

	A	B	C	D	E	F	G	H	I	J	K	L	M	N
1				San Diego, Marriott Mission Valley	Pomona Fairplex 2018 Actual	Pomona Fairplex 2018 Sheraton	2017 Riverside Actual	Riverside 2017 Budget	Long Beach 2016 Actual	Long Beach 2016 Budget	Riverside 2015 Actual	Riverside 2015 Budget	Orange County 2014 Actual	Orange County 2014 Budget
2	Receipts	Qty	Rate											
3	Registration												4,821.25	\$ 7,200.00
4	Early Registration	250	\$ 55.00	13,750.00	9,620.00	18,975.00	11,145.00	18,975.00	15,190.00	14,400.00	10,335.00	15,525.00	14,740.00	\$ 15,075.00
5	Regular Registration	150	\$ 60.00	9,000.00	7,070.00	4,800.00	6,065.00	12,300.00	5,960.00	2,475.00	4,870.00	10,250.00	5,975.00	\$ 13,250.00
6	On Site Registration	40	\$ 60.00	2,400.00	2,600.00	1,625.00	1,190.00	2,925.00	1,540.00	1,800.00	2,695.00	2,475.00	2,123.00	\$ 2,475.00
7	100% Club Registration	50	\$ 25.00	1,250.00	650.00	1,250.00	1,200.00	2,000.00	5,115.00	-	4,425.00	1,200.00	465.00	\$ 1,650.00
8	Host Division Club Registration	10	\$ 25.00	250.00	1,200.00									
9	Reception			-		-		-	840.00	15,300.00	560.00	-	80.00	
10	Interclub Luncheon	400	\$ 51.00	20,400.00	12,810.00	14,875.00	12,740.00	15,000.00	16,860.00	-	14,610.00	15,300.00	16,336.00	\$ 19,305.00
11	Interclub Luncheon Sponsor							2,000.00	1,000.00	-	901.32	2,000.00	2,000.00	2,000.00
12	Past Governors Dinner	0	\$ -	-		-		-		2,990.00		540.00		\$ -
13	Rose Float Breakfast	30	\$ 34.00	1,020.00	1,147.00	2,015.00	975.00	2,760.00	1,652.00		1,896.00	2,760.00	1,465.00	\$ 1,680.00
14	Rose Float Breakfast Sponsor													\$ 250.00
15	Dinner & Show Mid Year		\$ -	-		5,000.00		5,000.00		900.00			665.00	
16	Booth Sales	2	\$ 175.00	350.00		350.00	300.00	700.00	830.00	500.00	1,691.34	2,804.90	1,309.80	850.00
17	Supply Sales			1,300.00		1,300.00		1,300.00					1,972.22	
18	Rebate Income/AV Rental Income										1,300.00			
19	Total Receipts			49,720.00	35,097.00	50,190.00	33,615.00	62,960.00	48,987.00	38,365.00	43,283.66	63,354.90	51,952.27	\$ 63,735.00
20														
21	Expense													
22	Audio Visual Workshops				449.40	600.00	4,800.00	4,800.00	4,800.00	4,800.00	4,800.00	4,800.00	4,800.00	\$ 4,800.00
23	Audio Visual General Sessions			2,850.00	3,675.14	3,500.00	3,320.20	3,725.00	3,179.45	3,070.00	4,130.95	3,725.00	3,725.45	\$ 2,750.00
24	Awards			50.00	48.79	50.00	60.61	50.00		-	43.20	50.00	18.93	\$ 100.00
25	Audit Fee			340.00	323.10	340.00	1,356.78	1,500.00	1,519.02	1,500.00	1,629.00	1,500.00	1,554.52	\$ 1,145.00
26	Board Meeting Expense			150.00		150.00		400.00	240.96	400.00		400.00		\$ -
27	Booth Expense						705.22			500.00		750.00	86.75	\$ 500.00
28	Bank Fees / Cash Short <Over>								4.00		146.00	10.00		
29	Clerical & Accounting			8,000.00	5,999.26	5,000.00	4,482.68	6,800.00	6,984.69	6,800.00	6,800.00	6,800.00	4,146.03	\$ 7,000.00
30	Convention Center Rent & Fees				2,693.70	2,000.00	20,100.63	10,800.00		-	2,415.50	-		\$ -
31	Comp Registration New Clubs	0	0	-		-		150.00		-		150.00	150.00	\$ -
32	Convention Hosted Housing & Meals			2,100.00		250.00	294.58	500.00	280.97	1,500.00	449.10	1,300.00	1,197.05	\$ 1,500.00
33	Credit Card Processing Fees			1,000.00	940.34	1,100.00	953.93	1,250.00	1,001.50	1,300.00	1,350.53	1,250.00	1,360.26	\$ 800.00
34	Attendee Gifts 100 years	500	1.88	940.00										
35	Flowers & Decoratioins	40	8	320.00	428.04	400.00	416.09	500.00	330.00	500.00	417.83	500.00	53.43	\$ 700.00

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36	Hotel & CC Performance Fees (2)				4,167.96	-							2,500.00	
37	Hotel Set Up / Security Fees					250.00		250.00		-		250.00	300.00	\$ -
38	Int'l Counselor Housing & Meals			1,000.00	261.96									
39	Interclub Luncheon	400	50	20,000.00	13,953.37	14,875.00	9,639.19	13,000.00	16,212.64	14,500.00	19,429.81	14,500.00	15,641.91	\$ 19,305.00
40	Dinner / Silent Auction	0	50	-		5,000.00		5,000.00		-		4,400.00	5,651.61	
41	Rose Float Breakfast	30	34	1,020.00	1,239.10	2,015.00	856.12	2,415.00	1,689.85	2,990.00		2,415.00	1,721.61	\$ 1,680.00
42	Past Governors Dinner			-		-		-		-		480.00		\$ -
43	Meals - Other Meet Staff Din/Rec									500.00			705.46	
44	Music & Entertainment			500.00	213.70	300.00		500.00		200.00	1,046.70	1,300.00	542.70	\$ 200.00
45	Past Governors Meeting									-		175.00		
46	Posting & Shipping			50.00	3.76	100.00		100.00		400.00	929.64	1,100.00	1,179.26	\$ 800.00
47	Pre Planning Expense			300.00	16.35	150.00	17.28	250.00	516.22	600.00	195.22	250.00	531.67	\$ 600.00
48	Printing			300.00	248.74	300.00	373.68	300.00	158.31	1,500.00	2,016.91	1,900.00	2,051.68	\$ 2,000.00
49	Registration & Sign Expense			1,000.00	934.69	500.00	360.89	2,250.00	1,656.08	1,000.00	2,194.36	2,250.00	2,700.50	\$ 350.00
50	Speakers Honorarium & Travel			2,000.00	2,473.98	2,600.00	643.12	500.00	1,135.51	2,000.00	2.99	750.00	99.40	\$ 2,000.00
51	SLP Governors			150.00	105.00	100.00	105.00	100.00		100.00		100.00	99.00	\$ 100.00
52	Staff Travel, Meals & Lodging			1,000.00	2,397.30	1,600.00	1,516.70	2,250.00	1,824.47	2,000.00	2,451.10	2,250.00	2,582.87	\$ 2,300.00
53	Supplies			1,000.00	108.75	100.00		100.00	374.44	100.00	863.62	100.00	1,641.77	
54	Supplies Sold			1,000.00		1,000.00		1,000.00		400.00				\$ -
55	Taxes & Insurance			450.00	482.47	450.00	360.61	550.00	542.99	400.00	740.50	550.00	395.38	\$ 575.00
56	Telephone			450.00	619.04	450.00	559.02	525.00	503.72	600.00	554.22	525.00	698.11	\$ 600.00
57	Van & Truck Rental **			300.00	183.10	300.00	165.60	300.00	341.97	400.00	352.12	300.00	432.70	\$ 400.00
58	Depreciation Conventions					125.00		125.00		125.00		125.00	104.10	\$ 125.00
59	Total Expense			46,270.00	41,967.04	43,605.00	51,087.93	59,990.00	43,296.79	48,185.00	52,959.30	56,955.00	56,672.15	\$ 50,330.00
60														
61	Transfer-General Fund Support							2,000.00			560.00	3,000.00	1,500.00	\$ 5,000.00
62	Net Revenue over Expense			3,450.00	(6,870.04)	6,585.00	(17,472.93)	970.00	5,690.21	(9,820.00)	(10,235.64)	3,399.90	\$(6,219.88)	\$ 8,405.00