										6.06	+2
K05142	Ridgecrest	CA		7	7	7	7										0.00	
K14142	Tri-Community-Phelan-Pinon Hills-Wrightwc	CA		30	30	30	30										0.00	
K05127	Victorville	CA		18	20	20	20										11.11	+2

Monthly Membership Comparison

Club Id	Club Name	Cntry/St	Sts	Sep 22	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep 23	% Chg	Trend
K02	California-Nevada-Hawaii																	
	<i>(Continued)</i>																	
	Division 38 Totals:			164	168	171	172										4.88	+8
K0239	Division 39																	
K03578	Anderson	CA		17	17	17	17										0.00	
K04313	Greater Chico	CA		9	10	11	11										22.22	+2
K18084	Mount Shasta	CA		4	4	4	4										0.00	
K01905	Orland	CA		5	5	5	5										0.00	
K01792	Red Bluff	CA		78	79	80	81										3.85	+3
K02298	Shasta Dam	CA		32	32	32	32										0.00	
	Division 39 Totals:			145	147	149	150										3.45	+5
K0242	Division 42																	
K06171	Camarillo	CA		20	21	21	21										5.00	+1
K17396	Conejo Valley	CA	CR														0.00	
K12260	Moorpark	CA		27	27	29	29										7.41	+2
K02878	Oxnard	CA		19	19	19	19										0.00	
K00828	Santa Barbara	CA		38	38	39	39										2.63	+1
K14431	Santa Susana, Simi Valley	CA		11	11	10	10										-9.09	-1
K06077	Simi Valley	CA		50	54	54	54										8.00	+4
K03597	South Coast (The)	CA		9	9	9	9										0.00	
K06105	Thousand Oaks	CA		83	87	91	91										9.64	+8
K01440	Ventura	CA		25	24	24	23										-8.00	-2
K05766	Ventura-Suburban	CA		9	9	9	9										0.00	
	Division 42 Totals:			291	299	305	304										4.47	+13
K0243	Division 43																	
K03593	Carmel Valley	CA		37	42	42	42										13.51	+5
K03275	Carmel-By-The-Sea	CA		6	6	6	6										0.00	
K20475	Division 43 CNH on the Monterey Peninsula	CA		7	7	7	7										0.00	
K11225	Hollister	CA		6	6	6	6										0.00	
K20222	Literacy in Salinas CA	CA		13	13	13	13										0.00	
K04912	Marina	CA		24	24	24	24										0.00	
K01533	Monterey	CA		28	34	34	34										21.43	+6

Club Id	Club Name	Cntry/St	Sts	Sep 22	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep 23	% Chg	Trend
K02	California-Nevada-Hawaii <i>(Continued)</i>																	
	Division 45 Totals:			<u>171</u>	<u>174</u>	<u>175</u>	<u>177</u>										<u>3.51</u>	<u>+6</u>
K0246	Division 46																	
K20326	Cal-Nev-Ha Gemstones	CA		21	21	21	21										0.00	
K06725	Castle-Atwater	CA		24	24	24	24										0.00	
K04654	Greater Merced	CA		31	31	31	31										0.00	
K07083	Greater Turlock	CA		50	50	50	52										4.00	+2
K06798	Los Banos	CA		10	10	11	11										10.00	+1
K13997	Mariposa	CA	CSD	1													0.00	-1
K01820	Merced	CA		4	4	4	4										0.00	
K01004	Modesto	CA		34	34	33	33										-2.94	-1
K06186	North Modesto	CA		93	94	94	94										1.08	+1
K03811	Oakdale	CA		11	11	11	11										0.00	
K06269	Sonora	CA		13	13	13	13										0.00	
	Division 46 Totals:			<u>292</u>	<u>292</u>	<u>292</u>	<u>294</u>										<u>0.68</u>	<u>+2</u>
K0247	Division 47																	
K01372	Banning	CA		8	8	8	8										0.00	
K02775	Beaumont	CA		9	9	9	9										0.00	
K06839	Early Risers-El Centro	CA		11	12	12	12										9.09	+1
K01318	El Centro	CA		40	40	40	41										2.50	+1
K00743	Hemet	CA	CR														0.00	
K07629	Hemet Valley	CA		27	27	27	27										0.00	
K03619	Palm Springs	CA		13	14	14	14										7.69	+1
K19632	Southern California LGBT Care Team	CA		11	13	13	14										27.27	+3
K06017	Twentynine Palms	CA		12	13	13	13										8.33	+1
	Division 47 Totals:			<u>131</u>	<u>136</u>	<u>136</u>	<u>138</u>										<u>5.34</u>	<u>+7</u>
	Total Number of Clubs:			425														
	California-Nevada-Hawaii Totals:			9467	9617	9707	9742										2.90	+275

