Trina Krider

From: Mark McDonald

Sent: Thursday, March 01, 2018 3:40 PM

To: Trina Krider

Cc: Pete Horton; Timothy

Subject: FW: URGENT - Kiwanis Cal-Nev-Ha District Convention Aug2019 REBUILT M-BJG2KNS

Proposal for the 12th meeting

Mark W. McDonald

California, Nevada, Hawaii District of Kiwanis

District Secretary/Executive Director 8360 Red Oak St., Suite 201 Rancho Cucamonga, Ca. 91730 909-736-1703 Direct Dial 909-989-1500 Ext.103 909-989-7779 Fax mark@cnhkiwanis.org

From: Prado, Wilson [mailto:Wilson.E.Prado@marriott.com]

Sent: Monday, February 26, 2018 2:03 PM **To:** Mark McDonald <mark@cnhkiwanis.org>

Subject: FW: URGENT - Kiwanis Cal-Nev-Ha District Convention Aug2019 REBUILT M-BJG2KNS

Hi Mark,

Here is a proposal from the JW Marriott Las Vegas for your event, this is where you were in 2016 and they would love to have you back!

Thanks

Wilson Prado | Account Executive P: 805.206.5021 F: 805.830.0300 wilson.e.prado@marriott.com





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From: Kaci Feldman [mailto:kaci.feldman@jwmarriottlv.com]

Sent: Monday, February 26, 2018 1:01 PM

To: Prado, Wilson

Subject: RE: URGENT - Kiwanis Cal-Nev-Ha District Convention Aug2019 REBUILT M-BJG2KNS

Hi Prado,

Thank you again for the opportunity! Below is our offering. I look forward to your feedback. We would be excited to have the Kiwanis back!

To briefly re-cap the recent renovations, we completed renovations in the Conference Center last year to include new vinyl, fixtures, and furniture in foyer that includes large communal tables that include charging stations.

The Irish Pub was absorbed into the renovations for the new race & sports book. Starbucks moved to be next to Cascade and is larger with outdoor seating. The Clubhouse Deli is now where Starbucks used to be. Edge Lounge was gutted and renovated and is now Cascade.

We are happy to offer availability at a rate of \$129 per night for August 14-18 or August 2-25, 2019. We will discount the resort fee to \$21.99 per night for this group.

This room rate does not include a taxable Resort Fee, currently \$25.99 per room per night. The Resort Fee package includes Guestroom High Speed Internet Access; Local, 800 and Domestic Long Distance guest room telephone calls, access to Spa Aquae Fitness and Wellness Center, two (2) small bottles of water in guest room refreshed daily, two (2) drink coupons in the Rampart Casino and one (1) glass of house wine with meal purchase at the Hawthorn Grill.

SPECIAL CONCESSIONS

In consideration of the Room Night Commitment and the functions identified on the Function Information Agenda/Event Agenda, Hotel will provide Kiwanis California-Nevada-Hawaii District with the following special concessions:

- 1. One (1) complimentary sleeping room for every forty (40) full revenue generating sleeping rooms on a cumulative basis to be utilized during your program.
- 2. With the given room night commitment and function agenda, the meeting and meal space is complimentary with 80% pick up of the room night commitment and a catering minimum of \$60,000 (exclusive of service charge and applicable taxes) is achieved.
- 3. One (1) complimentary Presidential Suite (Two-Bedroom Suite) Over contracted program dates.
- 4. One (1) Complimentary One-Bedroom Suite over program dates, and one (1) One-Bedroom Suite at the group rate.
- 5. Ten (10) upgrades to One-Bedroom Suites at the group rate for VIP upgrades
- 6. Ten (10) complimentary welcome amenities valued at \$50.00 each and at the Resort's discretion.
- 7. Up to Ten (10) Staff rooms (standard guestrooms) per night are offered at a reduced rate of \$99, and are excluded from the 1/40 calculation.
- 8. 20% discount off of 2019 banquet menus, and does not apply to modified menus.
- 9. Four (4) complimentary room nights for a pre-planning session, based upon the Resort's availability.
- 10. The group rate will be extended three days pre and post of the program dates, based upon availability.
- 11. Ten percent (10%) discount off the Resort's in-house Audio Visual equipment providing the in-house Audio Visual Department is solely used for all of the groups Audio Visual needs. Labor and internet are excluded.
- 12. Twenty-Five percent (25%) discount on spa treatments at the Aquae Sulis Spa. This excludes waxing.
- 13. Complimentary self and valet parking for all attendees.
- 14. Complimentary shuttle service to/from the Strip. This is a 29-passenger van and is available on a first-come-first serve basis.

Below is the function space we are offering. This is based on what they contracted last time. Please let me know if the agenda and requirements have changed much from this.

The spaces highlighted in blue are spaces that no longer are available for sale. Marbella is going to be a Chinese restaurant, and Parian is now meeting space. The Edge Lounge was completely gutted and renovated and is called Cascade now. The space has much more functionality and can hold up to 325-350 in rounds. This space can replace function that we had in Marbella or perhaps be used for exhibits instead of Valencia. There is some opportunity to shuffle some things around.

FUNCTION INFORMATION AGENDA/EVENT AGENDA

Based on the requirements outlined by Kiwanis California-Nevada-Hawaii District, the Hotel has reserved the function space set forth on the below Function Information Agenda/Event Agenda.

Date	Day	Day	Start Time	End Time	Function	Set-Up Style	Number	Function Space
8/9/2016	Tue	1	6:00 AM	11:59 PM	Storage	Storage	1	Galicia
8/9/2016	Tue	1	6:00 AM	11:59 PM	Office	Conference	1	Sevilla
8/10/2016	Wed	2	6:00 AM	11:59 PM	Office	Conference	1	Galicia
8/10/2016	Wed	2	6:00 AM	11:59 PM	Storage	Storage	1	Sevilla
8/10/2016	Wed	2	6:00 AM	11:59 PM	Set Up	Exhibits	50	Valencia
8/10/2016	Wed	2	8:00 AM	2:00 PM	Breakout	Conference	30	Cataluna
8/10/2016	Wed	2	2:00 PM	5:00 PM	Breakout	Conference	20	Madrid
8/10/2016	Wed	2	1:45 PM	2:30 PM	Coffee Break	Existing	20	Madrid
8/10/2016	Wed	2	5:00 PM	11:59 PM	Set Up	Theatre	1,200	Marquis Ballroom
8/11/2016	Thu	3	6:00 AM	11:59 PM	Storage	Storage	1	Sevilla
8/11/2016	Thu	3	6:00 AM	11:59 PM	Office	Conference	1	Galicia
8/11/2016	Thu	3	8:00 AM	5:00 PM	Breakout	U-Shape	40	Andalucia
8/11/2016	Thu	3	7:45 AM	8:15 AM	Coffee Break	Existing	40	Andalucia
8/11/2016	Thu	3	12:00 PM	1:00 PM	Lunch	Existing	40	Andalucia
8/11/2016	Thu	3	8:00 AM	5:00 PM	Breakout	U-Shape	40	Cataluna
8/11/2016	Thu	3	7:45 AM	8:15 AM	Coffee Break	Existing	40	Cataluna
8/11/2016	Thu	3	12:00 PM	1:00 PM	Lunch	Existing	40	Cataluna
8/11/2016	Thu	3	8:00 AM	5:00 PM	Registration	Registration	1	Marquis Foyer
8/11/2016	Thu	3	10:30 AM	5:00 PM	Breakout	U-Shape	30	Castilla
8/11/2016	Thu	3	12:00 PM	5:00 PM	Exhibits	Exhibits	50	Valencia Ballroom
8/11/2016	Thu	3	2:00 PM	6:15 PM	General Session	Theatre	1,200	Marquis Ballroom
8/11/2016	Thu	3	6:30 PM	10:00 PM	Dinner	Rounds of 10	110	Grand Ballroom
8/12/2016	Fri	4	6:00 AM	11:59 PM	Office	Conference	1	Galicia
8/12/2016	Fri	4	6:00 AM	11:59 PM	Storage	Storage	1	Sevilla
8/12/2016	Fri	4	6:00 AM	11:59 PM	Exhibits	Exhibits	50	Valencia Ballroom
8/12/2016	Fri	4	7:00 AM	8:00 AM	Breakfast	Rounds of 10	115	Marbella
8/12/2016	Fri	4	8:00 AM	5:00 PM	Registration	Registration	1	Marquis Foyer
8/12/2016	Fri	4	8:00 AM	5:00 PM	Breakout	Theatre	30	Andalucia
8/12/2016	Fri	4	8:00 AM	5:00 PM	Breakout	Theatre	300	Grand Ballroom AB
8/12/2016	Fri	4	8:00 AM	5:00 PM	Breakout	Theatre	300	Grand Ballroom C
8/12/2016	Fri	4	8:00 AM	5:00 PM	Breakout	Theatre	300	Grand Ballroom DE
8/12/2016	Fri	4	4:00 PM	6:00 PM	General Session	Theatre	1,200	Marquis Ballroom
8/12/2016	Fri	4	10:30 AM	12:00 PM	Breakout	Special	200	Cataluna
8/12/2016	Fri	4	12:15 PM	1:45 PM	Lunch	Rounds of 10	425	Marquis Ballroom
8/12/2016	Fri	4	6:00 PM	7:00 PM	Reception	Reception	100	<mark>Parian</mark>
8/12/2016	Fri	4	6:30 PM	10:00 PM	Dinner	Rounds of 10	110	<mark>Marbella</mark>
8/13/2016	Sat	5	6:00 AM	11:59 PM	Office	Conference	1	Galicia
8/13/2016	Sat	5	6:00 AM	11:59 PM	Storage	Storage	1	Sevilla

8/13/2016	Sat	5	6:45 AM	8:00 AM	Breakfast	Rounds of 10	325	Marquis Ballroom
8/13/2016	Sat	5	8:00 AM	5:00 PM	Breakout	Theatre	300	Grand Ballroom AB
8/13/2016	Sat	5	8:00 AM	5:00 PM	Breakout	Theatre	30	Andalucia
8/13/2016	Sat	5	8:00 AM	5:00 PM	Registration	Registration	1	Marquis Foyer
8/13/2016	Sat	5	8:00 AM	5:00 PM	Breakout	Theatre	300	Grand Ballroom C
8/13/2016	Sat	5	8:00 AM	5:00 PM	Exhibits	Exhibits	50	Valencia Ballroom
8/13/2016	Sat	5	8:00 AM	5:00 PM	Breakout	Theatre	300	Grand Ballroom DE
8/13/2016	Sat	5	2:00 PM	9:30 PM	General Session	Theatre	1,200	Marquis Ballroom
8/13/2016	Sat	5	12:15 PM	2:00 PM	Lunch	Rounds of 10	750	Marquis Ballroom
8/13/2016	Sat	5	6:00 PM	7:00 PM	Reception	Lounge	500	Edge Lounge
8/13/2016	Sat	5	7:00 PM	8:15 PM	Dinner	Rounds of 10	500	Marquis Ballroom
8/13/2016	Sat	5	9:30 PM	11:59 PM	Reception	Lounge	100	Marbella
8/14/2016	Sun	6	6:00 AM	11:59 PM	Storage	Storage	1	Sevilla
8/14/2016	Sun	6	6:00 AM	11:59 PM	Office	Conference	1	Galicia
8/14/2016	Sun	6	7:00 AM	8:30 AM	Breakfast	Rounds of 10	80	Marbella
8/14/2016	Sun	6	8:00 AM	10:00 AM	Breakout	Conference	30	Andalucia
8/14/2016	Sun	6	8:00 AM	5:00 PM	Breakout	Conference	28	Murcia

Warm regards, Kaci



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