



2022-2023 Finance Committee Meeting

Monday, July 24, 2023
3:00 p.m.

Agenda

1. Call to Order Pete Edwards, Chairperson
2. Review and recommend approval of minutes from the last Meeting Pete Edwards, Chairperson
3. Review and recommend approval of the Circle K Fall Training Budget Timothy Cunning
4. Review and recommend approval of the Circle K Fall Training Santa Maria Contract Timothy Cunning
5. Review and recommend approval of the 2024 Circle K DCON Budget Timothy Cunning
6. Review and recommend approval of the 2024 Circle K and Mid-Year South Riverside Convention Center Contract Mark McDonald
7. Review and recommend approval of the Lt Governor Training Wonder Valley Contract Mark McDonald
8. Review and recommend approval of the District Quarterly Financial Statements ending June 30, 2023 Mark McDonald
9. Review and recommend approval of the SLP Quarterly Financial Statements ending June 30, 2023 Timothy Cunning
10. Adjournment Pete Edwards, Chairperson



Kiwanis[®]

California-Nevada-Hawaii District

www.cnhkiwanis.org

Mark W. McDonald Executive Director / District Secretary

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Office: 909-989-1500 Ext. 103. Direct Dial 909-736-1703. Fax. 909-989-7779.

2022 – 2023 District Finance Committee Meeting

June 15, 2023

Committee Members Present at the Zoom meeting: Pete Edwards, Chairperson. Valarie Brown-Klingelhofer, Governor. Carol Farris, Governor-Elect. Margo Dutton, Immediate Past Governor. Mark McDonald, District Secretary. Gary Gray, Treasurer. Patricia Larrigan, Brian Dahlquist Joe Dale. Dan Germain, Ayshea Burroughs, Pete Horton. A quorum of committee members was present.

Chairperson Pete Edwards called the meeting to order at 4:00 p.m.

Patricia Larrigan made a motion to approve the minutes of April 11, 2023. Second by Brian Dahlquist. Motion passed.

The 2023 Circle K Fall Training budget was removed from the agenda as it has not been approved by the Circle K Board.

Patricia Larrigan made a motion to recommend to the Board of Trustee approval of the 2023-2024 Circle K General fund Budget. Second by Margo Dutton. Motion passed with one "NO" vote recorded.

Gary Gray moved to recommend approval of the 2023-2024 Key Club General Fund Budget to the District Board of Trustees. Second by Brian Dahlquist. Motion passed.

Brian Dahlquist made a motion to recommend to the District Board of Trustees approval of 2023-2024 KIWIN'S General Fund Budget. Second by Carole Farris. Motion passed.

Brian Dahlquist made a motion to recommend approval of the quarterly District financial statements for the quarter ending March 31, 2023 to the Board of Trustees for approval. Second by Margo Dutton. Motion passed.

Joe Dale moved to adjourn the meeting, Second by Patricia Larrigan.
Chairperson Pete Edwards adjourned the meeting at 4:25 p.m.

Mark W. McDonald
District Secretary

2023 Circle K FTC Budget

	2023	2022	2022	2021	2021	2020	2020	2019	2019
	Budget	Actual	Budget	Actual	Budget	Actual	Budget	Actual	Budget
Cash Receipts	Santa Maria Inn	Old Oak Ranch	Old Oak Ranch	Cedar Crest	Cedar Crest	Virtual	Virtual	Old Oak Ranch	Old Oak Ranch
22.401.01 Registration (100) \$185.00	\$18,500.00	\$20,340.00	\$52,500.00	\$37,620.00	\$84,975.00	\$4,335.40	\$4,000.00	\$75,103.00	\$95,325.00
22.401.03 Registration 25 x's \$200.00	\$0.00	\$10,075.00	\$10,000.00	\$7,040.00	\$3,990.00	\$0.00	\$0.00	\$18,435.00	\$4,500.00
22.401.02 Kiwanis Committee Registration 5 x's \$200.00	\$1,000.00	\$0.00	\$1,225.00	\$0.00	\$1,155.00	\$0.00	\$0.00	\$1,395.00	\$620.00
NEW Souviner Revenue	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,180.00	\$4,000.00	\$0.00	\$0.00
Fundraising Income	\$0.00	\$0.00	\$0.00	\$1,394.85					
22.420.01 Ad Sales	\$0.00	\$0.00	\$150.00	\$140.00	\$150.00	\$59.15	\$100.00	\$170.00	\$200.00
Total Revenue	\$19,500.00	\$30,415.00	\$63,875.00	\$46,194.85	\$90,270.00	\$7,574.55	\$8,100.00	\$95,103.00	\$100,645.00
Disbursements									
22.508.00 Audio Visual (Rental of Projection Screen for Duncan Rec Room)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20.00	\$0.00
22.510.00 Audit	\$450.00	\$614.29	\$750.00	\$304.45	\$750.00	\$796.27	\$100.00	\$585.50	\$700.00
22.512.00 Awards (New Member Certificates)	\$250.00	\$0.00	\$100.00	\$0.00	\$100.00	\$0.00	\$0.00	\$0.00	\$150.00
22.520.00 Entertainment (DJ & Prizes for Games)	\$0.00	\$0.00	\$200.00	\$265.00	\$400.00	\$195.39	\$200.00	\$300.87	\$400.00
22.530.02 Friday Board Meals (\$15.00 each) x's 42 meals	\$0.00	\$0.00	\$630.00	\$0.00	\$1,008.00	\$0.00	\$0.00	\$960.00	\$1,008.00
22.530.05 VIP Linen Service	\$0.00	\$0.00	\$200.00	\$0.00	\$200.00	\$0.00	\$0.00	\$140.00	\$0.00
22.530.09 Complimentary Registration (7 x's \$135.00)	\$0.00	\$0.00	\$945.00	\$903.00	\$903.00	\$0.00	\$0.00	\$960.00	\$1,070.00
22.533.00 Rental fee for VIP Flat and Medic Flat	\$0.00	\$0.00	\$750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$635.00	\$0.00
22.540.00 Credit Card Fees	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$351.78	\$0.00	\$0.00	\$0.00
22.550.00 Decorations	\$250.00	\$59.39	\$300.00	\$265.73	\$275.00	\$0.00	\$0.00	\$189.54	\$350.00
22.563.00 Hospitality (Water & Snacks)	\$250.00	\$240.03	\$250.00	\$44.50	\$150.00	\$0.00	\$0.00	\$159.42	\$125.00
22.570.00 Hotel Fees Registration (Housing) 60 x \$117.00	\$7,020.00	\$25,120.00	\$48,000.00	\$34,872.00	\$70,047.00	\$0.00	\$0.00	\$73,627.50	\$83,003.00
22.570.05 Hotel Fees (4 Meals) 105 x \$97.55	\$10,242.75	\$0.00	\$250.00	\$300.00	\$750.00	\$0.00	\$0.00	\$50.00	\$200.00
22.570.06 Sound Tech	\$0.00	\$0.00	\$500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$500.00	\$0.00
22.687.00 New Member Pins (We have 75 in stock cost was \$0.97 each we used 295 last year)	\$0.00	\$0.00	\$0.00	\$0.00	\$425.00	\$0.00	\$0.00	\$309.54	\$425.00
22.571.00 Incentive Program Prizes	\$100.00	\$74.47	\$250.00	\$241.08	\$250.00	\$82.72	\$100.00	\$198.63	\$200.00
22.662.00 FTC Chair Expenses	\$150.00	\$0.00	\$150.00	\$0.00	\$150.00	\$0.00	\$0.00	\$0.00	\$150.00
22.662.05 Pre-Planning Exepnses	\$0.00	\$437.34	\$200.00	\$0.00	\$200.00	\$135.97	\$200.00	\$335.18	\$200.00
22.666.60 Printing (2020 NO PRINTED PROGRAM)	\$0.00	\$8.52	\$2,500.00	\$663.61	\$2,500.00	\$0.00	\$0.00	\$1,936.81	\$2,250.00
22.670.00 Registration Supplies	\$150.00	\$77.12	\$350.00	\$318.24	\$300.00	\$23.53	\$0.00	\$466.11	\$425.00
22.670.05 Registration Software	\$75.00	\$0.00	\$75.00	\$0.00	\$75.00	\$0.00	\$0.00	\$0.00	\$75.00
22.672.00 Rental of Van	\$0.00	\$882.04	\$600.00	\$325.35	\$525.00	\$0.00	\$0.00	\$441.81	\$525.00
22.686.00 Souvenirs	\$300.00	\$1,821.89	\$5,250.00	\$4,694.94	\$6,250.00	\$2,522.22	\$4,000.00	\$8,772.88	\$7,250.00
22.730.00 Phone	\$50.00	\$61.81	\$75.00	\$59.19	\$75.00	\$59.38	\$0.00	\$80.01	\$100.00
22.740.02 Workshop Expenses	\$100.00	\$0.00	\$100.00	\$0.00	\$75.00	\$100.00	\$100.00	\$0.00	\$75.00
NEW Shipping	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$683.45	\$1,000.00	\$0.00	\$0.00
22.745.00 Donation to DFI's (350 x's \$2.00)	\$0.00	\$0.00	\$700.00	\$0.00	\$550.00	\$0.00	\$400.00	\$589.00	\$651.00
Total Expenditures	\$19,387.75	\$29,396.90	\$63,125.00	\$43,257.09	\$85,958.00	\$4,950.71	\$6,100.00	\$91,257.80	\$99,332.00
Net Income	\$112.25	\$1,018.10	\$750.00	\$2,937.76	\$4,312.00	\$2,623.84	\$2,000.00	\$3,845.20	\$1,313.00

Circle K Board Approval: Spring Boards

2018 Budgeted Attendance 684 Paid + 7 comps = 691
 2018 Total Names Registered 657 # Given to Camp 650 - 26 no shows = 631 actual
 2018 Paid fees 650
 2019 Budgeted Attendance 644 Paid + 7 comps = 651
 2019 Total Names Registered 605 # Given to Camp 585 - 16 no shows = 589 actual
 2019 Paid fees 589

2024 Circle K Convention Budget

	2023-24 Budget Riverside	2022-23 Actual Riverside	2022-23 Budget Riverside	2021-22 Actual Westin LAX	2021-22 Budget Westin LAX	2020-21 Actual Virtual	2020-21 Budget Virtual
Cash Receipts							
21.401.01 Registration 150 @ \$225.00	\$33,750.00	\$22,460.00	\$74,250.00	\$32,110.00	\$85,500.00	\$4,020.62	\$4,050.00
21.401.03 Registration 0 @ \$0.00	\$0.00	\$3,135.00	\$7,400.00	\$13,610.00	\$8,600.00	\$0.00	\$0.00
21.401.02 Kiwanis Committee 0 @ \$0.00	\$0.00	\$0.00	\$1,650.00	\$0.00	\$1,900.00	\$0.00	\$0.00
21.412.00 Housing Rebate 70 Room Nights x's \$10.00	\$700.00	\$0.00	\$3,000.00	\$0.00	\$3,000.00	\$0.00	\$0.00
NEW Honor Stoles	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,000.00
NEW Souviner Income	\$0.00	\$1,199.00	\$0.00	\$720.00	\$0.00	\$3,075.15	\$2,000.00
21.420.01 Ads	\$0.00	\$0.00	\$250.00	\$0.00	\$250.00	\$118.20	\$150.00
21.401.06 Day Passes (Autumn) Lunch & Dinner 5 @ \$100.00	\$0.00	\$0.00	\$500.00	\$0.00	\$500.00	\$0.00	\$0.00
	\$34,450.00	\$26,794.00	\$87,050.00	\$46,440.00	\$99,750.00	\$7,213.97	\$7,200.00
Disbursements							
21.508.00 Audio Visual (Staging)	\$0.00	\$263.18	\$5,500.00	\$9,759.44	\$5,500.00	\$0.00	\$0.00
21.510.00 Audit	\$650.00	\$628.72	\$750.00	\$691.36	\$750.00	\$824.30	\$750.00
21.512.00 Awards (Convention)	\$0.00	\$290.18	\$2,500.00	\$594.66	\$2,500.00	\$0.00	\$500.00
21.520.00 Band or D.J. (Entertainment)	\$0.00	\$0.00	\$450.00	\$0.00	\$450.00	\$0.00	\$150.00
21.522.20 Board Officer Pins	\$0.00	\$202.01	\$125.00	\$151.04	\$125.00	\$193.06	\$275.00
21.530.06 Complimentary Meals, (V.I.P.'s) (16)	\$2,016.00	\$2,400.73	\$1,840.00	\$2,240.16	\$2,240.00	\$0.00	\$0.00
21.530.07 Complimentary Housing (Board) 2 rooms Thu-Sun, 5 rooms Thu only	\$1,926.00	\$1,579.86	\$1,936.00	\$1,931.16	\$1,771.00	\$0.00	\$0.00
21.530.09 Complimentary Housing (V.I.P.'s) (20 room nights)	\$3,918.40	\$2,832.64	\$3,918.40	\$3,721.08	\$2,760.00	\$0.00	\$0.00
21.531 VIP Gifts	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$50.00
21.533.00 Convention Center Expense	\$5,075.00	\$1,395.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
21.540.00 Credit Card Service Charges	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$296.30	\$0.00
21.550.00 Decorations	\$100.00	\$0.00	\$250.00	\$196.80	\$250.00	\$0.00	\$0.00
21.562.00 Hawaii Convention Assistance	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
21.565.00 Honor's Reception (Honor Stoles & gifts)	\$0.00	\$72.57	\$1,500.00	\$1,068.33	\$1,500.00	\$1,054.00	\$1,000.00
21.576.03 Meals (Sat. Dinner) 135 x's \$52.00	\$7,020.00	\$9,076.44	\$22,500.00	\$12,272.25	\$27,500.00	\$51.24	\$0.00
21.576.05 Meals (Sunday Brunch) 135 x's \$35.00	\$4,725.00	\$8,551.88	\$16,500.00	\$9,158.74	\$20,000.00	\$0.00	\$0.00
21.576.06 Meals (Saturday Lunch) 135 x's \$39.00	\$5,265.00	\$8,551.88	\$18,500.00	\$10,305.94	\$22,500.00	\$58.90	\$0.00
21.576.07 Meals (Sunday Board Lunch) \$23.00	\$690.00	\$1,022.76	\$750.00	\$1,129.22	\$750.00	\$0.00	\$0.00
21.578.00 Professional Expo	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
21.660.00 Postage	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	(\$1.40)	\$0.00
21.662.00 Pre-Convention Planning (Tim Expenses)	\$0.00	\$0.00	\$500.00	\$0.00	\$500.00	\$70.29	\$0.00
21.662.05 Pre-Convention Planning (DCON Chair Expenses)	\$0.00	\$0.00	\$100.00	\$0.00	\$100.00	\$0.00	\$0.00
21.666.00 Printing (General & Convention Program)	\$0.00	\$6.14	\$750.00	\$91.35	\$750.00	\$3.48	\$0.00
21.670.00 Registration Supplies (Wristbands, Badge Holders, etc.)	\$500.00	\$495.86	\$500.00	\$515.19	\$500.00	\$558.33	\$0.00
21.670.05 Registration Software Expense & App fees	\$0.00	\$0.00	\$75.00	\$0.00	\$75.00	\$0.00	\$0.00
21.672.00 Rental of Van	\$650.00	\$639.17	\$450.00	\$264.73	\$450.00	\$0.00	\$0.00
21.676.00 Ribbons	\$0.00	\$0.00	\$350.00	\$0.00	\$350.00	\$0.00	\$0.00
21.686.00 Souvenir Item & T-Shirts	\$0.00	\$80.00	\$5,000.00	\$3,771.33	\$5,000.00	\$1,320.50	\$2,000.00
21.690.00 Speaker Fees	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
21.706.00 Staff (Tim) Housing, Meals & Travel to Convention	\$800.00	\$775.65	\$700.00	\$783.73	\$700.00	\$0.00	\$0.00
21.730.00 Telephone	\$100.00	\$124.22	\$200.00	\$118.62	\$200.00	\$177.40	\$0.00
21.740.00 Workshops	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$75.00
21.745.00 Donation to ???	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$423.00	\$450.00
NEW Shipping	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$65.40	\$1,000.00
21.875.00 Transfers	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Expenses	\$33,435.40	\$38,988.89	\$85,644.40	\$58,765.13	\$97,221.00	\$5,094.80	\$6,250.00
Net Income	\$1,014.60	(\$12,194.89)	\$1,405.60	(\$12,325.13)	\$2,529.00	\$2,119.17	\$950.00



Presented by
RAINCROSS HOSPITALITY MANAGEMENT CORPORATION
a California Corporation as agent for the City of Riverside

3637 Fifth Street, Riverside, California 92501
Phone (951) 346-4700 Fax (951) 346-4706

5th REVISED CONTRACT

Monday, June 12, 2023

Timothy Cunning
California-Nevada-Hawaii District of Kiwanis International
8360 Red Oak Street, Suite 201
Rancho Cucamonga, CA. 91730

Dear Timothy Cunning,

Thank you for choosing Riverside and the Riverside Convention Center (the "Center") for your event ("Event"). The Center's hospitality team looks forward to ensuring that your event is a success.

It is my pleasure to offer for your approval and signature the following contract ("Contract") regarding use of the Riverside Convention Center. The contract is between Raincross Hospitality Management Corporation dba The Riverside Convention Center ("Center") as Agent for the City of Riverside and **California-Nevada-Hawaii District of Kiwanis International** ("Client").

SECTION I: EVENT DETAIL

A. GROUP/CLIENT*: California-Nevada-Hawaii District of Kiwanis International

NOTE: The Group/Client name listed here must exactly match the name on other required documents, including the Certificate of Insurance.

B. EVENT: Circle K & Kiwanis Mid-Year Convention 2024

C. CONTACT:

Name: Timothy Cunning
Phone: 909-736-1705
Fax:
Email: tim@cnhkiwanis.org

D. EVENT DATES: Thursday, March 21, 2024 through Sunday, March 24, 2024

E. ATTENDEES: 500

F. CLIENT'S PRIMARY CONTACT AT THE CENTER:

Sales Manager's Name: **Pamela Sturrock**
 Phone: **951-346-4708**
 Fax: **951-346-4706**
 Email: **psturrock@riversidecvb.com**

NOTE: A summary of contacts is included in **"QUICK LOOK SUMMARY" in Addendum "A", CONTACT SUMMARY.**

G. TENTATIVE CONTRACT, DEPOSIT, and DEFINITE CONTRACT: Center is holding the above date(s) for Client on a tentative basis until **Friday, July 8, 2022**. If Center has not received a signed contract, the deposit, and applicable Certificate of Insurance by **Friday, July 8, 2022**, the held date(s) will be released, and this Contract will be terminated and of no further force and effect. This Contract will become binding on the parties once Center confirms receipt of the following: 1) A fully executed contract, including all pages initialed and/or signed (by scan, fax or other form of delivery), 2) the specified deposit, 3) a Certificate of Insurance that meets the contractual requirements as listed in **"SECTION II: GENERAL CONTRACT INFORMATION, STANDARDS, AND REQUIREMENTS" item "D. INSURANCE"** and, 4) the Riverside Convention & Visitors Bureau (RCVB) signed hotel(s) contract(s), if applicable.

H. TENTATIVE ROOM BLOCK, SET-UP REQUIREMENTS and CATERING ARRANGEMENTS: Center has tentatively blocked the space listed below according to the information provided by Client. Unless otherwise stated, the Center reserves the right to reset rooms to their standard state or for other events after hours listed below. **PLEASE READ AND REVIEW CAREFULLY. *Please refer to "ADDENDUM B" for Stipulations & Modifications to Agreement.**

Day/ Date	Time	Function	Location	Set-up	
Thursday / Mar 21 2024	9:00AM - 24 Hour hold	Office	MR 6	TBD	
Friday / Mar 22 2024	24 Hour Hold	Office	MR 6	TBD	
		SPACE HOLD	Exhibit Hall D	TBD	
			Raincross Ballroom		
	9:00AM - 12:00PM	District Board Meeting	MR 7	U-Shape for 25pp. w/ Theater for 10ppl.	
	1:00PM - 5:00PM	Convention Registration/ Delegate Registration	Upper Concourse	Registration for 800ppl.	
	2:00PM - 5:00PM	Stage Decorating/Opening Session/General Session	Exhibit Halls A&B	Theater for 800ppl.	
	5:00PM - 7:00PM	Fundraising Table	Upper Concourse	Existing	
	5:00PM - 6:00PM	S.A.A Committee Meeting	MR 8	Theater for max 84ppl.	
	7:00PM - 12:00AM	Contest Judging	MR 9	Banquet for 30ppl.	
	9:15PM - 10:00PM		Candidates Meeting	MR 7	Theater for max 84ppl.
			Caucus Leaders Meeting	MR 8	
			S.A.A Committee	MR 10	
	10:00PM - 12:00AM		Caucus Session 1	Ballroom A	Theater for 150ppl.
Ballroom B					
Exhibit Hall C					
MR 2 & 3					
Meeting Room 4 & 5					

Saturday / Mar 23 2024	24 Hour Hold	Office	MR 6	TBD	
		SPACE HOLD	Exhibit Hall D Raincross Ballroom	TBD	
		Convention Registration/ Delegate Registration	Upper Concourse	Registration for 800ppl.	
	8:00AM - 4:30PM	Caucus Session 2/ Workshops	Ballroom A	MR 2 & 3 Meeting Room 4 & 5	Theater for 150ppl.
			Ballroom B		
			Exhibit Hall C		
			MR 2 & 3		
			Meeting Room 4 & 5		
	9:00AM - 12:00PM	McElwain Scholarship Judging	MR 7	Conference for 10ppl.	
	10:00AM - 11:30AM	Awards Dinner Rehearsal	Exhibit Halls A&B	Banquet for 800ppl.	
	10:00AM - 4:00PM	Fundraising Table	Upper Concourse	Existing	
	12:00PM - 1:00PM	Luncheon	Exhibit Halls A&B	Banquet for 800ppl.	
	2:00PM - 4:30PM	House of Delegates	MR 8/9/10	Classroom for 80ppl. w/ Theater for 30ppl.	
5:30PM - 6:30PM	Honors Reception	Ballroom B	Reception for 100ppl.		
7:00PM - 1:00AM	Awards Night/Dance	Exhibit Halls A&B	Banquet for 800ppl.		
10:00PM - 1:00AM	Karaoke/Casino	Ballroom	Banquet for max 250ppl.		
Sunday / Mar 24 2024	24 Hour Hold - 5:00PM	Office	MR 6	TBD	
	8:30AM - 5:00PM	Rehearsal/ Farewell Session	Exhibit Halls A&B	Theater for 800ppl.	
	1:30PM - 5:00PM	District Board Meeting/ D.O.T.C #1	MR 7/8/9	U-Shape for 40ppl. w/ Theater for 20ppl.	

I. MOVE-IN/MOVE-OUT DAYS: If Client requires additional time to move-in (set-up) or move-out (breakdown) for the Event, or if the details above do not reflect Client's requirements, **Client must immediately contact its Center-designated Sales Manager. Changes to the above arrangements may result in additional costs for room rental, labor, and/or other charges.**

J. ESTIMATED COSTS:

ESTIMATED COSTS			
ROOM RENTAL:	\$30,464.00 ++	Room Rental does NOT include administrative fees or sales tax (++) Currently administrative fees are 21% and sales tax is 8.75%. Note: Administrative fees and sales tax is subject to change prior to Event.	
ESTIMATED FOOD & NON-ALCOHOLIC BEVERAGE CREDIT:	(\$30,550.00)	".65 Cents-for-Dollar" Food & Non-Alcoholic Beverage Credit <i>*applied towards your Room Rental.</i> (Specifically excluding concessions, bar revenue, tax, and administrative fees.) Note: Credit may change based upon final guarantees. (Anticipated Food & Non-Alcoholic Beverage Revenue of \$47,000.00 x .65 Cents-for-Dollar Food & Beverage Credit = \$30,550.00)	
REMAINING ROOM RENTAL RESPONSIBILITY:	\$0.00++	Client Room Rental responsibility is the difference between Room Rental less Food & Non-Alcoholic Beverage Credit. Note: Room Rental may change based on final food & beverage guarantee.	
ESTIMATED CONTRACTED COST:	\$47,000.00++ = \$61,846.13 Inclusive	Estimated Contracted Cost is Remaining Room Rental Responsibility plus Anticipated Food & Non-Alcoholic Beverage Revenue. <i>*Amounts listed in Estimated Costs do not include applicable Miscellaneous Fees, Alcoholic Beverages, Audio Visual, Internet, etc.</i>	
MEAL MINIMUMS	Breakfast \$23.75++	Lunch \$26.75++	Dinner \$35.50++

SECTION II. GENERAL CONTRACT INFORMATION, STANDARDS, AND REQUIREMENTS

- A. HOTEL CONTRACTS:** This Contract with the Center will not be considered definite until the Center has confirmed receipt from the Riverside Convention & Visitors Bureau of fully executed hotel(s) contract(s), if applicable, between Client and hotel(s).
- B. CONTRACT PRICING:** Prices in this Contract may not be applicable if the Event takes place more than twelve (12) months after contract execution date, in which case Client should anticipate an increase on food and beverage of no more than five percent (5%) per year.
- C. DEPOSITS AND PAYMENTS:**
- 1.) A deposit of ~~\$1,225.00~~ **\$1,525.00 has been rolled over from 2021 Convention.** This payment, which is non-transferable and non-refundable, will be deducted from the Client's overall balance due.
 - 2.) The **deposit has been received.**
 - 3.) ~~One (1) year prior (03/22/23)~~ to the date of Event, ~~an additional 10% of the estimated Center charges will be due, which equates to \$6,175.00.~~ Any event contracted within a twelve (12) month period will be required to pay a non-transferable and non-refundable deposit in the amount of 15% of the estimated Center charges.
 - 4.) ~~Ninety (90) days prior (12/22/23)~~ to the date of Event, ~~an additional 35% of the estimated Center charges will be due, which equates to \$21,650.00.~~ Any event contracted within a ninety (90) day period shall be required to pay a non-transferable and non-refundable deposit in the amount of 50% of the estimated Center charges when executing this Contract.
 - 5.) **Complete pre-payment of estimated Center charges** is required **four (4) business days (03/15/24)** prior to Event by cash, company printed check, cashier's check, money order or credit card.
 - 6.) If Client has established credit terms in accordance with Center's credit policy, then Client will be bound by terms of that policy.
 - 7.) Before the Event, Client must submit a valid credit card for any additional charges incurred during the Event.

NOTE: A Summary of Important Dates is included in the **"QUICK LOOK SUMMARY" in Addendum "A" IMPORTANT DATES.** *Please refer to "ADDENDUM B" for Stipulations & Modifications to Agreement.

- D. INSURANCE:** Client must procure and maintain insurance that fully covers the risk and indemnity obligations set forth in this Contract, including Commercial General Liability coverage for bodily injury, property damage, contractual liability assumed under this Contract, and any independent contractors, in the amount of \$1,000,000 per occurrence and \$2,000,000 aggregate, plus Worker's Compensation coverage as required by law. **The insurance policy must specifically name the following entities as additional insureds: "Raincross Hospitality Management Corporation dba Riverside Convention Center and the City of Riverside, The Riverside Civic Authority and their respective members, officers, directors, managers, agents and employees."** Client's insurance policy must further state that it will not be canceled or materially changed for any reason without thirty (30) days prior written notice to Center. The policy will not be accepted if it contains a "best effort" modifier or relieves the insurer from any cause whatsoever prior to, during, or subsequent to, the Event date range covered by this Contract. For Events scheduled to begin more than thirty (30) days after the date on which this Contract is executed, Client must provide Center with a final Certificate of Insurance which is fully compliant with the terms of this paragraph of the Contract not less than thirty (30) days before the Event. For Events scheduled to begin less than thirty (30) days after the date on which this Contract is executed, Client must provide a final Certificate of Insurance which is fully compliant with the terms of this paragraph of the Contract at time of fully executed Contract submission.
- E. CALIFORNIA STATE SALES TAX EXEMPTIONS:** If Client requests a California state sales tax exemption, proof of sales tax-exempt status must be provided in the form of a letter from the California Department of Tax and

Administration. For Events scheduled to begin more than thirty (30) days after the date on which this Contract is executed, Client must provide Center with preliminary evidence of sales tax exemption satisfactory to Center on the date of execution, plus a final evidence of sales tax exemption not less than thirty (30) days before the Event. For Events scheduled to begin less than thirty (30) days after the date on which this Contract is executed, Client must provide evidence of sales tax exemption which is fully compliant with the terms of this paragraph of the Contract.

- F. EXTRA SERVICES/RENTAL ITEMS/MISCELLANEOUS FEES:** Facility fees are based upon rates as applicable and as indicated in **"QUICK LOOK SUMMARY" Addendum "A", EXTRA SERVICES/RENTAL ITEMS/MISCELLANEOUS FEES.**
- G. TIME ALLOCATION/ROOM SET CHANGE FEE:** Center may be reserved for Event times beginning as early as 5:00 a.m. and ending as late as 12:00 am. If Client wishes to stay beyond 12:00 am or needs additional time for setup or tear down, Center may remain open for an additional charge. A minimum \$300.00 per room will be charged if Client requires less than a three (3) hour turn-time for any function room. Charges will be based on the labor requirements necessary to accommodate the change. Client must make special arrangements with the assigned Convention Service Coordinator if Client anticipates that its Event will continue past 12:00 am.
- H. LABOR CHARGES:** Most labor charges are included in the estimated costs based upon previous discussions between Center and Client. If Client requires extraordinary services, then Client must make special arrangements with its assigned Convention Service Coordinator. Additional charges may apply for extraordinary services or overtime work, which will be based on current labor overtime rates.
- I. LINEN:** If the Event includes meal service, then Center will provide a choice of black or ivory-colored single-draped tablecloth and black, ivory, or burgundy-colored napkins at no additional cost. If Client desires additional linens, including double-draped linen or special colors, an additional charge will apply.
- J. GUARANTEES FOR MEAL FUNCTIONS:** To ensure the success of the Event, Center must receive Client's confirmed attendance ("Final Guarantee") for each meal function no later than **12:00 Noon PST five (5) business days** (excluding holidays and weekends) **prior to the date of the Event.** Once the Final Guarantee is submitted to Center, the count may not be decreased.
- ❖ **Special Meals:** Client's assigned Convention Service Coordinator is available to consult on preparation, service of special meal requests, and pricing for vegetarian, gluten free, vegan, kosher, halal, and other meals to meet Client or guest dietary restrictions. Special meal menu requests are due 30 days prior to Event as outlined in the **"QUICK LOOK SUMMARY" in Addendum "A", IMPORTANT DATES.** Special meal requests must be included in Final Guarantee numbers.
 - ❖ **Overage:** For every plated event, Center is prepared to serve 3% over the final guarantee, up to a maximum of thirty (30) additional meals. Client will be charged based upon the Final Guarantee or actual number of meals served, whichever is greater. Center will make every effort to accommodate increases to Client's count(s) after the Final Guarantee is due. However, any increases exceeding 10% of the final guarantee will be subject to a 10% surcharge. If the count increases after the Final Guarantee deadline, then the 3% overage will no longer apply.
- K. MEAL MINIMUM:** Breakfast prices begin at ~~\$23.75~~ per person, lunch pricing starts at ~~\$26.75~~ per person, and dinner service is available starting at ~~\$35.50~~ per person. Please refer to current menu selections for pricing. No outside food and beverage may be brought into Center or onto Center's premises. ***Please refer to "ADDENDUM B" for Stipulations & Modifications to Agreement.**
- L. ALCOHOLIC BEVERAGES:** As a venue regulated by the California Department of Alcoholic Beverage Control, Center is the exclusive licensee and provider of alcoholic beverages. Neither Client nor its guests may bring outside

alcohol into the Center or on its premises. Unauthorized alcohol will be confiscated. Center reserves the right to: 1) require proof of legal drinking age and refuse alcoholic beverages to any person who is underage or who cannot produce identification; and 2) refuse alcoholic beverages to any person who appears intoxicated, in Center's sole discretion. Notwithstanding the foregoing, Center may refuse to serve any patron for any reason. Client agrees to fully indemnify and hold Center harmless for any personal injury or property damage arising from or related to the service of alcohol at Client's Event, whether that injury or damage is caused by Client or Client's guests.

- M. CONCESSIONS:** If Client requests concessions, Center will determine the hours of operation and may change hours at its discretion. Center requires a minimum of five hundred (500) people to open concessions, plus a guarantee of \$1,250.00 in sales during a 4-hour period. Client is responsible for no less than the guarantee of \$1,250.00 in sales.
- N. PARKING:** Center offers limited parking adjacent to the Riverside Convention Center in City Lot 33. The City of Riverside owns and manages Lot 33, so the City may establish rules regarding use of its property. Under no circumstances will Center be liable for any injury or property damage to Client or Client's guests that occurs in a City-owned or managed parking area, and Client agrees to fully indemnify and hold Center harmless from any such claim arising from or related to participation in Client's Event. Center can make parking in Lot 33 available at a **cash rate of \$10.00** per vehicle/space/day. Client may host parking for event attendees at a **hosted rate of \$8.00** per vehicle/space/day. If Client requires additional parking, vehicles may use street parking or alternate City parking lots/structures. Center's Sales Manager will provide Client with a map and pricing for overflow parking. If recreational vehicles, trailers, buses, or other oversize vehicles will be used during the Event, then Client must make special arrangements and may incur additional fees.
- O. AUDIO VISUAL (AV):** Client must contract all audio/visual equipment, rigging, labor and any other AV-related services through Center's exclusive in-house provider. All audio/visual charges are per-day and subject to administrative fees and sales tax. See **"QUICK LOOK SUMMARY" in Addendum "A", CONTACT SUMMARY** for Center's exclusive provider of AV services. **Please refer to "ADDENDUM B" for Stipulations & Modifications to Agreement.*
- P. INFORMATION TECHNOLOGY (IT) AND TELECOMMUNICATIONS:** Client must contract all IT and telecommunications services through the Center's exclusive provider. The Center offers 30 min timed complimentary Wi-Fi per day/ per device. If Client wishes to upgrade bandwidth or make other special IT requests, it must request them a minimum of five (5) business days before its Event. IT charges may be subject to sales tax. See **"QUICK LOOK SUMMARY" in Addendum "A", CONTACT SUMMARY** for Center's exclusive provider of IT services.
- Q. ELECTRICAL:** Center provides 120-volt/20-amp wall plug service. If Client requires electrical service beyond Center's existing capacity, Client must contract, at its own cost, a licensed electrical services company approved by Center. Such special electrical service must be arranged in advance. Client should contact its assigned Convention Service Coordinator for the list of Center-approved electrical providers.
- R. DECORATIONS:** Event sets and certain decorations must be approved by the Riverside Fire Department. Client's assigned Convention Service Coordinator will provide guidance. Extraordinary decorations and sets may be subject to additional agreements and charges. Affixing anything to Center's floors, walls, or ceiling requires Center's prior written approval. Use of materials such as confetti, Silly String, or other aerosol-delivered products is not permitted. Open flame candles are expressly prohibited. Please see general terms and conditions for additional restrictions.
- S. RIGHT OF INSPECTION:** To help protect health and safety, Center event staff may enter and inspect all function rooms and/or set bag check stations at Center entry points. If Center event staff observes any activity which reasonably appears to be illegal or dangerous to people or property, then Center event staff may cancel the Event and require Client and Client's guests to vacate the premises. In that instance, Client will remain liable for all fees and charges related to the Event pursuant to the terms of this Contract.

T. SECURITY: A Center security agent patrols the premises and monitors the property 24 hours per day. Additional security agents are available exclusively through Center. Client may contract with Center for security at a rate of \$75.00 per hour, per agent.

U. DAMAGE CLAUSE: Client is responsible for any damage to Center resulting from any acts or omissions of Client and/or its staff, personnel, agents, contractors, invitees, or guests. Before the Event, Center will note any existing damage with Client. Center will do a post-event walkthrough to note any damage that occurred during Client's Event. Client will be charged for the cost to repair any damage that occurred during the Event.

V. PERMITS:

1.) Health Permits:

If Client intends to buy, sell, or give away food items, Client must obtain a Riverside County Health Permit. Permits must be secured and provided to Client's assigned Convention Service Coordinator at least ten (10) days before the Event. To obtain a health permit, contact:

Riverside County Environmental Health Department
4065 County Circle Drive, Riverside, CA 92503
Telephone: 951-358-5172

Office hours are typically Monday through Friday, 8:00 a.m. – 5:00 p.m.

2.) Vendor Seller's Permits:

If the Event includes buying or selling any item, Client must obtain a Seller's Permit from the State Board of Equalization. To obtain a Seller's Permit, contact:

California Department of Tax and Fee Administration
3737 Main Street, Suite 1000, Riverside, CA 92501
Telephone: 951-680-6400

Website: <https://onlineservices.cdtfa.ca.gov/>

Client must obtain written evidence from each seller that it holds a valid California Seller's Permit, or Client must secure a written statement from the seller that it is not offering for sale anything which is subject to sales tax.

3.) Fire Permits:

If the Event includes any of the following, then Client must obtain a Special Event Permit from the Riverside Fire Department:

- ❖ Exhibit booths
- ❖ Containers of flammable liquids
- ❖ Equipment for competition, demonstration, or display
- ❖ Vehicles placed inside an assembly area

An event site plan is required to receive a Fire Permit. Fees related to diagram approval or site inspection are Client's responsibility. Center requires approved diagrams thirty (30) days before the Event. Client must keep a copy of the Fire Permit on property for the duration of the Event and provide a copy to Client's assigned Convention Service Coordinator. To obtain a Fire Permit, contact:

City of Riverside Fire Department Prevention Division,
City Hall, 3900 Main Street - 5th floor, Riverside, CA 92501
Telephone: 951-826-5737

Email: prev@riversideca.gov

Riverside Fire Department office hours are Monday through Friday, 8:00 am – 5:00 pm.

4.) Signs/Flyers:

City of Riverside Municipal Codes 10.16.040 and 19.76.010 prohibit posting unauthorized signs within city limits. Failure to comply with the above codes may result in a fine per sign, and/or a fine per incident imposed by the City of Riverside. Information regarding signs within the city limit can be found at:

W. PACKAGE/MATERIAL DELIVERY: Client is responsible for all packaging and shipping arrangements. Before the Event, Client must provide the assigned Convention Service Coordinator information regarding pre-event delivery and post-event pick-up of Client materials. Any materials received more than forty-eight (48) hours before the Event or left behind forty-eight (48) hours after its conclusion will incur storage charges of \$50.00 per day. Packages shipped to Center should be addressed to:

Attn: **California-Nevada-Hawaii District of Kiwanis International**
Event Date: **Thursday, March 21, 2024**
Vendor Name & Booth #:
Riverside Convention Center
3637 Fifth Street
Riverside, CA 92501

X. ADVERTISING AND PROMOTIONS: In all Client advertising and promotions relating to the Event, Center must be referred to as "The Riverside Convention Center." Use of the Riverside Convention Center's name may be used to describe the location of the Event only. Client may not use the name for any other purposes without Center's prior written consent.

Y. INDEMNIFICATION: To the fullest extent permitted by law, Client agrees to protect, indemnify, defend and hold harmless **Raincross Hospitality Management Corporation, Riverside Convention Center, the City of Riverside and its affiliates, and their respective agents, employees, officers, directors and shareholders (collectively, the "Riverside Convention Center Indemnified Parties")**, from and against all claims, losses or damages to persons or property, governmental charges or fines, penalties, and costs (including reasonable attorney's fees) (collectively, "Claims"), arising out of or relating to the Event that is the subject of this Contract, to the extent such Claims result from (i) the negligence, gross negligence, or intentional misconduct of Client, Client's employees, agents, contractors, and/or attendees, or (ii) breach of any terms and conditions of this Contract by Client, or (iii) Client's failure of compliance with applicable laws or regulations. Nothing in this indemnification will require Client to indemnify the Riverside Convention Center Indemnified Parties for that portion of any Claim arising out of the gross negligence or intentional misconduct of the Riverside Convention Center Indemnified Parties. This paragraph does not waive any statutory limitations on liability, including innkeeper's limitation of liability laws, nor does it waive any defenses a party may have regarding any Claim. This paragraph survives termination or expiration of this Contract.

Z. CANCELLATION: By entering into this Contract, Center has reserved rooms for Client to the exclusion of other business opportunities and relied on Client's estimated revenue figures in "**SECTION I: EVENT DETAIL**" item "**J. ESTIMATED COSTS.**" Client understands that cancellation of its Event will cause Center to lose substantial room rental and food and beverage revenue, which Center cannot recover. Accordingly, changes to or cancellation of the Event and/or function space is subject to the penalties described on "**QUICK LOOK SUMMARY**" in **Addendum "A", CANCELLATION PENALTIES.**

AA. FORCE MAJEURE: The date(s) of the Event are a material term of this Contract. If a "force majeure event" prevents the Event from occurring as and how scheduled pursuant to this Contract, or if it becomes impracticable or illegal for one or both parties to perform their contractual obligations for reasons beyond their reasonable control, then the parties may mutually agree to (i) postpone the Event to an alternative mutually-agreeable date; or (ii) amend this Contract to reduce the number of attendees or size of the group to comply with new orders or regulations; or (iii) terminate this Contract upon immediate written notice, without any liability to either party. Under no circumstances will either party be liable to the other for damages arising from a force majeure event. For the purpose of this

paragraph, a "Force Majeure Event" includes but is not limited to the following occurrences: governmental order or authority that make it illegal or impossible to hold the Event, war, earthquakes, storm, fire, severe storms, labor disputes, threats of and/or civil disorder, terrorist attacks, plague, epidemic, pandemic, outbreaks of infectious disease or any other public health crisis, loss of power, and curtailment of transportation either in the City of Riverside or in the countries/states of origin of the attendees.

BB. LIMITATION OF LIABILITY: Neither Raincross Hospitality Management Corporation dba Riverside Convention Center nor Center is responsible for any loss, damage or injury (bodily or property) that may occur on the property prior to, during, or subsequent to the Event date(s) covered by this Contract. Notwithstanding anything in this Contract to the contrary, in no event will Center's aggregate liability to Client from all causes of action and theories of liability, exceed the actual amount Client owes Center under this Contract.

CC. CONFIDENTIAL INFORMATION: Client and Center agree to maintain this Contract and its terms as "**Confidential Information.**" Each party agrees not to disclose Confidential Information to third parties without the other party's prior written consent, which may be withheld in that party's sole discretion, except that each party may disclose Confidential Information (i) to its directors, officers, employees, and contractors whose duties justify their need to know such information, and who have been informed of their obligation to maintain the confidential, proprietary, and/or trade secret status of such Confidential Information, or (ii) to the extent necessary pursuant to applicable law, regulation, court order, or other legal process, provided the party has given the other party prior written notice of such required disclosure and, to the extent reasonably practicable, has given the other party an opportunity to contest such required disclosure at its own expense. Notwithstanding the above provision, Center may be obligated to provide certain information pursuant to a public records request consistent with its role as agent for the City of Riverside.

DD. ASSIGNMENT: Raincross Hospitality Management Corporation (RHMC) may assign its rights or obligations under this Contract to any entity having as its principal business the management of meeting venues. The City of Riverside will be an authorized assignee of this Contract if RHMC no longer operates as the City's agent. RHMC will have no obligation to perform under this Contract if it no longer acts as the City's agent with respect to Center. Client may not assign its obligations under this Contract.

SECTION III. SIGNATURES

I have read and understood the above contract and agree to be bound by its terms and conditions. I further understand that any portion of this Contract between both parties may not be changed or altered in any way except in writing by either party. A signed copy of this original must be returned to the Sales and Catering Office by **Friday, July 8, 2022** and applicable Certificate of Insurance to hold the allocated space on a definite basis.

Checks should be made payable to: Riverside Convention Center.

**RIVERSIDE CONVENTION CENTER
Raincross Hospitality Management Corporation
3637 Fifth Street
Riverside, CA 92501**

If you have any questions or concerns, contact the Sales and Catering Office at (951) 346-4700.

**RAINCROSS HOSPITALITY MANAGEMENT CORPORATION
dba RIVERSIDE CONVENTION CENTER**
a California Corporation as agent for the City of Riverside

Pamela Sturrock

Date Signed: _____

Mark McDonald

Date Signed: _____

Print Name

8360 Red Oak Street, Suite 201
Rancho Cucamonga, CA. 91730
909-736-1703
mark@cnhkiwanis.org

CC: Tuyen Nguyen-Valenzuela

"QUICK LOOK SUMMARY" ADDENDUM "A"

CONTACT SUMMARY			
SERVICE PROVIDER	CONTACT	PHONE NUMBER	EMAIL / WEBSITE
Sales Manager RCC	Pamela Sturrock	951-346-4708	psturrock@riversidecvb.com
Audio Visual PRO AV	Don Purcell	951-751-7217	dpurcell@pro-av.com
IT & Telecommunications Inland Premier		951-530-9609	RCC@InlandPremier.com
Electrical Services	Contact Convention Services Coordinator for approved providers		
Health Permits	Environmental Health Dept.	951-358-5172	
Vendor Seller Permits	CA Dept of Tax & Fee Administration	951-680-6400	https://onlineservices.cdtfa.ca.gov/
Fire Permits	City of Riverside Fire Dept.	951-826-5737	prev@riversideca.gov
Signs / Flyers	City of Riverside Planning Dept.	951-826-5371	

IMPORTANT DATES TO BE NOTED	
One (1) Year prior to Event (03/22/23)	10% of all estimated charges are due (\$6,175.00)
90 Calendar Days prior to Event (12/22/23)	35% of all estimated charges are due (\$21,650.00)
30 Calendar Days prior to Event (02/20/24)	Menu selections, ALL Event details, and proof of Insurance due
5 Business Days prior to Event (03/14/24)	Final Guarantees for Meal Functions due
4 Business Days prior to Event (03/15/24)	Full Pre-payment of Estimated Total Cost due

CANCELLATION PENALTIES	
Number of Days Prior to Event Date	(%) Percent Due
Over 180 Calendar Days	25% of all estimated charges (\$11,750.00)
140-179 Calendar Days	50% of all estimated charges (\$23,500.00)
90-139 Calendar Days	75% of all estimated charges (\$35,250.00)
Less than 90 Calendar Days	100% of all estimated charges (\$47,000.00)

EXTRA SERVICES/RENTAL ITEMS/MISCELLANEOUS FEES *2020 rates will be honored.	
Banners – Hanging fee (per banner) * requires Scissor Lift Operator	\$55.00-\$160.00 \$50.00-\$150.00
Forklift Rental (per hour, 2 hour minimum) *operator certification required	\$70.00-\$65.00
Scissor Lift Rental (per hour, 2 hour minimum) *operator certification required	\$110.00-\$100.00
Building Clean Up (one-time fee) *waived per Pamela G. Sturrock	\$525.00-\$500.00
Refuse Disposal (one-time charge) *waived per Pamela G. Sturrock	\$230.00-\$220.00
Janitorial Services (per day) *waived per Pamela G. Sturrock	\$350.00-\$300.00
Kitchen Usage (\$175.00/per hour, 4-hour minimum)	\$185.00-\$175.00
Cake Cutting Fee (per person)	\$2.50++
Carving Fee (per chef)	\$140.00-\$135.00
Corkage Fee (per standard 750 ml bottle)	\$16.00++-\$15.00++
Dance Floor (40x40)	\$225.00++-\$200.00++
Piano	\$550.00-\$500.00
Room Re-Key Charge	\$75.00
Linen for Exhibit Tables (each table, 2 linens per table)	\$5.75++-\$5.50++
Exhibit Tables (PER TABLE / PER DAY . Each exhibit table consists of one (1) 8' table, one (1) tablecloth, and two (2) chairs. If additional linens are required, additional costs will apply.) *First 10 Tables Complimentary per Pamela G. Sturrock	\$30.00++-\$26.25++ \$34.54 Inclusive reduced per Pamela Sturrock

ADDENDUM "B" Stipulations & Modifications to Agreement

SECTION I. GENERAL CONTRACT INFORMATION, STANDARDS, AND REQUIREMENTS

H. TENTATIVE ROOM BLOCK, SET-UP REQUIREMENTS and CATERING ARRANGEMENTS

The Center agrees to host a Pre-Planning Meeting & Working Luncheon for up to (20) guests for the Client. Date and time for meeting TBD and subject to availability.

C. DEPOSITS AND PAYMENTS:

Client to submit application for direct bill no earlier than one year prior to event date.

K. MEAL MINIMUM:

\$95.48++ per person = \$125.64 Inclusive includes the following menu below:

Saturday Mexican Lunch Buffet: Southwest Salad with Southwest Ranch Dressing Chicken & Beef Fajitas with Tortillas Shredded Cheese, Sour Cream, Pico de Gallo Spanish Rice Refried Beans Churros Coffee and Iced Tea
Saturday's Plated Dinner: Salad and Dressing Rolls and Butter Choice of either Chicken or Tri-tip (<i>split entrée *not combination plate</i>) Fresh Vegetables Potatoes Chef's Choice of Dessert Coffee and Iced Tea
Sunday's Buffet Breakfast: Assorted Breads and Butter Fresh Fruit Scrambled Eggs Bacon or Sausage Breakfast Potatoes Chilled Juices (Orange, Apple, Cranberry) Coffee and Tea

Please note: Pizza Buffet is not included in the menu choices above:

Pizza Buffet \$17.33 per person (\$22.80 inclusive)

Sunday District Board Meeting:

Pizza, Salad & Sodas

O. AUDIO VISUAL (AV):

Client will be allowed to bring in their own "OWNED" Audio Visual equipment. All road cases must be permanently labeled with the Organization name and Client AV staff to consult with PRO-AV regarding facility guidelines. Any additional equipment or audio visual technical service that they will need will be rented through in-house AV Company, Pro AV.

CLIENT PLEASE NOTE: IF USAGE OF OWN "OWNED" AV EQUIPMENT IS PREFERRED CLIENT'S TECHNICIAN MUST CONSULT FACILITY GUIDELINES AND SAFETY REQUIREMENTS REGARDING, TRIP HAZARDS, POWER CORDS ETC.



DESCRIPTION OF GROUP AND EVENT

The following represents an agreement between Marriott Riverside at the Convention Center, 3400 Market Street, Riverside, CA, 92501, (951) 784-8000 and California-Nevada-Hawaii District of Kiwanis International.

CONTACT:

Mark McDonald
District Secretary, Executive Director
California-Nevada-Hawaii District of Kiwanis International
8360 Red Oak Street, Suite 201
Rancho Cucamonga, CA 91730-0608
Phone: (909) 736-1705
Email: mark@cnhkiwanis.org

HOTEL CONTACT:

Naomi Briones
Director of Sales
Marriott Riverside at the Convention Center
3400 Market Street
Riverside, CA 92501
Phone: (951) 786-7113
Email: nbriones@marriottresidence.com

NAME OF EVENT: Circle K Convention Mar2024
REFERENCE#: M-Q7UETVT
GROUP BLOCK DATES: March 21 – 24, 2024

This Agreement between California-Nevada-Hawaii District of Kiwanis International (“Group”) and Pinnacle Hospitality d/b/a Marriott Riverside at the Convention Center (“Hotel”) is effective as of the date it is signed by Hotel (“Agreement Date”).

Group has until Friday, July 28, 2023 to return one fully executed copy of the Agreement together with Group’s initial deposit to secure the rooms, rates and function space offered in this Agreement.

GUEST ROOM COMMITMENT/GROUP ROOM RATES

The Hotel agrees that it will provide, and California-Nevada-Hawaii District of Kiwanis International agrees that it will be responsible for utilizing, 240 room nights in the pattern set forth below (such number and such pattern, the “Room Night Commitment”):

ROOM BLOCK – STAFF

Room Type	Rate	Thu, 3/21/24	Fri, 3/22/24	Sat, 3/23/24
King Bedded Rooms	\$159.00	3	3	3
Two Queen Bedded Rooms	\$169.00	2	2	2
Junior King Suites	\$179.00	5	5	5

ROOM BLOCK – ATTENDEE

Room Type	Rate	Thu, 3/21/24	Fri, 3/22/24	Sat, 3/23/24
King Bedded Rooms	\$179.00	7	56	41
Two Queen Bedded Rooms	\$189.00	5	44	44
Junior King Suites	\$209.00	3	5	5

TOTAL ROOM BLOCK

	Thu, 3/21/24	Fri, 3/22/24	Sat, 3/23/24
TOTAL ROOM BLOCK	25	115	100

Rates do not include applicable state and local taxes, currently 13.25% at the time of Agreement and subject to change without notice.

Rates will be available three (3) days prior and three (3) days after the Event Dates indicated in the Room Block prior to the cut-off date, subject to hotel availability of guest rooms at the time of reservation.

REBATES

Upon receipt of full payment of the Master Account, Hotel will rebate \$10.00 on all utilized rooms within the **Attendee** Room Block, payable to Group to offset program costs. Group is solely responsible for disclosing the existence of this rebate to Group’s attendees prior to the meeting. No rebates will be paid on any cancellation or attrition charges collected in accordance with this Agreement.

METHOD OF RESERVATIONS - STAFF

Group must provide a rooming list, including the names, addresses, billing method, arrival and departure dates and any special requests of each attendee by no later than the Cut-Off Date set forth below to qualify for the group rates listed above.

METHOD OF RESERVATION - ATTENDEES

Group’s attendees are responsible for making their own reservations by calling Marriott Reservations at (800) 228-9290 or (951) 784-800 no later than the Cut-Off Date set forth below. Attendees should identify themselves as being part of Circle K Convention when calling. We will also send a Group Booking Link, that can be sent out to guests or put on the Group’s website.

CUT-OFF DATE

Rooming List must be received by hotel on or before 5:00pm local hotel time on Friday, March 8, 2024, (the “Cut-Off Date”). At the Cut-Off Date, Hotel will review the reservation pick up for the Event, release the unreserved rooms for general sale, and determine whether it can accept reservations based on a space- and rate-available basis at the Circle K Convention group rate after this date. Number of rooms and rate to be determined once room block is fully booked.

CUT-OFF DATE

Reservations by attendees must be made on or before 5:00pm local hotel time on Friday, March 8, 2024, (the “Cut-Off Date”). At the Cut-Off Date, Hotel will review the reservation pick up for the Event, release the unreserved rooms for general sale, and determine whether it can accept reservations based on a space- and rate-available basis at the Circle K Convention group rate after this date. If room block is full before cut-off date, additional rooms and group rate will be offered based upon availability. Number of rooms and rate to be determined once room block is fully booked.

INDIVIDUAL CANCELLATION POLICY

Please be advised that the hotel expects a minimum of 48 hours’ notice of any individual reservation which may need to be cancelled, or the hotel will consider these as “no shows” and will bill the individual’s credit card for the first night room and tax charges. This cancellation procedure only applies to individual cancellations of reservations and has no connection to the overall California-Nevada-Hawaii District of Kiwanis International cancellation policy so noted in this Agreement.

CONCESSIONS

Hotel will provide the following concessions if at least 80% of the Minimum Guest Room Revenue is received

Rooms:	*Five (5) staff rooms at discounted rates – King-\$159.00 and 2 Queens-\$169.00 (no rebate) *Five (5) Junior King Suite Upgrades at the group rate of \$179.00 (no rebate)
WiFi:	Complimentary basic Wifi in Guest Rooms
Rebate:	\$10.00 rebate per room night, payable to California-Nevada-Hawaii District of Kiwanis International (rebate has no monetary value and excludes rooms under staff block)
Parking:	Complimentary Parking for Staff Room block (one vehicle per room)

PARKING RATES

Group will receive a discounted parking rate of \$15.00. Currently parking is \$25.00 per car, per night with in and out privileges.

MINIMUM REVENUE

This Agreement will generate revenue for Hotel from guest rooms. The minimum revenue anticipated by Hotel under this Agreement (excluding taxes and other charges) is:

Minimum Guest Room Revenue (# of room nights in Room Block x average Rate): \$44,040.00

If Group does not fulfill all its commitments or cancels this Agreement, Group agrees that Hotel will suffer damages that will be difficult to determine. The "Attrition" and "Cancellation" provisions below provide for liquidated damages agreed upon by the parties as a reasonable estimate of Hotel's losses and do not constitute a penalty of any kind.

ATTRITION

Group will meet its minimum revenue requirements under this Agreement if it fulfills and its Adjusted Minimum Guest Room Revenue commitment above based on the attrition allowance below.

Adjusted Minimum Guest Room Revenue: 80% of Minimum Guest Room Revenue = \$35,232.00

This attrition allowance does not apply if Group cancels the Agreement or does not hold the event at Hotel. If Group holds its event at Hotel, but does not fulfill its Adjusted Minimum Guest Room Revenue commitment it will pay Guest Room Attrition Damages (plus all applicable taxes) as a reasonable estimate of Hotel's losses as follows:

Guest Room Attrition Damages = Adjusted Minimum Guest Room Revenue minus actual guest room revenue from Room Block

Attrition does not apply to group on any night(s) that the hotel is sold out.

CANCELLATION

If Group cancels this Agreement, Group will provide written notice to Hotel, accompanied (except in the case of a Force Majeure) by payment of the amounts indicated below:

From the Agreement Date to 181 days prior to arrival :	20% of Total Minimum Revenue = \$ 8,808.00
From 180 days to 121 days prior to arrival:	40% of Total Minimum Revenue = \$17,616.00
From 120 days to 61 days prior to arrival:	60% of Total Minimum Revenue = \$26,424.00
From 60 days or less to arrival:	80% of Total Minimum Revenue = \$35,232.00

Cancellation fees are subject to applicable state and local taxes. The parties agree that the amounts included in this Cancellation clause are reasonable estimates of the losses that would be incurred by Hotel and factor in Hotel's ability to mitigate its losses through resale. Cancellation fees must be received no later than 30 days after written notice of cancellation.

PAYMENT OPTIONS

Payment will be made as indicated below. **Please check applicable option.**

Guest rooms (including taxes and automatic or mandatory charges):	<input type="checkbox"/> Group Master	<input type="checkbox"/> Guests
Staff Rooms	<input type="checkbox"/> Group Master	<input type="checkbox"/> Guests
Attendees	<input type="checkbox"/> Group Master	<input type="checkbox"/> Guests
Parking Charges:		
Staff Rooms	<input type="checkbox"/> Group Master	<input type="checkbox"/> Guests
Attendees	<input type="checkbox"/> Group Master	<input type="checkbox"/> Guests
Incidental Charges:		
Staff Rooms	<input type="checkbox"/> Group Master	<input type="checkbox"/> Guests
Attendees	<input type="checkbox"/> Group Master	<input type="checkbox"/> Guests

MASTER ACCOUNT – STAFF ROOMS

Hotel will set up a "Master Account" for Group for payment of charges under this Agreement. Group must review all charges billed to the Master Account to ensure accurate billing.

DEPOSIT SCHEDULE

For Rooms being billed to the Group Master, there will be a 50% deposit due at the time of signing agreement:

DEPOSIT	%	AMOUNT	DUE DATE
Initial	50% of Minimum Revenue	\$2,565.00	Friday, July 28, 2023 Upon Signature of Agreement
Balance	Remaining Estimated Balance	\$2,565.00	Thursday, March 7, 2024 14 Days Prior to Group Arrival
Settlement of Account	Outstanding Balance		Sunday, March 24, 2024 Departure Date

All deposits are non-refundable. Either a company check, cashier’s check or credit card can be used to facilitate these deposits. Failure to remit the appropriate pre-payment on a timely basis will be considered a cancellation by Group and Group shall be liable for amounts as described in the cancellation provisions. Deposits may be applied to fees or charges due to cancellation or attrition as outlined in this Agreement. Hotel reserves the right to revise the deposit schedule if Group’s Event changes in size or expense.

PAYMENT

Group will pay the estimated amount of the Master Account as shown on the deposit schedule. Group will advise Hotel of its expected method of payment of the Master Account with signed agreement . If Group will pay using a credit card honored by Hotel, a valid credit card must be provided to Hotel with signed agreement by Friday, July 28, 2023, and all final Master Account charges will be charged to such credit card at departure. Any amounts not paid at departure will accrue interest at 1½% per month from the date of departure. Group must notify Hotel of any disputes within 5 business days of Group’s receipt of invoice from Hotel or disputes will be considered waived.

MARRIOTT BONVOY EVENTS

Marriott Bonvoy Events provides Points or Miles to eligible Marriott Bonvoy Members who book and hold qualifying meetings and events at Participating Properties. Please note that this does not include stay credit.

Approximately ten (10) business days after the conclusion of the Event (provided that the Event is not cancelled and California-Nevada-Hawaii District of Kiwanis International has otherwise complied with the material terms and conditions of this Agreement), the Hotel will award Points or Miles to the Member and relevant account identified below. By inserting the airline frequent flyer account information, the recipient elects to receive Miles instead of Points.

Marriott Bonvoy Events is not available in certain circumstances, including (1) for any government employee or official booking a government event (U.S. government event or non-U.S. government event); (2) for any employee of a state-owned or state-controlled entity (“SOE”) booking an event on behalf of the SOE; or (3) for any other planner or intermediary when booking an event on behalf of a non-U.S. governmental entity or SOE. Hotels in the Asia Pacific region are restricted from awarding Points or Miles to any intermediary booking an event on behalf of any governmental entity or SOE.

GROUP MUST CHECK **ONE** OPTION BELOW:

- The Contact (as identified on page 1 of this Agreement or the Authorized Signer of this Agreement) is eligible to receive Points or Miles.

Member Name _____

Marriott Bonvoy Membership Number _____

*If Miles are desired instead of Points, please also provide:

Participating airline name _____

Participating airline frequent flyer account number _____

OR

- The Contact (as identified on page 1 of this Agreement or the Authorized Signer of this Agreement) declines or is not eligible to receive Points or Miles and hereby waives the right to receive Points or Miles in connection with the Event.

The individual identified above to receive either Points or Miles may not be changed without such individual's prior written consent. The number of Points or Miles to be awarded shall be determined pursuant to the Marriott Bonvoy Terms and Conditions (the "Terms and Conditions"), as in effect at the time of award. All Marriott Bonvoy Terms and Conditions apply. The Terms and Conditions are available on-line at <https://www.marriott.com/loyalty/terms/default.mi> and may be changed at the sole discretion of Marriott International, Inc. at any time and without notice. Capitalized terms used in this section have the meanings given to them in the Terms and Conditions.

DISCLOSURE

Group will be responsible for determining to whom it needs to disclose any terms of this Agreement, including any commission or rebate that it may receive. Group will disclose to all Group attendees the type and amount of all automatic and mandatory charges that will be charged to them by Hotel.

CONSTRUCTION OR RENOVATION

In the event the Hotel will be undergoing any planned construction, renovation, or potentially disruptive activity during the Meeting Dates, the Hotel shall promptly notify Group in writing within 3 days of Management's decision to undertake (or its knowledge of, whichever is earlier), planned construction or renovation. Group shall have the right to terminate this Agreement without liability upon written notice to the Hotel, if in Group's reasonable judgement, such planned construction or renovation may tend to unreasonably affect the use of the facilities or the quality of service to be provided under the Agreement. The Hotel agrees that there is no construction or renovation currently planned during the Meeting Dates. Nothing in the clause shall be construed as general maintenance of the Hotel, emergency repairs to the facility, or situations covered separately under Force Majeure.

PHOTOGRAPHY

Hotel has the right, at its sole cost and expense, to photograph and/or video set-up for the Event. Any and all photographs and videos made or created by Hotel at the Event shall be the property of Hotel and may be used and published by Hotel in connection with its business and the operation and promotion of the Hotel.

LAWS AND POLICIES

Each party will comply with all applicable federal, state and local laws (including the Americans with Disabilities Act) and Hotel rules and policies. Group will be responsible for providing its disabled members with auxiliary aids in connection with any Group events or activities. Upon Group's reasonable request, Hotel will cooperate with Group to provide services on behalf of Group's disabled attendees.

GROUP CONTENT

To the extent Group or its attendees provide any content to Hotel, including brochures, collateral, logos, pictures, videos or music for any reason, including for use in conjunction with, or distribution during, the Event, Group hereby warrants that it has all rights, permission and licenses necessary to provide such content to Hotel and to display or perform the content used by Group during the Event and agree to indemnify and defend Hotel from any claims or liabilities arising out of Group's or Hotel's use of the content.

PRIVACY

To the extent Group provides Hotel any personal information, including Group's contact information and the contact information of its members and attendees, for any reason, Group hereby represents, warrants and covenants that it has obtained all rights, permissions and authorizations necessary to (i) regardless of the point of collection, provide the information to Hotel and (ii) grant Hotel the right to use or release the information (a) in response to inquiries by Group or (b) in conjunction with Hotel's performance under this Agreement.

CONFIDENTIAL INFORMATION

Group and Hotel will each take reasonable steps to keep all confidential information provided by the other party confidential and to identify information as confidential when shared. Confidential information will not include: (1) information that is publicly available; (2) PII, which will be handled by the parties in accordance with the "Privacy" provision above; or (3) information that is left or discarded in event rooms, public space or guest rooms.

INSURANCE

Each party will maintain insurance sufficient to cover any claims or liabilities which may reasonably arise out of or relate to its obligations under this Agreement and will provide evidence of such insurance upon request.

MUTUAL INDEMNIFICATION

Each party will indemnify, defend and hold the other harmless from any loss, liability, costs or damages arising from actual or threatened claims resulting from its breach of this Agreement or the negligence, gross negligence or intentional misconduct of such party or its officers, directors, employees, agents, contractors, members or participants when acting within the scope of their employment or agency. Neither party will be liable for punitive damages.

DISPUTE RESOLUTION

The parties will resolve any claim or dispute arising out of or relating to this Agreement through binding arbitration before one arbitrator conducted under the rules of the American Arbitration Association or JAMS in the state and city in which Hotel is located. The law of the state in which Hotel is located will be the governing law. The arbitration award will be enforceable in any state or federal court. In any arbitration or litigation arising out of or relating to this Agreement or the enforcement of any arbitration award, the prevailing party will recover attorneys’ fees and costs including expert witness and arbitration fees and pre- and post-judgment interest. Each party will be responsible for attorneys’ fees and interest associated with the other party’s efforts to collect monies owed under this Agreement.

FORCE MAJEURE

If acts of God or government authorities, natural disasters, or other emergencies beyond a party’s reasonable control make it illegal or impossible for such party to perform its obligations under this Agreement, such party may terminate this Agreement upon written notice to the other party without liability.

NOTICE

Any notice required or permitted by the terms of this Agreement must be in writing.

ASSIGNMENT

Group may not assign or delegate its rights or duties under this Agreement without Hotel's prior approval.

SEVERABILITY

If any provision of this Agreement is held to be invalid or unenforceable that provision will be eliminated or limited to the minimum extent possible, and the remainder of the Agreement will have full force and effect.

SHIPPING AND STORAGE OF MATERIALS

To ensure prompt delivery of packages, materials being shipped should read:

MARRIOTT RIVERSIDE AT CONVENTION CENTER
California-Nevada-Hawaii District of Kiwanis International

Contact Name: Timothy Cunning
Date of Event: March 21 – 24, 2024

Attention: Angelina Carbajal, Event Management Specialist
3400 Market Street
Riverside, CA 92501

California-Nevada-Hawaii District of Kiwanis International will be responsible for the packing, labeling, shipping and handling costs of outgoing materials.

Packages Charges will be charged to each registered hotel guest or master account as follows:

Handling Fees:		
Packages/Boxes	Each	\$5.00
Pallet	Each	\$65.00
Display Cases	Each	\$25.00

Storage Fees

A fee will apply for items shipped more than 24 hours in advance of Insomniac Events arrival.

If you need packages shipped out at the conclusion of your meeting, please advise your onsite contact and Group must coordinate package pick up with shipping provider. The same charges outlined above will be charged for the shipping of these packages. The charges will be billed to each registered hotel guest or your Master Account.

WAIVER

If either party agrees to waive its right to enforce any term of this Agreement, it does not waive its right to enforce any other terms of this Agreement.

ACCEPTANCE

When presented by the Hotel to California-Nevada-Hawaii District of Kiwanis International, this document is an invitation by the Hotel to California-Nevada-Hawaii District of Kiwanis International to make an offer. Upon signature by California-Nevada-Hawaii District of Kiwanis International, this document will be an offer by California-Nevada-Hawaii District of Kiwanis International. Only upon signature of this document by all parties will this document constitute a binding agreement. Unless the Hotel otherwise notifies California-Nevada-Hawaii District of Kiwanis International at any time prior to California-Nevada-Hawaii District of Kiwanis International's execution of this document, the outlined format and dates will be held by the Hotel for California-Nevada-Hawaii District of Kiwanis International on a first-option basis until Friday, July 27, 2023. If California-Nevada-Hawaii District of Kiwanis International cannot make a commitment prior to that date, this invitation to offer will revert to a second-option basis or, at the Hotel's option, the arrangements will be released, in which case neither party will have any further obligations.

Upon signature by both parties, California-Nevada-Hawaii District of Kiwanis International and the Hotel shall have agreed to and executed this Agreement by their authorized representatives as of the dates indicated below.

SIGNATURES

Approved and authorized by California-Nevada-Hawaii District of Kiwanis International:

Name: Mark McDonald
Title: District Secretary, Executive Director

Signature: _____

Date: _____

Approved and authorized by Hotel:

Name: Naomi Briones
Title: Director of Sales & Marketing

Signature: _____

Date: _____

GROUP SALES AGREEMENT

This agreement is made and entered into as of 06/28/2023, by and between **Western Camps Inc, dba Wonder Valley Ranch Resort** (hereinafter referred to as “Wonder Valley”) and **Kiwanis Lietutenant Governor Training Conference** (hereinafter referred to as “Group”). Group agrees that the terms of this Agreement are based upon the information provided by **Kiwanis Lietutenant Governor Training Conference** below.

DESCRIPTION OF GROUP AND EVENT

ORGANIZATION: Cal-Nev-Ha Dist. Kiwanis

CONTACT PERSON:

Name:	McDonald, Mark	Phone Number:	(909) 736-1703
Job Title:		Email Address:	mark@cnhkiwanis.org
Street Address:	8360 Red Oak St Suite 201	City, State, Zip:	Rancho Cucamonga, CA 91730

NAME OF EVENT: Kiwanis Lietutenant Governor Training Conference

ARRIVAL DATE: 05/30/2024

EVENT TYPE: Retreat

TIME: 9:00 AM

BOOKING #: 7084340

DEPARTURE DATE: 06/02/2024

TIME: 11:00 AM

GUEST ROOM RESERVATIONS AND GROUP RATES

Wonder Valley will hold the following block of rooms for Group’s Use. Unless indicated in this Agreement, Wonder Valley does not guarantee any particular room locations and guest placement is based on room type and occupancy requirements.

Kiwanis Lietutenant Governor Training Conference				
Room Type	05/30/2024	05/31/2024	06/01/2024	Total
Adjoining Room		6	6	12
Standard 1 King Room	3	6	6	15
Standard 2 King Room	13	18	18	49
Total	16	30	30	76

Guest Room Check In Time: 4:00 PM Check Out Time: 11:00 AM

Group Package Rates Include:

- Accommodations
- Two Night::
- 5 Chefs Choice starting with Dinner first day and ending with Breakfast on the last day
- Three Night:
- 8 Chefs Choice starting with Dinner first day and ending with Breakfast on the last day
- One Meeting Room and Set-Up
- Use of Recreational Facilities Including
- Boating and Fishing on Dalton Pond
- Game Pavilion including Ping Pong & Pool Tables
- Aquatic Sports Center, Tennis, Basketball, and Volleyball Courts
- Horseshoe Pits, Swimming Pool
- All Taxes & Service Charges

Group Package Rates:

- Two-Night:
- Double Occupancy: \$407 per person
- Single Occupancy: \$454 per person
- Three-Night:
- Double Occupancy: \$611 per person
- Single Occupancy: \$682 per person

Optional Activities & Services: Facilities, activities, and services not listed above, are not included in your package. Please contact your Sales Manager for additional add-on rates. Those discussed at the time of booking are listed below for your convenience.

Package Add-On Rates:

Taxes: If package rates are inclusive of state and local taxes, a change in these statutes will result in an adjustment to the contracted rates.

MINIMUM GUARANTEE

Your package is based on a minimum guaranteed payment for **40 Paid Guests**. Guarantee is based on full package overnight guests; Day Use only guests do not apply towards minimum guarantee. If not required sooner, a final head count must be given 15 days prior to arrival. Additional fees may apply for set-ups or accommodation changes after this date. Guarantees of attendance are not subject to reduction. Final charges will be based on your minimum guarantee, final head count, or actual number of attendees, whichever is greater.

BOOKING AND ADVANCE PAYMENT

An advance payment of \$1,000.00 is required to confirm your event reservation and will be credited towards the Group’s Master Account. Your event booking is considered tentative until both this payment and signed agreement are received.

METHOD OF RESERVATIONS

Individual room reservations for the Event will be made by submission of a rooming list sent by Group at least 15 days prior to arrival date for the event.

CUTOFF DATE

Reservations must be received on or before 05/10/2024, the “Cutoff Date”. At the Cutoff Date, Wonder Valley will review the reservation pickup for the Event, release the unreserved rooms for general sale, and determine whether it can accept additional reservations based on a space-available basis after this date.

NO ROOM TRANSFER BY GUEST

Group agrees that neither Group nor attendees of the Event nor any intermediary shall be permitted to assign any rights or obligations under this Group Sales Agreement, or to resell or otherwise transfer to persons not associated with Group reservations for guestrooms, meeting rooms, or any other facilities made pursuant to this Group Sales Agreement.

BILLING ARRANGEMENTS & PAYMENT SCHEDULE

All charges related to the Group’s event will be billed to the Group’s Master Account. The following payment schedule will apply:

Upon booking the Event: 25% of estimated event total due

: 50% of estimated event total due

05/23/2024: 100% of total event charges due

Any remaining agreed upon additional expenses due on the last day of the event

Final charges will be based on your minimum guarantee, final head count, or actual number of attendees, whichever is greater. The outstanding balance of Kiwanis Lietutenant Governor Training Conference (less any advance payments and exclusive of disputed charges) will be due and payable upon receipt of the invoice prior to departure on the final event day.

Group will raise any disputed charge(s) within 7 days after receipt of the invoice. Wonder Valley will work with Group in resolving any such disputed charges, the payment of which will be due upon receipt of invoice after resolution of the dispute. If payment of any invoice is not received within thirty (30) days of the date on which it was due, Wonder Valley will impose a finance charge at the rate of 1-1/2% per month or the maximum allowed by law on the unpaid balance commencing on the invoice date.

METHOD OF PAYMENT

Kiwanis Lietutenant Governor Training Conference has indicated that it has elected to use the following form of payment:

Cash, money order, or other guaranteed form of payment

Company check or Electronic Funds Transfer

_____ [agreed alternative]

Credit card (VISA, MasterCard, or AMEX)

CANCELLATION

Group acknowledges that if it cancels or otherwise essentially abandons its planned use of the facility and room night commitment (a “Cancellation”), Wonder Valley will suffer damages. The closer in time the cancellation occurs to the event date, the greater the damages will be. Therefore, Group agrees to pay Wonder Valley at the time of cancellation a liquidated damages fee, as follows:

06/28/2023 to : No fees due. Advance payment will be refunded less \$100 handling fee.

to : 25% of total anticipated revenue

to : 50% of total anticipated revenue

to 05/30/2024: 100% of total anticipated revenue

MULTIPLE CONTRACTS

Wonder Valley may cancel upon written notice to Group any future events booked by Group, or any entity or persons affiliated with Group, whether included in this Agreement or pursuant to any agreements signed prior to or after this Agreement, in any of the following circumstances: (1) Group fails to pay any amounts when due under this Agreement or any other agreement or arrangement with Wonder Valley; (2) Group causes any damage, in Wonder Valley's sole discretion, to Wonder Valley property or reputation; (3) Group violates, in Wonder Valley's opinion, any term of this Agreement.

ADDITIONAL TERMS AND CONDITIONS

LIQUOR LICENSE

Group understands that Wonder Valley's liquor license requires that alcoholic beverages only be dispensed by Wonder Valley employees or bartenders except in individual guest accommodations. Alcoholic beverage service may be denied to those guests who appear to be intoxicated or are under age. Any violation of the alcohol premises license may cause immediate closure of the event and/or individual guests in violation may be asked to vacate the property with no refund of payment.

GROUP SIGNAGE/USE OF WONDER VALLEY NAME

Group shall not use the name/logo of Wonder Valley in any promotional material without prior approval of the General Manager of Wonder Valley. It is further agreed to that any damage to the facility caused by Group signage, banner or displays being affixed to the walls, fixtures, or carpet will be billed to the Group.

SECURITY

Wonder Valley may, in its sole discretion, require Group to take certain security measures in light of the size or nature of the function, which may include the requirement to hire sufficient security personnel from Wonder Valley or Wonder Valley may allow Group to retain an outside service that meets required bonding and insurance requirements and is approved by Wonder Valley prior to the function. If Group hires an outside service in accordance with the above, Group must provide Wonder Valley with a copy of the agreement, which shall indemnify Wonder Valley and its owners, and their parent, subsidiary and affiliated company and their employees, representatives, and agents, from and against any liabilities related to the services.

SMOKING AND DRUG POLICY

Illegal and/or recreational drugs are prohibited on Wonder Valley's property at all times. In addition, smoking is not permitted anywhere inside meeting facilities or overnight accommodations. Guests may smoke tobacco or electronic cigarettes in designated outdoor smoking areas only. To protect the indoor smoke-free environment, Wonder Valley will post a \$250 cleaning fee to the master group account responsible for any individual guest who smokes in their room. Managers will make every effort to communicate to Group which room sustained smoke damages in order for Group to collect fees from the individual(s) responsible. To ensure cooperation and comfort of Group's attendees, Group agrees to advise its attendees of Wonder Valley's smoking policy and Wonder Valley will also advise the attendees in the form of a no-smoking placard inside the sleeping accommodations. Any guests found in possession of any drugs may cause immediate closure of the event and may be asked to vacate the property with no refund of payment.

RATE CHANGES

Wonder Valley reserves the right to increase rates due to unexpected changes in the cost of raw materials or goods, insurance, energy, or otherwise costs which were not known at the time of booking. If the increase is greater than 10%, Group may choose to cancel within 14 days of notification with no penalty other than the

\$100 handling fee. Wonder Valley shall not impose any surcharges on the cost of your function less than 30 days prior to the event date.

PHOTOGRAPHY RELEASE

Unless otherwise requested, Group agrees, on behalf of its attendees, that Wonder Valley may use images from Group's Event for display, advertising, website, blog and magazine submissions and any other means of promotion of Wonder Valley's business, and Wonder Valley has the right to alter the images. Group and its attendees waive any right to payment, royalties or any other consideration for the use of the image. Group and its attendees waive the right to inspect or approve the finished product, including written or electronic copy. Wonder Valley is hereby held harmless and released and forever discharged from all claims, demands, and causes of action which Group, and heirs, representatives, executors, administrators, or any other persons acting on Group's behalf or on behalf of the Group's estates have or may have by reason of this authorization.

GENERAL PROVISIONS

IMPOSSIBILITY

The performance of this Agreement is subject to termination without liability upon the occurrence of any circumstance beyond the control of either party – such as acts of God, war, acts of terrorism, government regulations, natural disasters, strikes (except those involving the employees or agents of the party seeking the protection of this clause), civil disorder, or curtailment of transportation facilities - to the extent that such circumstance makes it illegal or impossible to provide or use Wonder Valley's facilities. The ability to terminate this Agreement without liability pursuant to this paragraph is conditioned upon delivery of written notice to the other party setting forth the basis for such termination as soon as reasonably practical – but in no event longer than ten (10) days – after learning of such basis.

DAMAGE CLAUSE

In the event that damage to Wonder Valley property occurs as a result of any guest related to Group, Group assumes all liability and expense and agrees that, in addition to any other rights as against such guest or others, Wonder Valley may charge Group's master account or directly bill Group for all such charges.

ASSUMPTION OF RISK AND INDEMNIFICATION

In consideration of being permitted to participate in any way in the resort activities included in this Agreement, Group, its attendees, invitees, representatives or assigns, do hereby release, waive, discharge, and covenant not to sue Wonder Valley, its officers, employees, and agents from liability from any and all claims including the negligence of Wonder Valley, its officers, employees and agents, resulting in personal injury, accidents or illnesses (including death), and property loss arising from, but not limited to, participation in the activities. Participation in the included activities carries with it certain inherent risks that cannot be eliminated regardless of the care taken to avoid injuries. The specific risks vary from one activity to another, but the risks range from 1) minor injuries such as scratches, bruises, and sprains 2) major injuries such as eye injury or loss of sight, joint or back injuries, heart attacks, and concussions to 3) catastrophic injuries including paralysis and death. Group shall indemnify, defend and hold harmless Wonder Valley and its officers, directors, partners, affiliates, members and employees from and against all demands, claims, damages to persons and/or property, losses and liabilities, including reasonable attorney fees (collectively "Claims") arising out of or caused by Group's negligence or intentional misconduct or breaches of their obligations under this Agreement.

GROUP'S PROPERTY

Group agrees Wonder Valley will not be responsible for the safe-keeping of equipment, supplies, written material or other valuable items left in function rooms, guest rooms or anywhere on Wonder Valley's property.

State laws will govern Wonder Valley's liability in the event items are stolen from within individual guest rooms. Group is responsible for securing any such aforementioned items and hereby assumes responsibility for loss thereof. Group may not rely on any verbal or written assurances provided by Wonder Valley staff, other than as provided in this Agreement.

INSURANCE

Property of Group is the sole responsibility of the Group and/or its owner. Group agrees that it has procured sufficient insurance to cover the loss of such property and waives any claims under Wonder Valley's insurance policy for the loss of Group's property or the property of any of its attendees or invitees.

DISPUTE RESOLUTION

Wonder Valley and Group agree to use its best efforts to resolve any disputes under this Agreement through informal means. In the unlikely event that formal action must be taken, this Agreement will be interpreted in accordance with the laws of the State of California and the exclusive venue for any dispute arising out of this Agreement shall be in Fresno County. The prevailing party to any litigation shall be entitled to recover, in addition to damages, all legal costs and reasonable attorney's fees. Group and Wonder Valley agree that any dispute requiring formal action concerning, relating, arising out of or referring to the subject matter of this Agreement shall be resolved exclusively by arbitration.

ENTIRE AGREEMENT AND AMENDMENT

This Agreement and any Exhibits hereto constitutes the entire agreement between the parties and supersedes any previous communications, representations or agreements, whether written or oral. Any amendments to this Agreement must be made in writing and signed by authorized representatives of each party. Any changes, additions, stipulations or deletions including corrective lining out by Group will not be considered agreed to or binding on the other party unless such modifications have been initialed or otherwise approved in writing by the other.

SEVERABILITY

The person(s) signing this Agreement each warrants that they are authorized to bind the party for which they are signing. Any provision of this Agreement that is deemed unenforceable shall be ineffective to the extent of such unenforceability without invalidating or rendering the remainder of this Agreement invalid. Each party shall execute such other and further documents as may be necessary to carry out the intention as well as to comply with the provisions of this Agreement.

RIGHT OF INSPECTION/ENTRY

Wonder Valley reserves the right to enter and inspect all functions. If Wonder Valley observes any illegal activity or activity that may result in harm to persons or objects, Wonder Valley has the right to immediately cancel the event, in which case all of Group's guests and invitees must immediately vacate the meeting room premises. In such event, Group will remain liable for all fees and charges related to the event pursuant to the terms of this Agreement.

COMPLIANCE WITH LAWS

Group shall comply with all Federal, State and local laws, rules and regulations with respect to its activities on Wonder Valley property, including obtaining any permits required for Group's activities during the event. Wonder Valley may require Group to present proof of such compliance prior to the event.

ACCEPTANCE OF AGREEMENT

If a signed original of this Agreement has not been received by Wonder Valley prior to 07/12/2023, Wonder Valley will have the right to contract with other parties for the use of the Guest Room Block and Meeting Room facilities without further notice to Group.

Upon signature, both parties, Kiwanis Lietutenant Governor Training Conference and Wonder Valley shall have executed this Agreement by their authorized representatives in a manner and form sufficient to bind them as of the dates indicated below.

Western Camps Inc, dba Wonder Valley Ranch
Resort & Conference Center

Kiwanis Lietutenant Governor Training Conference

By: *Dillon, Barbara*

By:

Name: Dillon, Barbara

Name: McDonald, Mark

Title: Sales Manager

Title:

Date: 06/28/2023

Date: 06/28/2023

Kiwanis

Cal-Nev-Ha District

www.cnhkiwanis.org

Balance Sheet and Financial Statements
For Quarter Ending
June 30, 2023

Prepared Without Audit

Cal-Nev-Ha District of Kiwanis International
Balance Sheet
As of June 30, 2023

	Jun 30, 23	Jun 30, 22	\$ Change
ASSETS			
Current Assets			
Checking/Savings	181,836.95	171,021.83	10,815.12
Accounts Receivable	51,192.23	0.00	51,192.23
Other Current Assets			
114.10 · Merrill Lynch	85,952.60	80,336.84	5,615.76
116 · Cash Clearing	92.15	0.00	92.15
120 · Accounts Receivable	7,384.24	28,670.31	(21,286.07)
130 · Inventory Asset	43,971.21	29,119.87	14,851.34
140 · Prepaid Expense	47,706.44	53,438.79	(5,732.35)
Total Other Current Assets	185,106.64	191,565.81	(6,459.17)
Total Current Assets	418,135.82	362,587.64	55,548.18
Fixed Assets	13,603.36	17,447.36	(3,844.00)
Other Assets			
170 · Deposits	10,500.00	10,895.00	(395.00)
Total Other Assets	10,500.00	10,895.00	(395.00)
TOTAL ASSETS	442,239.18	390,930.00	51,309.18
LIABILITIES & EQUITY			
Liabilities			
Current Liabilities			
Accounts Payable	327.00	0.00	327.00
Credit Cards	3,056.46	3,823.44	(766.98)
Other Current Liabilities	55,826.01	80,504.17	(24,678.16)
Total Current Liabilities	59,209.47	84,327.61	(25,118.14)
Long Term Liabilities			
242 · Deferred Revenue Life Member	24,540.14	24,410.81	129.33
Total Long Term Liabilities	24,540.14	24,410.81	129.33
Total Liabilities	83,749.61	108,738.42	(24,988.81)
Equity			
335.01 · Unrestricted Net Assets	127,123.07	129,791.57	(2,668.50)
340 · Temporarily Restrtd Net Assets	0.00	22,716.85	(22,716.85)
3900 · Retained Earnings	135,186.82	60.37	135,126.45
Net Income	96,179.68	129,622.79	(33,443.11)
Total Equity	358,489.57	282,191.58	76,297.99
TOTAL LIABILITIES & EQUITY	442,239.18	390,930.00	51,309.18

Cal-Nev-Ha District of Kiwanis International
General Fund Budget vs. Actual
 October 2022 through June 2023

	Oct '22 - Jun 23	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
401 · District Dues	478,167.82	522,500.00	-44,332.18
402 · New Member Add Fees	26,355.94	28,500.00	-2,144.06
405 · Life Member Fee	3,600.00	5,000.00	-1,400.00
406 · Int'l Convention Travel	4,346.98	4,750.00	-403.02
411 · Honorary Membership	60.00	100.00	-40.00
421 · SLP Operations Support	51,500.00	103,000.00	-51,500.00
422 · Foundation Support	14,517.00	21,290.00	-6,773.00
423 · KI Support NEW Club Building	2,208.59		
425 · District Sales Items	25,404.12	15,000.00	10,404.12
428 · Printing & Copy Reimbursement	1,472.74	2,000.00	-527.26
429 · Shipping Cost Reimbursement	883.19	200.00	683.19
441 · Investment Income	9,008.32	3,000.00	6,008.32
Total Income	617,524.70	705,340.00	-87,815.30
Gross Profit	617,524.70	705,340.00	-87,815.30
Expense			
Administrative & Salaries			
510 · Salary District Secretary	80,257.61	104,400.00	-24,142.39
511 · Salary Director of SLP	60,520.39	78,677.00	-18,156.61
512 · Salaries Office Personnel	98,000.70	116,000.00	-17,999.30
513 · Salary Part Time & Overtime	2,745.00	2,000.00	745.00
520 · Payroll Taxes	19,025.36	25,163.00	-6,137.64
523 · Insurance Worker's Compensation	1,415.40	2,000.00	-584.60
524 · Medical Insurance	27,066.55	37,760.00	-10,693.45
525 · Vacation Accruals	4,811.21	2,000.00	2,811.21
526 · Pension Plan	18,988.86	24,817.00	-5,828.14
534 · Professional Fees	3,212.50	1,000.00	2,212.50
540 · Office Lease & Maintenance	56,948.81	67,749.48	-10,800.67
542 · Telephone	1,676.91	2,500.00	-823.09
544 · Office Supplies & Expense	4,756.82	3,000.00	1,756.82
546 · Postage & Shipping	1,729.83	1,000.00	729.83
548 · Printing	2,978.39	3,000.00	-21.61
549 · Stationery & Envelopes	113.12	200.00	-86.88
550 · Insurance and Bonds	1,175.61	1,200.00	-24.39
552 · Travel District Secretary	6,128.60	6,500.00	-371.40
554 · Tax & License	24.56	500.00	-475.44

Cal-Nev-Ha District of Kiwanis International
General Fund Budget vs. Actual
 October 2022 through June 2023

	Oct '22 - Jun 23	Budget	\$ Over Budget
555 · Computer Software & Supply	13,130.38	18,000.00	-4,869.62
556 · Equipment Maintenance	18.24	100.00	-81.76
558 · Leased Equipment	794.61	1,000.00	-205.39
560 · Staff Travel & Meeting Expense	1,082.33	1,000.00	82.33
561 · Mileage Reimbursement Staff	69.23	200.00	-130.77
562 · Dues & Subscriptions	1,521.50	2,000.00	-478.50
566 · Audit Fees	7,336.57	5,340.00	1,996.57
579 · Bank Charges & Cash Short	1,529.75	50.00	1,479.75
Total Administrative & Salaries	417,058.84	507,156.48	-90,097.64
District Committees & Cabinet			
677 · KI Support NEW Club Bldg	2,275.59		
682 · Membership	328.29	4,000.00	-3,671.71
688 · Finance Committee	0.00	100.00	-100.00
690 · Inter-Club Committee	20.40		
693 · Patriotism Committee	53.47	100.00	-46.53
694 · New Club Building Committee	2,160.76	4,000.00	-1,839.24
697 · Teleconferencing	149.90	1,000.00	-850.10
699 · Committee Contingency Fund	442.50		
Total District Committees & Cabinet	5,430.91	9,200.00	-3,769.09
District Officers			
582 · Governor Travel & Office	16,550.38	25,000.00	-8,449.62
588 · Governor Elect Travel & Office	1,466.44	10,000.00	-8,533.56
590 · Immediate Past Governor T&O	1,806.08	3,500.00	-1,693.92
591 · Parliamentarian	0.00	1,000.00	-1,000.00
592 · Treasurer Travel & Office	673.14	3,500.00	-2,826.86
600 · Travel Lt Governors			
Lt Gov Contingency	0.00	-20,820.30	20,820.30
602 · Division 02	0.00	1,220.28	-1,220.28
603 · Division 03	0.00	1,179.08	-1,179.08
604 · Division 04	325.00	1,945.64	-1,620.64
605 · Division 05	0.00	1,604.28	-1,604.28
607 · Division 07	148.72	1,663.16	-1,514.44
608 · Division 08	169.52	1,282.04	-1,112.52
610 · Division 10	0.00	1,215.08	-1,215.08
611 · Division 11	0.00	1,429.08	-1,429.08
612 · Division 12	75.92	1,279.00	-1,203.08
613 · Division 13	121.80	1,561.64	-1,439.84
615 · Division 15	0.00	1,586.20	-1,586.20
616 · Division 16	0.00	1,489.48	-1,489.48
618 · Division 18	0.00	2,020.20	-2,020.20
619 · Division 19	350.00	1,429.40	-1,079.40
620 · Division 20	477.48	2,054.17	-1,576.69
621 · Division 21	213.32	1,558.52	-1,345.20

Cal-Nev-Ha District of Kiwanis International
General Fund Budget vs. Actual
 October 2022 through June 2023

	Oct '22 - Jun 23	Budget	\$ Over Budget
622 · Division 22	1,741.60	5,825.00	-4,083.40
623 · Division 23	0.00	1,633.22	-1,633.22
624 · Division 24	0.00	1,147.64	-1,147.64
626 · Division 26	363.40	1,144.62	-781.22
627 · Division 27	0.00	1,195.70	-1,195.70
628 · Division 28	0.00	1,876.64	-1,876.64
629 · Division 29	0.00	615.00	-615.00
630 · Division 30	0.00	525.00	-525.00
631 · Division 31	0.00	1,891.34	-1,891.34
632 · Division 32	543.80	1,712.68	-1,168.88
633 · Division 33	0.00	1,745.74	-1,745.74
634 · Division 34	252.84	1,323.72	-1,070.88
635 · Division 35	99.84	1,612.68	-1,512.84
636 · Division 36	0.00	1,526.76	-1,526.76
637 · Division 37	345.28	1,923.40	-1,578.12
639 · Division 39	747.00	1,927.24	-1,180.24
642 · Division 42	50.00	1,757.16	-1,707.16
643 · Division 43	0.00	2,445.24	-2,445.24
644 · Division 44	640.86	1,613.48	-972.62
645 · Division 45	0.00	987.08	-987.08
646 · Division 46	0.00	1,668.55	-1,668.55
647 · Division 47	622.04	2,205.16	-1,583.12
Total 600 · Travel Lt Governors	7,288.42	42,000.00	-34,711.58
650 · Trustees' Travel & Meeting			
Trustee Contingency	0.00	-13,552.11	13,552.11
651 · Region 01	724.72	1,907.52	-1,182.80
652 · Region 02	0.00	1,812.88	-1,812.88
653 · Region 03	0.00	1,706.80	-1,706.80
654 · Region 04	0.00	1,838.88	-1,838.88
655 · Region 05	0.00	750.00	-750.00
656 · Region 06	958.08	1,588.24	-630.16
657 · Region 07	505.68	1,516.48	-1,010.80
658 · Region 08	46.07	1,658.96	-1,612.89
659 · Region 09	767.76	1,570.56	-802.80
660 · Region 10	0.00	1,845.02	-1,845.02
661 · Region 11	0.00	1,565.36	-1,565.36
662 · Region 12	0.00	1,456.16	-1,456.16
663 · Region 13	233.89	1,653.76	-1,419.87
664 · Region 14	917.68	1,826.40	-908.72
665 · Region 15	0.00	2,643.01	-2,643.01
666 · Region 16	460.72	1,552.88	-1,092.16
667 · Region 17	491.88	1,509.20	-1,017.32
668 · Region 18	1,315.87	3,150.00	-1,834.13
Total 650 · Trustees' Travel & Meeting	6,422.35	18,000.00	-11,577.65

Cal-Nev-Ha District of Kiwanis International
General Fund Budget vs. Actual
 October 2022 through June 2023

	Oct '22 - Jun 23	Budget	\$ Over Budget
670 · Lt Governor Training Conference	21,085.03	20,000.00	1,085.03
675 · Trustee Training Conference	8,477.91	8,000.00	477.91
Total District Officers	63,769.75	131,000.00	-67,230.25
Publication Cal-Nev-Ha Magazine	4,310.00	6,600.00	-2,290.00
Service Leadership Programs			
695 · Key Leader Coordinators	233.89	1,000.00	-766.11
720 · Circle K Committee	166.76	700.00	-533.24
721 · Circle K Administrator	881.57	5,000.00	-4,118.43
722 · Key Club Committee	7,039.27	5,700.00	1,339.27
723 · Key Club Administrator	2,902.61	5,000.00	-2,097.39
724 · KIWIN'S Committee	2,297.94	1,500.00	797.94
725 · KIWIN'S Administrator	2,323.65	5,000.00	-2,676.35
728 · Builders Club Administrator	1,599.91	1,600.00	-0.09
730 · K Kids Committee	1,464.60	1,600.00	-135.40
731 · Aktion Club Committee	439.60	1,600.00	-1,160.40
732 · Travel Director of SLP	2,935.66	4,000.00	-1,064.34
Total Service Leadership Programs	22,285.46	32,700.00	-10,414.54
750 · District Sale Items	21,790.78	10,000.00	11,790.78
Total Expense	534,645.74	696,656.48	-162,010.74
Net Ordinary Income	82,878.96	8,683.52	74,195.44
Other Income/Expense			
Other Income	425.00		
Other Expense			
Reserves & Other Expense			
854 · Depreciation	2,775.00	3,700.00	-925.00
940 · Int'l Convention Travel Exp	11.20	4,750.00	-4,738.80
Total Reserves & Other Expense	2,786.20	8,450.00	-5,663.80
Total Other Expense	2,786.20	8,450.00	-5,663.80
Net Other Income	-2,361.20	-8,450.00	6,088.80
Net Income	80,517.76	233.52	80,284.24

Profit & Loss by Class

October 2022 through June 2023

Accrual Basis

	2023 Rose Float	2024 Rose Float	Aktion Club	Club Leadership Education	District Convention	General Fund	Kiwanis Activities	MYN	MYS	TOTAL
Ordinary Income/Expense										
Income										
20.410 - Registration Fees	0.00	0.00	37,035.00	0.00	14,124.00	0.00	0.00	14,115.00	17,036.00	82,310.00
20.412 - Meal Income	0.00	0.00	0.00	0.00	11,017.00	0.00	0.00	21,336.00	24,330.00	56,683.00
20.414 - Booth Sales	0.00	0.00	0.00	0.00	1,200.00	0.00	0.00	125.00	550.00	1,875.00
20.415 - Merchandise Sales	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,092.68	2,544.44	5,637.12
20.421 - KI Fund Grant Aktion Club	0.00	0.00	18,122.17	0.00	0.00	0.00	0.00	0.00	0.00	18,122.17
20.422 - KI Fund Grant DCON Service Proj	0.00	0.00	1,649.00	0.00	0.00	0.00	0.00	0.00	0.00	1,649.00
25.400 - Governor's Gift Income	0.00	0.00	0.00	0.00	0.00	0.00	1,935.00	0.00	0.00	1,935.00
25.428 - Aktion Club Convention	0.00	0.00	-120.00	0.00	0.00	0.00	0.00	0.00	0.00	-120.00
25.430 - KI Fund Grant - Income	0.00	0.00	0.00	0.00	0.00	0.00	5,036.00	0.00	0.00	5,036.00
26.430 - Rose Float Income	87,068.30	11,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	98,068.30
29.442 - Income Division CLE Training	0.00	0.00	0.00	-400.00	0.00	0.00	0.00	0.00	0.00	-400.00
401 - District Dues	0.00	0.00	0.00	0.00	0.00	478,167.82	0.00	0.00	0.00	478,167.82
402 - New Member Add Fees	0.00	0.00	0.00	0.00	0.00	26,355.94	0.00	0.00	0.00	26,355.94
405 - Life Member Fee	0.00	0.00	0.00	0.00	0.00	3,600.00	0.00	0.00	0.00	3,600.00
406 - Int'l Convention Travel	0.00	0.00	0.00	0.00	0.00	4,346.96	0.00	0.00	0.00	4,346.96
411 - Honorary Membership	0.00	0.00	0.00	0.00	0.00	60.00	0.00	0.00	0.00	60.00
421 - SLP Operations Support	0.00	0.00	0.00	0.00	0.00	51,500.00	0.00	0.00	0.00	51,500.00
422 - Foundation Support	0.00	0.00	4,000.00	0.00	0.00	14,517.00	0.00	0.00	0.00	18,517.00
423 - KI Support NEW Club Building	0.00	0.00	0.00	0.00	0.00	2,208.59	0.00	0.00	0.00	2,208.59
425 - District Sales Items	0.00	0.00	0.00	0.00	0.00	25,404.12	0.00	0.00	0.00	25,404.12
428 - Printing & Copy Reimbursement	0.00	0.00	0.00	0.00	0.00	1,472.74	0.00	0.00	0.00	1,472.74
429 - Shipping Cost Reimbursement	0.00	0.00	0.00	0.00	0.00	883.19	0.00	0.00	0.00	883.19
441 - Investment Income	0.00	0.00	0.00	0.00	0.00	9,008.32	0.00	0.00	0.00	9,008.32
Total Income	87,068.30	11,000.00	60,686.17	-400.00	26,341.00	617,524.70	6,971.00	38,668.68	44,460.44	892,320.29
Gross Profit	87,068.30	11,000.00	60,686.17	-400.00	26,341.00	617,524.70	6,971.00	38,668.68	44,460.44	892,320.29
Expense										
Administrative & Salaries	0.00	0.00	0.00	0.00	0.00	417,058.84	0.00	0.00	0.00	417,058.84
District Committees & Cabinet	0.00	0.00	0.00	0.00	0.00	5,430.91	0.00	0.00	0.00	5,430.91
District Officers	0.00	0.00	0.00	0.00	0.00	63,769.75	0.00	0.00	0.00	63,769.75
Publication Cal-Nev-Ha Magazine	0.00	0.00	0.00	0.00	0.00	4,310.00	0.00	0.00	0.00	4,310.00
Service Leadership Programs	0.00	0.00	0.00	0.00	0.00	22,285.46	0.00	0.00	0.00	22,285.46
750 - District Sale Items	0.00	0.00	0.00	0.00	0.00	21,790.78	0.00	0.00	0.00	21,790.78
20.555 - Audio Visual Workshops	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	300.00	300.00
20.558 - Audio Visual General Session	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5,286.56	4,627.84	9,914.40
20.561 - Awards	0.00	0.00	200.21	0.00	0.00	297.75	0.00	13.93	17.16	529.05
20.566 - Audit Fee	0.00	0.00	682.60	114.17	1,948.86	0.00	0.00	337.91	325.35	3,408.89
20.579 - Bank Fee/Cash short-over	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5.52	0.00	5.52
20.582 - Clerical & Accounting	0.00	0.00	0.00	0.00	2,609.16	0.00	0.00	5,547.57	7,497.61	15,654.34
20.588 - Hotel & Conv Ctr Rent & Fees	0.00	0.00	0.00	0.00	0.00	0.00	0.00	4,061.58	0.00	4,061.58
20.591 - Conv Hosted Housing & Meals	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,571.12	1,851.39	3,422.51
20.594 - Credit Card Processing Fees	0.00	0.00	0.00	134.53	1,345.14	0.00	0.00	1,198.81	1,156.79	3,837.27
20.606 - Flowers & Decorations	0.00	0.00	0.00	0.00	0.00	0.00	0.00	280.00	0.00	280.00
20.615 - Hotel Cost, Power & Security	0.00	0.00	600.00	0.00	0.00	0.00	0.00	0.00	0.00	600.00
20.617 - Housing Expense	0.00	0.00	42,588.00	0.00	0.00	0.00	0.00	0.00	0.00	42,588.00
20.618 - Meals	0.00	0.00	899.24	0.00	0.00	0.00	0.00	16,278.25	20,668.03	37,845.52
20.619 - Background Checks	0.00	0.00	207.00	0.00	0.00	0.00	0.00	0.00	0.00	207.00
20.622 - Music & Entertainment	0.00	0.00	7,229.18	0.00	0.00	0.00	0.00	500.00	0.00	7,729.18
20.633 - Past Governors Per Diem	0.00	0.00	0.00	0.00	0.00	440.40	0.00	0.00	0.00	440.40
20.648 - Pre Planning Expense	0.00	0.00	0.00	0.00	1,701.38	0.00	0.00	1,034.31	124.86	2,860.55
20.651 - Printing	0.00	0.00	2,944.00	0.00	94.25	0.00	3.56	30.79	47.80	3,120.40
20.663 - Registration & Sign Expense	0.00	0.00	0.00	0.00	483.13	0.00	0.00	301.26	860.71	1,645.10
20.666 - Speakers Honorarium & Travel	0.00	0.00	220.00	0.00	0.00	0.00	0.00	300.89	5,563.42	6,084.31
20.669 - SLP Governors	0.00	0.00	0.00	0.00	0.00	0.00	0.00	902.67	906.42	1,509.09
20.672 - Staff Travel, Meats & Lodging	0.00	0.00	976.51	0.00	890.43	0.00	0.00	4,103.72	1,465.22	7,436.88
20.679 - Office Supplies	0.00	0.00	0.00	0.00	0.00	0.00	0.00	7.64	0.00	7.64
20.680 - Merchandise Sold	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,244.31	1,807.35	4,051.66
20.681 - Taxes & Insurance	0.00	0.00	0.00	0.00	256.65	0.00	0.00	452.90	602.06	1,311.61
20.684 - Telephone	0.00	0.00	148.71	0.00	467.44	0.00	0.00	249.30	249.30	1,115.75
20.690 - Van & Truck Rental	0.00	0.00	11.60	0.00	120.00	0.00	0.00	538.21	233.33	903.14
20.693 - Website Maintenance	0.00	0.00	643.40	0.00	0.00	0.00	0.00	0.00	0.00	643.40
20.705 - KI Fund Grant - Aktion Club	0.00	0.00	1,639.72	0.00	0.00	0.00	0.00	0.00	0.00	1,639.72
25.550 - Governor's Gift - Expense	0.00	0.00	0.00	0.00	0.00	0.00	2.08	0.00	0.00	2.08
26.500 - Rose Float District Project exp	94,904.95	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	94,904.95
29.645 - Postage CLE	0.00	0.00	0.00	525.45	0.00	0.00	0.00	0.00	0.00	525.45
29.679 - Telephone CLE	0.00	0.00	0.00	93.48	0.00	0.00	0.00	0.00	0.00	93.48
29.680 - Travel CLE trainers	0.00	0.00	0.00	407.80	0.00	0.00	0.00	0.00	0.00	407.80
29.686 - Training Material CLE	0.00	0.00	0.00	47.00	0.00	0.00	0.00	0.00	0.00	47.00
Total Expense	94,904.95	0.00	58,991.17	1,322.43	10,654.59	534,645.74	5.64	45,247.25	48,007.64	793,779.41
Net Ordinary Income	-7,836.65	11,000.00	1,695.00	-1,722.43	15,686.41	82,878.96	6,965.36	-6,578.57	-3,547.20	98,540.88
Other Income/Expense										
Other Income										
841 - Other Income	0.00	0.00	0.00	0.00	0.00	425.00	0.00	0.00	0.00	425.00
Total Other Income	0.00	0.00	0.00	0.00	0.00	425.00	0.00	0.00	0.00	425.00
Other Expense										
Reserves & Other Expense	0.00	0.00	0.00	0.00	0.00	2,786.20	0.00	0.00	0.00	2,786.20
Total Other Expense	0.00	0.00	0.00	0.00	0.00	2,786.20	0.00	0.00	0.00	2,786.20
Net Other Income	0.00	0.00	0.00	0.00	0.00	-2,361.20	0.00	0.00	0.00	-2,361.20
Net Income	-7,836.65	11,000.00	1,695.00	-1,722.43	15,686.41	80,517.76	6,965.36	-6,578.57	-3,547.20	96,179.68

Cal-Nev-Ha District of Kiwanis International
2023 Rose Float Budget Report
 October 2022 through June 2023

	Oct '22 - Jun 23	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
26.430 · Rose Float Income			
430.01 · Pin Sales	1,647.86	1,600.00	47.86
430.03 · Banner Patch Income	410.00	1,400.00	-990.00
430.04 · T-Shirts, Hats & Jackets Sales	0.00	3,000.00	-3,000.00
430.05 · Rider Inc	3,000.00	10,000.00	-7,000.00
430.07 · Drawing Income	2,100.00	10,000.00	-7,900.00
431.05 · Rose Bowl Game Tickets	0.00	6,000.00	-6,000.00
431.06 · Rose Parade Ticket Sales	0.00	1,500.00	-1,500.00
431.31 · Sponsorships-Pins	1,575.00	2,200.00	-625.00
431.32 · Sponsorships-Banner Patches	350.00	1,200.00	-850.00
431.33 · Sponsorships-Plaques	0.00	100.00	-100.00
431.34 · Sponsorships-Drawing Tickets	325.00	1,000.00	-675.00
431.35 · Donations-Rose Float Club	2,245.00	19,000.00	-16,755.00
432.02 · KI Support for Rose Float	50,000.00	50,000.00	0.00
26.430 · Rose Float Income - Other	25,415.44		
Total 26.430 · Rose Float Income	87,068.30	107,000.00	-19,931.70
Total Income	87,068.30	107,000.00	-19,931.70
Gross Profit	87,068.30	107,000.00	-19,931.70
Expense			
26.500 · Rose Float District Project exp			
26.566 · Audit Fees	1,311.68	850.00	461.68
26.570 · Booth Expense RF	0.00	700.00	-700.00
26.580 · Costumes & Riders	0.00	500.00	-500.00
26.639 · Pins - Rose Float	2,195.64	2,000.00	195.64
26.567 · Banner Patches	350.02	500.00	-149.98
26.590 · Gala Expense	0.00	2,000.00	-2,000.00
26.657 · Transportation	922.43	1,200.00	-277.57
26.653 · Rider Gifts	0.00	400.00	-400.00
26.615 · Wristbands for Workers	146.11	150.00	-3.89
26.560 · Convention & Conference expense	0.00	150.00	-150.00
26.665 · Miscellaneous	130.00	300.00	-170.00
26.662 · Rose Bowl Game Tickets	300.00	5,200.00	-4,900.00
26.663 · Rose Parade Seats	0.00	1,800.00	-1,800.00
26.659 · T-Shirts, Jackets & Hats	0.00	1,000.00	-1,000.00
26.651 · Printing Rose Float	155.92	200.00	-44.08
26.645 · Postage & Mailing Expense	110.40	200.00	-89.60
26.642 · Plaques - Sponsors	0.00	100.00	-100.00
26.630 · Parade Entry Fee	4,900.00	4,900.00	0.00
26.620 · Office Expense	383.04	650.00	-266.96
26.621 · Credit Card Fees	9.71	200.00	-190.29
26.603 · Float Construction Cost	83,990.00	84,000.00	-10.00
Total 26.500 · Rose Float District Project exp	94,904.95	107,000.00	-12,095.05
Total Expense	94,904.95	107,000.00	-12,095.05
Net Ordinary Income	-7,836.65	0.00	-7,836.65
Net Income	-7,836.65	0.00	-7,836.65

Cal-Nev-Ha District of Kiwanis International
2024 Rose Float Budget Report
October 2022 through June 2023

	<u>Oct '22 - Jun 23</u>	<u>Budget</u>	<u>\$ Over Budget</u>
Ordinary Income/Expense			
Income			
26.430 · Rose Float Income			
431.35 · Donations-Rose Float Club	<u>11,000.00</u>		
Total 26.430 · Rose Float Income	<u>11,000.00</u>		
Total Income	<u>11,000.00</u>		
Gross Profit	<u>11,000.00</u>		
Net Ordinary Income	<u>11,000.00</u>		
Net Income	<u><u>11,000.00</u></u>		

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Cal-Nev-Ha District of Kiwanis International Mid Year South Budget Report

07/18/23

October 2022 through June 2023

Accrual Basis

	Oct '22 - Jun 23	Budget	\$ Over Budget	Oct '22 - Jun 23
Ordinary Income/Expense				
Income				
20.410 · Registration Fees	17,036.00	25,850.00	-8,814.00	17,036.00
20.412 · Meal Income	24,330.00	23,980.00	350.00	24,330.00
20.414 · Booth Sales	550.00	350.00	200.00	550.00
20.415 · Merchandise Sales	2,544.44	1,500.00	1,044.44	2,544.44
Total Income	44,460.44	51,680.00	-7,219.56	44,460.44
Gross Profit	44,460.44	51,680.00	-7,219.56	44,460.44
Expense				
20.555 · Audio Visual Workshops	300.00	500.00	-200.00	300.00
20.558 · Audio Visual General Session	4,627.84	3,500.00	1,127.84	4,627.84
20.561 · Awards	17.16	50.00	-32.84	17.16
20.566 · Audit Fee	325.35	350.00	-24.65	325.35
20.582 · Clerical & Accounting	7,497.61	7,500.00	-2.39	7,497.61
20.591 · Conv Hosted Housing & Meals	1,851.39	1,000.00	851.39	1,851.39
20.594 · Credit Card Processing Fees	1,158.79	1,000.00	158.79	1,158.79
20.606 · Flowers & Decorations		300.00	-300.00	
20.616 · Int'l Counselor Housing & Meals		1,000.00	-1,000.00	
20.618 · Meals	20,668.03	23,976.40	-3,308.37	20,668.03
20.648 · Pre Planning Expense	124.86	200.00	-75.14	124.86
20.651 · Printing	47.80	300.00	-252.20	47.80
20.663 · Registration & Sign Expense	860.71	500.00	360.71	860.71
20.666 · Speakers Honorarium & Travel	5,563.42	5,800.00	-236.58	5,563.42
20.669 · SLP Governors	606.42	522.00	84.42	606.42
20.672 · Staff Travel, Meals & Lodging	1,466.22	2,500.00	-1,033.78	1,466.22
20.679 · Office Supplies		200.00	-200.00	
20.680 · Merchandise Sold	1,807.35	1,150.00	657.35	1,807.35
20.681 · Taxes & Insurance	602.06	550.00	52.06	602.06
20.684 · Telephone	249.30	300.00	-50.70	249.30
20.690 · Van & Truck Rental	233.33	400.00	-166.67	233.33
Total Expense	48,007.64	51,598.40	-3,590.76	48,007.64
Net Ordinary Income	-3,547.20	81.60	-3,628.80	-3,547.20
Net Income	-3,547.20	81.60	-3,628.80	-3,547.20

Cal-Nev-Ha District of Kiwanis International Mid Year North Revenue & Expense Report

October 2022 through June 2023

	Oct '22 - Jun 23	Budget	\$ Over Budget	Oct '22 - Jun 23
Ordinary Income/Expense				
Income				
20.410 · Registration Fees	14,115.00	19,000.00	-4,885.00	14,115.00
20.412 · Meal Income	21,336.00	19,985.00	1,351.00	21,336.00
20.414 · Booth Sales	125.00			125.00
20.415 · Merchandise Sales	3,092.68	3,400.00	-307.32	3,092.68
Total Income	38,668.68	42,385.00	-3,716.32	38,668.68
Gross Profit	38,668.68	42,385.00	-3,716.32	38,668.68
Expense				
20.558 · Audio Visual General Session	5,286.56	3,500.00	1,786.56	5,286.56
20.561 · Awards	13.93	50.00	-36.07	13.93
20.566 · Audit Fee	337.91	250.00	87.91	337.91
20.579 · Bank Fee/Cash short-over	5.52			5.52
20.582 · Clerical & Accounting	5,547.57	5,500.00	47.57	5,547.57
20.588 · Hotel & Conv Ctr Rent & Fees	4,061.58	200.00	3,861.58	4,061.58
20.591 · Conv Hosted Housing & Meals	1,571.12			1,571.12
20.594 · Credit Card Processing Fees	1,198.81	1,200.00	-1.19	1,198.81
20.606 · Flowers & Decorations	280.00	200.00	80.00	280.00
20.618 · Meals	16,278.25	19,985.00	-3,706.75	16,278.25
20.622 · Music & Entertainment	500.00			500.00
20.648 · Pre Planning Expense	1,034.31	800.00	234.31	1,034.31
20.651 · Printing	30.79	100.00	-69.21	30.79
20.663 · Registration & Sign Expense	301.26	100.00	201.26	301.26
20.666 · Speakers Honorarium & Travel	300.89	2,000.00	-1,699.11	300.89
20.669 · SLP Governors	902.67	600.00	302.67	902.67
20.672 · Staff Travel, Meals & Lodging	4,103.72	3,850.00	253.72	4,103.72
20.679 · Office Supplies	7.64	100.00	-92.36	7.64
20.680 · Merchandise Sold	2,244.31	2,380.00	-135.69	2,244.31
20.681 · Taxes & Insurance	452.90	550.00	-97.10	452.90
20.684 · Telephone	249.30	250.00	-0.70	249.30
20.690 · Van & Truck Rental	538.21	600.00	-61.79	538.21
Total Expense	45,247.25	42,215.00	3,032.25	45,247.25
Net Ordinary Income	-6,578.57	170.00	-6,748.57	-6,578.57
Net Income	-6,578.57	170.00	-6,748.57	-6,578.57

Cal-Nev-Ha District of Kiwanis International
District Convention Budget Report
 October 2022 through June 2023

	Oct '22 - Jun 23	Budget	\$ Over Budget	Oct '22 - Jun 23
Ordinary Income/Expense				
Income				
20.410 · Registration Fees	14,124.00	96,950.00	-82,826.00	14,124.00
20.412 · Meal Income	11,017.00	49,580.00	-38,563.00	11,017.00
20.414 · Booth Sales	1,200.00	400.00	800.00	1,200.00
20.415 · Merchandise Sales		4,000.00	-4,000.00	
20.416 · Golf Tournament Income		4,000.00	-4,000.00	
Total Income	26,341.00	154,930.00	-128,589.00	26,341.00
Gross Profit	26,341.00	154,930.00	-128,589.00	26,341.00
Expense				
20.555 · Audio Visual Workshops		2,500.00	-2,500.00	
20.558 · Audio Visual General Session		18,000.00	-18,000.00	
20.561 · Awards	297.75	1,200.00	-902.25	297.75
20.566 · Audit Fee	1,948.86	1,950.00	-1.14	1,948.86
20.570 · Board Meeting Expense		500.00	-500.00	
20.582 · Clerical & Accounting	2,609.16	25,000.00	-22,390.84	2,609.16
20.588 · Hotel & Conv Ctr Rent & Fees		1,000.00	-1,000.00	
20.591 · Conv Hosted Housing & Meals		2,800.00	-2,800.00	
20.594 · Credit Card Processing Fees	1,345.14	7,500.00	-6,154.86	1,345.14
20.606 · Flowers & Decorations		800.00	-800.00	
20.610 · Golf Tournament		4,000.00	-4,000.00	
20.615 · Hotel Cost, Power & Security		1,000.00	-1,000.00	
20.616 · Int'l Counselor Housing & Meals		2,400.00	-2,400.00	
20.618 · Meals		52,526.30	-52,526.30	
20.622 · Music & Entertainment		5,000.00	-5,000.00	
20.633 · Past Governors Per Diem	440.40	3,550.00	-3,109.60	440.40
20.645 · Postage & Shipping Expense		100.00	-100.00	
20.648 · Pre Planning Expense	1,701.38	1,000.00	701.38	1,701.38
20.651 · Printing	94.25	1,000.00	-905.75	94.25
20.654 · Ribbons & Arm Bands		500.00	-500.00	
20.663 · Registration & Sign Expense	483.13	900.00	-416.87	483.13
20.666 · Speakers Honorarium & Travel		5,000.00	-5,000.00	
20.669 · SLP Governors		1,000.00	-1,000.00	
20.672 · Staff Travel, Meals & Lodging	890.43	4,500.00	-3,609.57	890.43
20.675 · Staging Expense		200.00	-200.00	
20.679 · Office Supplies		800.00	-800.00	
20.680 · Merchandise Sold		3,000.00	-3,000.00	
20.681 · Taxes & Insurance	256.65	1,800.00	-1,543.35	256.65
20.684 · Telephone	467.44	600.00	-132.56	467.44
20.690 · Van & Truck Rental	120.00	1,000.00	-880.00	120.00
20.710 · KI Fund Grant-DCON Service Proj		1,000.00	-1,000.00	

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Accrual Basis

Cal-Nev-Ha District of Kiwanis International
District Convention Budget Report
October 2022 through June 2023

	<u>Oct '22 - Jun 23</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>Oct '22 - Jun 23</u>
Total Expense	10,654.59	152,126.30	-141,471.71	10,654.59
Net Ordinary Income	15,686.41	2,803.70	12,882.71	15,686.41
Net Income	<u>15,686.41</u>	<u>2,803.70</u>	<u>12,882.71</u>	<u>15,686.41</u>

Cal-Nev-Ha District of Kiwanis International
Kiwanis Activities Revenue vs Expense
 October 2022 through June 2023

	<u>Kiwanis Activities</u>	<u>TOTAL</u>
Ordinary Income/Expense		
Income		
25.400 · Governor's Gift Income	1,935.00	1,935.00
25.430 · KI Fund Grant - Income		
Aktion Club	2,036.00	2,036.00
SLP Education & Training	3,000.00	3,000.00
Total 25.430 · KI Fund Grant - Income	<u>5,036.00</u>	<u>5,036.00</u>
Total Income	<u>6,971.00</u>	<u>6,971.00</u>
Gross Profit	6,971.00	6,971.00
Expense		
20.651 · Printing	3.56	3.56
25.550 · Governor's Gift - Expense	2.08	2.08
Total Expense	<u>5.64</u>	<u>5.64</u>
Net Ordinary Income	<u>6,965.36</u>	<u>6,965.36</u>
Net Income	<u>6,965.36</u>	<u>6,965.36</u>

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Accrual Basis

Cal-Nev-Ha District of Kiwanis International
CLE Revenue vs Expense
October 2022 through June 2023

	<u>Club Leadership Education</u>	<u>TOTAL</u>
Ordinary Income/Expense		
Income		
29.442 · Income Division CLE Training	-400.00	-400.00
Total Income	<u>-400.00</u>	<u>-400.00</u>
Gross Profit	-400.00	-400.00
Expense		
20.566 · Audit Fee	114.17	114.17
20.594 · Credit Card Processing Fees	134.53	134.53
29.645 · Postage CLE	525.45	525.45
29.679 · Telephone CLE	93.48	93.48
29.680 · Travel CLE trainers	407.80	407.80
29.686 · Training Material CLE	47.00	47.00
Total Expense	<u>1,322.43</u>	<u>1,322.43</u>
Net Ordinary Income	<u>-1,722.43</u>	<u>-1,722.43</u>
Net Income	<u><u>-1,722.43</u></u>	<u><u>-1,722.43</u></u>

Cal-Nev-Ha District of Kiwanis International
Aktion Club Leadership Training Conference Budget vs. Actual
 October 2022 through June 2023

	Oct '22 - Jun 23	Budget
Ordinary Income/Expense		
Income		
20.410 · Registration Fees	37,035.00	36,990.00
20.421 · KI Fund Grant Aktion Club	18,122.17	18,000.00
20.422 · KI Fund Grant DCON Service Proj	1,649.00	4,000.00
25.428 · Aktion Club Convention	-120.00	
422 · Foundation Support	4,000.00	
Total Income	<u>60,686.17</u>	<u>58,990.00</u>
Gross Profit	60,686.17	58,990.00
Expense		
20.561 · Awards	200.21	400.00
20.566 · Audit Fee	682.60	400.00
20.594 · Credit Card Processing Fees	0.00	50.00
20.615 · Hotel Cost, Power & Security	600.00	500.00
20.617 · Housing Expense	42,588.00	41,545.00
20.618 · Meals	899.24	1,500.00
20.619 · Background Checks	207.00	1,675.00
20.622 · Music & Entertainment	7,229.18	8,000.00
20.651 · Printing	2,944.00	3,080.00
20.666 · Speakers Honorarium & Travel	220.00	
20.672 · Staff Travel, Meals & Lodging	976.51	800.00
20.684 · Telephone	149.71	100.00
20.690 · Van & Truck Rental	11.60	
20.693 · Website Maintenance	643.40	250.00
20.705 · KI Fund Grant - Aktion Club	1,639.72	
Total Expense	<u>58,991.17</u>	<u>58,300.00</u>
Net Ordinary Income	<u>1,695.00</u>	<u>690.00</u>
Net Income	<u><u>1,695.00</u></u>	<u><u>690.00</u></u>

Key Club

Cali-Nev-Ha District of Key Club International

www.cnhkeyclub.org

Financial Statements For Quarter Ending June 30, 2023

Prepared Without Audit

Cal-Nev-Ha District of KIWIN'S
Balance Sheet Prev Year Comparison
As of June 30, 2023

	Jun 30, 23	Jun 30, 22
ASSETS		
Current Assets		
Checking/Savings		
105 · Chino Bank Checking #2225	2,330.49	18,128.39
111 · Chino Money Market	20,067.35	28,874.81
Total Checking/Savings	22,397.84	47,003.20
Other Current Assets		
140 · Prepaid Expense	112.32	101.10
Total Other Current Assets	112.32	101.10
Total Current Assets	22,510.16	47,104.30
TOTAL ASSETS	22,510.16	47,104.30
LIABILITIES & EQUITY		
Liabilities		
Current Liabilities		
Other Current Liabilities		
205 · Accounts Payable		
205.02 · A/P CNH Foundation	212.39	24,693.15
205.03 · A/P CNH Kiwanis	109.14	512.79
Total 205 · Accounts Payable	321.53	25,205.94
Total Other Current Liabilities	321.53	25,205.94
Total Current Liabilities	321.53	25,205.94
Total Liabilities	321.53	25,205.94
Equity		
335 · Undesignated Net Assets	21,898.36	20,010.74
Net Income	290.27	1,887.62
Total Equity	22,188.63	21,898.36
TOTAL LIABILITIES & EQUITY	22,510.16	47,104.30

Cal-Nev-Ha District of KIWIN'S
General Fund Revenue & Expense vs Budget
 July 2022 through June 2023

	Jul '22 - Jun 23	General Fund Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
Income			
401 · District Dues	12,660.00	13,300.00	-640.00
440 · Interest Income	192.54	80.00	112.54
Total Income	12,852.54	13,380.00	-527.46
420 · Fund Raising Events			
421 · Fall Rally South			
FRS Expense	-11,553.58		
FRS Income	11,553.58		
Total 421 · Fall Rally South	0.00		
422 · Fall Rally North			
FRN Expense	-2,112.90		
FRN Income	2,112.90		
Total 422 · Fall Rally North	0.00		
423 · Awake-A-Thon			
AA Thon Income	2,938.26		
Total 423 · Awake-A-Thon	2,938.26		
429 · PTP Contributions	775.00		
Total 420 · Fund Raising Events	3,713.26		
Total Income	16,565.80	13,380.00	3,185.80
Gross Profit	16,565.80	13,380.00	3,185.80
Expense			
Administrative			
541 · Computer software/equip/email	148.51	200.00	-51.49
542 · Telephone			
542.02 · Telephone	82.82		
542 · Telephone - Other	0.00	350.00	-350.00
Total 542 · Telephone	82.82	350.00	-267.18

Cal-Nev-Ha District of KIWIN'S
General Fund Revenue & Expense vs Budget
 July 2022 through June 2023

	General Fund		
	Jul '22 - Jun 23	Budget	\$ Over Budget
544 · Office Supplies	27.18	50.00	-22.82
545 · Web Site Maintenance	728.78	204.00	524.78
546 · Postage	3.77	75.00	-71.23
548 · Printing & Stationary	654.66	250.00	404.66
566 · Audit Fees	183.92	100.00	83.92
699.03 · SLP Department Expense	5,150.00	5,150.00	0.00
Total Administrative	6,979.64	6,379.00	600.64
Committee Expense			
681 · Board Meeting Expense	1,000.00		
682 · MD&E Chair	14.29	50.00	-35.71
687 · Int'l Convention Travel Gov/DA	1,255.16	1,500.00	-244.84
690 · KFF Chair	0.00	50.00	-50.00
694 · Asst. Gov/Awards Chair	0.00	50.00	-50.00
695 · Webmaster	0.00	50.00	-50.00
696 · Convention Chair Expense	50.00	50.00	0.00
699 · Kiwanis KIWIN'S Committee Reimb	0.00	200.00	-200.00
699.05 · Training Funds Reimbursement	0.00	250.00	-250.00
Total Committee Expense	2,319.45	2,200.00	119.45
Lt. Governors Travel & Per Diem			
602 · Lt. Governor T&O Goldstone	0.00	240.00	-240.00
603 · Lt. Governor T&O Ruby	0.00	160.00	-160.00
604 · Lt. Governor T&O Diamond	154.09	160.00	-5.91
605 · Lt. Governor T&O Jet	320.00	320.00	0.00
607 · Lt. Governor T&O Jade	138.98	160.00	-21.02
608 · Lt. Governor T&O Emerald	0.00	200.00	-200.00
611 · Lt. Governor T&O Crystal	17.36	240.00	-222.64
612 · Lt. Governor T&O Turquoise	115.18	120.00	-4.82
614 · Lt. Governor T&O Sapphire	28.23	80.00	-51.77
Total Lt. Governors Travel & Per Diem	773.84	1,680.00	-906.16

General Fund Revenue & Expense vs Budget

July 2022 through June 2023

	General Fund		
	Jul '22 - Jun 23	Budget	\$ Over Budget
Officer & Board			
582 · Governor T&O	1,759.15	2,500.00	-740.85
591 · Secretary T&O	106.21	215.00	-108.79
592 · Treasurer T&O	119.24	215.00	-95.76
594 · Publication Editor T&O	179.42	180.00	-0.58
650 · Board Reserve	0.00	360.00	-360.00
Total Officer & Board	2,164.02	3,470.00	-1,305.98
Total Expense	12,236.95	13,729.00	-1,492.05
Net Ordinary Income	4,328.85	-349.00	4,677.85
Other Income/Expense			
Other Income			
910 · District Convention Profits	0.00	1,500.00	-1,500.00
Total Other Income	0.00	1,500.00	-1,500.00
Other Expense			
885 · CNH District Convention Expense	115.46		
Total Other Expense	115.46		
Net Other Income	-115.46	1,500.00	-1,615.46
Net Income	4,213.39	1,151.00	3,062.39

Cal-Nev-Ha District of KIWIN'S
Profit & Loss by Class
 July 2022 through June 2023

	<u>District Convention</u>	<u>General Fund</u>	<u>TOTAL</u>
Ordinary Income/Expense			
Income			
Income	0.00	12,852.54	12,852.54
20.401 · Convention Registration Fees	53,770.00	0.00	53,770.00
20.404 · Meal Income	1,120.00	0.00	1,120.00
20.410 · Hotel Rebate	2,430.01	0.00	2,430.01
20.420 · Fundraising	8,100.00	0.00	8,100.00
420 · Fund Raising Events	0.00	3,713.26	3,713.26
Total Income	<u>65,420.01</u>	<u>16,565.80</u>	<u>81,985.81</u>
Gross Profit	65,420.01	16,565.80	81,985.81
Expense			
Administrative	0.00	6,979.64	6,979.64
Committee Expense	0.00	2,319.45	2,319.45
Lt. Governors Travel & Per Diem	0.00	773.84	773.84
Officer & Board	0.00	2,164.02	2,164.02
20.510 · Audit Fees	666.57	0.00	666.57
20.512 · Awards	2,522.27	0.00	2,522.27
20.520 · Convention DJ	300.00	0.00	300.00
20.522 · Board Officer Pins	101.10	0.00	101.10
20.530 · Convention Housing	16,348.52	0.00	16,348.52
20.550 · Flowers & Decorations	227.50	0.00	227.50
20.563 · Travel Assistance	667.73	0.00	667.73
20.565 · Hospitality Programs	328.50	0.00	328.50
20.576 · Meals	43,286.17	0.00	43,286.17
20.578 · Convention Supplies	354.52	0.00	354.52
20.660 · Convention Postage	16.15	0.00	16.15
20.666 · Convention Printing	15.82	0.00	15.82
20.670 · Registration Supplies	48.49	0.00	48.49

Cal-Nev-Ha District of KIWIN'S
Profit & Loss by Class
 July 2022 through June 2023

	District Convention	General Fund	TOTAL
20.672 · Van Rental	745.82	0.00	745.82
20.676 · Convention Ribbons	211.61	0.00	211.61
20.686 · Souvenir Item	2,917.26	0.00	2,917.26
20.706 · Staff Travel	502.29	0.00	502.29
20.730 · Convention Telephone	82.81	0.00	82.81
Total Expense	69,343.13	12,236.95	81,580.08
Net Ordinary Income	-3,923.12	4,328.85	405.73
Other Income/Expense			
Other Expense			
885 · CNH District Convention Expense	0.00	115.46	115.46
Total Other Expense	0.00	115.46	115.46
Net Other Income	0.00	-115.46	-115.46
Net Income	-3,923.12	4,213.39	290.27

District Convention Revenue & Expense vs Budget

July 2022 through June 2023

	District Convention		
	Jul '22 - Jun 23	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
20.401 · Convention Registration Fees			
401.01 · Registration Fee Member	49,425.00	72,930.00	-23,505.00
401.02 · Registration Fee Advisor	235.00		
401.03 · Late Registration Member	4,110.00	3,525.00	585.00
Total 20.401 · Convention Registration Fees	53,770.00	76,455.00	-22,685.00
20.404 · Meal Income			
404.05 · Board Dinner	1,120.00		
Total 20.404 · Meal Income	1,120.00		
20.410 · Hotel Rebate	2,430.01	3,000.00	-569.99
20.420 · Fundraising			
420.04 · Sponsorships	8,100.00	11,000.00	-2,900.00
Total 20.420 · Fundraising	8,100.00	11,000.00	-2,900.00
Total Income	65,420.01	90,455.00	-25,034.99
Gross Profit	65,420.01	90,455.00	-25,034.99
Expense			
20.506 · Adult Criminal Background Check	0.00	500.00	-500.00
20.508 · Audio Visual	0.00	5,000.00	-5,000.00
20.510 · Audit Fees	666.57	500.00	166.57
20.512 · Awards	2,522.27	2,000.00	522.27
20.520 · Convention DJ	300.00	300.00	0.00
20.522 · Board Officer Pins	101.10	100.00	1.10
20.530 · Convention Housing			
530.02 · Comp Board Meals	3,288.45	2,831.00	457.45
530.04 · Comp Committee Meals	2,306.00	2,235.00	71.00
530.06 · Comp VIP Meals	1,845.00	1,788.00	57.00
530.07 · Comp Board Housing	4,408.98	3,173.00	1,235.98
530.08 · Comp Committee Housing	1,867.55	3,876.00	-2,008.45
530.09 · Comp VIP Housing	2,632.54	1,607.00	1,025.54
Total 20.530 · Convention Housing	16,348.52	15,510.00	838.52

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Accrual Basis

Cal-Nev-Ha District of KIWIN'S

District Convention Revenue & Expense vs Budget

July 2022 through June 2023

	District Convention		
	Jul '22 - Jun 23	Budget	\$ Over Budget
20.550 · Flowers & Decorations	227.50	200.00	27.50
20.563 · Travel Assistance	667.73	500.00	167.73
20.565 · Hospitality Programs	328.50	800.00	-471.50
20.576 · Meals			
576.03 · Saturday Dinner	14,252.00	21,008.00	-6,756.00
576.05 · Sunday Brunch	15,002.00	16,968.00	-1,966.00
576.06 · Saturday Lunch	12,653.92	18,988.00	-6,334.08
576.07 · Board Dinner	1,378.25		
Total 20.576 · Meals	43,286.17	56,964.00	-13,677.83
20.578 · Convention Supplies	354.52		
20.660 · Convention Postage	16.15		
20.666 · Convention Printing	15.82		
20.670 · Registration Supplies			
670.05 · Ootoweb Expense (Ootoweb Expense)	0.00	75.00	-75.00
20.670 · Registration Supplies - Other	48.49	250.00	-201.51
Total 20.670 · Registration Supplies	48.49	325.00	-276.51
20.672 · Van Rental	745.82	400.00	345.82
20.676 · Convention Ribbons	211.61	300.00	-88.39
20.686 · Souvenir Item	2,917.26	4,500.00	-1,582.74
20.690 · Speaker Fees	0.00	500.00	-500.00
20.706 · Staff Travel	502.29	725.00	-222.71
20.730 · Convention Telephone	82.81	125.00	-42.19
20.740 · Convention Workshops	0.00	100.00	-100.00
Total Expense	69,343.13	89,349.00	-20,005.87
Net Ordinary Income	-3,923.12	1,106.00	-5,029.12
Net Income	-3,923.12	1,106.00	-5,029.12

Cali-Nev-Ha District of Key Club Int'l
International Convention Revenue & Expense vs Budget
July 2022 through June 2023

	International Convention			TOTAL
	Jul '22 - Jun 23	Budget	\$ Over Budget	Jul '22 - Jun 23
Ordinary Income/Expense				
Income				
22.401 · Registration Fees ICON	300.00	29,450.00	-29,150.00	300.00
Total Income	300.00	29,450.00	-29,150.00	300.00
Gross Profit	300.00	29,450.00	-29,150.00	300.00
Expense				
Officer & Board	10,558.04	4,000.00	6,558.04	10,558.04
20.510 · Audit Fees	265.93	450.00	-184.07	265.93
20.576 · Meal Expenses	90.51			90.51
20.660 · Postage	0.00	50.00	-50.00	0.00
20.666 · Printing	0.07			0.07
20.730 · Telephone	82.81	100.00	-17.19	82.81
22.559 · Ground Tour	135.00	9,099.52	-8,964.52	135.00
22.567 · Hotel Expense	0.00	8,547.68	-8,547.68	0.00
22.569 · Regional Advisor Expense	0.00			0.00
22.570 · Hospitality-District Suite	0.00	280.00	-280.00	0.00
22.670 · Registration Expense	0.00	6,600.00	-6,600.00	0.00
22.686 · Souvenir Items	0.00	420.00	-420.00	0.00
Total Expense	11,132.36	29,547.20	-18,414.84	11,132.36
Net Ordinary Income	-10,832.36	-97.20	-10,735.16	-10,832.36
Net Income	-10,832.36	-97.20	-10,735.16	-10,832.36

Circle K

Cal-Nev-Ha District of Circle K International

www.cnhcirclek.org

Financial Statements
For Quarter Ending
June 30, 2023

Prepared Without Audit

Cal-Nev-Ha Circle K District
Balance Sheet Prev Year Comparison
As of June 30, 2023

	Jun 30, 23	Jun 30, 22
ASSETS		
Current Assets		
Checking/Savings		
105 · Chino Bank Checking #2332	462.93	9,068.95
111 · Chino Money Market	2,574.13	30,120.21
Total Checking/Savings	3,037.06	39,189.16
Other Current Assets		
130 · Inventory	-72.57	0.00
140 · Prepaid Expenses		
140.05 · Pre Paid Expense General	207.54	202.01
Total 140 · Prepaid Expenses	207.54	202.01
170 · Deposits		
170.30 · Deposit Old Oak Ranch	0.00	500.00
170.50 · Deposits 2024 CK DCON Riverside	1,525.00	1,525.00
170.60 · Deposit 2023 Riverside	0.00	3,625.00
170.70 · Deposit FTC Camp	-37.00	-37.00
Total 170 · Deposits	1,488.00	5,613.00
Total Other Current Assets	1,622.97	5,815.01
Total Current Assets	4,660.03	45,004.17
TOTAL ASSETS	4,660.03	45,004.17
LIABILITIES & EQUITY		
Liabilities		
Current Liabilities		
Other Current Liabilities		
205.00 · Accounts Payable		
205.20 · A/P Kiwanis CNH Foundation	178.03	18,029.71
205.30 · A/P CNH Kiwanis	1,409.53	868.07
Total 205.00 · Accounts Payable	1,587.56	18,897.78
Total Other Current Liabilities	1,587.56	18,897.78
Total Current Liabilities	1,587.56	18,897.78
Total Liabilities	1,587.56	18,897.78
Equity		
3900 · Net Assets	26,106.39	27,724.41
Net Income	-23,033.92	-1,618.02
Total Equity	3,072.47	26,106.39
TOTAL LIABILITIES & EQUITY	4,660.03	45,004.17

Cal-Nev-Ha Circle K District
General Fund Revenue & Expense vs Budget
 July 2022 through June 2023

	General Fund		
	Jul '22 - Jun 23	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
401 · District Dues	10,060.00	19,200.00	-9,140.00
420 · Fund Raising Events			
422 · Kiwanis Family House			
KFH Income	-1,491.50		
Total 422 · Kiwanis Family House	-1,491.50		
423 · PTP Contributions	0.00		
426 · District Fundraising Initiative			
FR Initiative Income	-2,580.22		
426 · District Fundraising Initiative - Other	0.00		
Total 426 · District Fundraising Initiative	-2,580.22		
420 · Fund Raising Events - Other	-380.42	1,000.00	-1,380.42
Total 420 · Fund Raising Events	-4,452.14	1,000.00	-5,452.14
440 · Investment Income			
440.10 · Interest Income	153.92		
440 · Investment Income - Other	0.00	100.00	-100.00
Total 440 · Investment Income	153.92	100.00	53.92
Total Income	5,761.78	20,300.00	-14,538.22
Expense			
Administrative			
541 · Computer Supplies & Support	148.51	125.00	23.51
542 · Telephone	82.81	250.00	-167.19
542.05 · Web Site Maintenance	71.00	60.00	11.00
544 · Office Supplies	55.60	100.00	-44.40
546 · Postage	34.84	100.00	-65.16
548 · Printing & Stationery	561.73	150.00	411.73
566 · Audit Fees	264.76	150.00	114.76
579 · Bank Charges & Over/Short	0.00	25.00	-25.00
699.01 · CNH District Convention Expense	115.46	75.00	40.46
699.03 · SLP Department Expense	5,150.00	5,500.00	-350.00
Total Administrative	6,484.71	6,535.00	-50.29
Committee			
684 · Training Funds Reimbursement	0.00	500.00	-500.00
685 · Kiwanis Committee Reimbursement	0.00	2,750.00	-2,750.00
690 · Kiwanis Family Chair	0.00	300.00	-300.00
692 · International Convention	1,250.00	2,000.00	-750.00

Cal-Nev-Ha Circle K District
General Fund Revenue & Expense vs Budget
 July 2022 through June 2023

	General Fund		
	Jul '22 - Jun 23	Budget	\$ Over Budget
693 · DLS Service Project			
693.01 · Service Project Chair	0.00	250.00	-250.00
693.05 · Service Projects Expenses	0.00	200.00	-200.00
Total 693 · DLS Service Project	0.00	450.00	-450.00
694 · Membership Rec. Chair	200.00	200.00	0.00
695 · Tech Chair	0.00	250.00	-250.00
697 · Comm & Marketing Chair	216.61	300.00	-83.39
699.05 · Admin & Operations Chair	0.00	250.00	-250.00
Total Committee	1,666.61	7,000.00	-5,333.39
Lt. Governors Travel & Per Diem			
601 · Lt. Governor T&O Capital	287.47	300.00	-12.53
602 · Lt. Governor T&O Central Coast	300.00	300.00	0.00
603 · Lt. Governor T&O Metro	0.00	325.00	-325.00
604 · Lt. Governor T&O Citrus	350.00	350.00	0.00
605 · Lt. Governor T&O Paradise	0.00	300.00	-300.00
606 · Lt. Governor T&O Desert Oasis	300.00	300.00	0.00
607 · Lt. Governor T&O Foothill	325.00	325.00	0.00
609 · Lt. Governor T&O Golden Gate	300.00	300.00	0.00
610 · Lt. Governor T&O Sunset	228.76	300.00	-71.24
Total Lt. Governors Travel & Per Diem	2,091.23	2,800.00	-708.77
Officer and Board			
582 · Governor Travel & Expense	1,610.04	2,500.00	-889.96
588 · Governor Travel (April-June)	452.96		
591 · Secretary Travel & Office	1,000.00	1,000.00	0.00
592 · Treasurer Travel & Office	662.54	750.00	-87.46
596 · Board Officer Expense	693.15		
597.02 · Hawaii Students Travel to DCON	0.00	1,500.00	-1,500.00
Total Officer and Board	4,418.69	5,750.00	-1,331.31
Total Expense	14,661.24	22,085.00	-7,423.76
Net Ordinary Income	-8,899.46	-1,785.00	-7,114.46
Other Income/Expense			
Other Income			
District Project Revenue	-310.00		
910 · Transfer District Conv Profit	0.00	1,500.00	-1,500.00
911 · Transfer FTC Profit	0.00	1,500.00	-1,500.00
Total Other Income	-310.00	3,000.00	-3,310.00

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Accrual Basis

Cal-Nev-Ha Circle K District
General Fund Revenue & Expense vs Budget
July 2022 through June 2023

	Jul '22 - Jun 23	General Fund Budget	\$ Over Budget
Other Expense			
856 · Contributions District Projects	2,592.92		
Total Other Expense	2,592.92		
Net Other Income	-2,902.92	3,000.00	-5,902.92
Net Income	-11,802.38	1,215.00	-13,017.38

Cal-Nev-Ha Circle K District Profit & Loss by Class July 2022 through June 2023

	District Convention	Fall Training Conference	General Fund	TOTAL
Ordinary Income/Expense				
Income				
20.401 · Registration Fees				
401.01 · Early Registration	22,460.00	20,340.00	0.00	42,800.00
401.03 · Registration	3,135.00	10,075.00	0.00	13,210.00
Total 20.401 · Registration Fees	25,595.00	30,415.00	0.00	56,010.00
20.420 · Fund Raising Income				
420.02 · Souviner Revenue	830.00	0.00	0.00	830.00
Total 20.420 · Fund Raising Income	830.00	0.00	0.00	830.00
401 · District Dues	0.00	0.00	10,060.00	10,060.00
420 · Fund Raising Events				
422 · Kiwanis Family House KFH Income	0.00	0.00	-1,491.50	-1,491.50
Total 422 · Kiwanis Family House	0.00	0.00	-1,491.50	-1,491.50
423 · PTP Contributions	0.00	0.00	0.00	0.00
426 · District Fundraising Initiative				
FR Initiative Income	0.00	0.00	-2,580.22	-2,580.22
426 · District Fundraising Initiative - Other	0.00	0.00	0.00	0.00
Total 426 · District Fundraising Initiative	0.00	0.00	-2,580.22	-2,580.22
420 · Fund Raising Events - Other	0.00	0.00	-380.42	-380.42
Total 420 · Fund Raising Events	0.00	0.00	-4,452.14	-4,452.14
420.04 · Supply Sales at Conventions	369.00	0.00	0.00	369.00
440 · Investment Income				
440.10 · Interest Income	0.00	0.00	153.92	153.92
Total 440 · Investment Income	0.00	0.00	153.92	153.92
Total Income	26,794.00	30,415.00	5,761.78	62,970.78
Expense				
Administrative				
541 · Computer Supplies & Support	0.00	0.00	148.51	148.51
542 · Telephone	0.00	0.00	82.81	82.81
542.05 · Web Site Maintenance	0.00	0.00	71.00	71.00
544 · Office Supplies	0.00	0.00	55.60	55.60
546 · Postage	0.00	0.00	34.84	34.84
548 · Printing & Stationery	0.00	0.00	561.73	561.73
566 · Audit Fees	0.00	0.00	264.76	264.76

**Cal-Nev-Ha Circle K District
Profit & Loss by Class
July 2022 through June 2023**

	District Convention	Fall Training Conference	General Fund	TOTAL
699.01 · CNH District Convention Expense	0.00	0.00	115.46	115.46
699.03 · SLP Department Expense	0.00	0.00	5,150.00	5,150.00
Total Administrative	0.00	0.00	6,484.71	6,484.71
Committee				
692 · International Convention	0.00	0.00	1,250.00	1,250.00
694 · Membership Rec. Chair	0.00	0.00	200.00	200.00
697 · Comm & Marketing Chair	0.00	0.00	216.61	216.61
Total Committee	0.00	0.00	1,666.61	1,666.61
Lt. Governors Travel & Per Diem				
601 · Lt. Governor T&O Capital	0.00	0.00	287.47	287.47
602 · Lt. Governor T&O Central Coast	0.00	0.00	300.00	300.00
604 · Lt. Governor T&O Citrus	0.00	0.00	350.00	350.00
606 · Lt. Governor T&O Desert Oasis	0.00	0.00	300.00	300.00
607 · Lt. Governor T&O Foothill	0.00	0.00	325.00	325.00
609 · Lt. Governor T&O Golden Gate	0.00	0.00	300.00	300.00
610 · Lt. Governor T&O Sunset	0.00	0.00	228.76	228.76
Total Lt. Governors Travel & Per Diem	0.00	0.00	2,091.23	2,091.23
Officer and Board				
582 · Governor Travel & Expense	0.00	0.00	1,610.04	1,610.04
588 · Governor Travel (April-June)	0.00	0.00	452.96	452.96
591 · Secretary Travel & Office	0.00	0.00	1,000.00	1,000.00
592 · Treasurer Travel & Office	0.00	0.00	662.54	662.54
596 · Board Officer Expense	0.00	0.00	693.15	693.15
Total Officer and Board	0.00	0.00	4,418.69	4,418.69
20.508 · Audio Visual	263.18	0.00	0.00	263.18
20.510 · FTC/DCON Audit Fees	628.72	614.29	0.00	1,243.01
20.512 · Awards	290.18	0.00	0.00	290.18
20.522 · Board Officer Pins	202.01	0.00	0.00	202.01
20.530 · Comp Housing				
530.06 · Comp Meals	2,400.73	0.00	0.00	2,400.73
530.07 · Comp Board Housing	1,579.86	0.00	0.00	1,579.86
530.09 · Comp VIP Housing	2,832.64	0.00	0.00	2,832.64
Total 20.530 · Comp Housing	6,813.23	0.00	0.00	6,813.23
20.533 · Convention Center Rental	1,395.00	0.00	0.00	1,395.00
20.550 · Flowers & Decorations	0.00	59.39	0.00	59.39
20.563 · Water and Snacks	0.00	240.03	0.00	240.03
20.565 · Honors Reception	72.57	0.00	0.00	72.57
20.570 · Camp Fees-Housing & Meals	0.00	25,120.00	0.00	25,120.00

**Cal-Nev-Ha Circle K District
Profit & Loss by Class
July 2022 through June 2023**

	District Convention	Fall Training Conference	General Fund	TOTAL
20.571 · Incentive Prizes	0.00	74.47	0.00	74.47
20.576 · Meals Convention				
576.03 · Saturday Dinner	9,076.44	0.00	0.00	9,076.44
576.05 · Sunday Brunch	8,551.88	0.00	0.00	8,551.88
576.06 · Saturday Lunch	8,551.88	0.00	0.00	8,551.88
576.07 · Board Lunch	1,022.76	0.00	0.00	1,022.76
Total 20.576 · Meals Convention	27,202.96	0.00	0.00	27,202.96
20.662 · Pre Convention/FTC Planning	0.00	323.10	0.00	323.10
20.666 · Printing	6.14	8.52	0.00	14.66
20.670 · Registration Supplies	495.86	110.87	0.00	606.73
20.672 · Rental Van	639.17	882.04	0.00	1,521.21
20.686 · Souvenir Item	80.00	1,821.89	0.00	1,901.89
20.706 · Staff Travel/Housing	775.65	114.24	0.00	889.89
20.730 · FTC/DCON Telephone	124.22	82.81	0.00	207.03
Total Expense	38,988.89	29,451.65	14,661.24	83,101.78
Net Ordinary Income	-12,194.89	963.35	-8,899.46	-20,131.00
Other Income/Expense				
Other Income				
District Project Revenue	0.00	0.00	-310.00	-310.00
Total Other Income	0.00	0.00	-310.00	-310.00
Other Expense				
856 · Contributions District Projects	0.00	0.00	2,592.92	2,592.92
Total Other Expense	0.00	0.00	2,592.92	2,592.92
Net Other Income	0.00	0.00	-2,902.92	-2,902.92
Net Income	-12,194.89	963.35	-11,802.38	-23,033.92

Cal-Nev-Ha Circle K District
Fall Training Conference Revenue & Expense vs Budget
 July 2022 through June 2023

	Fall Training Conference			TOTAL
	Jul '22 - Jun 23	Budget	\$ Over Budget	Jul '22 - Jun 23
Ordinary Income/Expense				
Income				
20.401 · Registration Fees	30,415.00	63,725.00	-33,310.00	30,415.00
20.420 · Fund Raising Income	0.00	150.00	-150.00	0.00
Total Income	30,415.00	63,875.00	-33,460.00	30,415.00
Expense				
20.510 · FTC/DCON Audit Fees	614.29	750.00	-135.71	614.29
20.512 · Awards	0.00	100.00	-100.00	0.00
20.520 · Band or DJ	0.00	200.00	-200.00	0.00
20.530 · Comp Housing	0.00	1,775.00	-1,775.00	0.00
20.533 · Convention Center Rental	0.00	750.00	-750.00	0.00
20.550 · Flowers & Decorations	59.39	300.00	-240.61	59.39
20.563 · Water and Snacks	240.03	250.00	-9.97	240.03
20.570 · Camp Fees-Housing & Meals	25,120.00	48,750.00	-23,630.00	25,120.00
20.571 · Incentive Prizes	74.47	250.00	-175.53	74.47
20.662 · Pre Convention/FTC Planning	323.10	350.00	-26.90	323.10
20.666 · Printing	8.52	2,500.00	-2,491.48	8.52
20.670 · Registration Supplies	110.87	425.00	-314.13	110.87
20.672 · Rental Van	882.04	600.00	282.04	882.04
20.686 · Souvenir Item	1,821.89	5,250.00	-3,428.11	1,821.89
20.706 · Staff Travel/Housing	114.24			114.24
20.730 · FTC/DCON Telephone	82.81	75.00	7.81	82.81
20.740 · Workshops	0.00	100.00	-100.00	0.00
20.745 · Contribution	0.00	700.00	-700.00	0.00
Total Expense	29,451.65	63,125.00	-33,673.35	29,451.65
Net Ordinary Income	963.35	750.00	213.35	963.35
Net Income	963.35	750.00	213.35	963.35

Cal-Nev-Ha Circle K District
District Convention Revenue & Expense vs Budget
 July 2022 through June 2023

	District Convention			TOTAL
	Jul '22 - Jun 23	Budget	\$ Over Budget	Jul '22 - Jun 23
Ordinary Income/Expense				
Income				
20.401 · Registration Fees				
401.01 · Early Registration	22,460.00	74,250.00	-51,790.00	22,460.00
401.02 · Kiwanis Registration	0.00	1,650.00	-1,650.00	0.00
401.03 · Registration	3,135.00	7,400.00	-4,265.00	3,135.00
401.06 · Day Pass Registration	0.00	500.00	-500.00	0.00
Total 20.401 · Registration Fees	25,595.00	83,800.00	-58,205.00	25,595.00
20.412 · Housing Rebate	0.00	3,000.00	-3,000.00	0.00
20.420 · Fund Raising Income				
420.01 · Fund Raising Ads	0.00	250.00	-250.00	0.00
420.02 · Souviner Revenue	830.00			830.00
Total 20.420 · Fund Raising Income	830.00	250.00	580.00	830.00
420.04 · Supply Sales at Conventions	369.00			369.00
Total Income	26,794.00	87,050.00	-60,256.00	26,794.00
Expense				
20.508 · Audio Visual	263.18	5,500.00	-5,236.82	263.18
20.510 · FTC/DCON Audit Fees	628.72	750.00	-121.28	628.72
20.512 · Awards	290.18	2,500.00	-2,209.82	290.18
20.520 · Band or DJ	0.00	450.00	-450.00	0.00
20.522 · Board Officer Pins	202.01	125.00	77.01	202.01
20.530 · Comp Housing				
530.06 · Comp Meals	2,400.73	1,840.00	560.73	2,400.73
530.07 · Comp Board Housing	1,579.86	1,936.00	-356.14	1,579.86
530.09 · Comp VIP Housing	2,832.64	3,624.00	-791.36	2,832.64
Total 20.530 · Comp Housing	6,813.23	7,400.00	-586.77	6,813.23
20.533 · Convention Center Rental	1,395.00			1,395.00
20.550 · Flowers & Decorations	0.00	250.00	-250.00	0.00
20.565 · Honors Reception	72.57	1,500.00	-1,427.43	72.57
20.576 · Meals Convention				
576.03 · Saturday Dinner	9,076.44	22,500.00	-13,423.56	9,076.44
576.05 · Sunday Brunch	8,551.88	16,500.00	-7,948.12	8,551.88
576.06 · Saturday Lunch	8,551.88	18,500.00	-9,948.12	8,551.88
576.07 · Board Lunch	1,022.76	750.00	272.76	1,022.76
Total 20.576 · Meals Convention	27,202.96	58,250.00	-31,047.04	27,202.96

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Accrual Basis

Cal-Nev-Ha Circle K District
District Convention Revenue & Expense vs Budget
 July 2022 through June 2023

	District Convention			TOTAL
	Jul '22 - Jun 23	Budget	\$ Over Budget	Jul '22 - Jun 23
20.662 · Pre Convention/FTC Planning				
662.05 · DCON Chair Pre-Planning Expense	0.00	100.00	-100.00	0.00
20.662 · Pre Convention/FTC Planning - Other	0.00	500.00	-500.00	0.00
Total 20.662 · Pre Convention/FTC Planning	0.00	600.00	-600.00	0.00
20.666 · Printing	6.14	750.00	-743.86	6.14
20.670 · Registration Supplies				
670.05 · Software	0.00	75.00	-75.00	0.00
20.670 · Registration Supplies - Other	495.86	500.00	-4.14	495.86
Total 20.670 · Registration Supplies	495.86	575.00	-79.14	495.86
20.672 · Rental Van	639.17	450.00	189.17	639.17
20.676 · Ribbons	0.00	350.00	-350.00	0.00
20.686 · Souvenir Item	80.00	5,000.00	-4,920.00	80.00
20.706 · Staff Travel/Housing	775.65	700.00	75.65	775.65
20.730 · FTC/DCON Telephone	124.22	200.00	-75.78	124.22
Total Expense	38,988.89	85,350.00	-46,361.11	38,988.89
Net Ordinary Income	-12,194.89	1,700.00	-13,894.89	-12,194.89
Net Income	-12,194.89	1,700.00	-13,894.89	-12,194.89

KIWIN'S

Cal-Nev-Ha District of Key Club International

www.cnhkiwins.org

Financial Statements
For Quarter Ending
June 30, 2023

Prepared Without Audit

Cal-Nev-Ha District of KIWIN'S
Balance Sheet Prev Year Comparison
As of June 30, 2023

	Jun 30, 23	Jun 30, 22
ASSETS		
Current Assets		
Checking/Savings		
105 · Chino Bank Checking #2225	2,330.49	18,128.39
111 · Chino Money Market	20,067.35	28,874.81
Total Checking/Savings	22,397.84	47,003.20
Other Current Assets		
140 · Prepaid Expense	112.32	101.10
Total Other Current Assets	112.32	101.10
Total Current Assets	22,510.16	47,104.30
Other Assets		
170 · Deposits	2,000.00	0.00
Total Other Assets	2,000.00	0.00
TOTAL ASSETS	24,510.16	47,104.30
LIABILITIES & EQUITY		
Liabilities		
Current Liabilities		
Other Current Liabilities		
205 · Accounts Payable		
205.02 · A/P CNH Foundation	212.39	24,693.15
205.03 · A/P CNH Kiwanis	109.14	512.79
Total 205 · Accounts Payable	321.53	25,205.94
Total Other Current Liabilities	321.53	25,205.94
Total Current Liabilities	321.53	25,205.94
Total Liabilities	321.53	25,205.94
Equity		
335 · Undesignated Net Assets	21,898.36	20,010.74
Net Income	2,290.27	1,887.62
Total Equity	24,188.63	21,898.36
TOTAL LIABILITIES & EQUITY	24,510.16	47,104.30

Cal-Nev-Ha District of KIWIN'S
Profit & Loss by Class
 July 2022 through June 2023

	District Convention	General Fund	TOTAL
Ordinary Income/Expense			
Income			
Income	0.00	12,852.54	12,852.54
20.401 · Convention Registration Fees	53,770.00	0.00	53,770.00
20.404 · Meal Income	1,120.00	0.00	1,120.00
20.420 · Fundraising	8,100.00	0.00	8,100.00
420 · Fund Raising Events	0.00	3,713.26	3,713.26
Total Income	62,990.00	16,565.80	79,555.80
Gross Profit	62,990.00	16,565.80	79,555.80
Expense			
Administrative	0.00	6,979.64	6,979.64
Committee Expense	0.00	2,319.45	2,319.45
Lt. Governors Travel & Per Diem	0.00	773.84	773.84
Officer & Board	0.00	2,164.02	2,164.02
20.510 · Audit Fees	666.57	0.00	666.57
20.512 · Awards	2,522.27	0.00	2,522.27
20.520 · Convention DJ	300.00	0.00	300.00
20.522 · Board Officer Pins	101.10	0.00	101.10
20.530 · Convention Housing	2,137.55	0.00	2,137.55
20.550 · Flowers & Decorations	227.50	0.00	227.50
20.563 · Travel Assistance	667.73	0.00	667.73
20.576 · Meals	53,897.92	0.00	53,897.92
20.578 · Convention Supplies	354.52	0.00	354.52
20.660 · Convention Postage	16.15	0.00	16.15
20.666 · Convention Printing	15.82	0.00	15.82
20.670 · Registration Supplies	48.49	0.00	48.49
20.672 · Van Rental	745.82	0.00	745.82
20.676 · Convention Ribbons	211.61	0.00	211.61
20.686 · Souvenir Item	2,917.26	0.00	2,917.26
20.730 · Convention Telephone	82.81	0.00	82.81
Total Expense	64,913.12	12,236.95	77,150.07
Net Ordinary Income	-1,923.12	4,328.85	2,405.73
Other Income/Expense			
Other Expense			
885 · CNH District Convention Expense	0.00	115.46	115.46
Total Other Expense	0.00	115.46	115.46
Net Other Income	0.00	-115.46	-115.46
Net Income	-1,923.12	4,213.39	2,290.27

General Fund Revenue & Expense vs Budget

July 2022 through June 2023

	General Fund		
	Jul '22 - Jun 23	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
Income			
401 · District Dues	12,660.00	13,300.00	-640.00
440 · Interest Income	192.54	80.00	112.54
Total Income	12,852.54	13,380.00	-527.46
420 · Fund Raising Events			
421 · Fall Rally South			
FRS Expense	-11,553.58		
FRS Income	11,553.58		
Total 421 · Fall Rally South	0.00		
422 · Fall Rally North			
FRN Expense	-2,112.90		
FRN Income	2,112.90		
Total 422 · Fall Rally North	0.00		
423 · Awake-A-Thon			
AA Thon Income	2,938.26		
Total 423 · Awake-A-Thon	2,938.26		
429 · PTP Contributions	775.00		
Total 420 · Fund Raising Events	3,713.26		
Total Income	16,565.80	13,380.00	3,185.80
Gross Profit	16,565.80	13,380.00	3,185.80
Expense			
Administrative			
541 · Computer software/equip/email	148.51	200.00	-51.49
542 · Telephone			
542.02 · Telephone	82.82		
542 · Telephone - Other	0.00	350.00	-350.00
Total 542 · Telephone	82.82	350.00	-267.18

Cal-Nev-Ha District of KIWIN'S
General Fund Revenue & Expense vs Budget
 July 2022 through June 2023

	General Fund		
	Jul '22 - Jun 23	Budget	\$ Over Budget
544 · Office Supplies	27.18	50.00	-22.82
545 · Web Site Maintenance	728.78	204.00	524.78
546 · Postage	3.77	75.00	-71.23
548 · Printing & Stationary	654.66	250.00	404.66
566 · Audit Fees	183.92	100.00	83.92
699.03 · SLP Department Expense	5,150.00	5,150.00	0.00
Total Administrative	6,979.64	6,379.00	600.64
Committee Expense			
681 · Board Meeting Expense	1,000.00		
682 · MD&E Chair	14.29	50.00	-35.71
687 · Int'l Convention Travel Gov/DA	1,255.16	1,500.00	-244.84
690 · KFF Chair	0.00	50.00	-50.00
694 · Asst. Gov/Awards Chair	0.00	50.00	-50.00
695 · Webmaster	0.00	50.00	-50.00
696 · Convention Chair Expense	50.00	50.00	0.00
699 · Kiwanis KIWIN'S Committee Reimb	0.00	200.00	-200.00
699.05 · Training Funds Reimbursement	0.00	250.00	-250.00
Total Committee Expense	2,319.45	2,200.00	119.45
Lt. Governors Travel & Per Diem			
602 · Lt. Governor T&O Goldstone	0.00	240.00	-240.00
603 · Lt. Governor T&O Ruby	0.00	160.00	-160.00
604 · Lt. Governor T&O Diamond	154.09	160.00	-5.91
605 · Lt. Governor T&O Jet	320.00	320.00	0.00
607 · Lt. Governor T&O Jade	138.98	160.00	-21.02
608 · Lt. Governor T&O Emerald	0.00	200.00	-200.00
611 · Lt. Governor T&O Crystal	17.36	240.00	-222.64
612 · Lt. Governor T&O Turquoise	115.18	120.00	-4.82
614 · Lt. Governor T&O Sapphire	28.23	80.00	-51.77
Total Lt. Governors Travel & Per Diem	773.84	1,680.00	-906.16

General Fund Revenue & Expense vs Budget

July 2022 through June 2023

	General Fund		
	Jul '22 - Jun 23	Budget	\$ Over Budget
Officer & Board			
582 · Governor T&O	1,759.15	2,500.00	-740.85
591 · Secretary T&O	106.21	215.00	-108.79
592 · Treasurer T&O	119.24	215.00	-95.76
594 · Publication Editor T&O	179.42	180.00	-0.58
650 · Board Reserve	0.00	360.00	-360.00
Total Officer & Board	<u>2,164.02</u>	<u>3,470.00</u>	<u>-1,305.98</u>
Total Expense	<u>12,236.95</u>	<u>13,729.00</u>	<u>-1,492.05</u>
Net Ordinary Income	4,328.85	-349.00	4,677.85
Other Income/Expense			
Other Income			
910 · District Convention Profits	0.00	1,500.00	-1,500.00
Total Other Income	0.00	1,500.00	-1,500.00
Other Expense			
885 · CNH District Convention Expense	115.46		
Total Other Expense	115.46		
Net Other Income	-115.46	1,500.00	-1,615.46
Net Income	<u><u>4,213.39</u></u>	<u><u>1,151.00</u></u>	<u><u>3,062.39</u></u>

District Convention Revenue & Expense vs Budget

July 2022 through June 2023

	District Convention		
	Jul '22 - Jun 23	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
20.401 · Convention Registration Fees			
401.01 · Registration Fee Member	49,425.00	72,930.00	-23,505.00
401.02 · Registration Fee Advisor	235.00		
401.03 · Late Registration Member	4,110.00	3,525.00	585.00
Total 20.401 · Convention Registration Fees	53,770.00	76,455.00	-22,685.00
20.404 · Meal Income			
404.05 · Board Dinner	1,120.00		
Total 20.404 · Meal Income	1,120.00		
20.410 · Hotel Rebate	0.00	3,000.00	-3,000.00
20.420 · Fundraising			
420.04 · Sponsorships	8,100.00	11,000.00	-2,900.00
Total 20.420 · Fundraising	8,100.00	11,000.00	-2,900.00
Total Income	62,990.00	90,455.00	-27,465.00
Gross Profit	62,990.00	90,455.00	-27,465.00
Expense			
20.506 · Adult Criminal Background Check	0.00	500.00	-500.00
20.508 · Audio Visual	0.00	5,000.00	-5,000.00
20.510 · Audit Fees	666.57	500.00	166.57
20.512 · Awards	2,522.27	2,000.00	522.27
20.520 · Convention DJ	300.00	300.00	0.00
20.522 · Board Officer Pins	101.10	100.00	1.10
20.530 · Convention Housing			
530.02 · Comp Board Meals	367.45	2,831.00	-2,463.55
530.04 · Comp Committee Meals	0.00	2,235.00	-2,235.00
530.06 · Comp VIP Meals	0.00	1,788.00	-1,788.00
530.07 · Comp Board Housing	0.00	3,173.00	-3,173.00
530.08 · Comp Committee Housing	1,770.10	3,876.00	-2,105.90
530.09 · Comp VIP Housing	0.00	1,607.00	-1,607.00
Total 20.530 · Convention Housing	2,137.55	15,510.00	-13,372.45

District Convention Revenue & Expense vs Budget

July 2022 through June 2023

	District Convention		
	Jul '22 - Jun 23	Budget	\$ Over Budget
20.550 · Flowers & Decorations	227.50	200.00	27.50
20.563 · Travel Assistance	667.73	500.00	167.73
20.565 · Hospitality Programs	0.00	800.00	-800.00
20.576 · Meals			
576.03 · Saturday Dinner	0.00	21,008.00	-21,008.00
576.05 · Sunday Brunch	0.00	16,968.00	-16,968.00
576.06 · Saturday Lunch	-225.00	18,988.00	-19,213.00
576.07 · Board Dinner	-10.00		
20.576 · Meals - Other	54,132.92		
Total 20.576 · Meals	53,897.92	56,964.00	-3,066.08
20.578 · Convention Supplies	354.52		
20.660 · Convention Postage	16.15		
20.666 · Convention Printing	15.82		
20.670 · Registration Supplies			
670.05 · Ootoweb Expense (Ootoweb Expense)	0.00	75.00	-75.00
20.670 · Registration Supplies - Other	48.49	250.00	-201.51
Total 20.670 · Registration Supplies	48.49	325.00	-276.51
20.672 · Van Rental	745.82	400.00	345.82
20.676 · Convention Ribbons	211.61	300.00	-88.39
20.686 · Souvenir Item	2,917.26	4,500.00	-1,582.74
20.690 · Speaker Fees	0.00	500.00	-500.00
20.706 · Staff Travel	0.00	725.00	-725.00
20.730 · Convention Telephone	82.81	125.00	-42.19
20.740 · Convention Workshops	0.00	100.00	-100.00
Total Expense	64,913.12	89,349.00	-24,435.88
Net Ordinary Income	-1,923.12	1,106.00	-3,029.12
Net Income	-1,923.12	1,106.00	-3,029.12