

## 2016-2017 Finance Committees Meeting

Kiwanis Professional Center  
8360 Red Oak St., Rancho Cucamonga, CA 91730  
Monday, December 5, 2016 10:00 a.m.  
(via teleconference, call 877-794-7297, code 2012)

### Agenda

1. Call to Order Pete Horton, Chairman
2. Key Club District Financial Statement - June 30, 2016 Mark McDonald, Executive Director
3. Circle K District Financial Statement - June 30, 2016
4. KIWIN'S District Financial Statement - June 30, 2016
5. Cal-Nev-Ha District Financial Statement (Draft) - September 30, 2016
6. 2017 Mid-Year North Budget
7. 2017 Mid-Year South Budget
8. Approval of SLP Contracts
  - a. 2017 Magic Mountain
  - b. 2017 Wonder Valley
9. Approval of Travel Rates to Paris, France Pete Horton, Chairman
10. District Convention Budget Update Mark McDonald, Executive Director
11. Consideration of Vouchers Submitted Late Robert Davis, District Treasurer
12. Next Meeting
13. Adjournment Pete Horton, Chairman

**Cali-Nev-Ha District of Key Club Int'l**  
**Balance Sheet Prev Year Comparison**  
As of June 30, 2016

|  | <u>Jun 30, 16</u>        | <u>Jun 30, 15</u>        | <u>% Change</u>     |
|--|--------------------------|--------------------------|---------------------|
| <b>ASSETS</b>                          |                          |                          |                     |
| <b>Current Assets</b>                  |                          |                          |                     |
| <b>Checking/Savings</b>                |                          |                          |                     |
| Chino Bank Checking                    | 54,218.80                | 35,877.85                | 51.1%               |
| Chino Savings                          | 5,094.39                 | 5,081.63                 | 0.3%                |
| 112.02 · Capital One Money Market      | 139,280.27               | 185,930.25               | -25.1%              |
| 114 · Merrill Lynch CMA                | 94,387.19                | 92,775.81                | 1.7%                |
| <b>Total Checking/Savings</b>          | 292,980.65               | 319,665.54               | -8.4%               |
| <b>Other Current Assets</b>            |                          |                          |                     |
| 120 · Accounts Receivable              | 5,923.16                 | 954.20                   | 520.8%              |
| <b>Total Other Current Assets</b>      | 5,923.16                 | 954.20                   | 520.8%              |
| <b>Total Current Assets</b>            | 298,903.81               | 320,619.74               | -6.8%               |
| <b>Fixed Assets</b>                    |                          |                          |                     |
| 155 · Furniture & Fixtures             | 1,603.70                 | 1,603.70                 | 0.0%                |
| 157 · Office Machines & Equipment      | 10,912.47                | 7,510.55                 | 45.3%               |
| 169 · Accumulated Depreciation         | -8,890.51                | -8,275.79                | -7.4%               |
| <b>Total Fixed Assets</b>              | 3,625.66                 | 838.46                   | 332.4%              |
| <b>Other Assets</b>                    |                          |                          |                     |
| 140 · Prepaid Expense                  | 1,539.88                 | 3,642.01                 | -57.7%              |
| 170 · Deposits                         | 10,600.00                | 1,000.00                 | 960.0%              |
| <b>Total Other Assets</b>              | 12,139.88                | 4,642.01                 | 161.5%              |
| <b>TOTAL ASSETS</b>                    | <b><u>314,669.35</u></b> | <b><u>326,100.21</u></b> | <b><u>-3.5%</u></b> |
| <b>LIABILITIES &amp; EQUITY</b>        |                          |                          |                     |
| <b>Liabilities</b>                     |                          |                          |                     |
| <b>Current Liabilities</b>             |                          |                          |                     |
| <b>Other Current Liabilities</b>       |                          |                          |                     |
| 205 · Accounts Payable                 | 54,184.01                | 97,307.24                | -44.3%              |
| 225 · Deferred Revenue                 | 34,050.00                | 0.00                     | 100.0%              |
| <b>Total Other Current Liabilities</b> | 88,234.01                | 97,307.24                | -9.3%               |
| <b>Total Current Liabilities</b>       | 88,234.01                | 97,307.24                | -9.3%               |
| <b>Total Liabilities</b>               | 88,234.01                | 97,307.24                | -9.3%               |

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11/18/16

Cash Basis

**Cali-Nev-Ha District of Key Club Int'l**  
**Balance Sheet Prev Year Comparison**  
As of June 30, 2016

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|                                       | <u>Jun 30, 16</u>        | <u>Jun 30, 15</u>        | <u>% Change</u>     |
|---------------------------------------|--------------------------|--------------------------|---------------------|
| <b>Equity</b>                         |                          |                          |                     |
| 335 · Undesignated Net Assets         | 0.00                     | 239,638.18               | -100.0%             |
| 3900 · Undesignated Net Assets        | 228,792.97               | 0.00                     | 100.0%              |
| Net Income                            | -2,357.63                | -10,845.21               | 78.3%               |
| <b>Total Equity</b>                   | <u>226,435.34</u>        | <u>228,792.97</u>        | <u>-1.0%</u>        |
| <b>TOTAL LIABILITIES &amp; EQUITY</b> | <u><b>314,669.35</b></u> | <u><b>326,100.21</b></u> | <u><b>-3.5%</b></u> |

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11/18/16

Accrual Basis

**Cali-Nev-Ha District of Key Club Int'l**  
**Profit & Loss by Class**  
 July 2015 through June 2016

|  | District Convention | General           | International Convention | TOTAL             |
|--|---------------------|-------------------|--------------------------|-------------------|
| <b>Ordinary Income/Expense</b>           |                     |                   |                          |                   |
| <b>Income</b>                            |                     |                   |                          |                   |
| Income                                   | 0.00                | 192,749.50        | 0.00                     | 192,749.50        |
| 20.401 · Registration Fees               | 507,982.99          | 0.00              | 0.00                     | 507,982.99        |
| 20.410 · Hotel Rebates                   | 6,620.00            | 0.00              | 0.00                     | 6,620.00          |
| 21.404 · Meals & Governor's Gift         | 1,620.00            | 0.00              | 0.00                     | 1,620.00          |
| 22.401 · Registration Fees ICON          | 0.00                | 0.00              | 6,268.07                 | 6,268.07          |
| 440 · Investment Income                  | 0.00                | 2,444.25          | 0.00                     | 2,444.25          |
| <b>Total Income</b>                      | <b>516,222.99</b>   | <b>195,193.75</b> | <b>6,268.07</b>          | <b>717,684.81</b> |
| <b>Gross Profit</b>                      | <b>516,222.99</b>   | <b>195,193.75</b> | <b>6,268.07</b>          | <b>717,684.81</b> |
| <b>Expense</b>                           |                     |                   |                          |                   |
| Administrative & Office                  | 0.00                | 104,069.72        | 0.00                     | 104,069.72        |
| Committee Expense                        | 0.00                | 10,642.23         | 0.00                     | 10,642.23         |
| Lt. Governors Travel & Per Diem          | 0.00                | 26,022.69         | 0.00                     | 26,022.69         |
| Officer & Board                          | 0.00                | 21,647.62         | 0.00                     | 21,647.62         |
| 20.506 · Adult Criminal Background Check | 5,587.35            | 0.00              | 0.00                     | 5,587.35          |
| 20.508 · Audio Visual-General Sessions   | 42,427.71           | 0.00              | 0.00                     | 42,427.71         |
| 20.509 · Audio Visual-Seminars           | 2,203.20            | 0.00              | 0.00                     | 2,203.20          |
| 20.510 · Audit Fees                      | 1,032.84            | 0.00              | 0.00                     | 1,032.84          |
| 20.512 · Awards                          | 4,700.81            | 0.00              | 0.00                     | 4,700.81          |
| 20.520 · Band or DJ                      | 1,571.07            | 0.00              | 0.00                     | 1,571.07          |
| 20.522 · Board Old/New Expense           | 1,996.41            | 0.00              | 0.00                     | 1,996.41          |
| 20.530 · Comp Housing & Meal Expense     | 44,172.12           | 0.00              | 0.00                     | 44,172.12         |
| 20.533 · Convention Center Expense       | 19,222.50           | 0.00              | 0.00                     | 19,222.50         |
| 20.554 · Convention T-Shirts             | 12,830.13           | 0.00              | 0.00                     | 12,830.13         |
| 20.565 · Hospitality Programs            | 3,408.60            | 0.00              | 0.00                     | 3,408.60          |
| 20.575 · Old Board Dinner                | 1,600.22            | 0.00              | 0.00                     | 1,600.22          |
| 20.576 · Meal Expenses                   | 331,514.63          | 0.00              | 0.00                     | 331,514.63        |
| 20.662 · Pre-Planning Expense            | 1,950.50            | 0.00              | 0.00                     | 1,950.50          |
| 20.666 · Printing                        | 5,143.99            | 0.00              | 0.00                     | 5,143.99          |
| 20.670 · Registration Expenses           | 1,387.79            | 0.00              | 0.00                     | 1,387.79          |

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Accrual Basis

**Cali-Nev-Ha District of Key Club Int'l**  
**Profit & Loss by Class**  
 July 2015 through June 2016

|                                       | District Convention | General           | International Convention | TOTAL             |
|---------------------------------------|---------------------|-------------------|--------------------------|-------------------|
| 20.671 · Name Badge Processor         | 2,100.00            | 0.00              | 0.00                     | 2,100.00          |
| 20.672 · Rentals                      | 730.81              | 0.00              | 0.00                     | 730.81            |
| 20.676 · Ribbons                      | 363.03              | 0.00              | 0.00                     | 363.03            |
| 20.686 · Souvenir Item                | 6,581.16            | 0.00              | 0.00                     | 6,581.16          |
| 20.690 · Speaker Fees & Expense       | 3,830.60            | 0.00              | 0.00                     | 3,830.60          |
| 20.700 · Staging Backdrop             | 7,500.00            | 0.00              | 0.00                     | 7,500.00          |
| 20.706 · Staff Travel & Housing       | 1,655.86            | 0.00              | 0.00                     | 1,655.86          |
| 20.730 · Telephone                    | 327.75              | 0.00              | 0.00                     | 327.75            |
| 22.502 · Airfare                      | 0.00                | 0.00              | 0.00                     | 0.00              |
| 22.559 · Ground Tour                  | 0.00                | 0.00              | 0.00                     | 0.00              |
| 22.567 · Hotel Expense                | 0.00                | 0.00              | 0.00                     | 0.00              |
| 22.570 · Hospitality-District Suite   | 0.00                | 0.00              | 0.00                     | 0.00              |
| 22.670 · Registration Expense         | 0.00                | 0.00              | 0.00                     | 0.00              |
| <b>Total Expense</b>                  | <b>503,839.08</b>   | <b>162,382.26</b> | <b>0.00</b>              | <b>666,221.34</b> |
| <b>Net Ordinary Income</b>            | <b>12,383.91</b>    | <b>32,811.49</b>  | <b>6,268.07</b>          | <b>51,463.47</b>  |
| <b>Other Income/Expense</b>           |                     |                   |                          |                   |
| <b>Other Income</b>                   |                     |                   |                          |                   |
| 846.10 · Fall Rally North Income-DP   | 0.00                | 119,321.00        | 0.00                     | 119,321.00        |
| 846.20 · Fall Rally South Income-DP   | 0.00                | 276,453.00        | 0.00                     | 276,453.00        |
| 849 · Contributions PTP               | 0.00                | 114,385.93        | 0.00                     | 114,385.93        |
| 850 · Dist Proj. Income (Eliminate)   | 0.00                | 24.00             | 0.00                     | 24.00             |
| 861 · Fund Raising Inc (Polos & Ties) | 0.00                | 6,448.00          | 0.00                     | 6,448.00          |
| 862 · Misc. Inc. (Ribbons & Buttons)  | 0.00                | 5,757.00          | 0.00                     | 5,757.00          |
| <b>Total Other Income</b>             | <b>0.00</b>         | <b>522,388.93</b> | <b>0.00</b>              | <b>522,388.93</b> |
| <b>Other Expense</b>                  |                     |                   |                          |                   |
| 856.10 · Fall Rally North Expense     | 0.00                | 92,405.63         | 0.00                     | 92,405.63         |
| 856.15 · Fall Rally South Expense     | 0.00                | 239,348.69        | 0.00                     | 239,348.69        |
| 858 · Contribution CNH Fdn-PTP        | 0.00                | 182,361.82        | 0.00                     | 182,361.82        |
| 864 · Fund Raising Exp(Polos & Ties)  | 0.00                | 8,551.17          | 0.00                     | 8,551.17          |
| 865 · Depreciation Expense            | 343.00              | 271.72            | 0.00                     | 614.72            |
| 890 · CNH Foundation KC Scholarships  | 0.00                | 52,928.00         | 0.00                     | 52,928.00         |
| <b>Total Other Expense</b>            | <b>343.00</b>       | <b>575,867.03</b> | <b>0.00</b>              | <b>576,210.03</b> |
| <b>Net Other Income</b>               | <b>-343.00</b>      | <b>-53,478.10</b> | <b>0.00</b>              | <b>-53,821.10</b> |
| <b>Net Income</b>                     | <b>12,040.91</b>    | <b>-20,666.61</b> | <b>6,268.07</b>          | <b>-2,357.63</b>  |

**Cali-Nev-Ha District of Key Club Int'l**  
**General Fund Revenue & Expense vs Budget**  
 July 2015 through June 2016

|                                       | <u>Jul '15 - Jun 16</u>  | <u>Budget</u>        | <u>\$ Over Budget</u>    |
|---------------------------------------|--------------------------|----------------------|--------------------------|
| <b>Ordinary Income/Expense</b>        |                          |                      |                          |
| <b>Income</b>                         |                          |                      |                          |
| Income                                | 192,749.50               | 189,000.00           | 3,749.50                 |
| 440 · Investment Income               | 2,444.25                 | 3,000.00             | -555.75                  |
| <b>Total Income</b>                   | <u>195,193.75</u>        | <u>192,000.00</u>    | <u>3,193.75</u>          |
| <b>Gross Profit</b>                   | 195,193.75               | 192,000.00           | 3,193.75                 |
| <b>Expense</b>                        |                          |                      |                          |
| Administrative & Office               | 104,069.72               | 104,725.00           | -655.28                  |
| Committee Expense                     | 10,642.23                | 24,600.00            | -13,957.77               |
| Lt. Governors Travel & Per Diem       | 26,022.69                | 37,300.00            | -11,277.31               |
| Officer & Board                       | 21,647.62                | 25,075.00            | -3,427.38                |
| <b>Total Expense</b>                  | <u>162,382.26</u>        | <u>191,700.00</u>    | <u>-29,317.74</u>        |
| <b>Net Ordinary Income</b>            | 32,811.49                | 300.00               | 32,511.49                |
| <b>Other Income/Expense</b>           |                          |                      |                          |
| <b>Other Income</b>                   |                          |                      |                          |
| 846.10 · Fall Rally North Income-DP   | 119,321.00               | 0.00                 | 119,321.00               |
| 846.20 · Fall Rally South Income-DP   | 276,453.00               | 0.00                 | 276,453.00               |
| 849 · Contributions PTP               | 114,385.93               | 0.00                 | 114,385.93               |
| 850 · Dist Proj. Income (Eliminate)   | 24.00                    | 0.00                 | 24.00                    |
| 861 · Fund Raising Inc (Polos & Ties) | 6,448.00                 | 0.00                 | 6,448.00                 |
| 862 · Misc. Inc. (Ribbons & Buttons)  | 5,757.00                 | 0.00                 | 5,757.00                 |
| <b>Total Other Income</b>             | <u>522,388.93</u>        | <u>0.00</u>          | <u>522,388.93</u>        |
| <b>Other Expense</b>                  |                          |                      |                          |
| 856.10 · Fall Rally North Expense     | 92,405.63                | 0.00                 | 92,405.63                |
| 856.15 · Fall Rally South Expense     | 239,348.69               | 0.00                 | 239,348.69               |
| 858 · Contribution CNH Fdn-PTP        | 182,361.82               | 0.00                 | 182,361.82               |
| 864 · Fund Raising Exp(Polos & Ties)  | 8,551.17                 | 0.00                 | 8,551.17                 |
| 865 · Depreciation Expense            | 271.72                   | 0.00                 | 271.72                   |
| 890 · CNH Foundation KC Scholarships  | 52,928.00                | 0.00                 | 52,928.00                |
| <b>Total Other Expense</b>            | <u>575,867.03</u>        | <u>0.00</u>          | <u>575,867.03</u>        |
| <b>Net Other Income</b>               | -53,478.10               | 0.00                 | -53,478.10               |
| <b>Net Income</b>                     | <u><u>-20,666.61</u></u> | <u><u>300.00</u></u> | <u><u>-20,966.61</u></u> |

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11/18/16

Accrual Basis

**Cali-Nev-Ha District of Key Club Int'l**  
**General Fund Revenue & Expense vs Budget**  
 July 2015 through June 2016

|  | General          |            |                |
|--|------------------|------------|----------------|
|  | Jul '15 - Jun 16 | Budget     | \$ Over Budget |
| <b>Ordinary Income/Expense</b>               |                  |            |                |
| <b>Income</b>                                |                  |            |                |
| <b>Income</b>                                |                  |            |                |
| 401 · District Dues                          | 192,749.50       | 189,000.00 | 3,749.50       |
| <b>Total Income</b>                          | 192,749.50       | 189,000.00 | 3,749.50       |
| 440 · Investment Income                      |                  |            |                |
| 440.10 · Interest Income                     | 683.10           | 3,000.00   | -2,316.90      |
| 440.20 · Dividend Income                     | 3,626.17         | 0.00       | 3,626.17       |
| 440.30 · Unrealized Loss/Gain                | -1,865.02        | 0.00       | -1,865.02      |
| <b>Total 440 · Investment Income</b>         | 2,444.25         | 3,000.00   | -555.75        |
| <b>Total Income</b>                          | 195,193.75       | 192,000.00 | 3,193.75       |
| <b>Gross Profit</b>                          | 195,193.75       | 192,000.00 | 3,193.75       |
| <b>Expense</b>                               |                  |            |                |
| <b>Administrative &amp; Office</b>           |                  |            |                |
| 540 · Credit Card Service Fees               | 0.20             | 25.00      | -24.80         |
| 541 · Computer Software/Equip/Email          | 1,763.61         | 1,000.00   | 763.61         |
| 542 · Telephone                              |                  |            |                |
| 542.01 · Conference Calls                    | 2,129.95         | 3,000.00   | -870.05        |
| 542.02 · Telephone                           | 3,026.32         | 3,500.00   | -473.68        |
| <b>Total 542 · Telephone</b>                 | 5,156.27         | 6,500.00   | -1,343.73      |
| 544 · Office Supplies                        | 14.83            | 500.00     | -485.17        |
| 545 · Web Maintenance                        | 287.88           |            |                |
| 546 · Postage                                | 1,126.75         | 1,500.00   | -373.25        |
| 548 · Printing & Stationary                  |                  |            |                |
| 548.02 · Printing & Stationary General       | 721.98           | 0.00       | 721.98         |
| 548 · Printing & Stationary - Other          | 1,935.88         | 2,000.00   | -64.12         |
| <b>Total 548 · Printing &amp; Stationary</b> | 2,657.86         | 2,000.00   | 657.86         |
| 549 · Professional Fees Merrill Lynch        | 150.00           | 150.00     | 0.00           |
| 566 · Audit Fees                             | 3,587.36         | 4,000.00   | -412.64        |
| 579 · Bank Charges & Over/Short              | 0.00             | 50.00      | -50.00         |
| 699.03 · SLP Department Expense              | 89,324.96        | 89,000.00  | 324.96         |
| <b>Total Administrative &amp; Office</b>     | 104,069.72       | 104,725.00 | -655.28        |

**Cali-Nev-Ha District of Key Club Int'l**  
**General Fund Revenue & Expense vs Budget**  
 July 2015 through June 2016

|  | General          |                  |                   |
|--|------------------|------------------|-------------------|
|  | Jul '15 - Jun 16 | Budget           | \$ Over Budget    |
| <b>Committee Expense</b>                   |                  |                  |                   |
| 685 · Prada Scholarship (Matching)         | 500.00           | 500.00           | 0.00              |
| 690 · District Project Chair T&O           | 0.00             | 150.00           | -150.00           |
| 691 · Member Relations Chair T&O           | 129.15           | 150.00           | -20.85            |
| 692 · Policy, Int'l & Elec. Chair T&O      | 149.34           | 150.00           | -0.66             |
| 693 · Kiwanis Family & Fdn Chair T&O       | 49.50            | 150.00           | -100.50           |
| 694 · Membership Recognitio Chair T&O      | 327.28           | 350.00           | -22.72            |
| 695.01 · Comm & Marketing Chair T&O        | 0.00             | 150.00           | -150.00           |
| 696 · Convention Chair Expense             | 99.65            | 350.00           | -250.35           |
| 697 · News Editor Chair T&O                | 0.00             | 150.00           | -150.00           |
| 697.01 · Tech Editor Expense               | 0.00             | 150.00           | -150.00           |
| 697.03 · Service Expo Coordinator          | 0.00             | 100.00           | -100.00           |
| 697.04 · PTP Coordinator                   | 0.00             | 150.00           | -150.00           |
| 697.06 · College Expo Coordinator          | 0.00             | 150.00           | -150.00           |
| 697.07 · Graphics Dept Coordinator         | 0.00             | 150.00           | -150.00           |
| 697.08 · SAA Coordinator                   | 66.61            | 150.00           | -83.39            |
| 697.09 · Key Leader Coordinator            | 0.00             | 150.00           | -150.00           |
| 699.01 · Kiwanis Committe Reimbursement    | 4,340.71         | 9,000.00         | -4,659.29         |
| 699.05 · FDN Training Funds Reimbursemen   | 4,979.99         | 12,500.00        | -7,520.01         |
| <b>Total Committee Expense</b>             | <b>10,642.23</b> | <b>24,600.00</b> | <b>-13,957.77</b> |
| <b>Lt. Governors Travel &amp; Per Diem</b> |                  |                  |                   |
| 601 · Lt. Governor T&O Div. 1              | 450.00           | 450.00           | 0.00              |
| 602 · Lt. Governor T&O Div. 2              | 458.21           | 700.00           | -241.79           |
| 603 · Lt. Governor T&O Div. 3              | 297.84           | 300.00           | -2.16             |
| 603.01 · Lt. Governor T&O Div 3 South      | 393.49           | 450.00           | -56.51            |
| 604 · Lt. Governor T&O Div. 4 East         | 0.00             | 600.00           | -600.00           |
| 604.01 · Lt. Governor T&O Div. 4 West      | 450.00           | 450.00           | 0.00              |
| 604.02 · Lt. Governor T & O Div. 4 North   | 500.00           | 500.00           | 0.00              |
| 605 · Lt. Governor T&O Div. 5 North        | 347.94           | 500.00           | -152.06           |
| 605.01 · Lt. Governor T&O Div. 5 South     | 350.00           | 350.00           | 0.00              |
| 606 · Lt. Governor T&O Div. 6 North        | 524.62           | 650.00           | -125.38           |
| 606.01 · Lt Governor T&O Div. 6 South      | 400.00           | 400.00           | 0.00              |
| 607 · Lt. Governor T&O Div. 7              | 407.23           | 650.00           | -242.77           |
| 607.01 · Lt. Governor T & O Div. 7 South   | 499.11           | 500.00           | -0.89             |
| 608 · Lt. Governor T&O Div. 8              | 500.00           | 500.00           | 0.00              |
| 610 · Lt. Governor T&O Div. 10 North       | 350.00           | 350.00           | 0.00              |
| 610.01 · Lt. Governor T&O Div 10 South     | 396.08           | 550.00           | -153.92           |
| 611 · Lt. Governor T&O Div. 11             | 340.58           | 700.00           | -359.42           |
| 612 · Lt. Governor T&O Div. 12 West        | 324.16           | 550.00           | -225.84           |
| 612.01 · Lt. Governor T&O Div. 12 East     | 500.00           | 500.00           | 0.00              |
| 612.02 · Lt. Gov. T&O Div. 12 South        | 550.00           | 550.00           | 0.00              |
| 613 · Lt. Governor T&O Div. 13 North       | 396.40           | 450.00           | -53.60            |
| 613.01 · Lt. Governor T&O Div. 13 South    | 450.00           | 450.00           | 0.00              |
| 613.03 · Div 13 West LTG T&O               | 0.00             | 0.00             | 0.00              |



10:01 AM

11/18/16

Accrual Basis

**Cali-Nev-Ha District of Key Club Int'l**  
**General Fund Revenue & Expense vs Budget**  
 July 2015 through June 2016

|   | General          |          |                |
|---|------------------|----------|----------------|
|   | Jul '15 - Jun 16 | Budget   | \$ Over Budget |
| 614 · Lt. Governor T&O Div. 14          | 301.72           | 350.00   | -48.28         |
| 615 · Lt. Governor T&O Div. 15          | 700.00           | 700.00   | 0.00           |
| 616 · Lt. Governor T&O Div. 16          | 450.00           | 450.00   | 0.00           |
| 616.01 · LT. Gov T&O Div. 16 South      | 350.00           | 350.00   | 0.00           |
| 616.03 · Div. 16 East LTG T&O           | 0.00             | 0.00     | 0.00           |
| 616.04 · Div. 16 West LTG T&O           | 0.00             | 0.00     | 0.00           |
| 618 · Lt. Governor T&O Div. 18 East     | 498.08           | 500.00   | -1.92          |
| 618.01 · Lt. Governor T&O Div 18 West   | 307.23           | 400.00   | -92.77         |
| 619 · Lt. Governor T&O Div. 19 South    | 450.00           | 450.00   | 0.00           |
| 619.01 · Lt. Governor T&O Div. 19 North | 500.00           | 500.00   | 0.00           |
| 620 · Lt. Governor T&O Div. 20          | 100.00           | 100.00   | 0.00           |
| 621 · Lt. Governor T&O Div. 21          | 285.76           | 600.00   | -314.24        |
| 622 · Lt. Governor T&O Div. 22 H        | 348.66           | 400.00   | -51.34         |
| 622.01 · Lt. Governor T&O Div. 22 K     | 77.19            | 400.00   | -322.81        |
| 622.02 · Lt. Governor T&O Div. 22 M     | 0.00             | 1,100.00 | -1,100.00      |
| 623 · Lt. Governor T&O Div. 23          | 102.50           | 700.00   | -597.50        |
| 624 · Lt. Governor T&O Div. 24          | 100.00           | 100.00   | 0.00           |
| 625.03 · Lt. Governor T&O Div. 25 East  | 400.00           | 500.00   | -100.00        |
| 625.04 · Lt. Governor T&O Div. 25 West  | 436.14           | 450.00   | -13.86         |
| 626 · Lt. Governor T&O Div. 26 South    | 450.00           | 450.00   | 0.00           |
| 626.05 · Lt. Governor T&O Div. 26 North | 400.00           | 400.00   | 0.00           |
| 627 · Lt. Governor T&O Div. 27 North    | 413.30           | 450.00   | -36.70         |
| 627.01 · Lt. Governor T&O Div 27 South  | 500.00           | 500.00   | 0.00           |
| 628.01 · Lt. Governor T&O Div. 28 South | 58.95            | 500.00   | -441.05        |
| 628.02 · Lt. Governor T&O Div. 28 North | 0.00             | 650.00   | -650.00        |
| 628.03 · Lt. Governor T&O Div. 28 West  | 800.00           | 800.00   | 0.00           |
| 629 · Lt. Governor T&O Div. 29          | 257.59           | 300.00   | -42.41         |
| 630 · Lt. Governor T&O Div. 30 North    | 550.00           | 550.00   | 0.00           |
| 630.01 · Lt. Governor T&O Div. 30 South | 698.99           | 700.00   | -1.01          |
| 631 · Lt. Governor T&O Div. 31          | 422.78           | 500.00   | -77.22         |
| 632 · Lt. Governor T&O Div. 32          | 699.30           | 700.00   | -0.70          |
| 633 · Lt. Governor T&O Div. 33          | 0.00             | 500.00   | -500.00        |
| 634 · Lt. Governor T&O Div. 34 North    | 502.06           | 700.00   | -197.94        |
| 634.01 · Lt. Governor T&O Div. 34 South | 0.00             | 550.00   | -550.00        |
| 635 · Lt. Governor T&O Div. 35 East     | 500.00           | 500.00   | 0.00           |
| 635.01 · Lt. Governor T&O Div. 35 West  | 0.00             | 550.00   | -550.00        |
| 636 · Lt. Governor T&O Div. 36 East     | 350.00           | 400.00   | -50.00         |
| 636.01 · Lt. Governor T&O Div. 36 West  | 551.91           | 600.00   | -48.09         |
| 637.01 · Lt. Governor T&O Div. 37 South | 400.00           | 450.00   | -50.00         |
| 637.02 · Lt. Governor T&O Div. 37 North | 0.00             | 550.00   | -550.00        |
| 637.03 · Lt. Governor T&O Div. 37 East  | 500.00           | 500.00   | 0.00           |
| 638 · Lt. Governor T&O Div. 38 East     | 80.78            | 350.00   | -269.22        |
| 638.01 · Lt. Governor T&O Div. 38 West  | 550.00           | 550.00   | 0.00           |
| 639 · Lt. Governor T&O Div. 39          | 123.50           | 550.00   | -426.50        |
| 641 · Lt. Governor T&O Div. 41 South    | 0.00             | 500.00   | -500.00        |
| 641.01 · Lt. Governor T&O Div. 41 North | 350.00           | 350.00   | 0.00           |

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Accrual Basis

**Cali-Nev-Ha District of Key Club Int'l**  
**General Fund Revenue & Expense vs Budget**  
 July 2015 through June 2016

|  | General           |                   |                   |
|--|-------------------|-------------------|-------------------|
|  | Jul '15 - Jun 16  | Budget            | \$ Over Budget    |
| 642 · Lt. Governor T&O Div. 42 East              | 400.00            | 400.00            | 0.00              |
| 642.01 · Lt. Governor T&O Div. 42 West           | 0.00              | 350.00            | -350.00           |
| 643 · Lt. Governor T&O Div. 43                   | 318.55            | 400.00            | -81.45            |
| 644.01 · Lt. Governor T&O Div. 44 North          | 412.05            | 600.00            | -187.95           |
| 644.02 · Lt. Governor T&O Div. 44 South          | 251.45            | 700.00            | -448.55           |
| 645 · Lt. Governor T&O Div. 45                   | 299.35            | 300.00            | -0.65             |
| 646 · Lt. Governor T&O Div. 46 North             | 494.00            | 500.00            | -6.00             |
| 646.01 · Lt. Governor T&O Div. 46 South          | 319.68            | 400.00            | -80.32            |
| 647 · Lt. Governor T&O Div. 47                   | 75.51             | 400.00            | -324.49           |
| <b>Total Lt. Governors Travel &amp; Per Diem</b> | <b>26,022.69</b>  | <b>37,300.00</b>  | <b>-11,277.31</b> |
| <b>Officer &amp; Board</b>                       |                   |                   |                   |
| 582 · Governor Travel & Office                   | 5,487.97          | 5,500.00          | -12.03            |
| 591 · Secretary Travel & Office                  | 3,200.00          | 3,200.00          | 0.00              |
| 592 · Treasurer Travel & Office                  | 3,200.00          | 3,200.00          | 0.00              |
| 596 · Exec Board Exp. April-June                 | 422.20            | 1,500.00          | -1,077.80         |
| 597.03 · ICON Travel-LTG's & IP Gov.             | 4,235.00          | 7,040.00          | -2,805.00         |
| 597.04 · Hawaii Conv. Support                    | 0.00              | 1,500.00          | -1,500.00         |
| 597.05 · Support of Hawaii Travel - DCON         | 2,000.00          | 2,000.00          | 0.00              |
| 598 · Key Leader Scholarships                    | 840.00            | 0.00              | 840.00            |
| 599 · Board Gift to Governor                     | 120.00            | 135.00            | -15.00            |
| 650 · Board Reserve                              | 1,805.30          | 500.00            | 1,305.30          |
| 651 · Board Meeting Expenses                     | 337.15            | 500.00            | -162.85           |
| <b>Total Officer &amp; Board</b>                 | <b>21,647.62</b>  | <b>25,075.00</b>  | <b>-3,427.38</b>  |
| <b>Total Expense</b>                             | <b>162,382.26</b> | <b>191,700.00</b> | <b>-29,317.74</b> |
| <b>Net Ordinary Income</b>                       | <b>32,811.49</b>  | <b>300.00</b>     | <b>32,511.49</b>  |
| <b>Other Income/Expense</b>                      |                   |                   |                   |
| <b>Other Income</b>                              |                   |                   |                   |
| 846.10 · Fall Rally North Income-DP              | 119,321.00        | 0.00              | 119,321.00        |
| 846.20 · Fall Rally South Income-DP              | 276,453.00        | 0.00              | 276,453.00        |
| 849 · Contributions PTP                          | 114,385.93        | 0.00              | 114,385.93        |
| 850 · Dist Proj. Income (Eliminate)              | 24.00             | 0.00              | 24.00             |
| 861 · Fund Raising Inc (Polos & Ties)            | 6,448.00          | 0.00              | 6,448.00          |
| 862 · Misc. Inc. (Ribbons & Buttons)             | 5,757.00          | 0.00              | 5,757.00          |
| <b>Total Other Income</b>                        | <b>522,388.93</b> | <b>0.00</b>       | <b>522,388.93</b> |
| <b>Other Expense</b>                             |                   |                   |                   |
| 856.10 · Fall Rally North Expense                | 92,405.63         | 0.00              | 92,405.63         |
| 856.15 · Fall Rally South Expense                | 239,348.69        | 0.00              | 239,348.69        |
| 858 · Contribution CNH Fdn-PTP                   | 182,361.82        | 0.00              | 182,361.82        |

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Accrual Basis

**Cali-Nev-Ha District of Key Club Int'l**  
**General Fund Revenue & Expense vs Budget**  
July 2015 through June 2016

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|   | Jul '15 - Jun 16  | General<br>Budget | \$ Over Budget    |
|---|-------------------|-------------------|-------------------|
| 864 · Fund Raising Exp(Polos & Ties)                  |                   |                   |                   |
| 864.01 · Ribbons & Buttons Expense                    | 1,800.79          |                   |                   |
| 864 · Fund Raising Exp(Polos & Ties) - Other          | 6,750.38          | 0.00              | 6,750.38          |
| <b>Total 864 · Fund Raising Exp(Polos &amp; Ties)</b> | <b>8,551.17</b>   | <b>0.00</b>       | <b>8,551.17</b>   |
| 865 · Depreciation Expense                            | 271.72            |                   |                   |
| 890 · CNH Foundation KC Scholarships                  | 52,928.00         |                   |                   |
| <b>Total Other Expense</b>                            | <b>575,867.03</b> | <b>0.00</b>       | <b>575,867.03</b> |
| <b>Net Other Income</b>                               | <b>-53,478.10</b> | <b>0.00</b>       | <b>-53,478.10</b> |
| <b>Net Income</b>                                     | <b>-20,666.61</b> | <b>300.00</b>     | <b>-20,966.61</b> |

**Cali-Nev-Ha District of Key Club Int'l**  
**District Convention Revenue & Expense vs Budget**  
 July 2015 through June 2016

|   | District Convention |                   |                   |
|---|---------------------|-------------------|-------------------|
|   | Jul '15 - Jun 16    | Budget            | \$ Over Budget    |
| <b>Ordinary Income/Expense</b>                        |                     |                   |                   |
| <b>Income</b>   |                     |                   |                   |
| 20.401 · Registration Fees                            |                     |                   |                   |
| 401.01 · Registration Fees                            | 436,777.99          | 473,616.00        | -36,838.01        |
| 401.03 · Late Registration Fees                       | 71,195.00           | 43,400.00         | 27,795.00         |
| 20.401 · Registration Fees - Other                    | 10.00               |                   |                   |
| <b>Total 20.401 · Registration Fees</b>               | <b>507,982.99</b>   | <b>517,016.00</b> | <b>-9,033.01</b>  |
| 20.410 · Hotel Rebates                                | 6,620.00            | 8,000.00          | -1,380.00         |
| 21.404 · Meals & Governor's Gift                      |                     |                   |                   |
| 404.05 · Board Dinner                                 | 1,620.00            | 2,500.00          | -880.00           |
| <b>Total 21.404 · Meals &amp; Governor's Gift</b>     | <b>1,620.00</b>     | <b>2,500.00</b>   | <b>-880.00</b>    |
| <b>Total Income</b>                                   | <b>516,222.99</b>   | <b>527,516.00</b> | <b>-11,293.01</b> |
| <b>Gross Profit</b>                                   | <b>516,222.99</b>   | <b>527,516.00</b> | <b>-11,293.01</b> |
| <b>Expense</b>  |                     |                   |                   |
| 20.506 · Adult Criminal Background Check              | 5,587.35            | 7,500.00          | -1,912.65         |
| 20.508 · Audio Visual-General Sessions                | 42,427.71           | 38,128.00         | 4,299.71          |
| 20.509 · Audio Visual-Seminars                        | 2,203.20            | 2,075.00          | 128.20            |
| 20.510 · Audit Fees                                   | 1,032.84            | 1,000.00          | 32.84             |
| 20.512 · Awards                                       | 4,700.81            | 5,000.00          | -299.19           |
| 20.520 · Band or DJ                                   | 1,571.07            | 1,000.00          | 571.07            |
| 20.522 · Board Old/New Expense                        |                     |                   |                   |
| 522.12 · Board (New) Social                           | 1,509.02            | 1,490.00          | 19.02             |
| 522.20 · Board & Officer Pins                         | 487.39              | 500.00            | -12.61            |
| <b>Total 20.522 · Board Old/New Expense</b>           | <b>1,996.41</b>     | <b>1,990.00</b>   | <b>6.41</b>       |
| 20.530 · Comp Housing & Meal Expense                  |                     |                   |                   |
| 530.02 · Board Meals                                  | 12,471.57           | 12,540.00         | -68.43            |
| 530.04 · Committee Meals                              | 3,643.38            | 3,776.00          | -132.62           |
| 530.06 · VIP Meals                                    | 1,821.69            | 1,478.00          | 343.69            |
| 530.07 · Housing-Board                                | 19,680.34           | 15,093.00         | 4,587.34          |
| 530.08 · Housing-Committee                            | 4,976.54            | 6,602.00          | -1,625.46         |
| 530.09 · Housing-VIP's                                | 1,578.60            | 1,756.00          | -177.40           |
| <b>Total 20.530 · Comp Housing &amp; Meal Expense</b> | <b>44,172.12</b>    | <b>41,245.00</b>  | <b>2,927.12</b>   |
| 20.533 · Convention Center Expense                    | 19,222.50           | 20,517.00         | -1,294.50         |
| 20.554 · Convention T-Shirts                          | 12,830.13           | 15,600.00         | -2,769.87         |
| 20.565 · Hospitality Programs                         | 3,408.60            | 3,640.00          | -231.40           |
| 20.575 · Old Board Dinner                             | 1,600.22            | 2,500.00          | -899.78           |

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Accrual Basis

**Cali-Nev-Ha District of Key Club Int'l**  
**District Convention Revenue & Expense vs Budget**  
 July 2015 through June 2016

|  | District Convention |            |                |
|--|---------------------|------------|----------------|
|  | Jul '15 - Jun 16    | Budget     | \$ Over Budget |
| <b>20.576 · Meal Expenses</b>                    |                     |            |                |
| 576.03 · Saturday Dinner                         | 112,774.90          | 120,967.00 | -8,192.10      |
| 576.04 · Saturday Breakfast                      | 63,316.08           | 77,594.00  | -14,277.92     |
| 576.05 · Sunday Brunch                           | 73,441.76           | 68,778.00  | 4,663.76       |
| 576.06 · Saturday Lunch                          | 71,457.62           | 75,407.00  | -3,949.38      |
| 576.08 · Friday Board Lunch                      | 6,119.40            | 6,090.00   | 29.40          |
| 576.09 · Water Service                           | 4,404.87            | 1,500.00   | 2,904.87       |
| <b>Total 20.576 · Meal Expenses</b>              | 331,514.63          | 350,336.00 | -18,821.37     |
| <b>20.660 · Postage</b>                          | 0.00                | 100.00     | -100.00        |
| <b>20.662 · Pre-Planning Expense</b>             | 1,950.50            | 2,000.00   | -49.50         |
| <b>20.666 · Printing</b>                         | 5,143.99            | 5,800.00   | -656.01        |
| <b>20.670 · Registration Expenses</b>            |                     |            |                |
| 670.03 · Registration Expense-General            | 0.00                | 2,500.00   | -2,500.00      |
| 670.05 · Registration Otoweb Expense             | 73.00               | 100.00     | -27.00         |
| 20.670 · Registration Expenses - Other           | 1,314.79            | 0.00       | 1,314.79       |
| <b>Total 20.670 · Registration Expenses</b>      | 1,387.79            | 2,600.00   | -1,212.21      |
| <b>20.671 · Name Badge Processor</b>             | 2,100.00            | 2,100.00   | 0.00           |
| <b>20.672 · Rentals</b>                          |                     |            |                |
| 672.40 · Rental of Van/Truck                     | 0.00                | 1,100.00   | -1,100.00      |
| 20.672 · Rentals - Other                         | 730.81              |            |                |
| <b>Total 20.672 · Rentals</b>                    | 730.81              | 1,100.00   | -369.19        |
| <b>20.676 · Ribbons</b>                          | 363.03              |            |                |
| <b>20.686 · Souvenir Item</b>                    | 6,581.16            | 6,584.00   | -2.84          |
| <b>20.690 · Speaker Fees &amp; Expense</b>       |                     |            |                |
| 690.01 · Speakers General Session                | 4,006.00            | 4,000.00   | 6.00           |
| 20.690 · Speaker Fees & Expense - Other          | -175.40             |            |                |
| <b>Total 20.690 · Speaker Fees &amp; Expense</b> | 3,830.60            | 4,000.00   | -169.40        |
| <b>20.700 · Staging Backdrop</b>                 | 7,500.00            | 7,500.00   | 0.00           |
| <b>20.706 · Staff Travel &amp; Housing</b>       | 1,655.86            | 1,750.00   | -94.14         |
| <b>20.707 · Staff Salary</b>                     | 0.00                | 600.00     | -600.00        |
| <b>20.730 · Telephone</b>                        | 327.75              | 300.00     | 27.75          |
| <b>Total Expense</b>                             | 503,839.08          | 524,965.00 | -21,125.92     |
| <b>Net Ordinary Income</b>                       | 12,383.91           | 2,551.00   | 9,832.91       |

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Accrual Basis

**Cali-Nev-Ha District of Key Club Int'l**  
**District Convention Revenue & Expense vs Budget**  
July 2015 through June 2016

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|                            | Jul '15 - Jun 16 | District Convention<br>Budget | \$ Over Budget  |
|----------------------------|------------------|-------------------------------|-----------------|
| Other Income/Expense       |                  |                               |                 |
| Other Expense              |                  |                               |                 |
| 865 - Depreciation Expense | 343.00           |                               |                 |
| Total Other Expense        | 343.00           |                               |                 |
| Net Other Income           | -343.00          |                               |                 |
| <b>Net Income</b>          | <b>12,040.91</b> | <b>2,551.00</b>               | <b>9,489.91</b> |

**Cal-Nev-Ha Circle K District**  
**Balance Sheet Prev Year Comparison**  
As of June 30, 2016

|  | <u>Jun 30, 16</u> | <u>Jun 30, 15</u> |
|--|-------------------|-------------------|
| <b>ASSETS</b>                          |                   |                   |
| <b>Current Assets</b>                  |                   |                   |
| <b>Checking/Savings</b>                |                   |                   |
| 110.15 · Chino Bank Checking           | 6,709.77          | 5,279.48          |
| 110.20 · Chino Savings                 | 5,094.39          | 5,081.63          |
| 112 · Capital One Money Market         | 35,420.44         | 44,801.12         |
| <b>Total Checking/Savings</b>          | 47,224.60         | 55,162.23         |
| <b>Other Current Assets</b>            |                   |                   |
| 120 · Accounts Receivable              | 2,222.00          | 0.00              |
| 130 · Inventory                        | 1,217.87          | 1,301.17          |
| 140 · Prepaid Expenses                 | 709.00            | 1,293.90          |
| 170 · Deposits                         | 6,400.00          | 4,400.00          |
| <b>Total Other Current Assets</b>      | 10,548.87         | 6,995.07          |
| <b>Total Current Assets</b>            | 57,773.47         | 62,157.30         |
| <b>TOTAL ASSETS</b>                    | <b>57,773.47</b>  | <b>62,157.30</b>  |
| <b>LIABILITIES &amp; EQUITY</b>        |                   |                   |
| <b>Liabilities</b>                     |                   |                   |
| <b>Current Liabilities</b>             |                   |                   |
| <b>Other Current Liabilities</b>       |                   |                   |
| 205.00 · Accounts Payable              | 14,716.93         | 18,894.91         |
| <b>Total Other Current Liabilities</b> | 14,716.93         | 18,894.91         |
| <b>Total Current Liabilities</b>       | 14,716.93         | 18,894.91         |
| <b>Total Liabilities</b>               | 14,716.93         | 18,894.91         |
| <b>Equity</b>                          |                   |                   |
| 335 · Undesignated Net Assets          | 43,262.39         | 39,844.51         |
| Net Income                             | -205.85           | 3,417.88          |
| <b>Total Equity</b>                    | 43,056.54         | 43,262.39         |
| <b>TOTAL LIABILITIES &amp; EQUITY</b>  | <b>57,773.47</b>  | <b>62,157.30</b>  |

**Cal-Nev-Ha Circle K District**  
**General Fund Revenue & Expense vs Budget**  
 July 2015 through June 2016

|  | General Fund     |                  |                 |
|--|------------------|------------------|-----------------|
|  | Jul '15 - Jun 16 | Budget           | \$ Over Budget  |
| <b>Ordinary Income/Expense</b>         |                  |                  |                 |
| <b>Income</b>                          |                  |                  |                 |
| 401 · District Dues                    | 28,823.00        | 26,100.00        | 2,723.00        |
| 417 · Int'l Convention Revenue         | 926.00           | 600.00           | 326.00          |
| 418 · President's Retreat              | 2,725.00         | 1,900.00         | 825.00          |
| 419 · Spring Training Conference       | 3,323.00         | 3,000.00         | 323.00          |
| 420.04 · Supply Sales at Conventions   | 0.00             | 1,400.00         | -1,400.00       |
| 440 · Investment Income                |                  |                  |                 |
| 440.10 · Interest Income               | 211.46           | 0.00             | 211.46          |
| 440 · Investment Income - Other        | 0.00             | 400.00           | -400.00         |
| <b>Total 440 · Investment Income</b>   | <b>211.46</b>    | <b>400.00</b>    | <b>-188.54</b>  |
| <b>Total Income</b>                    | <b>36,008.46</b> | <b>33,400.00</b> | <b>2,608.46</b> |
| <b>Expense</b>                         |                  |                  |                 |
| <b>Administrative</b>                  |                  |                  |                 |
| 541 · Computer Supplies & Support      | 188.89           | 50.00            | 138.89          |
| 542 · Telephone                        | 402.14           | 500.00           | -97.86          |
| 542.05 · Web Site Maintenance          | 132.00           | 150.00           | -18.00          |
| 544 · Office Supplies                  | 0.00             | 200.00           | -200.00         |
| 546 · Postage                          | 162.46           | 250.00           | -87.54          |
| 548 · Printing & Stationery            | 253.18           | 500.00           | -246.82         |
| 566 · Audit Fees                       | 560.09           | 635.00           | -74.91          |
| 579 · Bank Charges & Over/Short        | -40.00           | 25.00            | -65.00          |
| 699.03 · SLP Department Expense        | 4,962.52         | 5,000.00         | -37.48          |
| <b>Total Administrative</b>            | <b>6,621.28</b>  | <b>7,310.00</b>  | <b>-688.72</b>  |
| <b>Committee</b>                       |                  |                  |                 |
| 650 · Board Reserve                    | 407.47           | 2,000.00         | -1,592.53       |
| 681 · Board Meeting Expense            | 36.70            | 50.00            | -13.30          |
| 682 · Membership Development           | 0.00             | 150.00           | -150.00         |
| 684 · Training Funds Reimbursement     | 1,267.31         | 0.00             | 1,267.31        |
| 685 · Kiwanis Committee Reimbursement  | 344.26           | 1,500.00         | -1,155.74       |
| 690 · Kiwanis Family Chair             | 330.15           | 450.00           | -119.85         |
| 692 · International Convention         | 2,166.72         | 1,400.00         | 766.72          |
| 693 · DLS Service Project              |                  |                  |                 |
| 693.01 · Service Project Chair         | 0.00             | 200.00           | -200.00         |
| 693.05 · Service Projects Expenses     | 221.59           | 450.00           | -228.41         |
| <b>Total 693 · DLS Service Project</b> | <b>221.59</b>    | <b>650.00</b>    | <b>-428.41</b>  |



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Accrual Basis

**Cal-Nev-Ha Circle K District**  
**General Fund Revenue & Expense vs Budget**  
 July 2015 through June 2016

|  | General Fund     |                  |                  |
|--|------------------|------------------|------------------|
|  | Jul '15 - Jun 16 | Budget           | \$ Over Budget   |
| 694 · Awards Chair                               | 150.00           | 150.00           | 0.00             |
| 695 · Tech Chair                                 | 0.00             | 50.00            | -50.00           |
| 697 · Comm & Marketing Chair                     | 147.24           | 200.00           | -52.76           |
| 698 · Miscellaneous                              | 0.00             | 90.00            | -90.00           |
| <b>Total Committee</b>                           | <b>5,071.44</b>  | <b>6,690.00</b>  | <b>-1,618.56</b> |
| <b>Lt. Governors Travel &amp; Per Diem</b>       |                  |                  |                  |
| 601 · Lt. Governor T&O Capital                   | 499.24           | 500.00           | -0.76            |
| 602 · Lt. Governor T&O Central Coast             | -20.94           | 500.00           | -520.94          |
| 603 · Lt. Governor T&O Metro                     | 160.99           | 450.00           | -289.01          |
| 604 · Lt. Governor T&O Magic Kingdom             | 450.00           | 450.00           | 0.00             |
| 605 · Lt. Governor T&O Paradise                  | 450.00           | 450.00           | 0.00             |
| 606 · Lt. Governor T&O Desert Oasis              | 500.00           | 500.00           | 0.00             |
| 607 · Lt. Governor T&O Foothill                  | 450.00           | 450.00           | 0.00             |
| 609 · Lt. Governor T&O Golden Gate               | 253.15           | 500.00           | -246.85          |
| 610 · Lt. Governor T&O Sunset                    | 316.76           | 500.00           | -183.24          |
| <b>Total Lt. Governors Travel &amp; Per Diem</b> | <b>3,059.20</b>  | <b>4,300.00</b>  | <b>-1,240.80</b> |
| <b>Officer and Board</b>                         |                  |                  |                  |
| 582 · Governor Travel & Expense                  | 2,500.00         | 2,500.00         | 0.00             |
| 588 · Governor Travel (April-June)               | 739.88           | 750.00           | -10.12           |
| 591 · Secretary Travel & Office                  | 0.00             | 1,000.00         | -1,000.00        |
| 592 · Treasurer Travel & Office                  | 328.66           | 1,000.00         | -671.34          |
| 594 · Pub Editor Travel & Office                 | 49.80            |                  |                  |
| 595 · Spring Training Conference                 | 1,945.90         | 2,500.00         | -554.10          |
| 597.01 · Board Travel to Hawaii                  | 2,639.04         | 4,000.00         | -1,360.96        |
| 597.03 · Incentive Program                       | 796.44           | 500.00           | 296.44           |
| 598 · Retreat Expense                            | 1,267.56         | 1,900.00         | -632.44          |
| <b>Total Officer and Board</b>                   | <b>10,267.28</b> | <b>14,150.00</b> | <b>-3,882.72</b> |
| <b>Total Expense</b>                             | <b>25,019.20</b> | <b>32,450.00</b> | <b>-7,430.80</b> |
| <b>Net Ordinary Income</b>                       | <b>10,989.26</b> | <b>950.00</b>    | <b>10,039.26</b> |
| <b>Other Income/Expense</b>                      |                  |                  |                  |
| <b>Other Income</b>                              |                  |                  |                  |
| <b>District Project Revenue</b>                  |                  |                  |                  |
| 843 · Dist. Prof. Dev. Conf. Income              | 8,637.50         | 0.00             | 8,637.50         |
| 843.05 · DLSSP Income                            | 3,105.00         |                  |                  |
| 844 · Kiwanis Family House                       | 16,866.62        | 0.00             | 16,866.62        |
| 846 · District Project Income PTP                | 11,153.06        | 0.00             | 11,153.06        |

**Cal-Nev-Ha Circle K District**  
**General Fund Revenue & Expense vs Budget**  
 July 2015 through June 2016

|   | General Fund     |               |                  |
|---|------------------|---------------|------------------|
|   | Jul '15 - Jun 16 | Budget        | \$ Over Budget   |
| 846.01 · Crazy Komp Income (PTP)                | 4,630.00         | 0.00          | 4,630.00         |
| 848 · DP Income- (Eliminate)                    | 38,202.98        | 0.00          | 38,202.98        |
| <b>Total District Project Revenue</b>           | <b>82,595.16</b> | <b>0.00</b>   | <b>82,595.16</b> |
| <b>Total Other Income</b>                       | <b>82,595.16</b> | <b>0.00</b>   | <b>82,595.16</b> |
| <b>Other Expense</b>                            |                  |               |                  |
| <b>District Project Expense</b>                 |                  |               |                  |
| 851 · District Project Expense PTP              |                  |               |                  |
| 851.01 · Crazy Komp Expense (PTP)               | 1,246.52         | 0.00          | 1,246.52         |
| <b>Total 851 · District Project Expense PTP</b> | <b>1,246.52</b>  | <b>0.00</b>   | <b>1,246.52</b>  |
| 852 · Dist. Prof. Dev. Conf. Expense            | 6,213.83         | 0.00          | 6,213.83         |
| 852.05 · DLSSP Expense                          | 1,639.15         |               |                  |
| 853 · Kiwanis Family House                      | 16,866.62        |               |                  |
| 856 · Dist Proj Contribution-CNH Fdn            | 14,536.54        |               |                  |
| 858 · UNICEF (Eliminate)                        | 38,202.98        |               |                  |
| <b>Total District Project Expense</b>           | <b>78,705.64</b> | <b>0.00</b>   | <b>78,705.64</b> |
| 890 · Kiwanis CNH Fdn Scholarships              | 12,732.11        |               |                  |
| <b>Total Other Expense</b>                      | <b>91,437.75</b> | <b>0.00</b>   | <b>91,437.75</b> |
| <b>Net Other Income</b>                         | <b>-8,842.59</b> | <b>0.00</b>   | <b>-8,842.59</b> |
| <b>Net Income</b>                               | <b>2,146.67</b>  | <b>950.00</b> | <b>1,196.67</b>  |

**Cal-Nev-Ha Circle K District**  
**District Convention Revenue & Expense vs Budget**  
 July 2015 through June 2016

|   | District Convention |            |                |
|---|---------------------|------------|----------------|
|   | Jul '15 - Jun 16    | Budget     | \$ Over Budget |
| <b>Ordinary Income/Expense</b>            |                     |            |                |
| <b>Income</b>                             |                     |            |                |
| <b>20.401 · Registration Fees</b>         |                     |            |                |
| 401.01 · Early Registration               | 102,040.00          | 115,280.00 | -13,240.00     |
| 401.02 · Kiwanis Registration             | 1,179.00            | 1,310.00   | -131.00        |
| 401.03 · Registration                     | 377.00              | 5,130.00   | -4,753.00      |
| 401.06 · Day Pass Registration            | 375.00              | 300.00     | 75.00          |
| <b>Total 20.401 · Registration Fees</b>   | 103,971.00          | 122,020.00 | -18,049.00     |
| 20.412 · Housing Rebate                   | 4,150.00            | 4,000.00   | 150.00         |
| <b>20.420 · Fund Raising Income</b>       |                     |            |                |
| 420.01 · Fund Raising Ads                 | 435.00              | 450.00     | -15.00         |
| <b>Total 20.420 · Fund Raising Income</b> | 435.00              | 450.00     | -15.00         |
| <b>Total Income</b>                       | 108,556.00          | 126,470.00 | -17,914.00     |
| <b>Expense</b>                            |                     |            |                |
| 20.508 · Audio Visual                     | 4,612.80            | 3,500.00   | 1,112.80       |
| 20.510 · FTC/DCON Audit Fees              | 299.80              | 300.00     | -0.20          |
| 20.512 · Awards                           | 3,869.81            | 3,000.00   | 869.81         |
| 20.520 · Band or DJ                       | 484.02              | 500.00     | -15.98         |
| 20.522 · Board Officer Pins               | 184.50              | 200.00     | -15.50         |
| <b>20.530 · Comp Housing</b>              |                     |            |                |
| 530.06 · Comp Meals                       | 1,196.00            | 1,472.00   | -276.00        |
| 530.07 · Comp Board Housing               | 323.41              | 300.00     | 23.41          |
| 530.08 · Comp Board Registration          | 0.00                | 1,012.00   | -1,012.00      |
| 530.09 · Comp VIP Housing                 | 1,186.42            | 2,514.00   | -1,327.58      |
| <b>Total 20.530 · Comp Housing</b>        | 2,705.83            | 5,298.00   | -2,592.17      |
| 20.533 · Convention Center Rental         | 250.00              | 0.00       | 250.00         |
| 20.540 · Credit Card Fees                 | 37.33               | 45.00      | -7.67          |
| 20.550 · Flowers & Decorations            | 290.08              | 600.00     | -309.92        |
| 20.562 · Hawaii (Comp) Registrations      | 600.00              | 1,000.00   | -400.00        |
| 20.565 · Honors Reception                 | 2,555.16            | 1,000.00   | 1,555.16       |
| <b>20.576 · Meals Convention</b>          |                     |            |                |
| 576.03 · Saturday Dinner                  | 32,880.00           | 36,960.00  | -4,080.00      |
| 576.05 · Sunday Brunch                    | 19,228.00           | 21,160.00  | -1,932.00      |
| 576.06 · Saturday Lunch                   | 23,428.20           | 29,796.00  | -6,367.80      |
| 576.07 · Board Lunch                      | 572.25              | 800.00     | -227.75        |
| 576.10 · Hospitality Food & Beverage      | 0.00                |            |                |
| <b>Total 20.576 · Meals Convention</b>    | 76,108.45           | 88,716.00  | -12,607.55     |
| 20.578 · Professional Expo                | 1,025.27            | 1,000.00   | 25.27          |

**Cal-Nev-Ha Circle K District**  
**District Convention Revenue & Expense vs Budget**  
 July 2015 through June 2016

|   | District Convention |                 |                  |
|---|---------------------|-----------------|------------------|
|   | Jul '15 - Jun 16    | Budget          | \$ Over Budget   |
| <b>20.662 · Pre Convention/FTC Planning</b>       |                     |                 |                  |
| 662.05 · DCON Chair Pre-Planning Expense          | 266.47              | 200.00          | 66.47            |
| 20.662 · Pre Convention/FTC Planning - Other      | 787.82              | 600.00          | 187.82           |
| <b>Total 20.662 · Pre Convention/FTC Planning</b> | 1,054.29            | 800.00          | 254.29           |
| <b>20.666 · Printing</b>                          | 6,006.69            | 6,500.00        | -493.31          |
| <b>20.670 · Registration Supplies</b>             |                     |                 |                  |
| 670.05 · Ootoweb Expense                          | 73.00               | 100.00          | -27.00           |
| 20.670 · Registration Supplies - Other            | 814.67              | 500.00          | 314.67           |
| <b>Total 20.670 · Registration Supplies</b>       | 887.67              | 600.00          | 287.67           |
| <b>20.672 · Rental Van</b>                        | 937.75              | 900.00          | 37.75            |
| <b>20.676 · Ribbons</b>                           | 377.00              | 400.00          | -23.00           |
| <b>20.686 · Souvenir Item</b>                     | 9,080.62            | 9,000.00        | 80.62            |
| <b>20.690 · Speaker Fee</b>                       | 0.00                | 0.00            | 0.00             |
| <b>20.706 · Staff Travel/Housing</b>              | 872.92              | 900.00          | -27.08           |
| <b>20.730 · FTC/DCON Telephone</b>                | 194.40              | 150.00          | 44.40            |
| <b>20.740 · Workshops</b>                         | 126.64              | 450.00          | -323.36          |
| <b>Total Expense</b>                              | 112,561.03          | 124,859.00      | -12,297.97       |
| <b>Net Ordinary Income</b>                        | -4,005.03           | 1,611.00        | -5,616.03        |
| <b>Net Income</b>                                 | <b>-4,005.03</b>    | <b>1,611.00</b> | <b>-5,616.03</b> |

**Cal-Nev-Ha Circle K District**  
**Fall Training Conference Revenue & Expense vs Budget**  
 July 2015 through June 2016

|                                      | Fall Training Conference |                  |                |
|--------------------------------------|--------------------------|------------------|----------------|
|                                      | Jul '15 - Jun 16         | Budget           | \$ Over Budget |
| <b>Ordinary Income/Expense</b>       |                          |                  |                |
| <b>Income</b>                        |                          |                  |                |
| 20.401 · Registration Fees           | 86,079.00                | 85,186.00        | 893.00         |
| 20.412 · Housing Rebate              | 0.00                     | 0.00             | 0.00           |
| 20.420 · Fund Raising Income         | 155.00                   | 200.00           | -45.00         |
| <b>Total Income</b>                  | <b>86,234.00</b>         | <b>85,386.00</b> | <b>848.00</b>  |
| <b>Expense</b>                       |                          |                  |                |
| 20.510 · FTC/DCON Audit Fees         | 95.00                    | 100.00           | -5.00          |
| 20.512 · Awards                      | 0.00                     | 100.00           | -100.00        |
| 20.520 · Band or DJ                  | 0.00                     | 600.00           | -600.00        |
| 20.530 · Comp Housing                | 1,272.71                 | 1,621.00         | -348.29        |
| 20.540 · Credit Card Fees            | 0.00                     | 25.00            | -25.00         |
| 20.550 · Flowers & Decorations       | 397.06                   | 0.00             | 397.06         |
| 20.563 · Water and Snacks            | 211.85                   | 250.00           | -38.15         |
| 20.570 · Camp Fees-Housing & Meals   | 71,999.00                | 71,064.00        | 935.00         |
| 20.571 · Incentive Prizes            | 0.00                     | 100.00           | -100.00        |
| 20.662 · Pre Convention/FTC Planning | 0.00                     | 0.00             | 0.00           |
| 20.666 · Printing                    | 1,914.64                 | 2,000.00         | -85.36         |
| 20.670 · Registration Supplies       | 317.46                   | 350.00           | -32.54         |
| 20.672 · Rental Van                  | 304.98                   | 450.00           | -145.02        |
| 20.686 · Souvenir Item               | 6,334.14                 | 6,000.00         | 334.14         |
| 20.687 · New Member Pins             | 328.65                   | 480.00           | -151.35        |
| 20.730 · FTC/DCON Telephone          | 0.00                     | 150.00           | -150.00        |
| 20.745 · Contribution                | 1,406.00                 | 1,376.00         | 30.00          |
| <b>Total Expense</b>                 | <b>84,581.49</b>         | <b>84,666.00</b> | <b>-84.51</b>  |
| <b>Net Ordinary Income</b>           | <b>1,652.51</b>          | <b>720.00</b>    | <b>932.51</b>  |
| <b>Net Income</b>                    | <b>1,652.51</b>          | <b>720.00</b>    | <b>932.51</b>  |

**Cal-Nev-Ha District of KIWIN'S**  
**Balance Sheet Prev Year Comparison**  
As of June 30, 2016

|  | <u>Jun 30, 16</u>       | <u>Jun 30, 15</u>       |
|--|-------------------------|-------------------------|
| <b>ASSETS</b>                          |                         |                         |
| <b>Current Assets</b>                  |                         |                         |
| <b>Checking/Savings</b>                |                         |                         |
| Chino Bank Checking                    | 5,304.86                | 9,206.59                |
| Chino Savings                          | 5,094.39                | 5,081.63                |
| 112 · Capital One Money Market         | 25,132.70               | 66,787.13               |
| <b>Total Checking/Savings</b>          | <u>35,531.95</u>        | <u>81,075.35</u>        |
| <b>Other Current Assets</b>            |                         |                         |
| 120 · Accounts Receivable              | 0.00                    | 126.01                  |
| 140 · Prepaid Expense                  | 0.00                    | 745.50                  |
| <b>Total Other Current Assets</b>      | <u>0.00</u>             | <u>871.51</u>           |
| <b>Total Current Assets</b>            | <u>35,531.95</u>        | <u>81,946.86</u>        |
| <b>Other Assets</b>                    |                         |                         |
| 170 · Deposits                         | 0.00                    | 1,000.00                |
| <b>Total Other Assets</b>              | <u>0.00</u>             | <u>1,000.00</u>         |
| <b>TOTAL ASSETS</b>                    | <b><u>35,531.95</u></b> | <b><u>82,946.86</u></b> |
| <b>LIABILITIES &amp; EQUITY</b>        |                         |                         |
| <b>Liabilities</b>                     |                         |                         |
| <b>Current Liabilities</b>             |                         |                         |
| <b>Other Current Liabilities</b>       |                         |                         |
| 205 · Accounts Payable                 | 9,030.94                | 58,349.72               |
| <b>Total Other Current Liabilities</b> | <u>9,030.94</u>         | <u>58,349.72</u>        |
| <b>Total Current Liabilities</b>       | <u>9,030.94</u>         | <u>58,349.72</u>        |
| <b>Total Liabilities</b>               | <u>9,030.94</u>         | <u>58,349.72</u>        |
| <b>Equity</b>                          |                         |                         |
| 320 · Temporarily Restricted Funds     | 2,300.00                | 2,300.00                |
| 335 · Undesignated Net Assets          | 22,297.14               | 22,414.94               |
| Net Income                             | 1,903.87                | -117.80                 |
| <b>Total Equity</b>                    | <u>26,501.01</u>        | <u>24,597.14</u>        |
| <b>TOTAL LIABILITIES &amp; EQUITY</b>  | <b><u>35,531.95</u></b> | <b><u>82,946.86</u></b> |

## General Fund Revenue & Expense vs Budget

July 2015 through June 2016

|                                      | General Fund     |           |                |
|--------------------------------------|------------------|-----------|----------------|
|                                      | Jul '15 - Jun 16 | Budget    | \$ Over Budget |
| <b>Ordinary Income/Expense</b>       |                  |           |                |
| <b>Income</b>                        |                  |           |                |
| <b>Income</b>                        |                  |           |                |
| 401 · District Dues                  | 15,351.50        | 15,600.00 | -248.50        |
| 423 · Sid Smith Award                | 0.00             | 0.00      | 0.00           |
| 440 · Interest Income                | 92.16            | 100.00    | -7.84          |
| <b>Total Income</b>                  | 15,443.66        | 15,700.00 | -256.34        |
| <b>Total Income</b>                  | 15,443.66        | 15,700.00 | -256.34        |
| <b>Gross Profit</b>                  | 15,443.66        | 15,700.00 | -256.34        |
| <b>Expense</b>                       |                  |           |                |
| <b>Administrative</b>                |                  |           |                |
| 541 · Computer software/equip/email  | 188.89           |           |                |
| 542 · Telephone                      |                  |           |                |
| 542.01 · Conference Calls            | 159.02           | 200.00    | -40.98         |
| 542.02 · Telephone                   | 360.54           | 400.00    | -39.46         |
| 542 · Telephone - Other              | 161.80           |           |                |
| <b>Total 542 · Telephone</b>         | 681.36           | 600.00    | 81.36          |
| 544 · Office Supplies                | 0.00             | 50.00     | -50.00         |
| 545 · Web Site Maintenance           | 143.94           | 0.00      | 143.94         |
| 546 · Postage                        | 21.07            | 100.00    | -78.93         |
| 548 · Printing & Stationary          | 369.69           | 400.00    | -30.31         |
| 566 · Audit Fees                     | 748.40           | 835.00    | -86.60         |
| 699.03 · SLP Department Expense      | 4,962.52         | 5,000.00  | -37.48         |
| <b>Total Administrative</b>          | 7,115.87         | 6,985.00  | 130.87         |
| <b>Committee Expense</b>             |                  |           |                |
| 682 · MD&E Chair                     | 45.00            | 45.00     | 0.00           |
| 685 · Sid Smith Award Expense        | 500.00           | 0.00      | 500.00         |
| 687 · Int'l Convention Travel Gov/DA | 1,606.50         | 2,850.00  | -1,243.50      |
| 690 · KFF Chair                      | 35.00            | 45.00     | -10.00         |
| 694 · Asst. Gov/Awards Chair         | 0.00             | 45.00     | -45.00         |
| 695 · Webmaster                      | 0.00             | 45.00     | -45.00         |
| 696 · Convention Chair Expense       | 41.00            | 45.00     | -4.00          |

Cal-Nev-Ha District of KIWIN'S  
**General Fund Revenue & Expense vs Budget**  
 July 2015 through June 2016

|  | General Fund     |                  |                  |
|--|------------------|------------------|------------------|
|  | Jul '15 - Jun 16 | Budget           | \$ Over Budget   |
| 697 · Web Site Maintenance                       | 0.00             | 200.00           | -200.00          |
| 699 · Kiwanis KIWIN'S Committee Rei...           | 2,608.09         | 2,000.00         | 608.09           |
| <b>Total Committee Expense</b>                   | <b>4,835.59</b>  | <b>5,275.00</b>  | <b>-439.41</b>   |
| <b>Lt. Governors Travel &amp; Per Diem</b>       |                  |                  |                  |
| 602 · Lt. Governor T&O Goldstone                 | 146.73           | 225.00           | -78.27           |
| 603 · Lt. Governor T&O Ruby                      | 89.77            | 90.00            | -0.23            |
| 604 · Lt. Governor T&O Diamond                   | 97.69            | 315.00           | -217.31          |
| 605 · Lt. Governor T&O Jet                       | 314.60           | 315.00           | -0.40            |
| 607 · Lt. Governor T&O Jade                      | 100.21           | 135.00           | -34.79           |
| 608 · Lt. Governor T&O Emerald                   | 51.31            | 180.00           | -128.69          |
| 611 · Lt. Governor T&O Crystal                   | 103.12           | 270.00           | -166.88          |
| 612 · Lt. Governor T&O Turquoise                 | 0.00             | 180.00           | -180.00          |
| 614 · Lt. Governor T&O Sapphire                  | 0.00             | 135.00           | -135.00          |
| <b>Total Lt. Governors Travel &amp; Per Diem</b> | <b>903.43</b>    | <b>1,845.00</b>  | <b>-941.57</b>   |
| <b>Officer &amp; Board</b>                       |                  |                  |                  |
| 582 · Governor T&O                               | 1,322.59         | 2,000.00         | -677.41          |
| 591 · Secretary T&O                              | 0.00             | 250.00           | -250.00          |
| 592 · Treasurer T&O                              | 250.00           | 250.00           | 0.00             |
| 594 · Publication Editor T&O                     | 136.92           | 200.00           | -63.08           |
| 596 · Executive Board Expense                    | 0.00             | 100.00           | -100.00          |
| <b>Total Officer &amp; Board</b>                 | <b>1,709.51</b>  | <b>2,800.00</b>  | <b>-1,090.49</b> |
| <b>Total Expense</b>                             | <b>14,564.40</b> | <b>16,905.00</b> | <b>-2,340.60</b> |
| <b>Net Ordinary Income</b>                       | <b>879.26</b>    | <b>-1,205.00</b> | <b>2,084.26</b>  |
| <b>Other Income/Expense</b>                      |                  |                  |                  |
| <b>Other Income</b>                              |                  |                  |                  |
| 845 · District Project Income                    |                  |                  |                  |
| D/P "First Kids Project"                         | 150.00           | 0.00             | 150.00           |
| <b>Total 845 · District Project Income</b>       | <b>150.00</b>    | <b>0.00</b>      | <b>150.00</b>    |
| 846 · Fall Rally South Income                    | 31,100.22        | 0.00             | 31,100.22        |
| 847 · Fall Rally North Income                    | 1,532.21         | 0.00             | 1,532.21         |
| 863 · Other Income                               | 805.00           | 0.00             | 805.00           |



Cal-Nev-Ha District of KIWIN'S  
**General Fund Revenue & Expense vs Budget**  
 July 2015 through June 2016

|  | General Fund     |                  |                  |
|--|------------------|------------------|------------------|
|  | Jul '15 - Jun 16 | Budget           | \$ Over Budget   |
| <b>864 · Fund Raising Income-Eliminate</b>       |                  |                  |                  |
| 864.05 · PTP Contributions                       | 190.00           | 0.00             | 190.00           |
| 864 · Fund Raising Income-Eliminate - ...        | 6,304.13         | 0.00             | 6,304.13         |
| <b>Total 864 · Fund Raising Income-Eliminate</b> | 6,494.13         | 0.00             | 6,494.13         |
| <b>Total Other Income</b>                        | 40,081.56        | 0.00             | 40,081.56        |
| <b>Other Expense</b>                             |                  |                  |                  |
| 856 · Fall Rally (S) Expense                     | 12,544.00        | 0.00             | 12,544.00        |
| 857 · Fall Rally (N) Expense                     | 60.00            | 0.00             | 60.00            |
| 858 · Contribution-Kiwanis CNH Fdn               | 20,218.43        |                  |                  |
| 859 · Cont. "First Kids Project"                 | 150.00           |                  |                  |
| 861 · Donation to KI Foundation                  | 6,304.13         |                  |                  |
| 876 · Ribbon Expense                             | 135.40           |                  |                  |
| 880 · Other Expenses                             | 586.16           | 0.00             | 586.16           |
| 890 · CNH Fdn Scholarship Fund                   | 8,296.52         |                  |                  |
| <b>Total Other Expense</b>                       | 48,294.64        | 0.00             | 48,294.64        |
| <b>Net Other Income</b>                          | -8,213.08        | 0.00             | -8,213.08        |
| <b>Net Income</b>                                | <b>-7,333.82</b> | <b>-1,205.00</b> | <b>-6,128.82</b> |

**District Convention Revenue & Expense vs Budget**

July 2015 through June 2016

|  | District Convention |                  |                  |
|--|---------------------|------------------|------------------|
|  | Jul '15 - Jun 16    | Budget           | \$ Over Budget   |
| <b>Ordinary Income/Expense</b>                     |                     |                  |                  |
| <b>Income</b>                                      |                     |                  |                  |
| 20.401 · Convention Registration Fees              |                     |                  |                  |
| 401.01 · Registration Fee Member                   | 79,192.00           | 69,660.00        | 9,532.00         |
| 401.03 · Late Registration Member                  | 0.00                | 4,444.00         | -4,444.00        |
| <b>Total 20.401 · Convention Registration Fees</b> | <b>79,192.00</b>    | <b>74,104.00</b> | <b>5,088.00</b>  |
| 20.404 · Meal Income                               |                     |                  |                  |
| 404.05 · Board Dinner                              | 0.00                | 1,000.00         | -1,000.00        |
| <b>Total 20.404 · Meal Income</b>                  | <b>0.00</b>         | <b>1,000.00</b>  | <b>-1,000.00</b> |
| 20.410 · Hotel Rebate                              | 3,430.00            | 3,000.00         | 430.00           |
| 20.420 · Fundraising Ads                           |                     |                  |                  |
| 420.01 · Convention Ads                            | 284.00              | 150.00           | 134.00           |
| <b>Total 20.420 · Fundraising Ads</b>              | <b>284.00</b>       | <b>150.00</b>    | <b>134.00</b>    |
| <b>Total Income</b>                                | <b>82,906.00</b>    | <b>78,254.00</b> | <b>4,652.00</b>  |
| <b>Gross Profit</b>                                | <b>82,906.00</b>    | <b>78,254.00</b> | <b>4,652.00</b>  |
| <b>Expense</b>                                     |                     |                  |                  |
| 20.506 · Adult Criminal Background Check           | 513.95              | 1,000.00         | -486.05          |
| 20.508 · Audio Visual                              | 2,354.89            | 3,000.00         | -645.11          |
| 20.510 · Audit Fees                                | 340.50              | 350.00           | -9.50            |
| 20.512 · Awards                                    | 3,154.28            | 3,000.00         | 154.28           |
| 20.520 · Convention DJ                             | 100.00              | 300.00           | -200.00          |
| 20.522 · Board Officer Pins                        | 126.49              | 130.00           | -3.51            |
| 20.530 · Convention Housing                        |                     |                  |                  |
| 530.02 · Comp Board Meals                          | 2,392.00            | 1,748.00         | 644.00           |
| 530.04 · Comp Committee Meals                      | 1,472.00            | 1,656.00         | -184.00          |
| 530.06 · Comp VIP Meals                            | 1,201.02            | 1,012.00         | 189.02           |
| 530.07 · Comp Board Housing                        | 1,724.16            | 2,299.00         | -574.84          |
| 530.08 · Comp Committee Housing                    | 3,149.50            | 3,663.00         | -513.50          |
| 530.09 · Comp VIP Housing                          | 2,243.48            | 1,940.00         | 303.48           |
| <b>Total 20.530 · Convention Housing</b>           | <b>12,182.16</b>    | <b>12,318.00</b> | <b>-135.84</b>   |

**District Convention Revenue & Expense vs Budget**

July 2015 through June 2016

|   | District Convention |                  |                  |
|---|---------------------|------------------|------------------|
|   | Jul '15 - Jun 16    | Budget           | \$ Over Budget   |
| 20.535 · Convention Center Rental           | 0.00                | 400.00           | -400.00          |
| 20.550 · Flowers & Decorations              | 287.80              | 500.00           | -212.20          |
| 20.563 · Travel Assistance                  | 500.00              | 1,000.00         | -500.00          |
| 20.565 · Hospitality Programs               | 2,802.14            | 2,500.00         | 302.14           |
| 20.576 · Meals                              |                     |                  |                  |
| 576.03 · Saturday Dinner                    | 18,440.00           | 18,080.00        | 360.00           |
| 576.05 · Sunday Brunch                      | 10,603.00           | 10,396.00        | 207.00           |
| 576.06 · Saturday Lunch                     | 13,369.00           | 13,108.00        | 261.00           |
| 576.07 · Board Dinner                       | 0.00                | 1,000.00         | -1,000.00        |
| <b>Total 20.576 · Meals</b>                 | <b>42,412.00</b>    | <b>42,584.00</b> | <b>-172.00</b>   |
| 20.662 · Pre Convention Planning            | 171.46              | 200.00           | -28.54           |
| 20.666 · Convention Printing                | 2,189.31            | 2,000.00         | 189.31           |
| 20.670 · Registration Supplies              |                     |                  |                  |
| 670.05 · Ootoweb Expense (Ootoweb Expe...   | 73.00               | 100.00           | -27.00           |
| 20.670 · Registration Supplies - Other      | 314.01              | 250.00           | 64.01            |
| <b>Total 20.670 · Registration Supplies</b> | <b>387.01</b>       | <b>350.00</b>    | <b>37.01</b>     |
| 20.672 · Van Rental                         | 339.64              | 900.00           | -560.36          |
| 20.676 · Convention Ribbons                 | 295.80              | 300.00           | -4.20            |
| 20.686 · Souvenir Item                      | 4,290.21            | 4,800.00         | -509.79          |
| 20.690 · Speaker Fees                       | 207.87              | 1,000.00         | -792.13          |
| 20.706 · Staff Travel                       | 748.17              | 1,100.00         | -351.83          |
| 20.730 · Convention Telephone               | 227.15              | 200.00           | 27.15            |
| 20.740 · Convention Workshops               | 37.48               | 100.00           | -62.52           |
| <b>Total Expense</b>                        | <b>73,668.31</b>    | <b>78,032.00</b> | <b>-4,363.69</b> |
| <b>Net Ordinary Income</b>                  | <b>9,237.69</b>     | <b>222.00</b>    | <b>9,015.69</b>  |
| <b>Net Income</b>                           | <b>9,237.69</b>     | <b>222.00</b>    | <b>9,015.69</b>  |

Cal-Nev-Ha District of Kiwanis International  
**Balance Sheet**  
As of September 30, 2016

|                                   | <u>Sep 30, 16</u>        |
|-----------------------------------|--------------------------|
| <b>ASSETS</b>                     |                          |
| <b>Current Assets</b>             |                          |
| <b>Checking/Savings</b>           |                          |
| 104 · Petty Cash                  | 100.00                   |
| 111.01 · Chino Checking           | 3,386.58                 |
| 111.02 · Chino Savings            | 30,953.91                |
| 112.01 · Capital One Savings      | 254.55                   |
|                                   | <hr/>                    |
| <b>Total Checking/Savings</b>     | 34,695.04                |
|                                   |                          |
| <b>Accounts Receivable</b>        |                          |
| 122 · Accounts Receivable QB      | 1,925.00                 |
|                                   | <hr/>                    |
| <b>Total Accounts Receivable</b>  | 1,925.00                 |
|                                   |                          |
| <b>Other Current Assets</b>       |                          |
| 114.10 · Merrill Lynch Modesto    | 69,973.12                |
| 120 · Accounts Receivable         | 16,040.98                |
| 130 · Inventory Asset             | 1,283.04                 |
| 140 · Prepaid Expense             | 44,890.29                |
|                                   | <hr/>                    |
| <b>Total Other Current Assets</b> | 132,187.43               |
|                                   | <hr/>                    |
| <b>Total Current Assets</b>       | 168,807.47               |
|                                   |                          |
| <b>Fixed Assets</b>               |                          |
| 155 · Furniture & Fixtures        | 41,551.44                |
| 157 · Machine & Equipment         | 30,761.61                |
| 158 · Computer Equipment          | 19,777.09                |
| 159 · Convention Equipment        | 1,541.61                 |
| 161 · Leasehold Improvements      | 6,428.23                 |
| 169 · Accumulated Depreciation    | (71,198.81)              |
|                                   | <hr/>                    |
| <b>Total Fixed Assets</b>         | 28,861.17                |
|                                   |                          |
| <b>Other Assets</b>               |                          |
| 170 · Deposits                    | 6,235.00                 |
|                                   | <hr/>                    |
| <b>Total Other Assets</b>         | 6,235.00                 |
|                                   | <hr/>                    |
| <b>TOTAL ASSETS</b>               | <b><u>203,903.64</u></b> |
|                                   |                          |
| <b>LIABILITIES &amp; EQUITY</b>   |                          |
| <b>Liabilities</b>                |                          |
| <b>Current Liabilities</b>        |                          |
| <b>Credit Cards</b>               |                          |
| 205.41 · AMEX District            | 23,571.94                |
| 205.42 · Marriot Rewards - VISA   | 10,493.51                |
|                                   | <hr/>                    |

Cal-Nev-Ha District of Kiwanis International  
**Balance Sheet**  
As of September 30, 2016

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|   | <u>Sep 30, 16</u>        |
|---|--------------------------|
| Total Credit Cards                      | 34,065.45                |
| Other Current Liabilities               |                          |
| 205.00 · Accounts Payable-Related Party | 38,804.88                |
| 219 · *Sales Tax Payable                | 1,147.93                 |
| 220 · Accrued Vacation                  | 38,389.22                |
| 225 · Deferred Revenue                  | 41,214.95                |
| Total Other Current Liabilities         | 119,556.98               |
| Total Current Liabilities               | 153,622.43               |
| Long Term Liabilities                   |                          |
| 242 · Deferred Revenue Life Member      | 37,254.16                |
| Total Long Term Liabilities             | 37,254.16                |
| Total Liabilities                       | 190,876.59               |
| Equity                                  |                          |
| 335.01 · Unrestricted Net Assets        | (11,898.96)              |
| 340 · Temporarily Restr'd Net Assets    | 10,179.56                |
| Net Income                              | 14,746.45                |
| Total Equity                            | 13,027.05                |
| <b>TOTAL LIABILITIES &amp; EQUITY</b>   | <b><u>203,903.64</u></b> |

**Cal-Nev-Ha District of Kiwanis International**  
**Profit & Loss by Class**  
**October 2015 through September 2016**

|  | 2016 Kiwanis Rose Float | Aktion Club Convention | Club Leadership Education |
|--|-------------------------|------------------------|---------------------------|
| <b>Ordinary Income/Expense</b>         |                         |                        |                           |
| <b>Income</b>                          |                         |                        |                           |
| 20.410 · Registration Fees             | 0.00                    | 42,696.00              | 0.00                      |
| 20.412 · Meal Income                   | 0.00                    | 0.00                   | 0.00                      |
| 20.414 · Booth Sales                   | 0.00                    | 0.00                   | 0.00                      |
| 20.416 · Golf Tournament Income        | 0.00                    | 0.00                   | 0.00                      |
| 20.418 · Rebate Income                 | 0.00                    | 5,698.72               | 0.00                      |
| 25.418 · Board Gift to Governor Income | 0.00                    | 0.00                   | 0.00                      |
| 25.425 · Club Gift Income              | 0.00                    | 0.00                   | 0.00                      |
| 26.430 · Rose Float Income             | 83,669.83               | 0.00                   | 0.00                      |
| 29.440 · CLE Training Fees             | 0.00                    | 0.00                   | 600.00                    |
| 29.442 · Income Division CLE Training  | 0.00                    | 0.00                   | 7,825.00                  |
| 401 · District Dues                    | 0.00                    | 0.00                   | 0.00                      |
| 402 · New Member Add Fees              | 0.00                    | 0.00                   | 0.00                      |
| 405 · Life Member Fee                  | 0.00                    | 0.00                   | 0.00                      |
| 406 · Int'l Convention Travel          | 0.00                    | 0.00                   | 0.00                      |
| 411 · Honorary Membership              | 0.00                    | 0.00                   | 0.00                      |
| 421 · SLP Operations Support           | 0.00                    | 0.00                   | 0.00                      |
| 422 · Foundation Support               | 0.00                    | 3,973.96               | 0.00                      |
| 425 · District Sales Items             | 0.00                    | 0.00                   | 0.00                      |
| 428 · Printing & Copy Reimbursement    | 0.00                    | 0.00                   | 0.00                      |
| 429 · Shipping Cost                    | 0.00                    | 0.00                   | 0.00                      |
| 431 · Background Check                 | 0.00                    | 0.00                   | 0.00                      |
| 441 · Investment Income                | 0.00                    | 0.00                   | 0.00                      |
| <b>Total Income</b>                    | <b>83,669.83</b>        | <b>52,368.68</b>       | <b>8,425.00</b>           |
| <b>Gross Profit</b>                    | <b>83,669.83</b>        | <b>52,368.68</b>       | <b>8,425.00</b>           |
| <b>Expense</b>                         |                         |                        |                           |
| Administrative & Salaries              | 0.00                    | 0.00                   | 0.00                      |
| District Committees & Cabinet          | 0.00                    | 0.00                   | 0.00                      |
| District Officers                      | 0.00                    | 0.00                   | 0.00                      |
| Service Leadership Programs            | 0.00                    | 0.00                   | 0.00                      |
| 750 · District Sale Items              | 0.00                    | 0.00                   | 0.00                      |
| 20.555 · Audio Visual Workshops        | 0.00                    | 0.00                   | 0.00                      |
| 20.558 · Audio Visual General Session  | 0.00                    | 0.00                   | 0.00                      |
| 20.561 · Awards                        | 0.00                    | 0.00                   | 0.00                      |
| 20.566 · Audit Fee                     | 0.00                    | 0.00                   | 153.10                    |
| 20.570 · Board Meeting Expense         | 0.00                    | 0.00                   | 0.00                      |

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Accrual Basis

**Cal-Nev-Ha District of Kiwanis International**  
**Profit & Loss by Class**  
**October 2015 through September 2016**

|  | 2016 Kiwanis Rose Float | Aktion Club Convention | Club Leadership Education |
|--|-------------------------|------------------------|---------------------------|
| 20.573 · Booth Expense                   | 0.00                    | 0.00                   | 0.00                      |
| 20.579 · Bank Fee/Cash short-over        | 0.00                    | 0.00                   | 0.00                      |
| 20.582 · Clerical & Accounting           | 0.00                    | 0.00                   | 0.00                      |
| 20.588 · Convention Center Rent & Fees   | 0.00                    | 0.00                   | 0.00                      |
| 20.590 · Comp Registration New Club      | 0.00                    | 0.00                   | 0.00                      |
| 20.591 · Conv Hosted Housing & Meals     | 0.00                    | 0.00                   | 0.00                      |
| 20.594 · Credit Card Processing Fees     | 0.00                    | 7.42                   | 71.82                     |
| 20.606 · Flowers & Decorations           | 0.00                    | 0.00                   | 0.00                      |
| 20.610 · Golf Tournament                 | 0.00                    | 0.00                   | 0.00                      |
| 20.616 · Int'l Counselor Housing & Meals | 0.00                    | 0.00                   | 0.00                      |
| 20.617 · Housing Expense                 | 0.00                    | 47,221.09              | 0.00                      |
| 20.618 · Meals                           | 0.00                    | 1,208.00               | 0.00                      |
|  |                         |                        |                           |
| 20.622 · Music & Entertainment           | 0.00                    | 1,910.00               | 0.00                      |
| 20.633 · Past Governors Per Diem         | 0.00                    | 0.00                   | 0.00                      |
| 20.645 · Postage & Shipping Expense      | 0.00                    | 50.00                  | 0.00                      |
| 20.648 · Pre Planning Expense            | 0.00                    | 0.00                   | 0.00                      |
| 20.651 · Printing                        | 0.00                    | 0.00                   | 0.00                      |
| 20.652 · Promotion & Incentives          | 0.00                    | 0.00                   | 0.00                      |
| 20.654 · Ribbons & Arm Bands             | 0.00                    | 0.00                   | 0.00                      |
| 20.663 · Registration & Sign Expense     | 0.00                    | 0.00                   | 0.00                      |
| 20.666 · Speakers Honorarium & Travel    | 0.00                    | 700.00                 | 0.00                      |
| 20.669 · SLP Governors                   | 0.00                    | 0.00                   | 0.00                      |
| 20.672 · Staff Travel, Meals & Lodging   | 0.00                    | 0.00                   | 0.00                      |
| 20.679 · Supplies                        | 0.00                    | 1,272.17               | 0.00                      |
| 20.681 · Taxes & Insurance               | 0.00                    | 0.00                   | 0.00                      |
| 20.684 · Telephone                       | 0.00                    | 0.00                   | 0.00                      |
| 20.690 · Van & Truck Rental              | 0.00                    | 0.00                   | 0.00                      |
| 25.569 · Board Gift to Governor          | 0.00                    | 0.00                   | 0.00                      |
| 25.600 · Club Gift to Governor           | 0.00                    | 0.00                   | 0.00                      |
| 26.500 · Rose Float District Project exp | 85,241.04               | 0.00                   | 0.00                      |
|  |                         |                        |                           |
| 29.618 · Meals CLE                       | 0.00                    | 0.00                   | 330.12                    |
| 29.645 · Postage CLE                     | 0.00                    | 0.00                   | 45.56                     |
| 29.678 · Meetings & Conferences CLE      | 0.00                    | 0.00                   | 183.59                    |
| 29.680 · Travel CLE trainers             | 0.00                    | 0.00                   | 4,243.26                  |
| 29.686 · Training Material CLE           | 0.00                    | 0.00                   | 56.90                     |
|  |                         |                        |                           |
| <b>Total Expense</b>                     | <b>85,241.04</b>        | <b>52,368.68</b>       | <b>5,084.35</b>           |
| <b>Net Ordinary Income</b>               | <b>-1,571.21</b>        | <b>0.00</b>            | <b>3,340.65</b>           |
| <b>Other Income/Expense</b>              |                         |                        |                           |
| Other Income                             |                         |                        |                           |
| 841 · Other Income                       | 0.00                    | 0.00                   | 0.00                      |
| <b>Total Other Income</b>                | <b>0.00</b>             | <b>0.00</b>            | <b>0.00</b>               |
| <b>Other Expense</b>                     |                         |                        |                           |

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Accrual Basis

**Cal-Nev-Ha District of Kiwanis International**  
**Profit & Loss by Class**  
**October 2015 through September 2016**

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|                          | <u>2016 Kiwanis Rose Float</u> | <u>Aktion Club Convention</u> | <u>Club Leadership Education</u> |
|--------------------------|--------------------------------|-------------------------------|----------------------------------|
| Reserves & Other Expense | 0.00                           | 0.00                          | 0.00                             |
| Total Other Expense      | 0.00                           | 0.00                          | 0.00                             |
| Net Other Income         | 0.00                           | 0.00                          | 0.00                             |
| Net Income               | <u>-1,571.21</u>               | <u>0.00</u>                   | <u>3,340.65</u>                  |



**Cal-Nev-Ha District of Kiwanis International**  
**Profit & Loss by Class**  
 October 2015 through September 2016

|  | <u>District Convention</u> | <u>General Fund</u> | <u>Kiwanis Activities</u> |
|--|----------------------------|---------------------|---------------------------|
| <b>Ordinary Income/Expense</b>         |                            |                     |                           |
| <b>Income</b>                          |                            |                     |                           |
| 20.410 · Registration Fees             | 107,306.50                 | 0.00                | 0.00                      |
| 20.412 · Meal Income                   | 66,327.00                  | 0.00                | 0.00                      |
| 20.414 · Booth Sales                   | 2,900.00                   | 0.00                | 0.00                      |
| 20.416 · Golf Tournament Income        | 2,260.00                   | 0.00                | 0.00                      |
| 20.418 · Rebate Income                 | 3,598.56                   | 0.00                | 0.00                      |
| 25.418 · Board Gift to Governor Income | 0.00                       | 0.00                | 930.00                    |
| 25.425 · Club Gift Income              | 0.00                       | 0.00                | 4,200.00                  |
| 26.430 · Rose Float Income             | 0.00                       | 0.00                | 0.00                      |
| 29.440 · CLE Training Fees             | 0.00                       | 0.00                | 0.00                      |
| 29.442 · Income Division CLE Training  | 0.00                       | 0.00                | 0.00                      |
| 401 · District Dues                    | 0.00                       | 493,492.51          | 0.00                      |
| 402 · New Member Add Fees              | 0.00                       | 28,697.00           | 0.00                      |
| 405 · Life Member Fee                  | 0.00                       | 6,307.92            | 0.00                      |
| 406 · Int'l Convention Travel          | 0.00                       | 29,669.49           | 0.00                      |
| 411 · Honorary Membership              | 0.00                       | 40.00               | 0.00                      |
| 421 · SLP Operations Support           | 0.00                       | 99,250.00           | 0.00                      |
| 422 · Foundation Support               | 0.00                       | 30,000.00           | 0.00                      |
| 425 · District Sales Items             | 0.00                       | 31,098.40           | 0.00                      |
| 428 · Printing & Copy Reimbursement    | 0.00                       | 2,726.55            | 0.00                      |
| 429 · Shipping Cost                    | 0.00                       | 668.35              | 0.00                      |
| 431 · Background Check                 | 0.00                       | 3,900.00            | 0.00                      |
| 441 · Investment Income                | 0.00                       | 7,032.46            | 0.00                      |
| <b>Total Income</b>                    | <b>182,392.06</b>          | <b>732,882.68</b>   | <b>5,130.00</b>           |
| <b>Gross Profit</b>                    | <b>182,392.06</b>          | <b>732,882.68</b>   | <b>5,130.00</b>           |
| <b>Expense</b>                         |                            |                     |                           |
| Administrative & Salaries              | 0.00                       | 498,329.87          | 0.00                      |
| District Committees & Cabinet          | 0.00                       | 3,572.25            | 0.00                      |
| District Officers                      | 0.00                       | 131,465.72          | 0.00                      |
| Service Leadership Programs            | 0.00                       | 31,210.14           | 0.00                      |
| 750 · District Sale Items              | 0.00                       | 29,925.76           | 0.00                      |
| 20.555 · Audio Visual Workshops        | 10,750.00                  | 0.00                | 0.00                      |
| 20.558 · Audio Visual General Session  | 39,774.10                  | 0.00                | 0.00                      |
| 20.561 · Awards                        | 856.12                     | 0.00                | 0.00                      |
| 20.566 · Audit Fee                     | 3,566.29                   | 0.00                | 0.00                      |
| 20.570 · Board Meeting Expense         | 835.11                     | 0.00                | 0.00                      |

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Accrual Basis

**Cal-Nev-Ha District of Kiwanis International**  
**Profit & Loss by Class**  
 October 2015 through September 2016

|  | District Convention | General Fund      | Kiwanis Activities |
|--|---------------------|-------------------|--------------------|
| 20.573 · Booth Expense                   | 150.00              | 0.00              | 0.00               |
| 20.579 · Bank Fee/Cash short-over        | 0.00                | 0.00              | 0.00               |
| 20.582 · Clerical & Accounting           | 18,623.51           | 0.00              | 0.00               |
| 20.588 · Convention Center Rent & Fees   | 0.00                | 0.00              | 0.00               |
| 20.590 · Comp Registration New Club      | 350.00              | 0.00              | 0.00               |
| 20.591 · Conv Hosted Housing & Meals     | 1,808.24            | 0.00              | 0.00               |
| 20.594 · Credit Card Processing Fees     | 4,779.54            | 2.03              | 12.88              |
| 20.606 · Flowers & Decorations           | 622.19              | 0.00              | 0.00               |
| 20.610 · Golf Tournament                 | 2,057.04            | 0.00              | 0.00               |
| 20.616 · Int'l Counselor Housing & Meals | 863.80              | 0.00              | 0.00               |
| 20.617 · Housing Expense                 | 0.00                | 0.00              | 0.00               |
| 20.618 · Meals                           | 64,917.89           | 0.00              | 0.00               |
| 20.622 · Music & Entertainment           | 675.00              | 0.00              | 0.00               |
| 20.633 · Past Governors Per Diem         | 1,530.00            | 0.00              | 0.00               |
| 20.645 · Postage & Shipping Expense      | 76.15               | 0.00              | 0.00               |
| 20.648 · Pre Planning Expense            | 2,019.88            | 0.00              | 0.00               |
| 20.651 · Printing                        | 1,647.83            | 0.00              | 0.00               |
| 20.652 · Promotion & Incentives          | 1,123.20            | 0.00              | 0.00               |
| 20.654 · Ribbons & Arm Bands             | 226.26              | 0.00              | 0.00               |
| 20.663 · Registration & Sign Expense     | 2,741.69            | 0.00              | 0.00               |
| 20.666 · Speakers Honorarium & Travel    | 3,201.70            | 0.00              | 0.00               |
| 20.669 · SLP Governors                   | 907.68              | 0.00              | 0.00               |
| 20.672 · Staff Travel, Meals & Lodging   | 4,530.03            | 0.00              | 0.00               |
| 20.679 · Supplies                        | 980.76              | 0.00              | 0.00               |
| 20.681 · Taxes & Insurance               | 1,442.04            | 0.00              | 0.00               |
| 20.684 · Telephone                       | 1,208.92            | 0.00              | 0.00               |
| 20.690 · Van & Truck Rental              | 550.45              | 0.00              | 0.00               |
| 25.569 · Board Gift to Governor          | 0.00                | 0.00              | 1,773.25           |
| 25.600 · Club Gift to Governor           | 0.00                | 0.00              | 6,500.27           |
| 26.500 · Rose Float District Project exp | 0.00                | 0.00              | 0.00               |
| 29.618 · Meals CLE                       | 0.00                | 0.00              | 0.00               |
| 29.645 · Postage CLE                     | 0.00                | 0.00              | 0.00               |
| 29.678 · Meetings & Conferences CLE      | 0.00                | 0.00              | 0.00               |
| 29.680 · Travel CLE trainers             | 0.00                | 0.00              | 0.00               |
| 29.686 · Training Material CLE           | 0.00                | 0.00              | 0.00               |
| <b>Total Expense</b>                     | <b>172,815.42</b>   | <b>694,505.77</b> | <b>8,286.40</b>    |
| <b>Net Ordinary Income</b>               | <b>9,576.64</b>     | <b>38,376.91</b>  | <b>-3,156.40</b>   |
| <b>Other Income/Expense</b>              |                     |                   |                    |
| Other Income                             |                     |                   |                    |
| 841 · Other Income                       | 0.00                | -2,803.52         | 3,143.52           |
| <b>Total Other Income</b>                | <b>0.00</b>         | <b>-2,803.52</b>  | <b>3,143.52</b>    |
| <b>Other Expense</b>                     |                     |                   |                    |

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Accrual Basis

**Cal-Nev-Ha District of Kiwanis International**  
**Profit & Loss by Class**  
**October 2015 through September 2016**

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|                          | <u>District Convention</u> | <u>General Fund</u> | <u>Kiwanis Activities</u> |
|--------------------------|----------------------------|---------------------|---------------------------|
| Reserves & Other Expense | 0.00                       | 27,504.65           | 0.00                      |
| Total Other Expense      | 0.00                       | 27,504.65           | 0.00                      |
| Net Other Income         | 0.00                       | -30,308.17          | 3,143.52                  |
| Net Income               | <u>9,576.64</u>            | <u>8,068.74</u>     | <u>-12.88</u>             |

**Cal-Nev-Ha District of Kiwanis International**  
**Profit & Loss by Class**  
 October 2015 through September 2016

|  | MYN              | MYS              | TOTAL               |
|--|------------------|------------------|---------------------|
| <b>Ordinary Income/Expense</b>         |                  |                  |                     |
| <b>Income</b>                          |                  |                  |                     |
| 20.410 · Registration Fees             | 14,675.00        | 28,645.00        | 193,322.50          |
| 20.412 · Meal Income                   | 10,780.00        | 19,512.00        | 96,619.00           |
| 20.414 · Booth Sales                   | 990.00           | 830.00           | 4,720.00            |
| 20.416 · Golf Tournament Income        | 0.00             | 0.00             | 2,260.00            |
| 20.418 · Rebate Income                 | 0.00             | 0.00             | 9,297.28            |
| 25.418 · Board Gift to Governor Income | 0.00             | 0.00             | 930.00              |
| 25.425 · Club Gift Income              | 0.00             | 0.00             | 4,200.00            |
| 26.430 · Rose Float Income             | 0.00             | 0.00             | 83,669.83           |
| 29.440 · CLE Training Fees             | 0.00             | 0.00             | 600.00              |
| 29.442 · Income Division CLE Training  | 0.00             | 0.00             | 7,825.00            |
| 401 · District Dues                    | 0.00             | 0.00             | 493,492.51          |
| 402 · New Member Add Fees              | 0.00             | 0.00             | 28,697.00           |
| 405 · Life Member Fee                  | 0.00             | 0.00             | 6,307.92            |
| 406 · Int'l Convention Travel          | 0.00             | 0.00             | 29,669.49           |
| 411 · Honorary Membership              | 0.00             | 0.00             | 40.00               |
| 421 · SLP Operations Support           | 0.00             | 0.00             | 99,250.00           |
| 422 · Foundation Support               | 0.00             | 0.00             | 33,973.96           |
| 425 · District Sales Items             | 0.00             | 0.00             | 31,098.40           |
| 428 · Printing & Copy Reimbursement    | 0.00             | 0.00             | 2,726.55            |
| 429 · Shipping Cost                    | 0.00             | 0.00             | 668.35              |
| 431 · Background Check                 | 0.00             | 0.00             | 3,900.00            |
| 441 · Investment Income                | 0.00             | 0.00             | 7,032.46            |
| <b>Total Income</b>                    | <b>26,445.00</b> | <b>48,987.00</b> | <b>1,140,300.25</b> |
| <b>Gross Profit</b>                    | <b>26,445.00</b> | <b>48,987.00</b> | <b>1,140,300.25</b> |
| <b>Expense</b>                         |                  |                  |                     |
| Administrative & Salaries              | 0.00             | 0.00             | 498,329.87          |
| District Committees & Cabinet          | 0.00             | 0.00             | 3,572.25            |
| District Officers                      | 0.00             | 0.00             | 131,465.72          |
| Service Leadership Programs            | 0.00             | 0.00             | 31,210.14           |
| 750 · District Sale Items              | 0.00             | 0.00             | 29,925.76           |
| 20.555 · Audio Visual Workshops        | 4,950.00         | 4,800.00         | 20,500.00           |
| 20.558 · Audio Visual General Session  | 2,940.48         | 3,179.45         | 45,894.03           |
| 20.561 · Awards                        | 0.00             | 0.00             | 856.12              |
| 20.566 · Audit Fee                     | 1,517.00         | 1,519.02         | 6,755.41            |
| 20.570 · Board Meeting Expense         | 863.05           | 240.96           | 1,939.12            |

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Accrual Basis

**Cal-Nev-Ha District of Kiwanis International**  
**Profit & Loss by Class**  
 October 2015 through September 2016

|  | MYN               | MYS              | TOTAL               |
|--|-------------------|------------------|---------------------|
| 20.573 · Booth Expense                   | 0.00              | 0.00             | 150.00              |
| 20.579 · Bank Fee/Cash short-over        | 0.00              | 4.00             | 4.00                |
| 20.582 · Clerical & Accounting           | 4,121.38          | 6,984.69         | 29,729.58           |
| 20.588 · Convention Center Rent & Fees   | 900.00            | 0.00             | 900.00              |
| 20.590 · Comp Registration New Club      | 0.00              | 0.00             | 350.00              |
| 20.591 · Conv Hosted Housing & Meals     | 185.36            | 280.97           | 2,274.57            |
| 20.594 · Credit Card Processing Fees     | 875.64            | 1,001.50         | 6,750.83            |
| 20.606 · Flowers & Decorations           | 80.85             | 330.00           | 1,033.04            |
| 20.610 · Golf Tournament                 | 0.00              | 0.00             | 2,057.04            |
| 20.616 · Int'l Counselor Housing & Meals | 0.00              | 0.00             | 863.80              |
| 20.617 · Housing Expense                 | 0.00              | 0.00             | 47,221.09           |
| 20.618 · Meals                           | 12,622.84         | 17,902.49        | 96,651.22           |
| 20.622 · Music & Entertainment           | 0.00              | 0.00             | 2,585.00            |
| 20.633 · Past Governors Per Diem         | 0.00              | 0.00             | 1,530.00            |
| 20.645 · Postage & Shipping Expense      | 0.00              | 0.00             | 126.15              |
| 20.648 · Pre Planning Expense            | 640.42            | 516.22           | 3,176.52            |
| 20.651 · Printing                        | 89.08             | 158.31           | 1,895.22            |
| 20.652 · Promotion & Incentives          | 0.00              | 0.00             | 1,123.20            |
| 20.654 · Ribbons & Arm Bands             | 0.00              | 0.00             | 226.26              |
| 20.663 · Registration & Sign Expense     | 1,612.91          | 1,656.08         | 6,010.68            |
| 20.666 · Speakers Honorarium & Travel    | 1,678.80          | 1,135.51         | 6,716.01            |
| 20.669 · SLP Governors                   | 0.00              | 0.00             | 907.68              |
| 20.672 · Staff Travel, Meals & Lodging   | 1,571.07          | 1,824.47         | 7,925.57            |
| 20.679 · Supplies                        | 374.42            | 374.44           | 3,001.79            |
| 20.681 · Taxes & Insurance               | 323.96            | 542.99           | 2,308.99            |
| 20.684 · Telephone                       | 702.28            | 503.72           | 2,414.92            |
| 20.690 · Van & Truck Rental              | 741.16            | 341.97           | 1,633.58            |
| 25.569 · Board Gift to Governor          | 0.00              | 0.00             | 1,773.25            |
| 25.600 · Club Gift to Governor           | 0.00              | 0.00             | 6,500.27            |
| 26.500 · Rose Float District Project exp | 0.00              | 0.00             | 85,241.04           |
| 29.618 · Meals CLE                       | 0.00              | 0.00             | 330.12              |
| 29.645 · Postage CLE                     | 0.00              | 0.00             | 45.56               |
| 29.678 · Meetings & Conferences CLE      | 0.00              | 0.00             | 183.59              |
| 29.680 · Travel CLE trainers             | 0.00              | 0.00             | 4,243.26            |
| 29.686 · Training Material CLE           | 0.00              | 0.00             | 56.90               |
| <b>Total Expense</b>                     | <b>36,790.70</b>  | <b>43,296.79</b> | <b>1,098,389.15</b> |
| <b>Net Ordinary Income</b>               | <b>-10,345.70</b> | <b>5,690.21</b>  | <b>41,911.10</b>    |
| <b>Other Income/Expense</b>              |                   |                  |                     |
| <b>Other Income</b>                      |                   |                  |                     |
| 841 · Other Income                       | 0.00              | 0.00             | 340.00              |
| <b>Total Other Income</b>                | <b>0.00</b>       | <b>0.00</b>      | <b>340.00</b>       |
| <b>Other Expense</b>                     |                   |                  |                     |

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Accrual Basis

**Cal-Nev-Ha District of Kiwanis International**  
**Profit & Loss by Class**  
October 2015 through September 2016

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|                          | <u>MYN</u>        | <u>MYS</u>      | <u>TOTAL</u>     |
|--------------------------|-------------------|-----------------|------------------|
| Reserves & Other Expense | 0.00              | 0.00            | 27,504.65        |
| Total Other Expense      | 0.00              | 0.00            | 27,504.65        |
| Net Other Income         | 0.00              | 0.00            | -27,164.65       |
| Net Income               | <u>-10,345.70</u> | <u>5,690.21</u> | <u>14,746.45</u> |

Cal-Nev-Ha District of Kiwanis International  
**General Fund Budget vs. Actual**  
 October 2015 through September 2016

|   | Oct '15 - Sep 16  | Budget            | \$ Over Budget    |
|---|-------------------|-------------------|-------------------|
| <b>Ordinary Income/Expense</b>              |                   |                   |                   |
| <b>Income</b>                               |                   |                   |                   |
| 401 - District Dues                         | 493,492.51        | 521,032.50        | -27,539.99        |
| 402 - New Member Add Fees                   | 28,697.00         | 33,000.00         | -4,303.00         |
| 405 - Life Member Fee                       | 6,307.92          | 6,250.00          | 57.92             |
| 406 - Int'l Convention Travel               | 29,669.49         | 31,387.50         | -1,718.01         |
| 407 - Cal-Nev-Ha Magazine Sponsorship       | 0.00              | 1,000.00          | -1,000.00         |
| 411 - Honorary Membership                   | 40.00             | 320.00            | -280.00           |
| 415 - District Convention Transfers         | 0.00              | 10,000.00         | -10,000.00        |
| 420 - Mid Year Conference Transfers         | 0.00              | 2,500.00          | -2,500.00         |
| 421 - SLP Operations Support                | 99,250.00         | 99,250.00         | 0.00              |
| 422 - Foundation Support                    | 30,000.00         | 30,000.00         | 0.00              |
| 425 - District Sales Items                  | 31,098.40         | 20,000.00         | 11,098.40         |
| 428 - Printing & Copy Reimbursement         | 2,726.55          | 6,500.00          | -3,773.45         |
| 429 - Shipping Cost                         | 668.35            | 100.00            | 568.35            |
| 431 - Background Check                      | 3,900.00          | 5,750.00          | -1,850.00         |
| 441 - Investment Income                     | 7,032.46          | 4,500.00          | 2,532.46          |
| <b>Total Income</b>                         | <b>732,882.68</b> | <b>771,590.00</b> | <b>-38,707.32</b> |
| <b>Gross Profit</b>                         | <b>732,882.68</b> | <b>771,590.00</b> | <b>-38,707.32</b> |
| <b>Expense</b>                              |                   |                   |                   |
| <b>Administrative &amp; Salaries</b>        | 498,329.87        | 525,360.00        | -27,030.13        |
| <b>District Committees &amp; Cabinet</b>    | 3,572.25          | 11,150.00         | -7,577.75         |
| <b>District Officers</b>                    | 131,465.72        | 135,400.00        | -3,934.28         |
| <b>Publication Cal-Nev-Ha Magazine</b>      | 0.00              | 8,000.00          | -8,000.00         |
| <b>Service Leadership Programs</b>          | 31,210.14         | 32,370.00         | -1,159.86         |
| <b>750 - District Sale Items</b>            | 29,925.76         | 12,000.00         | 17,925.76         |
| <b>20.594 - Credit Card Processing Fees</b> | 2.03              |                   |                   |
| <b>Total Expense</b>                        | <b>694,505.77</b> | <b>724,280.00</b> | <b>-29,774.23</b> |
| <b>Net Ordinary Income</b>                  | <b>38,376.91</b>  | <b>47,310.00</b>  | <b>-8,933.09</b>  |
| <b>Other Income/Expense</b>                 |                   |                   |                   |
| <b>Other Income</b>                         |                   |                   |                   |
| 841 - Other Income                          | -2,803.52         | 0.00              | -2,803.52         |
| <b>Total Other Income</b>                   | <b>-2,803.52</b>  | <b>0.00</b>       | <b>-2,803.52</b>  |
| <b>Other Expense</b>                        |                   |                   |                   |
| <b>Reserves &amp; Other Expense</b>         | 27,504.65         | 47,165.00         | -19,660.35        |

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Accrual Basis

Cal-Nev-Ha District of Kiwanis International  
**General Fund Budget vs. Actual**  
October 2015 through September 2016

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|                     | <u>Oct '15 - Sep 16</u> | <u>Budget</u> | <u>\$ Over Budget</u> |
|---------------------|-------------------------|---------------|-----------------------|
| Total Other Expense | 27,504.65               | 47,165.00     | -19,660.35            |
| Net Other Income    | -30,308.17              | -47,165.00    | 16,856.83             |
| Net Income          | <u>8,068.74</u>         | <u>145.00</u> | <u>7,923.74</u>       |



Cal-Nev-Ha District of Kiwanis International  
**General Fund Budget vs. Actual**  
 October 2015 through September 2016

|   | Oct '15 - Sep 16  | Budget            | \$ Over Budget    |
|---|-------------------|-------------------|-------------------|
| <b>Ordinary Income/Expense</b>          |                   |                   |                   |
| <b>Income</b>                           |                   |                   |                   |
| 401 · District Dues                     | 493,492.51        | 521,032.50        | -27,539.99        |
| 402 · New Member Add Fees               | 28,697.00         | 33,000.00         | -4,303.00         |
| 405 · Life Member Fee                   | 6,307.92          | 6,250.00          | 57.92             |
| 406 · Int'l Convention Travel           | 29,669.49         | 31,387.50         | -1,718.01         |
| 407 · Cal-Nev-Ha Magazine Sponsorship   | 0.00              | 1,000.00          | -1,000.00         |
| 411 · Honorary Membership               | 40.00             | 320.00            | -280.00           |
| 415 · District Convention Transfers     | 0.00              | 10,000.00         | -10,000.00        |
| 420 · Mid Year Conference Transfers     | 0.00              | 2,500.00          | -2,500.00         |
| 421 · SLP Operations Support            | 99,250.00         | 99,250.00         | 0.00              |
| 422 · Foundation Support                | 30,000.00         | 30,000.00         | 0.00              |
| 425 · District Sales Items              |                   |                   |                   |
| 425.13 · #IAMKIWANIS shirt              | 14,337.42         |                   |                   |
| 425.55 · District Polo Shirts           | 4,060.94          |                   |                   |
| 425.99 · District Sales items - other   | 1,498.72          |                   |                   |
| 425.20 · Aloha Wear                     | 6,706.63          |                   |                   |
| 425.00 · District Directories           | 183.13            |                   |                   |
| 425.60 · District Dress Shirts          | 310.23            |                   |                   |
| 425.40 · History Book                   | 58.89             |                   |                   |
| 425.30 · Patriotic Pin                  | 746.96            |                   |                   |
| 425.10 · Post It Cubes                  | 140.36            |                   |                   |
| 425.01 · Governor's Theme Pins          | 1,185.81          |                   |                   |
| 425.14 · Ladies V-Neck Blingy Shirt     | 1,514.02          |                   |                   |
| 425.50 · Team Shirts                    | -21.45            |                   |                   |
| 425.51 · Team Ties                      | 376.74            |                   |                   |
| 425 · District Sales Items - Other      | 0.00              | 20,000.00         | -20,000.00        |
| <b>Total 425 · District Sales Items</b> | <b>31,098.40</b>  | <b>20,000.00</b>  | <b>11,098.40</b>  |
| 428 · Printing & Copy Reimbursement     | 2,726.55          | 6,500.00          | -3,773.45         |
| 429 · Shipping Cost                     | 668.35            | 100.00            | 568.35            |
| 431 · Background Check                  | 3,900.00          | 5,750.00          | -1,850.00         |
| 441 · Investment Income                 |                   |                   |                   |
| 440.30 · Unrealized Loss & Gain         | 4,491.28          |                   |                   |
| 440.20 · Dividend Income                | 1,712.20          |                   |                   |
| 440.10 · Interest Income                | 828.98            |                   |                   |
| 441 · Investment Income - Other         | 0.00              | 4,500.00          | -4,500.00         |
| <b>Total 441 · Investment Income</b>    | <b>7,032.46</b>   | <b>4,500.00</b>   | <b>2,532.46</b>   |
| <b>Total Income</b>                     | <b>732,882.68</b> | <b>771,590.00</b> | <b>-38,707.32</b> |
| <b>Gross Profit</b>                     | <b>732,882.68</b> | <b>771,590.00</b> | <b>-38,707.32</b> |
| <b>Expense</b>                          |                   |                   |                   |
| <b>Administrative &amp; Salaries</b>    |                   |                   |                   |
| 510 · Salary District Secretary         | 92,620.17         | 92,800.00         | -179.83           |
| 511 · Salary Director of SLP            | 74,135.37         | 74,100.00         | 35.37             |

Cal-Nev-Ha District of Kiwanis International  
**General Fund Budget vs. Actual**  
 October 2015 through September 2016

|  | Oct '15 - Sep 16  | Budget            | \$ Over Budget    |
|--|-------------------|-------------------|-------------------|
| 512 · Salaries Office Personnel            | 132,165.73        | 129,000.00        | 3,165.73          |
| 513 · Salary Part Time & Overtime          | 3,321.26          | 8,500.00          | -5,178.74         |
| 520 · Payroll Taxes                        | 26,410.15         | 26,000.00         | 410.15            |
| 523 · Insurance Worker's Compensation      | 3,109.34          | 3,750.00          | -640.66           |
| 524 · Medical Insurance                    |                   |                   |                   |
| Medical Insurance                          | 16,704.98         | 22,000.00         | -5,295.02         |
| <b>Total 524 · Medical Insurance</b>       | <b>16,704.98</b>  | <b>22,000.00</b>  | <b>-5,295.02</b>  |
| 525 · Vacation Accruals                    | -2,283.97         | 11,000.00         | -13,283.97        |
| 526 · Pension Plan                         | 27,002.09         | 25,500.00         | 1,502.09          |
| 531 · Background Checks                    | 2,592.43          | 4,700.00          | -2,107.57         |
| 534 · Professional Fees                    | 2,295.00          | 3,000.00          | -705.00           |
| 540 · Office Lease & Maintenance           | 57,250.20         | 58,500.00         | -1,249.80         |
| 542 · Telephone                            | 5,197.88          | 2,650.00          | 2,547.88          |
| 544 · Office Supplies & Expense            | 6,037.77          | 5,750.00          | 287.77            |
| 546 · Postage & Shipping                   | 2,743.33          | 3,650.00          | -906.67           |
| 548 · Printing                             | 7,929.72          | 9,900.00          | -1,970.28         |
| 549 · Stationery & Envelopes               | 0.00              | 500.00            | -500.00           |
| 550 · Insurance and Bonds                  | 1,067.18          | 1,000.00          | 67.18             |
| 552 · Travel District Secretary            | 8,564.17          | 9,500.00          | -935.83           |
| 554 · Tax & License                        |                   |                   |                   |
| Sales Tax Adjustment                       | 0.64              |                   |                   |
| FTB  | 10.00             |                   |                   |
| Property                                   | 447.56            |                   |                   |
| 554 · Tax & License - Other                | 253.80            | 1,000.00          | -746.20           |
| <b>Total 554 · Tax &amp; License</b>       | <b>712.00</b>     | <b>1,000.00</b>   | <b>-288.00</b>    |
| 555 · Computer Software & Supply           | 18,084.80         | 17,500.00         | 584.80            |
| 556 · Equipment Maintenance                | 754.29            | 750.00            | 4.29              |
| 558 · Leased Equipment                     | 3,700.10          | 4,560.00          | -859.90           |
| 560 · Staff Travel & Meeting Expense       | 1,075.69          | 2,750.00          | -1,674.31         |
| 561 · Mileage Reimbursement Staff          | 68.95             | 150.00            | -81.05            |
| 562 · Dues & Subscriptions                 | 2,270.75          | 2,500.00          | -229.25           |
| 566 · Audit Fees                           | 4,441.61          | 4,250.00          | 191.61            |
| 579 · Bank Charges & Cash Short            | 358.88            | 100.00            | 258.88            |
| <b>Total Administrative &amp; Salaries</b> | <b>498,329.87</b> | <b>525,360.00</b> | <b>-27,030.13</b> |
| <b>District Committees &amp; Cabinet</b>   |                   |                   |                   |
| 680 · Governor Cabinet & Parliamentarn     | 1,653.86          | 2,200.00          | -546.14           |
| 682 · Membership                           |                   |                   |                   |
| Life Member                                | 357.94            |                   |                   |
| 682 · Membership - Other                   | 0.00              | 3,000.00          | -3,000.00         |

Cal-Nev-Ha District of Kiwanis International  
**General Fund Budget vs. Actual**  
 October 2015 through September 2016

|  | Oct '15 - Sep 16 | Budget     | \$ Over Budget |
|--|------------------|------------|----------------|
| <b>Total 682 · Membership</b>                  | 357.94           | 3,000.00   | -2,642.06      |
| 684 · Policy Committee                         | 55.00            | 125.00     | -70.00         |
| 686 · DKA                                      | 0.00             | 700.00     | -700.00        |
| 688 · Finance Committee                        | 0.00             | 700.00     | -700.00        |
| 690 · Inter-Club Committee                     | 170.12           | 200.00     | -29.88         |
| 691 · Convention Site & Selection Com          | 0.00             | 100.00     | -100.00        |
| 693 · Patriotism Committee                     | 86.40            | 125.00     | -38.60         |
| 694 · New Club Building Committee              | -1,710.00        | 1,500.00   | -3,210.00      |
| 697 · Teleconferencing                         | 2,131.78         | 1,500.00   | 631.78         |
| 699 · Committee Contingency Fund               | 827.15           | 1,000.00   | -172.85        |
| <b>Total District Committees &amp; Cabinet</b> | 3,572.25         | 11,150.00  | -7,577.75      |
| <b>District Officers</b>                       |                  |            |                |
| 582 · Governor Travel & Office                 | 29,249.22        | 30,000.00  | -750.78        |
| 588 · Governor Elect Travel & Office           | 11,007.88        | 11,000.00  | 7.88           |
| 590 · Immediate Past Governor T&O              | 3,477.64         | 3,700.00   | -222.36        |
| 592 · Treasurer Travel & Office                | 3,173.74         | 3,700.00   | -526.26        |
| <b>600 · Travel Lt Governors</b>               |                  |            |                |
| Lt Gov Contingency                             | 0.00             | -18,875.61 | 18,875.61      |
| 602 · Division 02                              | 437.96           | 1,205.48   | -767.52        |
| 603 · Division 03                              | 116.60           | 1,114.67   | -998.07        |
| 604 · Division 04                              | 727.68           | 1,132.36   | -404.68        |
| 605 · Division 05                              | 1,353.32         | 2,119.02   | -765.70        |
| 606 · Division 06                              | 0.00             | 605.00     | -605.00        |
| 607 · Division 07                              | 1,105.11         | 1,452.50   | -347.39        |
| 608 · Division 08                              | 1,518.24         | 1,744.07   | -225.83        |
| 610 · Division 10                              | 733.92           | 1,038.71   | -304.79        |
| 611 · Division 11                              | 130.73           | 635.00     | -504.27        |
| 612 · Division 12                              | 1,142.86         | 1,722.30   | -579.44        |
| 613 · Division 13                              | 1,064.92         | 1,165.90   | -100.98        |
| 614 · Division 14                              | 0.00             | 605.00     | -605.00        |
| 615 · Division 15                              | 846.16           | 1,061.67   | -215.51        |
| 616 · Division 16                              | 470.20           | 1,283.51   | -813.31        |
| 618 · Division 18                              | 1,283.20         | 1,973.80   | -690.60        |
| 619 · Division 19                              | 962.09           | 1,339.46   | -377.37        |
| 620 · Division 20                              | 0.00             | 625.00     | -625.00        |
| 621 · Division 21                              | 971.92           | 1,234.04   | -262.12        |
| 622 · Division 22                              | 1,224.27         | 4,015.00   | -2,790.73      |
| 623 · Division 23                              | 1,198.00         | 595.00     | 603.00         |
| 624 · Division 24                              | 724.45           | 1,479.85   | -755.40        |
| 626 · Division 26                              | 476.98           | 1,768.84   | -1,291.86      |
| 627 · Division 27                              | 1,208.03         | 1,446.78   | -238.75        |
| 628 · Division 28                              | 892.36           | 1,323.64   | -431.28        |
| 629 · Division 29                              | 1,342.96         | 1,521.88   | -178.92        |
| 630 · Division 30                              | 730.80           | 1,116.92   | -386.12        |
| 631 · Division 31                              | 225.00           | 665.00     | -440.00        |

Cal-Nev-Ha District of Kiwanis International  
**General Fund Budget vs. Actual**  
 October 2015 through September 2016

|   | Oct '15 - Sep 16  | Budget            | \$ Over Budget   |
|---|-------------------|-------------------|------------------|
| 632 · Division 32                                 | 1,716.84          | 2,308.44          | -591.60          |
| 633 · Division 33                                 | 1,075.96          | 625.00            | 450.96           |
| 634 · Division 34                                 | 773.35            | 1,726.42          | -953.07          |
| 635 · Division 35                                 | 511.23            | 1,093.64          | -582.41          |
| 636 · Division 36                                 | 950.80            | 1,366.11          | -415.31          |
| 637 · Division 37                                 | 1,754.99          | 1,690.92          | 64.07            |
| 638 · Division 38                                 | 368.68            | 2,210.20          | -1,841.52        |
| 639 · Division 39                                 | 1,814.77          | 2,079.29          | -264.52          |
| 641 · Division 41                                 | 225.00            | 1,115.64          | -890.64          |
| 642 · Division 42                                 | 1,247.82          | 1,805.76          | -557.94          |
| 643 · Division 43                                 | 1,119.42          | 1,729.67          | -610.25          |
| 644 · Division 44                                 | 0.00              | 2,420.76          | -2,420.76        |
| 645 · Division 45                                 | 1,081.96          | 1,548.28          | -466.32          |
| 646 · Division 46                                 | 1,038.96          | 2,530.08          | -1,491.12        |
| 647 · Division 47                                 | 1,343.24          | 3,135.00          | -1,791.76        |
| <b>Total 600 · Travel Lt Governors</b>            | <b>35,910.78</b>  | <b>44,500.00</b>  | <b>-8,589.22</b> |
| <b>650 · Trustees' Travel &amp; Meeting</b>       |                   |                   |                  |
| Trustee Contingency                               | 0.00              | -14,533.76        | 14,533.76        |
| 668 · Region 18                                   | 2,356.40          | 3,525.00          | -1,168.60        |
| 667 · Region 17                                   | 1,156.40          | 1,830.56          | -674.16          |
| 666 · Region 16                                   | 1,045.92          | 1,790.00          | -744.08          |
| 665 · Region 15                                   | 1,263.28          | 2,876.80          | -1,613.52        |
| 664 · Region 14                                   | 1,496.84          | 2,392.16          | -895.32          |
| 663 · Region 13                                   | 1,137.11          | 1,470.72          | -333.61          |
| 662 · Region 12                                   | 1,478.54          | 1,866.96          | -388.42          |
| 661 · Region 11                                   | 1,072.80          | 1,848.24          | -775.44          |
| 660 · Region 10                                   | 2,085.00          | 1,785.84          | 299.16           |
| 659 · Region 09                                   | 2,142.46          | 1,853.44          | 289.02           |
| 658 · Region 08                                   | 1,371.49          | 1,542.48          | -170.99          |
| 657 · Region 07                                   | 1,344.43          | 1,469.68          | -125.25          |
| 656 · Region 06                                   | 889.04            | 1,775.44          | -886.40          |
| 655 · Region 05                                   | 744.36            | 1,603.84          | -859.48          |
| 654 · Region 04                                   | 537.12            | 1,915.84          | -1,378.72        |
| 653 · Region 03                                   | 1,179.92          | 1,518.56          | -338.64          |
| 652 · Region 02                                   | 1,413.28          | 1,674.04          | -260.76          |
| 651 · Region 01                                   | 685.51            | 1,794.16          | -1,108.65        |
| <b>Total 650 · Trustees' Travel &amp; Meeting</b> | <b>23,399.90</b>  | <b>20,000.00</b>  | <b>3,399.90</b>  |
| <b>670 · Lt Governor Training Conference</b>      | <b>20,211.78</b>  | <b>18,000.00</b>  | <b>2,211.78</b>  |
| <b>675 · Trustee Training</b>                     | <b>5,034.78</b>   | <b>4,500.00</b>   | <b>534.78</b>    |
| <b>Total District Officers</b>                    | <b>131,465.72</b> | <b>135,400.00</b> | <b>-3,934.28</b> |
| <b>Publication Cal-Nev-Ha Magazine</b>            |                   |                   |                  |
| 762 · Printing Cal-Nev-Ha Magazine                | 0.00              | 8,000.00          | -8,000.00        |

Cal-Nev-Ha District of Kiwanis International  
**General Fund Budget vs. Actual**  
 October 2015 through September 2016

|  | Oct '15 - Sep 16 | Budget     | \$ Over Budget |
|--|------------------|------------|----------------|
| <b>Total Publication Cal-Nev-Ha Magazine</b> | 0.00             | 8,000.00   | -8,000.00      |
| <b>Service Leadership Programs</b>           |                  |            |                |
| 695 · Key Leader Coordinators                | 521.74           | 850.00     | -328.26        |
| 720 · Circle K Committee                     | 670.00           | 670.00     | 0.00           |
| 721 · Circle K Administrator                 | 5,150.00         | 5,150.00   | 0.00           |
| 722 · Key Club Committee                     | 5,665.00         | 5,665.00   | 0.00           |
| 723 · Key Club Administrator                 | 5,000.00         | 5,000.00   | 0.00           |
| 724 · KIWIN'S Committee                      | 1,450.00         | 1,450.00   | 0.00           |
| 725 · KIWIN'S Administrator                  | 5,000.00         | 5,000.00   | 0.00           |
| 728 · Builders Club Administrator            | 2,015.57         | 1,545.00   | 470.57         |
| 730 · K Kids Committee                       | 1,549.92         | 1,545.00   | 4.92           |
| 731 · Aktion Club Committee                  | 658.48           | 1,545.00   | -886.52        |
| 732 · Travel Director of SLP                 | 3,529.43         | 3,950.00   | -420.57        |
| <b>Total Service Leadership Programs</b>     | 31,210.14        | 32,370.00  | -1,159.86      |
| <b>750 · District Sale Items</b>             |                  |            |                |
| 750.53 · It's All About The Kids             | 1,057.48         |            |                |
| 750.52 · #IamKiwanis Expense                 | 12,730.74        |            |                |
| 750.55 · District Polo Shirts                | 3,074.00         |            |                |
| 750.13 · KI Sales Merchandise                | 1,036.93         |            |                |
| 759 · Credit Card Fees                       | 617.89           |            |                |
| 750.20 · Aloha Wear                          | 9,329.93         |            |                |
| 750.60 · District Dress Shirts               | 219.84           |            |                |
| 750.01 · Governor's Theme Pins               | 1,730.00         |            |                |
| 750.50 · Team Shirts                         | 128.95           |            |                |
| 750 · District Sale Items - Other            | 0.00             | 12,000.00  | -12,000.00     |
| <b>Total 750 · District Sale Items</b>       | 29,925.76        | 12,000.00  | 17,925.76      |
| 20.594 · Credit Card Processing Fees         | 2.03             |            |                |
| <b>Total Expense</b>                         | 694,505.77       | 724,280.00 | -29,774.23     |
| <b>Net Ordinary Income</b>                   | 38,376.91        | 47,310.00  | -8,933.09      |
| <b>Other Income/Expense</b>                  |                  |            |                |
| <b>Other Income</b>                          |                  |            |                |
| 841 · Other Income                           | -2,803.52        | 0.00       | -2,803.52      |
| <b>Total Other Income</b>                    | -2,803.52        | 0.00       | -2,803.52      |
| <b>Other Expense</b>                         |                  |            |                |
| <b>Reserves &amp; Other Expense</b>          |                  |            |                |
| 860 · Gain/loss on disposal of assets        | 1,936.98         |            |                |
| 852 · Other Expense                          | -4,772.00        | 0.00       | -4,772.00      |
| 854 · Depreciation                           | 8,242.82         | 9,500.00   | -1,257.18      |
| 863 · Transfer General Fund Reserve          | 0.00             | 6,277.50   | -6,277.50      |

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Accrual Basis

Cal-Nev-Ha District of Kiwanis International  
**General Fund Budget vs. Actual**  
October 2015 through September 2016

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|   | <u>Oct '15 - Sep 16</u> | <u>Budget</u>        | <u>\$ Over Budget</u>  |
|---|-------------------------|----------------------|------------------------|
| 940 · Int'l Convention Travel Exp         | 22,096.85               | 31,387.50            | -9,290.65              |
| <b>Total Reserves &amp; Other Expense</b> | <u>27,504.65</u>        | <u>47,165.00</u>     | <u>-19,660.35</u>      |
| <b>Total Other Expense</b>                | <u>27,504.65</u>        | <u>47,165.00</u>     | <u>-19,660.35</u>      |
| <b>Net Other Income</b>                   | <u>-30,308.17</u>       | <u>-47,165.00</u>    | <u>16,856.83</u>       |
| <b>Net Income</b>                         | <u><b>8,068.74</b></u>  | <u><b>145.00</b></u> | <u><b>7,923.74</b></u> |

**Cal-Nev-Ha District of Kiwanis International**  
**District Convention Budget Report**  
 October 2015 through September 2016

|  | Oct '15 - Sep 16 | Budget     | \$ Over Budget |
|--|------------------|------------|----------------|
| <b>Ordinary Income/Expense</b>           |                  |            |                |
| <b>Income</b>                            |                  |            |                |
| 20.410 · Registration Fees               | 107,306.50       | 126,750.00 | -19,443.50     |
| 20.412 · Meal Income                     | 66,327.00        | 65,150.00  | 1,177.00       |
| 20.414 · Booth Sales                     | 2,900.00         | 5,000.00   | -2,100.00      |
| 20.415 · Supplies Sales - KI & A+ Images |                  | 4,250.00   | -4,250.00      |
| 20.416 · Golf Tournament Income          | 2,260.00         | 4,000.00   | -1,740.00      |
| 20.417 · AV Rental Income                |                  | 675.00     | -675.00        |
| 20.418 · Rebate Income                   | 3,598.56         | 500.00     | 3,098.56       |
| <b>Total Income</b>                      | 182,392.06       | 206,325.00 | -23,932.94     |
| <b>Gross Profit</b>                      | 182,392.06       | 206,325.00 | -23,932.94     |
| <b>Expense</b>                           |                  |            |                |
| 20.555 · Audio Visual Workshops          | 10,750.00        | 7,200.00   | 3,550.00       |
| 20.558 · Audio Visual General Session    | 39,774.10        | 41,500.00  | -1,725.90      |
| 20.561 · Awards                          | 856.12           | 1,300.00   | -443.88        |
| 20.566 · Audit Fee                       | 3,566.29         | 3,600.00   | -33.71         |
| 20.570 · Board Meeting Expense           | 835.11           | 500.00     | 335.11         |
| 20.573 · Booth Expense                   | 150.00           | 1,000.00   | -850.00        |
| 20.582 · Clerical & Accounting           | 18,623.51        | 34,000.00  | -15,376.49     |
| 20.590 · Comp Registration New Club      | 350.00           | 200.00     | 150.00         |
| 20.591 · Conv Hosted Housing & Meals     | 1,808.24         | 2,500.00   | -691.76        |
| 20.594 · Credit Card Processing Fees     | 4,779.54         | 3,550.00   | 1,229.54       |
| 20.606 · Flowers & Decorations           | 622.19           | 1,000.00   | -377.81        |
| 20.610 · Golf Tournament                 | 2,057.04         | 3,750.00   | -1,692.96      |
| 20.615 · Hotel Set Up & Security         |                  | 500.00     | -500.00        |
| 20.616 · Int'l Counselor Housing & Meals | 863.80           | 1,000.00   | -136.20        |
| 20.618 · Meals                           | 64,917.89        | 63,780.00  | 1,137.89       |
| 20.622 · Music & Entertainment           | 675.00           | 1,000.00   | -325.00        |
| 20.630 · Past Governors Meeting          |                  | 250.00     | -250.00        |
| 20.633 · Past Governors Per Diem         | 1,530.00         | 1,575.00   | -45.00         |
| 20.645 · Postage & Shipping Expense      | 76.15            | 750.00     | -673.85        |
| 20.648 · Pre Planning Expense            | 2,019.88         | 2,500.00   | -480.12        |
| 20.651 · Printing                        | 1,647.83         | 4,500.00   | -2,852.17      |
| 20.652 · Promotion & Incentives          | 1,123.20         | 1,500.00   | -376.80        |
| 20.654 · Ribbons & Arm Bands             | 226.26           | 350.00     | -123.74        |
| 20.663 · Registration & Sign Expense     | 2,741.69         | 3,000.00   | -258.31        |
| 20.666 · Speakers Honorarium & Travel    | 3,201.70         | 1,500.00   | 1,701.70       |
| 20.669 · SLP Governors                   | 907.68           | 900.00     | 7.68           |
| 20.672 · Staff Travel, Meals & Lodging   | 4,530.03         | 3,500.00   | 1,030.03       |
| 20.679 · Supplies                        | 980.76           | 600.00     | 380.76         |
| 20.680 · Supplies Sold                   |                  | 3,200.00   | -3,200.00      |

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Accrual Basis

**Cal-Nev-Ha District of Kiwanis International**  
**District Convention Budget Report**  
October 2015 through September 2016

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|                                   | <u>Oct '15 - Sep 16</u> | <u>Budget</u>          | <u>\$ Over Budget</u>  |
|-----------------------------------|-------------------------|------------------------|------------------------|
| 20.681 · Taxes & Insurance        | 1,442.04                | 2,500.00               | -1,057.96              |
| 20.684 · Telephone                | 1,208.92                | 1,000.00               | 208.92                 |
| 20.685 · Transfers                |                         | 10,000.00              | -10,000.00             |
| 20.690 · Van & Truck Rental       | 550.45                  | 900.00                 | -349.55                |
| 20.854 · Depreciation Conventions |                         | 300.00                 | -300.00                |
| <b>Total Expense</b>              | <u>172,815.42</u>       | <u>205,205.00</u>      | <u>-32,389.58</u>      |
| <b>Net Ordinary Income</b>        | <u>9,576.64</u>         | <u>1,120.00</u>        | <u>8,456.64</u>        |
| <b>Net Income</b>                 | <u><b>9,576.64</b></u>  | <u><b>1,120.00</b></u> | <u><b>8,456.64</b></u> |



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Accrual Basis

## Cal-Nev-Ha District of Kiwanis International Mid Year North Revenue & Expense Report

October 2015 through September 2016

|  | Oct '15 - Sep 16  | Budget           | \$ Over Budget    |
|--|-------------------|------------------|-------------------|
| <b>Ordinary Income/Expense</b>           |                   |                  |                   |
| <b>Income</b>                            |                   |                  |                   |
| 20.410 · Registration Fees               | 14,675.00         | 20,550.00        | -5,875.00         |
| 20.412 · Meal Income                     | 10,780.00         | 16,400.00        | -5,620.00         |
| 20.414 · Booth Sales                     | 990.00            | 900.00           | 90.00             |
| 20.415 · Supplies Sales - KI & A+ Images |                   | 400.00           | -400.00           |
| <b>Total Income</b>                      | <b>26,445.00</b>  | <b>38,250.00</b> | <b>-11,805.00</b> |
| <b>Gross Profit</b>                      | <b>26,445.00</b>  | <b>38,250.00</b> | <b>-11,805.00</b> |
| <b>Expense</b>                           |                   |                  |                   |
| 20.555 · Audio Visual Workshops          | 4,950.00          | 4,800.00         | 150.00            |
| 20.558 · Audio Visual General Session    | 2,940.48          | 3,070.00         | -129.52           |
| 20.566 · Audit Fee                       | 1,517.00          | 1,600.00         | -83.00            |
| 20.570 · Board Meeting Expense           | 863.05            | 350.00           | 513.05            |
| 20.582 · Clerical & Accounting           | 4,121.38          | 4,500.00         | -378.62           |
| 20.588 · Convention Center Rent & Fees   | 900.00            |                  |                   |
| 20.591 · Conv Hosted Housing & Meals     | 185.36            | 300.00           | -114.64           |
| 20.594 · Credit Card Processing Fees     | 875.64            |                  |                   |
| 20.606 · Flowers & Decorations           | 80.85             | 250.00           | -169.15           |
| 20.618 · Meals                           | 12,622.84         | 13,260.00        | -637.16           |
| 20.622 · Music & Entertainment           |                   | 150.00           | -150.00           |
| 20.630 · Past Governors Meeting          |                   | 250.00           | -250.00           |
| 20.645 · Postage & Shipping Expense      |                   | 200.00           | -200.00           |
| 20.648 · Pre Planning Expense            | 640.42            | 1,000.00         | -359.58           |
| 20.651 · Printing                        | 89.08             | 1,200.00         | -1,110.92         |
| 20.663 · Registration & Sign Expense     | 1,612.91          | 500.00           | 1,112.91          |
| 20.666 · Speakers Honorarium & Travel    | 1,678.80          | 2,000.00         | -321.20           |
| 20.669 · SLP Governors                   |                   | 100.00           | -100.00           |
| 20.672 · Staff Travel, Meals & Lodging   | 1,571.07          | 1,500.00         | 71.07             |
| 20.679 · Supplies                        | 374.42            | 100.00           | 274.42            |
| 20.680 · Supplies Sold                   |                   | 300.00           | -300.00           |
| 20.681 · Taxes & Insurance               | 323.96            | 600.00           | -276.04           |
| 20.684 · Telephone                       | 702.28            | 500.00           | 202.28            |
| 20.690 · Van & Truck Rental              | 741.16            | 800.00           | -58.84            |
| 20.854 · Depreciation Conventions        |                   | 140.00           | -140.00           |
| <b>Total Expense</b>                     | <b>36,790.70</b>  | <b>37,470.00</b> | <b>-679.30</b>    |
| <b>Net Ordinary Income</b>               | <b>-10,345.70</b> | <b>780.00</b>    | <b>-11,125.70</b> |
| <b>Net Income</b>                        | <b>-10,345.70</b> | <b>780.00</b>    | <b>-11,125.70</b> |

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Accrual Basis

## Cal-Nev-Ha District of Kiwanis International Mid Year South Budget Report

October 2015 through September 2016

|  | Oct '15 - Sep 16 | Budget           | \$ Over Budget   |
|--|------------------|------------------|------------------|
| <b>Ordinary Income/Expense</b>           |                  |                  |                  |
| <b>Income</b>                            |                  |                  |                  |
| 20.410 · Registration Fees               | 28,645.00        | 28,675.00        | -30.00           |
| 20.412 · Meal Income                     | 19,512.00        | 18,290.00        | 1,222.00         |
| 20.414 · Booth Sales                     | 830.00           | 900.00           | -70.00           |
| 20.415 · Supplies Sales - KI & A+ Images |                  | 500.00           | -500.00          |
| <b>Total Income</b>                      | <b>48,987.00</b> | <b>48,365.00</b> | <b>622.00</b>    |
| <b>Gross Profit</b>                      | <b>48,987.00</b> | <b>48,365.00</b> | <b>622.00</b>    |
| <b>Expense</b>                           |                  |                  |                  |
| 20.555 · Audio Visual Workshops          | 4,800.00         | 4,800.00         |                  |
| 20.558 · Audio Visual General Session    | 3,179.45         | 3,070.00         | 109.45           |
| 20.566 · Audit Fee                       | 1,519.02         | 1,500.00         | 19.02            |
| 20.570 · Board Meeting Expense           | 240.96           | 400.00           | -159.04          |
| 20.573 · Booth Expense                   |                  | 500.00           | -500.00          |
| 20.579 · Bank Fee/Cash short-over        | 4.00             |                  |                  |
| 20.582 · Clerical & Accounting           | 6,984.69         | 6,800.00         | 184.69           |
| 20.591 · Conv Hosted Housing & Meals     | 280.97           | 1,500.00         | -1,219.03        |
| 20.594 · Credit Card Processing Fees     | 1,001.50         | 1,300.00         | -298.50          |
| 20.606 · Flowers & Decorations           | 330.00           | 500.00           | -170.00          |
| 20.618 · Meals                           | 17,902.49        | 17,990.00        | -87.51           |
| 20.622 · Music & Entertainment           |                  | 200.00           | -200.00          |
| 20.645 · Postage & Shipping Expense      |                  | 400.00           | -400.00          |
| 20.648 · Pre Planning Expense            | 516.22           | 600.00           | -83.78           |
| 20.651 · Printing                        | 158.31           | 1,500.00         | -1,341.69        |
| 20.663 · Registration & Sign Expense     | 1,656.08         | 1,000.00         | 656.08           |
| 20.666 · Speakers Honorarium & Travel    | 1,135.51         | 2,000.00         | -864.49          |
| 20.669 · SLP Governors                   |                  | 100.00           | -100.00          |
| 20.672 · Staff Travel, Meals & Lodging   | 1,824.47         | 2,000.00         | -175.53          |
| 20.679 · Supplies                        | 374.44           | 100.00           | 274.44           |
| 20.680 · Supplies Sold                   |                  | 400.00           | -400.00          |
| 20.681 · Taxes & Insurance               | 542.99           | 400.00           | 142.99           |
| 20.684 · Telephone                       | 503.72           | 600.00           | -96.28           |
| 20.690 · Van & Truck Rental              | 341.97           | 400.00           | -58.03           |
| 20.854 · Depreciation Conventions        |                  | 125.00           | -125.00          |
| <b>Total Expense</b>                     | <b>43,296.79</b> | <b>48,185.00</b> | <b>-4,888.21</b> |
| <b>Net Ordinary Income</b>               | <b>5,690.21</b>  | <b>180.00</b>    | <b>5,510.21</b>  |
| <b>Net Income</b>                        | <b>5,690.21</b>  | <b>180.00</b>    | <b>5,510.21</b>  |

**Cal-Nev-Ha District of Kiwanis International**  
**2016 Rose Float Budget Report**  
 October 2015 through September 2016

|   | Oct '15 - Sep 16 | Budget           | \$ Over Budget    | % of Budget   |
|---|------------------|------------------|-------------------|---------------|
| <b>Ordinary Income/Expense</b>                        |                  |                  |                   |               |
| <b>Income</b>   |                  |                  |                   |               |
| 26.430 · Rose Float Income                            |                  |                  |                   |               |
| 430.01 · Pin Sales                                    | 1,555.83         | 1,425.00         | 130.83            | 109.2%        |
| 430.02 · Plaque Sales                                 | 100.00           |                  |                   |               |
| 430.03 · Banner Patch Income                          | 480.00           | 1,200.00         | -720.00           | 40.0%         |
| 430.05 · Rider Inc                                    | 1,200.00         | 1,200.00         | 0.00              | 100.0%        |
| 430.07 · Drawing Income                               | 798.00           | 2,500.00         | -1,702.00         | 31.9%         |
| 431.05 · Rose Bowl Ticket Sales                       | 4,100.00         | 4,000.00         | 100.00            | 102.5%        |
| 431.31 · Sponsorships-Pins                            | 1,700.00         | 2,200.00         | -500.00           | 77.3%         |
| 431.32 · Sponsorships-Banner Patches                  | 175.00           | 350.00           | -175.00           | 50.0%         |
| 431.33 · Sponsorships-Plaques                         | 65.00            | 225.00           | -160.00           | 28.9%         |
| 431.34 · Sponsorships-Drawing Tickets                 | 496.00           | 1,900.00         | -1,404.00         | 26.1%         |
| 431.35 · Donations-Rose Float Club                    | 13,000.00        | 16,000.00        | -3,000.00         | 81.3%         |
| 432.02 · KI Support for Rose Float                    | 60,000.00        | 60,000.00        | 0.00              | 100.0%        |
| <b>Total 26.430 · Rose Float Income</b>               | <b>83,669.83</b> | <b>91,000.00</b> | <b>-7,330.17</b>  | <b>91.9%</b>  |
| <b>Total Income</b>                                   | <b>83,669.83</b> | <b>91,000.00</b> | <b>-7,330.17</b>  | <b>91.9%</b>  |
| <b>Gross Profit</b>                                   | <b>83,669.83</b> | <b>91,000.00</b> | <b>-7,330.17</b>  | <b>91.9%</b>  |
| <b>Expense</b>  |                  |                  |                   |               |
| 26.500 · Rose Float District Project exp              |                  |                  |                   |               |
| 26.662 · Rose Bowl Tickets                            | 4,040.00         | 3,600.00         | 440.00            | 112.2%        |
| 26.651 · Printing Rose Float                          | 498.47           | 100.00           | 398.47            | 498.5%        |
| 26.645 · Postage & Mailing Expense                    | 145.91           | 200.00           | -54.09            | 73.0%         |
| 26.642 · Plaques - Sponsors                           | 0.00             | 250.00           | -250.00           | 0.0%          |
| 26.639 · Pins - Rose Float                            | 1,252.50         | 2,100.00         | -847.50           | 59.6%         |
| 26.630 · Parade Entry Fee                             | 3,600.00         | 3,300.00         | 300.00            | 109.1%        |
| 26.620 · Office Expense                               | 271.78           | 200.00           | 71.78             | 135.9%        |
| 26.610 · Food & Supplies For Workers                  | 276.05           | 300.00           | -23.95            | 92.0%         |
| 26.603 · Float Construction Cost                      | 71,500.00        | 68,250.00        | 3,250.00          | 104.8%        |
| 26.580 · Costumes & Riders                            | 1,364.73         | 1,000.00         | 364.73            | 136.5%        |
| 26.570 · Booth Expense RF                             | 700.00           |                  |                   |               |
| 26.567 · Banner Patches                               | 480.24           | 400.00           | 80.24             | 120.1%        |
| 26.566 · Audit Fees                                   | 1,111.36         | 300.00           | 811.36            | 370.5%        |
| <b>Total 26.500 · Rose Float District Project exp</b> | <b>85,241.04</b> | <b>80,000.00</b> | <b>5,241.04</b>   | <b>106.6%</b> |
| <b>Total Expense</b>                                  | <b>85,241.04</b> | <b>80,000.00</b> | <b>5,241.04</b>   | <b>106.6%</b> |
| <b>Net Ordinary Income</b>                            | <b>-1,571.21</b> | <b>11,000.00</b> | <b>-12,571.21</b> | <b>-14.3%</b> |
| <b>Net Income</b>                                     | <b>-1,571.21</b> | <b>11,000.00</b> | <b>-12,571.21</b> | <b>-14.3%</b> |

**Cal-Nev-Ha District of Kiwanis International  
Mid-Year North Budget**

|                                       |                |             | San Ramon 2017<br>Proposed Budget | Sacramento<br>2016 Actual | Sacramento<br>2016 Budget | Monterey<br>2015 Actual | Monterey<br>2015 Budget | San Ramon<br>2014 Actual | San Ramon<br>2014 Budget |
|---------------------------------------|----------------|-------------|-----------------------------------|---------------------------|---------------------------|-------------------------|-------------------------|--------------------------|--------------------------|
| <b>Income</b>                         | <b>Qty</b>     | <b>Rate</b> |                                   |                           |                           |                         |                         |                          |                          |
| Season Ticket Registration/All Access |                | \$40.00     | \$ -                              | \$ -                      |                           | \$ 1,880.00             | \$ 2,000.00             | \$ 4,341.25              | \$ 4,800.00              |
| Early Registration                    | 200            | \$55.00     | \$ 11,000.00                      | \$ 9,670.00               | \$ 20,550.00              | \$ 7,955.00             | \$ 9,000.00             | \$ 11,163.00             | \$ 9,000.00              |
| Regular Registration                  | 150            | \$60.00     | \$ 9,000.00                       | \$ 955.00                 |                           | \$ 4,555.00             | \$ 11,000.00            | \$ 1,745.00              | \$ 12,500.00             |
| On Site Registration                  | 30             | \$65.00     | \$ 1,950.00                       | \$ 660.00                 |                           | \$ 1,860.00             | \$ 1,800.00             | \$ 1,320.00              | \$ 1,950.00              |
| 100% Club Registration                | 100            | \$25.00     | \$ 2,500.00                       | \$ 3,390.00               |                           | \$ 3,780.00             | \$ 1,500.00             | \$ 585.00                | \$ 1,725.00              |
| Reception                             |                |             |                                   |                           |                           |                         |                         | \$ 60.00                 |                          |
| Interclub Luncheon                    | 400            | \$36.00     | \$ 14,400.00                      | \$ 9,930.00               | \$ 16,400.00              | \$ 15,645.00            | \$ 17,500.00            | \$ 11,704.00             | \$ 12,600.00             |
| Interclub Luncheon Sponsor            | 0              |             |                                   |                           |                           |                         | \$ 4,000.00             |                          | \$ 2,000.00              |
| Rose Float Breakfast                  | 70             | \$25.00     | \$ 1,750.00                       | \$ 850.00                 |                           | \$ 1,896.00             | \$ 1,680.00             | \$ 1,151.00              | \$ 1,380.00              |
| Rose Float Breakfast Sponsor          |                |             |                                   |                           |                           |                         | \$ 300.00               |                          | \$ 300.00                |
| Centennial Dinner / Silent Auction    | 100            | \$50.00     | \$ 5,000.00                       |                           |                           | \$ 7,960.00             | \$ 6,500.00             | \$ 7,280.00              | \$ 5,000.00              |
| Dinner & Show Mid Year                |                |             |                                   |                           |                           |                         |                         | \$ 700.00                |                          |
| Booth Sales                           | 4              | 175         | \$ 700.00                         | \$ 990.00                 | \$ 900.00                 | \$ 931.34               | \$ 2,500.00             | \$ 2,119.00              | \$ 1,000.00              |
| Supply Sales                          | 1              | 1300.00     | \$ 1,300.00                       |                           | \$ 400.00                 |                         |                         | \$ 1,732.34              |                          |
| Rebate Income - (Food credit)         |                |             |                                   |                           |                           | \$1,658                 | \$5,000                 |                          |                          |
| AV Rental Income                      |                |             |                                   |                           |                           |                         |                         |                          | 0                        |
| <b>Total Receipts</b>                 |                |             | <b>\$ 47,600.00</b>               | <b>\$ 26,445.00</b>       | <b>\$ 38,250.00</b>       | <b>\$ 48,120.29</b>     | <b>\$ 62,780.00</b>     | <b>\$ 43,900.59</b>      | <b>52,255.00</b>         |
| <b>Expense</b>                        |                |             |                                   |                           |                           |                         |                         |                          |                          |
| Audio Visual Workshops                |                |             | \$ 3,200.00                       | \$ 4,950.00               | \$ 4,800.00               | \$ 5,325.00             | \$ 4,800.00             | \$ 4,800.00              | 4,800.00                 |
| Audio Visual General Sessions         |                |             | \$ 2,750.00                       | \$ 2,940.48               | \$ 3,070.00               | \$ 4,428.00             | \$ 2,750.00             | \$ 2,750.00              | 2,750.00                 |
| Awards                                |                |             | \$ 25.00                          |                           | \$ -                      |                         | \$ 25.00                | \$ 18.92                 | 75.00                    |
| Audit Fee                             |                |             | \$ 1,600.00                       | \$ 1,517.00               | \$ 1,600.00               | \$ 1,629.09             | \$ 1,600.00             | \$ 1,554.52              | 1,145.00                 |
| Board Meeting Expense                 |                |             | \$ 500.00                         | \$ 863.05                 | \$ 350.00                 | \$ 750.00               | \$ -                    | \$ 773.61                | 325.00                   |
| Booth Expense                         |                |             |                                   |                           |                           |                         | \$ 60.00                | \$ 68.91                 | 100.00                   |
| Bank Fees / Cash Short <Over>         |                |             | \$ -                              |                           | \$ -                      | \$ 25.00                | \$ -                    | \$ -                     | 0.00                     |
| Clerical & Accounting                 |                |             | \$ 4,500.00                       | \$ 4,121.38               | \$ 4,500.00               | \$ 4,500.00             | \$ 4,500.00             | \$ 3,385.33              | 6,000.00                 |
| Comp Registration New Clubs           |                |             |                                   |                           | \$ -                      |                         | \$ 40.00                | \$ -                     | 120.00                   |
| Convention Hosted Housing & Meals     |                |             | \$ 600.00                         | \$ 185.36                 | \$ 300.00                 | \$ 711.38               | \$ 1,000.00             | \$ 117.87                | 1,600.00                 |
| Credit Card Processing Fees           |                |             | \$ 900.00                         | \$ 875.64                 | \$ -                      | \$ 1,365.70             | \$ 950.00               | \$ 1,052.72              | 650.00                   |
| Flowers & Decoratioins                | 50             | 8.00        | \$ 400.00                         | \$ 80.85                  | \$ 250.00                 |                         | \$ 250.00               | \$ 505.91                | 375.00                   |
| Hotel & CC Performance Fees (2)       |                |             | \$ 3,800.00                       | \$ 900.00                 | \$ -                      | \$ 13,190.00            | \$ 3,800.00             | \$ -                     |                          |
| Hotel Set Up / Security Fees (1)      | Hotel Set Up / | !           | \$ 1,000.00                       |                           | \$ -                      |                         | \$ 5,300.00             | \$ -                     | 2,250.00                 |
| Interclub Luncheon                    | 400            | 34          | \$ 13,600.00                      | \$ 11,667.66              | \$ 13,260.00              | \$ 14,252.73            | \$ 17,000.00            | \$ 13,689.45             | 12,600.00                |
| Dinner / Silent Auction               | 100            | 50          | \$ 5,000.00                       |                           | \$ -                      | \$ 7,659.31             | \$ 5,300.00             | \$ 6,145.77              | 4,800.00                 |
| Rose Float Breakfast                  | 70             | 25          | \$ 1,750.00                       | \$ 955.18                 | \$ -                      | \$ 2,103.65             | \$ 1,610.00             | \$ 846.26                | 1,380.00                 |

**Cal-Nev-Ha District of Kiwanis International  
Mid-Year North Budget**

|   | <b>San Ramon 2017<br/>Proposed Budget</b> | <b>Sacramento<br/>2016 Actual</b> | <b>Sacramento<br/>2016 Budget</b> | <b>Monterey<br/>2015 Actual</b> | <b>Monterey<br/>2015 Budget</b> | <b>San Ramon<br/>2014 Actual</b> | <b>San Ramon<br/>2014 Budget</b> |
|---|---|-----------------------------------|-----------------------------------|---------------------------------|---------------------------------|----------------------------------|----------------------------------|
| Music & Entertainment                         | \$ 500.00                                 |                                   | \$ 150.00                         | \$ 3,093.78                     | \$ 3,400.00                     | \$ 336.00                        | 200.00                           |
| Past Governors Meeting                        | \$ -                                      |                                   | \$ 250.00                         |                                 | \$ -                            | \$ 138.58                        | 275.00                           |
| Posting & Shipping                            | \$ 250.00                                 |                                   | \$ 200.00                         | \$ 949.80                       | \$ 800.00                       | \$ 853.13                        | 650.00                           |
| Pre Planning Expense                          | \$ 700.00                                 | \$ 640.42                         | \$ 1,000.00                       | \$ 1,217.83                     | \$ 800.00                       | \$ 937.43                        | 750.00                           |
| Printing                                      | \$ 600.00                                 | \$ 89.08                          | \$ 1,200.00                       | \$ 1,893.66                     | \$ 1,250.00                     | \$ 1,907.89                      | 1,500.00                         |
| Registration & Sign Expense                   | \$ 800.00                                 | \$ 1,612.91                       | \$ 500.00                         | \$ 1,614.03                     | \$ 800.00                       | \$ 835.51                        | 500.00                           |
| Speakers Honorarium & Travel                  | \$ 200.00                                 | \$ 1,678.80                       | \$ 2,000.00                       | \$ 2.99                         | \$ 200.00                       | \$ 69.00                         | 1,000.00                         |
| SLP Governors                                 | \$ 100.00                                 |                                   | \$ 100.00                         |                                 | \$ 100.00                       | \$ 84.00                         | 100.00                           |
| Staff Travel, Meals & Lodging                 | \$ 1,750.00                               | \$ 1,571.07                       | \$ 1,500.00                       | \$ 3,807.03                     | \$ 1,750.00                     | \$ 2,380.57                      | 2,200.00                         |
| Supplies                                      | \$ 50.00                                  | \$ 374.42                         | \$ 100.00                         | \$ 850.51                       | \$ 50.00                        | \$ -                             | 100.00                           |
| Supplies Sold                                 | \$ 1,000.00                               |                                   | \$ 300.00                         |                                 | \$ -                            | \$ 1,709.66                      |                                  |
| Taxes & Insurance                             | \$ 400.00                                 | \$ 323.96                         | \$ 600.00                         | \$ 505.50                       | \$ 700.00                       | \$ 197.03                        | 825.00                           |
| Telephone                                     | \$ 500.00                                 | \$ 702.28                         | \$ 500.00                         | \$ 554.22                       | \$ 500.00                       | \$ 623.11                        | 500.00                           |
| Tickets - UWP Concert / Centennial Playground |   |                                   | \$ -                              |                                 | \$ 2,000.00                     | \$ -                             | 0.00                             |
| Van & Truck Rental **                         | \$ 700.00                                 | \$ 741.16                         | \$ 800.00                         | \$ 752.57                       | \$ 650.00                       | \$ 958.99                        | 850.00                           |
| Depreciation Conventions                      | \$ 135.00                                 |                                   | \$ 140.00                         |                                 | \$ 135.00                       | \$ 112.50                        | 135.00                           |
| <b>Total Expense</b>                          | <b>\$ 47,310.00</b>                       | <b>\$ 36,790.70</b>               | <b>\$ 37,470.00</b>               | <b>\$ 71,181.78</b>             | <b>\$ 62,120.00</b>             | <b>\$ 46,852.67</b>              | <b>\$ 48,555.00</b>              |
| Transfer-General Fund Support                 |   |                                   |                                   |                                 |                                 |                                  |                                  |
| <b>Net Revenue over Expense</b>               | <b>\$ 290.00</b>                          | <b>\$ (10,345.70)</b>             | <b>\$ 780.00</b>                  | <b>\$ (23,061.49)</b>           | <b>\$ 660.00</b>                | <b>\$ (2,952.08)</b>             | <b>3,700.00</b>                  |

**Cal-Nev-Ha District of Kiwanis International  
Mid-Year South Budget**

|                                   |            |             | Riverside 2017<br>Proposed<br>Budget | Long Beach<br>2016 Actual | Long Beach<br>2016 Budget | Riverside<br>2015 Actual | Riverside<br>2015 Budget | Orange<br>County 2014<br>Actual | Orange<br>County 2014<br>Budget |
|-----------------------------------|------------|-------------|--------------------------------------|---------------------------|---------------------------|--------------------------|--------------------------|---------------------------------|---------------------------------|
| <b>Receipts</b>                   | <b>Qty</b> | <b>Rate</b> |                                      |                           |                           |                          |                          |                                 |                                 |
| Registration                      |            |             |                                      |                           |                           |                          |                          | 4,821.25                        | \$ 7,200.00                     |
| Early Registration                | 345        | \$ 55.00    | 18,975.00                            | 15,190.00                 | 14,400.00                 | 10,335.00                | 15,525.00                | 14,740.00                       | \$ 15,075.00                    |
| Regular Registration              | 205        | \$ 60.00    | 12,300.00                            | 5,960.00                  | 2,475.00                  | 4,870.00                 | 10,250.00                | 5,975.00                        | \$ 13,250.00                    |
| On Site Registration              | 45         | \$ 65.00    | 2,925.00                             | 1,540.00                  | 1,800.00                  | 2,695.00                 | 2,475.00                 | 2,123.00                        | \$ 2,475.00                     |
| 100% Club Registration            | 80         | \$ 25.00    | 2,000.00                             | 5,115.00                  | -                         | 4,425.00                 | 1,200.00                 | 465.00                          | \$ 1,650.00                     |
| Reception                         |            |             | -                                    | 840.00                    | 15,300.00                 | 560.00                   | -                        | 80.00                           |                                 |
| Interclub Luncheon                | 500        | \$ 30.00    | 15,000.00                            | 16,860.00                 | -                         | 14,610.00                | 15,300.00                | 16,336.00                       | \$ 19,305.00                    |
| Interclub Luncheon Sponsor        |            |             | 2,000.00                             | 1,000.00                  | -                         | 901.32                   | 2,000.00                 | 2,000.00                        | 2,000.00                        |
| Past Governors Dinner             | 0          | \$ -        | -                                    |                           | 2,990.00                  |                          | 540.00                   |                                 | \$ -                            |
| Rose Float Breakfast              | 115        | \$ 24.00    | 2,760.00                             | 1,652.00                  |                           | 1,896.00                 | 2,760.00                 | 1,465.00                        | \$ 1,680.00                     |
| Rose Float Breakfast Sponsor      |            |             |                                      |                           |                           |                          |                          |                                 | \$ 250.00                       |
| Dinner & Show Mid Year            | 100        | \$ 50.00    | 5,000.00                             |                           | 900.00                    |                          |                          | 665.00                          |                                 |
| Booth Sales                       | 4          | \$ 175.00   | 700.00                               | 830.00                    | 500.00                    | 1,691.34                 | 2,804.90                 | 1,309.80                        | 850.00                          |
| Supply Sales                      |            |             | 1,300.00                             |                           |                           |                          |                          | 1,972.22                        |                                 |
| Rebate Income/AV Rental Income    |            |             |                                      |                           |                           | 1,300.00                 |                          |                                 |                                 |
| <b>Total Receipts</b>             |            |             | <b>62,960.00</b>                     | 48,987.00                 | 38,365.00                 | 43,283.66                | 63,354.90                | 51,952.27                       | \$ 63,735.00                    |
| <b>Expense</b>                    |            |             |                                      |                           |                           |                          |                          |                                 |                                 |
| Audio Visual Workshops            |            |             | 4,800.00                             | 4,800.00                  | 4,800.00                  | 4,800.00                 | 4,800.00                 | 4,800.00                        | \$ 4,800.00                     |
| Audio Visual General Sessions     |            |             | 3,725.00                             | 3,179.45                  | 3,070.00                  | 4,130.95                 | 3,725.00                 | 3,725.45                        | \$ 2,750.00                     |
| Awards                            |            |             | 50.00                                |                           | -                         | 43.20                    | 50.00                    | 18.93                           | \$ 100.00                       |
| Audit Fee                         |            |             | 1,500.00                             | 1,519.02                  | 1,500.00                  | 1,629.00                 | 1,500.00                 | 1,554.52                        | \$ 1,145.00                     |
| Board Meeting Expense             |            |             | 400.00                               | 240.96                    | 400.00                    |                          | 400.00                   |                                 | \$ -                            |
| Booth Expense                     |            |             |                                      |                           | 500.00                    |                          | 750.00                   | 86.75                           | \$ 500.00                       |
| Bank Fees / Cash Short <Over>     |            |             |                                      | 4.00                      |                           | 146.00                   | 10.00                    |                                 |                                 |
| Clerical & Accounting             |            |             | 6,800.00                             | 6,984.69                  | 6,800.00                  | 6,800.00                 | 6,800.00                 | 4,146.03                        | \$ 7,000.00                     |
| Convention Center Rent & Fees     |            |             | 10,800.00                            |                           | -                         | 2,415.50                 | -                        |                                 | \$ -                            |
| Comp Registration New Clubs       | 3          | 50          | 150.00                               |                           | -                         |                          | 150.00                   | 150.00                          | \$ 150.00                       |
| Convention Hosted Housing & Meals |            |             | 500.00                               | 280.97                    | 1,500.00                  | 449.10                   | 1,300.00                 | 1,197.05                        | \$ 1,500.00                     |
| Credit Card Processing Fees       |            |             | 1,250.00                             | 1,001.50                  | 1,300.00                  | 1,350.53                 | 1,250.00                 | 1,360.26                        | \$ 800.00                       |
| Flowers & Decoratioins            |            |             | 500.00                               | 330.00                    | 500.00                    | 417.83                   | 500.00                   | 53.43                           | \$ 700.00                       |
| Hotel & CC Performance Fees (2)   |            |             |                                      |                           |                           |                          |                          | 2,500.00                        |                                 |
| Hotel Set Up / Security Fees      |            |             | 250.00                               |                           | -                         |                          | 250.00                   | 300.00                          | \$ -                            |
| Interclub Luncheon                | 500        | 26          | 13,000.00                            | 16,212.64                 | 14,500.00                 | 19,429.81                | 14,500.00                | 15,641.91                       | \$ 19,305.00                    |
| Dinner / Silent Auction           | 100        | 50          | 5,000.00                             |                           | -                         |                          | 4,400.00                 | 5,651.61                        |                                 |
| Rose Float Breakfast              | 105        | 23          | 2,415.00                             | 1,689.85                  | 2,990.00                  |                          | 2,415.00                 | 1,721.61                        | \$ 1,680.00                     |
| Past Governors Dinner             |            |             | -                                    |                           | -                         |                          | 480.00                   |                                 | \$ -                            |

**Cal-Nev-Ha District of Kiwanis International  
Mid-Year South Budget**

|                                  | <b>Riverside 2017<br/>Proposed<br/>Budget</b> | <b>Long Beach<br/>2016 Actual</b> | <b>Long Beach<br/>2016 Budget</b> | <b>Riverside<br/>2015 Actual</b> | <b>Riverside<br/>2015 Budget</b> | <b>Orange<br/>County 2014<br/>Actual</b> | <b>Orange<br/>County 2014<br/>Budget</b> |
|----------------------------------|---|-----------------------------------|-----------------------------------|----------------------------------|----------------------------------|--|--|
| Meals - Other Meet Staff Din/Rec |   |                                   | 500.00                            |                                  |                                  | 705.46                                   |  |
| Music & Entertainment            | 500.00  |                                   | 200.00                            | 1,046.70                         | 1,300.00                         | 542.70                                   | \$ 200.00                                |
| Past Governors Meeting           |   |                                   | -                                 |                                  | 175.00                           |  |  |
| Posting & Shipping               | 100.00  |                                   | 400.00                            | 929.64                           | 1,100.00                         | 1,179.26                                 | \$ 800.00                                |
| Pre Planning Expense             | 250.00  | 516.22                            | 600.00                            | 195.22                           | 250.00                           | 531.67                                   | \$ 600.00                                |
| Printing                         | 300.00  | 158.31                            | 1,500.00                          | 2,016.91                         | 1,900.00                         | 2,051.68                                 | \$ 2,000.00                              |
| Registration & Sign Expense      | 2,250.00                                      | 1,656.08                          | 1,000.00                          | 2,194.36                         | 2,250.00                         | 2,700.50                                 | \$ 350.00                                |
| Speakers Honorarium & Travel     | 500.00  | 1,135.51                          | 2,000.00                          | 2.99                             | 750.00                           | 99.40                                    | \$ 2,000.00                              |
| SLP Governors                    | 100.00  |                                   | 100.00                            |                                  | 100.00                           | 99.00                                    | \$ 100.00                                |
| Staff Travel, Meals & Lodging    | 2,250.00                                      | 1,824.47                          | 2,000.00                          | 2,451.10                         | 2,250.00                         | 2,582.87                                 | \$ 2,300.00                              |
| Supplies                         | 100.00  | 374.44                            | 100.00                            | 863.62                           | 100.00                           | 1,641.77                                 |  |
| Supplies Sold                    | 1,000.00                                      |                                   | 400.00                            |                                  |                                  |  | \$ -                                     |
| Taxes & Insurance                | 550.00  | 542.99                            | 400.00                            | 740.50                           | 550.00                           | 395.38                                   | \$ 575.00                                |
| Telephone                        | 525.00  | 503.72                            | 600.00                            | 554.22                           | 525.00                           | 698.11                                   | \$ 600.00                                |
| Van & Truck Rental **            | 300.00  | 341.97                            | 400.00                            | 352.12                           | 300.00                           | 432.70                                   | \$ 400.00                                |
| Depreciation Conventions         | 125.00  |                                   | 125.00                            |                                  | 125.00                           | 104.10                                   | \$ 125.00                                |
| <b>Total Expense</b>             | <b>59,990.00</b>                              | 43,296.79                         | 48,185.00                         | 52,959.30                        | 56,955.00                        | 56,672.15                                | \$ 50,480.00                             |
| Transfer-General Fund Support    | 2,000.00                                      |                                   |                                   | 560.00                           | 3,000.00                         | 1,500.00                                 | \$ 5,000.00                              |
| <b>Net Revenue over Expense</b>  | <b>970.00</b>                                 | 5,690.21                          | (9,820.00)                        | (10,235.64)                      | 3,399.90                         | \$ (6,219.88)                            | \$ 8,255.00                              |



26101 MAGIC MOUNTAIN PARKWAY, VALENCIA, CA 91355

PH: 661.255.4739 | FAX: 661.255.4172

# 2017 SPECIAL EVENT AGREEMENT

California-Nevada-Hawaii

GROUP NAME:       **District of Kiwanis international**       CUSTOMER NUMBER:       **3740**        
 CONTACT PERSON:       **BRUCE HENNINGS**       E-MAIL:       **BRUCE@CNHKIWANIS.ORG**        
 PHONE #:       **909.989.1500 X 105**       FAX #: \_\_\_\_\_  
 STREET ADDRESS:       **8360 RED OAK STREET #201**        
 CITY:       **RANCHO CUCAMONGA**       STATE:       **CA**       ZIP:       **91730**      

## 2017 SPECIAL EVENT INFORMATION

2017 EVENT DATE:       **Saturday, November 11, 2017**       THEATRE:       **GOLDEN BEAR**       RALLY TIMES:       **9AM & 11AM**  
      **1PM & 3PM**        
 PRIOR YEAR:       **2016**       # OF ATTD:       **8140**       EST. ATTD:       **7,500**       PARK HOURS:       **10:30am - 8:00pm**      

## TICKET ORDER

| # OF TICKETS | TICKET TYPE                  | COST/TICKET* |
|--------------|------------------------------|--------------|
| 2,000        | GENERAL "DAY OF SALE" TICKET | ▼ \$34.99    |
|              |                              | ▼            |
|              |                              | ▼            |
|              |                              | ▼            |

\*Does NOT include applicable taxes.

SPECIAL INSTRUCTIONS:

|   |   |
|---|---|
| GROUP WILL BE CHARGED FOR ANY UNRETURNED TICKETS NOT EQUALING FINAL OUTING ACTUAL | ▼ |
| PROMO CODE: "KEYCLUB" WILL BE USED FOR ALL ONLINE PURCHASES                       | ▼ |
|   | ▼ |

OTHER INSTRUCTIONS:

### FOR SIX FLAGS USE ONLY

| CUSTOMER # | ZIP   | PLU #1 | PLU #2 | PLU #3 | SALES REP | NEW/RENEW |
|------------|-------|--------|--------|--------|-----------|-----------|
| 3740       | 91730 |        |        |        | 9         | R         |



# 2017 SPECIAL EVENT AGREEMENT TERMS AND CONDITIONS

California-Nevada-Hawaii  
international

District of Kiwanis

This is an agreement between Six Flags Magic Mountain (herein referred to as "SFMM") and  
(herein referred to as "Group").

1. To receive your date and prices, a signed copy of the original agreement must be returned. Group represents and warrants that it has the full right and authority to enter into and fully perform the agreement, and the agreement constitutes a valid, binding and enforceable agreement of Group.
2. In the event that it is necessary for Group to cancel their scheduled event, the following guidelines will apply: ninety (90) days or more prior to the event will result in cancellation fee of \$1,500.00. Cancellation less than ninety (90) days prior to event will result in a penalty of \$5,000 plus any deposits received as liquidated damages for such cancellations, it being acknowledged that the exact amount of the damage sustained by SFMM is difficult, if not possible, to ascertain. In the event of a cancellation, Group agrees to return all consigned tickets within five (5) days.
3. The minimum ticket guarantee is 1,000 tickets for event at Golden Bear Theatre. If 1,000 ticket minimum is not reached, a \$500 theatre usage fee will be applied for groups of 500-999. A \$1,000 theatre usage fee will be applied for groups of 499 or less.
4. SFMM will provide Group with personalized, dated and consecutively numbered tickets for "Day Of" ticket sales. Upon receipt of the tickets, Group accepts responsibility for the full dollar value of all tickets should they become lost, stolen or misplaced and then redeemed. SFMM will not refund individuals for group tickets. They will be referred back to the Group for all refund matters. Group shall not in any way, resell, transfer or distribute the tickets to any third party. **ONLINE PROMO CODE "KEYCLUB" will be used for all online sales. Admission only pricing will be \$40 per ticket (\$34.99 + 5.01 rebate to CNH Key Club). Catered Admission pricing to be \$55 (\$29.99 + \$20 meal + \$5.01 rebate to CNH Key Club). Catered meal includes; Chili Cheese Hot Dogs, Chicken Strips W/BBQ sauce, Tossed Green Salad, Potato Chips, Baked Beans, Nachos, Popsicles and Ice Cream Bars.**
5. Promotional materials such as posters, brochures will be provided by SFMM at no additional cost. Group agrees to accept responsibility for the distribution of special SFMM promotional material to promote awareness of special event.
6. Group agrees to return all unused tickets within 5 days following the event. Final billing for admission tickets and Kodak vouchers if applicable will be based on all unreturned tickets, regardless of reason for said non-return. A final settlement of the tickets is due within 30 days following the event. Failure to provide payment upon due date is a material breach of this agreement. One company check for entire balance is the only accepted form of payment.
7. At the conclusion of the event, tickets and payment will either be personally picked up by a Six Flags Sales Representative or may be returned by trackable mail (i.e., Certified Mail, FedEx, Airborne Express, UPS, etc.) to the attention of your Sales Representative at the address below:

**Six Flags Attn: Group Sales  
26101 Magic Mountain Pkwy., Valencia CA 91355**

8. Group shall indemnify, defend and hold Six Flags Theme Parks Inc. ("Six Flags") and its directors, employees, agents, subsidiaries and affiliates harmless from and against any and all claims, demands, losses, liabilities, damages, costs, and expenses (including reasonable attorneys' fees) of any kind or nature whatsoever ("Loss") arising out of or relating to the breach by Group of any of its representations, warranties, agreements or obligations under Group's event/event agreement including, without limitation, any cancellation of the event/event agreement, except to the extent that such Loss is due to the gross negligence or willful misconduct of Six Flags.
9. Should any legal action or proceeding be brought with respect to the Group's event or this agreement, the unsuccessful party in any such action shall pay the successful party's reasonable attorney's fees and expenses and the court costs, in each case, incurred in connection therewith.
10. The agreement shall be governed by the laws of the State of California without regard to choice of law principles. This agreement shall control and supersede any conflicting or contrary language or provision, in whole or in part, in any other agreement.
11. Six Flags' trademarks, trade names, service marks, logos and symbols ("Marks") are, and shall remain, the sole and exclusive property of Six Flags. Group shall not use any Marks for any purpose without prior written approval.
12. Group shall comply with, abide by, and take reasonable steps to acquaint all Group attendees with the rules and regulations of the Park. Appropriate attire is required at all times. All aspects of Group's event including, but not limited to, bringing entertainment or outside talent into the Park must be approved in advance by Six Flags.
13. By signing below, agrees to the terms and conditions on this agreement. This agreement becomes effective upon receipt and approval by Six Flags Magic Mountain whereupon it shall become a binding contract. This agreement shall control and supersede any conflicting or contrary language or provision, in whole or in part, in any other agreement.

X \_\_\_\_\_

**AUTHORIZED GROUP REPRESENTATIVE**

NAME: \_\_\_\_\_

TITLE: \_\_\_\_\_

DATE: \_\_\_\_\_

NAME REP

#: \_\_\_\_\_

Bon Lohrli

X \_\_\_\_\_

**REGIONAL SALES MANAGER**

DATE: \_\_\_\_\_



# TERMS AND CONDITIONS FOR OVERNIGHT EVENTS

6450 Elwood Road  
Sanger, Ca 93657  
(559)787-2551  
(800)821-2801

www.wondervalley.com

| 7536   | Date                     | Time     | First and Last Meals | Number Of                               | Estimated Number of: | Number of Rooms Being Reserved |
|--|--------------------------|----------|----------------------|---|----------------------|--------------------------------|
| <b>Arrival:</b>  | Friday, October 13, 2017 | 2:00 PM  | Dinner               | <b>Days:</b> 3                          | <b>Rooms:</b> 22+1   | 22+12Hall+M                    |
| <b>Departure:</b>  | Sunday, October 15, 2017 | 11:00 AM | Breakfast            | <b>Nights:</b> 2                        |                      |                                |
|  |                          |          |                      | <b>Meals:</b> 5                         | <b>People:</b> 150   |                                |
| <b>Client Name:</b> California-Nevada-Hawaii District of Kiwanis International |                          |          |                      | <b>Contact Name:</b> Bruce Hennings     |                      |                                |
| <b>Address:</b> 8360 Red Oak St Ste 201  |                          |          |                      | <b>Telephone #:</b> 909-989-1500 xt 105 |                      |                                |
| <b>City, State, Zip:</b> Rancho Cucamonga, CA 91730                            |                          |          |                      | <b>Fax #:</b>                           |                      |                                |
| <b>Type of Function:</b> Retreat   |                          |          |                      | <b>E-Mail:</b> bruce@cnhkiwanis.org     |                      |                                |

**Booking and Deposit Fee:** Your booking date is considered tentative until your deposit and yellow copy of the signed agreement is received. The white copy is for your records. A deposit of **\$6000** is required in order to confirm your reservations.

**Refund:** Deposit will be refunded, less \$50.00 handling fee, if notice of cancellation is received **60** days prior to arrival. Once function has been guaranteed, the deposit becomes non-refundable. In the event Wonder Valley should cancel space prior to client's guarantee, a full refund will be due the client.

**Guarantee and Assured Space Policy:** Wonder Valley will assure space when the client can guarantee payment for the number of rooms blocked with a non-refundable deposit of \$25.00 per room, per night (to which the deposit fee may be applied). This guarantee may be made by the client or may be required by Wonder Valley at any time after the booking. Until the date of guarantee by the client, Wonder Valley reserves the right to resell any rooms not guaranteed and the client may cancel its obligations per the terms and conditions of this agreement.

**Minimum Guarantee:** Your package is based on a minimum guaranteed payment for **150 paid guests**. Guarantee is based on full package overnight guests. Day Use only people, do not apply towards minimum guarantee. If not required sooner, a final guarantee must be given **15** days prior to arrival. Additional fees may apply for set-ups or rooming changes after this date.

**Payment:** Charges will be based on the minimum guaranteed, or actual number, whichever is greater. **BALANCE OF THE BILL IS TO BE PAID PRIOR TO DEPARTURE.** A 1-1/2% per month carrying charge will be added to all charges not paid within 15 days. Unless otherwise specified below, charges will be billed on one master bill and all correspondence and business is to be handled through one agency or representative. Acceptable payments to be made in cash, Visa, Mastercard, Amex or by above named client's check.

**Additional Terms and Conditions:** Terms and conditions below also apply.

**Your Package Includes:**

- Accommodations
- Guest Room Check in 4:00pm Please Initial \_\_\_\_\_
- Guest Room Check Out 11:00am Please Initial \_\_\_\_\_
- 5 Chef's Choice Buffet Meals on Ranch
- Meeting Room and Set Up
- Add't Mtng Rm & Set Up @ \$50.00 Per Rm Per Day
- Use of Recreational Facilities
- Slip N Slide. Campfire and S'mores
- Lifeguard Fee May Apply
- Non-Profit Discount (No Daily Maid Service)
- Luggage Handling Declined
- All Taxes & Service Charges
- \$ 1,000 due at time of booking
- \$ 5,000 due on or before 08/01/17

**Package Rates:**

|                               |          |
|-------------------------------|----------|
| Single Occupancy, per person: | \$537.35 |
| Double Occupancy, per person: | \$355.40 |
| Triple Occupancy, per person: | \$303.42 |
| Quad Occupancy, per person:   | \$276.89 |
| Dorm Occupancy, per person:   | \$234.46 |
| Pavilions, per person:        | \$159.75 |
| Slip n' Slide, flat fee       | \$ 75.00 |
| Campfire, Flat Fee:           | \$ 35.00 |

**Taxes:** If package rates include state and local taxes, a change in these statutes will result in an adjustment to the contracted rates.

**Optional Activities and Services:** Facilities, activities and services not listed above are not included in your package.

**Amendment:** This contract may be amended by a written agreement, signed by both parties.

**WONDER VALLEY RANCH SHALL NOT BE HELD LIABLE FOR FAILURE DUE TO FIRE, WEATHER, OR OTHER EVENTS BEYOND MANAGEMENT'S CONTROL.**

**WONDER VALLEY WILL NOT ASSUME ANY RESPONSIBILITY FOR THE DAMAGE OR LOSS OF ANY PERSONAL PROPERTY.**

Wonder Valley reserves the right to increase prices due to unexpected changes in minimum wage insurance, energy, or workers comp costs. If the increase is greater than 7%, the client may choose to cancel within 14 days of notification with no penalty. Wonder Valley shall not impose any surcharges on the cost of your function less than 30 days prior to arrival.

**Accepted By:** \_\_\_\_\_ **Date:** \_\_\_\_\_

**Accepted By:** \_\_\_\_\_ **Date:** \_\_\_\_\_

Wonder Valley Ranch Resort

Copy Distribution: White/Client, Yellow/Office

**Airfare to Paris, France**

**July 13-16, 2017**

**Roundtrip Estimates (Flying into Paris, FR -Charles de Gaulle)**

|                            |              |                 |               |                        | <b>As of 11/21/16</b> |
|----------------------------|--------------|-----------------|---------------|------------------------|-----------------------|
| <b>Departing Airport</b>   | <b>Delta</b> | <b>American</b> | <b>United</b> | <b>British Airways</b> | <b>Notes</b>          |
| <b>San Diego (SAN)</b>     | \$ 1,918.00  | \$ 2,020.00     | \$ 1,950.00   | \$ 1,900.00            |                       |
|                            | 1 STOP       | 1 STOP          | 1 STOP        | 1 STOP                 |                       |
| <b>Los Angeles (LAX)</b>   | \$ 2,006.00  | \$ 2,035.00     | \$ 1,842.00   | \$ 1,900.00            |                       |
|                            | NON-STOP     | 1 STOP          | 1 STOP        | 1 STOP                 |                       |
| <b>Ontario (Ont)</b>       | \$ 2,021.00  | \$ 2,022.00     | \$ 1,850.00   | \$ 1,910.00            |                       |
|                            | 1 STOP       | 1 STOP          | 1 STOP        | 2 STOPS                |                       |
| <b>San Francisco (SFO)</b> | \$ 2,006.00  | \$ 2,020.00     | \$ 1,842.00   | \$ 1,900.00            |                       |
|                            | NON-STOP     | 1 STOP          | NON-STOP      | 1 STOP                 |                       |
| <b>Honolulu (HNL)</b>      | \$ 2,321.00  | \$ 2,322.00     | \$ 2,250.00   | \$ 2,110.00            |                       |
|                            | 1 STOP       | 1 STOP          | 1 STOP        | 2 STOPS                |                       |
| <b>Reno (RNO)</b>          | \$ 2,021.00  | \$ 2,022.00     | \$ 1,850.00   | \$ 1,910.00            |                       |
|                            | 1 STOP       | 1 STOP          | 1 STOP        | 2 STOPS                |                       |
| <b>Sacramento (SMF)</b>    | \$ 2,036.00  | \$ 2,020.00     | \$ 1,850.00   | \$ 2,088.00            |                       |
|                            | 1 STOP       | 1 STOP          | 1 STOP        | 2 STOPS                |                       |