

Sacramento Doubletree 2018	San Ramon 2017 Actual	San Ramon 2017 Proposed Budget	Sacramento 2016 Actual	Sacramento 2016 Budget	Monterey 2015 Actual	Monterey 2015 Budget
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Income	Qty	Rate							
Season Ticket Registration/All Acc		\$40.00	\$ -	\$ -	\$ -		\$ 1,880.00	\$ 2,000.00	
Early Registration	200	\$55.00	\$11,000.00	\$12,885.00	\$11,000.00	\$ 9,670.00	\$20,550.00	\$ 7,955.00	\$ 9,000.00
Regular Registration	120	\$60.00	\$ 7,200.00	\$ 3,190.00	\$ 9,000.00	\$ 955.00		\$ 4,555.00	#####
On Site Registration 100% Club	20	\$65.00	\$ 1,300.00	\$ 975.00	\$ 1,950.00	\$ 660.00		\$ 1,860.00	\$ 1,800.00
Registration Reception	60	\$25.00	\$ 1,500.00	\$ 1,100.00	\$ 2,500.00	\$ 3,390.00		\$ 3,780.00	\$ 1,500.00
Interclub Luncheon	300	\$40.00	\$12,000.00	\$10,230.00	\$14,400.00	\$ 9,930.00	\$16,400.00	\$ 15,645.00	\$17,500.00
Interclub Luncheon S	0								\$ 4,000.00
Rose Float Breakfast	30	\$31.00	\$ 930.00	\$ 750.00	\$ 1,750.00	\$ 850.00		\$ 1,896.00	\$ 1,680.00
Rose Float Breakfast Sponsor									\$ 300.00
Dinner auction Dinner	80	\$52.00	\$ 4,160.00	\$ 4,160.00	\$ 5,000.00			\$ 7,960.00	\$ 6,500.00
Booth Sales	2	175	\$ 350.00	\$ 400.00	\$ 700.00	\$ 990.00	\$ 900.00	\$ 931.34	\$ 2,500.00
Supply Sales	1	1300.00	\$ 1,300.00		\$ 1,300.00		\$ 400.00		
Rebate Income - (Food credit)								\$1,658	\$5,000
AV Rental Income									
<b>Total Receipts</b>			<b>\$39,740.00</b>	<b>\$33,690.00</b>	<b>\$47,600.00</b>	<b>\$ 26,445.00</b>	<b>\$38,250.00</b>	<b>\$ 48,120.29</b>	<b>\$62,780.00</b>
<b>Expense</b>									
Audio Visual Workshops			\$ 4,800.00	\$ 3,200.00	\$ 3,200.00	\$ 4,950.00	\$ 4,800.00	\$ 5,325.00	\$ 4,800.00
Audio Visual General Sessions			\$ 3,262.00	\$ 2,758.38	\$ 2,750.00	\$ 2,940.48	\$ 3,070.00	\$ 4,428.00	\$ 2,750.00
Awards			\$ 25.00	\$ 47.14	\$ 25.00		\$ -		\$ 25.00
Audit Fee			\$ 1,500.00	\$ 1,447.23	\$ 1,600.00	\$ 1,517.00	\$ 1,600.00	\$ 1,629.09	\$ 1,600.00
Board Meeting Expense			\$ 150.00		\$ 500.00	\$ 863.05	\$ 350.00	\$ 750.00	\$ -
Booth Expense			\$ 150.00						\$ 60.00
Bank Fees / Cash Short <Over>			\$ -		\$ -		\$ -	\$ 25.00	\$ -
Clerical & Accounting			\$ 5,000.00	\$ 6,429.88	\$ 4,500.00	\$ 4,121.38	\$ 4,500.00	\$ 4,500.00	\$ 4,500.00
Comp Registration New Clubs							\$ -		\$ 40.00

Convention Hosted Housing & Meals			\$ 600.00	\$ 439.67	\$ 600.00	\$ 185.36	\$ 300.00	\$ 711.38	\$ 1,000.00
Credit Card Processing Fees			\$ 900.00	\$ 933.37	\$ 900.00	\$ 875.64	\$ -	\$ 1,365.70	\$ 950.00
Flowers & Decoratioi	50		\$ 100.00		\$ 400.00	\$ 80.85	\$ 250.00		\$ 250.00
Convention Ctr set up Fees		8.00	\$ 2,500.00	\$ 2,295.65	\$ 3,800.00	\$ 900.00	\$ -	\$ 13,190.00	\$ 3,800.00
Hotel Set Up / Securit			\$ 250.00	\$ 1,669.81	\$ 1,000.00		\$ -		\$ 5,300.00
Hotel Set Up / Security Fe									
Interclub Luncheon	300	40	\$12,000.00	\$ 9,895.58	\$13,600.00	\$ 11,667.66	\$13,260.00	\$ 14,252.73	\$17,000.00
Dinner / Silent Auctio	80	52	\$ 4,160.00		\$ 5,000.00		\$ -	\$ 7,659.31	\$ 5,300.00
Rose Float Breakfast	30	31	\$ 930.00	\$ 676.52	\$ 1,750.00	\$ 955.18	\$ -	\$ 2,103.65	\$ 1,610.00
Music & Entertainment			\$ 300.00		\$ 500.00		\$ 150.00	\$ 3,093.78	\$ 3,400.00
Past Governors Meeting			\$ -		\$ -		\$ 250.00		\$ -
Posting & Shipping			\$ 100.00		\$ 250.00		\$ 200.00	\$ 949.80	\$ 800.00
Pre Planning Expense			\$ 700.00	\$ 771.54	\$ 700.00	\$ 640.42	\$ 1,000.00	\$ 1,217.83	\$ 800.00
Printing			\$ 400.00	\$ 323.80	\$ 600.00	\$ 89.08	\$ 1,200.00	\$ 1,893.66	\$ 1,250.00
Registration & Sign Expense			\$ 400.00	\$ 360.88	\$ 800.00	\$ 1,612.91	\$ 500.00	\$ 1,614.03	\$ 800.00
Speakers Honorarium & Travel			\$ 2,600.00	\$ 175.00	\$ 200.00	\$ 1,678.80	\$ 2,000.00	\$ 2.99	\$ 200.00
SLP Governors			\$ 100.00	\$ 105.00	\$ 100.00		\$ 100.00		\$ 100.00
Staff Travel, Meals & Lodging			\$ 1,800.00	\$ 2,078.31	\$ 1,750.00	\$ 1,571.07	\$ 1,500.00	\$ 3,807.03	\$ 1,750.00
Supplies			\$ 50.00		\$ 50.00	\$ 374.42	\$ 100.00	\$ 850.51	\$ 50.00
Supplies Sold			\$ 1,000.00		\$ 1,000.00		\$ 300.00		\$ -
Taxes & Insurance			\$ 400.00	\$ 509.58	\$ 400.00	\$ 323.96	\$ 600.00	\$ 505.50	\$ 700.00
Telephone			\$ 500.00	\$ 416.23	\$ 500.00	\$ 702.28	\$ 500.00	\$ 554.22	\$ 500.00
Tickets - UWP Concert / Centennial Playground							\$ -		\$ 2,000.00
Van & Truck Rental **			\$ 810.00	\$ 465.53	\$ 700.00	\$ 741.16	\$ 800.00	\$ 752.57	\$ 650.00
Depreciation Conventions			\$ 135.00		\$ 135.00		\$ 140.00		\$ 135.00
<b>Total Expense</b>			<b>\$45,622.00</b>	<b>\$34,999.10</b>	<b>\$47,310.00</b>	<b>\$ 36,790.70</b>	<b>\$37,470.00</b>	<b>\$ 71,181.78</b>	<b>\$62,120.00</b>
<b>Transfer-General Fund Support</b>									
<b>Net Revenue over Expense</b>			<b>(\$5,882.00)</b>	<b>(\$1,309.10)</b>	<b>\$ 290.00</b>	<b>\$ (10,345.70)</b>	<b>\$ 780.00</b>	<b>(\$23,061.49)</b>	<b>\$ 660.00</b>