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Proposal for your Kiwanis Conference 2020 at the Sacramento Marriott
Rancho Cordova
February 9, 2018

Dear Wilson,

Thank you for considering the Sacramento Marriott Rancho Cordova to host your guests during the Kiwanis Mid-Year Conference Meeting 2020. Our convenient meeting spaces, attentive service and nearby local attractions will provide a terrific setting for your attendees.

Attached is a profile of our exceptional amenities and services that you and your guests will enjoy. The personalized, first-class service you'll receive comes from experienced employees. And of course I'll help you with all the details to ensure that everyone's stay with us is enjoyable and memorable.

Wilson, I hope that you will agree the Sacramento Marriott Rancho Cordova is the perfect place to host your attendees. I will be in contact with you next week to answer any questions. In the meantime, please feel free to call me with any questions at 916-861-2204.

Thank you again for considering the Sacramento Marriott Rancho Cordova.

Regards,

Christian Kershner
Sales Manager
Email: christian.kershner@marriotttranchocordova.com
Phone: 9168612204

Reference Number: M-AJ7W0EX

The pricing reflected in this proposal is effective until February 14, 2018. After that time, the business will be reassessed based on the Hotel's rate and overall availability.



Sacramento Marriott Rancho Cordova
 11211 Point East Drive - Rancho Cordova, CA 95742, USA

Event Details

Guest Room Commitment

Date	Day	One King Size Bed Standard room	Total Rooms
02/05/2020	Wed	4	4
02/06/2020	Thu	15	15
02/07/2020	Fri	65	65
02/08/2020	Sat	40	40

Start Date	End Date	Room Type	Rate
02/05/2020	02/08/2020	One King Size Bed Standard room	\$129.00
02/05/2020	02/08/2020	Two Queen Size Beds Standard room	\$119.00

Hotel room rates are subject to applicable state and local taxes (currently 12% occupancy tax, \$1.50 tourism assessment fee and \$0.40 California state tax) in effect at the time of check-out.



Date	Start Time	End Time	Function Type	Set-Up Style	Expected	Function Space
02/05/2020	08:00 AM	11:59 PM	Storage	Storage	1	Santa Rosa
02/05/2020	08:00 AM	11:59 PM	Office	Special	4	Board Room
02/06/2020	08:00 AM	11:59 PM	Storage	Storage	1	Board Room
02/06/2020	08:00 AM	11:59 PM	Office	Special	4	Santa Rosa
02/06/2020	08:00 AM	06:00 PM	Meeting	Conference	30	Santa Barbara
02/07/2020	08:00 AM	11:59 PM	Storage	Storage	1	Stanford Room
02/07/2020	08:00 AM	11:59 PM	Office	Special	4	Santa Rosa
02/07/2020	08:00 AM	06:00 PM	Meeting	Conference	30	Newport
02/07/2020	08:00 AM	06:00 PM	Board Meeting	Special	93	Junior Ballroom
02/07/2020	12:00 PM	01:00 PM	Lunch		25	
02/07/2020	06:00 PM	10:00 PM	Set Up	Exhibits	20	Folsom Room
02/07/2020	06:00 PM	10:00 PM	Set Up	Rounds of 10	300	California Ballroom
02/08/2020	06:00 AM	05:00 PM	Registration	Registration	150	Lobby
02/08/2020	06:00 AM	04:00 PM	Exhibits	Exhibits	20	Folsom Room
02/08/2020	07:00 AM	08:00 AM	Breakfast	Rounds of 10	80	Los Angeles
02/08/2020	08:00 AM	11:59 PM	Storage	Storage	1	Stanford Room
02/08/2020	08:00 AM	09:30 AM	General Session	Rounds of 10	300	California Ballroom
02/08/2020	08:00 AM	11:59 PM	Office	Special	4	Stanford Room
02/08/2020	09:30 AM	04:00 PM	Breakout	Theatre	100	Los Angeles
02/08/2020	09:30 AM	04:00 PM	Breakout	Theatre	100	San Francisco
02/08/2020	09:30 AM	04:00 PM	Breakout	Theatre	100	Sacramento
02/08/2020	12:00 PM	01:30 PM	Lunch	Rounds of 10	300	
02/08/2020	06:00 PM	07:00 PM	Reception	Cocktail Rounds	60	Rancho Cordova Room
02/08/2020	07:00 PM	10:00 PM	Dinner	Rounds of 10	150	California Ballroom
02/09/2020	07:00 AM	12:00 PM	Meeting	Conference	30	Santa Barbara
02/09/2020	08:00 AM	11:59 PM	Storage	Storage	1	Santa Rosa
02/09/2020	08:00 AM	12:00 PM	Office	Special	4	Board Room

Please review meeting space available and meeting space blocked. Our hotel has 13,000 sq/ft of



meeting space including our ballroom with over 4,500 sq/ft of space. With some small adjustments of your agenda or allowing for some time to turnover rooms between sessions, I am confident that we can comfortably fit your event at our hotel.

CONCESSIONS

- Complimentary use of One (1) Presidential Suite from Wednesday check-in to Sunday check-out
- Complimentary upgrade for two (2) King Suites at group rate of \$129 from Wednesday check-in to Sunday check-out
- Complimentary self parking
- Reduced meeting space rental to \$5,000.00 (Savings of \$10,400.00), with a Food and Beverage commitment of \$18,000.00++.

All food and beverages served at functions associated with the Kiwanis must be provided, prepared, and served by the hotel, and must be consumed on hotel premises.