

Income	Qty	Rate	Sacramento Doubletree 2018	San Ramon 2017 Actual	San Ramon 2017 Budget	Sacramento 2016 Actual	Sacramento 2016 Budget	Monterey 2015 Actual	Monterey 2015 Budget	San Ramon 2014 Actual	San Ramon 2014 Budget
Season Ticket /All Access		\$40.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,880.00	\$ 2,000.00	\$ 4,341.25	\$ 4,800.00
Early Registration	200	\$55.00	\$11,000.00	\$12,885.00	\$11,000.00	\$ 9,670.00	\$20,550.00	\$ 7,955.00	\$ 9,000.00	\$11,163.00	\$ 9,000.00
Regular Registration	120	\$60.00	\$ 7,200.00	\$ 3,190.00	\$ 9,000.00	\$ 955.00		\$ 4,555.00	\$11,000.00	\$ 1,745.00	\$ 12,500.00
On Site Registration	20	\$65.00	\$ 1,300.00	\$ 975.00	\$ 1,950.00	\$ 660.00		\$ 1,860.00	\$ 1,800.00	\$ 1,320.00	\$ 1,300.00
100% Club Registration	60	\$25.00	\$ 1,500.00	\$ 1,100.00	\$ 2,500.00	\$ 3,390.00		\$ 3,780.00	\$ 1,500.00	\$ 585.00	\$ 1,725.00
Reception										\$ 60.00	
Interclub Luncheon	300	\$40.00	\$12,000.00	\$10,230.00	\$14,400.00	\$ 9,930.00	\$16,400.00	\$15,645.00	\$17,500.00	\$11,704.00	\$12,600.00
Interclub Luncheon Sponsor	0								\$ 4,000.00		\$ 2,000.00
Rose Float Breakfast	30	\$31.00	\$ 930.00	\$ 750.00	\$ 1,750.00	\$ 850.00		\$ 1,896.00	\$ 1,680.00	\$ 1,151.00	\$ 1,380.00
Rose Float Breakfast Sponsor									\$ 300.00		\$ 300.00
Dinner auction	80	\$52.00	\$ 4,160.00	\$ 4,160.00	\$ 5,000.00			\$ 7,960.00	\$ 6,500.00	\$ 7,280.00	\$ 5,000.00
Dinner										\$ 700.00	
Booth Sales	2	\$175.00	\$ 350.00	\$ 400.00	\$ 700.00	\$ 990.00	\$ 900.00	\$ 931.34	\$ 2,500.00	\$ 2,119.00	\$ 1,000.00
Supply Sales	1	\$1,300.00	\$ 1,300.00		\$ 1,300.00	\$ 400.00		\$ 1,658	\$ 5,000	\$ 1,732.34	
Rebate Income - (Food credit)											
AV Rental Income											0
Total Receipts			\$39,740.00	\$33,690.00	\$47,600.00	\$ 26,445.00	\$38,250.00	\$48,120.29	\$62,780.00	\$43,900.59	\$51,605.00
Expense											
Audio Visual Workshops			\$ 550.00	\$ 3,200.00	\$ 3,200.00	\$ 4,950.00	\$ 4,800.00	\$ 5,325.00	\$ 4,800.00	\$ 4,800.00	\$ 4,800.00
Audio Visual General Sessions			\$ 3,262.00	\$ 2,758.38	\$ 2,750.00	\$ 2,940.48	\$ 3,070.00	\$ 4,428.00	\$ 2,750.00	\$ 2,750.00	\$ 2,750.00
Awards			\$ 25.00	\$ 47.14	\$ 25.00	\$ -	\$ -	\$ -	\$ 25.00	\$ 18.92	\$ 75.00
Audit Fee			\$ 300.00	\$ 1,447.23	\$ 1,600.00	\$ 1,517.00	\$ 1,600.00	\$ 1,629.09	\$ 1,600.00	\$ 1,554.52	\$ 1,145.00
Board Meeting Expense			\$ 150.00	\$ -	\$ 500.00	\$ 863.05	\$ 350.00	\$ 750.00	\$ -	\$ 773.61	\$ 325.00
Booth Expense			\$ 150.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 60.00	\$ 68.91	\$ 100.00
Bank Fees / Cash Short <Over>			\$ -	\$ -	\$ -	\$ -	\$ -	\$ 25.00	\$ -	\$ -	\$ 0.00
Clerical & Accounting			\$ 5,000.00	\$ 6,429.88	\$ 4,500.00	\$ 4,121.38	\$ 4,500.00	\$ 4,500.00	\$ 4,500.00	\$ 3,385.33	\$ 6,000.00
Comp Registration New Clubs									\$ 40.00	\$ -	\$ 120.00
Convention Hosted Housing & Meals			\$ 600.00	\$ 439.67	\$ 600.00	\$ 185.36	\$ 300.00	\$ 711.38	\$ 1,000.00	\$ 117.87	\$ 1,600.00
Credit Card Processing Fees			\$ 900.00	\$ 933.37	\$ 900.00	\$ 875.64	\$ -	\$ 1,365.70	\$ 950.00	\$ 1,052.72	\$ 650.00
Flowers & Decorations	50	8.00	\$ 100.00	\$ 400.00	\$ 400.00	\$ 80.85	\$ 250.00	\$ -	\$ 250.00	\$ 505.91	\$ 375.00
Convention Ctr set up Fees			\$ 2,500.00	\$ 2,295.65	\$ 3,800.00	\$ 900.00	\$ -	\$ 13,190.00	\$ 3,800.00	\$ -	\$ 2,250.00
Hotel Set Up / Security Fees (1)	300	\$ 38.50	\$11,550.00	\$ 9,895.58	\$13,600.00	\$ 11,667.66	\$13,260.00	\$14,252.73	\$17,000.00	\$13,689.45	\$12,600.00
Interclub Luncheon	80	\$ 52.00	\$ 4,160.00	\$ 5,000.00	\$ 5,000.00	\$ -	\$ -	\$ 7,659.31	\$ 5,300.00	\$ 6,145.77	\$ 4,800.00

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	30	\$ 30.60	\$ 918.00	\$ 676.52	\$ 1,750.00	\$ 955.18	\$ -	\$ 2,103.65	\$ 1,610.00	\$ 846.26	\$ 1,380.00
Rose Float Breakfast			\$ 300.00		\$ 500.00		\$ 150.00	\$ 3,093.78	\$ 3,400.00	\$ 336.00	\$ 200.00
Music & Entertainment			\$ -		\$ -		\$ 250.00		\$ -	\$ 138.58	\$ 275.00
Past Governors Meeting			\$ 100.00		\$ 250.00		\$ 200.00	\$ 949.80	\$ 800.00	\$ 853.13	\$ 650.00
Posting & Shipping			\$ 700.00	\$ 771.54	\$ 700.00	\$ 640.42	\$ 1,000.00	\$ 1,217.83	\$ 800.00	\$ 937.43	\$ 750.00
Pre Planning Expense			\$ 400.00	\$ 323.80	\$ 600.00	\$ 89.08	\$ 1,200.00	\$ 1,893.66	\$ 1,250.00	\$ 1,907.89	\$ 1,500.00
Printing			\$ 400.00	\$ 360.88	\$ 800.00	\$ 1,612.91	\$ 500.00	\$ 1,614.03	\$ 800.00	\$ 835.51	\$ 500.00
Registration & Sign Expense			\$ 2,600.00	\$ 175.00	\$ 200.00	\$ 1,678.80	\$ 2,000.00	\$ 2.99	\$ 200.00	\$ 69.00	\$ 1,000.00
Speakers Honorarium & Travel			\$ 100.00	\$ 105.00	\$ 100.00		\$ 100.00		\$ 100.00	\$ 84.00	\$ 100.00
SLP Governors			\$ 1,800.00	\$ 2,078.31	\$ 1,750.00	\$ 1,571.07	\$ 1,500.00	\$ 3,807.03	\$ 1,750.00	\$ 2,380.57	\$ 2,200.00
Staff Travel, Meals & Lodging			\$ 50.00		\$ 50.00	\$ 374.42	\$ 100.00	\$ 850.51	\$ 50.00	\$ -	\$ 100.00
Supplies			\$ 1,000.00		\$ 1,000.00		\$ 300.00		\$ -	\$ 1,709.66	
Supplies Sold			\$ 400.00	\$ 509.58	\$ 400.00	\$ 323.96	\$ 600.00	\$ 505.50	\$ 700.00	\$ 197.03	\$ 825.00
Taxes & Insurance			\$ 500.00	\$ 416.23	\$ 500.00	\$ 702.28	\$ 500.00	\$ 554.22	\$ 500.00	\$ 623.11	\$ 500.00
Telephone							\$ -		\$ 2,000.00	\$ -	\$ 0.00
Tickets - UWP Concert / Centennial Playground			\$ 810.00	\$ 465.53	\$ 700.00	\$ 741.16	\$ 800.00	\$ 752.57	\$ 650.00	\$ 958.99	\$ 850.00
Van & Truck Rental **			\$ 135.00		\$ 135.00		\$ 140.00		\$ 135.00	\$ 112.50	\$ 135.00
Depreciation Conventions											
Total Expense			\$39,710.00	\$34,999.10	\$47,310.00	\$ 36,790.70	\$37,470.00	\$71,181.78	\$62,120.00	\$46,852.67	\$ 48,555.00
Transfer-General Fund Support											
Net Revenue over Expense			\$30.00	(\$1,309.10)	\$ 290.00	\$(10,345.70)	\$ 780.00	(\$23,061.49)	\$ 660.00	\$ (2,952.08)	3,050.00